



COMMONWEALTH of VIRGINIA

Department of General Services

Division of Purchases and Supply

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CONTRACT MODIFICATION AGREEMENT AND CONTRACT RENEWAL

Date: March 23, 2011

Contract No.: 47080-01 (Supersedes 47080-01-10 – extension has been dropped)

Modification No.: 04

Issued By: Commonwealth of Virginia
Department of General Services
Division of Purchases and Supply

Contractor: Rehab Health Care, LLC (RHC)

Using Agency: Woodrow Wilson Rehabilitation Center (WWRC)

Commodity: Durable Medical Equipment Acquisition (Wheelchairs)

Effective Date: April 1, 2011

This Contract Modification Agreement is entered into pursuant to the provisions of the basic Contract, and the original Request for Proposal, Section III. STATEMENT OF NEEDS, Section IX. GENERAL TERMS AND CONDITIONS, Subsection O. CHANGES TO THE CONTRACT, and Section X. SPECIAL TERMS AND CONDITIONS, Subsection 5. CONTRACT RENEWAL, Subsection 8. CATALOGS, and 15. PRICE ESCALATION / DEESCALATION. The following changes are herewith in made:

1. Section X. SPECIAL TERMS AND CONDITIONS, Subsection 15. PRICE ESCALATION / DEESCALATION: The PRICE ESCALATION / DESCALATION clause will remain within the Contract. The percent of discount offered by RHC will remain firm throughout the Contract; however, the added language to the escalation clause from Addendum Number 1 to the original Request for Proposals will be stricken and replaced with the following:

15. PRICE ESCALATION / DEESCALATION: The percent of discount will remain firm throughout the contract. WWRC will use one of the approved Manufacturer equipment specifications available on-line through the internet. Pricing of equipment will be based on manufacturer's list at the time of the client's AT evaluation. It will be the responsibility of WWRC to capture a "print-screen" of the current on-line Manufacturer's pricing at the time of order. On-line pricing will be valid for 180 days / (six) (6) months.
2. Section X. SPECIAL TERMS AND CONDITIONS, Subsection 8. CATALOGS: The need for printed Manufacturer catalogs, Price Book dating and catalog pricing duplicated on flash drives will be stricken from the Contract. It is agreed upon by WWRC and RHC that on-line pricing will be utilized by the WWRC. The Special Term CATALOGS will be stricken from the Contract. The "on-line pricing" will be incorporated into the PRICE ESCALATION / DESCALATION clause.

3. Section IX. GENERAL TERMS AND CONDITIONS, Subsection O. CHANGES TO THE CONTRACT: The updated Manufacture List (Price Books) as provided by RHC will no longer require a "dated" catalog. The Manufacture List will be updated to strike the dates from the catalogs. The Commonwealth will add Dynamic Systems to the approved Manufacture list. The approved Manufacture List (Price Books) is attached and will be reflected on the original Contract.
4. Section III. STATEMENT OF NEEDS, A. CONTRACTOR REQUIREMENTS: STATEMENT OF NEEDS is revised to reflect the following additions:
- k. RHC agrees to assign one (1) ATP to WWRC evaluations. Should a substitute ATP be necessary, RHC will advise WWRC as much in advance, as possible, of the scheduled appointment.
 - l. RHC agrees that the assigned ATP will commit two (2) hours to each scheduled appointment that requires ATP presence.
 - m. RHC agrees that the assigned ATP, in conjunction with the evaluating therapist, will complete equipment specs within twenty-four hours of the evaluation. In the event an ATP is not present at the evaluation, the therapist will go on-line to the Manufacturers' sites and print specs to be used for equipment ordering.
 - n. RHC agrees that the assigned ATP will review the client's medical/insurance chart prior to the evaluation.
5. Section X. SPECIAL TERMS AND CONDITIONS, Subsection 5. CONTRACT RENEWAL: The renewal period will be reflected on the original Contract and shown as April 1, 2011 through March 31, 2012.

Except for the changes provided herein, all other modifications and terms and conditions of this contract remain unchanged and in full force and effect. The original Contract shall be updated to reflect the changes.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by Contractor below.

**WOODROW WILSON
REHABILITATION CENTER**

By:  (Signature)

Name: JIM ROTIRECK (Print Name)

Title: COMMISSIONER

Date: 4/1/2011

REHAB HEALTHCARE, LLC

By:  (Signature)

Name: Linda Dew (Print Name)

Title: President

Date: 3/30/2011

By: /s/Tina M. Rodriguez
Tina M. Rodriguez, CPPB, VCO
Statewide Commodity Contract Officer
Phone: (804) 786-1603 / FAX: (804) 786-5413

APPROVED MANUFACTURE LIST (previously referred to as Price Books)

<u>MANUFACTURE</u>	<u>WEBSITE (link)</u>
Active Aid	http://activeaid.com/products ; Master Price List Tab
Adaptive Engineering Labs	https://aelseating.com/index.php ; Resources
Adaptive Switch Labs	http://www.asl-inc.com/products/pricelist
Alimed	WWRC direct buys
Amigo Mobility	http://myamigo.com/see-all-products.html
Body Point	http://www.bodypoint.com/ ; BP is upgrading their website and at this time do not have a retail price list.
Comfort Company	http://www.comfortcompany.com/pub/downloads/Pricing/2011%20Retail.pdf
Dynamic Systems	http://www.sunmatecushions.com/dsi/Home.aspx - Currently, DS does not have a retail price listing.
Easy Stand (Altimate)	http://www.easystand.com/products.cfm
Falcon/Labac	http://www.falconrehab.net/products/order-forms.php
Freedom Design	http://www.freedomdesigns.com/Seating%20and%20Positioning.html
Graham Field	http://www.grahamfield.com/content/catalog.aspx - select product desired.
Hudson	http://www.hudsonmedicalproducts.com/2010/index.html
Invacare	http://www.invacare.com/cgi-bin/imhqprd/inv_catalog/prod_cat.jsp?s=0&WT.svl=topNavLink0 -select product; then select order form. This is an interactive order form.
<u>MANUFACTURE</u>	<u>WEBSITE (link)</u>
Levo	http://www.levousa.com/order/chair-order-forms.html
Medbloc (Motion Concept)	http://www.motionconcepts.com/order_forms_us.html
Otto Bock	http://www.ottobockus.com/cps/rde/xchg/ob_us_en/hs.xsl/4714.html - select product; then order forms.
PDG	http://www.pdgmobility.com/PDG-Wheelchair-Specs.html
Permobil	http://www.permobilusa.com/USA/Order-forms/ -this is an interactive order form.

Pride Healthcare	http://www.pridemobility.com/quantum/powerbases/index.asp -select product, order form.
Roho (Crown)	http://www.therohogroup.com/products/downloads.jsp -US Retail Pricelist.
Span America	http://www.spanamerica.com/product-catalog-new.php
Stealth	http://www.stealthproducts.com/pdfs/2007_Price_Lists.pdf
Sunrise Medical	<p>http://www.sunrisemedical.com/products/order_forms_resource.jsp?FOLDER%3C%3Efolder_id=2534374307723781&theFolderID=2534374307723781&ASSORTMENT%3C%3EEast_id=1408474400872674&bmUID=1301451469353</p> <p>Sunrise Medical has under its umbrella both AES and Whitmyer. Those pricelists can be accessed with the following web address. It will open to all of the Sunrise companies. Click on the one that you desire to see and then there will be a tab for retail pricing.</p> <p>http://www.sunrisemedical.com/products/product_list.jsp?FOLDER%3C%3Efolder_id=2534374307723796&ASSORTMENT%3C%3EEast_id=1408474400872674&theFolderID=2534374307723796</p>
Supracor (Stimulite)	http://www.supracor.com/resources/medical/Supracor-Medical-Price-List.pdf
Tash Inc. (Ablenet)	http://webstore.ablenetinc.com/
TiLite	http://www.tilite.com/home.php