

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES

Division of Purchases and Supply
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May 23, 2013

MEMORANDUM

TO: State Agencies and Institutions

ATTENTION: Purchasing Agents and Food Service Managers

FROM: **Sharita Bryant**
Statewide Commodity Contract Officer

SUBJECT: Virginia State Milk Commission Raw Milk
Cost Comparison, **Contract 3807501**

Reference the State Milk Commission Milk marketing area map attached. Refer to the appropriate geographical region for your agency. Under each region you will see a variance column. Prices listed in this column reflect changes for each product and container size. After price adjustment is made to determine current pricing, you are encouraged to keep price change sheets for future references.

The attached Raw Milk Comparison is now available on the Division of Purchases and Supply web site at www.eva.state.va.us. Go under "State Contract" and pull up Contract Number **3807501** Milk and Related Products.

If you do not have access to the Internet and want to continue to receive a paper copy of the Raw Milk Comparison, contact Sharita Bryant at (804) 786-3897 or e-mail sharita.bryant@dgs.virginia.gov.

Attachment

EASTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT EASTERN MARKET \$20.3100 \$1.8722 \$13.7900 \$1.8297	PRIOR EASTERN MARKET \$19.1100 \$1.8677 \$12.5900 \$1.7546	EASTERN MARKET VARIANCE \$1.2000 \$0.0045 \$1.2000 \$0.0751	WESTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT WEST MARKET \$20.1100 \$1.8702 \$13.7900 \$1.8297	PRIOR WEST MARKET \$18.9100 \$1.8657 \$12.5900 \$1.7546	WESTERN MKT VARIANCE \$1.2000 \$0.0045 \$1.2000 \$0.0751	SOUTHWEST MKT (SWEST) CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT SWEST MARKET \$19.5400 \$1.8645 \$13.7900 \$1.8297	PRIOR SWEST MARKET \$18.3400 \$1.8600 \$12.5900 \$1.7546	SWEST MARKET VARIANCE \$1.2000 \$0.0045 \$1.2000 \$0.0751
				RAW PRODUCT COST	RAW PRODUCT COST				RAW PRODUCT COST	RAW PRODUCT COST			
PROD. TEST & SIZE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE
<u>HVD 3.25%GAL</u>	2.2496	2.1461	\$0.1035	<u>3.25%</u>	GAL	2.2324	2.1289	\$0.1035	<u>3.25%</u>	GAL	2.1834	2.0798	\$0.1036
1/2 GAL	1.1248	1.0730	\$0.0518	HVD	1/2 GAL	1.1162	1.0644	\$0.0518	HVD	1/2 GAL	1.0917	1.0399	\$0.0518
QTS	0.5624	0.5365	\$0.0259	HOMO	QTS	0.5581	0.5322	\$0.0259	HOMO	QTS	0.5458	0.5200	\$0.0258
PTS	0.2812	0.2683	\$0.0129		PTS	0.2790	0.2661	\$0.0129		PTS	0.2729	0.2600	\$0.0129
10 OZ.	0.1757	0.1677	\$0.0080		10 OZ.	0.1744	0.1663	\$0.0081		10 OZ.	0.1706	0.1625	\$0.0081
1/2 PTS	0.1406	0.1341	\$0.0065		1/2 PTS	0.1395	0.1331	\$0.0064		1/2 PTS	0.1365	0.1300	\$0.0065
<u>LF 2% GAL</u>	2.0713	1.9669	\$0.1044	<u>LOWFAT 2.00%</u>	GAL	2.0541	1.9496	\$0.1045	<u>LOWFAT 2.00%</u>	GAL	2.0049	1.9005	\$0.1044
1/2 GAL	1.0357	0.9834	\$0.0523		1/2 GAL	1.0270	0.9748	\$0.0522		1/2 GAL	1.0025	0.9503	\$0.0522
QTS	0.5178	0.4917	\$0.0261		QTS	0.5135	0.4874	\$0.0261		QTS	0.5012	0.4751	\$0.0261
PTS	0.2589	0.2459	\$0.0130		PTS	0.2568	0.2437	\$0.0131		PTS	0.2506	0.2376	\$0.0130
10 OZ.	0.1618	0.1537	\$0.0081		10 OZ.	0.1605	0.1523	\$0.0082		10 OZ.	0.1566	0.1485	\$0.0081
1/2 PTS	0.1295	0.1229	\$0.0066		1/2 PTS	0.1284	0.1219	\$0.0065		1/2 PTS	0.1253	0.1188	\$0.0065
1.5% GAL	1.9979	1.8932	\$0.1047	<u>LOWFAT 1.50%</u>	GAL	1.9807	1.8760	\$0.1047	<u>LOWFAT 1.50%</u>	GAL	1.9316	1.8268	\$0.1048
1/2 GAL	0.9990	0.9466	\$0.0524		1/2 GAL	0.9903	0.9380	\$0.0523		1/2 GAL	0.9658	0.9134	\$0.0524
QTS	0.4995	0.4733	\$0.0262		QTS	0.4952	0.4690	\$0.0262		QTS	0.4829	0.4567	\$0.0262
PTS	0.2497	0.2367	\$0.0130		PTS	0.2476	0.2345	\$0.0131		PTS	0.2414	0.2284	\$0.0130
10 OZ.	0.1561	0.1479	\$0.0082		10 OZ.	0.1547	0.1466	\$0.0081		10 OZ.	0.1509	0.1427	\$0.0082
1/2 PTS	0.1249	0.1183	\$0.0066		1/2 PTS	0.1238	0.1172	\$0.0066		1/2 PTS	0.1207	0.1142	\$0.0065
1% B.M.SWAC GAL	1.9245	1.8196	\$0.1049	<u>B.M. SWAC 1.00%</u>	GAL	1.9073	1.8023	\$0.1050	<u>B.M. SWAC 1.00%</u>	GAL	1.8581	1.7532	\$0.1049
1/2 GAL	0.9623	0.9098	\$0.0525		1/2 GAL	0.9536	0.9012	\$0.0524		1/2 GAL	0.9291	0.8766	\$0.0525
QTS	0.4811	0.4549	\$0.0262		QTS	0.4768	0.4506	\$0.0262		QTS	0.4645	0.4383	\$0.0262
PTS	0.2406	0.2274	\$0.0132		PTS	0.2384	0.2253	\$0.0131		PTS	0.2323	0.2191	\$0.0132
10 OZ.	0.1504	0.1422	\$0.0082		10 OZ.	0.1490	0.1408	\$0.0082		10 OZ.	0.1452	0.1370	\$0.0082
1/2 PTS	0.1203	0.1137	\$0.0066		1/2 PTS	0.1192	0.1126	\$0.0066		1/2 PTS	0.1161	0.1096	\$0.0065
.50% BM/SWAC/SKIM	1.8533	1.7479	\$0.1054	<u>BM/SWAC/SKIM 0.50%</u>	GAL	1.8360	1.7307	\$0.1053	<u>BM/SWAC/SKIM 0.50%</u>	GAL	1.7868	1.6815	\$0.1053
1/2 GAL	0.9266	0.8740	\$0.0526		1/2 GAL	0.9180	0.8653	\$0.0527		1/2 GAL	0.8934	0.8407	\$0.0527
QTS	0.4633	0.4370	\$0.0263		QTS	0.4590	0.4327	\$0.0263		QTS	0.4467	0.4204	\$0.0263
PTS	0.2317	0.2185	\$0.0132		PTS	0.2295	0.2163	\$0.0132		PTS	0.2234	0.2102	\$0.0132
10 OZ.	0.1448	0.1366	\$0.0082		10 OZ.	0.1434	0.1352	\$0.0082		10 OZ.	0.1396	0.1314	\$0.0082
1/2 PTS	0.1158	0.1092	\$0.0066		1/2 PTS	0.1148	0.1082	\$0.0066		1/2 PTS	0.1117	0.1051	\$0.0066
<u>FLAV 3.25%GAL</u>	2.0926	1.9963	\$0.0963	<u>FLAV.MILK 3.25%</u>	GAL	2.0766	1.9803	\$0.0963	<u>FLAV.MILK 3.25%</u>	GAL	2.0310	1.9347	\$0.0963
1/2 GAL	1.0463	0.9982	\$0.0481		1/2 GAL	1.0383	0.9902	\$0.0481		1/2 GAL	1.0155	0.9674	\$0.0481
QTS	0.5232	0.4991	\$0.0241		QTS	0.5192	0.4951	\$0.0241		QTS	0.5078	0.4837	\$0.0241
PTS	0.2616	0.2495	\$0.0121		PTS	0.2596	0.2475	\$0.0121		PTS	0.2539	0.2418	\$0.0121
10 OZ.	0.1635	0.1560	\$0.0075		10 OZ.	0.1622	0.1547	\$0.0075		10 OZ.	0.1587	0.1512	\$0.0075
1/2 PTS	0.1308	0.1248	\$0.0060		1/2 PTS	0.1298	0.1238	\$0.0060		1/2 PTS	0.1269	0.1209	\$0.0060
FLAV 1.25%GAL	1.8542	1.7571	\$0.0971	<u>FLAV.MILK LF 1.50%</u>	GAL	1.8382	1.7411	\$0.0971	<u>FLAV.MILK LF 1.50%</u>	GAL	1.7926	1.6954	\$0.0972
FLAV 1.50% HG	0.9271	0.8785	\$0.0486		1/2 GAL	0.9191	0.8705	\$0.0486		1/2 GAL	0.8963	0.8477	\$0.0486
FLAV 1.50% QT	0.4636	0.4393	\$0.0243		QTS	0.4596	0.4353	\$0.0243		QTS	0.4482	0.4239	\$0.0243
FLAV 1.50% PT	0.2318	0.2196	\$0.0122		PTS	0.2298	0.2176	\$0.0122		PTS	0.2241	0.2119	\$0.0122
FLAV 1.50%10oz	0.1449	0.1373	\$0.0076		10 OZ.	0.1436	0.1360	\$0.0076		10 OZ.	0.1400	0.1325	\$0.0075
FLAV 1.50%HPT	0.1159	0.1098	\$0.0061	1.50%	1/2 PTS	0.1149	0.1088	\$0.0061	1.50%	1/2 PTS	0.1120	0.1060	\$0.0060
FLAV 1% HPT	0.1116	0.1055	\$0.0061	1.00%	1/2 PTS	0.1106	0.1045	\$0.0061	1.00%	1/2 PTS	0.1106	0.1045	\$0.0061
FLAV 2% HPT	0.1201	0.1141	\$0.0060	2.00%	1/2 PTS	0.1191	0.1131	\$0.0060	2.00%	1/2 PTS	0.1163	0.1102	\$0.0061

THIS REPORT IS INTENDED AS A GUIDE.
THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.

QUESTIONS CONCERNING THIS REPORT MAY BE ADDRESSED TRODNEY L PHILLIPS ADMINISTRATOR 804-786-2013

PLEASE SEE PAGE 2 FOR ADDITIONAL INFORMATION CONCERNING THIS REPORT