

COMMONWEALTH OF VIRGINIA
DIVISION OF PURCHASES AND SUPPLY
1111 E. BROAD STREET, 6TH Floor
P. O. BOX 1199
RICHMOND, VIRGINIA 23218-1199

CONTRACT RENEWAL

1. DATE December 10, 2007
2. COMMODITY NAME..... Stamps, Rubber, Signature and Time, etc.
3. CONTRACT NUMBER..... 61577-01-08
4. SUPERSEDES..... 6157701-70
5. CONTRACT PERIOD..... January 1, 2008 through December 31, 2008
6. AUTHORIZED USERS..... State Agencies and Other Public Bodies
7. CONTRACTOR'S FEI NUMBER..... See Attached
8. CONTRACTOR See Attached
9. DMBE SWAM CERTIFICATION See Page 4
10. CONTRACTORS' PHONE NUMBER..... See Attached
11. TERMS..... Net 30 Days
12. DELIVERY..... 7 Working Days ARO
13. F.O.B..... Agency
14. MINIMUM ORDER \$50.00
15. FOR FURTHER CONTRACT INFORMATION CONTACT: Chris A. Nichols
Phone: (804) 786-3849
Fax: (804) 786-0223
16. ADDITIONAL COPIES OF CONTRACTS AND ANY ASSOCIATED CONTRACT CHANGES MAY BE VIEWED AND PRINTED AT THE DPS WEBSITE: www.eva.virginia.gov
17. NOTICE TO ALL STATE AGENCIES: This contract is the result of a competitive bid program and its use is **mandatory** for all State Agencies (unless otherwise indicated in item 6 above) in the purchase of any commodity listed herein. If the commodity or services available under this contract cannot be used by an agency, a request to purchase other goods or services of a similar nature shall be submitted to the appropriate DGS/DPS contract/purchase officer for approval. A complete and factual written justification is necessary to support the request. Refer to Section 13.7a of the Agency Procurement and Surplus Property Manual.
18. Note: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

By: 
Chris A. Nichols
Statewide Commodity Contract Officer

INSTRUCTIONS

1. Purchase orders: To the maximum extent possible, purchase orders shall be submitted to the contractor via the Commonwealth of Virginia's electronic procurement system, also known as eVA. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in eVA executed by the contractor.

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2. If this contract is authorized for use by localities (see line item 6, page 1), Virginia cities, counties, towns and political subdivisions may use their own form to order items listed in this contract.
3. The applicable contract number, federal employer identification number (FEI), and item number (for itemized contracts) must be shown on each purchase order and copy, each facsimile transmission or given verbally when telephonic orders are placed.
4. Agency (User) order method: Ordering agencies will place orders for stamp(s) by considering best value concepts. Ordering shall consider cost, delivery, performance, ease of use, compatibility, size, instruction materials and contractor performance.
5. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia city, county, town or political subdivision.
6. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Preprinted forms (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, are available from the Division of Purchases and Supply (786-8873).
7. Renewals. No renewals remains. The decision as to whether to solicit a new contract will be made by the contract officer approximately four to six months in advance of the expiration date of the current term.
8. Price Adjustments: This contract also contains a PRICE ESCALATION provision. During the current term of the contract, price escalation may be allowed every 365 days, if justified. The contract officer makes the decision to allow or deny a request for increase based upon the documentation submitted by the contractor. The contractor is required to pass on any price reductions immediately. **IMPORTANT!** All price increases must be approved by the contract officer. Contract users will be sent a Notice of Contract Change from this office as official notification of such changes, if approved.
9. Warranty: The Contractor will provide a warranty for the entire unit and work against defective materials, workmanship and performance for a period of ONE (1) year from date of acceptance of the installation, excluding vandalism. Contractor will furnish, without cost to the Commonwealth of Virginia, all labor, materials and transportation both ways for replacement of all parts and materials which are found to be defective during the warranty period.

10. Minimum Orders: will be \$50.00 for F.O.B. delivery to ordering agency within the Commonwealth of Virginia. For orders of less than \$50.00 the Contractor will be permitted to add actual transportation cost (prepaid) to invoice for payment, or the agency may purchase such order off contract from other sources. Partial shipments of less than the minimum order value which are made at the option of the Contractor shall be made F.O.B. Destination with no transportation charges added. If at the agency's request shipments are below the minimum order value, the Contractor may add actual transportation cost to invoice for payment.

11. Delivery Service: Delivery of all requested contact items will be made within SEVEN (7) working days after receipt of purchase order. Contractor will carry an adequate stock to insure such delivery service for the duration of the contract. Custom made Cast Iron Desk Press Seals with special logos may require approximately THREE (3) weeks for delivery.

61577-01-08 STAMPS, RUBBER, SIGNATURE & TIME ETC.
01/01/2008 THRU 12/31/2008

VENDOR ORDER ADDRESS

<u>FIN</u>	<u>NAME/ADDRESS/CONTACT PERSON</u>	<u>TELEPHONE</u>
541256893	BCT 832 WIDGEON ROAD NORFOLK, VA 23513 Email: BILL@BCTVIRGINIA.COM http://www.bctvirginia.com/ DMBE Swam Certification: Small	(757) 857-1946 Phone (800) 876-8321 Toll Free (757) 855-5120 Fax (888) 855-5120
382471219	RODZINA INDUSTRIES, INC. 3518 FENTON ROAD FLINT, MI 48507 E-mail: RODZINAIND@AOL.COM	(810) 235-2341 Phone (810) 235-3919 Fax
541019494	ROANOKE STAMP 25 MADISON AVENUE ROANOKE, VA 24016 Email: : VAInfo@usacustom.com http://www.usacustom.com/ DMBE Swam Certification: Small	(800) 542-7454 Phone (800) 523-7330 Fax

MARKET BASKET AND CATALOG DISCOUNTS

THE FOLLOWING PRICE SHEETS LIST BOTH INDIVIDUAL LINE ITEM PRICING AND OVERALL CATALOG DISCOUNT.

TO USE THESE PRICE SHEETS PROCEED AS FOLLOWS:

- 1) Search the individually priced items for your requirement. The items that make up the market basket are listed from the most commonly used materials.

If you cannot find your needed item in the market basket --

- 2) Contact the contractor and determine the item's pricing using the stated catalog discounts.
- 3) Before ordering stamps, be sure and research the contractors catalogs, website and, if necessary have to contractor eMail or fax data to the end user(s) to insure the accuracy of all orders.

<u>STAMPS INDEX</u>	<u>SECTION LOCATION</u>
Price schedule	Page no. 7
Discount schedule	Page no. 15

GENERAL INFORMATION RELATING TO RUBBER STAMP CONSTRUCTION

Standard Height for All Stamps

Anything up to $\frac{1}{4}$ " is considered one line. When you exceed $\frac{1}{4}$ ", it is considered two lines.

LINES AND SIZES OF TYPE: Use the following information when ordering rubber stamps, die plate and daters, in order to determine the cost for the number lines and sizes and style of type:

- A. Each line of type shall accommodate up to and including $\frac{1}{4}$ " height; characters, i.e. $\frac{1}{2}$ " high type equals 2 lines, $\frac{3}{4}$ " equals 3 lines, etc.
- B. Curved lines equal two lines.
- C. Underlines equal two lines.
- D. Borders equal two lines.
- E. Accent marks equal one additional line.

CONTRACT NUMBER 61577-01-08

SECTION I

**STAMPS, RUBBER (TYPE SIZE AS NEEDED UP TO 1/4")
 NOTE: requires ink pad**

ITEM NUMBER	Traditional style, wood handle	BCT of Virginia	Rodzina Industries, Inc.	Roanoke Stamp & Seal Co.
00010	1 LINE, UP TO 7" MAXIMUM	2.10	1.65	1.50
00020	2 LINE, UP TO 7" MAXIMUM	2.45	2.05	2.05
00030	3 LINE, UP TO 7" MAXIMUM	2.80	2.25	2.25
00040	4 LINE, UP TO 7" MAXIMUM	3.15	2.50	2.50
00050	5 LINE, UP TO 7" MAXIMUM	3.50	2.80	2.85
00060	6 LINE, UP TO 7" MAXIMUM	3.85	3.10	3.05
00070	7 LINE, UP TO 7" MAXIMUM	4.20	3.50	3.45
00080	8 LINE, UP TO 7" MAXIMUM	4.55	4.00	4.00
00090	9 LINE, UP TO 7" MAXIMUM	5.00	5.00	4.90
00100	10 LINE, UP TO 7" MAXIMUM	6.50	6.50	6.50
00110	11 LINE, UP TO 7" MAXIMUM	7.25	7.50	8.05
00120	12 LINE, UP TO 7" MAXIMUM	8.25	8.50	9.65
BCT of Virginia	M & R Marking, traditional knob			
Rodzina Industries, Inc.	Rodzina, standard, plastic & wood			
Roanoke Stamp & Seal Co.	Traditional style			

**DATER STAMPS (ROUND AND FLAT PLATE TYPE)
 Note: requires ink pad**

ITEM NUMBER	Traditional style, wood handle variable text: Received, completed entered, damaged, etc.	BCT of Virginia	Rodzina Industries, Inc.	Roanoke Stamp & Seal Co.
00150	Round, Approximately 1" dia. (+/-) Single color 5/6 yr span or larger	13.00	13.50	18.50
BCT of Virginia	Cooke #22			
Rodzina Industries, Inc.	Cooke #22 1 1/2" dia Cooke #4, 1 3/4 dia			
Roanoke Stamp & Seal Co.	Trodat 2910-P30			

	00160	Round, Approximately 1 3/16" dia. (+/-) Single color 5/6 yr span or larger	13.00	15.50	18.50
	BCT of Virginia	Cooke #22			
	Rodzina Industries, Inc.	Millennium MS-4009, 2 " dia MS-9950 1 3/4" dia.			
	Roanoke Stamp & Seal Co.	Trodat 2910-P30			
	00170	Flat Plate, 1-3/16" x 2" (+/-) approx. Single color, 10/12 yr span or larger	12.95	11.75	18.00
	BCT of Virginia	Ideal 5500B			
	Rodzina Industries, Inc.	Millennium MX-2, 1 1/4 x 2 with dish pad MS-9920 1 1/8 x 2 \$17.80			
	Roanoke Stamp & Seal Co.	Trodat 2910-P01			
	00180	Flat Plate, 1-3/16" x 2" (+/-) approx. Two color, 10/12 yr span or larger	12.95	11.75	20.00
	BCT of Virginia	Ideal 5500B			
	Rodzina Industries, Inc.	Millennium MX-2, 1 1/4 x 2 with dish pad MS-9920 1 1/8 x 2 \$17.80			
	Roanoke Stamp & Seal Co.	Ideal 4000B 2/ 2 color pad dish			
	00190	Flat Plate, 1-3/4" x 2-1/2" (+/-) approx. Two color, 10/12 yr span or larger	12.95	15.50	35.75
	BCT of Virginia	Ideal 5500B			
	Rodzina Industries, Inc.	Millennium MS-4007 1 7/8 x 2 3/4" w/ pad dish MS-9930 1 3/8 x 2 3/8" (SI) \$20.90 MS-9980 1 7/8 x 2 3/4" (SI) \$33.90			
	Roanoke Stamp & Seal Co.	Trodat DS 5480			
	00200	Rolling band adjustable dater with metal sides 7/8" width - 7/32 " type, 10/12 yr span or larger	1.95	2.15	3.40
	BCT of Virginia	Ideal DO			
	Rodzina Industries, Inc.	Melind BD-2. , req. ink pad			
	Roanoke Stamp & Seal Co.	Trodat 1020			

EMBOSSER STAMPS (ROUND AND FLAT PLATE TYPE)					
	ITEM NUMBER	Traditional style, wood handle variable text: Received, completed entered, damaged, etc.	BCT of Virginia	Rodzina Industries, Inc.	Roanoke Stamp & Seal Co.
	00250	Metal pocket type with insert, right or left hand, various type sizes and borders, 1-1/2" dia.. text copy area.	14.95	12.00	13.20
	BCT of Virginia	Millennium 74101			
	Rodzina Industries, Inc.	Millennium #1			
	Roanoke Stamp & Seal Co.	M & R Ideal #1, 1 5/8"			
	00260	Metal pocket type with insert, right or left hand, various type sizes and borders, 2" dia. text copy area.	19.50	16.00	16.90
	BCT of Virginia	Millennium 74102			
	Rodzina Industries, Inc.	Millennium #2			
	Roanoke Stamp & Seal Co.	M & R #2			
	00270	Metal pocket type with insert, right or left hand, various type sizes and borders, 1" x 2" text copy area.	14.95	12.00	13.20
	BCT of Virginia	Millennium 74103			
	Rodzina Industries, Inc.	Millennium #1 Embosser			
	Roanoke Stamp & Seal Co.	M & R #1, 1 x 2"			
	00280	Metal pocket type with insert, right or left hand or top or bottom, various type sizes and borders, 1" x 2" text copy area.	14.95	12.00	13.20
	BCT of Virginia	Millennium 74103			
	Rodzina Industries, Inc.	Millennium #1 Embosser			
	Roanoke Stamp & Seal Co.	M & R #1, 1 x 2"			

	00290	Embossing tool, cast iron construction, heavy duty type.	20.15	78.00	31.50
	BCT of Virginia	Millennium 74105			
	Rodzina Industries, Inc.	Consolidated Heavy Duty cast iron no. 1, 1 ½ x 1 ¾ “ No.2, 2” die \$107.65 No. 3, 2” die long reach \$ 143.30			
	Roanoke Stamp & Seal Co.	Cosco cast desk seal(discontinued) Replaced with SL-LR2D-Long Reach, Heavy duty Desk seal, 2 ½ “ reach, up to 2” diameter.			
ACCESSORIES					
			BCT of Virginia	Rodzina Industries, Inc.	Roanoke Stamp & Seal Co.
	00300	6 - UNIT, flat type for wall mounting, spring steel construction	11.40	5.25	2.30
	BCT of Virginia	Achilles no. 6			
	Rodzina Industries, Inc.	Consolidated no. 6 strip rack			
	Roanoke Stamp & Seal Co.	Cosco #086153			
	00310	12 - UNIT, flat type for wall mounting, spring steel construction	16.00	9.45	5.00
	BCT of Virginia	Achilles no. 12			
	Rodzina Industries, Inc.	Consolidated no. 12 strip rack			
	Roanoke Stamp & Seal Co.	Cosco #086155			
	00320	6 - UNIT, round type for desk top, spring steel construction	11.40	19.55	13.50
	BCT of Virginia	Achilles no. 6			
	Rodzina Industries, Inc.	Consolidated no. 6 revolving Note: also available in plastic			
	Roanoke Stamp & Seal Co.	Cosco #086101			
	00330	12 - UNIT, round type, for desk top, spring steel construction	16.00	26.65	19.00

	BCT of Virginia	Achilles no. 12			
	Rodzina Industries, Inc.	Consolidated no. 12 revolving Note: also available in plastic			
	Roanoke Stamp & Seal Co.	Cosco #086104			
		<u>SECTION II</u>			

STAMPS, RUBBER (TYPE SIZE AS NEEDED UP TO 1/4")
NOTE: needs pad

ITEM NUMBER	Contemporary style, design and manufacturing methods	BCT of Virginia	Rodzina Industries, Inc.	Roanoke Stamp & Seal Co.
00400	1 LINE, UP TO 7" MAXIMUM	7.95	6.25	1.50
00410	2 LINE, UP TO 7" MAXIMUM	8.20	6.70	2.05
00420	3 LINE, UP TO 7" MAXIMUM	8.45	7.10	2.25
00430	4 LINE, UP TO 7" MAXIMUM	9.50	7.50	2.50
00440	5 LINE, UP TO 7" MAXIMUM	10.20	8.25	2.85
00450	6 LINE, UP TO 7" MAXIMUM	10.55	9.00	3.05
00460	7 LINE, UP TO 7" MAXIMUM	11.40	10.00	3.45
00470	8 LINE, UP TO 7" MAXIMUM	11.65	11.50	4.00
00480	9 LINE, UP TO 7" MAXIMUM	12.00	14.50	4.90
00490	10 LINE, UP TO 7" MAXIMUM	12.00	18.00	6.50
00500	11 LINE, UP TO 7" MAXIMUM	12.00	21.00	8.05
00510	12 LINE, UP TO 7" MAXIMUM	12.00	24.00	19.65
BCT of Virginia	Ideal 50-300 Self Inking			
Rodzina Industries, Inc.	Rodzina, pre-inked or Self inking (5- colors) MX-1 5.95 MX-1.5 6.95 MX-2 6.95 MX-2.5 8.95 MX-3 7.95 MX-3.5 8.95 MX-4 10.95 MX-4.5 9.95 MX-5 9.95			
Roanoke Stamp & Seal Co.	M & R Plastic mounts & handles			

DATER STAMPS (ROUND AND FLAT PLATE TYPE)					
	ITEM NUMBER	Contemporary style, design and manufacturing methods	BCT of Virginia	Rodzina Industries, Inc.	Roanoke Stamp & Seal Co.
	00550	Round, Approximately 1" dia. (+/-) Single color 5/6 yr span or larger	13.00	11.75	18.50
	BCT of Virginia	Cooke #22			
	Rodzina Industries, Inc.	Millennium 5215/D			
	Roanoke Stamp & Seal Co.	Trodat 2910-P30			
	00560	Round, Approximately 1 3/16" dia. (+/-) Single color 5/6 yr span or larger	13.00	14.50	18.50
	BCT of Virginia	Cooke #4			
	Rodzina Industries, Inc.	Millennium MXC-30/D			
	Roanoke Stamp & Seal Co.	Trodat 2910-P30			
	00570	Flat Plate, 1-3/16" x 2" (+/-) approx. Single color, 10/12 yr span or larger	12.95	13.75	18.00
	BCT of Virginia	Ideal 5500B			
	Rodzina Industries, Inc.	Millennium MX 5/D 1 9/16 x 2 3/8 SI MX 5230/D 1 5/8 x 1 5/8 SI MX 5260/WP 1 5/16 x 1 3/4 SI			
	Roanoke Stamp & Seal Co.	Trodat 2910-P01			
	00580	Flat Plate, 1-3/16" x 2" (+/-) approx. Two color, 10/12 yr span or larger	17.00	13.75	20.00
	BCT of Virginia	Ideal 6510			
	Rodzina Industries, Inc.	Millennium MX 5/D 1 9/16 x 2 3/8 SI MX 5230/D 1 5/8 x 1 5/8 SI MX 5260/WP 1 5/16 x 1 3/4 SI			
	Roanoke Stamp & Seal Co.	Ideal 4000B with two (2) color pad dish			

	00590	Flat Plate, 1-3/4" x 2-1/2" (+/-) approx. Two color, 10/12 yr span or larger	19.00	13.75	35.75
	BCT of Virginia	Ideal D-0			
	Rodzina Industries, Inc.	Millennium MX 4/D 1 ½ x 3" SI			
	Roanoke Stamp & Seal Co.	Trodat DS 5480			
	00600	Rolling band adjustable dater with metal sides 7/8" width - 7/32 " type, 10/12 yr span or larger	1.95	13.95	3.40
	BCT of Virginia	Ideal D-0			
	Rodzina Industries, Inc.	Millennium MS-9020 SI metal & plastic MX – 5260 SI 7.95 all plastic			
	Roanoke Stamp & Seal Co.	Trodat 1020			
EMBOSSER STAMPS (ROUND AND FLAT PLATE TYPE)					
	ITEM NUMBER	Contemporary style, design and manufacturing methods	BCT of Virginia	Rodzina Industries, Inc.	Roanoke Stamp & Seal Co.
	00610	Metal pocket type with insert, right or left hand, various type sizes and borders, 1-1/2" dia. text copy area.	14.95	13.00	13.20
	BCT of Virginia	Millennium 74101			
	Rodzina Industries, Inc.	Millennium no. 1, soft pocket, rubber soft grips			
	Roanoke Stamp & Seal Co.	M & R Ideal #1			
	00620	Metal pocket type with insert, right or left hand, various type sizes and borders, 2" dia. text copy area.	19.45	17.00	16.90
	BCT of Virginia	Millennium 74102			
	Rodzina Industries, Inc.	Millennium no. 2, soft pocket, rubber soft grips			

	Roanoke Stamp & Seal Co.	M & R , M2			
	00630	Metal pocket type with insert, right or left hand, various type sizes and borders, 1" x 2" text copy area.	14.95	13.00	13.20
	BCT of Virginia	Millennium 74103			
	Rodzina Industries, Inc.	Millennium no. 1, soft pocket, rubber soft grips			
	Roanoke Stamp & Seal Co.	M & R Ideal #1, 1 x 2"			
	00640	Metal pocket type with insert, right or left hand or top or bottom, various type sizes and borders, 1" x 2" text copy area.	14.95	13.00	13.20
	BCT of Virginia				
	Rodzina Industries, Inc.	Millennium no. 1, soft pocket, rubber soft grips			
	Roanoke Stamp & Seal Co.	M & R Ideal #1, 1 x 2"			
	00650	Embossing tool, cast iron construction, heavy duty type.	20.15	32.60	31.50
	BCT of Virginia				
	Rodzina Industries, Inc.	Millennium no. 1, soft pocket, rubber soft grips Gold or chrome cast iron 1 5/8 " \$32.60 1 3/4 " \$36.00 2 " \$36.00 1 x 2" 30.60			
	Roanoke Stamp & Seal Co.	Cosco cast desk seal(discontinued) Replaced with SL-LR2D-Long Reach, Heavy duty Desk seal, 2 1/2 " reach, up to 2" diameter.			

CONTRACTOR CATALOG DISCOUNTS

CONTRACTOR	CATALOG/DATE	% DISCOUNT
BCT of Virginia	6/1/2001	50%
Rodzina Industries	Retail Price List 6/2003	40 – 50 %
Roanoke Stamp and Seal	5/12/2003	37% - 72%