

COMMONWEALTH OF VIRGINIA
DIVISION OF PURCHASES AND SUPPLY
1111 E. BROAD STREET, 6th Floor
P. O. BOX 1199
RICHMOND, VIRGINIA 23218-1199

VAPP CONTRACT RENEWAL
OPTIONAL USE

- 1. DATE **October 1, 2007**
- 2. COMMODITY NAME **Electrical Supplies and Lamps**
- 3. CONTRACT NUMBER..... **28500-04-08VP**
- 4. CONTRACT PERIOD**October 1, 2007 through December 31, 2008**
- 5. SUPERSEDES **2850004-70**
- 6. AUTHORIZED USERS**State Agencies and Other Public Bodies**
- 7. CONTRACTORS' FEIN NUMBER..... **550384235**
- 8. CONTRACTOR.....**State Electrical Supply
390 Arbor Drive
Christiansburg, VA 24073**
- 9. CONTRACTOR'S PHONE NUMBER **See State Electrical Supply contact information**
- 10. TERMS **.75%-10., .50%-15, .25%-20, NET 30, EFT .25%**
- 11. DELIVERY**See State Electrical Supply delivery information**
- 12. F.O.B..... **Delivered**
- 13. MINIMUM ORDER..... **None**
- 14. FOR FURTHER CONTRACT INFORMATION CONTACT: **Chris A. Nichols
Phone: (804) 786-3849
Fax: (804) 786-0223**
- 15. ADDITIONAL COPIES OF CONTRACTS AND ANY ASSOCIATED CONTRACT CHANGES MAY BE VIEWED AND PRINTED AT THE DPS WEBSITE: www.eva.virginia.gov
- 16. Electrical Supplies and Lamps: This contract is part of the VaPP initiatives and is the result of a competitive solicitation. The purpose of this optional use contract is to ensure that all agencies and public bodies of the COVA are afforded the opportunity to purchase quality products at excellent pricing. This is a non-mandatory contract and purchasing activities are under no obligation to purchase from this agreement.
- 17. **Note:** This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.



Statewide Contract Officer

INSTRUCTIONS

I. INSTRUCTIONS

- A. Authorized Users: Unless otherwise instructed by the Division of Purchases and Supply, all departments, institutions, agencies and other public bodies of the Commonwealth of Virginia, to include cities, counties, towns and political subdivisions, may order supplies under this agreement.
- B. Excise Tax: Excise tax exemption registration No. 54-73-0076K may be used when required.
- C. Inspection/Approval: Inspection on delivery and approval of Contractor's invoice is the responsibility of receiving state agency or public body.
- D. Purchase orders will be submitted to the Contractor via the Commonwealth of Virginia's electronic procurement system, also known as eVA. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in eVA executed by the contractor. To the maximum extent possible, orders shall be submitted to the contractor via the automated procurement system eVA.
- E. Minimum Orders: There is no minimum order under this agreement. All supplies ordered under the agreement shall be priced as FOB destination.
- F. Delivery Service: This contract contains both market basket and catalog discount pricing. For specific delivery information, refer to the delivery info page. In the event the item is not in stock and the delivery timeframe cannot be met, the Contractor shall contact the ordering activity to ascertain whether or not a back order is acceptable or to void the order.
- G. SPECIAL EDUCATIONAL OR PROMOTIONAL DISCOUNTS: The contractor shall extend any special educational or promotional sale prices or discounts immediately to the Commonwealth during the term of the contract. Such notice shall also advise the duration of the specific sale or discount price.
- H. Renewals: There are no renewals left on this contract.

eVA Business-To-Government Vendor Registration: The eVA Internet electronic procurement solution, web site portal www.eVA.virginia.gov, streamlines and automates government purchasing activities in the Commonwealth. The eVA portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service. All bidders or offerors must register in eVA; failure to register will result in the bid/proposal being rejected.

- a. eVA Basic Vendor Registration Service: \$25 Annual Registration Fee plus the

appropriate order Transaction Fee specified below. eVA Basic Vendor Registration Service includes electronic order receipt, vendor catalog posting, on-line registration, electronic bidding, and the ability to research historical procurement data available in the eVA purchase transaction data warehouse.

- b. eVA Premium Vendor Registration Service: \$25 Annual Registration Fee plus the appropriate order Transaction Fee specified below. eVA Premium Vendor Registration Service includes all benefits of the eVA Basic Vendor Registration Service plus automatic email or fax notification of solicitations and amendments.
- c. For orders issued prior to August 16, 2006, the Vendor Transaction Fee is 1%, capped at a maximum of \$500 per order.
- d. For orders issued August 16, 2006 and after, the Vendor Transaction Fee is:
 - (i) DMBE-certified Small Businesses: 1%, capped at \$500 per order.
 - (ii) Businesses that are not DMBE-certified Small Businesses: 1%, capped at \$1,500 per order.

Special Term and Condition 59 (Modified)

eVA Business-To-Government Contracts and Orders: It is anticipated that the contract will result in multiple purchase orders (i.e., one for each delivery requirement) with the eVA transaction fee specified below assessed for each order.

- a. For orders issued prior to August 16, 2006, the Vendor Transaction Fee is 1%, capped at a maximum of \$500 per order.
- b. For orders issued August 16, 2006 and after, the Vendor Transaction Fee is:
 - (i) DMBE-certified Small Businesses: 1%, Capped at \$500 per order.
 - (ii) Businesses that are not DMBE-certified Small Businesses: 1%, Capped at \$1,500 per order.

The eVA transaction fee will be assessed approximately 30 days after each purchase order is issued. Any adjustments (increases/decreases) will be handled through eVA change orders.

Internet electronic procurement solution, web site portal www.eva.state.va.us , streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

Vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution and agree to comply with the following:

If this solicitation is for a term contract, failure to provide an electronic catalog (price list) or index page catalog for items awarded will be just cause for the Commonwealth to reject your bid/offer or terminate this contract for default. The

format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from www.eVA.virginia.gov. Contractors should email Catalog or Index Page information to eVA-catalog-manager@dgs.virginia.gov.

Mandatory Acceptance of Small Purchase Charge Card: Purchasing charge cards offer State agencies and Institutions the opportunity to streamline their procedures for procuring and paying for small dollar goods and services. Vendors responding to this solicitation should note that acceptance of payment by purchase card is **mandatory (unless waived by DPS) within 90 days of contract award**. For current contracts where acceptance of the purchasing card is not in effect, **Contractors must (unless waived by DPS) accept purchase card payments within 90 days of contract renewal**.

Payment for orders issued against the contract(s) resulting from this solicitation must allow for the Purchase Order Number to be passed at the time of charge so that the Purchase Order Number is received by the card platform and passed to the Card provider. This can be accomplished by vendors establishing their card account at **Level 2, which is mandatory or Level 3 which is optional**. Information on the various levels for the GE MasterCard is indicated below.

Charge Card Levels:

The amount of data passed for each charge card payment depends on the level at which the charge card is established. The levels are delineated below and the preferred level by the Commonwealth is level 2.

Level 1 vendors provide basic credit card purchase information, including but not limited to the data listed below. By passing "Basic Data", the vendor has a standard interchange cost.

- Supplier Name
- Merchant Category Code
- Date
- Total Purchase Amount

Level 2 vendors provide additional information to the Level 1 elements, including, but not limited to the data listed below. By passing level 2 detail, the vendor will receive lower interchange costs. Level 2 is **mandatory** for any vendors who do business with the Commonwealth of Virginia and accept GE MasterCard.

- Customer Code (PCO Number from eVA)
- Vendor Tax ID

Level 3 vendors provide line item detail, in addition to the Level 1 and Level 2 elements, including, but not limited to the data listed below. By passing Level 3 (**which is optional**) data which is considered Superior data, the vendor will receive the lowest interchange costs.

- Item Description
- Item Quantity
- Item Unit of Measure
- Product Code
- Freight Amount
- Extended line Item Amount

STATE ELECTRIC AWARD ZONES, CONTACT LOCATIONS AND DELIVERY INFORMATION

Zones to be Serviced	Electrical Supplies	Lamps	Ballasts
Zone 97			
Zone 98	X	X	
Zone 99			
Zone 100			
Zone 101			
Zone 102			
Zone 103	X	X	X
Zone 104	X	X	X
Zone 105	X	X	X
Zone 106			

County	Zone	County	Zone	County	Zone
Gloucester	97	Winchester	100	Alleghany	103
Isle of Wight	97	Arlington	100	Amherst	103
James City	97	Clarke	100	Lynchburg City	103
Mathews	97	Fairfax	100	Danville City	103
Middlesex	97	Fauquier	100	Buena Vista City	103
Southampton	97	Frederick	100	Appomattox	103
Surry	97	Loudoun	100	Albemarle	103
Williamsburg	97	Page	100	Bath	103
Newport News	97	Prince William	100	Bedford	103
Portsmouth	97	Rappahannock	100	Botetourt	103
Franklin City	97	Shenandoah	100	Campbell	103
Hampton	97	Warren	100	Pittsylvania	103
Poquoson	97	Falls Church	100	Bedford City	103
Norfolk	97	Alexandria	100	Rockbridge	103
Suffolk	97	Albemarle	101	Carroll	104
Chesapeake	97	Augusta	101	Craig	104
Virginia Beach	97	Fluvanna	101	Floyd	104
Sussex	97	Greene	101	Franklin	104
York	97	Highland	101	Salem City	104
Charles City	98	Louisa	101	Radford City	104
Chesterfield	98	Nelson	101	Martinsville City	104
Dinwiddie	98	Waynesboro	101	Roanoke City	104
Goochland	98	Rockingham	101	Giles	104
Hanover	98	Amelia	102	Henry	104
Henrico	98	Brunswick	102	Montgomery	104
King William	98	Buckingham	102	Patrick	104
New Kent	98	Buckingham	102	Pulaski	104
Powhatan	98	Charlotte	102	Roanoke	104
Prince George	98	Cumberland	102	Bland	105
Richmond	98	Greensville	102	Buchanan	105
Lynchburg	98	Halifax	102	Dickenson	105
Caroline	99	Lunenburg	102	Grayson	105
Culpeper	99	Mecklenburg	102	Lee	105
Essex	99	Nottoway	102	Russell	105
King and Queen	99	Rick	102	Scott	105
King George	99	Prince Edward	102	Smyth	105

Lancaster	99			Bristol City	105
Madison	99			Buch City	105
Northumberland	99			Norton City	105
Orange	99			Tazewell	105
Richmond County	99			Washington	105
Spotsylvania	99			Galax City	105
Stafford	99			Wise	105
Fredericksburg	99			Wythe	105
Westmoreland	99			Accomack	106
				Northampton	106

Zone	Street Address	Mailing Address	Phone Number	Inside Contact	After Hours/Emergency Contact	Regional Representative
97						
98	State Electric Supply	Same	804-232-8911	Mike Higginbotham	Pager	David Gravely
	1011 Commerce Rd					
	Richmond, VA 23224					
99						
100						
101						
102						
103	State Electric Supply	Same	304-647-5200	Todd Burris	Pager	David Gravely
	348 N. Monroe Ave.					
	Covington, VA 24426					
103	State Electric Supply	Same	304-647-5200	Todd Burris	Pager	David Gravely
	dba blue Grass Electric					
	Red Oaks shopping Center Ronceverte, WV 24970					
104	State Electric Supply	Same	540-382-6415	David Creed	Pager	David Gravely
	390 Arbor Drive					
	Christiansburg, VA 24073					
104	State Electric Supply	Same	540-343-3800	Mike Lafoon	Pager	David Gravely
	3105 Shenandoah Ave. NW					
	Roanoke, VA 24107					

104/ 105	State Electric Supply	Same	304-425-1718	Charlie Whitteker	Pager	David Gravely
	108 Walnut Street					
	Princeton, WV 24740					
105	State Electric Supply	Same	304-327-3464	Charlie Whitteker	Pager	David Gravely
	820 Bluefield Ave					
	Bluefield, WV 24701					
105	Ligon Electric Supply	Same	336-786-9816	Dale Mayes	Pager	David Gravely
	998 W. Pine Street					
	Mt. Airy, NC 27030					
105	State Electric Supply	Same	606-432-3163	John Yogadich	Pager	David Gravely
	122 Johnson Street					
	Pikeville, KY 41501					

After Receipt of Order (ARO) for each type of item in terms of hours if order is received before 12:00 p.m. EDT

Delivery	Hours ARO			
	Market Basket Items - Standard Delivery Time	Market Basket Items - Minimum Delivery Time	Discount Schedule Items	Non-Stock or Specialty Items
Zone 97	2 - 48	2 - 48	2 - 48	2 - 48
Zone 98	2 - 48	2 - 48	2 - 48	2 - 48
Zone 99	2 - 48	2 - 48	2 - 48	2 - 48
Zone 100	2 - 48	2 - 48	2 - 48	2 - 48
Zone 101	2 - 48	2 - 48	2 - 48	2 - 48
Zone 102	2 - 48	2 - 48	2 - 48	2 - 48
Zone 103	2 - 48	2 - 48	2 - 48	2 - 48
Zone 104	2 - 48	2 - 48	2 - 48	2 - 48
Zone 105	2 - 48	2 - 48	2 - 48	2 - 48
Zone 106	2 - 48	2 - 48	2 - 48	2 - 48

After Receipt of Order (ARO) for each type of item in terms of hours if order is received after 12:00 p.m. EDT

Delivery	Hours ARO			
	Market Basket Items - Standard Delivery Time	Market Basket Items - Minimum Delivery Time	Discount Schedule Items	Non-Stock or Specialty Items
Zone 97				
Zone 98	2 - 48	2 - 48	2 - 48	2 - 48
Zone 99	2 - 48	2 - 48	2 - 48	2 - 48
Zone 100	2 - 48	2 - 48	2 - 48	2 - 48
Zone 101	2 - 48	2 - 48	2 - 48	2 - 48
Zone 102	2 - 48	2 - 48	2 - 48	2 - 48
Zone 103	2 - 48	2 - 48	2 - 48	2 - 48
Zone 104	2 - 48	2 - 48	2 - 48	2 - 48
Zone 105	2 - 48	2 - 48	2 - 48	2 - 48
Zone 106	2 - 48	2 - 48	2 - 48	2 - 48

After Receipt of Order (ARO) for each type of item in terms of hours for emergency/rush orders.	
Hours ARO	
Delivery	Emergency/Rush Items
Zone 97	2-X (based on cust. Request)
Zone 98	2-X (based on cust. Request)
Zone 99	2-X (based on cust. Request)
Zone 100	2-X (based on cust. Request)
Zone 101	2-X (based on cust. Request)
Zone 102	2-X (based on cust. Request)
Zone 103	2-X (based on cust. Request)
Zone 104	2-X (based on cust. Request)
Zone 105	2-X (based on cust. Request)
Zone 106	2-X (based on cust. Request)

Note: Freight charges may apply depending on customer requirements at the time of order placement.

MARKET BASKET AND CATALOG DISCOUNTS

THE FOLLOWING PRICE SHEETS LIST BOTH INDIVIDUAL LINE ITEM PRICING AND OVERALL CATALOG DISCOUNT.

TO USE THESE PRICE SHEETS PROCEED AS FOLLOWS :

- 1) Search the individually priced items for your requirement. The items that make up the market basket are listed from a statewide survey of each Agency to determine the top 200 - 300 hundred most commonly used MRO materials.

If you cannot find your needed item in the market basket --

- 2) Contact the contractor and determine the item's pricing using the stated catalog discounts.

<u>TOPIC INDEX</u>	<u>SECTION LOCATION</u>
Lamps, flour. & incand.	Page no. 8
Ballasts	Page no. 20
Electrical Supplies	Page no. 23

ATTACHMENT IX ELECTRICAL SUPPLIES, LAMPS, BALLASTS & CATALOG DISCOUNTS

Market Basket Prices Are Good
Through December 31, 2008

ELECTRICAL SUPPLIES

SESCO P/N	Price
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3M cable ties & tape	
3Mo62070	0.080
3-M33+SUPER-3/4X66FT	3.480
3-M88-SUPER-3/4X66FT	3.680
3-MO/B-BULK-PLUS	0.050
Advance Ballasts	
ADV71A5292001D	38.410
ADV71A5390001D	41.470
ADV71A5570001D	33.510
ADV71A5701500D	71.770
ADV71A6071001D	44.870
ADV71A6742001	106.670
ADV71A7971001D	39.910
ADV71A8172001D	45.16
ADV71A8271001D	61.85
ADV71A8473001D	65.340
ADV71A8773001	106.010
ADV71A8970001D	61.440
ADV72C5782NP001	58.790
ADVHM2SP20TP	19.890
ADVICF2S13H1LD35M	23.380
ADVICF2S18H1LD	26.270
ADVICF2S26H1LD	26.27
ADVR140TPI	13.980
ADVR2E75STP	17.930
ADVR2S110TP	28.910
ADVR2S34TPI	9.150
ADVR2S40TPI	8.660
ADVRCN1S32SC35I	22.96
ADVRCN2S32SC35I	22.960
ADVRCN4S32SC35I	28.24
ADVREL2P32SC35I	11.460
ADVREL2P59SC35I	19.35
ADVREL2S11035I	28.580
ADVREL2S40SC35I	12.170
ADVREL4P32SC35I	13.17
ADVREL4P32SC351	13.170
ADV140TPi	14.520
ADV2S110TP	27.390
ADV2S34TPi	9.660
ADV2S40TPI	14.510
ADVVCN2S32SC351	12.910

ADVVEL1P32SC351	10.64
ADVVEL2P32SC351	11.46
ADVVEL2P59SC351	18.80
ADVVEL2S40SC	10.73
ADVVEL3P32SC351	11.70
ADVVEL4P32SC35I	13.17
ADVVK132TP	31.74
Connector	
ART8400	0.43
Buss Fuses	
BURKS31	21.06
BUSHEB-AW-RLC-A	31.12
BUSLP-CC2-1/2	6.530
BUSSC30	9.040
Carlton Fitting	
CARUA9AL	7.880
Crouse Hinds	
CHN170	2.180
CHN270	2.68
CHN370	3.66
CHNLB17	7.020
CHNLB27	8.42
CHNLB37	13.480
C-HSGXVAL6	7.2300
Eiko Lamps	
EIK1152	.26
EIKENX	5.46
EIKEYB	6.04
EIKLU150/55	9.600
EIKLU250E	9.900
EIKLU400E	9.900
EIKMH175/U/MED	14.460
EIKQT26/27	15.330
GAR46-310	.060
GAR46-310UVB	.060
GELF31T8/SPX35/U	12.53
Halo	
HAL801P	73.870
HAL810BA	71.540
HAL810WW	89.960
HALH800	62.940
HALH801HP	129.500
HALL1738MBX	55.400
Hoffman	
HOFA-1066JFGQRPWR	121.580
HOFA-865JFGQRPWR	113.930
Hubbel	
HUB705327	5.470
HUBBL-400H8-BI-GR	111.510
HUBR243B	36.390
HWDGFR5352I	7.560

HWDHBL5266C	7.980
HWDWS120I	39.380
HWDWS1277I	44.99
HWDPL1ABC5	1.420
HWDPW2ABC5	2.040
Intermatic	
INTLC4536C	12.50
INTT101	45.430
INTT7401B	99.410
Leviton	
LEV13180-U	2.840
LEV7899	9.680
LEV7899-I	9.68
Lithonia	
L-FL50S125	29.930
LIT10823	43.200
LIT10832	58.550
LIT11956	105.520
LIT2GT8432A12MVOLTGEB	77.85
LIT2GT8232A12MVOLTGEB	52.44
LIT2GT8432A12MBOLTGEB	69.41
LIT2M2U316A12MVOLTGEB	82.860
LIT2PM3NGB33224LDMVOLT1/3G	67.70
LIT2SP8G332A12125MVOLT13GE	48.89
LIT2GT82U316A12MVOLTGEB10/S	42.54
LITAF296T8HO277GEB	132.40
LITCB232-120GEB	77.92
LITDMW232-MVOLTGEB	87.18
LITELM2	43.920
LITLB232-MVOLTGEB	49.080
LITLB432-MVOLT-1/4GEB10/S	67.670
LITLHQM-SW3R-120/277	81.220
LITLQMSW3G-120/277EL-N	53.690
LITLQMSW3R-120/277	51.360
LITLQMSW3R-120/277EL-N	68.150
LITSB232-MVOLTGEB10/S	36.440
LITVR1	23.870
LITVR3C100MTBLPI	236.50
Lumark	
LUMHPWM70	72.630
Lutron	
LUTECO-T540-277-2	79.590
LUTFDB-4827-277-3	133.470
Magnetec	
MAG4205F2P000C	9.330
MAG4226P001C	47.920
MAG4226PBES001C	48.920
MAG678ATCP000C	107.57
MAG937KTCP000I	82.90
MAGB232I120RH	10.82
MAGB232I120RH-A000I	10.82

MAGB232I277RH-A000I	10.82
MAGB432I120RH	13.40
MAGB432I120RH-A000I	13.40
MAGB432I277RH000C	13.40
McGill	
MCG5025-SRG	60.13
Mulbury	
MUL97072	1.57
Philips Lighting	
PHL100A/99/48PK-120V	0.47
PHL100A/RS/TF-120130V	1.31
PHL100A/RS/VS/BR-120130V	0.54
PHL100A-90A/99/EW120130V	0.37
PHL15T6-120V	0.81
PHL200/TF	2.33
PHL200A-120V	0.61
PHL25A19/35-120130V	0.70
PHL25T6-1/2/IF	2.34
PHL25T6-1/2-120130V	0.87
PHL25T6-1/2DC/IF-120130V	1.47
PHL300MS/SBIF-130V	1.110
PHL30R20/12/1-120V	1.53
PHL35MRC16/IRC/FL36	4.39
PHL50/150A/WL/TP/60/1	0.72
PHL50PAR30LHALFL40-130V	6.22
PHL60A-130V	0.26
PHL60A19/35-130V	0.58
PHL65BR30/FL55/12/1-120V	1.49
PHL65BR30/FL55/12/1-130V	2.15
PHL75PAR30LHALFL40120V	3.55
PHL90PAR38HALFL28130V	3.480
PHL90PAR38HALFL28130V	3.480
PHL90PAR38HALFL28LL120V	3.67
PHLBC-100BT15/HAL/W	4.09
PHLBC-60BT15/HAL/W	2.76
PHLBC-EL/DT-20	5.40
PHLC1000S52/ALTO	43.94
PHLC150S55/ALTO	9.80
PHLC250S50/ALTO	10.11
PHLC400S51/ALTO	10.11
PHLC70S62/ALTO	13.15
PHLC70S62/M	12.76
PHLDYS/DYV	16.43
PHLEL/O-18	10.04
PHLEYB	6.16
PHLF15T12/CW	1.37
PHLF17T8/TL735	2.46
PHLF17T8/TL741	2.46
PHLF20T12/CW/ALTO	1.26
PHLF25T12/CW/RS/EW/ALTO	1.81
PHLF25T8/TL735	1.89

PHLF25T8/TL741	1.93
PHLF30T12/CW/RS/ALTO	1.53
PHLF32T8/TL730/ALTO	1.32
PHLF32T8/TL735/ALTO	1.32
PHLF32T8/TL741/ALTO	1.32
PHLF32T8/TL750/ALTO	1.32
PHLF32T8/TL835/ALTO	1.84
PHLF32T8/TL841/ALTO	1.84
PHLF34/50U/RS/EW/ALTO	2.55
PHLF34/CW/RS/EW/ALTO	0.83
PHLF34/WW/RS/EW/ALTO	1.00
PHLF34SPEC35/RS/EW/ALTO-	1.54
PHLF36T12/CW/HO	3.11
PHLF40/41U/RS/EW/ALTO	2.740
PHLF40T8/TL741/ALTO	2.45
PHLF48T12/CW/HO/ALTO	2.39
PHLF6T5/CW	1.35
PHLF8T5/CW	1.35
PHLF96T12/CW/EW/ALTO	1.96
PHLF96T12/CW/HO/EW/ALTO	2.37
PHLF96T12/CW/HO-O/ALTO	3.10
PHLF96T12/CW/VHO	5.33
PHLF96T12/CW/VHO/EW	5.06
PHLF96T8/HO/TL835	5.97
PHLF96T8/TL741PLUSEAALTO	3.99
PHLFB32T8/TL730/6ALTO	4.29
PHLFB32T8/TL735/6/ALTO	4.29
PHLFB32T8/TL741/6	4.29
PHLFB32T8/TL741/6/ALTO	4.29
PHLFB32T8/TL835/6/ALTO	7.10
PHLFB40CW/3/EW	3.850
PHLH33GL-400/DX	8.62
PHLK135A21/TS/EW	2.62
PHLK60A19/TS/EW	1.51
PHLMH1000/U	26.02
PHLMH175/U	11.43
PHLMH175/U/M	14.05
PHLMH250/C/U	13.01
PHLMH250/U	12.24
PHLMH400/C/U	12.18
PHLMH400/U/ED28	15.63
PHLMHC100/U/M/3K	15.62
PHLMHC100/U/M/4K	18.37
PHLMHC50/U/M/4K	20.50
PHLMHC70/U/M/4K	18.37
PHLMS1000/BD	38.71
PHLPL-C13W/27/4P	4.84
PHLPL-C13W/27/4P/ALTO	4.28
PHLPL-C13W/27/USA	4.65
PHLPL-C13W/35/USA	4.550
PHLPL-C18W/35/ALTO	4.68
PHLPL-C26W/27/4P	6.82

PHLPL-C26W/27/ALTO	4.77
PHLPL-C26W/35/4P	4.900
PHLPL-C26W/35/4P/ALTO	4.90
PHLPL-C26W/41	4.78
PHLPL-C26W/41/ALTO	4.80
PHLPL-L40W/35/RS/IS	4.90
PHLPL-S13W/27/50PK	1.420
PHLPL-S13W/27/60PK	1.42
PHLPL-S13W/41/50PK	1.420
PHLPL-S5W/27	1.22
PHLPL-S7W/27/60PK	1.33
PHLPL-S7W/35	1.33
PHLPL-S9W/27/50PK	1.33
PHLPL-T32W/35/4P/ALTO	6.12
PHLSLS-15	8.92
PHLSLS-20	8.92
PHLSLS-25	10.45
PHLSOX180	33.25
Pass Seymour	
P-S2091-I	12.93
P-SPS20AC1	9.99
P-SPS20AC1-1	3.88
P-SPS5266-X	6.54
P-SCRB5362	4.25
P-SCRB5369-X	18.81
P-SCR20-I	1.52
P-SFS2	2.33
P-SSS8	1.33
Rawl	
RAW6304	0.32
RAW6306	0.92
EVREN22	1.11
EVREN91	0.55
EVREN92	0.30
EVREN93	0.51
EVREN95	0.64
EVR1215	0.24
EVR1235	0.27
EVR1250	0.29
Steel City	
S-C500-SC	0.50
S-C52151-1/2&3/4	0.47
S-C72171-3/4&1	2.17
S-CB901-10	12.24
S-CB902-10	14.37
S-CB905-10	2.14
S-CB907-10	1.61
S-CB911-1/4	0.72
S-CC105-4	3.38
S-CG978D	10.17

S-CH195-3/8	1.68
S-CTC112A	0.39
S-CTC122A	0.30
S-CTK122A	0.22
S-CTK127A	4.58
Select a switch	
SELRH21-BG	1.57
SELSL53413-6-BG	3.08
Shatter Sheild	
SHAF20T12CW	6.59
SHAF40CW	4.91
SHAF96T12CW	11.01
Square D	
SQD50SV1A	90.10
SQD750SV43F	273.44
SQD8501XO1200V02	230.51
SQD8903LO1200V02	699.44
SQD8903SQO2V02	720.78
SQD8910DPA33V02	40.38
SQD8910DPA44V02	61.71
SQD9070T50D13	61.74
SQDFA24030AC	289.26
SQDLA36400	2,228.94
SQDQO120	6.34
SQDQOB120	10.37
SQDQOB120GFI	149.71
SQDQOB220	62.32
SQDQOB320	98.56
S-S703-3/4	0.42
Sylvania	
SYLFBO31/835	13.98
T & B	
T-B5232	1.79
T-B5332	1.77
T-B5352	3.33
T-BTY526M	0.18
T-BTY527M	0.42
T-BTY527MX	0.45
Wire Mold	
W-M25DTP-4	99.26
W-M2900	1.50
W-MG4000B-10	3.23
W-MG4000C	1.88
W-M4001A	4.78
W-MG4046B	6.00
W-MV2100B	1.31
W-MV2100CA	0.83
W-MV4000B-10	3.19
W-MV500	0.79
W-MV5747	4.14
W-MV700	0.93

CATALOG DISCOUNTS

LIGHTING

Lamp Type	Manufacturer	Discount From	DISC	Offer Discount From (Including List/Catalog #)
Fluorescent	Philips Lighting *Not all are included	Manufacturer Price List	81%	Philips PS-100-U Dated: 9/1/2005
Incandescent	Philips Lighting	Manufacturer Price List	81%	Philips PS-100-U Dated: 9/1/2005
HID	Philips Lighting	Manufacturer Price List	81%	Philips PS-100-U Dated: 9/1/2005
Projection	Eiko	Manufacturer Price List	25%	Eiko ELP-2001-U
Miniature	Eiko	Manufacturer Price List	25%	Eiko ELP-2001-U

CATALOG DISCOUNTS

GENERAL TRADE

Manufacturer	Prdct Line	Dsicount From	Discount
3M	3-M	TSC-Net 3 Trade Column	15.00%
AB Chance (Anchors)	L-M	TSC-Net 3 Trade Column	9.00%
AB Chance (Line Hardware)	L-M	TSC-Net 3 Trade Column	16.00%
AB Chance (Other Products)	L-M	TSC-Net 3 Trade Column	5.00%
Amprobe	AMP	TSC-Net 3 Trade Column	18.00%
Arlington Industries	ART	TSC-Net 3 Trade Column	20.00%
Arrow Hart	AHW	TSC-Net 3 Trade Column	15.00%
Blackburn	BLK	TSC-Net 3 Trade Column	10.00%
Brady Industrial	BRA	TSC-Net 3 Trade Column	11.00%
Brady Signmark	BRA	TSC-Net 3 Trade Column	11.00%
BRK	BRK	TSC-Net 3 Trade Column	26.00%
Buchanan	BUC	TSC-Net 3 Trade Column	16.00%
Burndy	BUR	TSC-Net 3 Trade Column	15.00%
Burndy (YS, KS, KA, connectors only)	BUR	TSC-Net 3 Trade Column	28.00%
Burndy Tools	BUR	TSC-Net 3 Trade Column	5.00%
Bussman	BUS	TSC-Net 3 Trade Column	35.00%
Caddy Fasteners (Erico Inc.)	CAD	TSC-Net 3 Trade	20.00%

		Column	
Candela	N/A	TSC-Net 3 Trade Column	5.00%
Carlon (Misc. products)	CAR	TSC-Net 3 Trade Column	25.00%
Carlon (Sch. 40 Fittings)	CAR	TSC-Net 3 Trade Column	51.00%
Carlon (Non-metallic PVC molded enclosures, series E989 and E987 only)	CAR	TSC-Net 3 Trade Column	45.00%
Carol Cords	WCD	TSC-Net 3 Trade Column	30.00%
Channellock	CHA	TSC-Net 3 Trade Column	11.00%
Chicago (Use Eiko as sub)	EIK	TSC-Net 3 Trade Column	30.00%
Cooper Lighting	CPR	TSC-Net 3 Trade Column	10.00%
Craftmade	CRF	TSC-Net 3 Trade Column	50.00%
CRC	CRC	TSC-Net 3 Trade Column	21.00%
Crouse-Hinds Fittings	CHF	TSC-Net 3 Trade Column	5.00%
Cutler-Hammer (Replacement Parts)	C-H	TSC-Net 3 Trade Column	5.00%
Cutler-Hammer (200A MB Loadcenters)	C-H	TSC-Net 3 Trade Column	74.00%
Cutler-Hammer (BR CH circuit breakers)	C-H	TSC-Net 3 Trade Column	70.00%
Cutler-Hammer	C-H	TSC-Net 3 Trade Column	30%
Dual Lite	DUA	TSC-Net 3 Trade Column	5.00%
Dewalt Accessories	DEW	TSC-Net 3 Trade Column	30.00%
Dewalt Tools	DEW	TSC-Net 3 Trade Column	50.00%
Edwards	EDW	TSC-Net 3 Trade Column	11.00%
Emergilite	EML	TSC-Net 3 Trade Column	5.00%
Ericson	ERI	TSC-Net 3 Trade Column	16%
Eveready	ERE	TSC-Net 3 Trade Column	25.00%
Federal Signal	FED	TSC-Net 3 Trade Column	5.00%
Ferraz Shawmut	GOU	TSC-Net 3 Trade Column	35.00%
Firex	PAR	TSC-Net 3 Trade Column	5.00%
General Electric	G-E	TSC-Net 3 Trade Column	15.00%
General Electric (200A MB Loadcenters/ breakers)	G-E	TSC-Net 3 Trade Column	70.00%
General Electric (Molded circuit breakers)	G-E	TSC-Net 3 Trade Column	10.00%
Greenlee	GRE	TSC-Net 3 Trade Column	20.00%

Halo	HAL	TSC-Net 3 Trade Column	15.00%
Hoffman	HOF	TSC-Net 3 Trade Column	53.00%
Hubbell Lighting	HUB	TSC-Net 3 Trade Column	32.00%
Hubbell Wiring (Industrial grade: switches, straight blade, twist-lock 15-30 amp only)	HWD	TSC-Net 3 Trade Column	26.00%
Ideal	IDE	TSC-Net 3 Trade Column	11.00%
Intermatic	INT	TSC-Net 3 Trade Column	16.00%
Joslyn	L-M	TSC-Net 3 Trade Column	9.00%
Kindorf (Channel)	S-C	TSC-Net 3 Trade Column	50.00%
Kindorf (Fittings)	S-C	TSC-Net 3 Trade Column	25.00%
Klein Tools	KLE	TSC-Net 3 Trade Column	21.00%
Leading Edge Fans	L-E	TSC-Net 3 Trade Column	6.00%
Lenox	LEN	TSC-Net 3 Trade Column	25.00%
Leviton	LEV	TSC-Net 3 Trade Column	35.00%
Leviton (CS 20 amp switches)	LEV	TSC-Net 3 Trade Column	35.00%
Lightolier	LOL	TSC-Net 3 Trade Column	5.00%
Lithonia Lighting	LIT	TSC-Net 3 Trade Column	25.00%
LittleFuse (IDSR only)	L-F	TSC-Net 3 Trade Column	41.00%
LittleFuse (all others)	L-F	TSC-Net 3 Trade Column	35.00%
Louisville Ladder	LAD	TSC-Net 3 Trade Column	42.00%
Lumapro	N/A	TSC-Net 3 Trade Column	5.00%
Lumark	LUM	TSC-Net 3 Trade Column	5.00%
Lutron	LUT	TSC-Net 3 Trade Column	15.00%
Magnetek Ballasts	MAG	TSC-Net 3 Trade Column	30.00%
Marathon	MTN	TSC-Net 3 Trade Column	6.00%
Markel Heating Products	MRK	TSC-Net 3 Trade Column	21.00%
McGill	MCG	TSC-Net 3 Trade Column	13.00%
McGraw Edison	N/A	TSC-Net 3 Trade Column	6.00%
Metalux	MET	TSC-Net 3 Trade Column	5.00%
Micro Switch	MIC	TSC-Net 3 Trade Column	6.00%
Milwaukee Tools	MIL	TSC-Net 3 Trade	31.00%

		Column	
Morlite Systems	N/A	TSC-Net 3 Trade Column	5.00%
Mulberry	MUL	TSC-Net 3 Trade Column	26.00%
Nutone Products	NUT	TSC-Net 3 Trade Column	11.00%
O-Z Gedney	OZG	TSC-Net 3 Trade Column	30.00%
Panduit	PDT	TSC-Net 3 Trade Column	15.00%
Pass & Seymour	P-S	TSC-Net 3 Trade Column	25.00%
Penn-Union	P-U	TSC-Net 3 Trade Column	15.00%
Perfect-Line	P-L	TSC-Net 3 Trade Column	40.00%
Precision Photo Controls	PRE	TSC-Net 3 Trade Column	20.00%
Progress Lighting	PRO	TSC-Net 3 Trade Column	25.00%
Quazite	QUA	TSC-Net 3 Trade Column	5.00%
RAB Electric	RAB	TSC-Net 3 Trade Column	5.00%
Raco	RAC	TSC-Net 3 Trade Column	41.00%
Rawl	RAW	TSC-Net 3 Trade Column	25.00%
Rigid	RIG	TSC-Net 3 Trade Column	10.00%
Selecta Switch	SEL	TSC-Net 3 Trade Column	10.00%
Selecta Switch (RH, SL, SS, T, series only)	SEL	TSC-Net 3 Trade Column	35.00%
Siemens Distribution	SIE	TSC-Net 3 Trade Column	15.00%
Siemens Controls	SIE	TSC-Net 3 Trade Column	15.00%
ITE Siemens (200A 40c MB Load Centers/Circuit Breakers)	SIE	TSC-Net 3 Trade Column	70.00%
ITE Siemens (Molded Circuit Breakers)	SIE	TSC-Net 3 Trade Column	30.00%
SL Waber	SLW	TSC-Net 3 Trade Column	15.00%
Spaulding Lighting	N/A	TSC-Net 3 Trade Column	5.00%
Steel City	S-C	TSC-Net 3 Trade Column	41.00%
Steel City (Floor box products)	S-C	TSC-Net 3 Trade Column	10.00%
Steel City (EMT steel set screw & compression fittings only)	S-C	TSC-Net 3 Trade Column	80.00%
Super Strut	N/A	TSC-Net 3 Trade Column	40.00%
Sure-Lite	N/A	TSC-Net 3 Trade Column	5.00%
Thomas & Betts	T-B	TSC-Net 3 Trade Column	15.00%

October 1, 2007 **Change 1 extend 12/31/08**

Thomas & Betts (watertight zinc H-TB series hubs only)	T-B	TSC-Net 3 Trade Column	40.00%
Thomas & Betts (5300 series liquidtight connectors only)	T-B	TSC-Net 3 Trade Column	35.00%
Tork	TOR	TSC-Net 3 Trade Column	5.00%
Widelite	W-L	TSC-Net 3 Trade Column	5.00%
Wiremold	W-M	TSC-Net 3 Trade Column	10.00%
Woodhead	WOO	TSC-Net 3 Trade Column	18.00%
All other Vendors Not Specifically Listed		TSC-Net 3 Trade Column	0.00%

**ALL WIRE AND CONDUIT PRICES ARE
FLOATING STRUCTURE (Based on the Comex
published index)**

Product Line	Description	Level	Multiplier	Discount
CON	Conduits	Base Price	X .85	15%
WCU	Copper Wire	Base Price	X .75	25%
WAL	Aluminum Wire	Base Price	X .75	25%
NIP	Conduit nipples and fittings	Base Price	X .85	15%
WMC	Metal Clad Wire	Base Price	X .75	25%

SESCO P/N	PRICE/FT
WCUMC12/2G	0.368
WCUMC12/3G	0.722
WCUMC12/4G	0.974
WCUTHHN1/0BK	1.625
WCUTHHN10STRBE	0.1747
WCUTHHN10STRBK	0.1747
WCUTHHN10STRGN	0.1747
WCUTHHN10STRRD	0.1747
WCUTHHN10STRWE	0.1747
WCUTHHN12SOLBE	0.1082
WCUTHHN12SOLBK	0.1082
WCUTHHN12SOLGN	0.1082
WCUTHHN12SOLGY	0.1082
WCUTHHN12SOLRD	0.1082
WCUTHHN12SOLWE	0.1082
WCUTHHN12SOLYW	0.1082
WCUTHHN1STRBK	1.360
WCUTHHN2/0BK	2.039
WCUTHHN2STRBK	1.033
WCUTHHN3/0BK	2.561
WCUTHHN350BK	5.326
WCUTHHN4/0BK	3.217
WCUTHHN4STRBK	0.654
WCUTHHN500BK	7.548
WCUTHHN6STRBK	0.416
CONEMT050	0.210
CONEMT075	0.390
CONEMT100	0.630
CONEMT150	1.180
CONEMT200	1.420
CONEMT250	2.310
CONEMT300	2.910
CONGAL050	1.040
CONGAL075	1.200
CONGAL100	1.860