

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES

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November 20, 2009

MEMORANDUM

TO: State Agencies and Institutions

ATTENTION: Purchasing Agents and Food Service Managers

FROM: Edwin Patterson
Statewide Commodity Contract Officer

SUBJECT: Virginia State Milk Commission Raw Milk
Cost Comparison, **Contract 38075-01-10**

Reference the State Milk Commission Milk marketing area map attached. Refer to the appropriate geographical region for your agency. Under each region you will see a variance column. Prices listed in this column reflect changes for each product and container size. After price adjustment is made to determine current pricing, you are encouraged to keep price change sheets for future references.

The attached Raw Milk Comparison is now available on the Division of Purchases and Supply web site at www.eva.state.va.us. Go under "State Contract" and pull up Contract Number **38075-01-10** Milk and Related Products.

If you do not have access to the Internet and want to continue to receive a paper copy of the Raw Milk Comparison, contact Diane Coles at (804) 786-8996 or e-mail at dcoles@dgs.state.va.us.

ED/dl

Attachment

20-Nov-09

VIRGINIA STATE MILK COMMISSION
RAW MILK COST COMPARISON
PRODUCTS AND CONTAINERS

Dec-09

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EASTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT EASTERN MARKET	PRIOR EASTERN MARKET	EASTERN MARKET VARIANCE	WESTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT WEST MARKET	PRIOR WEST MARKET	WESTERN MKT VARIANCE	SOUTHWEST MKT (SWEST) CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT SWEST MARKET	PRIOR SWEST MARKET	SWEST MARKET VARIANCE
	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE
PROD. TEST & SIZE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE
HVD 3.25%GAL	1.8134	1.7141	\$0.0993	3.25%	GAL	1.7962	1.6969	\$0.0993	3.25%	GAL	1.7721	1.6728	\$0.0993
1/2 GAL	0.9067	0.8570	\$0.0497	HVD	1/2 GAL	0.8981	0.8484	\$0.0497	HVD	1/2 GAL	0.8861	0.8364	\$0.0497
QTS	0.4533	0.4285	\$0.0248	HOMO	QTS	0.4490	0.4242	\$0.0248	HOMO	QTS	0.4430	0.4182	\$0.0248
PTS	0.2267	0.2143	\$0.0124		PTS	0.2245	0.2121	\$0.0124		PTS	0.2215	0.2091	\$0.0124
10 OZ.	0.1417	0.1339	\$0.0078		10 OZ.	0.1403	0.1326	\$0.0077		10 OZ.	0.1384	0.1307	\$0.0077
1/2 PTS	0.1133	0.1071	\$0.0062		1/2 PTS	0.1123	0.1061	\$0.0062		1/2 PTS	0.1108	0.1046	\$0.0062
LF 2% GAL	1.6709	1.5876	\$0.0833	LOWFAT 2.00%	GAL	1.6536	1.5703	\$0.0833	LOWFAT 2.00%	GAL	1.6295	1.5462	\$0.0833
1/2 GAL	0.8354	0.7938	\$0.0416		1/2 GAL	0.8268	0.7852	\$0.0416		1/2 GAL	0.8147	0.7731	\$0.0416
QTS	0.4177	0.3969	\$0.0208		QTS	0.4134	0.3926	\$0.0208		QTS	0.4074	0.3865	\$0.0209
PTS	0.2089	0.1984	\$0.0105		PTS	0.2067	0.1963	\$0.0104		PTS	0.2037	0.1933	\$0.0104
10 OZ.	0.1305	0.1240	\$0.0065		10 OZ.	0.1292	0.1227	\$0.0065		10 OZ.	0.1273	0.1208	\$0.0065
1/2 PTS	0.1044	0.0992	\$0.0052		1/2 PTS	0.1034	0.0981	\$0.0053		1/2 PTS	0.1018	0.0966	\$0.0052
1.5% GAL	1.6122	1.5354	\$0.0768	LOWFAT 1.50%	GAL	1.5949	1.5181	\$0.0768	LOWFAT 1.50%	GAL	1.5708	1.4940	\$0.0768
1/2 GAL	0.8061	0.7677	\$0.0384		1/2 GAL	0.7975	0.7591	\$0.0384		1/2 GAL	0.7854	0.7470	\$0.0384
QTS	0.4030	0.3838	\$0.0192		QTS	0.3987	0.3795	\$0.0192		QTS	0.3927	0.3735	\$0.0192
PTS	0.2015	0.1919	\$0.0096		PTS	0.1994	0.1898	\$0.0096		PTS	0.1964	0.1868	\$0.0096
10 OZ.	0.1260	0.1200	\$0.0060		10 OZ.	0.1246	0.1186	\$0.0060		10 OZ.	0.1227	0.1167	\$0.0060
1/2 PTS	0.1008	0.0960	\$0.0048		1/2 PTS	0.0997	0.0949	\$0.0048		1/2 PTS	0.0982	0.0934	\$0.0048
1% B.M.SWAC GAL	1.5535	1.4832	\$0.0703	B.M. SWAC 1.00%	GAL	1.5363	1.4659	\$0.0704	B.M. SWAC 1.00%	GAL	1.5121	1.4418	\$0.0703
1/2 GAL	0.7767	0.7416	\$0.0351		1/2 GAL	0.7681	0.7330	\$0.0351		1/2 GAL	0.7561	0.7209	\$0.0352
QTS	0.3884	0.3708	\$0.0176		QTS	0.3841	0.3665	\$0.0176		QTS	0.3780	0.3604	\$0.0176
PTS	0.1942	0.1854	\$0.0088		PTS	0.1920	0.1832	\$0.0088		PTS	0.1890	0.1802	\$0.0088
10 OZ.	0.1214	0.1159	\$0.0055		10 OZ.	0.1200	0.1145	\$0.0055		10 OZ.	0.1181	0.1126	\$0.0055
1/2 PTS	0.0971	0.0927	\$0.0044		1/2 PTS	0.0960	0.0916	\$0.0044		1/2 PTS	0.0945	0.0901	\$0.0044
.50% BM/SWAC/SKIM	1.4965	1.4326	\$0.0639	BM/SWAC/SKIM 0.50%	GAL	1.4793	1.4154	\$0.0639	BM/SWAC/SKIM 0.50%	GAL	1.4551	1.3912	\$0.0639
1/2 GAL	0.7483	0.7163	\$0.0320		1/2 GAL	0.7396	0.7077	\$0.0319		1/2 GAL	0.7276	0.6956	\$0.0320
QTS	0.3741	0.3582	\$0.0159		QTS	0.3698	0.3538	\$0.0160		QTS	0.3638	0.3478	\$0.0160
PTS	0.1871	0.1791	\$0.0080		PTS	0.1849	0.1769	\$0.0080		PTS	0.1819	0.1739	\$0.0080
10 OZ.	0.1169	0.1119	\$0.0050		10 OZ.	0.1156	0.1106	\$0.0050		10 OZ.	0.1137	0.1087	\$0.0050
1/2 PTS	0.0935	0.0895	\$0.0040		1/2 PTS	0.0925	0.0885	\$0.0040		1/2 PTS	0.0909	0.0870	\$0.0039
FLAV 3.25%GAL	1.6869	1.5945	\$0.0924	FLAV.MILK 3.25%	GAL	1.6709	1.5785	\$0.0924	FLAV.MILK 3.25%	GAL	1.6485	1.5561	\$0.0924
1/2 GAL	0.8434	0.7972	\$0.0462		1/2 GAL	0.8354	0.7892	\$0.0462		1/2 GAL	0.8242	0.7780	\$0.0462
QTS	0.4217	0.3986	\$0.0231		QTS	0.4177	0.3946	\$0.0231		QTS	0.4121	0.3890	\$0.0231
PTS	0.2109	0.1993	\$0.0116		PTS	0.2089	0.1973	\$0.0116		PTS	0.2061	0.1945	\$0.0116
10 OZ.	0.1318	0.1246	\$0.0072		10 OZ.	0.1305	0.1233	\$0.0072		10 OZ.	0.1288	0.1216	\$0.0072
1/2 PTS	0.1054	0.0997	\$0.0057		1/2 PTS	0.1044	0.0987	\$0.0057		1/2 PTS	0.1030	0.0973	\$0.0057
FLAV 1.25%GAL	1.4962	1.4250	\$0.0712	FLAV.MILK LF 1.50%	GAL	1.4802	1.4090	\$0.0712	FLAV.MILK LF 1.50%	GAL	1.4578	1.3866	\$0.0712
FLAV 1.50% HG	0.7481	0.7125	\$0.0356		1/2 GAL	0.7401	0.7045	\$0.0356		1/2 GAL	0.7289	0.6933	\$0.0356
FLAV 1.50% QT	0.3741	0.3562	\$0.0179		QTS	0.3701	0.3522	\$0.0179		QTS	0.3645	0.3466	\$0.0179
FLAV 1.50% PT	0.1870	0.1781	\$0.0089		PTS	0.1850	0.1761	\$0.0089		PTS	0.1822	0.1733	\$0.0089
FLAV 1.50%10oz	0.1169	0.1113	\$0.0056		10 OZ.	0.1156	0.1101	\$0.0055		10 OZ.	0.1139	0.1083	\$0.0056
FLAV 1.50%HPT	0.0935	0.0891	\$0.0044	1.50%	1/2 PTS	0.0925	0.0881	\$0.0044	1.50%	1/2 PTS	0.0911	0.0867	\$0.0044
FLAV 1%HPT	0.0901	0.0860	\$0.0041	1.00%	1/2 PTS	0.0891	0.0850	\$0.0041	1.00%	1/2 PTS	0.0891	0.0850	\$0.0041
FLAV 2%HPT	0.0969	0.0921	\$0.0048	2.00%	1/2 PTS	0.0959	0.0911	\$0.0048	2.00%	1/2 PTS	0.0945	0.0897	\$0.0048

THIS REPORT IS INTENDED AS A GUIDE.

THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.

QUESTIONS CONCERNING THIS REPORT MAY BE ADDRESSED TO RODNEY L. PHILLIPS

ADMINISTRATOR

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