

# ASHBRITT

Attachment 14 (Revised)

## PRICE PROPOSAL FORM

### HURRICANE & OTHER DISASTERS

#### DEBRIS REMOVAL, REDUCTION, AND DISPOSAL

PART A – Volume based pricing for 2,000,000 cubic yard debris disaster

Item/Description	Estimated		Unit Price	Extension
	Quantity	Unit		
1.0 Clear travel lanes by pushing debris to shoulder or edge of right-of-way. Haul debris to nearest available open area only when necessary to clear intersections, driveways and other essential facilities. Distance not to exceed one mile.	2,000	Lane Miles	\$1,200.00	\$2,400,000.00
2.0 Pickup debris from Public Property or Right of Way and haul to a designated TDSRS or Disposal Facility 7.5 or less miles away (one-way, straight-line miles). Trips with one-way, straight-line miles in excess of 7.5 miles will be compensated at the rates quoted in Items 3.0, 4.0 or 5.0	500,000	CY	\$7.08	\$3,540,000.00
3.0 Pickup debris from Public Property or Right of Way and haul to a designated TDSRS or Disposal Facility 7.5 – 15 miles away (one-way, straight-line miles). Trips with one-way, straight-line miles in excess of 15 miles will be compensated at the rates quoted in Items 4.0 or 5.0.	500,000	CY	\$9.00	\$4,500,000.00
4.0 Pickup debris from Public Property or Right of Way and haul to a designated TDSRS or Disposal Facility 15 – 30 miles away (one-way, straight-line miles). Trips with one-way, straight-line miles in excess of 30 miles will be compensated at the rate quoted in Item 5.0.	700,000	CY	\$12.00	\$8,400,000.00

**COMMONWEALTH OF VIRGINIA  
STANDARD CONTRACT**

Contract Number: PF-22027-09

This contract entered into this 4th day of September, 2008, by Ashbritt, Inc. services hereinafter called the "Contractor" and Commonwealth of Virginia, Department of General Services, Division of Purchasing & Supply called the "Purchasing Agency."

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

**SCOPE OF CONTRACT:** The Contractor shall provide the goods/services to the Purchasing Agency as set forth in the Contract Documents.

**PERIOD OF PERFORMANCE:** From September 4, 2008 through August 31, 2011.

The contract documents shall consist of:

- (1) This signed form;
- (2) The following portions of the Request for Proposal dated March 20, 2008:
  - (a) The Solicitation # 93
  - (b) The RFP definitions and Terms
  - (c) The General Terms and Conditions.
  - (d) The Special Terms and Conditions together with any negotiated modifications of those Special Conditions;
  - (e) Amendment No. 001 to the RFP issued March 20, 2008
  - (f) Amendment No. 002 to the RFP issued April 15, 2008
- (3) The Contractor's Proposal dated April 24, 2008 and the following negotiated modifications to the Proposal, all of which documents are incorporated herein.
- (4) Email message of July 17, 2008 along with Contractor's reply dated July 31, 2008.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

**CONTRACTOR:**

Name: Ashbritt, Inc  
By: [Signature]  
Title: Chief Operating Officer

**PURCHASING AGENCY:**

Commonwealth of Virginia,  
Department of General Services  
Division of Purchases and Supply  
By: [Signature]  
Robert A. Parolisi  
Title: Statewide Commodity Contract Officer

**Note:** This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

Item/Description	Estimated		Unit Price	Extension
	Quantity	Unit		
5.0 Pickup debris from Public Property or Right of Way and haul to a designated TDSRS or Disposal Facility 30 – 60 miles away (one-way, straight-line miles).	300,000	CY	\$15.00	\$4,500,000.00
6.0 Extract, load and haul eligible hazardous stumps that are located on public property or right of way, are 50% or more uprooted, and are 24+” – 36” in diameter measured 24” above the ground. Perform grinding or digging as required, remove stump grinding chips and backfill with compacted topsoil.	2,000	CY	\$21.00	\$42,000.00
7.0 Extract, load and haul eligible hazardous stumps that are located on public property or right of way, are 50% or more uprooted, and are 36” – 48” in diameter measured 24” above the ground. Perform grinding or digging as required, remove stump grinding chips and backfill with compacted topsoil.	1000	CY	\$28.00	\$28,000.00
8.0 Extract, load and haul eligible hazardous stumps that are located on public property or right of way, are 50% or more uprooted, and are 48” or larger in diameter measured 24” above the ground. Perform grinding or digging as required, remove stump grinding chips and backfill with compacted topsoil.	800	CY	\$30.00	\$24,000.00
9.0 Removal of hazardous hanging limbs greater than 2 inches up to 4 inches in diameter.	1,000	Each Tree	\$80.00	\$80,000.00
10.0 Removal of hazardous hanging limbs greater than 4 inches up to 6 inches in diameter.	500	Each Tree	\$100.00	\$50,000.00

Item/Description	Estimated		Unit Price	Extension
	Quantity	Unit		
11.0 Removal of hazardous hanging limbs greater than 6 inches up to 8 inches in diameter.	250	Each Tree	\$100.00	\$25,000.00
12.0 Removal of hazardous hanging limbs greater than 8 inches in diameter.	100	Each Tree	\$100.00	\$10,000.00
13.0 Removal of hazardous standing pine trees 6" – 12" in diameter.	1000	Each	\$150.00	\$150,000.00
14.0 Removal of hazardous standing pine trees 13" – 24" in diameter.	500	Each	\$195.00	\$97,500.00
15.0 Removal of hazardous standing pine trees 25" – 36" in diameter.	100	Each	\$275.00	\$27,500.00
16.0 Removal of hazardous standing pine trees 37" or larger in diameter.	50	Each	\$395.00	\$19,750.00
17.0 Removal of hazardous standing hardwood trees 6" – 12" in diameter.	1000	Each	\$150.00	\$150,000.00
18.0 Removal of hazardous standing hardwood trees 13" – 24" in diameter.	500	Each	\$195.00	\$97,500.00
19.0 Removal of hazardous standing hardwood trees 25" – 36" in diameter.	100	Each	\$275.00	\$27,500.00
20.0 Removal of hazardous standing hardwood trees 37" or larger in diameter.	50	Each	\$395.00	\$19,750.00
21.0 TDSRS operation, debris acceptance, pile management, and material loading for transport.	2,000,000	CY	\$2.50	\$5,000,000.00
22.0 Volume reduction of debris through grinding and/or chipping.	1,500,000	CY	\$1.75	\$3,000,000.00
23.0 Volume reduction through air curtain incineration.	500,000	CY	\$1.75	\$875,000.00

Item/Description	Estimated		Unit Price	Extension
	Quantity	Unit		
24.0 Dead Animal Carcass hauling to a designated landfill or incinerator site (based on one-way miles) (incinerator operation and disposal compensated under Part B).	20,000	Ton-Miles	10.00	\$200,000.00
25.0 Hauling reduced, non-recycled, debris from a TDSRS to a Disposal or Recycling Facility less than 15 miles away (one way miles) with quantities verified by site monitor at inspection tower.	400,000	CY	\$3.45	\$1,380,000.00
26.0 Hauling reduced, non-recycled, debris from a TDSRS to a Disposal or Recycling Facility 15-30 miles away (one way miles) with quantities verified by site monitor at inspection tower. Distances over 30 miles to be negotiated.	125,000	CY	\$4.65	\$581,250.00
27.0 Escalation factor for VDOT Day Traffic Restrictions and Additional Traffic Control required on select Primary and Interstate Roads. This factor applies to above Items 1.0-5.0.		Escalation Factor	1.75	
28.0 Escalation factor for VDOT Night Traffic Restrictions, including Additional Traffic Control and Lighting required on select Primary and Interstate Roads. This factor applies to above Items 1.0-5.0.		Escalation Factor	1.90	

Some AGENCIES may require the CONTRACTOR to measure quantities in tons rather than cubic yards. In any situation where quantities are to be measured by weight, appropriate unit prices must be negotiated and verified by sampling. See Section 3.11, Measurement Methods, for more details. An hourly rate to install and maintain portable truck weighing scales at TDSR Sites has been included under Part B of the Price Proposal Form.

Unit Prices, unless otherwise indicated, shall include all labor (operators, laborers, and supervisors), equipment and materials including but not limited to: supplies, equipment maintenance, repairs, repair parts, fuels, lubricants, cellular phones, transportation, traffic control and housing, if required, necessary to accomplish the project.

The quantities are estimated for the purpose of making an award. Locations of sites, debris quantities, destinations, material densities, etc. may differ substantially in an actual disaster.

A Ton-Mile equals the weight of animal carcasses in the trailer times the one-way mileage to the destination. Weight of carcasses will be determined by use of fixed or portable scales at disposal facility or incinerator site. Details of scope of work may require negotiations.

Use item 1.0 only for initial lane clearing operations approved by the AGENCY. See Part 2, Page 9, Debris Clearance from Right of Way and Public Property, for more information.

Items 2.0 through 5.0 refer to one-way hauling distances from public property or right of way to designated TDSRS or Disposal Facilities. These distances shall be determined by straight-line measurement. Maps will be provided by each AGENCY showing the 7.5, 15, 30 and 60-mile radius from each TDSRS and each Disposal Facility. Loading Site Monitors and Disposal Site Monitors will refer to these maps when calculating haul distances to be recorded on Debris Load tickets (Attachment 7). Distances for hauling reduced debris from TDSRS to Disposal Facilities, under Items 25.0 through 26.0, with concurrence of AGENCY, shall be the actual one-way distance traveled. Traveled distances in excess of 30 miles will have unit prices determined by negotiation.

The extraction, loading, hauling and dumping of stumps fall into two separate and distinct categories - stumps that qualify under FEMA eligibility criteria and all others. Stumps located on public property or in the right of way that are greater than 24" in diameter, measured 24" above the ground, are 50% or more uprooted, and are considered hazardous may meet FEMA eligibility criteria. Such stumps will have all costs for extraction, grinding, digging, backfilling, loading, hauling and dumping paid under Items 6.0 through 8.0. These stumps will be loaded and hauled separately from all non-eligible stumps and will be documented and tracked with similarly eligible stumps on Hazardous Stump Worksheet provided by Attachment 8. The volume of these stumps in cubic yards will be calculated at the TDSRS using the conversion table provided by Attachment 9, and will be applied to the unit prices under Items 6.0 through 8.0 to calculate reimbursement costs. Where stump grinding is performed the depth of grinding will be a minimum of 18 inches.

The removal, loading, hauling and dumping of all other stumps that are not declared to be eligible by regulatory inspectors for processing under items 6.0 through 8.0 will be paid as regular debris under Items 2.0 through 5.0. This includes: (a) all stumps 24" or less in diameter, (b) stumps of any size that are within the right of way or on public property but that are not considered hazardous and do not qualify for FEMA eligibility and (c) stumps of any size that are brought to the right of way by adjacent property owners. Stumps that are within the right of way, or on public property, that are not considered hazardous, or are not more than 50% uprooted, may be cut off at ground level and the above-ground portion disposed of as regular debris.

Stumps and root balls that are larger than 24" in diameter, measured 24" above the ground, but that are not eligible for payment under Items 6.0 through 8.0, may still require specialized equipment for loading and hauling. In this situation these stumps will be loaded separately from the vehicles hauling regular debris and from the vehicles hauling stumps that are eligible under Items 6.0 through 8.0. Separate Hazardous Stump Worksheets (Attachment 8) will be used to track these loads of stumps. At the TDSRS the loading site monitor will perform the same conversion as done for the eligible stumps and will use the conversion table provided by Exhibit 7 to calculate the volume of these stumps. This volume will be recorded on Hazardous Stump Worksheet for later use by the contractor to prepare payment requests under Items 2.0 through 5.0 and Items 21.0 through 23.0. No special allowance or adjustment will be made to the Items 2.0 through 5.0 unit prices for the cost of specialized equipment that may be required to load and haul ineligible oversized stumps and root balls.

Items 9.0 through 20.0 relate only to the removal of hazardous hanging limbs or hazardous standing trees and placement at the edge of the right of way. Payment for loading, hauling and dumping will be provided under Items 2.0 through 5.0. CONTRACTOR is responsible to remove any and all hazardous hanging branches on any tree, with price per tree to be determined by the largest branch removed.

## ASHBRITT

### Part B – Hourly or Weekly Prices

<b>For situations where Part A fixed unit prices do not pertain and negotiated unit prices are required</b>				
<b>Equipment and Labor Rates</b>				
<b>Equipment Type</b>	<b>Equipment Hourly or Weekly Rate</b>	<b>Labor Hourly or Weekly Rate</b>	<b>Total Weekly Rate <sub>/a</sub></b>	<b>Total Hourly Rate</b>
Air Curtain Pit Burner	\$48.00	\$0.00	\$4,025.81	\$48.00
Air Curtain Refractory Incinerator	\$75.00	\$0.00	\$6,300.00	\$75.00
Bobcat Loader	\$40.00	\$30.00	\$5,390.00	\$70.00
<b>Bucket Truck w/Operator</b>	\$105.00	\$30.00	\$10,395.00	\$135.00
Chipper/Mulcher (8" throat)	\$25.00	\$15.00	\$3,080.00	\$40.00
Chipper/Mulcher (12" throat)	\$35.00	\$15.00	\$3,850.00	\$50.00
<b>Crash Truck w/Impact Attenuator</b>	\$75.00	\$30.00	\$8,085.00	\$105.00
Crew Foreman w/Cell Phone and Pickup	\$0.00	\$60.00	\$4,620.00	\$60.00
Dozer, Tracked, D5 or similar	\$75.00	\$30.00	\$8,085.00	\$105.00
Dozer, Tracked, D6 or similar	\$90.00	\$30.00	\$9,240.00	\$120.00
Dozer, Tracked, D7 or similar	\$115.00	\$30.00	\$11,165.00	\$145.00
Dozer, Tracked, D8 or similar	\$140.00	\$30.00	\$13,090.00	\$170.00
Dump Truck, 18 CY-20 CY	\$40.00	\$30.00	\$5,390.00	\$70.00
Dump Truck, 21 CY-30 CY	\$45.00	\$30.00	\$5,775.00	\$75.00
Generator and Lighting	\$14.50	\$0.00	\$1,218.00	\$14.50
Grader w/12' Blade	\$90.00	\$30.00	\$9,240.00	\$120.00
Hydraulic Excavator, 1.5 CY	\$85.00	\$30.00	\$8,855.00	\$115.00
Hydraulic Excavator, 2.5 CY	\$100.00	\$30.00	\$10,010.00	\$130.00
Knuckleboom Loader	\$105.00	\$30.00	\$10,395.00	\$135.00
Laborer w/Chain Saw	\$5.00	\$30.00	\$2,695.61	\$35.00
Laborer w/small tools, traffic control, flag person	\$5.00	\$25.00	\$2,310.00	\$30.00
Lowboy Trailer w/Tractor	\$65.00	\$25.00	\$6,930.00	\$90.00
<b>Log Skidder</b>	\$85.00	\$30.00	\$8,855.00	\$115.00
<b>Mobile Crane (Adequate for hanging limbs/leaning trees)</b>	\$220.00	\$30.00	\$19,250.00	\$250.00
Operations Manager w/Cell Phone and Pickup	\$0.00	\$110.00	\$8470.00	\$110.00
Pickup Truck, .5 Ton	\$6.50	\$0.00	\$500.50	\$6.50
Soil Compactor 81 HP+	\$50.00	\$25.00	\$5,775.00	\$75.00
Soil Compactor 80 HP	\$45.00	\$25.00	\$5,390.00	\$70.00
Soil Compactor, Towed Unit	\$22.00	\$0.00	\$1,694.00	\$22.00
<b>Stump Grinder 30" diameter or less</b>	\$55.00	\$30.00	\$6,545.00	\$85.00
<b>Stump Grinder greater than 30" diameter</b>	\$90.00	\$30.00	\$9,240.00	\$120.00
<b>Traffic Control, Temporary Single Lane Closure</b>	\$125.00	\$0.00	\$9,625.00	\$125.00

Note:

a. Weekly rates of "reduction" equipment calculated at 84 hours per week (7 x 12 hour days). All weekly rates of "other" equipment calculated at 77 hours per week (7 x 11 hour days).

<b>For situations where Part A fixed unit prices do not pertain and negotiated unit prices are required.</b>				
<b>Equipment and Labor Rates</b>				
<b>Equipment Type</b>	<b>Equipment Hourly or Weekly Rate</b>	<b>Labor Hourly or Weekly Rate</b>	<b>Total Weekly Rate <sub>/a</sub></b>	<b>Total Hourly Rate</b>
Tub Grinder, 800 to 1,000 HP	\$465.00	\$30.00	\$41,580.00	\$495.00
Waste Collection Rear Loader Truck	\$105.00	\$30.00	\$10,395.00	\$135.00
Water Truck	\$60.00	\$25.00	\$6,545.00	\$85.00
Wheel Loader, 2.5 CY, 950 or similar	\$90.00	\$30.00	\$9,240.00	\$90.00
Wheel Loader, 3.5 – 4.0 CY, 966 or similar	\$110.00	\$30.00	\$10,780.00	\$110.00
Wheel Loader, 4.5 CY, 980 or similar	\$130.00	\$30.00	\$12,320.00	\$130.00
Wheel Loader-Backhoe, 1.0 – 1.5 CY	\$65.00	\$30.00	\$7,315.00	\$65.00
Weighing Scales, Truck, Portable and Certified	\$50.00	\$0.00	\$4,200.00	\$50.00
<b>Other – Please List</b>	Please see attached Schedule 2A for additional rates.			
	Ancillary/Other services rates are attached on Schedules A-K.			

Part B unit prices for equipment such as: air curtain burners/incinerators, chipper/mulchers and tub grinders do not pertain to TDSRS operations, which are included under Part A.

Part B unit prices for Traffic Control do not pertain to debris collection and removal operations from city property and city rights-of-way, which are included under Part A.

Note:

a. Weekly rates of "reduction" equipment calculated at 84 hours per week (7 x 12 hour days). All weekly rates of "other" equipment calculated at 77 hours per week (7 x 11 hour days).

**First Response (Emergency Road Clearance-"First Push") Anticipated Crew Makeup\_/a**

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

<b>Service Description</b>	<b>Unit</b>	<b>Unit Price /b</b>	<b>Unit Price /c</b>
<b>Personnel &amp; Equipment</b> (Operator, fuel, maintenance included)			
Small Loader or Lrg. Skidsteer, (Push machine, wheeled or rubber tracked)*	Hour	\$120.00	\$120.00
Knuckleboom Loader Truck (Self-Loading-25-35 CY)	Hour	\$0.00	\$135.00
Dump Truck/Trailer (16 to 24 CY)	Hour	\$0.00	\$70.00
Supervisor with Truck (1 man, will assist toss operations)	Hour	\$75.00	\$75.00
Operators with Chainsaw (2 man crew, cut and toss)	Hour	\$70.00	\$70.00
Laborer with Tools (1 man, toss)	Hour	\$0.00	\$30.00
Traffic Control/Safety Personnel (2 man crew, as needed)	Hour	\$0.00	\$30.00
<b>Total Hourly:</b>	Hour	\$265.00	\$530.00

Notes:

## Personnel, Equipment and Materials (Emergency Push/Misc. Services) Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

Service Description	Size or Type	Unit	Unit Price
<b>Heavy Equipment</b> (Operator, fuel, maintenance included)			
Skid-Steer Loader (Mini-Loader)	Bobcat	Hour	\$70.00
Backhoe, Wheel Loader, 1.0-1.5 CY	Cat 416	Hour	\$95.00
Backhoe, Extend-a-hoe	Caterpillar	Hour	\$110.00
Wheel Loaders, 2.5 CY	Cat 950	Hour	\$120.00
Wheel Loaders, 3.5-4.0 CY	Cat 966	Hour	\$140.00
Wheel Loaders, 4.5 CY	Cat 980	Hour	\$160.00
Tracked Loader	Cat 955	Hour	\$135.00
Towed Loader w/ Tractor	Prentice 210	Hour	\$140.00
Knuckleboom Loader Truck (Self-Loading)	25-35 CY Body	Hour	\$135.00
Knuckleboom Loader Truck (Self-Loading)	35-45 CY Body	Hour	\$165.00
Dozer	Cat D4	Hour	\$95.00
Dozer	Cat D5	Hour	\$105.00
Dozer	Cat D6	Hour	\$120.00
Dozer	Cat D7	Hour	\$145.00
Dozer	Cat D8	Hour	\$170.00
Hydraulic Excavators, 1.5 CY	Cat 320	Hour	\$115.00
Hydraulic Excavators, 2.5 CY	Cat 325	Hour	\$130.00
Hydraulic Excavators, 3.5> CY	Cat 330	Hour	\$150.00
Tractor w/ Box Blade	80 Hp	Hour	\$50.00
Motor Grader	Cat 120G	Hour	\$120.00
30 Ton Crane	30 Ton	Hour	\$195.00
50 Ton Crane	50 Ton	Hour	\$250.00
100 Ton Crane (8 hr minimum)	100 Ton	Hour	\$475.00
Bucket Truck	Up to 50' reach	Hour	\$135.00
Bucket Truck	50' to 75' reach	Hour	\$150.00
Trash Transfer Trailer w/ Tractor	110 Yard	Hour	\$125.00
Mechanized Broom	Street Sweeper	Hour	\$75.00
Water Truck	2000 Gallon	Hour	\$85.00
Service Truck	N/A	Hour	\$70.00
Soil Compactor 81 HP+	Case/Cat/Wacker	Hour	\$75.00
Soil Compactor 80 HP	Case/Cat/Wacker	Hour	\$70.00
Soil Compactor, Towed Unit	Wacker	Hour	\$22.00
Stump Grinder	Vermeer 252	Hour	\$85.00
Stump Grinder	Vermeer 752	Hour	\$120.00
Stump Grinder	Vermeer 60TX	Hour	\$135.00
Chipper w/ 2 man crew	Morbark Storm	Hour	\$125.00
12-Foot Tub Grinder	Morbark 1200	Hour	\$395.00
13-Foot Tub Grinder	Morbark 1300	Hour	\$455.00
14-Foot Tub Grinder	Diamond Z 1463	Hour	\$495.00
12T Lowboy Trailer (Equip. Transport w/ Tractor)	12 Ton	Hour	\$55.00
35T Lowboy Trailer (Equip. Transport w/ Tractor)	35 Ton	Hour	\$90.00
50T Lowboy Trailer (Equip. Transport w/ Tractor)	50 Ton	Hour	\$120.00
Truck Mounted Winch	Tow Truck	Hour	\$90.00
Log Skidder	Cat 518	Hour	\$115.00
Waste Collection Rear Loader Truck	N/A	Hour	\$135.00
Vacuum Truck/Jetter	3500 Gallon	Hour	\$375.00
Crash Truck w/Impact Attenuator	N/A	Hour	\$105.00
Power Screen	N/A	Hour	\$95.00
Stacking Conveyor	N/A	Hour	\$25.00
<b>Hauling Vehicles</b> (Operator, fuel, maintenance included)			
Dump Truck	5 to 15 CY	Hour	\$55.00
Dump Truck	16 to 24 CY	Hour	\$70.00
Dump Truck	25 to 34 CY	Hour	\$75.00
Dump Truck (Trailer Dump w/ Tractor)	35 to 44 CY	Hour	\$80.00
Dump Truck (Trailer Dump w/ Tractor)	45 to 54 CY	Hour	\$85.00
Dump Truck (Trailer Dump w/ Tractor)	55 to 64 CY	Hour	\$95.00
Dump Truck (Trailer Dump w/ Tractor)	65 to 74 CY	Hour	\$105.00
Dump Truck (Trailer Dump w/ Tractor)	> 75 CY	Hour	\$115.00
Walking Floor Trailer w/ Tractor	100 CY	Hour	\$125.00
<b>Transportation Vehicles</b> (Operator, fuel, maintenance included)			

**Personnel, Equipment and Materials (Emergency Push/Misc. Services) Price Schedule**

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

Service Description	Size or Type	Unit	Unit Price
Pickup Truck	1/2 Ton	Hour	\$120.00
Pickup Truck, Extended Cab	3/4 Ton, Ext. Cab	Hour	\$140.00
Pikup Truck, 4x4	4x4	Hour	\$150.00
Pickup Truck	1 Ton	Hour	\$155.00
Box Truck	3/4 Ton	Hour	\$220.00
Passenger Car	Full size	Hour	\$110.00
20' Response Trailer	20 Foot	Hour	\$195.00
36' Response Trailer	36 Foot	Hour	\$235.00
Flatbed Trailer	GWV to 450	Hour	\$125.00
<b>Transportation Vehicles (Operator, fuel, maintenance NOT included; loaned vehicles, insurance included)</b>			
Pickup Truck	1/2 Ton	Day	\$65.00
Pickup Truck	3/4 Ton	Day	\$75.00
Pickup Truck	1 Ton	Day	\$95.00
Box Truck	3/4 Ton	Day	\$100.00
Utility Van	3/4 Ton	Day	\$70.00
Passenger Van	9 Passenger	Day	\$85.00
Passenger Car	Full size	Day	\$58.00
Response Trailer	20-30 Foot	Day	\$135.00
<b>Personnel</b>			
Project Operations Manager	Individual	Hour	\$110.00
Project Supervisor with Cell/Truck	Individual	Hour	\$75.00
Superintendent with Cell/Truck	Individual	Hour	\$70.00
Foreman with Cell/Truck	Individual	Hour	\$60.00
Inspector with Cell/Vehicle	Individual	Hour	\$42.50
Health/Safety or QC Manager with Pickup Truck	Individual	Hour	\$75.00
Safety Superintendent	Individual	Hour	\$50.00
Mechanic with Truck and Tools	Individual	Hour	\$80.00
Climber with Gear	Individual	Hour	\$85.00
Labor/Operator with Chainsaw	Individual	Hour	\$35.00
Laborer with Tools	Individual	Hour	\$30.00
Traffic Control Personnel	Individual	Hour	\$30.00
Ticket Writers	Individual	Hour	\$35.00
Survey Personnel with Vehicle	Individual	Hour	\$35.00
Project Engineer	Individual	Hour	\$75.00
Equipment Operator	Individual	Hour	\$55.00
Truck Driver	Individual	Hour	\$45.00
Administrative Assistant	Individual	Hour	\$42.50
Clerical	Individual	Hour	\$35.00
<b>Marine Resources (Fuel, maintenance included)</b>			
56' Shallow Draft Landing Craft with Crane	Crew of 2	Day	\$6,300.00
40' Sectional Barge w/ Mounted Excavator & Pushboat	With Crew	Day	\$7,000.00
33' Fast Barge with Winch	Crew of 2	Day	\$4,200.00
14' Utility Boat with Motor (Work Boat)	With Crew	Day	\$1,680.00
12' Utility Boat with Motor (Work Boat)	With Crew	Day	\$1,120.00
12' Utility Boat without Motor (Work Boat)	With Crew	Day	\$840.00
Tank Diver with Gear	Individual	Hour	\$168.00
Hardhat Diver with Gear	Individual	Hour	\$700.00
Scuba Bottle Refill (Air)	80	Each	\$17.00
Air Pump with multi breathing lines	Brownie Lung	Day	\$560.00
<b>Miscellaneous Equipment/Items (Fuel, maintenance included, where applicable)</b>			
Light Tower	w/ Generator	Day	\$145.00
Office Trailer	40 Foot	Day	\$155.00
Storage Container	40 Foot	Day	\$95.00
Portable Eyewash Station	OSHA Spec	Day	\$35.00
First Aid Station	OSHA Spec	Day	\$125.00
Portable Toilet (Port a John)	Single	Week	\$210.00
Observation Tower	USACE Spec	Each	\$3,500.00

## Beach Restoration, Canal Work, Waterways & Sunken Vessel Removal

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

### *Beach/Lake Restoration*

Description	Unit	Price
Collection of debris-laden sand from ROW, hauling to the processing screen and sand pile maintenance. Up to 15 mile haul to screen. Debris from screen to be hauled by cubic yard debris rate in contract.	Per Cubic Yard	\$7.75
Berm/Beach Construction shall include transportation of screened sand to beach from screening site, including shaping of material on emergency berm. To include stockpile maintenance. Up to 15 miles haul from screen.	Per Cubic Yard	\$7.75
Scrape and screen shall include the collection of debris laden sand from beach, processing it through screen, returning sand to beach and spreading sand on beach. Work to be performed on beach.	Per Cubic Yard	\$7.75

### *Canal Work*

Description	Unit	Price
Canal Shoreline Restoration	Per Linear Foot	\$26.50

Note: To include any necessary excavation, compaction, fill and backfill of embankment soils and seeding, materials to restore banks to preexisting conditions insofar as possible.

Canal/Marine Debris Removal	Per Cubic Yard	\$35.75
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Note: Removal of storm generated debris from marine environments including streams, canals, and waterfronts by applicable land-based or marine-based processes.

### *Sunken Vessel Removal*

Description	Unit	Price
Marine Salvage Operations	Per Linear Foot	
Less than 20 feet		\$175.00
20 to 25 feet		\$252.00
25 to 30 feet		\$385.00
Greater than 30 feet		By Case
Land Based Salvage Operations	Per Linear Foot	
Less than 20 feet		\$162.50
20 to 25 feet		\$234.00
25 to 30 feet		\$357.50
Greater than 30 feet		By Case

Note: Large vessels, houseboats or vessels within environmentally sensitive areas may require unexpected additional effort. Work may be negotiated on a case-by-case basis under such conditions.

## Emergency Drinking Water and Ice Supply Price Schedules

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

### Drinking Water

8.45 OZ. (250 mL) Units - 27 Units/Case (9 x 3 Packs/case) 135 Cases/Pallet				
Cases	Pallets	Price/Case	Per Unit	Per Pallet
135-675	1-5	\$ 8.55	\$ 0.32	\$ 1,154.05
810-1350	6-10	\$ 8.30	\$ 0.31	\$ 1,120.84
1485-1500	11-20	\$ 8.12	\$ 0.30	\$ 1,095.93

1 Liter (1000mL) Units - 12 Units/Case 75 Cases/Pallet				
Cases	Pallets	Price/Case	Per Unit	Per Pallet
75-375	1-5	\$ 9.78	\$ 0.81	\$ 733.39
450-750	6-10	\$ 9.35	\$ 0.78	\$ 701.10
825-1500	11-20	\$ 9.10	\$ 0.76	\$ 682.65

Note:

Prices are F.O.B. Miami, FL or West Palm Beach, FL.

### Ice Supply

Description	Unit	Price
Packaged Ice Delivered	Per pound	\$0.34
Additional Ground Mileage	Per mile	\$3.46
Standby Time in Excess of 2 Hours (Demurrage)	Per hour	\$81.25

Note:

1. As ice and water represent scarce commodities following a storm event, specific terms and conditions shall be included as part of an executed contract. These terms and conditions are available for review at your request.
2. Prices are valid for an annual term, at which time prices require renegotiation.
3. Ice supply subject to availability. Every effort will be made to deliver packaged ice in the quantities specified and to the delivery sites specified as timely as possible. Minimum quantities required.

Product Standards: Ice provided under this contract shall be:

- (1) manufactured within no more than 120 calendar days of the date of delivery;
- (2) tube or crushed ice (block or shaved ice is not used);
- (3) manufactured in compliance with the Food and Drug Administration (FDA) Good Manufacturing Practices (GMP) of 21 C.F.R. 110, the International Packaged Ice Association (IPIA) standards;
- (4) manufactured by ice plants that use source water from a public water supply which is currently in compliance with the National Primary Drinking Water Regulations (NPDWR) of the Safe Drinking Water Act (SDWA) and which achieved that compliance without an exemption under the SDWA. and
- (5) produced, packaged, transported, stored and handled in accordance with all applicable Federal, state and local laws and regulations.

Packaging: Ice shall be sealed in 5 to 20 pound plastic bags and stacked on pallets. Each pallet shall contain 2,000 pounds, net weight, of ice. A protective layer (slip sheet) of thick paper, plastic (6 mil) or waterproof corrugated cardboard shall be placed between the stacked ice and the pallets. Pallets of packaged ice will be fully covered on all four (4) sides with a minimum of four (4) layers of shrink wrap. All pallets shall be 4' x 4' nominal, constructed of hardwood, designed for pickup on all four sides and repeated use with a 2,000 lb. load. Each pallet is packaged to withstand severe climatic conditions.

**Disaster Response Man Camps/Comfort Services Price Schedule**

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

**Emergency Sleeping Quarters**

*Option 1*

	<b>Unit Rental Price</b>
<i>1 - 168-Man Dormitory Structure</i>	\$ 158,276.40
Wood Floor w/ New Carpeting	
Air Conditioning/Combination Heating Units	
Power Generation	
Metal Halide Lighting Package	
168 Mil-Spec Cots	
2 - Personnel Doors	
Up to 4 Weeks Rental	

*Option 2*

	<b>Unit Rental Price</b>
<i>1 - 200-Man Tension Tent</i>	\$ 183,208.50
Wood Floor w/ New Carpeting	
Air Conditioning/Combination Heating Units	
Power Generation	
Metal Halide Lighting Package	
200 Mil-Spec Cots	
2 - Personnel Doors	
Up to 4 Weeks Rental	

**Dining Facilities**

*Option 1*

	<b>Unit Rental Price</b>
<i>1 - Dining Structure for 500</i>	\$ 120,736.80
Wood Floor w/ EventPro Flooring	
Air Conditioning/Combination Heating Units	
Power Generation	
Metal Halide Lighting Package	
2 - Personnel Doors	
64 - 8' Banquet Tables	
512 Folding Chairs	
Up to 4 Weeks Rental	

*Option 2*

	<b>Unit Rental Price</b>
<i>1 - Dining Structure for 350</i>	\$ 90,749.40
Wood Floor w/ EventPro Flooring	
Air Conditioning/Combination Heating Units	
Power Generation	
Metal Halide Lighting Package	
2 - Personnel Doors	
44 - 8' Banquet Tables	
352 Folding Chairs	
Up to 4 Weeks Rental	

**Restroom Facilities**

<i>Camp Service Facilities</i>	<i>Units for</i>	<b>Rental Price</b>
Portable Toilet Facilities	150-Person Camp	\$ 18,988.74
Daily Cleaning & Service	250-Person Camp	\$ 30,673.74
4 Weeks Rental	500-Person Camp	\$ 60,116.25

**Shower Facilities**

	<b>Unit Rental Price</b>
<i>1 - 14 Head Shower Trailer Unit</i>	\$ 90,405.00
Provides Shower Service for 350 People	
Each Unit Contains:	
Private Changing Stalls & 36" x 36" Shower Stalls	
Propane-fired boiler system	
On-board water storage	
Air Conditioning	
Trash Receptacles	
Up to 4 Weeks Rental	

**Laundry Facility**

	<b>Unit Rental Price</b>
<i>1 - 7 Unit Laundry Trailer</i>	\$ 90,405.00
Each Unit Contains:	
7 - Top Load Washer Units	
8 - Front Load Dryer Units	
Hot and Cold Water	
Air Conditioning	
Folding Table	
Trash Receptacles	
Up to 4 Weeks Rental	

**Cost Plus Man Camp Services**

	<b>Rate</b>
Site Preparation	Cost +23%
Fuel for Generators	Cost +23%
Fresh Water Supply	Cost +23%
Grey and Black Water Removal	Cost +23%

**Special Emergency Services**

	<b>Rate</b>
Emergency Clinics and Support Personnel	Cost +23%

Note(s): All pricing above assumes services for disaster/emergency situations. All pricing is for a minimum one-month rental. Quote includes all non-union labor and equipment needed for installation and take down of structures. Quote assumes staking into level asphalt or grass surface provided free of obstruction with direct semi-truck access within 50' of work site. Applicable sales taxes, permits, and fuel surcharges are not included. This proposal is subject to equipment availability at the time the notice to proceed is issued.

## Emergency Power Generation Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

Units	Per Day (24 hrs)	Per Week
25 kW Generator	\$ 669.90	\$ 2,158.80
56 kW Generator	\$ 1,083.60	\$ 4,123.35
100 kW Generator	\$ 1,680.00	\$ 6,612.90
175 kW Generator	\$ 2,305.80	\$ 9,502.50
250 kW Generator	\$ 2,857.19	\$ 11,246.60
320 kW Generator	\$ 3,190.95	\$ 12,349.05
500 kW Generator	\$ 3,937.50	\$ 14,502.60
800 kW Generator	\$ 6,619.20	\$ 22,611.75
1000 kW Generator	\$ 7,988.40	\$ 27,181.35
1500 kW Generator	\$ 9,313.50	\$ 31,680.60

\*Additional equipment rates available upon request.

### Notes:

1. Transportation charges not included.
2. Cables and distribution boxes not included.
3. Minimum usage charge of 2 days.
4. Includes service and maintenance.

**Emergency Fuel Delivery/Management Price Schedule**

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

Item/Equipment	Description	Rental/Labor Rate	Unit
550 gallon dual wall tank	Portable Storage Tank (Secondary Containment)	\$93.75	Per day
1,000 gallon single wall tank	Portable Storage Tank	\$106.25	Per day
1,000 gallon dual wall tank	Portable Storage Tank (Secondary Containment)	\$118.75	Per day
6,000 gallon or greater tank	Portable Storage Tank	\$187.50	Per day
12 Volt Fill-Rite Pump	Fuel Pump 13 GPM, includes nozzle	\$25.00	Per day
Portable Tank Delivery/Pickup	Delivery/Pickup Charge	\$187.50	Per hour
Portable Tank Cleanout Fee	Cleanout of portable tank (if required)	\$500.00	Per service
Truck with Man	Transport Truck w/trailer or Bobtail Truck	\$227.50	Per hour*
Fuel Tank Trailer Only	7,500 to 8,500 gal capacity	\$750.00	Per day
Mobile Fuel Station	12,000 Gal capacity on trailer	\$218.75	Per hour*
Frac Tank	20,000 gallon frac tank	\$250.00	Per day
Labor	Man to operate fuel station or fuel vehicles	\$93.75	Per hour

Note: *Additional Storage Tanks ranging from 250 to 20,000 gallons are available upon request*

\* Requires 24 hour minimum

Item	Description	Purchase Price	Unit
Fuel	Gasoline/Diesel/Aviation Fuel	Cost + \$0.74	Per gallon

Note: Rental/Labor Rate begins when equipment or labor leaves the facility and ends upon its return to the same facility. Reasonable lodging expense may apply.

Description of service:

A self contained generator powered system designed to meet the emergency fuel response needs of government and commercial entities. This unit combines high volume fuel dispensing capabilities along with maximum portability features.

Features:

- Total fuel storage capacity -12,000 gallons (One 10K tank and two 1K tanks)
- Tanks are dual walled (secondary containment) & are Flameshield NFPA 30 rated.
- Mounted on a 53' drop deck trailer
- Six high volume fueling points with hoses on reels
- Fueling points have meter registers
- Grounding cable for vehicle re-fueling
- 20KW diesel generator
- Lights for night fueling
- No special transportation permits required
- Equipped with spill response kits.
- Air compressor
- Lubricants storage tank with dispenser

Note: Units subject to availability.

**Emergency Satellite Telephone/Communication Services Price Schedule**

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

**Satellite Phone Service**

	Rate	Unit
Per Satellite Phone	\$100.00	Per week
Usage Cost, per phone	\$2.00	Per minute

**Satellite Internet Service**

*Self-Contained Trailer Equipment*

Duration	Monthly Cost
3 month	\$4,913.85
6 month	\$3,683.85
9 month	\$2,453.85
12 month	\$1,223.85

*Bandwidth*

Service	Monthly Cost
Disaster Response	\$2,028.27

Bandwidth Service	Contention	Upload (Kbps)	Download (Mbps)	VoIP lines	Users
Disaster Response	10	768	2	6	10 to 20

Description of services:

*Self-contained trailer auto deploy*

This unit was designed to be a self-contained mobile unit that is weatherized. This unit is ideal for businesses that need ultimate mobility with rapid deployment. The following equipment comes standard on each unit:

- 4' x 6' enclosed trailer
- 9,000 watt electric start generator
- Andrew Smart-Ad 3 watt 1.2 meter auto deploy satellite earth station
- VSAT 3100 internet modem
- Motorola HotZone Duo Mesh Wireless Router (MWR)
- Universal power controller battery backup

*Self-contained trailer mounted*

This unit was designed to be a self-contained mobile unit that is weatherized. The following equipment comes standard on each unit:

- 4' x 6' enclosed trailer
- 9,000 watt electric start generator
- Andrew 4 watt 1.2 meter satellite dish
- VSAT 3100 internet modem
- Motorola HotZone Duo Mesh Wireless Router (MWR)
- Universal power controller battery backup

The following services are available within the program:

- Broadband Internet
- Canopy Networks
- VoIP Telephone and Fax
- Cell Phone Repeaters

Each satellite unit will be equipped to provide wireless broadband internet. The units are scalable so that additional wireless access points can be added. Each unit will have sufficient bandwidth to easily support 15 concurrent internet users from the base system. If necessary, additional units can be brought in to support a larger camp population.

Voice-over-internet protocol ("VoIP") telephone and fax service will be available as an optional service with each satellite unit. This service can handle one to eight voice lines per unit. Cell phone repeaters for Nextel and Cingular networks are also available as an optional item.

Note: Services subject to availability. Alternative configurations may be substituted.

## Temporary Office Trailers, Mobile Command Center Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

### Single Unit

Dimensions: Width = 8', Unit Length = 20'

Category	Rate	Unit
Setup Fee:	\$ 1,414.50	One time
Single Unit	\$ 491.52	Per month

### Single Unit

Dimensions: Width = 8', Unit Length = 28'

Category	Rate	Unit
Setup Fee:	\$ 1,574.40	One time
Single Unit	\$ 600.32	Per month

### Single Unit

Dimensions: Width = 10', Unit Length = 24'

Category	Rate	Unit
Setup Fee:	\$ 2,097.15	One time
Single Unit	\$ 760.32	Per month

## Chemical Toilets Price Schedule

Description	Rate	Unit
Port-o-let (per unit)	\$ 1,451.40	Per month
Port-o-let (per unit)	\$ 52.50	Per day

Note: Includes delivery/set up, daily service, equipment rental, and pick up/breakdown

## Emergency Pumping Units Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

Description	Rate (Per Day)	Rate (Per Hour)
4" Trash Pump Package	\$ 1,089.05	\$ 90.75
6" Trash Pump Package	\$ 1,654.85	\$ 137.90
6" Hydraulic Pump with Power Pack	\$ 1,216.70	\$ 101.39
8" Hydraulic Pump with Power Pack	\$ 1,818.15	\$ 151.51

### Notes:

1. Transportation charges not included.
2. Includes suction and discharge hose.
3. Minimum usage charge of 8 hours.

## Drying In, Decontamination, Mold Remediation, Restoration Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

### Categories/Descriptions

Labor	Unit	Rate
Project Consultant (PC)	Hour	\$156.00
Project Executive (PE)	Hour	\$125.00
Project Manager (PM)	Hour	\$75.00
Health & Safety Officer (HSO)	Hour	\$75.00
Technical Specialist (Superintendent) (TS)	Hour	\$69.00
Drying Technical (DT)	Hour	\$69.00
Equipment Operator (EO)	Hour	\$56.00
Remediation Worker (RW)	Hour	\$47.00
General Labor (GL)	Hour	\$36.00
Field Auditor (FA)	Hour	\$50.00

Supplies/Consumables	Unit	Rate
Adhesive Remover	Gallon	\$96.00
Anti-Microbial Coating	Gallon	\$81.00
Anti-Microbial Disinfectant (Concrete Pre Mixed)	Gallon	\$5.00
Anti-Microbial Disinfectant (MicroBan RTU)	Gallon	\$56.00
Bags, Trash	Roll	\$94.00
Bags, Trash Environmental	Roll	\$106.00
Box, Storage Cardboard	Each	\$9.00
Brush, Long Handle/Scrub	Each	\$11.00
Camera (Disposable, 27 exp. includes development)	Each	\$37.00
Cleaner, General and all purpose	Gallon	\$30.00
Cleaner, Electronic Grade	Gallon	\$63.00
Decontamination Unit, Disposable	Each	\$418.00
Duct, Lay Flat (500')	Roll	\$469.00
Fuel	Gallon	Cost + 23%
Negative Air Filters (Prefilters)	Each	\$4.00
Negative Air Filters (Pleated)	Each	\$8.00
Negative Air Filters (Main HEPA)	Each	\$225.00
Poly Sheeting, Fire Retardant	Roll	\$125.00
Poly Sheeting, Reinforced	Roll	\$188.00
Rags, Cotton Cloth	Box	\$63.00
Respirator Cartridges, Negative Pressure (Half-Face)	Pair	\$13.00
Respirator Cartridge, PAPR (Full-Face)	Each	\$16.00
Spray Bottle w/ Trigger	Each	\$4.00
Sprayue	Can	\$3.00
Sponges, Soot Absorbtion	Each	\$3.00
Suit, Disposable	Each	\$3.00
Suit Tyvek	Each	\$8.00
Tape, Duct	Roll	\$7.00
Terry Wipes	Pound	\$8.00
Towels	Case	\$38.00

Drying Equipment	Unit	Rate
Dehumidification Unit (50cfm-100cfm)	Each	\$91.00
Dehumidification Unit (110cfm-200cfm)	Each	\$149.00
Dehumidification Unit (220cfm-300cfm)	Each	\$175.00
Dehumidification Unit (500cfm-600cfm)	Each	\$382.00
Dehumidification Unit (1000cfm)	Each	\$667.00
Dehumidification Unit (2000cfm-2250cfm)	Each	\$1,289.00
Dehumidification Unit (3500cfm)	Each	\$259.00
Dehumidification Unit (4500cfm-5000cfm)	Each	\$356.00
Dehumidification Unit (6000cfm)	Each	\$453.00
Dehumidification Unit (8500cfm)	Each	\$1,133.00
Dehumidification Unit (15,000cfm)	Each	\$324.00

Miscellaneous Equipment	Unit	Rate
40 Ton AC Unit	Each	\$1,049.00
100 Ton Chiller Unit	Each	\$1,159.00
200 Ton Chiller Unit	Each	\$919.00
Air Compressor (110 psi)	Each	\$39.00
Air Compressor (125 psi)	Each	\$220.00
Air Mover	Each	\$32.00
Buffer, Floor	Each	\$39.00
Cart, Tilt/Demolition	Each	\$26.00
Dolly, 2-Whl/4-Whl/Drm/Whlbr	Each	\$6.00

## Drying In, Decontamination, Mold Remediation, Restoration Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

### Categories/Descriptions

Electrical Dist. Panel (Spider Box)	Each	\$71.00
Electrical Kit (Ext. Cord GFI, Surge Protector)	Each	\$6.00
Extraction Unit (Portable)	Each	\$162.00
Extraction Unit (Trailer)	Each	\$583.00
Filtration Unit	Each	\$32.00
Fire Extinguisher	Each	\$5.00
First Aid Kit	Each	\$3.00
Floor Kit (Mop, Bucket, Broom, Rake, Scraper, Wrecking Bar, Etc.)	Each	\$16.00
Freight	Each	\$4.00
HEPA Filtration Unit (10,000cfm)	Each	\$389.00
HEPA Filtration Unit (2,000cfm)	Each	\$123.00
Light, Portable	Each	\$3.00
Light, Stand	Each	\$19.00
Light, String	Each	\$13.00
Mobile Command Center	Each	\$576.00
Negative Pressure Recorder	Each	\$65.00
Ozone Machine	Each	\$155.00
Power Hand Tools (Sawzall, Circular Saw, Drill etc.)	Each	\$13.00
Pump, Small	Each	\$52.00
Pump, Flood	Each	\$175.00
Respirator, Negative Pressure (Half Face)	Each	\$6.00
Respirator, PAPR (Full Face)	Each	\$32.00
Radio, Job Site	Each	\$13.00
Shower/Wash Station	Each	\$19.00
Sprayer, Airless	Each	\$84.00
Thermal Image Camera	Each	\$65.00
Trailer	Each	\$149.00
Truck, 24ft	Each	\$123.00
Truck, Pick-Up	Each	\$84.00
Truck, Water Extraction	Each	\$259.00
Vacuum, (Wet/Dry)	Each	\$32.00
Vacuum, HEPA	Each	\$97.00
Van/Bus	Each	\$123.00
Vent/Wall Cavity Drying Unit	Each	\$453.00
Wall Kit (Ladder, Fall Protection, Knives, Etc.)	Each	\$13.00
Washer, High Pressure (5,000 psi)	Each	\$227.00
Washer, High Pressure (20,000 - 40,000 psi)	Each	TDB
Washer, HOTSYS	Each	\$259.00

### Notes:

1. Work performed utilizing these rates shall be performed pursuant to the predefined Scope of Work being agreed to by both parties and any applicable Change Order contract modification being completed.
2. Price. Work performed hereunder shall be priced as indicated in the AshBritt Rates, plus any applicable taxes.
  - A. AshBritt will invoice the customer weekly for services rendered in accordance with the AshBritt rates. Customer agrees to make payment to AshBritt within 15 days of invoice.
  - B. The balance of AshBritt's fees and charges for the performance of the Scope of Work will be paid within 30 days from the Customer's receipt of the final invoice from AshBritt.
3. Invoicing and Payment. AshBritt shall submit to Customer itemized invoice(s) setting forth the total amounts due in accordance with the Rate Schedule for services utilized in performance of the Scope of Work. If payments are not received timely, Customer agrees to pay all costs of collections up to and including court costs, reasonable attorney's fees and interest charges at the lesser of 1) 1.5% per month, or 2) the maximum lawful interest rate. No retainage will be withheld from payments.
4. Overtime Rates. Customer agrees that overtime rates will be billed by AshBritt and paid by customer based upon entitlement of employee notwithstanding where initial 40 hours, or any part thereof, were worked by employees for AshBritt on other projects.
5. Responsibility for Payment. Customer agrees to make payment to AshBritt for services rendered hereunder in the amounts and on the terms specified above, regardless of whether Customer is entitled to reimbursement for such costs from Customers or from some other person's or entity's insurance carrier or any other source.
6. Best Efforts. AshBritt and Customer acknowledge that the property which is the subject of the Work may have been involved in a fire, flood, or other catastrophe. AshBritt will perform the Work on a "best efforts" basis, but cannot, and therefore does not, guarantee or warrant that any of the property will be operational or free from defect following completion of the Work.

## Drying In, Decontamination, Mold Remediation, Restoration Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

### Categories/Descriptions

7. Causes Beyond Control. If any circumstance or event which is beyond the reasonable control of AshBritt delays the performance of any of AshBritt's obligations under this agreement or makes any of those obligations impossible to perform, AshBritt will not have any liability for that delay or non-performance.

8. Consents and Permits. Any federal, state, or local permits or consents required for the performance of the Work are the responsibility of the Customer; provided that, if made a part of the Work, AshBritt may obtain such permits and consents at Customer's expense. Both AshBritt and Customer will comply with all applicable governmental regulations, statutes, laws and ordinances.

9. Disposal. Disposal of any Hazardous Material (including specimens or samples) or any property that contains Hazardous Material, removed by AshBritt under this Agreement will be in the name of the Customer and under any applicable generator number or other identification assigned by the Customer.

10. Indemnity. Each party agrees to indemnify and hold harmless the other party hereto and the other party's shareholders, directors, officers, employees and agents, from and against any and all claims, demands, causes of action and liabilities of any nature, whether for damages to property, and/or the conditions to which the Contract pertains, to the extent that any such claim, demand, cause of action and/of liability is attributable to the breach of Contract or other fault of the indemnifying party. Customer on its behalf and on behalf of including but not limited to Owners, Management Companies, Tenants and Occupants indemnifies AshBritt against loss or damage to personal property and/or content during the performance of services within the areas of remediation.

11. Confidential Information. AshBritt and Customer mutually agree to maintain in confidence and will not, directly or indirectly disclose or use, either during or after the term of this Agreement, any proprietary or confidential information belonging to the other party, whether it is in writing or permanent form, except to the extent necessary to perform the work until such time as said information has become public knowledge.

12. No Consequential Damages. No party shall in any action or proceeding or otherwise assert any claim for consequential damages against any other party to this reasonable attorney's fees and court costs. Contract on account of any loss, cost, damage or expense which such party may suffer or incur because of any act or omission of any other party to this Contract or its agents or employees in the performance of a party's obligations under this Contract, or any other cause of action (including negligence) arising out of or related to transactions in connection with this Contract, or otherwise, and each party expressly waives any such claims.

### 13. Labor Considerations.

A. The labor rates stated above are per hour for the first 40 hours worked (or 8 hours a day in California or where mandated by prevailing wage requirements) in a week beginning on Monday.

B. Labor rates for work performed over 40 hours in a week (or 8 hours a day in California or where mandated by prevailing wage requirements) will be charged at one and one-third (1-1/3) times the stated hourly rates except where collective bargaining agreements or prevailing wage requirements mandate premium time to be paid Saturday, Sunday and Holidays. In such an event, one and one-third (1 - 1/3) time the stated rates or the multiplier mandated by prevailing wage requirements shall be applicable.

C. Travel time will be charged, at stated hourly rates, when employee lodging is more than 50 miles from the project location or when emergency conditions exist that result in one way travel time of 60 minutes or greater. In either case, a minimum of one hour will be charged per individual, each way.

D. All documented costs for other applicable travel costs (airfare, rental cars, cab fare, etc.) will be reimbursed to AshBritt at cost plus 10%.

E. Per diem and lodging will be charged at a rate of \$100 per employee, per day for all employee classifications

F. A minimum surcharge of \$25 per hour will be added to the stated rates for any employee classification where their trade is covered by a collective bargaining agreement, or for any employee subject to prevailing wage rates.

G. A Remediation Worker (RW) is defined as a person who utilizes a respirator to protect himself/herself from the potential exposure to any hazardous substance, including nuisance dust.

H. Warehousemen and drivers supporting the on site work activity will be billed at the General Laborer rate.

### 14. Equipment Rental Considerations.

A. **Unscheduled Rental Equipment and Consumables.** For equipment and consumables not listed that is rented for the project by AshBritt the rate invoiced to the Customer will be the rate charged to AshBritt plus 10% + 10%. Freight is excluded.

B. **Unscheduled Purchased Equipment.** If special equipment not listed above is purchased for the project the daily rental will be 5% of the purchase price.

## Temporary Warehousing Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

### Option 1

#### Storage Containers

<b>Description</b>	<b>Rate</b>	<b>Unit</b>
40' Conex Box	\$3,000.00	Per month
20' Conex Box	\$2,000.00	Per month

Note: Transportation not included.

### Option 2

#### Fabric Structures (Reinforced)

<b>Description</b>	<b>Rate</b>	<b>Unit</b>
82' w x 98' l, 10' side, 23' peak Structure	\$13,603.80	First month

## Hazardous Materials General Labor Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

Title	Level	Abbr.	Rate	Unit
Project Manager	Upper Level	ULM	\$200.00	Per hour
Mid Level Manager	Middle Level	MLM	\$155.00	Per hour
Professional	Upper Level	ULP	\$145.00	Per hour
	Middle Level	MLP	\$110.00	Per hour
	Lower Level	LLP	\$85.00	Per hour
Technical	Upper Level	ULT	\$97.00	Per hour
	Middle Level	MLT	\$70.00	Per hour
	Lower Level	LLT	\$50.00	Per hour
Secretarial/Clerical			\$65.00	Per hour
Equipment Operator			\$55.00	Per hour
Laborer			\$40.00	Per hour
Per diem			\$135.00	Per day

## Hazardous Materials Equipment/Materials Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

Description	Unit	Rate
250 gallon Poly Tank	Day	\$111.00
Absorbant Boom -bags	Each	\$132.00
Absorbant Pads - boxes	Each	\$138.00
Air Compresor 185 cfm	Day	\$130.00
Air Compresor Small	Day	\$63.00
Air sampling Vacuum Pump	Day	\$37.00
Bladder Pump	Day	\$99.00
Cement - Bags	Each	\$44.00
Centrifugal Pump/Hoses	Day	\$68.00
Chain saws	Day	\$78.00
Coil Rope	Each	\$37.00
Concrete Saw	Day	\$71.00
Conductivity, ph, thermometer Set	Day	\$30.00
Contaminated Material - total tons	Tons	Cost + 23%
Core Drill w. 6" bit	Day	\$146.00
Data logger with Transducers	Day	\$188.00
Disposable 1 micron Filter	Each	\$26.00
Dissolved Oxygen Meter	Day	\$47.00
Double Ring Infiltrometer	Day	\$86.00
Drum Roller compactor	Hour	\$169.00
Electric Hand Tools (drill, saw, sander etc)	Ea/day	\$16.00
Explosimeter	Day	\$32.00
Gas Chromatograph, portable	Day	\$498.00
Ground Peneetrating Radar	Day	\$1,039.80
Hand Auger	Day	\$14.00
Hand Tools per employee	Day	\$32.00
Harbour Boom	ft/day	\$3.00
High Pressure Steam Cleaner	Day	\$193.00
Mini Excavator	Hour	\$58.00
Oil Water probe	Day	\$50.00
OVA	Day	\$203.00
Plate Compactor	Day	\$127.00
Ponar Dredge sampler	Day	\$68.00
Portable Light stand	Day	\$63.00
Portable Sampler (Peristaltic pump)	Day	\$68.00
Safety Equipment Level C	Day	\$78.00
Safety Equipment Level D	Day	\$156.00
Sediment Sampler	Day	\$40.00
Street Sweeper	Day	\$780.00
Surveying Equipment	Day	\$58.00
Teflon Bailer	Day	\$11.00
Teflon Tubing	Foot	\$4.00
Traffic control Vests cones barriers etc	Day	\$86.00
Turbidity Meter	Day	\$42.00
Visqueen - Rolls	Each	\$136.00
Water level Indicator	Day	\$48.00
Well and Well screens	Each	Cost + 23%
Well Point Install	Each	Cost + 23%
WellPoint Rental	Day	Cost + 23%
workboat w/o motor	Day	\$130.00
YSI Meter/ Multi meter	Day	\$130.00
Personal Protective Equip., Level A (Dupont RS562T)	Per Unit	\$895.00

## Hazardous Materials Equipment/Materials Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

Description	Unit	Rate
Personal Protective Equip., Level B (Dupont R3123T)	Per Unit	\$395.00
Personal Protective Equip., Level C (Dupont C2127T)	Per Unit	\$195.00
Cascade Air Filtration Panel	Day	\$140.00
Air Filtration Panel	Day	\$55.00
Airline Respirator	Day	\$210.00
High Hazard Personnel Decontamination	Per Kit	\$40.00
Low Hazard Personnel Decontamination	Per Kit	\$15.00
Personnel Retrieval System	Day	\$140.00
Personnel Retrieval Harness	Day	\$24.00
Combustible Gas Indicator	Day	\$75.00
Toxic Gas Detector	Day	\$150.00
Photoionization Dectector	Day	\$110.00
Hazmat Kit	Day	\$325.00
Hand Auger, Stainless Steel	Day	\$20.00
Hand Operated Transfer Pump	Day	\$65.00
1" Diaphragm Pump (1")	Day	\$125.00
2" Diaphragm Pump (2")	Day	\$160.00
2" Diaphragm Pump S.S. (2" S.S.)	Day	\$275.00
3" Diaphragm Pump (3")	Day	\$250.00
6" Diaphragm Pump (6")	Day	\$1,280.00
1" Suction or Discharge Hose (1")	Day	\$46.00
2" Suction or Discharge Hose (2")	Day	\$70.00
3" Suction or Discharge Hose (3")	Day	\$90.00
6" Suction or Discharge Hose (6")	Day	\$145.00
2" Chemical Suction or Discharge Hose (2")	Day	\$140.00
3" Chemical Suction or Discharge Hose (3")	Day	\$180.00
6" Chemical Suction or Discharge Hose (6")	Day	\$650.00
Diesel Powered Generator 60-80kw	Day	\$245.00
Electrical Cord Station 50'	Day	\$35.00
Spike Bar	Each	\$40.00
Airless Spray (With operator)	Day	\$275.00
Pressure Washer (With operator)	Day	\$255.00
Waterhose Section (Garden)	Each	\$35.00
Cutting Torch (With operator)	Day	\$175.00
Wire Welder (With operator)	Day	\$225.00
Air Blower (With operator)	Day	\$175.00
HEPA Vac (With operator)	Day	\$480.00
Barrel Cart	Day	\$15.00
Wheelbarrow	Day	\$15.00
Oil Dry Spreader	Day	\$18.00
Traffic Control Vest, Cones, Flags, Barrels, etc	Day	\$225.00
Drill w/ Bits	Day	\$40.00
Grounding Cable and Rod	Day	\$15.00
Circular Saw	Day	\$30.00
Hand Tool per employee *(shovels, brooms etc. )	Day	\$30.00
Tool Kit (Hammers, Pliers, Screwdrivers)	Day	\$45.00
Wrench Kit (Bung wrench, speed, etc)	Day	\$25.00
Step Ladder	Day	\$9.50
Extension Ladder	Day	\$11.50
Photographic Equipment	Day	\$125.00
Level A Suit (Kappler Responder)	Each	\$800.00
Level B Suit (Kappler Responder)	Each	\$350.00

## Hazardous Materials Equipment/Materials Price Schedule

Optional Services: Virginia Department of General Services, VA, RFP No. E194-1084-1

Description	Unit	Rate
Level C Suit (Kappler Responder)	Each	\$225.00
Tyvek Coveralls (DuPont)	Each	\$25.00
Proshield (DuPont NG127s)	Each	\$85.00
Saranex (DuPont SL127T)	Each	\$95.00
Acid Suit	Each	\$95.00
Rain Suit	Each	\$35.00
Neoprene Gloves, Pair	Pair	\$12.00
Nitrile Gloves, Pair	Pair	\$8.00
Silvershield Gloves	Pair	\$12.00
PVC Gloves	Pair	\$7.50
Cotton or Latex Gloves	Pair	\$8.50
Leather Work Gloves	Pair	\$12.50
PVC Boots (Haz Mat)	Pair	\$32.50
Boot Covers	Pair	\$15.00
Hearing Protection	Pair	\$8.00
Detector Tubes	Each	\$18.00
Ph Paper	Pack	\$25.00
Spill Classifier	Each	\$15.00
Respirator Airline 50' Section	Each	\$175.00
Respirator Cartridges	Pair	\$35.00
Handheld Radios	Each	\$75.00
5"x10' Absorbent Boom-Petroleum (CEP-WB510)	Bale of 4	\$105.00
8"x10' Absorbent Boom-Petroleum (CEP-WB810)	Bale of 4	\$155.00
3"x 12' Absorbent Boom-Universal (CEP-HAZSOCIO)	Bale of 4	\$70.00
Absorbent Pads Bundle-Petroleum (CEP-WP100H or equal)	Bundle	\$87.50
Absorbent Pads Bundle-Universal (CEP-OPP15 or equal)	Bundle	\$132.50
Oil Dry (CEP-FLAB50 or equal)	Bag (40lb)	\$15.00
Peat Moss (CEPEXSORB or equal)	Bag	\$35.00
Vermiculite (CEP-VERM4 or equal)	Bag	\$30.00
Soda Ash Bag (CEP-SODASH or equal)	Bag	\$30.00
4 mil 20x100 polyethylene (4 mil)	Roll	\$47.50
6 mil 20x100 polyethylene (6 mil)	Roll	\$62.50
6 mil bags (6 mil)	Case	\$55.00
Duct Tape (N/A)	Roll	\$6.00
55 Gallon Drum Overoak (CEP-1230YE or equal)	Each	\$110.00
55 Gallon Drum Liners (10 mil)	Each	\$225.00
Fiber Drums (55 gallon)	Each	\$55.00
30 Gallon Overpak (CEP-1230YE or equal)	Each	\$115.00
95 Gallon Overpak (CEP-1237YE or equal)	Each	\$275.00
DOT Hazardous Waste Lables (DOT)	Box	\$35.00
Fire Extinguisher	Each	\$75.00
Caution/Hazard Tape	Roll	\$28.00
Respirator Wipes	Box	\$20.00
ChemTape , 10' roll (Kappler )	Roll	\$15.00

**Note:**

Any other equipment used by subcontractor will be charged at Subcontractor rate plus 23% (or negotiated, TBD).