

Contract No.: 19348-01-08
January 1, 2008 through December 31, 2008

COMMONWEALTH OF VIRGINIA
DIVISION OF PURCHASES AND SUPPLY
1111 E. BROAD STREET
P. O. BOX 1199
RICHMOND, VIRGINIA 23218-1199

CONTRACT RENEWAL

- 1. DATENovember 15, 2007
- 2. COMMODITY NAME Test, Drug Abuse
- 3. CONTRACT NUMBER 19348-01-08
- 4. CONTRACT PERIODJanuary 1, 2008 through December 31, 2008
- 5. SUPERSEDES 1934801-70
- 6. AUTHORIZED USERS State Agencies and Other Public Bodies
- 7. CONTRACTOR(S) FEIN NUMBER See Enclosure
- 8. CONTRACTOR..... See Enclosure
- 9. CONTRACTOR(S) PHONE NUMBER See Enclosure
- 10. TERMS See Enclosure
- 11. DELIVERY 10 Calendar Days ARO
- 12. F.O.B. Agency
- 13. MINIMUM ORDER..... \$100.00
- 14. FOR FURTHER CONTRACT INFORMATION CONTACT: Tina M. Mizelle, VCO
Phone: (804) 786-1603/Fax: 804) 786-5413
Email: tina.mizelle@dgs.virginia.gov
- 15. ADDITIONAL COPIES OF CONTRACTS AND ANY ASSOCIATED CONTRACT CHANGES MAY BE VIEWED AND PRINTED AT THE DPS WEBSITE: www.eva.state.va.us/dps.
- 16. NOTICE TO ALL STATE AGENCIES: This contract is the result of a competitive bid program and its use is mandatory for all State Agencies (unless otherwise indicated in item 6 above) in the purchase of any commodity listed herein. If the commodity or services available under this contract cannot be used by an agency, a request to purchase other goods or services of a similar nature shall be submitted to the appropriate DGS/DPS contract/purchase officer for approval. A complete and factual written justification is necessary to support the request. Refer to Section 13.7a of the Agency Procurement and Surplus Property Manual.
- 17. **Note:** This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.



By: _____

Statewide Commodity Contract Officer

INSTRUCTIONS

1. **Orders:** Unless otherwise instructed by the Division of Purchases and Supply, all departments, institutions and agencies of the Commonwealth of Virginia may order items listed by issuing agency purchase orders (Form DPS-41-056) or by issuing their own purchase order form.

Written Purchase Orders Required by the Contractor. **When required by the contractor**, state agencies and public bodies will supply written purchase order forms for orders under \$5,000.

Verbal/Facsimile Orders. When a written purchase order is not required by the contractor, state agencies have the authority to place verbal and/or facsimile orders for requirements valued at less than \$5,000.

2. If this contract is authorized for use by localities (see line item 6, page 1), Virginia cities, counties, towns and political subdivisions may use their own form to order items listed in this contract.
3. The applicable contract number, federal employer identification number (FEI), and item number (for itemized contracts) must be shown on each purchase order and copy, each facsimile transmission or given verbally when telephonic orders are placed.
4. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia city, county, town or political subdivision.
5. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Preprinted forms (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, are available from the Division of Purchases and Supply (786-8873).
6. **Renewals.** **NO Renewals Remain.**
7. **Price Adjustments.** During the current term of the contract, price escalation may be allowed every 365 days, if justified. The contract officer makes the decision to allow or deny a request for increase based upon the documentation submitted by the contractor. The contractor is required to pass on any price reductions immediately. **IMPORTANT!** All price increases must be approved by the contract officer. Contract users will be sent a Notice of Contract Change from this office as official notification of such changes, if approved.

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VENDOR NAME AND ADDRESS

<u>Vendor #</u>	<u>FIN #</u>	
001	14-1702188	American Biomedical Corporation 122 Smith Road Kinder Hook, NY 12106 Terms: 3% - 15-30 Contact: Todd Bailey E-Mail: tbailey@ABMC.COM Phone: (952) 949-0729 Fax: (518) 758-8171 DUN #: 966665036
002	33-0827309	Branan Medical Corporation 10015 Muirlands Avenue Suite C Irvine, CA 92618 Terms: Net 30 Contact: Mark Longoria, Director of National Accts E-Mail: mark.longoria@sbcglobal.net Phone: (281) 213-9192 Fax: (866) 639-5618 DUN #: 184347305

SPECIFICATIONS

ITEM 10

Hand Held Test Cup Device

- The test cup shall be plastic.
- The test cup shall be a multi-drug cup test cup with the bidder having available to the customer cups with panels for 3 drugs, 4 drugs, and 5 drugs (at a minimum). All drugs being tested shall be tested simultaneously on the panel. For the purpose of evaluation, bidders shall quote on a 5-test device. The lowest responsive and responsible bidder for this level will be awarded the item.
- The test cup shall be an integrated collection-testing-shipping container that can be stored at room temperature.
- The test cup shall be able to be shipped to a laboratory for confirmation testing by simply tightening the lid in a twisting method. The lid must be able to be tightened in such a way as to maintain chain of custody.
- Tests shall not require any dipping, pipetting, or transferring of the sample in order to complete the test. There shall be no remixing of reagents.
- The test cup shall be a one-step test with the tester not having any contact with the urine sample.
- Test results shall be available within 5 minutes without use of a timing device.
- Test cut-off levels shall follow Substance Abuse Mental Health Services Administration (SAMHSA) guidelines as follows:
 - Cannabinoids – 50 ng/ml
 - Cocaine – 300 ng/ml
 - Opiates – 300 ng/ml (Minimum)
 - Amphetamine/Methamphetamine – 1000 ng/ml
 - PCP – 25 ng/ml
 - Benzodiazepines – 300 ng/ml
 - Barbiturates – 300 ng/ml
 - Barbiturates – 300 ng/ml
 - Methadone – 300 ng/ml
- Test results shall be easy to read and interpret, and the clarity of the results must not be faint to the tester. Results shall be able to be interpreted for up to 10 minutes after the test is run.

ITEM 10 – continued

Hand Held Test Cup Device

- Training and customer service will be made available on site at no charge and video tapes for training will also be provided at no charge.
- Freight will be included in the price of the product offered.

ITEM 20

Hand Held One-Step Single and Multi-Test Devices – Cassette Type

- Test shall be a one-step immunoassay tests with no reagents or additional steps required for testing.
- Tests must be available in single and multi-panel combinations. The following drugs should be available as a single test or in combination: cocaine, opiates, THC, methamphetamine, PCP, amphetamine, methadone, barbiturates, and benzodiazepines. Bidder shall bid on each configuration as stated on the quote sheet and the tests must be of the same manufacturer. The award will be based on the extended grand total of the item to the lowest responsive and responsible bidder.
- Test cut-off levels shall follow Substance Abuse Mental Health Services Administration (SAMHSA) guidelines as follows:
 - Cannabinoids – 50 ng/ml
 - Cocaine – 300 ng/ml
 - Opiates – 300 ng/ml (Minimum)
 - Amphetamine/Methamphetamine – 1000 ng/ml
 - PCP – 25 ng/ml
 - Benzodiazepines – 300 ng/ml
 - Barbiturates – 300 ng/ml
 - Methadone – 300 ng/ml
- Testing devices shall be of a cassette or similar like style, and not be in cup or stick form; nor shall the product require dipping into a urine collection container to perform the test. Pipetting urine from a container to the test device is acceptable.
- The amount of urine required for testing shall not exceed 500 microliters and bidders shall submit documentation verifying their product meets this specification.
- A built in procedural control shall be available for each test.
- Test kits shall be able to be stored at room temperature.

ITEM 20 - continued

Hand Held One-Step Single and Multi-Test Devices

- Test kits must have the capability to be photocopied and the bidder must submit documentation explaining in detail the procedure used to photocopy to confirm the compliance with this requirement.
- The results must be easy to read and interpret, and the clarity of the results must not be faint to the tester.
- Test results must be available within 5 to 10 minutes without using a timing device.
- The test must be cleared by the U.S. Food and Drug Administration and have an active 510k notification.
- Training and customer assistance will be provided on site at no charge to the customer.
- Freight charges shall be included in the unit price of the product.

ITEM 30

Hand Held One Step Single Stick Testing Device

- Test shall not require any mixing of reagents or pipetting of the sample.
- Test shall be available in single test panels for the following drugs: cocaine, THC, morphine, PCP, and amphetamines. The bidder must submit a bid for single test panels. Products offering multi drug test per single test panel are not acceptable.
- Test results shall be available in 5 minutes without use of a timing device.
- Tests results shall be easy to read and interpret and the clarity of results must not be faint to the tester.
- Tests must be able to be stored at room temperature.
- Cutoff levels shall meet Substance Abuse Mental Health Services Administration (SAMHSA) guidelines as follows:

ITEM 30 - continued

Hand Held One Step Single Stick Testing Device

Cannabinoids – 50 ng/ml
Cocaine – 300 ng/ml
Opiates – 300 ng/ml (Minimum)
Amphetamine/Methamphetamine – 1000 ng/ml
PCP – 25 ng/ml
Benzodiazepines – 300 ng/ml
Barbiturates – 300 ng/ml
Methadone – 300 ng/ml

- Tests must not require any pretreatment of the urine sample.
- Tests must be cleared by the U.S. Food and Drug Administration and have an active 510k notification document.
- Training and customer service shall be provided on site at no cost to the customer.
- Freight will be included in the price of the product offered.

ITEM 40

Hand Held One Step Multi-Test Stick Testing Device

- Test shall not require any mixing of reagents or pipetting of the sample.
- Test shall be available in multi-test panels for any combination of the following drugs: cocaine, THC, morphine, PCP, and amphetamines. The bidder must submit a bid for multi-test panels.
- Test results shall be available in 5 minutes without use of a timing device.
- Test results shall be easy to read and interpret and the clarity of results must not be faint to the tester.
- Tests must be able to be stored at room temperature.
- Cutoff levels shall meet Substance Abuse Mental Health Services Administration (SAMHSA) guidelines as follows:

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ITEM 40 - continued

Hand Held One Step Multi-Test Stick Testing Device

Cannabinoids – 50 ng/ml
Cocaine – 300 ng/ml
Opiates – 300 ng/ml (Minimum)
Amphetamine/Methamphetamine – 1000 ng/ml
PCP – 25 ng/ml
Benzodiazepines – 300 ng/ml
Barbiturates – 300 ng/ml
Methadone – 300 ng/ml

- Tests must not require any pretreatment of the urine sample.
- Tests must be cleared by the U.S. Food and Drug Administration and have an active 510k notification document.
- Training and customer service shall be provided on site at no cost to the customer.
- Freight will be included in the price of the product offered.

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Item	Description	Unit Price
10	Hand-Held Test Cup Devices, in accordance with the Specification for Item 10 dated July 6, 1999. Manufacturer: Branam Medical Model: ToxCup 510K Registration Number: K032057 No. of Devices/Box: 25 Cost/Box: \$137.50	<u>\$5.50/Device</u>
20	Hand-Held One Step Single Test Device, in accordance with the Specification for Item 20 dated July 6, 1999. Manufacturer: Branam Medical Model: Monitect 510K Registration Number: No. of Devices/Box: 25 Cost/Box: \$17.50	<u>\$0.70/Each</u>
	Hand-Held One Step Multi-Test Device, in accordance with the Specification for Item 20 dated July 6, 1999. Manufacturer: Branam Medical Model: Monitect 510K Registration Number: K022355 No. of Devices/Box: 25 Cost/Box: \$16.75	<u>\$0.67/Drug</u>
30	Hand-Held Stick Testing Devices, in accordance with the Specification for Item 30 dated July 6, 1999. Manufacturer: ABMC Model: RapidOne Strip 510K Registration Number: K002447 No. of Devices/Box: 100 Cost/Box: \$65.00	<u>\$0.65/Each</u>
40	Hand-Held One Step Multi-Test Stick testing devices in accordance with the Specification for Item 40 dated July 20, 1999. Manufacturer: Branam Medical Model: Fastect II 510K Registration Number: K012541 No. of Devices/Box: 50 Cost/Box: \$32.00	<u>\$0.67/Drug</u>

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		<u>Unit Price per Device</u>	<u># Devices per Box</u>	<u>Price per Box</u>	
ITEM 10A		\$6.50	25	\$162.50	
	Hand Held Test Cup Devices with built-in adulterant test (Creatinine, pH, Oxidizer, Nitrates) 5 drug tests/device plus adulterants				
		<u>Unit Price/ Drug</u>	<u>Price per device</u>	<u>Price/ Box</u>	
ITEM 20					
	Hand Held One Step Multi-test Device				
	2 drug tests per device	25	\$0.67	\$1.34	\$33.50
	3 drug tests per device	25	\$0.65	\$1.95	\$48.75
	4 drug tests per device	25	\$0.63	\$2.52	\$63.00
	5 drug tests per device	25	\$0.60	\$3.00	\$75.00
ITEM 20A					
	Hand Held One Step Multi-test Device with built-in adulterant tests (ph. Creatinine, Oxidizer)				
	2 drug tests per device	25	\$0.97	\$1.94	\$ 48.50
	3 drug tests per device	25	\$0.85	\$2.55	\$ 63.75
	4 drug tests per device	25	\$0.78	\$3.12	\$ 78.00
	5 drug tests per device	25	\$0.72	\$3.60	\$ 90.00
ITEM 40					
	Hand Held One Step Multi-Stick Testing Device				
	2 drug tests per device	50	\$0.64	\$1.28	\$ 64.00
	3 drug tests per device	50	\$0.63	\$1.89	\$ 94.50
	4 drug tests per device	50	\$0.62	\$2.48	\$124.00

Please note 10A and 20A have built-in adulterant testing that is offered to the State of Virginia if desired.