

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES

Division of Purchases and Supply
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November 26, 2012

MEMORANDUM

TO: State Agencies and Institutions

ATTENTION: Purchasing Agents and Food Service Managers

FROM: **Sharita Bryant**
Statewide Commodity Contract Officer

SUBJECT: Virginia State Milk Commission Raw Milk
Cost Comparison, **Contract 3807501**

Reference the State Milk Commission Milk marketing area map attached. Refer to the appropriate geographical region for your agency. Under each region you will see a variance column. Prices listed in this column reflect changes for each product and container size. After price adjustment is made to determine current pricing, you are encouraged to keep price change sheets for future references.

The attached Raw Milk Comparison is now available on the Division of Purchases and Supply web site at www.eva.state.va.us. Go under "State Contract" and pull up Contract Number **3807501** Milk and Related Products.

If you do not have access to the Internet and want to continue to receive a paper copy of the Raw Milk Comparison, contact Sharita Bryant at (804) 786-3897 or e-mail sharita.bryant@dgs.virginia.gov.

Attachment

EASTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT EASTERN MARKET	PRIOR EASTERN MARKET	EASTERN MARKET VARIANCE	WESTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT WEST MARKET	PRIOR WEST MARKET	WESTERN MKT VARIANCE	SOUTHWEST MKT (SWEST) CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT SWEST MARKET	PRIOR SWEST MARKET	SWEST MARKET VARIANCE	
	PRODUCT COST	PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	PRODUCT COST	PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	PRODUCT COST	PRODUCT COST	VARIANCE
PROD. TEST & SIZE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE
HVD 3.25%GAL	2.4547	2.3965	\$0.0582	3.25%	GAL	2.4375	2.3793	\$0.0582	3.25%	GAL	2.3988	2.3406	\$0.0582
1/2 GAL	1.2273	1.1982	\$0.0291	HVD	1/2 GAL	1.2187	1.1896	\$0.0291	HVD	1/2 GAL	1.1994	1.1703	\$0.0291
QTS	0.6137	0.5991	\$0.0146	HOMO	QTS	0.6094	0.5948	\$0.0146	HOMO	QTS	0.5997	0.5851	\$0.0146
PTS	0.3068	0.2996	\$0.0072		PTS	0.3047	0.2974	\$0.0073		PTS	0.2998	0.2926	\$0.0072
10 OZ.	0.1918	0.1872	\$0.0046		10 OZ.	0.1904	0.1859	\$0.0045		10 OZ.	0.1874	0.1829	\$0.0045
1/2 PTS	0.1534	0.1498	\$0.0036		1/2 PTS	0.1523	0.1487	\$0.0036		1/2 PTS	0.1499	0.1463	\$0.0036
LF 2% GAL	2.2482	2.1847	\$0.0635	LOWFAT 2.00%	GAL	2.2309	2.1675	\$0.0634	LOWFAT 2.00%	GAL	2.1921	2.1287	\$0.0634
1/2 GAL	1.1241	1.0923	\$0.0318		1/2 GAL	1.1155	1.0837	\$0.0318		1/2 GAL	1.0961	1.0643	\$0.0318
QTS	0.5620	0.5462	\$0.0158		QTS	0.5577	0.5419	\$0.0158		QTS	0.5480	0.5322	\$0.0158
PTS	0.2810	0.2731	\$0.0079		PTS	0.2789	0.2709	\$0.0080		PTS	0.2740	0.2661	\$0.0079
10 OZ.	0.1756	0.1707	\$0.0049		10 OZ.	0.1743	0.1693	\$0.0050		10 OZ.	0.1713	0.1663	\$0.0050
1/2 PTS	0.1405	0.1365	\$0.0040		1/2 PTS	0.1394	0.1355	\$0.0039		1/2 PTS	0.1370	0.1330	\$0.0040
1.5% GAL	2.1633	2.0978	\$0.0655	LOWFAT 1.50%	GAL	2.1460	2.0805	\$0.0655	LOWFAT 1.50%	GAL	2.1072	2.0417	\$0.0655
1/2 GAL	1.0816	1.0489	\$0.0327		1/2 GAL	1.0730	1.0403	\$0.0327		1/2 GAL	1.0536	1.0209	\$0.0327
QTS	0.5408	0.5244	\$0.0164		QTS	0.5365	0.5201	\$0.0164		QTS	0.5268	0.5104	\$0.0164
PTS	0.2704	0.2622	\$0.0082		PTS	0.2683	0.2601	\$0.0082		PTS	0.2634	0.2552	\$0.0082
10 OZ.	0.1690	0.1639	\$0.0051		10 OZ.	0.1677	0.1625	\$0.0052		10 OZ.	0.1646	0.1595	\$0.0051
1/2 PTS	0.1352	0.1311	\$0.0041		1/2 PTS	0.1341	0.1300	\$0.0041		1/2 PTS	0.1317	0.1276	\$0.0041
1% B.M.SWAC GAL	2.0784	2.0108	\$0.0676	B.M. SWAC 1.00%	GAL	2.0611	1.9936	\$0.0675	B.M. SWAC 1.00%	GAL	2.0223	1.9548	\$0.0675
1/2 GAL	1.0392	1.0054	\$0.0338		1/2 GAL	1.0306	0.9968	\$0.0338		1/2 GAL	1.0112	0.9774	\$0.0338
QTS	0.5196	0.5027	\$0.0169		QTS	0.5153	0.4984	\$0.0169		QTS	0.5056	0.4887	\$0.0169
PTS	0.2598	0.2514	\$0.0084		PTS	0.2576	0.2492	\$0.0084		PTS	0.2528	0.2443	\$0.0085
10 OZ.	0.1624	0.1571	\$0.0053		10 OZ.	0.1610	0.1557	\$0.0053		10 OZ.	0.1580	0.1527	\$0.0053
1/2 PTS	0.1299	0.1257	\$0.0042		1/2 PTS	0.1288	0.1246	\$0.0042		1/2 PTS	0.1264	0.1222	\$0.0042
.50% BM/SWAC/SKIM	1.9958	1.9261	\$0.0697	BM/SWAC/SKIM 0.50%	GAL	1.9785	1.9089	\$0.0696	BM/SWAC/SKIM 0.50%	GAL	1.9397	1.8700	\$0.0697
1/2 GAL	0.9979	0.9631	\$0.0348		1/2 GAL	0.9893	0.9544	\$0.0349		1/2 GAL	0.9698	0.9350	\$0.0348
QTS	0.4989	0.4815	\$0.0174		QTS	0.4946	0.4772	\$0.0174		QTS	0.4849	0.4675	\$0.0174
PTS	0.2495	0.2408	\$0.0087		PTS	0.2473	0.2386	\$0.0087		PTS	0.2425	0.2338	\$0.0087
10 OZ.	0.1559	0.1505	\$0.0054		10 OZ.	0.1546	0.1491	\$0.0055		10 OZ.	0.1515	0.1461	\$0.0054
1/2 PTS	0.1247	0.1204	\$0.0043		1/2 PTS	0.1237	0.1193	\$0.0044		1/2 PTS	0.1212	0.1169	\$0.0043
FLAV 3.25%GAL	2.2834	2.2293	\$0.0541	FLAV.MILK 3.25%	GAL	2.2674	2.2133	\$0.0541	FLAV.MILK 3.25%	GAL	2.2314	2.1773	\$0.0541
1/2 GAL	1.1417	1.1146	\$0.0271		1/2 GAL	1.1337	1.1066	\$0.0271		1/2 GAL	1.1157	1.0886	\$0.0271
QTS	0.5709	0.5573	\$0.0136		QTS	0.5669	0.5533	\$0.0136		QTS	0.5579	0.5443	\$0.0136
PTS	0.2854	0.2787	\$0.0067		PTS	0.2834	0.2767	\$0.0067		PTS	0.2789	0.2722	\$0.0067
10 OZ.	0.1784	0.1742	\$0.0042		10 OZ.	0.1771	0.1729	\$0.0042		10 OZ.	0.1743	0.1701	\$0.0042
1/2 PTS	0.1427	0.1393	\$0.0034		1/2 PTS	0.1417	0.1383	\$0.0034		1/2 PTS	0.1395	0.1361	\$0.0034
FLAV 1.25%GAL	2.0077	1.9469	\$0.0608	FLAV.MILK LF 1.50%	GAL	1.9917	1.9309	\$0.0608	FLAV.MILK LF 1.50%	GAL	1.9557	1.8949	\$0.0608
FLAV 1.50% HG	1.0038	0.9734	\$0.0304		1/2 GAL	0.9958	0.9654	\$0.0304		1/2 GAL	0.9778	0.9474	\$0.0304
FLAV 1.50% QT	0.5019	0.4867	\$0.0152		QTS	0.4979	0.4827	\$0.0152		QTS	0.4889	0.4737	\$0.0152
FLAV 1.50% PT	0.2510	0.2434	\$0.0076		PTS	0.2490	0.2414	\$0.0076		PTS	0.2445	0.2369	\$0.0076
FLAV 1.50%10oz	0.1568	0.1521	\$0.0047		10 OZ.	0.1556	0.1509	\$0.0047		10 OZ.	0.1528	0.1480	\$0.0048
FLAV 1.50%HPT	0.1255	0.1217	\$0.0038	1.50%	1/2 PTS	0.1245	0.1207	\$0.0038	1.50%	1/2 PTS	0.1222	0.1184	\$0.0038
FLAV 1%HPT	0.1206	0.1166	\$0.0040	1.00%	1/2 PTS	0.1196	0.1156	\$0.0040	1.00%	1/2 PTS	0.1196	0.1156	\$0.0040
FLAV 2%HPT	0.1304	0.1267	\$0.0037	2.00%	1/2 PTS	0.1294	0.1257	\$0.0037	2.00%	1/2 PTS	0.1272	0.1235	\$0.0037

THIS REPORT IS INTENDED AS A GUIDE.
 THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.

QUESTIONS CONCERNING THIS REPORT MAY BE ADDRESSED TO RODNEY L PHILLIPS ADMINISTRATOR 804-786-2013

PLEASE SEE PAGE 2 FOR ADDITIONAL INFORMATION CONCERNING THIS REPORT