

**DIVISION OF PURCHASES AND SUPPLY**

1111 E. BROAD STREET, P. O. BOX 1199  
RICHMOND, VIRGINIA 23219-1199

**NOTICE OF CONTRACT**  
**NASPO / STATE OF OKLAHOMA COOPERATIVE CONTRACT**

1. DATE: .....August 1, 2009
2. COMMODITY NAME:.....(AED's) Automated External Defibrillators
3. CONTRACT NUMBER: .....46514-01-10  
State of Oklahoma SW300  
NASPO SW60300
4. CONTRACT PERIOD:.....January 1, 2009 through December 31, 2009
5. AUTHORIZED USERS: All eligible purchasers within the Commonwealth of Virginia including all Commonwealth of Virginia State Agencies, local government public procurement units, Commissions, Authorities, Boards, Public Bodies and other Entities Authorized by the *Code of Virginia* are authorized to purchase products and services under the terms and conditions of this price agreement.
6. CONTRACTORS' INFORMATION: .....
  1. **Cardiac Science Corporation;**  
Tina Baer-Olson, Government & Public Contracts  
3303 Monte Villa Parkway  
Bothell, WA 98021-8969  
Phone: 425-402-2321  
Email: [TBaer-Olson@cardiacscience.com](mailto:TBaer-Olson@cardiacscience.com)
  2. **Philips Healthcare;**  
Vincent Walker, Contracts Administrator  
2301 Fifth Avenue, Suite 200  
Seattle, WA 98121  
Phone: 206-664-5211  
Fax: 206-664-5001  
Email: [vince.walker@philips.com](mailto:vince.walker@philips.com)
  3. **Zoll Medical;**  
Worldwide Headquarters  
Dana Cash  
269 Mill Road  
Chelmsford, MA 01824-4105  
Phone: 800-242-9150 ext 9882  
Email: [dcash@zoll.com](mailto:dcash@zoll.com)  
**VA Local Contact:**  
Michael Chalifoux, Channel Partner Manager  
Phone: 804-240-4388  
Email: [mchalifoux@zoll.com](mailto:mchalifoux@zoll.com)
7. MINIMUM: ..... NONE
8. DELIVERY: ..... FOB Destination
9. LEASE AGREEMENTS: ..... Lease agreement terms and conditions are not applicable
10. SUBCONTRACTORS: ..... Subcontractor(s) are not authorized to perform services
11. FOR FURTHER CONTRACT INFORMATION CONTACT: .....Tina M. Mizelle, CPPB, VCO  
Telephone: (804) 786-1603  
E-mail: [tina.mizelle@dgs.virginia.gov](mailto:tina.mizelle@dgs.virginia.gov)  
(Preferred method of contact – email)

ALL CONTRACT PRICING, ADDENDUMS, CHANGES, RENEWALS, AND ANY ASSOCIATED CONTRACT DOCUMENTS MAY BE VIEWED AND PRINTED AT THE NASPO / STATE OF OKLAHOMA WEBSITE: [http://www.dcs.state.ok.us/SW\\_Contracts.nsf/6fe2a5d9256854f886256c63004e411e/bb5173c11c449bd386256c98006061ae?OpenDocument](http://www.dcs.state.ok.us/SW_Contracts.nsf/6fe2a5d9256854f886256c63004e411e/bb5173c11c449bd386256c98006061ae?OpenDocument).

NOTICE TO ALL AUTHORIZED USERS: This contract is the result of a competitive bid program issued through the State of Oklahoma. By the issuance of the Participating Addendums initiated by the Commonwealth of Virginia, all General Terms and Conditions as well as those outlined Special Terms and Conditions and those Terms and Conditions issued by the State of Oklahoma are recognized.

NOTE: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

By:

A handwritten signature in black ink that reads "Tina M. Mizelle". The signature is written in a cursive, flowing style.

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Tina M. Mizelle, CPPB, VCO / Statewide Contract Officer

## INSTRUCTIONS

1. **Purchase orders will be submitted to the contractor via the Commonwealth of Virginia's electronic procurement system, also known as Eva. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in Eva executed by the contractor. If this contract is authorized for use by localities, Virginia cities, counties, town and political subdivisions may use this contract only if the orders are placed through Eva.**
2. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia City, county, town or political subdivision.
3. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Form "Complaint to State Vendor" (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, is available from the Division of Purchases and Supply website [www.dgs.state.virginia.gov](http://www.dgs.state.virginia.gov) (Click on DPS icon, click on DPS forms).

## SPECIAL TERMS AND CONDITIONS

1. **ADVERTISING:** No indication of sales or services to the Commonwealth of Virginia will be used in product literature or advertising. The contractor shall not state in any of its advertising or product literature that the Commonwealth of Virginia or any agency or institution of the Commonwealth has purchased or uses its products or services.
2. **AUDIT:** The contractor shall retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. The agency, its authorized agents, and/or state auditors shall have full access to and the right to examine any of said materials during said period.
3. **ADDITIONAL USERS:** This contract is on behalf of the Commonwealth of Virginia, its agencies, institutions, and other public bodies authorized by the *Code of Virginia* to purchase from state contracts. Addition or deletion of authorized users not specifically named above shall be made only by written contract modification issued by Commonwealth of Virginia, Department of General Services, Division of Purchases and Supply and upon mutual agreement of the contractor. Such modification shall name the specific agency added or deleted and the effective date. The contractor shall not honor an order citing the resulting contract unless the ordering entity has been added by written contract modification.
4. **CANCELLATION OF CONTRACT:** The purchasing agency reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the contractor. In the event the initial contract period is for more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
5. **CONFIDENTIALITY:** Unless approved in writing by the Department of General Services, Division of Purchases and Supply, the contractor may not sell or give to any individual or organization, reports, sales information, or other materials given to, prepared or assemble for contract users.
6. **CONTRACTOR'S TITLE TO MATERIALS:** No materials or supplies for the work shall be purchased by the contractor or by any subcontractor subject to any chattel mortgage or under a conditional sales or other agreement by which an interest is retained by the seller. The contractor warrants that he has clear title to all materials and supplies for which he invoices for payment.
7. **DELIVERY AND MINIMUM ORDER:** Delivery times and minimum order amounts shall be as stated in State of Oklahoma Contract/NASPO Cooperative Contract # SW 60300.
8. **INDEMNIFICATION:** Contractor agrees to indemnify, defend and hold harmless the Commonwealth of Virginia, its officers, agents, and employees from any claims, damages and actions of any kind or nature, whether at law or in equity, arising from or caused by the use of any materials, goods, or equipment of any kind or nature furnished by the contractor/any services of any kind or nature furnished by the contractor, provided that such liability is not attributable to the sole negligence of the using agency or to failure of the using agency to use the materials, goods, or equipment in the manner already and permanently described by the contractor on the materials, goods or equipment delivered.
9. **MAINTENANCE MANUALS:** The contractor shall provide with each piece of equipment an operations and maintenance manual with wiring diagrams, parts list, and a copy of all warranties.

10. **PAYMENT OPTIONS:** Contract Users pay by check, electronic funds transfer, or with the Commonwealth's and Public Bodies' authorized procurement (charge) card. Contractor(s) should be able to accept the Commonwealth's and Public Bodies' card for single purchases under \$5,000 per transaction. Some Commonwealth Agencies and Public Bodies have charge cards that exceed the \$5,000 transaction limit so the contract shall have the ability to accept those with higher limits. Contractor must attach a list of the charge cards that are acceptable.
11. **PRICE ESCALATION/DE-ESCALATION:** Price adjustments shall be as permitted under State of Oklahoma Contract/NASPO Cooperative Contract # SW 60300.
12. **PRIME CONTRACTOR RESPONSIBILITIES:** The contractor shall be responsible for completely supervising and directing the work under this contract and all subcontractors that he may utilize, using his best skill and attention. Subcontractors who perform work under this contract shall be responsible to the prime contractor. The contractor agrees that he is as fully responsible for the acts and omissions of his subcontractors and of persons employed by them as he is for the acts and omissions of his own employees.
13. **RENEWAL OF CONTRACT:** Renewals under this contract shall be based on renewal by the State of Oklahoma Contract/NASPO Cooperative Contract # SW60300.
14. **REPORTS:** On a quarterly basis, the contractors shall submit to the Commonwealth of Virginia, Department of General Services, Division of Purchases and Supply statements or reports covering the total dollar volume of purchases made. These reports should include the name of the ordering entity, quantity purchased, unit price, and total dollar amount sold under this contract for all eligible entities within the Commonwealth. Reports shall be delivered to the Commonwealth of Virginia, Department of General Services, ATTN: Tina Mizelle, Statewide Contracting Officer, 1111 E. Broad Street, 6<sup>th</sup> Floor, Richmond, VA 23219, or emailed to Tina Mizelle at [tina.mizelle@dgs.virginia.gov](mailto:tina.mizelle@dgs.virginia.gov). These reports shall be sent within thirty-days upon completion off performance quarterly periods cited in the paragraph below.

Contract quarterly reporting periods shall be:

January 1 through March 31, due April 30;  
April 1 through June 30, due July 30;  
July 1 through September 30, due October 30; and  
October 1 through December 31, due January 30.

15. **SUBCONTRACTS:** No portion of the work shall be subcontracted without prior written consent of the purchasing agency. In the event that the contractor desires to subcontract some part of the work specified herein, the contractor shall furnish the purchasing agency the names, qualifications and experience of their proposed subcontractors. The contractor shall, however, remain fully liable and responsible for the work to be done by its subcontractor(s) and shall assure compliance with all requirements of the contract.



**PARTICIPATING ADDENDUM**  
**FOR AUTOMATED EXTERNAL DEFIBRILLATORS, (AED)**  
**OKLAHOMA/NASPO COOPERATIVE CONTRACT # SW 60300**  
**COMMONWEALTH OF VIRGINIA**

1. **SCOPE:** All eligible purchasers within the Commonwealth of Virginia including all Commonwealth of Virginia State Agencies, local government public procurement units, Commissions, Authorities, Boards, Public Bodies and other Entities Authorized by the *Code of Virginia* are authorized to purchase products and services under the terms and conditions of this price agreement.
2. **CHANGES:** See Attachment 1 to the PARTICIPATING ADDENDUM to incorporate those General Terms and Conditions as well as Special Terms and Conditions issued by the Commonwealth of Virginia. The Commonwealth of Virginia recognizes all other Terms and Conditions, Changes, Modifications, and Addendums attached to the original Contract and enforced by the State of Oklahoma.
3. **LEASE AGREEMENTS:** Lease agreement terms and conditions are not applicable.
4. **PRIMARY CONTACT:** The primary Commonwealth of Virginia contact individual for this participating addendum is as follows:

Tina M. Mizelle, CPPB, VCO  
 Statewide Contract Officer  
 Department of General Services  
 Division of Purchases and Supply  
 1111 E. Broad Street, 6<sup>th</sup> Floor  
 Richmond, Virginia 23219  
 Telephone: (804) 786-1603  
 Facsimile: (804) 786-0223  
 Email: [tina.mizelle@dgs.virginia.gov](mailto:tina.mizelle@dgs.virginia.gov) – (preferred method of contact is email)

5. **SUBCONTRACTORS:** The following subcontractor(s) are authorized to perform services – **NONE.**

The Addendum, Attachment 1, and the Price Agreement together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and Conditions inconsistent with, contrary or in addition to the Terms and Conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such Terms and Conditions are hereby rejected. The Terms and Conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

IN WITNESS WHEREOF, the parties have executed this Addendum and Attachment 1 as of the date of execution by both parties below.

COMMONWEALTH OF VIRGINIA

Signed: Tina Marie Mizelle  
 Printed Name: Tina Marie Mizelle  
 Title: Statewide Contract Officer  
 Date: 7-23-2009

CARDIAC SCIENCE CORPORATION

Signed: [Signature]  
 Printed Name: REBECCA L. PETERSON  
 Title: MANAGER, CONTRACTS ADMINISTRATION  
 Date: 7/24/09



**PARTICIPATING ADDENDUM**  
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COMMONWEALTH OF VIRGINIA

Signed: *Tina M. Mizelle*  
 Printed Name: TINA M Mizelle  
 Title: Statewide Contract Officer  
 Date: 7/23/2009

PHILIPS HEALTHCARE

Signed: *Anita Rodgers*  
 Printed Name: Anita Rodgers  
 Title: Director - Finance and Sales Operations  
 Date: 7/31/09



**PARTICIPATING ADDENDUM**  
**FOR AUTOMATED EXTERNAL DEFIBRILLATORS, (AED)**  
**OKLAHOMA/NASPO COOPERATIVE CONTRACT # SW 60300**  
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COMMONWEALTH OF VIRGINIA

Signed: Tina M. Mizelle  
 Printed Name: Tina M. Mizelle  
 Title: Statewide Contract Officer  
 Date: 7/23/2009

ZOLL MEDICAL CORPORATION

Signed: Elizabeth McCaughey  
 Printed Name: Elizabeth McCaughey  
 Title: Contracts Manager  
 Date: \*\*\*effective 8/1/09\*\*\*

**NASPO - State of Oklahoma Price List SW60300/1544 thru 12-31-2009**  
**Cardiac Science Price List**

Part #		Pricing
<b>Standard Packages</b>		
9300A-501P	<b><u>Powerheart AED G3 Fully Automatic package</u></b> with voice & text display; biphasic waveform, and internal memory. Package includes: Battery, Carry Case, Ready Kit, and Extra set of Adult electrodes	\$1,295.00
9300E-501P	<b><u>Powerheart AED G3 Semi-Automatic package</u></b> with voice & text display; biphasic waveform & internal memory. Package includes: AED Unit Battery, Carry Case, Ready Kit, Extra set of Adult electrodes	\$1,295.00
9390A-501P	<b><u>Powerheart AED G3 PLUS Fully Automatic package</u></b> with voice & text display; biphasic waveform, and internal memory. Package includes: AED Unit, Battery, Carry Case, Ready kit, and Extra set of Adult electrodes. <u>Features additionally: Rescue Coach instructive prompts, and Metronome for proper CPR compression frequency.</u>	\$1,295.00
9390E-501P	<b><u>Powerheart AED G3 PLUS Semi Automatic package</u></b> with voice & text display; biphasic waveform, and internal memory. Package includes: AED Unit, Battery, Carry case, Ready Kit, and Extra set of Adult electrodes. <u>Features additionally: Rescue Coach instructive prompts, and Metronome for proper CPR compression frequency.</u>	\$1,295.00
9300P-501P	<b><u>Powerheart AED G3 Pro</u></b> with ECG color display, manual override, configurable biphasic energy protocols and detection rates, optional 3-lead continuous ECG patient monitoring, multiple rescue internal memory, and non rechargeable battery. Package includes: AED Unit, Battery, Carry Case, Ready Kit, Extra set of Adult electrodes, and Surface wall mount security enabled with alarm.	\$2,450.00
9300P-601P	<b><u>Powerheart AED G3 Pro</u></b> with ECG color display, manual override, configurable biphasic energy protocols and detection rates, optional 3-lead continuous ECG patient monitoring, multiple rescue internal memory. ( <i>rechargeable battery</i> ). Package includes: AED Unit, Battery, Carry Case, Ready Kit, and Extra set of Adult electrodes. Battery Charger sold seperatley.	\$2,450.00
<b>OKLAHOMA PACKAGES</b>		
9300A-501P	<b><u>Powerheart AED G3 Fully Automatic package</u></b> with voice & text display; biphasic waveform, and internal memory. Package includes: Battery, Carry Case, Ready Kit, and Extra set of Adult electrodes, and one set of pediatric electrodes.	\$1,369.00
9300E-501P	<b><u>Powerheart AED G3 Semi-Automatic package</u></b> with voice & text display; biphasic waveform & internal memory. Package includes: AED Unit Battery, Carry Case, Ready Kit, Extra set of Adult electrodes, and one set of pediatric electrodes	\$1,369.00
9390A-501P	<b><u>Powerheart AED G3 PLUS Fully Automatic package</u></b> with voice & text display; biphasic waveform, and internal memory. Package includes: AED Unit, Battery, Carry Case, Ready kit, Extra set of Adult electrodes and one set of pediatric electrodes. <u>Features additionally: Rescue Coach instructive prompts, and Metronome for proper CPR compression frequency.</u>	\$1,369.00
9390E-501P	<b><u>Powerheart AED G3 PLUS Semi Automatic package</u></b> with voice & text display; biphasic waveform, and internal memory. Package includes: AED Unit, Battery, Carry case, Ready Kit, Extra set of Adult electrodes and one set of pediatric electrodes. <u>Features additionally: Rescue Coach instructive prompts, and Metronome for proper CPR compression frequency.</u>	\$1,369.00
9300P-501P	<b><u>Powerheart AED G3 Pro</u></b> with ECG color display, manual override, configurable biphasic energy protocols and detection rates, optional 3-lead continuous ECG patient monitoring, multiple rescue internal memory, and non rechargeable battery. Package includes: AED Unit, Battery, Carry Case, Ready Kit, Extra set of Adult electrodes, one set of pediatric electordes	\$2,524.00
9300P-601P	<b><u>Powerheart AED G3 Pro</u></b> with ECG color display, manual override, configurable biphasic energy protocols and detection rates, optional 3-lead continuous ECG patient monitoring, multiple rescue internal memory. ( <i>rechargeable battery</i> ). Package includes: AED Unit, Battery, Carry Case, Ready Kit, and Extra set of Adult electrodes and one set of pediatric electrodes. Battery Charger sold seperatley.	\$2,524.00
<b>Wall Mount Packages</b>		
9300A-501WP	<b><u>Powerheart AED G3 Fully Automatic package</u></b> with voice & text display; biphasic waveform, and internal memory. Package includes: Battery, Carry Case, Ready Kit, Extra set Adult electrodes, and Surface wall mount security enabled with alarm.	\$1,495.00
9300E-501WP	<b><u>Powerheart AED G3 Semi-Automatic package</u></b> with voice & text display; biphasic waveform & internal memory. Package includes: AED Unit Battery, Carry Case, Ready Kit, extra set of Adult electrodes, and Surface wall mount security enabled with alarm.	\$1,495.00

**NASPO - State of Oklahoma Price List SW60300/1544 thru 12-31-2009**  
**Cardiac Science Price List**

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9390E-501WP	<b>Powerheart AED G3 PLUS Semi Automatic package</b> with voice & text display; biphasic waveform, and internal memory. Package includes: AED unit, Battery, Carry Case, Ready Kit, Extra set of Adult electrodes and Surface wall mount security enabled with alarm. <u>Features additionally: Rescue Coach instructive prompts, and Metronome for proper CPR compression frequency.</u>	\$1,495.00
9300P-501WP	<b>Powerheart AED G3 Pro</b> with ECG color display, manual override, configurable biphasic energy protocols and detection rates, optional 3-lead continuous ECG patient monitoring, multiple rescue internal memory, and non rechargeable battery. Package includes: AED Unit, Battery, Carry Case, Ready Kit, Extra set of Adult electrodes, and Surface wall mount security enabled with alarm.	\$2,650.00
9300P-601WP	<b>Powerheart AED G3 Pro</b> with ECG color display, manual override, configurable biphasic energy protocols and detection rates, optional 3-lead continuous ECG patient monitoring, multiple rescue internal memory. ( <i>rechargeable battery</i> ). Package includes: AED Unit, Battery, Carry Case, Ready Kit, Extra set of Adult electrodes, and Surface wall mount security enabled with alarm. Battery Charger sold seperatley.	\$2,650.00
<b>Storage / Delivery Systems</b>		
168-6000-001	Carrying case for 9300 series AED.	\$99.00
9157-004	Hard-sided waterproof carrying case for AED.	\$152.00
164-0225-001	Empty backpack/carrying case, holds AED and size D or C oxygen cylinders.	\$320.00
5550-005	Ready Kit for 9300 series AED G3: includes nitrile gloves, razor, scissors, towel, 4" gauze, antiseptic wipes, and one-way filter mask. Caribiner attachment.	\$48.00
166-0418-001	Spare Battery Bag (empty): Attaches to 9300 series AED G3 carrying case.	\$32.00
5587-001	Total Response Rescue Kit includes emergency oxygen cylinder, single flow regulator, tubing, mask, BBP Kits and First Aid Kit. Includes wire wall mount rack.	\$1,395.00
5588-001	Total Response Rescue Backpack: includes emergency oxygen cylinder, single flow regulator, tubing, mask, BBP Kits and First Aid Kit. Includes wire wall mount rack.	\$1,395.00
180-2021-001	"Traditional" AED wall mount storage case with strobe light alarm	\$199.00
50-00392-10	Surface Mount Wall Cabinet	\$159.00
50-00392-20	Surface Mount Wall Cabinet with Alarm, Security enabled	\$199.00
50-00392-30	Surface Mount Wall Cabinet with Alarm & Strobe, Security enabled	\$239.00
50-00395-10	Semi-Recessed Wall Cabinet	\$199.00
50-00395-20	Semi-Recessed Wall Cabinet with Alarm, Security enabled	\$259.00
50-00395-30	Semi-Recessed Wall Cabinet with Alarm & Strobe, Security enabled	\$289.00
50-00400-10	Fully Recessed Wall Cabinet	\$199.00
50-00400-20	Fully Recessed Wall Cabinet with Alarm, Security enabled	\$239.00
50-00400-30	Fully Recessed Wall Cabinet with Alarm & Strobe, Security enabled	\$259.00
180-2022-001	AED Wall Sleeve - Stores Powerheart AED's	\$65.00
170-2145-001	Wire wall mount rack for 9300 series AED G3	\$42.00
170-2146-001	Wire wall mount rack for 9300 series AED G3 w/ straps	\$42.00
170-2150-001	Wire wall mount rack for 9300 series AED G3 in carrying case (168-6000-001)	\$46.00
170-2152-001	Wire wall mount rack for 9300 series AED G3 w/ straps in carrying case (168-6000-001)	\$46.00
168-6002-001	Wall Mount Sign identifying location of AED, 3-D	\$21.00
<b>Software</b>		
109-0021-014	Additional Quick Start Tool Kit for 9300 A/C/E series AED G3: includes Quick Start Guide, CD-ROM with AED Manual, Training Video, RescueLink and MDLink, and serial communication cable.	\$39.95
109-0021-015	Additional Quick Start Tool Kit for 9300P series AED G3: Includes Quick Start Guide, CD-ROM with AED Manual, Training Video, RescueLink and MDLink.	\$39.95
109-0021-020	Additional Quick Start Tool Kit for 9390 A/E Series AED G3 Plus: Includes Quick Start Guide, CD-ROM with AED Manual, Training Video, RescueLink and MDLink.	\$39.95
9171-001	USB Serial Adapter Cable	\$39.35

**NASPO - State of Oklahoma Price List SW60300/1544 thru 12-31-2009**

**Cardiac Science Price List**

<b>Part #</b>		<b>Pricing</b>
162-0108-001	IR Communications Cable for Powerheart AED G3 Pro (serial). Compatible with USB ports via 9171-001.	\$58.75
<b>Program Management - Solutions</b>		
9934-001	Quick Response Program Management (2 year) – AHA Heartsaver AED/CPR training, medical authorization/prescription and direction, program management, MasterTrak software and E-minders.	\$1,600.00
9934-002	Total Response Program Management (2year) – in addition to Quick Response program features, basic first aid and oxygen administration are included.	\$1,800.00
9935-001	ECSI Quick Response Program Management (2 years) ECSI AED/CPR training, medical authorization/prescription and direction, program management, MasterTrak software and E-minders.	\$1,600.00
9935-002	ECSI Total Response Program Management (2 years) in addition to Quick Response program features, basic first aid and oxygen administration are included	\$1,800.00
9933-001	Additional AHA AED/CPR Class -- One additional CPR/AED Training class for up to 10 students	\$995.00
9919-201	Additional ECSI AED/CPR Class -- One additional CPR/AED Training class for up to 10 students	\$995.00
<b>Program Management - Component Offerings</b>		
9928-002	Medical Direction and MasterTrak for your AED program - price is per AED, per year. Cardiac Science will provide Medical Direction/Oversight with our MasterTRak AED Data Management service for your AED program.	\$195.00
9930-001	MasterTrak AED Data Management Services, 1-10 Devices at up to 10 locations. Cardiac Science's MasterTrak software helps you keep track of your AED devices.	\$495.00
9930-002	MasterTrak AED Data Management Services, Additional Devices, price per AED. Cardiac Science's MasterTrak software helps you keep track of your AED devices.	\$45.00
9941-001	Interactive Eminders- Optional reminders that let you know that an AED in your program needs your attention and records and track your action taken in your MasterTrak Dashboard.	\$199.00
9922-001	Online Refresher Training for 10 students (annually) provides a review of AED/CPR training and an online quiz.	\$391.00
9928-001	Prescription for AED: A prescription is available at no charge - please indicate part number and an email address of the end user's customer. The RX is emailed only	\$0.00
<b>Program Management - AED Service Plans</b>		
9940-001	Annual AED visit - Per AED per year. Price is only valid with the purchase of Program Management Training	\$295.00
9940-002	Semi-annual AED visit per AED per year Price is only valid with the purchase of Program Management Training.	\$495.00
9940-003	Monthly AED visit, price is per AED per visit Price is only valid with the purchase of Program Management Training.	\$3,540.00
9940-004	Quarterly AED visit, price is per AED per visit Price is only valid with the purchase of Program Management Training.	\$1,180.00
9940-005	Stand Alone Annual AED Visit without Program Management (first visit is one year from the order date).	\$525.00
9940-006	Stand Alone Annual AED Visit without Program Management (first visit within 30 days of order date).	\$395.00
A certified tech will visit your AED on a regularly scheduled basis to ensure that the AED is operating correctly and to replace any disposable components that have expired. The technician will perform the manufacturer recommended annual service inspection and replace expired electrodes or batteries (up to 2 adult electrodes, 1 pediatric electrode and 1 battery per year).		
<b>AED Accessories</b>		
9131-001	Defibrillation pads (adult) with two-year shelf life	\$32.00
9660-001	Defibrillation/pacing pads (adult): one year shelf life	\$32.00
9730-002	Pediatric Defibrillation Pads: two year shelf life	\$74.00
5111-001	ECG Patient Monitoring Kit for Powerheart AED G3 Pro: Includes 3 lead cable	\$280.00
9051	Electrode Adapter: connects Cardiac Science AED pads to Medtronic Physio-Control defibrillators using QUIK-COMBO <sup>®</sup> connector system	\$68.00
9053	Electrode Adapter: connects Cardiac Science AED pads to Zoll <sup>®</sup> defibrillators	\$44.00
9055	Electrode Cable: reverse adapter for QUIK-COMBO system	\$250.00
9143-101	IntelliSense Lithium Battery: Firstsave AED	\$119.00

**NASPO - State of Oklahoma Price List SW60300/1544 thru 12-31-2009**  
**Cardiac Science Price List**

<b>Part #</b>		<b>Pricing</b>
9144-001	Rechargeable Battery: for Powerheart AED G3 Pro Model 9300P.	\$375.00
9044-001	Charger Kit for Rechargeable Battery: for Powerheart AED G3 Pro Model 9300P.	\$185.25
9145-101	IntelliSense Lithium Battery: for Powerheart AED G3 Pro model 9300P	\$375.25
9142-101	IntelliSense Lithium Battery: for Powerheart AED G3 model 9300E shipped before April 12, 2004	\$245.00
9141R-001	IntelliSense Lithium Battery: for Cardiac Science AEDs	\$221.25
9147-001-TSO	TSO C142A Standard Battery approved by FAA (2 yr) for Powerheart AED models: 9200/9300A/E, 9390 A/E	\$375.00
9146-102	IntelliSense Lithium Battery: for Powerheart AED G3	\$245.00
<b>Trainer and Trainer Accessories</b>		
150-5020-101	Full size AED Trainer, dual mode AED/Automatic, with Manual. A remote control allows trainers to simulate multiple rescue scenarios. Training pads (one pair) and Remote Control. English (U.S.), French, Portuguese (Brazil), Spanish, Italian, Greek	\$395.00
180-2080-004	AED Trainer Replacement Remote Control	\$29.95
9021-003	AED Patient Simulator	\$300.00
9035	Adult Training Pads (one pair) for use with Cardiac Science training device	\$18.75
9725	Pediatric Training Pads (one pair) for use with Cardiac Science training device	\$29.95
<b>Upgrades</b>		
40-00005-01	9300E Multi-Rescue AHA Upgrade CD Kit	\$19.95
10-00076-01	9300P AHA Upgrade CD Kit	\$19.95
10-00086-01	9300E/A/C/D Single Rescue AHA Upgrade Kit	\$19.95
10-00096-01	9200RD and 9210RD Single Rescue AHA Upgrade CD Kit	\$39.95

Please send all orders to [care@cardiacscience.com](mailto:care@cardiacscience.com) or fax to 425-402-2001. All returns are required to have authorization. For Return Material Authorization, please contact Customer Care at 425-402-2001. Technical Service contact 425-402-2000 or email [techsupport@cardiacscience.com](mailto:techsupport@cardiacscience.com) For questions regarding this contract please contact Tina Baer-Olson, contract administrator, Cardiac Science Corporation - [contractadmin@cardiacscience.com](mailto:contractadmin@cardiacscience.com) or 425-402-2321. Our hours of operation are Monday thru Friday 6am to 4pm PST. Remit to address: Dept 0587, P O Box 120587, Dallas TX 75312-02587. Physical address for correspondence 3303 Monte Villa Parkway, Bothell, WA 98021. Business Credit Services 425.402.2200 or [creditservices@cardiacscience.com](mailto:creditservices@cardiacscience.com) All orders shipped FOB Destination Freight Included. Please include tax exempt certificate if applicable with every order.



**State of Oklahoma  
Department of Central Services  
Central Purchasing**

**Statewide Contract Addendum**

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*This addendum is added to and is to be considered part of the subject contract.*

**Contract Issuance Date:** 12/20/2003

**Statewide Contract #:** SW60300

**Contract Title:**  
Automated External  
Defibrillators (AED)

**Addendum Date:** 06/22/09

**Addendum #: 24**

Phillips notification of the removal of the HeartStart FR2+ Models (M3860A and M3861A) from the Philips line of products.

Parts will still be available.



Philips Healthcare

May 25, 2009

State of Oklahoma  
Department of Central Services  
Central Purchasing Services  
Attn: Mr. Florian Giza  
2401 N. Lincoln Blvd., Suite 116  
Oklahoma City, OK 73105

**RE: Removal of Philips HeartStart FR2+ Models of Defibrillators from Philips/Oklahoma – NASPO Contract SW60300/Contract 751 between the State of Oklahoma and Philips Healthcare**

Dear Mr. Giza

Philips Healthcare (“Philips”) has discontinued its HeartStart FR2+ models (M3860A and M3861A) of automated external defibrillators (“AEDs”). Please be informed that these products need to be removed from the contract referenced above. An updated contract price list for all remaining products available through this contract has been included with this letter.

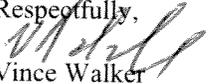
Philips will continue to honor the standard five-year warranty for all currently installed FR2+ AEDs, as well as the optional two-year warranty extension available in the United States. Supplies, training accessories, and technical support for the FR2+ will continue to be available.

Please indicate your acknowledgement of this change to your contract by having an authorized representative sign below. Fax the signed letter to my attention at 206-664-5001 or via e-mail at vince.walker@philips.com

If you would like to discuss this change to your contract, please contact me at (206)664-5211. If you or the users of your contract have questions or concerns regarding alternatives to the FR2+ AED models, they may contact their local Philips Sales Representative.

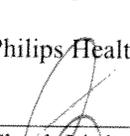
We appreciate the loyalty of our customers and remain committed to providing products of the highest quality.

Respectfully,

  
Vince Walker  
Contract Administrator

The signatories of this letter hereby acknowledge and agree to remove Philips FR2+ AEDs (M3860A and M3861A) from the contract referenced above, with all remaining terms and conditions to remain unchanged and in full force and effect.

Philips Healthcare

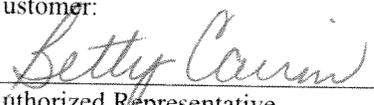
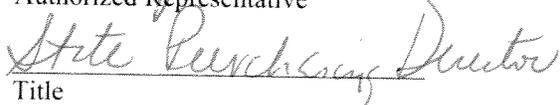
  
Chuck Little  
General Manager

Date: May 25, 2009

Enclosures

Cc: Mr. Lee Johnson

Customer:

  
Betty Carron  
Authorized Representative  
  
State Purchasing Director  
Title

  
6-22-09  
Date

## HEARTSTART FR2+ END-OF-LIFE BULLETIN

Philips Healthcare is announcing that, as of May 18, 2009, orders for the HeartStart FR2+ (M3860A, M3861A, M3840A, and M3841A) automated external defibrillator (AED) will no longer be accepted. After nine years on the market, the FR2+ is being discontinued.

Philips will continue to honor the standard five-year warranty for all currently installed FR2+ AEDs, as well as the optional two-year warranty extension available in the United States. Supplies, training accessories, and technical support for the FR2+ will continue to be available.

For customers who require ECG display voice recording, extended ECG recording, manual override, or three-lead ECG, Philips is actively investigating the feasibility of offering refurbished HeartStart FR2+ devices. For those customers who do not need these features, Philips suggests consideration of the HeartStart FRx AED.

The FRx offers many of the same outstanding features as the FR2+, such as the same consistent, reassuring "voice" customers are already used to; the same pads hand-off capability to arriving EMS, daily self-testing, and compatibility with Philips data management software. In addition, the FRx offers many benefits not shared by the FR2+. Compared to the FR2+, the FRx is:

- Less expensive to own in most environments
  - lower five-year cost of ownership
  - same pads for both adult and pediatric defibrillation
- Easier to use
  - pre-connected pads
  - CPR Coaching
  - voice prompts paced to the responder's action
  - an Infant/Child key that automatically reduces the delivered therapy to a level appropriate for a patient under 8 years old or less than 55 lbs (25 kg)
- More robust (500 lbs crush, IP55 rated enclosure)
- Quicker in shock delivery, typically within 8 seconds from the end of the patient care pause, compared to 10 seconds for FR2+.

Philips continues to shape the future of AED technology. We appreciate the loyalty of our customers and remain committed to providing products of the highest quality.

If you have questions, please contact your sales representative. In the U.S., the Philips Customer Service Team is also available to assist you at 1-800-263-3342.

# PHILIPS

## State of Oklahoma/NASPO Contract #SW60300-751

### HeartStart OnSite Defibrillator

#### OK/NASPO HeartStart OnSite Defibrillator - Ship Bundle

REF	DESCRIPTION	OK/NASPO Contract Price
M5066A	HeartStart OnSite Defibrillator - HS1(ships with 1 battery, 1 SMART Pads Cartridge, Quick Start Poster, Quick Reference Guide, and Owners Manual).	\$949.00
Opt C01	Standard Carry Case	\$64.35
<b>SHIP BUNDLE TOTAL:</b>		<b>\$1,013.35</b>

Customer may want to consider the purchase of a SPARE SMART Pads Cartridge (see product #M5071A below).

When purchasing M5066A, customer can purchase the following Carry Cases at the prices indicated below instead of the Opt C01 Standard Carry Case listed above:

REF	DESCRIPTION	OK/NASPO Contract Price
Opt C02	Slim Carry Case	\$22.75
YC	Carrying Case, Plastic Waterproof Shell	\$130.00

#### HeartStart OnSite Defibrillator Accessories

REF	DESCRIPTION	OK/NASPO Contract Price
M5070A	Battery for HeartStart Defibrillator, HS1	\$96.85
M5071A	Adult SMART Pads Cartridge, HS1	\$38.35
M5072A	Infant/Child SMART Pads Cartridge, HS1	\$61.75
68-PCHAT	Fast Response Kit	\$26.65

#### HeartStart Cases and Wall Mounts

REF	DESCRIPTION	OK/NASPO Contract Price
989803136531	Defibrillator Cabinet, Basic	\$148.85
PFE7023D	Defibrillator Cabinet, Semi-recessed	\$276.25
PFE7024D	Defibrillator Cabinet, Wall Surface	\$259.35
M3857A	Wall Mount Bracket	\$57.85
M3858A	Defibrillator Wall Sign	\$20.80
M3859A	Secure Pull Seal, 10-pack	\$6.50
M5075A	Standard Carry Case for HeartStart HS1 (when ordering case standalone)	\$84.50
M5076A	Slim Carry Case for HeartStart HS1 (when ordering case standalone)	\$71.50
YC	Carrying Case, Plastic Waterproof Shell	\$130.00

#### HeartStart OnSite Training Materials and Learning Products

REF	DESCRIPTION	OK/NASPO Contract Price
M5066-89100	HeartStart HS1 Toolkit, NTSC	\$19.50
M5066-91900	Instructions for Use, HeartStart OnSite Defibrillator	\$13.00
M5066-97800	Quick Reference, HeartStart HS1	\$3.25
M5073A	Adult Training Pads Cartridge, HS1	\$48.75
M5074A	Infant/Child Training Pads Cartridge, HS1	\$52.00
M5085A	HeartStart Trainer	\$211.25
M5085-91900	Instructions for Use, HeartStart Trainer	\$6.50
M5087A	Replacement Carry Case, HeartStart Trainer	\$16.25
M5088A	Internal Manikin Adapter (Compatible with OnSite Trainer M5085A only)	\$19.50
M5089A	External Manikin Adapter, 5-pack	\$32.50
M5090A	Adult Pads Placement Guide	\$16.25
M5093A	Replacement Pads, Adult Training	\$19.50
M5094A	Replacement Pads, Infant/Child Training	\$19.50
989803139281	Infant/Child Pads Placement Guide	\$16.25

## HeartStart Event Review Software

REF	DESCRIPTION	OK/NASPO Contract Price
861311	Option A01 – HeartStart Review Express Connect Software	\$55.25
M3834A	HeartStart Event Review Software –Single PC	\$256.75
989803141811	HeartStart Event Review Software – Organization-wide License	\$646.75
989803143051	HeartStart Case Capture Palm™ Data Download Software	\$51.35
989803143041	HeartStart Configure Palm™ & Pocket PC Configuration Software	\$51.35
861431	Option A01 – HeartStart Event Review Pro Software, Single PC	\$1,621.75
861431	Option A03 – HeartStart Even Review Pro Software, Site License	\$3,896.75
861436	Option A01 – HeartStart Event Review Pro Upgrade, Single PC	\$646.75
861436	Option A03 – HeartStart Even Review Pro Upgrade, Site License	\$1,296.75

Pricing: The above prices do not include applicable sales taxes.

Shipping: FOB destination.

Return Process: A Returned Goods Authorization (RGA) number is required for all returns and must be obtained prior to returning product to Philips. To obtain an RGA number, call Customer Service. The RGA number must appear on the outside of the box. All returns are subject to a restocking fee. For more details on Philips Return Policy, contact Customer Service.

Customer Service: Phone: (800) 263-3342 or (206) 664-7745 Fax: (206) 664-2000

Address: Philips Healthcare, 2301 5<sup>th</sup> Avenue, Suite 200, Seattle, WA 98121

# PHILIPS

## State of Oklahoma/NASPO Contract #SW60300-751

### HeartStart FRx Defibrillator

#### OK/NASPO HeartStart FRx Defibrillator - Ship Bundle

REF	DESCRIPTION	OK/NASPO Contract Price
861304	FRx Defibrillator (ships with 1 battery, Owners Manual, 1-set of SMART II Pads)	\$1,231.75
989803139251	Carrying Case, FRx Defibrillator	\$84.50
<b>SHIP BUNDLE TOTAL:</b>		<b>\$1,316.25</b>

Customer may want to consider the purchase of a SPARE set of SMART Pads II (see product #989803139261 below).

Customer can purchase the YC Carry Case at the price indicated below instead of the 989803139251 FRx Carry Case listed above.

#### HeartStart FRx Defibrillator Accessories

REF	DESCRIPTION	OK/NASPO Contract Price
M5070A	Battery, Long Life LiMnO2 for HS1/FRx	\$96.85
989803139261	HeartStart SMART Pads II (1 set)	\$31.85
989803139311	Infant/Child Key	\$61.75
68-PCHAT	Fast Response Kit	\$26.65

#### HeartStart Cases and Wall Mounts

REF	DESCRIPTION	OK/NASPO Contract Price
989803136531	Defibrillator Cabinet, Basic	\$148.85
PFE7023D	Defibrillator Cabinet, Semi-recessed	\$276.25
PFE7024D	Defibrillator Cabinet, Wall Surface	\$259.35
M3857A	Wall Mount Bracket	\$57.85
M3858A	Defibrillator Wall Sign	\$20.80
M3859A	Secure Pull Seal, 10-pack	\$6.50
989803139251	Carrying Case, FRx Defibrillator	\$84.50
YC	Carrying Case, Plastic Waterproof Shell	\$130.00

#### HeartStart FRx Training Materials and Learning Products

REF	DESCRIPTION	OK/NASPO Contract Price
861306	HeartStart FRx Trainer	\$217.75
989803139321	FRx Training Toolkit (Includes PowerPoint presentations, presenter's guide, student guide and training DVD)	\$19.50
989803139341	FRx Product Training DVD	\$9.75
989803138731	FRx Owner's Manual	\$13.00
989803138601	FRx Quick Reference Guide	\$3.25
989803139271	Training Pads II (Note: for Infant/Child training applications, buy the Infant/Child Key separately)	\$48.75
989803139291	Replacement Training Pads II (Includes pads, wire and plug)	\$19.50
M5088A	Internal Manikin Adapters (Compatible with HeartStart FRx Trainer 861306 only)	\$19.50
M5089A	External Manikin Adapter, 5-pack	\$32.50
M5090A	Adult Pads Placement Guide	\$16.25
989803139281	Infant/Child Pads Placement Guide	\$16.25

#### FRx Cross-Compatibility

REF	DESCRIPTION	OK/NASPO Contract Price
05-10000	HeartStart Pads Adapter (QUICK-COMBOTM)	\$25.35
05-10100	HeartStart Pads Adapter (ZoiITM )	\$25.35
05-10200	HeartStart Pads Adapter (Barrel-style)	\$25.35

## HeartStart Event Review Software

REF	DESCRIPTION	OK/NASPO Contract Price
861311	Option A01 – HeartStart Review Express Connect Software	\$55.25
ACT-IR	Infrared Data Cable	\$84.50
M3834A	HeartStart Event Review Software, Single PC	\$256.75
989803141811	HeartStart Event Review Software, Organization-wide License	\$646.75
989803143051	HeartStart CaseCapture Palm™ data download software	\$51.35
989803143041	HeartStart Configure Palm™ & Pocket PC configuration software	\$51.35
861431	Option A01 – HeartStart Event Review Pro Software, Single PC	\$1,621.75
861431	Option A03 – HeartStart Event Review Pro Software, Site License	\$3,896.75
861436	Option A01 – HeartStart Event Review Pro Upgrade, Single PC	\$646.75
861436	Option A03 – HeartStart Event Review Pro Upgrade, Site License	\$1,296.75

Pricing: The above prices do not include applicable sales taxes.

Shipping: FOB destination.

Return Process: A Returned Goods Authorization (RGA) number is required for all returns and must be obtained prior to returning product to Philips. To obtain an RGA number, call Customer Service. The RGA number must appear on the outside of the box. All returns are subject to a restocking fee. For more details on Philips Return Policy, contact Customer Service.

Customer Service: Phone: (800) 263-3342 or (206) 664-7745 Fax: (206) 664-2000

Address: Philips Healthcare, 2301 5<sup>th</sup> Avenue, Suite 200, Seattle, WA 98121

# PHILIPS

## State of Oklahoma/NASPO Contract #SW60300-751

### HeartStart FR2+ Defibrillator (UPDATED 05/20/2009)

#### FR2+ Accessories

REF	DESCRIPTION	OK/NASPO Contract Price
989803158 211	HeartStart AED Defibrillator Pads 1-pack	\$24.38
989803158 221	HeartStart AED Defibrillator Pads 5-pack	\$96.96
M3870A	FR2 AED Infant/Child Defibrillator Pads 1-pack	\$61.75
M3863A	Battery, Long-Life LiMnO2, for FR2 Series	\$155.35
M3848A	Battery, Rechargeable LiION for FR2+ (FR2s shipped before 11/12/01 need a software upgrade to use)	\$172.25
M3849A	Charger for FR2+ Rechargeable Battery (REF M3848A)	\$97.50
68-PCHAT	Fast Response Kit	\$26.65
M3873A	FR2+ ECG Assessment Module, AAMI (FR2s shipped prior to 11/12/01 need a software upgrade to use this feature)	\$195.00
989803137 771	ECG Monitoring Electrodes – 20 3-packs (six week lead time)	\$32.50

#### FR2+ Upgrades

REF	DESCRIPTION	OK/NASPO Contract Price
M3876A	Software Upgrade	\$191.75

#### FR2+ Data Cards

REF	DESCRIPTION	OK/NASPO Contract Price
M3854A	Data Card and Tray for FR2 Series	\$57.85
M3853A	Data Card Tray for FR2 Series	\$5.85
SDCF-05	Adapter, Data Card to PCMCIA	\$19.50
M3524A	Data Card Reader	\$97.50

#### Cases/Wall Mount

REF	DESCRIPTION	OK/NASPO Contract Price
989803136 531	Defibrillator Cabinet, Basic	\$148.85
PFE7023D	Defibrillator Cabinet, Premium, Semi-recessed	\$276.25
PFE7024D	Defibrillator Cabinet, Premium, Wall Surface	\$259.35
M3868A	Carrying Case for FR2 Series	\$84.50
M3869A	Vinyl Carrying Case for FR2 Series	\$84.50
M3857A	Wall Mount Bracket	\$57.85
M3858A	Defibrillator Wall Sign	\$20.80
M3859A	Secure-Pull Seal 10-pack	\$6.50
YC	Carrying Case, Plastic Waterproof Shell	\$130.00
989803133 171	Temperature Control Carry Case	\$247.00

#### FR2+ Cross-Product Compatibility

REF	DESCRIPTION	OK/NASPO Contract Price
05-10000	HeartStart Pads Adapter (QUIK-COMBO™)	\$25.35
05-10100	HeartStart Pads Adapter (Zoll™)	\$25.35
05-10200	HeartStart Pads Adapter (Barrel-style)	\$25.35

#### Event Review Software

REF	DESCRIPTION	OK/NASPO Contract Price
861311	Option A01 – HeartStart Review Express Connect Software	\$55.25
M3834A	HeartStart Event Review Software – Single PC	\$256.75
989803141 811	HeartStart Event Review Software – Organization-wide License	\$646.75
861431	Option A01 – HeartStart Event Review Pro Software, Single PC	\$1,621.75
861431	Option A03 – HeartStart Event Review Pro Software, Site License	\$3,896.75
861436	Option A01 – HeartStart Event Review Pro Software, Single PC	\$646.75
861436	Option A03 – HeartStart Event Review Pro Software, Site License	\$1,296.75

## FR2+ Training Materials

REF	DESCRIPTION	OK/NASPO Contract Price
M3860-91900	Instructions for Use, FR2+, English	\$13.00
M3860-97800	Quick Reference Card, FR2, English	\$3.25
M3864A	Training & Admin Pack for FR2 Series	\$130.00
M3855A	Charger for FR2 Training & Admin. Pack (includes US power cord)	\$81.25
M3864-90001	Reference Guide for Training & Admin Pack, FR2 Series	\$13.00
989803150 291	HeartStart FR2+ Toolkit, NTSC	\$19.50
M3752A	HeartStart AED Trainer 2 (Includes Carrying Case, 1 set of Defibrillator Training Pads)	\$226.85
M3753A	Remote Control for AED Trainer 2	\$31.85
M3754A	Programming Kit for AED Trainer 2 (includes PC Cable and CD with software)	\$19.50
07-10900	Defibrillator Training Pads: 1 set	\$16.25
07-11000	Defibrillator Trainer Carrying Case	\$16.25
M3871A	FR2 Series Infant/Child Training Pads	\$29.25
M3755A	Training Pads for AED Little Anne – 1 set	\$17.55
M3756A	AED Little Anne Training System	\$376.35

Pricing: The above prices do not include applicable sales taxes.

Shipping: FOB destination.

Return Process: A Returned Goods Authorization (RGA) number is required for all returns and must be obtained prior to returning product to Philips. To obtain an RGA number, call Customer Service. The RGA number must appear on the outside of the box. All returns are subject to a restocking fee. For more details on Philips Return Policy, contact Customer Service.

Customer Service: Phone: (800) 263-3342 or (206) 664-7745 Fax: (206) 664-2000

Address: Philips Healthcare, 2301 5<sup>th</sup> Avenue, Suite 200, Seattle, WA 98121

**STATE OF OKLAHOMA/NASPO Contract #SW60300-751**  
**Philips Electronics North America Corporation, doing business as Philips Medical Systems**  
**HEARTSTART MRx ALS MONITOR/DEFIBRILLATOR**

REF	DESCRIPTION	EACH PRICE	QUANTITY DISCOUNT
			Single Order Purchase of 11+ Monitors
M3536A	The HeartStart MRx ALS Monitor/Defibrillator model includes manual defibrillation, AED mode, ECG arrhythmia detection, automated testing, one carry case, one battery pack, one metal bedrail hook, one 3-lead ECG cable, one pad cable, one protective display cover, one test load, one roll of paper, and one CD with Instructions for Use. All HeartStart MRx ALS Monitors come standard with a one year CE onsite warranty.	\$7,417.50	\$6,923.00

<b>Philips HeartStart MRx Optional Ordering Information-OPTIONS INCLUDED AT TIME OF UNIT ORDER ONLY</b>			
REF	DESCRIPTION	EACH PRICE	QUANTITY DISCOUNT
			Single Order Purchase of 11+ Monitors
<b>Defibrillator Functionality Options - Select Only One</b>			
A01	SpO2-pulse oximeter; includes adult re-usable fingertip transducer	\$1,125.00	\$1,050.00
A02	SpO2 and NBP-pulse oximeter and non-invasive blood pressure; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable	\$3,375.00	\$3,150.00
A03	SpO2 , NBP, and EtCO2-pulse oximeter, non-invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line	\$6,562.50	\$6,125.00
A04	EtCO2-End Tidal CO2 Monitoring Capability	\$3,187.50	\$2,975.00
A05	SpO2, NBP, etCO2 and Temperature-pulse oximeter, non-invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line. Sample temp sensors.	\$7,162.50	\$6,685.00
A06	SpO2, NBP, etCO2, IBP and Temperature-pulse oximeter, 2-channels of invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line. Sample temp sensors.	\$8,812.50	\$8,225.00
A07	SpO2, NBP, IBP and Temperature-pulse oximeter and 2 channels of invasive blood pressure; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable. Sample temp sensors.	\$5,625.00	\$5,250.00
<b>Software Functionality Options</b>			
B01	Noninvasive transcutaneous pacing	\$1,762.50	\$1,645.00
B02	12 Lead ECG acquisition-includes 12-lead cable (M3527A AAMI or M3529A IEC)	\$2,625.00	\$2,450.00
B04	75mm printer	\$375.00	\$350.00
B06	Bluetooth 12-lead transmission	\$1,500.00	\$1,400.00
B07	Bluetooth and RS232 12-lead transmission	\$3,000.00	\$2,800.00
B08	Q-CPR	\$2,846.25	\$2,656.50
B09	Q-CPR Data Capture	\$154.50	\$144.20
B14	Audio Recording	\$696.00	\$649.60
<b>Accessory Options</b>			
C02	Water Resistant Paddles Kit-includes water-resistant adult and pediatric external paddles and PCI (patient contact indicator). Pediatric paddles are housed under the adult paddles.	\$562.50	\$525.00
C03	Data Card-includes 256MB data card for storing event summary, 12-lead ECG	\$66.75	\$62.30

STATE OF OKLAHOMA/NASPO Contract #SW60300-751  
HeartStart MRx ALS Monitor-Device Options and Upgrades (Continued)

Accessory Options			QUANTITY DISCOUNT
REF	DESCRIPTION	EACH PRICE	Single Order Purchase of 11+ Monitors
C05	Lithium Ion Battery-includes one rechargeable lithium ion battery with a fuel gauge. Batter provides approximately 5 hours of monitoring or 200 shocks.	\$243.75	\$227.50
C06	AC Power Module	\$281.25	\$262.50
C07	Barrel style Cable (replaces standard cable for barrel style cable & standard test load to barrel style test load)	\$0.00	\$0.00
C09	Wide Bedrail Hook	\$0.00	\$0.00
C10	5-wire plug extremity leads. If customer also orders B02 (12-lead acquisition) they will also receive both 5-wire lead sets for extremity and chest leads.	\$0.00	\$0.00
C11	2.7m (longer) trunk cable	\$0.00	\$0.00
C15	5-Lead ECG Cable with lead set (snap)	\$37.50	\$35.00
User Documentation Options			
LP1	Instructions for Use-hard copy of the user instructions guide	\$0.00	\$0.00
LP2	User Training Video-includes a 36-minute VHS/PAL user training video	\$18.75	\$17.50
LP3	User training dvd	\$18.75	\$17.50
LPK	Label Set, AED/Energy Select-label with an emphasis on AED mode. Replaces the standard energy select label.	\$0.00	\$0.00
Warranty Options			
W01	1 Year CE On Site Warranty	\$0.00	\$0.00
W22	2 Year bench with loaner warranty-replaces standard 1 Year warranty	\$0.00	\$0.00
Service Documentation Options			
SM1	Service Manual (English only)	\$56.25	\$52.05
SM3	Service Training Video (English only)	\$18.75	\$17.50

MRx UPGRADE Options*			
REF	DESCRIPTION	EACH PRICE	QUANTITY DISCOUNT Upgrade Purchase of 11+ Monitors
M3806A	Latest MRx Operational Software Platform (Service Technician is Optional)	\$87.00	\$81.20
M3530A	Upgrade to SpO2 (Service Technician* required)	\$1,496.25	\$1,396.50
M3531A	Upgrade to NBP -must have SpO2 on device. If not must also order upgrade kit M3530A. (Service Technician* required)	\$2,625.00	\$2,450.00
M3532A	Upgrade to etCO2 Must have SpO2 AND NBP on device. If not must also order upgrade kit(s) M3530A and/or M3531A. (Service Technician* required)	\$3,896.25	\$3,636.50
M3533A	Upgrade to Pacing (Service Technician* required)	\$2,137.50	\$1,995.00
M3534A-opt B02	12-Lead ECG acquisition (Service Technician* required)	\$2,625.00	\$2,450.00
M3534A-opt B04	75mm Printer Must be at B.03+. If older version must also order M3806A. (Service Technician* optional)	\$672.00	\$627.20
861359	MRx Invasive Pressure Upgrade. Must have SpO2, NIBP OR SpO2, NIBP, EtCO2 functionality. Must have temp on device. If not, must order temp upgrade 861360. Must be 7.0+. If older version must also order M3806A. Service Technician* is required.	\$1,725.00	\$1,610.00

STATE OF OKLAHOMA/NASPO Contract #SW60300-751  
HeartStart MRx ALS Monitor-Device Upgrades (Continued)/Training Options

			QUANTITY DISCOUNT
REF	DESCRIPTION	EACH PRICE	Upgrade Purchase of 11+ Monitors
861360	Must have SPO2, NIBP, EtCO2, on device. If not, must order M3530A, and/or M3531A and/or M3532A. Must be 7.0+. If older version, must also order M3806A. Service Technician* is required.	\$675.00	\$630.00
M3801A	Bluetooth 12-Lead Transmission Must be at B.05+. If older version must also order M3806A. (Service Technician* required)	\$1,500.00	\$1,400.00
M3802A	Bluetooth and RS232 12-Lead Transmission Must be at B.05+. If older version must also order M3806A. (Service Technician* required)	\$3,000.00	\$2,800.00
M4765A-opt B02	MRx Hardware Upgrade Therapy Board, Processor Board, New Rear Case (to allow for RS232 connector screws). (Service Technician* required)	\$1,875.75	\$1,750.70
M4770A	Q-CPR (Service Technician* required)	\$3,112.50	\$2,905.00
M4771A	Q-CPR Data Capture Requires 256 MB Internal and External Data Card. If not, must also order M4773A. Must be at B.06+. If older, must order M3806A. (Service Technician* optional if 256 MB Internal and External Cards already installed)	\$155.25	\$144.90
M4772A	Audio Recording Requires 256 MB Internal and External Data Card. If not, must also order M4773A. Must be at B.06+. If older version, must order M3806A. (Service Technician* optional if 256 MB Internal and eExternal dData Cards already installed)	\$928.50	\$866.60
M4773A	256 MB Internal and External Data Card Upgrade (Shipped standard with devices manufactured with B.06 software) Must be at B.03+. If older version must also order M3806A. (Service Technician* required)	\$406.50	\$379.40
M5527A (order with opt C01 or C02)	External Paddles upgrade-includes external paddle tray and upgrade instructions (Service Technician* optional)	\$147.00	\$137.20
M5527A-opt C01	Standard external paddles (Service Technician* optional)	\$412.50	\$385.00
M5527A-opt C02	Water Resistant External Paddles (Service Technician* optional)	\$487.50	\$455.00
M4760A	Handle and Cap Plate (Service Technician* optional)	\$71.25	\$66.50
M3808A	MRx Therapy Board Upgrade (Service Technician* is required).	\$1,350.75	\$1,260.70

\*Upgrades which require a Service Technician will have additional costs billed to the customer for travel and labor.

No Quantity Discounts Available for Training/ Accessories (listed below).

Training Options		EACH PRICE
MXU0015 A01	1 day EMS In-Service and Training	\$1,900.00
MXU0015 A02	Additional Day (>1) EMS In-Service and Training	\$1,500.00

**STATE OF OKLAHOMA/NASPO Contract #SW60300-751  
HeartStart MRx ALS Monitor Software Options and MRx Accessories**

<b>Software</b>		<b>EACH PRICE</b>
861276 A01	Event Review Pro 3.1, single pc use (free web upgrade for 3.0 customers)	\$997.15
861276 A02	Event Review Pro 3.1- 3 pc use	\$2,306.15
861276 A03	Event Review Pro 3.1 site license	\$3,846.15
989803142521	12-Lead Transfer Station software application	\$843.15

**MRx ACCESSORIES**

**MRx Multifunction Electrode Pads**

<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
M3713A	Adult Plus, 10 sets-plug-style	\$223.30
M3716A	Adult Radiolucent, 10 sets, plug-style	\$238.70
M3717A	Pediatric Plus, 5 sets, plug-style	\$119.35
M3718A	Adult Radiotransparent/Reduced Skin, 10 sets, plug-style	\$323.40
M3719A	Pediatric Radiotransparent/Reduced Skin, 5 sets, plug-style	\$138.60
M3501A	Defibrillator Adult, barrel connector - 10 sets	\$196.35
M3504A	Defibrillator Pediatric, barrel connector - 5 sets	\$103.95
05-10200	Pads Adapter, adapts plug style pads into barrel style connector	\$27.30
05-10000	Pads Adapter, adapts plug style pads into Medtronic Quick Combo Defibrillators	\$27.30
05-10100	Pads Adapter, adapts plug style pads into Zoll Defibrillators	\$27.30

**External Multifunction Cables**

<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
M3507A	Defibrillator Hands-free Pads Cable, barrel style	\$106.26
M3508A	Hands-free Pads Cable, plug-style	\$98.56

**MRx Paddles**

<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
M3542A	External Paddles, standard - 1 set	\$500.50
M3543A	External Paddles, water-resistant - 1 set	\$577.50

**MRx ECG Monitoring Electrodes**

<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
M2202A	High-Tack Foam ECG Electrodes, 5 electrodes/pack (60pack/case)	\$84.70

**MRx ECG Cables - 12-Lead Cable Set**

<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
M3525A	10-lead ECG Trunk Cable, 12-pin Connector (for 3-Lead and 12-Lead use) (2.7 meters long)	\$153.23
989803147691	10-lead ECG Trunk Cable, 12 pin Connector (for 3-lead and 12-lead use) (1.3 meters long)	\$158.62
M3526A	3-wire Lead Set with Snap (AAMI)	\$57.75
M3527A	Add 7-wire Lead Set for 12-Lead use (AAMI)	\$76.23
M5530A	Combiner plug for 3-wire lead set. Connects to M3526A/M3528A	\$9.24
M1949A	10-lead ECG Patient Trunk Cable, 12-pin ECG Input Connector (for 5-Lead and 12-Lead use)	\$147.62
M1968A	10-electrode Cable Set, Extremities, Grabber (use with M1976A) (AAMI)	\$74.69
M1976A	10-electrode Cable Set, Chest, Grabber (use with M1968A) (AAMI)	\$73.92

STATE OF OKLAHOMA/NASPO Contract #SW60300-751  
HeartStart MRx ALS Monitor Accessories (Continued)

<b>MRx 3-Lead Cable Set</b>		
<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
M1500A	3-Lead ECG Trunk Cable (AAMI)	\$64.68
M1605A	3-Lead ECG Set with Snaps (AAMI)	\$57.75
<b>MRx 5-Lead Cable Set</b>		
<b>REF</b>	<b>Description</b>	<b>EACH PRICE</b>
M1520A	5-lead ECG Trunk Cable (AAMI)	\$85.47
M1625A	5-lead ECG Lead Set with Snaps (AAMI)	\$63.14
<b>MRx Sync Cables</b>		
<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
M5526A	25 foot ECG-out cable	\$88.55
<b>MRx SpO2 Sensors/Cables</b>		
<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
M1191A	Reusable SpO2 Sensor Adult Finger, 1 sensor	\$192.50
M1192A	Reusable SpO2 Sensor Pediatric/Small Adult Finger, 1 sensor	\$192.50
M1193A	Reusable SpO2 Sensor Neonate foot, 1 sensor	\$192.50
M1194A	Reusable SpO2 Sensor Adult/Pediatric Ear Clip, 1 sensor	\$192.50
M1195A	Reusable SpO2 Sensor Infant, 1 sensor	\$192.50
M1941A	SpO2 Extension Cable (2m)	\$79.31
M1943A	Nellcor SpO2 Sensor Adapter Cable 1m (use with M1902/3/4B)	\$138.60
<b>MRx EtCO2 Intubated Circuits</b>		
<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
M1920A	Filter Line Set-Adult/Pediatric (25 sets/case)	\$177.10
M1921A	Filter H Set-Adult/Pediatric (25 sets/case)	\$275.66
M1923A	Filter H Set-Adult/Neonatal (yellow 25 sets/case)	\$354.20
<b>MRx NBP Interconnect-Tubing</b>		
<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
M1598B	Adult Pressure Interconnect Cable (1.5m)	\$45.43
M1599B	Adult Pressure Interconnect Cable (3m)	\$45.43
<b>MRx Reusable Blood Pressure Cuffs</b>		
<b>REF</b>	<b>DESCRIPTION</b>	<b>EACH PRICE</b>
40400A	Reusable NBP Cuff Kit, 3 sizes (pediatric, adult, large adult), 3 cuffs	\$101.64
40400B	Reusable NBP Cuff Kit, 5 sizes (infant, pediatric, adult, large adult, thigh), 5 cuffs	\$177.87
40401A	Traditional Reusable NBP Cuff Infant, 1 cuff	\$20.79
40401B	Traditional Reusable NBP Cuff Pediatric, 1 cuff	\$22.33
40401C	Traditional Reusable NBP Cuff Adult, 1 cuff	\$26.18
40401D	Traditional Reusable NBP Cuff Large Adult, 1 cuff	\$32.34
40401E	Traditional Reusable NBP Cuff Thigh, 1 cuff	\$43.89
M4552A	Antimicrobial Reusable NBP Cuff Infant, 1 cuff	\$20.02
M4553A	Antimicrobial Reusable NBP Cuff Pediatric, 1 cuff	\$21.56
M4554A	Antimicrobial Reusable NBP Cuff Small Adult, 1 cuff	\$25.41
M4555A	Antimicrobial Reusable NBP Cuff Adult, 1 cuff	\$23.87
M4556A	Antimicrobial Reusable NBP Cuff Adult-Extra-long, 1 cuff	\$30.03
M4557A	Antimicrobial Reusable NBP Cuff Large Adult, 1 cuff	\$24.64
M4558A	Antimicrobial Reuseable NBP Cuff Large Adult-Extra-long, 1 cuff	\$33.88
M4559A	Antimicrobial Reusable NBP Cuff Thigh, 1 cuff	\$38.50
M1572A	Multi-Patient Comfort Cuffs Pediatric, 1 cuff	\$26.18
M1573A	Multi-Patient Comfort Cuffs Small Adult, 1 cuff	\$30.80

STATE OF OKLAHOMA/NASPO Contract #SW60300-751

HeartStart MRx ALS Monitor Accessories (Continued)

MRx Reusable Blood Pressure Cuffs (Continued)

REF	DESCRIPTION	EACH PRICE
M1574A	Multi-Patient Comfort Cuffs Adult, 1 cuff	\$30.80
M1575A	Multi-Patient Comfort Cuffs Large Adult, 1 cuff	\$37.73

MRx Disposable Blood Pressure Cuffs

REF	DESCRIPTION	EACH PRICE
M4572A	Soft Single-Patient Disposable Cuff Infant, 10 cuffs	\$63.14
M4573A	Soft Single-Patient Disposable Cuff Pediatric, 10 cuffs	\$48.51
M4574A	Soft Single-Patient Disposable Cuff Small Adult, 10 cuffs	\$50.05
M4575A	Soft Single-Patient Disposable Cuff Adult, 10 cuffs	\$53.90
M4576A	Soft Single-Patient Disposable Cuff Adult X-Long, 10 cuffs	\$65.45
M4577A	Soft Single-Patient Disposable Cuff Large Adult, 10 cuffs	\$53.90
M4578A	Soft Single-Patient Disposable Cuff Large Adult X-Long, 10 cuffs	\$73.15
M4579A	Soft Single-Patient Disposable Cuff Thigh, 10 cuffs	\$63.91

MRx Non-Intubated Single Purpose Circuits (CO2)

REF	DESCRIPTION	EACH PRICE
M2524A	Smart CapnoLine Pediatric (25 sets/case)	\$247.94
M2526A	Smart CapnoLine Adult (25 sets/case)	\$247.94

MRx Non-Intubated Dual Purpose Circuits (CO2/O2)

REF	DESCRIPTION	EACH PRICE
M2520A	Smart CapnoLine Pediatric	\$283.36
M2522A	Smart CapnoLine Adult	\$283.36

MRx Batteries/Chargers

REF	DESCRIPTION	EACH PRICE
M3538A	Lithium Ion Battery Module	\$250.25
M3539A	AC Power Module	\$308.00
M5529A	DC Power Module	\$585.20
989803135301	Cadex Battery Analyzer, 2 Bay	\$1,035.65
989803135331	Cadex Battery Analyzer, 4 Bay	\$1,921.15

MRx Paper

REF	DESCRIPTION	EACH PRICE
989803138171	75mm Chemical Thermal Paper (10 rolls)	\$42.35
989803138181	75mm Chemical Thermal Paper (80 rolls)	\$331.10
40457C	50mm Chemical Thermal Gray Grid (10 rolls)	\$24.64
40457D	50mm Chemical Thermal Gray Grid (80 rolls)	\$135.52

MRx Cases

REF	DESCRIPTION	EACH PRICE
M3541A	Complete carry bag – includes two side pouches, a rear pouch and carry strap. Ample storage for monitoring cables, pads, pad cables and accessories.	\$250.25

MRx Color Handles

REF	DESCRIPTION	EACH PRICE
M5521A	Color Handle, Green	\$4.62
M5522A	Color Handle, Blue	\$4.62
M5523A	Color Handle, Yellow	\$4.62
M5524A	Color Handle, Rose	\$4.62
M5525A	Color Handle, Gray	\$4.62

STATE OF OKLAHOMA/NASPO Contract #SW60300-751  
 HeartStart MRx ALS Monitor Accessories (Continued)

MRx Miscellaneous		
REF	DESCRIPTION	EACH PRICE
M5528A	Mounting bracket	\$585.20
M1781A	Test Load for use with M3507A Pad Cable	\$134.75
M3725A	Test Load for use with M3508A Pad Cable	\$103.95
M3544A	Data Card Tray	\$6.93
M4761A	Q-CPR compression sensor (Replacement sensor)	\$1,151.15
M4762A	Q-CPR compression sensor adhesive pads (Qty 10)	\$46.97
M4759A	Replacement Paddle Clip	\$53.13
989803146981	Data Card and Tray - INCLUDES 256MB DATA CARD FOR STORING EVENT SUMMARY, 12-LEAD ECG	\$76.23
M4737A	MRx Display Cover	\$65.45
M3549A	MRx Wide Metal Bedrail Hook	\$46.20
M3537A	Bedrail Hook	\$3.85

# ZOLL MEDICAL PRICE LISTING

## E Series ®

List **NASPO / State of OK**

Option Fields  
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17

5	0	1	0	0	0	1	0	0	0	1	0	0	6	4	0	1	2
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**E Series AED with Manual Override, AC Power, Printer, Protocol Assist Codemarkers and GPS Clock Auto Sync**

**\$10,890**

**\$9,365.40**

Includes: TriMode Display, 3-lead ECG patient cable, universal cable, 2 rechargeable lead acid batteries, RS232 data transfer port, Roll Cage and Rapid Cable Deployment System or Rugged SoftPack Carry Case, AC power cord, 12" AC extension power cord, one package of recorder paper, two PCMCIA slots, Operator's Manual, and standard one (1) year warranty for EMS use.

Options

## E Series ® AED

5	0	1	0	0	0	0	1	0	0	1	0	1	6	4	0	1	2
5	0	1	0	0	0	3	1	0	0	1	0	0	6	4	0	1	2
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5	0	1	0	1	0	3	1	0	0	2	0	1	6	4	0	1	2

With Noninvasive Pacing

**\$12,890**

**\$11,085.40**

With SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable

**\$12,390**

**\$10,655.40**

With SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable and NIBP with Adult-Plus cuff and hose

**\$15,390**

**\$13,235.40**

With 12-lead with 1-step patient cable

**\$18,285**

**\$15,725.10**

With 12-lead with 1-step patient cable and Integrated Bluetooth

**\$18,785**

**\$16,155.10**

With SpO2 (comes with EtCO2 port)with reusable sensor and 4' cable and 12-lead with 1-step patient cable

**\$19,785**

**\$17,015.10**

With NIBP with Adult-Plus cuff and hose, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable and 12-lead with 1-step patient cable

**\$22,785**

**\$19,595.10**

With 12-lead with 1-step patient cable and Noninvasive Pacing

**\$20,285**

**\$17,445.10**

With 12-lead with 1-step patient cable, Integrated Bluetooth and Noninvasive Pacing

**\$20,785**

**\$17,875.10**

With NIBP with Adult-Plus cuff and hose, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable, 12-lead with 1-step patient cable, Integrated Bluetooth

**\$23,285**

**\$20,025.10**

With SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable and Noninvasive Pacing

**\$14,390**

**\$12,375.40**

With SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable, 12-lead with 1-step patient cable and Noninvasive Pacing

**\$21,785**

**\$18,735.10**

With SpO2 (comes with EtCO2 port), with reusable sensor and 4' cable, 12-lead with 1-step patient cable, Integrated Bluetooth

**\$20,285**

**\$17,445.10**

With NIBP with Adult-Plus cuff and hose, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable and Noninvasive Pacing

**\$17,390**

**\$14,955.40**

With NIBP with Adult-Plus cuff and hose, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable , 12-lead with 1-step patient cable and Noninvasive Pacing

**\$24,785**

**\$21,315.10**

With 12-lead with 1-step patient cable, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable, Integrated Bluetooth, NIBP with Adult-Plus cuff and hose and Noninvasive Pacing

**\$25,285**

**\$21,745.10**

With 12-lead with 1-step patient cable, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable , Integrated Bluetooth, and Noninvasive Pacing

**\$22,285**

**\$19,165.10**

# ZOLL MEDICAL PRICE LISTING

## E Series ®

List **NASPO / State of OK**

Option Fields  
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17

5	0	2	0	0	0	1	0	0	0	1	0	0	2	4	0	1	2
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**E Series ACLS Manual with See-Thru CPR®, Real CPR Help® and Advisory capabilities; plus AC Power, Printer, Protocol Assist Code Markers and GPS Clock Auto Sync**

\$10,290

\$8,849.40

Includes: TriMode Display, 3-lead ECG patient cable, universal cable, 2 rechargeable lead acid batteries, RS232 data transfer port, Roll Cage and Rapid Cable Deployment System or Rugged SoftPack Carry Case, AC power cord, 12" AC power extension cord, one package of recorder paper, two PC Card slots, Operator's Manual, and standard one (1) year warranty for EMS use.

Options

## E Series ® ACLS

5	0	2	0	0	0	1	0	0	0	1	0	1	2	4	0	1	2
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5	0	2	0	1	0	0	1	0	0	1	0	0	2	4	0	1	2
5	0	2	0	1	0	0	0	1	0	0	2	0	2	4	0	1	2
5	0	2	0	1	0	3	1	0	0	1	0	0	2	4	0	1	2
5	0	2	0	1	0	7	1	0	0	1	0	0	2	4	0	1	2
5	0	2	0	1	0	0	1	0	0	1	0	1	2	4	0	1	2
5	0	2	0	1	0	0	1	0	0	2	0	1	2	4	0	1	2
5	0	2	0	1	0	7	1	0	0	2	0	0	2	4	0	1	2
5	0	2	0	0	0	3	1	0	0	1	0	1	2	4	0	1	2
5	0	2	0	1	0	3	1	0	0	2	0	0	2	4	0	1	2
5	0	2	0	1	0	3	1	0	0	1	0	1	2	4	0	1	2
5	0	2	0	0	0	7	1	0	0	1	0	1	2	4	0	1	2
5	0	2	0	1	0	7	1	0	0	2	0	1	2	4	0	1	2
5	0	2	0	1	0	7	1	0	0	1	0	1	2	4	0	1	2
5	0	2	0	1	0	7	1	0	0	1	0	1	2	4	0	1	2

With Noninvasive Pacing

\$12,290

\$10,569.40

With SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable

\$11,790

\$10,139.40

With SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable and NIBP with Adult-Plus cuff and hose

\$14,790

\$12,719.40

With 12-lead with 1-step patient cable

\$17,685

\$15,209.10

With 12-lead with 1-step patient cable and Integrated Bluetooth

\$18,185

\$15,639.10

With SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable and 12-lead with 1-step patient cable

\$19,185

\$16,499.10

With NIBP with Adult-Plus cuff and hose, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable and 12-lead with 1-step patient cable

\$22,185

\$19,079.10

With 12-lead with 1-step patient cable and Noninvasive Pacing

\$19,685

\$16,929.10

With 12-lead with 1-step patient cable, Integrated Bluetooth and Noninvasive Pacing

\$20,185

\$17,359.10

With NIBP with Adult-Plus cuff and hose, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable and 12-lead with 1-step patient cable, Integrated Bluetooth

\$22,685

\$19,509.10

With SpO2 (comes with EtCO2 port), with reusable sensor and 4' cable and Noninvasive Pacing

\$13,790

\$11,859.40

With SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable and 12-lead with 1-step patient cable, Integrated Bluetooth

\$19,685

\$16,929.10

With SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable, 12-lead with 1-step patient cable and Noninvasive Pacing

\$21,185

\$18,219.10

With NIBP with Adult-Plus cuff and hose, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable and Noninvasive Pacing

\$16,790

\$14,439.40

With 12-lead with 1-step patient cable, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable, Integrated Bluetooth, NIBP with Adult-Plus cuff and hose and Noninvasive Pacing

\$24,685

\$21,229.10

With 12-lead with 1-step patient cable, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable, NIBP with Adult-Plus cuff and hose and Noninvasive Pacing

\$24,185

\$20,799.10

With 12-lead with 1-step patient cable, SpO2 (comes with EtCO2 port) with reusable sensor and 4' cable, Integrated Bluetooth, and Noninvasive Pacing

\$21,685

\$18,649.10

## ZOLL MEDICAL PRICE LISTING

### E Series ® Special Considerations:

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- To order E Series CAPNO 5™ Mainstream Sensor please quote Part # 8000-0312 as additional line item at \$4,775. The E Series must also have the SpO2 option.
- To order E Series CAPNO 5™ Sidestream Module please quote Part # 8000-0367 as additional line item at \$4,775. The E Series must also have the SpO2 option.
- To order both E Series CAPNO 5™ Mainstream Sensor and CAPNO 5™ Sidestream Module together at the same time, please quote both Part # 8000-0312 and 8000-0367 as additional line items at a price of \$4,775 each. This provides a bundled price for both of \$9,550. The E Series must also have the SpO2 option.
- Direct transmission to GE Medical Systems MUSE® is standard for E Series with 12-lead option.
  
- Bluetooth wireless option may be purchased by changing digit 10 to a 2, this is \$500 per device.
- All E Series units are configured with a biphasic waveform
- To include paddle wells on the E Series, replace digit 17 with a 1.
- To order Roll Cage with Long Side Bags, change digit 17 to a 2.
- To order Rugged SoftPack Carry Case, change digit 17 to a 3.
- To order Sealed Lead Acid batteries with built in AC Charger change digit 7 to a 1.
- To order Sealed Lead Acid batteries with built in DC Charger change digit 7 to a 2.
- To order SurePower™ Rechargeable Lithium Ion Battery with built in AC Charger change digit 7 to a 3, and order SurePower™ Rechargeable Lithium Ion Battery (part # 8019-0535-01) as a separate line item at \$475.
- To order SurePower™ Rechargeable Lithium Ion Battery with built in DC Charger change digit 7 to a 4, and order SurePower™ Rechargeable Lithium Ion Battery (part # 8019-0535-01) as a separate line item at \$475.
- Voice recording can be added to any E Series AED. This can be ordered by replacing digit 13 with a "7". Add \$545 to List Price.
- To order the E Series Lithium Battery filler Kit please order Part # 7777-0290 as a separate line item at \$16 per kit.

### E Series ® Outer Housing Warranty

ZOLL Medical Corporation warrants solely to the original purchaser of an E Series Defibrillator that if the E Series injection molded housing is cracked or damaged under normal operating conditions when housed in the Roll Cage system or Rugged SoftPack Carry Case, that ZOLL will repair or replace the injection molded enclosure at its option so as to return the enclosure to original factory condition. This warranty is provided for the life on the E Series when the E Series is used under normal operating conditions. Additionally, this warranty includes the use of a loaner defibrillator during repair, the cost of shipping the damaged unit to ZOLL, and the cost of the return of the repaired or replacement unit to the original purchaser.

This limited warranty is the sole warranty made with respect to the E Series Roll-cage system or Rugged SoftPack Carry Case and is expressly in lieu of any other warranty either stated or implied, including any implied warranty of merchantability. ZOLL expressly disclaims all liability for any special or consequential damages. Breakage or damage to the screen, recorder, electronic or other portion of the E Series defibrillator other than the injection-molded enclosure are specifically excluded from this limited warranty.

### EtCO2 Mainstream Sensor and LoFlo EtCO2 Module Warranty

ZOLL Medical Corporation warrants solely to the original purchaser of an M Series®, M Series CCT, or E Series™ defibrillator that if an EtCO2 Mainstream Sensor or LoFlo EtCO2 Module used with a ZOLL Defibrillator fails under normal operating conditions, ZOLL will either replace or repair the defective Mainstream EtCO2 sensor or LoFlo EtCO2 Module at ZOLL's option. This limited lifetime warranty begins from the original date of purchase of the EtCO2 Mainstream Sensor or LoFlo EtCO2 Module.

The foregoing warranty constitutes the exclusive remedy of the customer and the exclusive liability of ZOLL Medical Corporation for any breach of warranty related to the EtCO2 Mainstream Sensor or LoFlo EtCO2 Module supplied hereunder. ZOLL Medical Corporation expressly disclaims all other warranties whether written, oral, implied or statutory, included but not limited to any warranties of merchantability or fitness for a particular purpose.

**ZOLL E Series / M Series Accessories****List NASPO /  
State of OK****E Series Carry Bags**

8000-0910	Top Bag (Roll Cage)	\$120	\$96.00
8000-0911	Rear Bag (Roll Cage)	\$135	\$108.00
8000-0912	Short Right Bag (Roll Cage)	\$75	\$60.00
8000-0913	Short Left Bag (Roll Cage)	\$75	\$60.00
8000-0914	Shoulder Strap (Roll Cage)	\$30	\$24.00
8000-0915	Rail to Top Bag Snaps (Roll Cage)	\$25	\$20.00
8000-0916	Complete Bag Set (Roll Cage)	\$350	\$280.00
8000-0917	Long Right Bag (Roll Cage)	\$75	\$60.00
8000-0918	Long Left Bag (Roll Cage)	\$75	\$60.00
8000-0919	Complete Bag Set for Roll Cage with Long Side Bags (Roll Cage)	\$350	\$280.00
8000-0931-01	Rugged SoftPack Carry Case (Includes kickstand)	\$350	\$280.00
8000-0933-01	Soft Case Flap for E Series	\$50	\$40.00
8000-0921	Replacement Kick Stand for E Series with Soft Case	\$25	\$20.00

**E Series Brackets (For Use with E-Series Roll Cage Versions Only)**

8000-9007	E Series Bracket Kit, AC Power, with Swivel (includes swivel plate & bracket manual)	\$865	\$692.00
8000-9008	E Series Bracket Kit, DC Power, with Swivel (includes swivel plate & bracket manual)	\$865	\$692.00
8000-9009	E Series Bracket Kit, No Power, with Swivel (includes swivel plate & bracket manual)	\$825	\$660.00
8000-9011	E Series Bracket, AC Power, No Swivel	\$640	\$512.00
8000-9012	E Series Bracket, DC Power, No Swivel	\$640	\$512.00
8000-9013	E Series Bracket, No Power, No Swivel	\$595	\$476.00
8000-9014	E Series Swivel Plate	\$225	\$180.00
9650-9010-40	E Series Bracket Manual	\$25	\$20.00

**M Series Carry Cases**

8000-0593-01	Xtreme Pack I Carry Case, Soft case with expanded rear and side pouches for use with hands-free defibrillation (red)	\$325	\$260.00
8000-0594-01	Xtreme Pack I Carry Case, Soft case with expanded rear pouch for use with paddles (red)	\$325	\$260.00
8000-0592-01	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles	\$495	\$396.00
8000-0595-01	Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation	\$495	\$396.00
8000-0742	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and modem extension cable for 12-lead	\$595	\$476.00
8000-0743	Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation and modem extension cable for 12-lead	\$595	\$476.00
8000-0056-01	Primary Carry Case, Blue Canvas	\$150	\$120.00

## ZOLL E Series / M Series Accessories

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### M Series Carry Cases with NIBP Module

8000-0660	Xtreme Pack I Carry Case, Soft case with expanded rear and side pouches for use with hands-free defibrillation and NIBP	\$325	\$260.00
8000-0657	Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation and NIBP	\$495	\$396.00
8000-0740	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and modem extension cable for 12-lead and NIBP	\$595	\$476.00
8000-0741	Xtreme Pack II Carry Case, molded rubber case with rear pouch and side pockets for use with hands-free defibrillation with modem extension cable for 12-lead and NIBP	\$595	\$476.00
8000-0661	Xtreme Pack I Carry Case, Soft case with expanded rear pouch for use with paddles and NIBP	\$325	\$260.00
8000-0656	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and NIBP	\$495	\$396.00

### CCT Carry Cases without Blood Pressure

8000-0700	Xtreme Pack II Carry Case for CCT with rear pouch for use with paddles	\$495	\$396.00
8000-0701	Xtreme Pack II Carry Case for CCT with rear and side pockets for use with hands-free defibrillation	\$495	\$396.00
8000-0746	Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear pouch for use with paddles	\$595	\$476.00
8000-0747	Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation	\$595	\$476.00
8000-0726	Xtreme Pack I Carry Case for CCT with rear pouch for use with paddles	\$325	\$260.00
8000-0727	Xtreme Pack I Carry Case for CCT with rear and side pockets for use with hands-free defibrillation	\$325	\$260.00

### CCT Carry Cases with NIBP/IBP Module

8000-0704	Xtreme Pack II Carry Case for CCT with rear pouch for use with paddles, NIBP	\$495	\$396.00
8000-0705	Xtreme Pack II Carry Case for CCT with rear and side pockets for use with hands-free defibrillation, NIBP	\$495	\$396.00
8000-0748	Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear pouch for use with paddles, NIBP	\$595	\$476.00
8000-0749	Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation, NIBP	\$595	\$476.00
8000-0728	Xtreme Pack I Carry Case for CCT with rear pouch for use with paddles, NIBP	\$325	\$260.00
8000-0729	Xtreme Pack I Carry Case for CCT with rear and side pockets for use with hands-free defibrillation, NIBP	\$325	\$260.00

### M Series Carry Cases with XL Upgrade

8000-0744	Xtreme Pack II Carry Case, XL with rear pouch for use with paddles (formerly 8000-0083-01)	\$495	\$396.00
8000-0745	Xtreme Pack II Carry Case, XL with rear and side pockets for use with hands-free defibrillation (8000-0084-01)	\$495	\$396.00
8000-0751	Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear pouch for use with paddles	\$595	\$476.00
8000-0752	Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation	\$595	\$476.00
8000-0717	Xtreme Pack II Carry Case, XL with rear pouch for use with paddles, NIBP	\$495	\$396.00
8000-0718	Xtreme Pack II Carry Case, XL with rear and side pockets for use with hands-free defibrillation, NIBP	\$495	\$396.00
8000-0753	Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear pouch for use with paddles, NIBP	\$595	\$476.00
8000-0754	Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation, NIBP	\$595	\$476.00

**Note:** Xtreme Pack II Carry Case (all models) includes: lifetime warranty covering defibrillator housing. See separate warranty statement on page 8 for details

### M Series / CCT Case Accessories

8000-0596-01	Cable management accessory pouch	\$50	\$40.00
8000-0092-01	Replacement rear pouch for Xtreme Pack II	\$85	\$68.00
8000-0095-01	Replacement rear pouch with side pockets for Xtreme Pack II	\$150	\$120.00
7777-0129	Xtreme Pack II Upgrade for 12-lead, includes base and modem extension cable	\$195	\$156.00
8000-0096	Replacement front Flap for Xtreme Pack II with NIBP	\$40	\$32.00
8000-0097	Replacement front Flap for Xtreme Pack II	\$40	\$32.00
8000-0735	Replacement carry Strap	\$35	\$28.00

## ZOLL E Series / M Series Accessories

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### Cables

8000-0308-01	Universal Cable, (standard 8' cable) allows use of Paddles or Multi-Function Electrodes, Replacement	\$125	\$100.00
8000-0308-02	Universal Cable 12' extended model, allows use of Paddles or Multi-Function Electrodes, Replacement	\$175	\$140.00
8000-1005-01	5-lead Patient Cable with integral lead wires	\$150	\$120.00
8000-1007-01	1 Step Patient Cable for 12-lead ECG with limb leads and v leads ( 10 ft )	\$295	\$236.00
8000-1007-02	1 Step Patient Cable for 12-lead ECG with limb leads and v leads ( 7 ft )	\$295	\$236.00
8000-1006	Limb Lead Patient Cable for 12-lead ECG ( 10 ft )	\$150	\$120.00
8000-1006-02	Limb Lead Patient Cable for 12-lead ECG ( 7 ft )	\$150	\$120.00
8000-1008-01	V Lead Patient Cable for 12-lead ECG ( 3.5 ft )	\$175	\$140.00
8000-1008-02	V Lead Patient Cable for 12-lead ECG ( 2.5 ft )	\$175	\$140.00
8012-0208	V Lead Patient Cable with banana plugs	\$175	\$140.00
8000-0771	Bed clip for 12 Lead ECG Patient Cable (10 per pack)	\$50	\$40.00
8000-0772	6-Lead wire organizer for v-lead cable for 12-lead ECG Patient Cable (10 per pack)	\$25	\$20.00
8000-0773	4-Lead wire organizer for Limb lead cable for 12-lead ECG Patient Cable (10 per pack)	\$20	\$16.00
8000-0780	Replacement RJ-11 Phone Cable	\$25	\$20.00
8000-0605-01	RS232 Data Transfer Cable	\$50	\$40.00
8000-0025	Replacement 3-lead ECG Patient Cable, 12 ft. (ships standard with Hospital M Series)	\$125	\$100.00
8000-0025-02	Replacement 3-lead ECG Patient Cable, 6 ft. (ships standard with EMS M Series)	\$95	\$76.00
8000-0730	M Series PowerCord Extension Cable, 12"	\$25	\$20.00
8000-0086	12-lead Modem Extension Cable Revision B, for use with the Ositech Cellular Ready Modem and the Viking Cellular Ready Modems only. For M Series and CCT ONLY.	\$125	\$100.00
8000-1009-01	V Pak Adapter Cable for use with the 12-Lead ECG patient cable for Vpak electrodes.	\$125	\$100.00

### Miscellaneous

8000-0301	Recorder Paper 80 mm Fan Fold, 20 packages	\$69	\$55.20
8000-0302	Recorder Paper 80 mm Fan Fold, 10 packages	\$35	\$28.00
8000-0053	Defibrillator Gel, 12 Tubes	\$72	\$57.60
8000-1020	M Series Anterior Posterior Paddle Assembly	\$795	\$636.00
8000-1010-01	M Series External Paddle Assembly Apex / Sternum with controls and built-in pediatric electrodes	\$550	\$440.00
8009-0751-01	SeeThru CPR Simulator for E Series, R Series, and AED Pro.	\$475	\$380.00
8012-0206	12-lead ECG Simulator	\$995	\$796.00
8000-0684	12-lead ECG Simulator with IBP channel	\$1,295	\$1,036.00
8000-0370	CPR Connector	\$250	\$200.00
8000-0791	CPR Starter Pack (includes 1 CPR Connector & 2 CPR stat-padz)	\$395	\$316.00
7771-3875-01	M Series Guidelines 2005 Upgrade Kit	\$210	\$210.00

### IT Accessories

8000-1607	4 meg PCMCIA Data Cards (2 Per Pack) "For use with M Series & M Series CCT only"	\$250	\$200.00
8000-1608	2 meg PCMCIA Data Cards (2 Per Pack) "For use with M Series & M Series CCT only"	\$175	\$140.00
8000-0167	16 meg PCMCIA Data Card (2 Per Pack) "For use with M Series & E Series"	\$550	\$440.00
8000-0313	32 meg PCMCIA Data Cards (2 Per Pack) "For use with E Series Only"	\$650	\$520.00
8000-1030	Ositech Cellular Ready Modem (Motorola and Nokia cellular Cables are not sold by ZOLL) Supported by M Series Software Revision 34.50 or higher and CCT software revision 53.50 or higher.	\$350	\$280.00

## ZOLL E Series / M Series Accessories

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### 12-Lead Bluetooth Pod Accessories for M Series & E Series Only (Not CCT).

8000-1032	Ositech Bluetooth Pod and CD for E Series ® & M Series.	\$345	\$276.00
8000-0086	Ositech Modem Extension Cable for use with M Series Only.	\$135	\$108.00
8000-1030	Ositech Modem Card - Replacement Only.	\$365	\$292.00
8000-0244	Ezurio Bluetooth Pod.	\$300	\$240.00
8000-0243	Ezurio Bluetooth Activation CD.	\$25	\$20.00
8000-0094	M Series / CCT Modem Extension Cable for use with Ezurio Freedom Modem Card	\$125	\$100.00
8000-0390	Modem Extension Cable Kit for Ezurio Bluetooth Pod option on E Series Only. Includes the Modem cable / cover and clamp.	\$125	\$100.00
8000-0391	Modem Extension Cable Cover for E Series Ezurio Bluetooth Pod option Only.	\$25	\$20.00
8000-0392	Modem Extension Cable Clamp for E Series Ezurio Bluetooth Pod option Only.	\$25	\$20.00
8000-0395	Modem Extension Cable for E Series Ezurio Bluetooth Pod option Only.	\$95	\$76.00

#### **IMPORTANT NOTES:**

- The Ositech Bluetooth Pod and accessories are for E Series ® Software Version 3.04 and M Series Software Version 39.01 only. A release for CCT will occur in the future.
- The Ositech option replaces the previous TDK Ezurio option which has been discontinued.
- The Ositech Bluetooth Pod is for the transmission of 12-lead ECG to Fax or MUSE systems. Not for use with ZOLL Data Relay option on M Series or E Series ® to any RescueNet products.
- The Ositech Bluetooth Pod works with the recommended Bluetooth phones that have the DUN Profile and support faxing. Customer must purchase a Bluetooth enabled cell phone from their provider - see Matrix for models and carriers.
- Customers must verify that their cell phone provider has fax support on the calling plan. U.S. carriers are AT&T / Cingular, Verizon, and Alltel ONLY.
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### Pulse Oximetry Sensors/Cables/Accessories

8000-0294	LNCS Adult Reusable Sensor, 1 each	\$275	\$220.00
8000-0295	LNCS Pediatric Reusable Sensor, 1 each	\$325	\$260.00
8000-0320	LNCS Disposable Adult Sensors, 20 per case	\$280	\$224.00
8000-0321	LNCS Disposable Pediatric Sensors, 20 per case	\$300	\$240.00
8000-0322	LNCS Disposable Infant Sensors, 20 per case	\$380	\$304.00
8000-0323	LNCS Disposable Neonatal Sensors, 20 per case	\$400	\$320.00
8000-0324	LNCS Disposable Preterm Neonatal Sensors, 20 per case	\$440	\$352.00
8000-0298	LNCS Reusable 4ft Patient Cable, 1 each	\$150	\$120.00
8000-0293	LNCS Reusable 10ft Patient Cable, 1 each	\$175	\$140.00
8000-0325	LNCS Extension Cable with DB-9 Connector, 1 each	\$150	\$120.00
8000-0326	LNOP Sensor to LNCS Adapter Cable, 1 each	\$50	\$40.00
8000-0327	LNCS Sensor to LNOP Adapter Cable, 1 each	\$50	\$40.00
8000-0296	LNOP Adult Reusable One-Piece Sensor and Cable 12ft., 1 each	\$425	\$340.00

**ZOLL E Series / M Series Accessories****List NASPO /  
State of OK****EtCO2 Mainstream Accessories**

8000-0264-01	M Series / CCT CAPNO 3 Mainstream CO2 Sensor and Cable	\$1,695	\$1,356.00
8000-0312	E Series Only CAPNO 5 Mainstream CO2 Sensor and Cable	\$4,500	\$3,600.00
8000-0266-01	Sensor Cable Holding Clips, Bag of 5	\$20	\$16.00
8000-0260-01	Single Patient Use Pediatric/Adult Airway Adapter, Box of 10	\$90	\$72.00
8000-0261-01	Single Patient Use Neonatal/Pediatric Airway Adapter, Box of 10	\$90	\$72.00
8000-0262-01	Reusable Adult Airway Adapter	\$75	\$60.00
8000-0263-01	Reusable Neonatal Airway Adapter	\$75	\$60.00
8000-0265-01	Single Patient Use Pediatric Adult Airway Adapter with Mouthpiece, Box of 10	\$100	\$80.00
8000-0760	CO2 mask with adapter, adult, package of 10	\$170	\$136.00
8000-0761	CO2 mask with adapter, adult large, package of 10	\$170	\$136.00
8000-0762	CO2 mask with adapter, pediatric, package of 10	\$170	\$136.00

**EtCO2 Sidestream LoFlo Accessories**

8000-0365	M Series / CCT CAPNO 3 Sidestream LoFlo Module	\$1,695	\$1,356.00
8000-0367	E Series Only CAPNO 5 Sidestream LoFlo Module	\$4,500	\$3,600.00
8000-0351	Nasal CO2 Sampling Cannula, Adult, box of 10	\$110	\$88.00
8000-0352	Nasal CO2 Sampling Cannula, Pediatric, box of 10	\$110	\$88.00
8000-0353	Nasal CO2 Sampling Cannula, Infant, box of 10	\$110	\$88.00
8000-0354	Oral/Nasal CO2 Sampling Cannula, Adult, box of 10	\$120	\$96.00
8000-0355	Oral/Nasal CO2 Sampling Cannula, Pediatric, box of 10	\$120	\$96.00
8000-0356	Nasal CO2 w/ O2 Cannula, Adult, box of 10	\$135	\$108.00
8000-0357	Nasal CO2 w/ O2 Cannula, Pediatric, box of 10	\$135	\$108.00
8000-0358	Oral/Nasal CO2 w/ O2 Cannula, Adult, box of 10	\$130	\$104.00
8000-0359	Oral/Nasal CO2 w/ O2 Cannula, Pediatric, box of 10	\$130	\$104.00
8000-0361	Airway Adapter Kit, Pediatric/Infant, box of 10	\$100	\$80.00
8000-0362	Airway Adapter Kit, Adult/Pediatric, box of 10	\$100	\$80.00
8000-0363	Airway Adapter Kit w/ dehumidification tubing, Adult/Pediatric, box of 10	\$150	\$120.00
8000-0364	Airway Adapter Kit w/ dehumidification tubing, Pediatric/Infant, box of 10	\$150	\$120.00

**NIBP Accessories**

8000-0662	Hose, Air, 3 mtr, NIBP	\$50	\$40.00
8000-0655	Hose, Air, 1.5 mtr, NIBP	\$50	\$40.00
8000-1650	Cuff, All Purpose, Pediatric / Small Adult, 17 - 25cm	\$30	\$24.00
8000-1651	Cuff, All Purpose, Adult, 23 - 33cm	\$35	\$28.00
8000-1653	Cuff, All Purpose, Large Adult, 31 - 40cm	\$40	\$32.00
8000-1654	Cuff, All Purpose, Thigh, 38 - 50cm	\$40	\$32.00
8000-1655	Cuff, All Purpose, Child, 12 - 19cm	\$25	\$20.00

## ZOLL E Series / M Series Accessories

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### Manuals / Videos

9650-1210-01	E Series Operator's Manual, English	\$25	\$20.00
9650-1450-01	E Series Service Manual, English	\$50	\$40.00
9658-0502-01	E Series In-Service Training CD	\$25	\$20.00
9650-1213-01	E Series 12-Lead Operator's Insert	\$25	\$20.00
9650-1211-01	E Series SPO2 Operator's Insert	\$25	\$20.00
9650-1212-01	E Series EtCO2 Operator's Insert	\$25	\$20.00
9650-1214-01	E Series NIBP Operator's Insert	\$25	\$20.00
9658-0410-01	Capnography in EMS Training CD	\$25	\$20.00
9650-0200-01	M Series Operator's Manual, English	\$25	\$20.00
9650-0450-01	M Series Service Manual, English	\$50	\$40.00
9650-0209-01	Biphasic Operator's Insert	\$25	\$20.00
9650-0215-01	12-lead Operator's Insert	\$25	\$20.00
9650-0202-01	SPO2 Operator's Insert	\$25	\$20.00
9650-0212-01	EtCO2 Operator's Insert	\$25	\$20.00
9650-0214-01	NIBP Operator's Insert	\$25	\$20.00
9650-0219-01	Invasive Blood Pressure Operator's Insert	\$25	\$20.00
9650-0220-01	Temperature Operator's Insert	\$25	\$20.00
9650-0073	M Series In-service Video - VHS	\$25	\$20.00
9650-0063	M Series Parameters In-service Video - VHS	\$25	\$20.00
9650-0260-01	CPR Train the Trainer Manual	\$95	\$76.00

### Training Materials

8000-0663-01	<b>M Series Training Resource Kit</b> - developed for conducting Train-the-Trainer program, this kit includes a M Series Resource Manual (hard copy and on CD), Training Resource CD, M Series In-service Video, M Series Parameters Video, 2 ECG Simulators, training	\$995	\$796.00
9650-0217-01	<b>Site Coordinator Resource Kit</b> - developed for installation and training coordinators, this kit provides a M Series Resource Manual (hard copy and on CD), Training Resource CD, M Series In-service Video and M Series Parameters Video	\$35	\$28.00
9650-1000-01	<b>Pocket Reference Guide</b> - Pocket-sized trifold guide to basic operation and vital sign characteristics of the M Series (25 each per pack)	\$15	\$12.00
9652-0605-01	<b>12 Lead Pocket Reference Cards</b> - Pocket-sized guide for 12-lead Electrode Placement (pack of 25)	\$19.95	\$15.96
9650-0605-01	<b>Pre-Hospital 12-lead ECG Manual</b> - Developed for Paramedics utilizing 12-lead ECG in the field and ED department. Includes Rapid 12-lead ECG Interpretation, Effective Use of Computerized Interpretive Statements, Understanding Cardiac Markers and Evaluation and Therapeutic Interventions for ACLS.	\$29.95	\$23.96
8000-1610	Training Cable	\$50	\$40.00
8900-5005	Training Electrodes (6 sets/case)	\$75	\$60.00

**CCT ONLY Accessories:****List**      **NASPO /  
State of OK****Invasive Blood Pressure Accessories (CCT only)**

8000-0664-02	Transducer interface cable - Abbott	\$150	\$120.00
8000-0665	Transducer interface cable - Baxter/Edwards	\$150	\$120.00
8000-0685	Transducer interface cable - Utah Medical	\$150	\$120.00
8000-0678	Philips/Agilent/HP monitor to M Series CCT Adapter cable	\$240	\$192.00
8000-0679	GE/Marquette monitor to M Series CCT Adapter cable	\$240	\$192.00
8000-0666	Deltran IV (Utah Medical) IBP transducers (Box of 25)	\$350	\$280.00

**Temperature Accessories (CCT only)**

8000-0668	YSI reusable adult Esophageal/Rectal Temperature probe	\$50	\$40.00
8000-0670	YSI reusable adult Skin Temperature probe	\$70	\$56.00
8000-0671	YSI reusable pediatric Skin Temperature probe	\$70	\$56.00
8000-0669	YSI reusable pediatric Esophageal Rectal probe	\$70	\$56.00
8000-0672	YSI single use adult Esophageal Rectal probe	\$70	\$56.00
8000-0673	YSI single use adult Skin Temperature probe	\$70	\$56.00
8000-0674	Disposable Temperature Sensor Adapter Cable	\$50	\$40.00
8000-0675	2 - Channel Y-Adaptor	\$50	\$40.00
8000-0900	Bed hook accessories compatible with M Series CCT, M Series with XL Battery, and XL Battery Upgrade for M Series	\$25	\$20.00

**NIBP Accessories (CCT only)**

8000-0640	Neonatal Disposable Cuffs Size 1 (3.0-6.0 cm) 10 per Box	\$85	\$68.00
8000-0641	Neonatal Disposable Cuffs Size 2 (4.0-8.0 cm) 10 per Box	\$90	\$72.00
8000-0642	Neonatal Disposable Cuffs Size 3 (6.0-11.0 cm) 10 per Box	\$95	\$76.00
8000-0643	Neonatal Disposable Cuffs Size 4 (7.0-13.0 cm) 10 per Box	\$100	\$80.00
8000-0644	Neonatal Disposable Cuffs Size 5 (8.0-15.0 cm) 10 per Box	\$105	\$84.00

# ZOLL MEDICAL PRICE LISTING

M Series

List NASPO /  
State of OK

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## M Series Notes (applies to pages 1-4 only, not CCT model)

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- All M Series with EtCO2 include one EtCO2 sensor. You must choose mainstream or sidestream sensor by quoting sensor as additional line item at No Charge. Mainstream Capnostat sensor is 8000-0264-01. Sidestream LoFlo Module sensor is 8000-0365.
- Bluetooth wireless option may be purchased by changing digit 10 to a 1, this is \$499 per device. This is not available for CCT models.
- All EMS M Series are available with a DC Power Supply instead of an AC Power Supply at no additional charge. This can be ordered by replacing digit 7 with a "2". If RS232 option is required, the RS232 Data Transfer Cable must be quoted. Part number 8000-0605-01, \$50 per cable.
- New M Series are available with an XL Battery Upgrade at no additional cost. This upgrade includes the XL Battery enclosure and handle. One XL battery is substituted for the 2 standard batteries. This upgrade is ordered by replacing digit "7" with a "3" for M Series with AC power, by replacing digit "7" with a "4" for M Series with DC power or a "5" for M Series with no external power source.
- All M Series quoted in this price book are configured with a biphasic waveform.
- New monophasic M Series may be ordered as a "Special Order" requiring prior approval from Management and VP Sales with 120-180 day delivery terms. Replace digit 9 with "0". The price is the same as biphasic.
- Refurbished Monophasic units can be ordered by replacing digit 1 with a "6" and digit 9 with a "0". Quote these 20% off list price.
- Voice recording can be added to any AED. This can be ordered by replacing digit 13 with a "7". Add \$500.00.
- Xtreme Pack II is optional and may be substituted for Xtreme Pack I at the time of the order for \$170. List as separate line item for each M Series ordered.
- Xtreme Pack II for 12-lead or 12-lead and NIBP may be substituted for Xtreme Pack I at the time of the order for \$250. List as a separate line item for each M Series ordered.

# ZOLL MEDICAL PRICE LISTING

## M Series

List **NASPO / State of OK**

Option Fields																			
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17			
4	1	2	1	0	0	1	1	1	0	0	0	0	3	0	1	0	<b>Manual Defibrillator with AC Power, Multiple Application Printer with Summary Report, and Code Markers</b>	<b>\$9,300</b>	<b>\$7,440.00</b>

Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.

## Basic

Option:

4	1	2	1	0	0	1	1	1	0	0	1	0	3	0	1	0	Basic with Noninvasive Pacing and Code Markers	<b>\$11,675</b>	<b>\$9,340.00</b>
4	1	2	1	0	2	1	1	1	0	0	0	0	3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable	<b>\$10,725</b>	<b>\$8,580.00</b>
4	1	2	1	0	5	1	1	1	0	0	0	0	3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable	<b>\$13,575</b>	<b>\$10,860.00</b>
4	1	2	2	1	0	1	1	1	0	0	0	0	3	0	1	0	Basic with Code Markers and 12-lead with 1-Step Cable	<b>\$16,325</b>	<b>\$13,060.00</b>
4	1	2	1	0	2	1	1	1	0	0	1	0	3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing	<b>\$13,100</b>	<b>\$10,480.00</b>
4	1	2	1	0	5	1	1	1	0	0	1	0	3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing	<b>\$15,950</b>	<b>\$12,760.00</b>
4	1	2	2	1	2	1	1	1	0	0	0	0	3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable	<b>\$17,750</b>	<b>\$14,200.00</b>
4	1	2	2	1	5	1	1	1	0	0	0	0	3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable	<b>\$20,600</b>	<b>\$16,480.00</b>
4	1	2	2	1	0	1	1	1	0	0	1	0	3	0	1	0	Basic with Code Markers, Noninvasive Pacing and 12-lead with 1-Step Cable	<b>\$18,700</b>	<b>\$14,960.00</b>
4	1	2	1	0	3	1	1	1	0	0	0	0	3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor	<b>\$15,285</b>	<b>\$12,228.00</b>
4	1	2	1	0	7	1	1	1	0	0	0	0	3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor	<b>\$18,135</b>	<b>\$14,508.00</b>
4	1	2	1	0	3	1	1	1	0	0	1	0	3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing	<b>\$17,660</b>	<b>\$14,128.00</b>
4	1	2	1	0	7	1	1	1	0	0	1	0	3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing	<b>\$20,510</b>	<b>\$16,408.00</b>
4	1	2	2	1	2	1	1	1	0	0	1	0	3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing	<b>\$20,125</b>	<b>\$16,100.00</b>
4	1	2	2	1	5	1	1	1	0	0	1	0	3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing	<b>\$22,975</b>	<b>\$18,380.00</b>
4	1	2	2	1	3	1	1	1	0	0	0	0	3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable	<b>\$22,310</b>	<b>\$17,848.00</b>
4	1	2	2	1	7	1	1	1	0	0	0	0	3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable	<b>\$25,160</b>	<b>\$20,128.00</b>
4	1	2	2	1	3	1	1	1	0	0	1	0	3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing	<b>\$24,685</b>	<b>\$19,748.00</b>
4	1	2	2	1	7	1	1	1	0	0	1	0	3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing	<b>\$27,535</b>	<b>\$22,028.00</b>

# ZOLL MEDICAL PRICE LISTING

## M Series

List **NASPO / State of OK**

Option Fields

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
4	1	5	1	0	0	1	1	1	0	0	0	2	3	0	1	0

**Manual/Advisory Defibrillator with AC Power, Multiple Application Printer with Summary Report and Code Markers**

\$9,775

\$7,820.00

Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.

## MedPro

Option:

4	1	5	1	0	0	1	1	1	0	0	0	1	2	3	0	1	0	MedPro with Noninvasive Pacing	\$11,675	\$9,340.00
4	1	5	1	0	2	1	1	1	0	0	0	0	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable	\$11,200	\$8,960.00
4	1	5	1	0	5	1	1	1	0	0	0	0	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable	\$14,050	\$11,240.00
4	1	5	2	1	0	1	1	1	0	0	0	0	2	3	0	1	0	MedPro with 12-lead with 1-Step Cable	\$16,800	\$13,440.00
4	1	5	2	1	2	1	1	1	0	0	0	0	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable	\$18,225	\$14,580.00
4	1	5	2	1	5	1	1	1	0	0	0	0	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable	\$21,075	\$16,860.00
4	1	5	2	1	0	1	1	1	0	0	0	1	2	3	0	1	0	MedPro with Noninvasive Pacing and 12-lead with 1-Step Cable	\$18,700	\$14,960.00
4	1	5	1	0	3	1	1	1	0	0	0	0	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor	\$15,760	\$12,608.00
4	1	5	1	0	7	1	1	1	0	0	0	0	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor	\$18,610	\$14,888.00
4	1	5	2	1	3	1	1	1	0	0	0	0	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable	\$22,785	\$18,228.00
4	1	5	2	1	7	1	1	1	0	0	0	0	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable	\$25,635	\$20,508.00
4	1	6	1	0	2	1	1	1	0	0	0	1	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable with Noninvasive Pacing	\$13,100	\$10,480.00
4	1	6	1	0	5	1	1	1	0	0	0	1	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable with Noninvasive Pacing	\$15,950	\$12,760.00
4	1	6	1	0	3	1	1	1	0	0	0	1	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing	\$17,660	\$14,128.00
4	1	6	1	0	7	1	1	1	0	0	0	1	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing	\$20,510	\$16,408.00
4	1	6	2	1	2	1	1	1	0	0	0	1	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing	\$20,125	\$16,100.00
4	1	6	2	1	3	1	1	1	0	0	0	1	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing	\$24,685	\$19,748.00
4	1	6	2	1	5	1	1	1	0	0	0	1	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing	\$22,975	\$18,380.00
4	1	6	2	1	7	1	1	1	0	0	0	1	2	3	0	1	0	<b>Manual/Advisory Defibrillator with AC Power, Multiple Application Printer with Summary Report, Code Markers, NIBP with cuff and hose, SPO2 with reusable sensor, 4' Cable, Noninvasive Pacing, 12-lead with 1-Step Cable and EtCO2 with sensor</b>	\$26,210	\$20,968.00

Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.

## MedPro Plus

# ZOLL MEDICAL PRICE LISTING

## M Series

List **NASPO / State of OK**

Option Fields

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
4	1	3	1	0	0	1	1	1	0	0	0	6	3	0	1	0

**AED / Manual Defibrillator with AC Power, Multiple Application Printer with Summary Report, Manual Override and Code Markers**

\$10,345

\$8,276.00

Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.

Option:

## MultiPro

4	1	3	1	0	0	1	1	1	0	0	1	6	3	0	1	0
4	1	3	1	0	2	1	1	1	0	0	0	6	3	0	1	0
4	1	3	1	0	5	1	1	1	0	0	0	6	3	0	1	0
4	1	3	2	1	0	1	1	1	0	0	0	6	3	0	1	0
4	1	3	2	1	2	1	1	1	0	0	0	6	3	0	1	0
4	1	3	2	1	5	1	1	1	0	0	0	6	3	0	1	0
4	1	3	2	1	0	1	1	1	0	0	1	6	3	0	1	0
4	1	3	1	0	3	1	1	1	0	0	0	6	3	0	1	0
4	1	3	1	0	7	1	1	1	0	0	0	6	3	0	1	0
4	1	3	2	1	3	1	1	1	0	0	0	6	3	0	1	0
4	1	3	2	1	7	1	1	1	0	0	0	6	3	0	1	0
4	1	4	2	1	3	1	1	1	0	0	1	6	3	0	1	0
4	1	4	1	0	2	1	1	1	0	0	1	6	3	0	1	0
4	1	4	1	0	5	1	1	1	0	0	1	6	3	0	1	0
4	1	4	1	0	3	1	1	1	0	0	1	6	3	0	1	0
4	1	4	1	0	7	1	1	1	0	0	1	6	3	0	1	0
4	1	4	2	1	2	1	1	1	0	0	1	6	3	0	1	0
4	1	4	2	1	5	1	1	1	0	0	1	6	3	0	1	0
4	1	4	2	1	7	1	1	1	0	0	1	6	3	0	1	0

MultiPro with Noninvasive Pacing

\$12,245

\$9,796.00

MultiPro with SPO2 with reusable sensor and 4' Cable

\$11,770

\$9,416.00

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable

\$14,620

\$11,696.00

MultiPro with 12-lead with 1-Step Cable

\$17,370

\$13,896.00

MultiPro with SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable

\$18,795

\$15,036.00

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable

\$21,645

\$17,316.00

MultiPro with Noninvasive Pacing and 12-lead with 1-Step Cable

\$19,270

\$15,416.00

MultiPro with SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor

\$16,330

\$13,064.00

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor

\$19,180

\$15,344.00

MultiPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable

\$23,355

\$18,684.00

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable

\$26,205

\$20,964.00

MultiPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing

\$25,255

\$20,204.00

MultiPro with SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing

\$13,670

\$10,936.00

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing

\$16,520

\$13,216.00

MultiPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing

\$18,230

\$14,584.00

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing

\$21,080

\$16,864.00

MultiPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing

\$20,695

\$16,556.00

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing

\$23,545

\$18,836.00

**MultiPro Plus AED/Manual with AC Power, Multiple Application Printer with Summary Report, Manual Override, Code Markers, NIBP with cuff and hose, SPO2 with reusable sensor and 4' Cable, Noninvasive Pacing, 12-lead with 1-Step Cable and EtCO2 with sensor**

\$26,760

\$21,408.00

Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.

## MultiPro Plus

# ZOLL MEDICAL PRICE LISTING

## M Series CCT

List **NASPO / State of OK**

Option Fields

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
4	4	5	1	0	2	1	1	1	0	0	0	2	4	0	1	0

**Advisory Transport Defibrillator with Color Display, AC Power, Multiple Application Printer, Summary Report with Trending, Code Markers and SPO2**

\$12,530 \$10,024.00

Includes: 3-channel color display, background rhythm analysis, 3-lead ECG patient cable, one rechargeable XL Smart Ready lead acid battery, RS232 data transfer capabilities, carry case, AC power cord, one package of recorder paper, two PC Card slots, VGA output, Operator's Manual, and standard one (1) year warranty for EMS use.

Option:

## M Series CCT

4	4	5	1	0	2	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with noninvasive pacing	\$14,430	\$11,544.00
4	4	5	1	0	3	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with EtCO2 with sensor	\$17,090	\$13,672.00
4	4	5	1	0	3	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with EtCO2 with sensor and noninvasive pacing	\$18,990	\$15,192.00
4	4	5	2	1	2	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with 12-lead with 1-Step Cable	\$19,555	\$15,644.00
4	4	5	2	1	2	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with 12-lead with 1-Step Cable and noninvasive pacing	\$21,455	\$17,164.00
4	4	5	2	1	3	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with EtCO2 with sensor and 12-lead with 1-Step Cable	\$24,115	\$19,292.00
4	4	5	2	1	3	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with EtCO2 with sensor, 12-lead with 1-Step Cable and noninvasive pacing	\$26,015	\$20,812.00
4	4	5	1	0	5	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose	\$15,380	\$12,304.00
4	4	5	1	0	5	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and noninvasive pacing	\$17,280	\$13,824.00
4	4	5	1	0	7	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and EtCO2 with sensor	\$19,940	\$15,952.00
4	4	5	1	0	7	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and EtCO2 with sensor and noninvasive pacing	\$21,840	\$17,472.00
4	4	5	2	1	5	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and 12-lead with 1-Step Cable	\$22,405	\$17,924.00
4	4	5	2	1	5	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, 12-lead with 1-Step Cable and noninvasive pacing	\$24,305	\$19,444.00
4	4	5	2	1	7	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor and 12-lead with 1-Step Cable	\$26,965	\$21,572.00
4	4	5	2	1	7	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with NIBP with Adult-Plus cuff and hose, EtCO2 with sensor, 12-lead with 1-Step Cable and noninvasive pacing	\$27,540	\$22,032.00
4	4	5	1	0	8	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and IBP & Temp.	\$17,275	\$13,820.00
4	4	5	1	0	8	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with NIBP with Adult-Plus cuff and hose, IBP & Temp. and noninvasive pacing	\$19,175	\$15,340.00
4	4	5	2	1	8	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, IBP & Temp. and 12-lead with 1-Step Cable	\$24,300	\$19,440.00
4	4	5	2	1	8	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, IBP & Temp., 12-lead with 1-Step Cable and noninvasive pacing	\$26,200	\$20,960.00
4	4	5	1	0	9	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor and IBP & Temp.	\$21,835	\$17,468.00
4	4	5	1	0	9	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor, IBP & Temp. and noninvasive pacing	\$23,735	\$18,988.00
4	4	5	2	1	9	1	1	1	0	0	0	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor, 12-lead with 1-Step Cable and IBP & Temp.	\$28,860	\$23,088.00
4	4	5	2	1	9	1	1	1	0	0	1	2	4	0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor, 12-lead with 1-Step Cable, IBP & Temp. and noninvasive pacing	\$29,435	\$23,548.00

## ZOLL MEDICAL PRICE LISTING

### M Series & CCT Special Considerations:

List **NASPO /  
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- All CCT with EtCO<sub>2</sub> include one EtCO<sub>2</sub> sensor. You must choose mainstream or sidestream sensor by quoting sensor as additional line item at No Charge. Mainstream Capnostat sensor is 8000-0264-01. Sidestream LoFlo Module sensor is 8000-0365.
- All EMS M Series are available with a DC Power Supply instead of an AC Power Supply at no additional charge. This can be ordered by replacing digit 7 with a "2".
- Direct transmission to GE Medical Systems Catalyst™ MUSE® is available for M Series with 12-lead option. The M Series with MUSE option is compatible with GE Medical Systems Catalyst™ MUSE® Versions 4B and higher. (Replace digit 5 with a "2" and add \$995 per device.)
- Xtreme Pack I or II is available for all M Series units. Order as a separate line item if required for transport applications.
- If RS232 option is required, the RS232 Data Transfer Cable must be quoted. Part number 8000-0605-01, \$50 per cable.
- Xtreme Pack II is optional and may be substituted for Xtreme Pack I at the time of the order for \$170. List as separate line item for each M Series ordered.
- Xtreme Pack II for 12-lead is optional and may be substituted for Xtreme Pack I at the time of the order for \$250. List as a separate line item for each M Series ordered.
- The CCT Model may be upgraded to include a XL Smart Complete Battery for an additional charge of \$50. This upgrade includes the replacement of the XL Smart Ready Battery with the Smart Complete Battery. This can be ordered by replacing digit 7 with a "6" for M Series CCT with AC power or by replacing digit 7 with a "7" for M Series CCT with DC power.

### Xtreme Pack II Limited Warranty Statement:

ZOLL Medical Corporation warrants solely to the original purchaser of an M Series Defibrillator encased in a Xtreme Pack II that if the M Series injection molded enclosure is cracked or damaged under normal operating conditions when housed in an Xtreme Pack II carry case, that ZOLL will repair or replace the injection molded enclosure at its option so as to return the enclosure to original factory condition. This warranty is provided for the life on the M Series when the M Series is used under normal operating conditions. Additionally, this warranty includes the use of a loaner defibrillator during repair, the cost of shipping the damaged unit to ZOLL, and the cost of the return of the repaired or replacement unit to the original purchaser.

This limited warranty is the sole warranty made with respect to the Xtreme Pack II and is expressly in lieu of any other warranty either stated or implied, including any implied warranty of merchantability. ZOLL expressly disclaims all liability for any special or consequential damages. Breakage or damage to the screen, recorder, electronic or other portion of the M Series defibrillator other than the injection-molded enclosure are specifically excluded from this limited warranty.

### EtCO<sub>2</sub> Mainstream Sensor and LoFlo EtCO<sub>2</sub> Module Warranty

ZOLL Medical Corporation warrants solely to the original purchaser of an M Series®, M Series CCT, or E Series™ defibrillator that if an EtCO<sub>2</sub> Mainstream Sensor or LoFlo EtCO<sub>2</sub> Module used with a ZOLL Defibrillator fails under normal operating conditions, ZOLL will either replace or repair the defective Mainstream EtCO<sub>2</sub> sensor or LoFlo EtCO<sub>2</sub> Module at ZOLL's option. This limited lifetime warranty begins from the original date of purchase of the EtCO<sub>2</sub> Mainstream Sensor or LoFlo EtCO<sub>2</sub> Module.

The foregoing warranty constitutes the exclusive remedy of the customer and the exclusive liability of ZOLL Medical Corporation for any breach of warranty related to the EtCO<sub>2</sub> Mainstream Sensor or LoFlo EtCO<sub>2</sub> Module supplied hereunder. ZOLL Medical Corporation expressly disclaims all other warranties whether written, oral, implied or statutory, included but not limited to any warranties of merchantability or fitness for a particular purpose.

ZOLL MEDICAL PRICE LISTING

AED Pro

List

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**AED Pro Defibrillators (No Electrodes included):**

Option Fields

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
9	0	1	1	0	2	0	0	4	9	9	9	9	1	0	1	0

AED Pro Semi-Auto/Manual.

\$3,695

\$2,956.00

Includes: Backlit LCD screen, soft carry case, rugged over-molded outer housing, multi-patient internal memory, IrDA port, operator guide, five year factory warranty, limited lifetime outer housing warranty.

Other Options:

9	0	1	1	0	6	0	0	4	9	9	9	9	1	0	1	0
9	0	1	1	0	4	0	0	4	9	9	9	9	1	0	1	0

AED Pro Manual Only.

\$3,495

\$2,796.00

AED Pro Semi-Auto Only.

\$3,495

\$2,796.00

**AED Pro Notes**

- Voice Recording can be added to AED Pro by changing digit 8 with a "2". Add \$500.
- Batteries for all AED Pro defibrillators are NOT included with device and must be ordered as a separate line item. See AED Pro accessories for part numbers and prices.

**AED Pro Lifetime Unconditional Outer Housing Warranty**

ZOLL Medical Corporation warrants solely to the purchaser of an AED Pro defibrillator that if the AED Pro injected molded enclosure is cracked or broken under normal operating conditions, that ZOLL will repair or replace the exterior upper or lower housing (at its sole option) so as to return the housing to its original factory condition. This warranty is provided for the life of the AED Pro unit when the AED Pro is used under normal conditions.

This warranty is the sole warranty made with respect to the AED Pro upper and lower housing and is expressly in lieu of any other warranty either stated or implied, including any implied warranty of merchantability. ZOLL expressly disclaims all liability for any special or consequential damages. Breakage or damage to the screen, electronic or other portion of the AED Pro defibrillator other than the injected molded enclosure is specifically excluded from this warranty.

## ZOLL MEDICAL PRICE LISTING

### AED Pro Accessories

**List**      **NASPO /  
State of OK**

#### Cables

8000-0838	AED Pro ECG Cable AAMI	<b>\$150</b>	<b>\$120.00</b>
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#### Batteries

8000-0860-01	AED Pro non-rechargeable lithium batttery pack	<b>\$150</b>	<b>\$120.00</b>
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8019-0535-01	SurePower™ Rechargeable Lithium Ion Battery Pack <ul style="list-style-type: none"> <li>• 5.8 Ah Capacity</li> <li>• High density lithium ion chemistry</li> <li>• RunTime™ Indicator</li> <li>• Automatic calibration ready</li> <li>• Stores history of use and maintenance</li> </ul>	<b>\$450</b>	<b>\$360.00</b>
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#### Cases

8000-0810-01	AED Pro Soft Carry Case	<b>\$100</b>	<b>\$80.00</b>
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8000-0832-01	AED Pro Molded Vinyl Carry Case with Spare Battery Compartment	<b>\$150</b>	<b>\$120.00</b>
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8000-0875-32	AED Pro Hard Case with Foam Cut-Outs	<b>\$179</b>	<b>\$143.20</b>
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#### Simulator

8000-0829-01	AED Pro Simulator	<b>\$225</b>	<b>\$180.00</b>
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#### Other

9658-0800-01	ZOLL Administrative Software for AED Pro, CD-ROM	<b>\$25</b>	<b>\$20.00</b>
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7771-0001-01	AED Pro 2005 Guidelines Upgrade Kit	<b>\$25</b>	<b>\$25.00</b>
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#### Manuals

9650-0350-01	AED Pro Replacement Operator Guide	<b>\$25</b>	<b>\$20.00</b>
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9650-0309-01	AED Pro Service Manual	<b>\$50</b>	<b>\$40.00</b>
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**ZOLL AED Plus™ - EMS / Public Safety Series**

**List NASPO / State of OK**

Option Fields																			
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17			
2	0	1	0	0	0	0	0	1	0	2	0	1	1	0	1	0	<b>ZOLL AED Plus</b>	\$1,895	\$1,345.45
<b>ZOLL AED PLUS</b>																			
Includes: LCD screen showing voice prompt messages, device advisory messages, elapsed time, shock count and chest compression graph. Supplied with Public Safety PASS Cover, Softcase, Operator's Guide and (5) five year limited warranty.																			
2	0	1	0	0	0	0	0	3	0	2	0	1	1	0	1	0	<b>ZOLL AED Plus with Professional Rescuer Graphics</b>	\$1,895	\$1,345.45
2	0	1	0	0	0	0	0	1	0	1	0	1	1	0	1	0	<b>ZOLL AED Plus with Graphical Cover</b>	\$1,895	\$1,345.45
2	0	6	0	0	0	0	0	1	0	1	0	1	1	0	1	0	<b>AED Plus PS Series, Basic Cover and Small Pelican Case</b>	\$1,985	\$1,409.35
2	0	7	0	0	0	0	0	1	0	1	0	1	1	0	1	0	<b>AED Plus PS Series, Basic Cover and Large Pelican Case</b>	\$2,025	\$1,437.75
2	0	5	0	0	0	0	0	1	0	2	0	1	1	0	1	0	<b>AED Plus PS Series, Basic Cover, LCD and Police Carry Case</b>	\$1,895	\$1,345.45

Option Fields																			
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17			
2	0	1	0	0	0	0	1	1	0	2	0	1	1	0	1	0	<b>ZOLL AED Plus with Voice Recording</b>	\$2,095	\$1,487.45
<b>ZOLL AED PLUS with VOICE RECORDING</b>																			
Includes: Built-in digital voice recording, LCD screen showing voice prompt messages, device advisory messages, elapsed time, shock count and chest compression graph. Supplied with Public Safety PASS Cover, Softcase, Operator's Guide and (5) five year limited warranty.																			
2	0	1	0	0	0	0	1	1	0	1	0	1	1	0	1	0	<b>ZOLL AED Plus with Voice Recording with Graphical Cover</b>	\$2,095	\$1,487.45
2	0	1	0	0	0	0	1	3	0	2	0	1	1	0	1	0	<b>ZOLL AED Plus with Voice Recording and Professional Rescuer Graphics</b>	\$2,095	\$1,487.45
2	0	6	0	0	0	0	1	1	0	1	0	1	1	0	1	0	<b>AED Plus with Voice Recording, PS Series, Basic Cover and Small Pelican Case</b>	\$2,185	\$1,551.35
2	0	7	0	0	0	0	1	1	0	1	0	1	1	0	1	0	<b>AED Plus with Voice Recording, PS Series, Basic Cover and Large Pelican Case</b>	\$2,225	\$1,579.75
2	0	5	0	0	0	0	1	1	0	2	0	1	1	0	1	0	<b>AED Plus with Voice Recording, PS Series, Basic Cover, LCD and Police Carry Case</b>	\$2,095	\$1,487.45

**ZOLL AED Plus Accessories**

**Disposables**

8900-0800-01	<b>CPR-D Padz</b> one piece defibrillation and CPR System with compression, depth and rate sensors. Supplied with gloves, barrier mask, scissors, razor, wet wipe and dry wipe. Five (5) year shelf-life. Special "long-life armor pack" for storage in softpak carry case.	\$149	\$105.79
8900-0808-01	<b>CPR-D accessory kit</b> contains CPR barrier mask, scissors, gloves, prep razor, towel and a moist towelette in a small zip-lock pouch, <b>one case of 50 each.</b>	\$750	\$532.50
8900-0807-01	<b>CPR-D accessory kit</b> contains CPR barrier mask, scissors, gloves, prep razor, towel and a moist towelette in a small zip-lock pouch, <b>one each,</b>	\$17	\$12.07
8900-0810-01	<b>Pedi•padz II Pediatric Multi-Function Electrodes</b> - Designed for use with the ZOLL AED Plus defibrillator. The AED recognizes when Pedi•padz II are connected and automatically proceeds with a pediatric ECG and adjusts energy to pediatric levels. Twenty four (24) month shelf-life. One Pair.	\$89	\$63.19

**Battery Support**

8000-0807-01	Type 123 Lithium Batteries, quantity of ten (10) with storage sleeve	\$75	\$53.25
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**Note: Batteries & Electrodes must be purchased separately.**

**\*\* Contact Local Representative for quantity requirements.**

**ZOLL AED Plus Accessories continued**

**List NASPO / State of OK**

**Miscellaneous**

7771-0002-01	<b>AED Plus 2005 Guidelines Upgrade Ten - Kit.</b> Includes instruction sheet, ZOLL Administrative Software (ZAS) and ten sets of icon stickers for modifying icons on the face of the AED Plus, and a <i>Software Update Acknowledgement Form</i> to be faxed or sent back to ZOLL when upgrades are complete.	<b>\$100</b>	<b>\$100.00</b>
7771-0004-01	<b>AED Plus 2005 Guidelines Upgrade Single - Kit.</b> Includes instruction sheet, ZOLL Administrative Software (ZAS) and one set of icon stickers for modifying icons on the face of the AED Plus, and a <i>Software Update Acknowledgement Form</i> to be faxed or sent back to ZOLL when upgrades are complete.	<b>\$10</b>	<b>\$10.00</b>
8008-0595	<b>AED Plus 2005 Guidelines Upgrade Icon Sticker Ten - Pack.</b> Includes ten sets of icon stickers with no CD.	<b>\$100</b>	<b>\$100.00</b>
7777-0801-01	AED Plus 5.1 Application Software Upgrade Kit. Allows users to upgrade their AED Plus to the latest level of software. Allows the AED Plus to recognize Pedi Padz II and perform pediatric rescue. Includes Admin Guide and Upgrade Instructions.	<b>\$25</b>	<b>\$17.75</b>
8000-0837-01	Large Pelican Case with cut-outs for AED Plus, CPR-D Padz and Pedi-Padz	<b>\$179</b>	<b>\$127.09</b>
8000-0836-01	Small Pelican Case with cut-outs for AED Plus only	<b>\$139</b>	<b>\$98.69</b>
8000-0802-01	Replacement Softcase	<b>\$105</b>	<b>\$74.55</b>
8000-0806-01	Replacement Softcase - POLICE	<b>\$105</b>	<b>\$74.55</b>
8000-0812-01	Replacement Public Safety PASS Cover designed for CPR-D Padz and accessories	<b>\$50</b>	<b>\$35.50</b>
8000-0808-01	Replacement Public Access PASS Cover (Graphic Interface Label) designed for CPR-D Padz and accessories	<b>\$50</b>	<b>\$35.50</b>
8000-0803-01	Compact Low Profile Public Safety Cover (not for use with CPR-D Padz and accessories)	<b>\$50</b>	<b>\$35.50</b>
8000-0804-01	Defibrillator Analyzer Adapter Cable - connects AED Plus to defibrillator analyzer	<b>\$98</b>	<b>\$69.58</b>
8000-0819-01	Simulator/Tester -connects to AED Plus to demonstrate operation	<b>\$150</b>	<b>\$106.50</b>
8000-0809-01	Mounting Bracket (used to mount unit on the wall)	<b>\$50</b>	<b>\$35.50</b>
8000-0855	Standard Metal Wall Cabinet	<b>\$185</b>	<b>\$131.35</b>
8000-0855-02	Brushed Stainless Steel Wall Cabinet	<b>\$389</b>	<b>\$276.19</b>
8000-0817	Surface Wall Mounting Box	<b>\$299</b>	<b>\$212.29</b>
8000-0814	Recessed Wall Mounting Box	<b>\$299</b>	<b>\$212.29</b>
8000-0811	Flush Wall Mounting Box	<b>\$299</b>	<b>\$212.29</b>
8000-0856	Clear AED Plus Wall Cabinet	<b>\$329</b>	<b>\$233.59</b>
8000-0608-01	RescueNet Code Review Software - Physical copy	<b>\$89</b>	<b>\$63.19</b>
8000-0815	USB IrDA Adapter	<b>\$98</b>	<b>\$69.58</b>
8000-0816	RS-232 IrDA Adapter	<b>\$98</b>	<b>\$69.58</b>
9650-0300-01	Operator's Guide for individual operators or for use as wall poster **	<b>\$5</b>	<b>\$3.55</b>
9650-0301-01	Administration Guide	<b>\$5</b>	<b>\$3.55</b>
8000-0311-01	ZOLL Administration Software, CD-ROM	<b>\$149</b>	<b>\$105.79</b>
9658-0401-01	EMS / Public Safety AED Plus Promotional Video - Mpeg file on CD	<b>\$25</b>	<b>\$17.75</b>
9310-0738	AED Plus 3-D Wall Sign	<b>\$13</b>	<b>\$9.23</b>
8000-0825	AED Plus Wall Sign (81/2" x 11")	<b>\$10</b>	<b>\$7.10</b>

**AED Plus Trainer 2 Unit**

The AED Plus Trainer2 can be used by trainers to train users of the AED Plus. Supplied with wireless Remote Contoller, one set of **CPR-D** training electrodes, one pair of replacement gels, 4 D-Cell batteries, 2 AA batteries, Operators Guide, and a (6) six month limited warranty.

Option Fields

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
8	0	0	8	-	0	0	5	0	-	0	1					

**AED Plus Trainer 2 Unit** **\$379** **\$269.09**

**AED Plus Training Unit**

The AED Plus trainer is for use by Trainers to train in the use of the AED Plus. Supplied with Training Remote Control, hand held cord, one set **CPR-D** training electrodes , one pair of replacement gels operator manual, administration guide and (1) one year limited warranty.

Option Fields

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
8	0	0	8	-	0	1	0	4	-	0	1					

**AED Plus Training Unit** **\$479** **\$340.09**

**Accessories**

8900-0804-01	<b>CPR-D Padz Training Electrodes</b> -- with reusable "Z-design" electrode with CPR hand placement indicator and one (1) pair of disposable adhesive gels. (Note: the disposable gels must be applied to the reusable pad before use.)	<b>\$85</b>	<b>\$60.35</b>
8900-0803-01	Replacement Adhesive gels for <b>CPR-D Padz</b> - Training Electrode replacements, 5 pair	<b>\$29</b>	<b>\$20.59</b>
8008-0007	Trainer Wireless Remote Controller with 2 AA batteries (replacement)	<b>\$69</b>	<b>\$48.99</b>
8000-0821	Trainer Phone Cord (replacement)	<b>\$19</b>	<b>\$13.49</b>
8000-0822	Trainer US AC Adapter	<b>\$50</b>	<b>\$35.50</b>
1008-0113-01	Trainer Remote (replacement)	<b>\$150</b>	<b>\$106.50</b>
9650-0304-01	Trainer Operator's Guide (replacement)	<b>\$10</b>	<b>\$7.10</b>
9650-0850-01	AED Plus EMS and Public Safety Video - VHS	<b>\$25</b>	<b>\$17.75</b>
9650-0851-01	AED Plus First Responder Video - VHS	<b>\$25</b>	<b>\$17.75</b>

**\*\* Note: Batteries & Electrodes must be purchased separately.**

8008-0006-01	Real CPR Help Travel Trainer	<b>\$369</b>	<b>\$261.99</b>
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**Sales Demo Kit**

8000-0834-01	<b>AED Demo Kit</b> Includes carry bac, manikin torso with heand and one CPR-Demo Pad/	<b>\$319</b>	<b>\$226.49</b>
8000-0835-01	<b>AED Plus Demo Manikin</b> Includes manikin torso with velcro strips attached and a separate head with hardware for attachment	<b>\$99</b>	<b>\$70.29</b>
8900-5007	<b>CPR-D Demo Pad</b> Inlcudes one CPR-D Demo Pad (with Velcro strips for attachment to manikin) and y-cable with intelligent CPR puck and connector for simulator.	<b>\$119</b>	<b>\$84.49</b>
8900-0809-01	<b>Replacement CPR-D Demo Pads</b> Includes a pair of CPR-D replacement electrode pads with tabbed pull-away gel covers (ie.e two "Demo Pad" assemblies, each with a pair of tabbed pull-away gel covers without the CPR puck assembly) Can be used to replace worn, frayed of lost pads from complete CPR-D Demo Pad.	<b>\$39</b>	<b>\$27.69</b>
8000-0847-01	<b>AED Plus Demo Kit Carry Bag</b>	<b>\$149</b>	<b>\$105.79</b>

# ZOLL AutoPulse® Non-Invasive Cardiac Support Pump

List

## Products

8700-0730-01	<b>AutoPulse System with Pass Thru</b>	Generates consistent and uninterrupted chest compressions, offering improved blood flow during cardiac arrest. Includes Backboard, User Guide, Quick Reference Guide, Shoulder Restraints, Backboard Cable Ties, Head Immobilizer, Grip Strips, In-service Training DVD, and one year warranty.	<b>\$10,995.00</b>
8700-0702-01	<b>AutoPulse Battery</b>	Original equipment Nickel-metal Hydride (NiMH) battery for use with the AutoPulse Platform.	<b>\$575.00</b>
8700-0703-01	<b>AutoPulse Battery Charger, U.S.</b>	Charges and conditions up to two batteries and automatically assesses battery charge level. Includes User Guide <i>and</i> U.S. power cord.	<b>\$1,795.00</b>
<b>Note: AutoPulse Battery and AutoPulse Battery Charger carry a one year warranty.</b>			
8700-0701-01	<b>LifeBand® 1 pack</b>	Single-use chest compression band. (1 per package)	<b>\$139.00</b>
8700-0706-01	<b>LifeBand® 3 pack</b>	Single-use chest compression band. (3 per package)	<b>\$375.00</b>
8700-0713-01	<b>AutoPulse Training System</b>	Consists of 1 each AutoPulse Trainer Platform, 1 LifeBand Trainer, 1 Battery Charger, and 2 Batteries. NOT FOR PATIENT USE.	<b>\$6,895.00</b>

# ZOLL AutoPulse (continued)

List

## Accessories

8700-0716-01	<b>AutoPulse Transporter</b>	Customized roll stand for easy transport of the AutoPulse	<b>\$395.00</b>
8700-0705-01	<b>AutoPulse Soft Carry Case</b>	Soft-sided carrying case holds AutoPulse Platform, spare battery, spare LifeBand and Shoulder Restraints.	<b>\$395.00</b>
8700-0710-01	<b>AutoPulse Head Immobilizer</b>	AutoPulse Patient Head Immobilizer. (5 per package)	<b>\$29.95</b>
8700-0717-01	<b>AutoPulse Hygiene Barrier</b>	AutoPulse Hygiene Barrier, one each.	<b>\$12.00</b>
8700-0709-01	<b>AutoPulse Shoulder Restraint</b>	AutoPulse Patient Shoulder Restraint.	<b>\$29.95</b>
8700-0711-01	<b>AutoPulse Backboard Cable Ties</b>	Backboard Restraint Ties, single use. Used to secure the AutoPulse Platform to a standard backboard. (25 per package)	<b>\$19.95</b>
8700-0708-01	<b>AutoPulse Grip Strips</b>	Adhesive backed strips designed to provide a high-friction contact between the AutoPulse Platform and a backboard. Semi-permanent adhesive. (1 set)	<b>\$4.95</b>
9658-0716-01	<b>AutoPulse In-service Training Video (DVD)</b>	AutoPulse In-service Training Video, DVD format.	<b>\$19.95</b>
9650-0717-01	<b>AutoPulse In-service Training Video (VHS)</b>	AutoPulse In-service Training Video, VHS tape format.	<b>\$19.95</b>
8700-0712-01	<b>AutoPulse Soft Stretcher</b>	Extrication stretcher suitable to move patient while AutoPulse is deployed.	<b>\$129.00</b>
8700-0707-01	<b>LifeBand Trainer</b>	Re-usable LifeBand designed for training. NOT FOR PATIENT USE.	<b>\$349.00</b>
8700-0704-01	<b>AutoPulse Power Cord</b>	U.S. standard power cord.	<b>\$10.00</b>
9650-0714-01	<b>AutoPulse User Guide</b>	Describes the operating steps and maintenance requirements for the AutoPulse Platform.	<b>\$30.00</b>
9650-0715-01	<b>AutoPulse Battery Charger User Guide</b>	Describes the operating steps and maintenance requirements for the AutoPulse Battery Charger.	<b>\$25.00</b>
8700-0718-01	<b>AutoPulse Manikin</b>	AutoPulse Manikin	<b>\$185.00</b>

## Upgrades

7707-0700-01	<b>AutoPulse AHA Guidelines Upgrade</b>	Upgrade to AHA Guidelines 2005.	<b>\$195.00</b>
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# ZOLL MEDICAL PRICE LISTING

## Battery Support

List NASPO /  
State of OK

### Batteries, Smart Batteries & Components

8000-0299-01	1400/2000/1600/1700/M Series/E Series/AED Pro Sealed Lead Acid Battery (not upgradeable to Smart Battery)	\$130	\$104.00
8019-0535-01	SurePower™ Rechargeable Lithium Ion Battery Pack <ul style="list-style-type: none"> <li>▪ 5.8 Ah Capacity</li> <li>▪ High density lithium ion chemistry</li> <li>▪ RunTime™ Indicator</li> <li>▪ Automatic calibration ready</li> <li>▪ Stores history of use and maintenance</li> </ul>	\$450	\$360.00
8000-0052	1200/900 Battery	\$125	\$100.00
8004-0103-01	Smart Battery Complete 1400/2000/1600/1700/Mseries/AED Pro	\$200	\$160.00
8004-0104-01	Smart Ready Battery	\$150	\$120.00
7777-0103-01	Smart Ready Battery Upgrade (includes Smart Chip and indicator label)	\$75	\$60.00
7776-0103-01	Smart Battery Reconditioning Kit (includes Smart Ready Battery and indicator label)	\$155	\$124.00
8204-0103-01	Smart Battery Complete (option for replacement of standard battery when ordering new equipment)	\$50	\$40.00
8000-0687-01	XL Smart Ready Battery Complete	\$300	\$240.00
8000-0690-01	XL Smart Ready Battery Complete, 3 Pack	\$795	\$636.00
8000-0500-01	XL Smart Ready Battery	\$250	\$200.00
8000-0686-01	XL Smart Ready Battery, Package of three (3)	\$595	\$476.00
7777-0203-01	XL Smart Ready Battery Upgrade (includes Smart Chip and indicator label)	\$75	\$60.00

■ When ordering M Series with XL Battery, change digit 7 to 3 for M Series with XL Battery with AC Power or to 4 for M Series with XL Battery with DC Power. One XL Battery will be included.

**Warranty Statement: ZOLL Battery Packs carry a one (1) year warranty**

### Charging Systems

8050-0030-01	SurePower™ Charging Station <ul style="list-style-type: none"> <li>▪ 4 Charging bays</li> <li>▪ Multiple chemistry compatible</li> <li>▪ 200 watt capacity</li> <li>▪ Graphic driven user interface</li> <li>▪ RS-232 communication port</li> </ul>	\$2,195	\$1,756.00
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**Warranty Statement: ZOLL Charging Systems carry a one (1) year warranty for EMS use**

## ZOLL MEDICAL PRICE LISTING

### Battery Support

List NASPO /  
State of OK

#### SurePower Manager

8700-0511-01	SurePower™ Manager (Maintenance Version)	\$400	\$320.00
	<ul style="list-style-type: none"> <li>▪ State of charge reporting</li> <li>▪ State of health assessment</li> <li>▪ Cumulative battery use</li> <li>▪ Selectable P/F capacity thresholds</li> <li>▪ Battery Use History Review &amp; Troubleshooting</li> <li>▪ Service label printing</li> </ul>		
8700-0512-01	SurePower™ Manager (Fleet Version)	\$750	\$600.00
	<ul style="list-style-type: none"> <li>▪ State of charge reporting</li> <li>▪ State of health assessment</li> <li>▪ Cumulative battery use</li> <li>▪ Selectable P/F capacity thresholds</li> <li>▪ Battery Use History Review &amp; Troubleshooting</li> <li>▪ Service label printing</li> <li>▪ Aggregate reporting</li> <li>▪ Searchable database</li> <li>▪ Planning and budgeting tools</li> </ul>		
8700-0514-01	SurePower™ Manager Software - Fleet License Upgrade	\$475	\$380.00
8700-0515-01	Additional SurePower™ Manager License	\$75	\$60.00

#### Accessories

7777-0290	E Series Lithium Battery Filler Kit	\$15	\$12.00
8050-0032-01	SurePower™ Charger Battery Well Spacer	\$20	\$16.00
1004-0151-01	Power Charger Clips (2) with Instructions and Label	\$25	\$20.00
8000-0090	Replacement Power Cord for Base PowerCharger 4x4 or 1x1	\$55	\$44.00
8000-0100	Replacement Power Cord for Base Station Charger	\$55	\$44.00

#### Manuals/Videos

9650-0536-01	SurePower™ Battery Instructions	\$25	\$20.00
9650-0043	PowerCharger Operator's Manual	\$25	\$20.00
9650-0074	PowerCharger Service Manual	\$13	\$10.40
9650-0060	PD-4420 Battery Support System Operator's Manual	\$10	\$8.00
9650-0049	PD-4420C Battery Support System Service Manual	\$50	\$40.00
9650-0054	Base PowerCharger 4x4, Operator's Manual	\$25	\$20.00
9650-0072	Base PowerCharger 4x4, Service Manual	\$50	\$40.00
9650-0019	Battery Management Program Guide	\$35	\$28.00
9650-0221-01	XL Battery Operator's Manual	\$10	\$8.00

# ZOLL MEDICAL PRICE LISTING

## Battery Support

List NASPO /  
State of OK

### Batteries, Smart Batteries & Components

8000-0299-01	1400/2000/1600/1700/M Series/E Series/AED Pro Sealed Lead Acid Battery (not upgradeable to Smart Battery)	\$130	\$104.00
8019-0535-01	SurePower™ Rechargeable Lithium Ion Battery Pack <ul style="list-style-type: none"> <li>▪ 5.8 Ah Capacity</li> <li>▪ High density lithium ion chemistry</li> <li>▪ RunTime™ Indicator</li> <li>▪ Automatic calibration ready</li> <li>▪ Stores history of use and maintenance</li> </ul>	\$450	\$360.00
8000-0052	1200/900 Battery	\$125	\$100.00
8004-0103-01	Smart Battery Complete 1400/2000/1600/1700/Mseries/AED Pro	\$200	\$160.00
8004-0104-01	Smart Ready Battery	\$150	\$120.00
7777-0103-01	Smart Ready Battery Upgrade (includes Smart Chip and indicator label)	\$75	\$60.00
7776-0103-01	Smart Battery Reconditioning Kit (includes Smart Ready Battery and indicator label)	\$155	\$124.00
8204-0103-01	Smart Battery Complete (option for replacement of standard battery when ordering new equipment)	\$50	\$40.00
8000-0687-01	XL Smart Ready Battery Complete	\$300	\$240.00
8000-0690-01	XL Smart Ready Battery Complete, 3 Pack	\$795	\$636.00
8000-0500-01	XL Smart Ready Battery	\$250	\$200.00
8000-0686-01	XL Smart Ready Battery, Package of three (3)	\$595	\$476.00
7777-0203-01	XL Smart Ready Battery Upgrade (includes Smart Chip and indicator label)	\$75	\$60.00

■ When ordering M Series with XL Battery, change digit 7 to 3 for M Series with XL Battery with AC Power or to 4 for M Series with XL Battery with DC Power. One XL Battery will be included.

**Warranty Statement: ZOLL Battery Packs carry a one (1) year warranty**

### Charging Systems

8050-0030-01	SurePower™ Charging Station <ul style="list-style-type: none"> <li>▪ 4 Charging bays</li> <li>▪ Multiple chemistry compatible</li> <li>▪ 200 watt capacity</li> <li>▪ Graphic driven user interface</li> <li>▪ RS-232 communication port</li> </ul>	\$2,195	\$1,756.00
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**Warranty Statement: ZOLL Charging Systems carry a one (1) year warranty for EMS use**

## ZOLL MEDICAL PRICE LISTING

### Battery Support

List NASPO /  
State of OK

#### SurePower Manager

8700-0511-01	SurePower™ Manager (Maintenance Version)	\$400	\$320.00
	<ul style="list-style-type: none"> <li>▪ State of charge reporting</li> <li>▪ State of health assessment</li> <li>▪ Cumulative battery use</li> <li>▪ Selectable P/F capacity thresholds</li> <li>▪ Battery Use History Review &amp; Troubleshooting</li> <li>▪ Service label printing</li> </ul>		
8700-0512-01	SurePower™ Manager (Fleet Version)	\$750	\$600.00
	<ul style="list-style-type: none"> <li>▪ State of charge reporting</li> <li>▪ State of health assessment</li> <li>▪ Cumulative battery use</li> <li>▪ Selectable P/F capacity thresholds</li> <li>▪ Battery Use History Review &amp; Troubleshooting</li> <li>▪ Service label printing</li> <li>▪ Aggregate reporting</li> <li>▪ Searchable database</li> <li>▪ Planning and budgeting tools</li> </ul>		
8700-0514-01	SurePower™ Manager Software - Fleet License Upgrade	\$475	\$380.00
8700-0515-01	Additional SurePower™ Manager License	\$75	\$60.00

#### Accessories

7777-0290	E Series Lithium Battery Filler Kit	\$15	\$12.00
8050-0032-01	SurePower™ Charger Battery Well Spacer	\$20	\$16.00
1004-0151-01	Power Charger Clips (2) with Instructions and Label	\$25	\$20.00
8000-0090	Replacement Power Cord for Base PowerCharger 4x4 or 1x1	\$55	\$44.00
8000-0100	Replacement Power Cord for Base Station Charger	\$55	\$44.00

#### Manuals/Videos

9650-0536-01	SurePower™ Battery Instructions	\$25	\$20.00
9650-0043	PowerCharger Operator's Manual	\$25	\$20.00
9650-0074	PowerCharger Service Manual	\$13	\$10.40
9650-0060	PD-4420 Battery Support System Operator's Manual	\$10	\$8.00
9650-0049	PD-4420C Battery Support System Service Manual	\$50	\$40.00
9650-0054	Base PowerCharger 4x4, Operator's Manual	\$25	\$20.00
9650-0072	Base PowerCharger 4x4, Service Manual	\$50	\$40.00
9650-0019	Battery Management Program Guide	\$35	\$28.00
9650-0221-01	XL Battery Operator's Manual	\$10	\$8.00

**Zoll Medical Upgrades****List NASPO /  
State of OK****M Series**

7777-0135	Bluetooth wireless upgrade for E Series and RS232 enabled M Series (M SERIES MUST BE RS232 ENABLED AND A MINIMUM OF 35.75 REVISION) Not available for CCT Models.	\$1,595	\$1,276.00
7777-0112	12-lead	\$10,000	\$8,000.00
7777-0096	MUSE Upgrade Option (Must have 12 Lead on the M Series Software Version 20.10 and higher.)	\$1,495	\$1,196.00
7777-0132	AC Power	\$1,000	\$800.00
7777-0128	Advisory	\$750	\$600.00
7777-0114	AED	\$3,000	\$2,400.00
7777-0113	Biphasic	\$4,000	\$3,200.00
7777-0116	Codemarkers	\$750	\$600.00
7777-0131	DC Power	\$1,000	\$800.00
7777-0111	EL Display, with Pacing	\$750	\$600.00
7777-0109	EL Display, without Pacing	\$750	\$600.00
7777-0115	EtCO2 Mainstream Upgrade - for M Series and CCT units with no EtCO2 option installed. (Must have SP02)	\$6,000	\$4,800.00
7777-0350-01	EtCO2 LoFlo Sidestream Customer Upgrade Kit - for M Series units with Mainstream EtCO2 installed and SW > 30.00. (Must have SP02)	\$2,000	\$1,600.00
7777-0351-01	EtCO2 LoFlo Sidestream Factory Upgrade Kit - for M Series units with Mainstream EtCO2 installed and SW < 30.00. (Must have SP02)	\$4,000	\$3,200.00
7777-0354-01	EtCO2 LoFlo Sidestream Customer Upgrade Kit - for CCT units with Mainstream EtCO2 installed (Must have SP02)	\$2,000	\$1,600.00
7777-0352-01	EtCO2 LoFlo Sidestream Upgrade - for M Series and CCT units with no Mainstream EtCO2 installed. (Must have SP02)	\$6,000	\$4,800.00
7777-0353-01	EtCO2 Mainstream and LoFlo Sidestream Factory Upgrade Kit - for M Series and CCT units with no EtCO2 installed who want to have both options. (Must have SP02)	\$7,500	\$6,000.00
7777-0133	Manual with Advisory	\$1,250	\$1,000.00
7777-0125	NIBP (must have SPO2)	\$5,000	\$4,000.00
7777-0275	Neonatal (must have NIBP) CCT model only	\$2,000	\$1,600.00
7777-0110	Pacing	\$3,250	\$2,600.00
7777-0091	SPO2 - AED - w/EL Display if needed	\$3,250	\$2,600.00
7777-0090	SPO2 - Manual - w/EL Display if needed	\$3,250	\$2,600.00
7777-0232	RS232 for software versions 30.00 and higher	\$1,200	\$960.00
7777-0130	Voice Recording	\$1,700	\$1,360.00
7777-0126	Printer, Summary Report, Manual Override	\$3,000	\$2,400.00
7777-0127	Printer, Summary Report	\$3,000	\$2,400.00
7777-0136	IBP & Temp for CCT units ONLY	\$3,500	\$2,800.00
7777-3901-01	Limited CPR Software Upgrade	\$795	\$636.00

**AED Plus**

7777-0802	AED Plus 5.1 Application Software Upgrade Performed by ZOLL Technical Service. Upgrades AED Plus to the latest level of software allowing the AED Plus to recognize Pedi Padz II and perform pediatric rescue.	\$299	\$239.20
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**Zoll Medical Upgrades****List**      **NASPO /  
State of OK****1600's**

7777-1601	Pacing	\$2,500	\$2,000.00
7777-1602	Manual Override	\$500	\$400.00
7777-1603	Strip Chart Recorder	\$1,500	\$1,200.00
7777-1604	Voice Recording	\$750	\$600.00

**1400's**

7777-0002	Internal Modulator	\$695	\$556.00
7777-0004	Analog Board	\$1,395	\$1,116.00
7777-0005	PowerCharger Enable (S/N 500 to S/N 99)	\$995	\$796.00
7777-0006	Power up in Lead II	\$350	\$280.00
7777-0007	Shock Advisory	\$1,895	\$1,516.00
7777-0008	AC Turn-on, 16mH >sn 5087	\$450	\$360.00

**D900 & PD1200's**

7777-0001	V-Tach, PD-1200s > S/N 1766 & <5155, D900s <S/N 7500	\$1,195	\$956.00
7777-0003	Summary Serial Numbers 500 - 900	\$1,500	\$1,200.00
7777-0003	Summary Serial Numbers 7500 - S/N xxxx	\$750	\$600.00
7777-0001/ 7777-0003	V-Tach and Summary	\$2,495	\$1,996.00
7777-0006	Lead II	\$350	\$280.00
8002-0102	PD1200 to PD1200 EP Model	\$1,000	\$800.00

**Batteries, Smart Batteries & Components**

7777-0103-01	Smart Battery Upgrade (includes Smart Chip and indicator label)	\$75	\$60.00
7776-0103-01	Smart Reconditioning Kit (includes Smart Ready Battery and indicator label)	\$155	\$124.00
7777-0203-01	XL Smart Battery Upgrade (includes Smart Chip and indicator label)	\$75	\$60.00
7777-0264	Upgrade to accommodate XL Battery for MSeries Software versions 20.00 and higher but less than 30.00. (Includes software, handle, shroud and label. Must be installed at a ZOLL service depot.)	\$495	\$396.00
7777-0261	Upgrade to accommodate XL Battery for M Series Software versions 30.00 and higher. (Includes handle, shroud and label.)	\$95	\$76.00
7777-0262	4x4 Base Power Charger XL Battery Upgrade; Includes Chip Set and labels	\$95	\$76.00
7777-0263	1 x1 Base Power Charger <b>XL Battery</b> Upgrade ( includes 1 chip and label)	\$75	\$60.00

## ZOLL Electrodes

		Quantity	Shelf-life	List Price	NASPO / State of OK
<b><u>stat•padz</u></b>		<b><u>Optimized for Emergency Resuscitation</u></b>			
8900-4003	<b>stat•padz</b> HVP Multi-Function Electrodes	12 pair/case	24 months	\$456.00	\$364.80
8900-4004	<b>stat•padz</b> HVP Multi-Function Electrodes	1 pair	24 months	\$50.00	\$40.00
8900-0802-01	<b>stat•padz</b> II HVP Multi-Function Electrodes	12 pair/case	24 months	\$475.00	\$380.00
8900-0801-01	<b>stat•padz</b> II HVP Multi-Function Electrodes	1 pair	24 months	\$55.00	\$44.00
8900-0400	<b>CPR stat•padz</b> HVP Multi-Function CPR Electrodes	8 pair/case	24 months	\$560.00	\$448.00
8900-0402	<b>CPR stat•padz</b> HVP Multi-Function CPR Electrodes	1 pair	24 months	\$75.00	\$60.00
<b><u>pro•padz</u></b>		<b><u>Optimized for Elective and Special Procedures</u></b>			
8900-2100-01	<b>pro•padz</b> Cardiology Specialty LVP Multi-Function	12 pairs/case	18 months	\$456.00	\$364.80
8900-2101-01	<b>pro•padz</b> Cardiology Specialty LVP Multi-Function	1 pair	18 months	\$50.00	\$40.00
8900-2303-01	<b>pro•padz</b> Biphasic Multi-Function Electrodes	12 pairs/case	9 months	\$456.00	\$364.80
8900-2302-01	<b>pro•padz</b> Biphasic Multi-Function Electrodes	1 pair	9 months	\$50.00	\$40.00
8900-4005	<b>pro•padz</b> Solid Gel Radiolucent Multi-Function Electrodes	12 pairs/case	12 months	\$660.00	\$528.00
8900-4006	<b>pro•padz</b> Solid Gel Radiolucent Multi-Function Electrodes	1 pair	12 months	\$60.00	\$48.00
8900-2105-01	<b>pro•padz</b> LiquidGel Radiolucent Multi-Function Electrodes	12 pairs/case	12 months	\$660.00	\$528.00
8900-2106-01	<b>pro•padz</b> LiquidGel Radiolucent Multi-Function Electrodes	1 pair	12 months	\$60.00	\$48.00
8900-4012	<b>pro•padz</b> Sterile Multi-Function Electrodes	6 pairs/case	9 months	\$270.00	\$216.00
8900-4013	<b>pro•padz</b> Sterile Multi-Function Electrodes	1 pair	9 months	\$50.00	\$40.00
8900-4052-40	<b>pro•padz</b> Sterile Multi-Function Electrodes with 10-foot lead wires	6 pairs/case	12 months	\$405.00	\$324.00
8900-4055-40	<b>pro•padz</b> Sterile Multi-Function Electrodes with 10-foot lead wires	1 pair	12 months	\$75.00	\$60.00
8900-1055	<b>pro•padz</b> Pacing Only Adult Electrodes	12 pairs/case	12 months	\$528.00	\$422.40
8900-1051	<b>pro•padz</b> Pacing Only Adult Electrodes	1 pair	12 months	\$55.00	\$44.00
<b><u>pedi•padz</u></b>		<b><u>For Pediatrics</u></b>			
8900-2065	<b>pedi•padz</b> Pediatric Multi-Function Electrodes	6 pairs/case	12 months	\$237.00	\$189.60
8900-2061	<b>pedi•padz</b> Pediatric Multi-Function Electrodes	1 pair	12 months	\$55.00	\$44.00
8900-1065	<b>pedi•padz</b> Pacing Only Pediatric Electrodes	6 pairs/case	12 months	\$290.00	\$232.00
8900-1061	<b>pedi•padz</b> Pacing Only Pediatric Electrodes	1 pair	12 months	\$58.00	\$46.40
8900-3000-01	<b>pedi•padz</b> Solid Gel Multi-Function Electrodes	6 pairs/case	24 months	\$237.00	\$189.60
8900-3001-01	<b>pedi•padz</b> Solid Gel Multi-Function Electrodes	1 pair	24 months	\$55.00	\$44.00
8900-0401	<b>pedi•padz</b> Reduced Energy Electrode	1 pair	24 months	\$110.00	\$88.00
<b><u>ECG Monitoring Electrodes</u></b>					
8900-0003	3 ECG electrodes/pouch (600 electrodes)	200 pouches	15 months	\$120.00	\$96.00
8900-0004	4 ECG electrodes/pouch (480 electrodes)	120 pouches	15 months	\$96.00	\$76.80
8900-0005	5 ECG electrodes/pouch (500 electrodes)	100 pouches	15 months	\$100.00	\$80.00
8900-0006	6 ECG electrodes/pouch (600 electrodes)	100 pouches	15 months	\$120.00	\$96.00
8900-1003-01	Pediatric ECG electrodes/3 per pouch (300 electrodes)	100 pouches	15 months	\$60.00	\$48.00
8900-1300-01	<b>V•pak</b> Preconnected V Lead Electrodes for 12 Lead (40 Pouches / Case)	40 pouches	15 months	\$340.00	\$272.00
8900-0700	30 pouch rectangle liquid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120.00	\$96.00
8900-0701	30 pouch round liquid gel ECG electrodes (600 electrodes, 1.5" diameter)	20 pouches	24 months	\$120.00	\$96.00
8900-0702	30 pouch rectangle solid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120.00	\$96.00
8900-0703	30 pouch round liquid gel ECG electrodes (600 electrodes, 2" diameter)	20 pouches	24 months	\$120.00	\$96.00
8900-0704	30 pouch radiolucent ECG electrodes (300 electrodes, 1.5" diameter)	10 pouches	24 months	\$60.00	\$48.00
8900-0706	30 pouch square liquid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120.00	\$96.00
8900-0707	30 pouch square solid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120.00	\$96.00
8900-0708	30 pouch round solid gel ECG electrodes (600 electrodes, 1.5" diameter)	20 pouches	24 months	\$120.00	\$96.00
8900-0709	4 pouch pediatric ECG electrodes (480 electrodes)	120 pouches	24 months	\$96.00	\$76.80

## ZOLL Electrodes

<u>Other</u>		Quantity	Shelf-life	List Price	NASPO / State of OK
8900-2055	PD 2200 Adult Multi-Function Electrodes	12 pairs/case	9 months	<b>\$432.00</b>	<b>\$345.60</b>
8900-2051	PD 2200 Adult Multi-Function Electrodes	1 pair	9 months	<b>\$50.00</b>	<b>\$40.00</b>
8900-2755	Adult Cath Lab Multi-Function Electrodes	12 pairs/case	9 months	<b>\$432.00</b>	<b>\$345.60</b>
8900-2751	Adult Cath Lab Multi-Function Electrodes	1 pair	9 months	<b>\$50.00</b>	<b>\$40.00</b>
8900-0805-01	Training Electrodes <b>stat•padz II</b> , AED Plus	6 pairs/case	24 months	<b>\$25.00</b>	<b>\$20.00</b>
8900-0190	Training CPR <b>stat•padz</b> . Includes one training cable with CPR sensor, Y connector for simulator connection, and one pair of replacement training electrodes.	1 pair		<b>\$89.00</b>	<b>\$71.20</b>
8900-0195	Replacement Training Electrodes (CPR <b>stat•padz case of 8</b> ). Includes 8 pairs (Sternum and Apex pad) of replacement electrodes for training CPR <b>stat•padz</b> .	8 pairs/case		<b>\$79.00</b>	<b>\$63.20</b>