

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES
DIVISION OF PURCHASES AND SUPPLY
P.O. BOX 1199
RICHMOND, VIRGINIA 23209

NOTICE OF RENEWAL

- 1. DATE April 1, 2011
2. COMMODITY NAME..... Durable Medical Equipment Acquisition (Wheelchairs)
3. CONTRACT NUMBER..... 47080-01
4. SUPERCEDES 47080-01-10
5. CONTRACT PERIOD..... April 1, 2011 through March 31, 2012
5. AUTHORIZED USERS..... Woodrow Wilson Rehabilitation Center
6. CONTRACTOR'S FEI NUMBER..... 33-1121475
7. CONTRACTOR Rehab Health Care, LLC
5873 Poplar Hall Drive, Norfolk, VA 23502
See "Point of Contact" Listing
8. CONTRACTOR'S PHONE NUMBER(757) 466-1553
CONTRACTOR'S FAX NUMBER(757) 455-8536
E-MAIL ADDRESS: ldew@rehabhealthcare.com
9. TERMS..... Reference the Original Request for Proposal document E194-92-1,
The Statement of Needs, General Terms and Conditions, Special Terms and Conditions,
The Contractor's Proposal dated 1/29/08, Addendum 1, Modification 01, Modification 02,
Modification 03, Modification 04, and any other negotiated items.
10. FOR FURTHER CONTRACT INFORMATION CONTACT: Tina M. Rodriguez, CPPB, VCO
Phone (804) 786-1603 Fax (804) 786-5413
11. ADDITIONAL COPIES OF CONTRACTS AND ANY ASSOCIATED CONTRACT CHANGES MAY BE
VIEWED AND PRINTED AT THE DPS WEBSITE: http://dps.dgs.virginia.gov/DPS/contracts/contracts.asp
12. NOTICE TO WOODROW WILSON REHAB. CENTER: This contract is the result of a competitive
negotiation program and its use is MANDATORY in the purchase of the commodities. If any commodity
available under this contract cannot be used by WOODROW WILSON REHAB. CENTER, a request to
purchase other goods or services of a similar nature shall be submitted to the DGS/DPS contract officer for
approval. A complete and factual written justification is necessary to support the request. Refer to Section
13.7a of the Agency Procurement and Surplus Property Manual.
13. Note: This public body does not discriminate against faith-based organizations in accordance with the Code
of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin,
age, disability, or any other basis prohibited by state law relating to discrimination in employment.

By: /s/ Tina M. Rodriguez
Statewide Commodity Contract Officer

PRICING SCHEDULE

Contractor, please provide one (1) uniform percentage of discount off the specified manufacturers listed below. The percentage of discount will remain firm throughout the contract.

30.0%

Uniform percentage of discount

POINT OF CONTACT

Norfolk Office: Phone – (757) 466-1553; Toll Free - (877) 326-0972; Fax – (757) 455-8536
Address – 5873 Poplar Hall Drive, Norfolk, VA 23502

Richmond Office: Phone – (804) 353-7244; Fax – (804) 353-5976
Address – 2135 Staples Mill Road, Richmond, VA 23230

Fishersville: Phone – (877) 326-0972; Fax – (866) 371-7739
Address – 50 Andrew Russell Lane, Fishersville, VA 22939

President

Linda Dew, RRTS

Office – (757) 466-1553

Email – ldew@rehabhealthcare.com

Rehab Technology Supplier

John Vaughn, ATP

Office – (877) 326-0972 ext. 380

Email - jvaughn@rehabhealthcare.com

Back-up Rehab Technology Supplier

Matt Maurer, ATP

Office: (877) 326-0972 ext. 508

Email - mmaurer@rehabhealthcare.com

RTS Manager

Phyllis Edwards, ATP, CRTS

Office – (757) 466-1553 ext. 329

Email – pedwards@rehabhealthcare.com

Billing Inquiries

Rhonda Mosely, Billing Supervisor

Office (757) 466-1553 ext. 323

Email – rmosely@rehabhealthcare.com

Documentation / Authorization Inquiries

Angela Miller, Authorizations Manager
 Office (757) 466-1553 ext. 314
 Email – amiller@rehabhealthcare.com

Fishersville Service

Paul Martin, Service Technician
 Office - (877) 326-0972 ext. 492
 Email – pmarting@rehabhealthcare.com

APPROVED MANUFACTURE LIST (previously referred to as Price Books)

<u>MANUFACTURE</u>	<u>WEBSITE (link)</u>
Active Aid	http://activeaid.com/products ; Master Price List Tab
Adaptive Engineering Labs	https://aelseating.com/index.php ; Resources
Adaptive Switch Labs	http://www.asl-inc.com/products/pricelist
Alimed	WWRC direct buys
Amigo Mobility	http://myamigo.com/see-all-products.html
Body Point	http://www.bodypoint.com/ ; BP is upgrading their website and at this time do not have a retail price list.
Comfort Company	http://www.comfortcompany.com/pub/downloads/Pricing/2011%20Retail.pdf
Dynamic Systems	http://www.sunmatecushions.com/dsi/Home.aspx - Currently, DS does not have a retail price listing.
Easy Stand (Altimate)	http://www.easystand.com/products.cfm
Falcon/Labac	http://www.falconrehab.net/products/order-forms.php
Freedom Design	http://www.freedomdesigns.com/Seating%20and%20Positioning.html
Graham Field	http://www.grahamfield.com/content/catalog.aspx - select product desired.
Hudson	http://www.hudsonmedicalproducts.com/2010/index.html
Invacare	http://www.invacare.com/cgi-bin/imhqprd/inv_catalog/prod_cat.jsp?s=0&WT.svl=topNavLink0 -select product; then select order form. This is an interactive order form.

<u>MANUFACTURE</u>	<u>WEBSITE (link)</u>
Levo	http://www.levousa.com/order/chair-order-forms.html
Medbloc (Motion Concept)	http://www.motionconcepts.com/order_forms_us.html
Otto Bock	http://www.ottobockus.com/cps/rde/xchg/ob_us_en/hs.xsl/4714.html - select product; then order forms.
PDG	http://www.pdgmobility.com/PDG-Wheelchair-Specs.html
Permobil	http://www.permobilusa.com/USA/Order-forms/ -this is an interactive order form.
Pride Healthcare	http://www.pridemobility.com/quantum/powerbases/index.asp -select product, order form.
Roho (Crown)	http://www.therohogroup.com/products/downloads.jsp -US Retail Pricelist.
Span America	http://www.spanamerica.com/product-catalog-new.php
Stealth	http://www.stealthproducts.com/pdfs/2007_Price_Lists.pdf
Sunrise Medical	<p>http://www.sunrisemedical.com/products/order_forms_resource.jsp?FOLDER%3C%3Efolder_id=2534374307723781&theFolderID=2534374307723781&ASSORTMENT%3C%3EEast_id=1408474400872674&bmUID=1301451469353</p> <p>Sunrise Medical has under its umbrella both AES and Whitmyer. Those pricelists can be accessed with the following web address. It will open to all of the Sunrise companies. Click on the one that you desire to see and then there will be a tab for retail pricing.</p> <p>http://www.sunrisemedical.com/products/product_list.jsp?FOLDER%3C%3Efolder_id=2534374307723796&ASSORTMENT%3C%3EEast_id=1408474400872674&theFolderID=2534374307723796</p>
Supracor (Stimulite)	http://www.supracor.com/resources/medical/Supracor-Medical-Price-List.pdf
Tash Inc. (Ablenet)	http://webstore.ablenetinc.com/
TiLite	http://www.tilite.com/home.php

