

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES

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December 28, 2011

MEMORANDUM

TO: State Agencies and Institutions

ATTENTION: Purchasing Agents and Food Service Managers

FROM: **Sharita Bryant**
Statewide Commodity Contract Officer

SUBJECT: Virginia State Milk Commission Raw Milk
Cost Comparison, **Contract 3807501**

Reference the State Milk Commission Milk marketing area map attached. Refer to the appropriate geographical region for your agency. Under each region you will see a variance column. Prices listed in this column reflect changes for each product and container size. After price adjustment is made to determine current pricing, you are encouraged to keep price change sheets for future references.

The attached Raw Milk Comparison is now available on the Division of Purchases and Supply web site at www.eva.state.va.us. Go under "State Contract" and pull up Contract Number **3807501** Milk and Related Products.

If you do not have access to the Internet and want to continue to receive a paper copy of the Raw Milk Comparison, contact Sharita Bryant at (804) 786-3897 or e-mail sharita.bryant@dgs.virginia.gov.

Attachment

EASTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT EASTERN MARKET	PRIOR EASTERN MARKET	EASTERN MARKET VARIANCE	WESTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT WEST MARKET	PRIOR WEST MARKET	WESTERN MKT VARIANCE	SOUTHWEST MKT (SWEST) CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT SWEST MARKET	PRIOR SWEST MARKET	SWEST MARKET VARIANCE	
	\$20.3900 \$1.8117 \$12.0500 \$1.9578	\$19.0400 \$2.0913 \$12.3800 \$1.9662	\$1.3500 (\$0.2796) (\$0.3300) (\$0.0084)			\$20.1900 \$1.8097 \$12.0500 \$1.9578	\$18.8400 \$2.0893 \$12.3800 \$1.9662	\$1.3500 (\$0.2796) (\$0.3300) (\$0.0084)		\$19.8600 \$1.8064 \$12.0500 \$1.9578	\$18.5100 \$2.0860 \$12.3800 \$1.9662	\$1.3500 (\$0.2796) (\$0.3300) (\$0.0084)	
PROD. TEST & SIZE	EASTERN RAW PRODUCT COST THIS MO.	EASTERN RAW PRODUCT COST LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	WESTERN RAW PRODUCT COST THIS MO.	WESTERN RAW PRODUCT COST LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	SWEST RAW PRODUCT COST THIS MO.	SWEST RAW PRODUCT COST LAST MO.	VARIANCE
<u>HVD 3.25%GAL</u>	2.2371	2.2036	\$0.0335	<u>3.25%</u>	GAL	2.2199	2.1864	\$0.0335	<u>3.25%</u>	GAL	2.1916	2.1580	\$0.0336
1/2 GAL	1.1186	1.1018	\$0.0168	HVD	1/2 GAL	1.1100	1.0932	\$0.0168	HVD	1/2 GAL	1.0958	1.0790	\$0.0168
QTS	0.5593	0.5509	\$0.0084	HOMO	QTS	0.5550	0.5466	\$0.0084	HOMO	QTS	0.5479	0.5395	\$0.0084
PTS	0.2796	0.2754	\$0.0042		PTS	0.2775	0.2733	\$0.0042		PTS	0.2739	0.2697	\$0.0042
10 OZ.	0.1748	0.1722	\$0.0026		10 OZ.	0.1734	0.1708	\$0.0026		10 OZ.	0.1712	0.1686	\$0.0026
1/2 PTS	0.1398	0.1377	\$0.0021		1/2 PTS	0.1387	0.1366	\$0.0021		1/2 PTS	0.1370	0.1349	\$0.0021
<u>LF 2% GAL</u>	2.0651	1.9999	\$0.0652	<u>LOWFAT</u>	GAL	2.0479	1.9827	\$0.0652	<u>LOWFAT</u>	GAL	2.0195	1.9542	\$0.0653
1/2 GAL	1.0326	0.9999	\$0.0327	2.00%	1/2 GAL	1.0240	0.9913	\$0.0327	2.00%	1/2 GAL	1.0097	0.9771	\$0.0326
QTS	0.5163	0.5000	\$0.0163		QTS	0.5120	0.4957	\$0.0163		QTS	0.5049	0.4886	\$0.0163
PTS	0.2581	0.2500	\$0.0081		PTS	0.2560	0.2478	\$0.0082		PTS	0.2524	0.2443	\$0.0081
10 OZ.	0.1613	0.1562	\$0.0051		10 OZ.	0.1600	0.1549	\$0.0051		10 OZ.	0.1578	0.1527	\$0.0051
1/2 PTS	0.1291	0.1250	\$0.0041		1/2 PTS	0.1280	0.1239	\$0.0041		1/2 PTS	0.1262	0.1221	\$0.0041
1.5% GAL	1.9943	1.9164	\$0.0779	<u>LOWFAT</u>	GAL	1.9770	1.8991	\$0.0779	<u>LOWFAT</u>	GAL	1.9486	1.8707	\$0.0779
1/2 GAL	0.9971	0.9582	\$0.0389	1.50%	1/2 GAL	0.9885	0.9496	\$0.0389	1.50%	1/2 GAL	0.9743	0.9353	\$0.0390
QTS	0.4986	0.4791	\$0.0195		QTS	0.4943	0.4748	\$0.0195		QTS	0.4871	0.4677	\$0.0194
PTS	0.2493	0.2395	\$0.0098		PTS	0.2471	0.2374	\$0.0097		PTS	0.2436	0.2338	\$0.0098
10 OZ.	0.1558	0.1497	\$0.0061		10 OZ.	0.1545	0.1484	\$0.0061		10 OZ.	0.1522	0.1461	\$0.0061
1/2 PTS	0.1246	0.1198	\$0.0048		1/2 PTS	0.1236	0.1187	\$0.0049		1/2 PTS	0.1218	0.1169	\$0.0049
1% B.M.SWAC GAL	1.9234	1.8329	\$0.0905	<u>B.M. SWAC</u>	GAL	1.9061	1.8156	\$0.0905	<u>B.M. SWAC</u>	GAL	1.8777	1.7872	\$0.0905
1/2 GAL	0.9617	0.9164	\$0.0453	1.00%	1/2 GAL	0.9531	0.9078	\$0.0453	1.00%	1/2 GAL	0.9388	0.8936	\$0.0452
QTS	0.4808	0.4582	\$0.0226		QTS	0.4765	0.4539	\$0.0226		QTS	0.4694	0.4468	\$0.0226
PTS	0.2404	0.2291	\$0.0113		PTS	0.2383	0.2270	\$0.0113		PTS	0.2347	0.2234	\$0.0113
10 OZ.	0.1503	0.1432	\$0.0071		10 OZ.	0.1489	0.1418	\$0.0071		10 OZ.	0.1467	0.1396	\$0.0071
1/2 PTS	0.1202	0.1146	\$0.0056		1/2 PTS	0.1191	0.1135	\$0.0056		1/2 PTS	0.1174	0.1117	\$0.0057
.50% BM/SWAC/SKIM	1.8547	1.7514	\$0.1033	<u>BM/SWAC/SKIM</u>	GAL	1.8374	1.7341	\$0.1033	<u>BM/SWAC/SKIM</u>	GAL	1.8089	1.7056	\$0.1033
1/2 GAL	0.9273	0.8757	\$0.0516	0.50%	1/2 GAL	0.9187	0.8671	\$0.0516	0.50%	1/2 GAL	0.9045	0.8528	\$0.0517
QTS	0.4637	0.4378	\$0.0259		QTS	0.4594	0.4335	\$0.0259		QTS	0.4522	0.4264	\$0.0258
PTS	0.2318	0.2189	\$0.0129		PTS	0.2297	0.2168	\$0.0129		PTS	0.2261	0.2132	\$0.0129
10 OZ.	0.1449	0.1368	\$0.0081		10 OZ.	0.1435	0.1355	\$0.0080		10 OZ.	0.1413	0.1333	\$0.0080
1/2 PTS	0.1159	0.1095	\$0.0064		1/2 PTS	0.1148	0.1084	\$0.0064		1/2 PTS	0.1131	0.1066	\$0.0065
FLAV 3.25%GAL	2.0811	2.0498	\$0.0313	<u>FLAV.MILK</u>	GAL	2.0651	2.0338	\$0.0313	<u>FLAV.MILK</u>	GAL	2.0387	2.0074	\$0.0313
1/2 GAL	1.0405	1.0249	\$0.0156	3.25%	1/2 GAL	1.0325	1.0169	\$0.0156	3.25%	1/2 GAL	1.0193	1.0037	\$0.0156
QTS	0.5203	0.5125	\$0.0078		QTS	0.5163	0.5085	\$0.0078		QTS	0.5097	0.5019	\$0.0078
PTS	0.2601	0.2562	\$0.0039		PTS	0.2581	0.2542	\$0.0039		PTS	0.2548	0.2509	\$0.0039
10 OZ.	0.1626	0.1601	\$0.0025		10 OZ.	0.1613	0.1589	\$0.0024		10 OZ.	0.1593	0.1568	\$0.0025
1/2 PTS	0.1301	0.1281	\$0.0020		1/2 PTS	0.1291	0.1271	\$0.0020		1/2 PTS	0.1274	0.1255	\$0.0019
FLAV 1.25%GAL	1.8508	1.7785	\$0.0723	<u>FLAV.MILK LF</u>	GAL	1.8348	1.7625	\$0.0723	<u>FLAV.MILK LF</u>	GAL	1.8084	1.7361	\$0.0723
FLAV 1.50% HG	0.9254	0.8893	\$0.0361	1.50%	1/2 GAL	0.9174	0.8813	\$0.0361	1.50%	1/2 GAL	0.9042	0.8681	\$0.0361
FLAV 1.50% QT	0.4627	0.4446	\$0.0181		QTS	0.4587	0.4406	\$0.0181		QTS	0.4521	0.4340	\$0.0181
FLAV 1.50% PT	0.2314	0.2223	\$0.0091		PTS	0.2294	0.2203	\$0.0091		PTS	0.2261	0.2170	\$0.0091
FLAV 1.50%10oz	0.1446	0.1389	\$0.0057		10 OZ.	0.1433	0.1377	\$0.0056		10 OZ.	0.1413	0.1356	\$0.0057
FLAV 1.50%HPT	0.1157	0.1112	\$0.0045	1.50%	1/2 PTS	0.1147	0.1102	\$0.0045	1.50%	1/2 PTS	0.1130	0.1085	\$0.0045
FLAV 1%HPT	0.1116	0.1063	\$0.0053	1.00%	1/2 PTS	0.1106	0.1053	\$0.0053	1.00%	1/2 PTS	0.1106	0.1053	\$0.0053
FLAV 2%HPT	0.1198	0.1160	\$0.0038	2.00%	1/2 PTS	0.1188	0.1150	\$0.0038	2.00%	1/2 PTS	0.1171	0.1134	\$0.0037

THIS REPORT IS INTENDED AS A GUIDE.
 THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.