



THE POWER TO TRANSFORM

DAI

a small, woman-owned business

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dai-solutions.com



Virginia Department of General Services

Statewide Consulting Services

Contract Number: PF14804C13-09

CATEGORY 13: WORKFORCE PLANNING AND DEVELOPMENT

Your success is our passion. We listen, we partner, we deliver results.

DAI is a dynamic, woman-owned small business providing expertise in communications, human capital, learning solutions and event planning and management. Since 2000, we have provided our specialized services to clients, helping them effectively manage change, strategically refine processes and ultimately build solid foundations for growth and success.

More than just a slogan, *The Power to Transform* is a key component of the DAI business model. We work collaboratively, building solid foundations that allow organizations to innovate, grow and thrive. What sets DAI apart? Our experienced strategists employ transparent methodologies with clear, insightful communications that are integral to each engagement—a discriminating feature by design.

With our eye on the desired goal, we bring our passion and experience to every engagement. We are obsessed with details, especially when deadlines and budgets are involved. We're not satisfied with the status quo. We believe there is always opportunity for improvement and added value. Most importantly, we are committed to our clients and to providing quality services.

A trusted partner in workforce planning and development, DAI can quickly assess your workforce needs and develop customized solutions to meet those needs—harnessing the strength of individuals to increase organizational productivity and efficiency.



Category: Workforce Planning and Development

DAI, a leading provider of strategic workforce planning and development services, provides unparalleled analysis and planning capability, workforce modeling and forecasting expertise. We offer deep expertise in and understanding of the goals and trends unique to state government agencies. We assist agencies in assessing their existing workforce through:

- Competency modeling and assessment
- Career path development
- Employee engagement surveys and analysis
- Human capital process mapping and analysis

We develop strategic workforce plans to meet future needs through:

- Organizational assessment
- Workforce and leadership development
- Competency modeling
- Gap analysis
- Career development planning
- Succession planning
- Communications planning and implementation

Ordering Process

1. Call or email Blake Myers or Antoinette Merrill to discuss your needs.
2. Submit request for quote/proposal (RFQ/RFP) with a statement of work (SOW) or performance work statement (PWS) and point of contact information (name, office, email address, telephone number) to Blake Myers or Antoinette Merrill.
3. Within two business days of receipt of RFQ/RFP, we will contact the identified Agency POC with intent (or decline) to respond.
4. We will submit proposal/quote to the identified agency POC no later than the date/time specified in the RFQ/RFP, or 14 days from receipt of the RFQ/RFP, whichever is later.
5. References will be provided with DAI's proposal when requested in the RFQ/RFP.

Contact Information

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