PART 5: BEST VALUE INCENTIVES

BEST VALUE INCENTIVES (RFP# 84)

Name of Firm/Offeror: **JJA CONSULTANTS, Inc**

Incentives are designed to motivate vendors to surpass specific requirements of the solicitation while discouraging inefficiency and waste. The offerors' proposal should include additional benefits or rewards to the Commonwealth to encourage acceptance of their proposal. (Examples of incentives may include additional goods, services, warranties, rebates or royalties, gifts-in-kind, training, advertising/marketing, etc.)

Agencies and employees of the Commonwealth of Virginia will be given discounts toward sponsorship and attendance of various education and training opportunities such as our Annual Diversity Solutions Best Practices Conference and our Annual Leadership Best Practices Conference.