

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES

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June 18, 2010

MEMORANDUM

TO: State Agencies and Institutions

ATTENTION: Purchasing Agents and Food Service Managers

FROM: Edwin Patterson
Statewide Commodity Contract Officer

SUBJECT: Virginia State Milk Commission Raw Milk
Cost Comparison, **Contract 38075-01-10**

Reference the State Milk Commission Milk marketing area map attached. Refer to the appropriate geographical region for your agency. Under each region you will see a variance column. Prices listed in this column reflect changes for each product and container size. After price adjustment is made to determine current pricing, you are encouraged to keep price change sheets for future references.

The attached Raw Milk Comparison is now available on the Division of Purchases and Supply web site at www.eva.state.va.us. Go under "State Contract" and pull up Contract Number **38075-01-10** Milk and Related Products.

If you do not have access to the Internet and want to continue to receive a paper copy of the Raw Milk Comparison, contact Diane Coles at (804) 786-8996 or e-mail at dcoles@dgs.state.va.us.

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Attachment

18-Jun-10	VIRGINIA STATE MILK COMMISSION RAW MILK COST COMPARISON PRODUCTS AND CONTAINERS	Jul-10
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EASTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT EASTERN MARKET	PRIOR EASTERN MARKET	EASTERN MARKET VARIANCE	WESTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT WEST MARKET	PRIOR WEST MARKET	WESTERN MKT VARIANCE	SOUTHWEST MKT (SWEST) CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT SWEST MARKET	PRIOR SWEST MARKET	SWEST MARKET VARIANCE
	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE
PROD. TEST & SIZE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE
HVD 3.25%GAL	1.9567	1.9215	\$0.0352	3.25%	GAL	1.9395	1.9043	\$0.0352	3.25%	GAL	1.9077	1.8734	\$0.0343
1/2 GAL	0.9783	0.9608	\$0.0175	HVD	1/2 GAL	0.9697	0.9522	\$0.0175	HVD	1/2 GAL	0.9538	0.9367	\$0.0171
QTS	0.4892	0.4804	\$0.0088	HOMO	QTS	0.4849	0.4761	\$0.0088	HOMO	QTS	0.4769	0.4683	\$0.0086
PTS	0.2446	0.2402	\$0.0044		PTS	0.2424	0.2380	\$0.0044		PTS	0.2385	0.2342	\$0.0043
10 OZ.	0.1529	0.1501	\$0.0028		10 OZ.	0.1515	0.1488	\$0.0027		10 OZ.	0.1490	0.1464	\$0.0026
1/2 PTS	0.1223	0.1201	\$0.0022		1/2 PTS	0.1212	0.1190	\$0.0022		1/2 PTS	0.1192	0.1171	\$0.0021
LF 2% GAL	1.7872	1.7483	\$0.0389	LOWFAT 2.00%	GAL	1.7700	1.7311	\$0.0389	LOWFAT 2.00%	GAL	1.7381	1.7000	\$0.0381
1/2 GAL	0.8936	0.8741	\$0.0195		1/2 GAL	0.8850	0.8655	\$0.0195		1/2 GAL	0.8690	0.8500	\$0.0190
QTS	0.4468	0.4371	\$0.0097		QTS	0.4425	0.4328	\$0.0097		QTS	0.4345	0.4250	\$0.0095
PTS	0.2234	0.2185	\$0.0049		PTS	0.2212	0.2164	\$0.0048		PTS	0.2173	0.2125	\$0.0048
10 OZ.	0.1396	0.1366	\$0.0030		10 OZ.	0.1383	0.1352	\$0.0031		10 OZ.	0.1358	0.1328	\$0.0030
1/2 PTS	0.1117	0.1093	\$0.0024		1/2 PTS	0.1106	0.1082	\$0.0024		1/2 PTS	0.1086	0.1063	\$0.0023
1.5% GAL	1.7176	1.6772	\$0.0404	LOWFAT 1.50%	GAL	1.7004	1.6600	\$0.0404	LOWFAT 1.50%	GAL	1.6685	1.6290	\$0.0395
1/2 GAL	0.8588	0.8386	\$0.0202		1/2 GAL	0.8502	0.8300	\$0.0202		1/2 GAL	0.8342	0.8145	\$0.0197
QTS	0.4294	0.4193	\$0.0101		QTS	0.4251	0.4150	\$0.0101		QTS	0.4171	0.4072	\$0.0099
PTS	0.2147	0.2097	\$0.0050		PTS	0.2125	0.2075	\$0.0050		PTS	0.2086	0.2036	\$0.0050
10 OZ.	0.1342	0.1310	\$0.0032		10 OZ.	0.1328	0.1297	\$0.0031		10 OZ.	0.1304	0.1273	\$0.0031
1/2 PTS	0.1074	0.1048	\$0.0026		1/2 PTS	0.1063	0.1037	\$0.0026		1/2 PTS	0.1043	0.1018	\$0.0025
1% B.M.SWAC GAL	1.6480	1.6061	\$0.0419	B.M. SWAC 1.00%	GAL	1.6308	1.5889	\$0.0419	B.M. SWAC 1.00%	GAL	1.5989	1.5579	\$0.0410
1/2 GAL	0.8240	0.8031	\$0.0209		1/2 GAL	0.8154	0.7945	\$0.0209		1/2 GAL	0.7994	0.7789	\$0.0205
QTS	0.4120	0.4015	\$0.0105		QTS	0.4077	0.3972	\$0.0105		QTS	0.3997	0.3895	\$0.0102
PTS	0.2060	0.2008	\$0.0052		PTS	0.2038	0.1986	\$0.0052		PTS	0.1999	0.1947	\$0.0052
10 OZ.	0.1288	0.1255	\$0.0033		10 OZ.	0.1274	0.1241	\$0.0033		10 OZ.	0.1249	0.1217	\$0.0032
1/2 PTS	0.1030	0.1004	\$0.0026		1/2 PTS	0.1019	0.0993	\$0.0026		1/2 PTS	0.0999	0.0974	\$0.0025
.50% BM/SWAC/SKIM	1.5803	1.5369	\$0.0434	BM/SWAC/SKIM 0.50%	GAL	1.5630	1.5196	\$0.0434	BM/SWAC/SKIM 0.50%	GAL	1.5311	1.4885	\$0.0426
1/2 GAL	0.7901	0.7684	\$0.0217		1/2 GAL	0.7815	0.7598	\$0.0217		1/2 GAL	0.7655	0.7443	\$0.0212
QTS	0.3951	0.3842	\$0.0109		QTS	0.3908	0.3799	\$0.0109		QTS	0.3828	0.3721	\$0.0107
PTS	0.1975	0.1921	\$0.0054		PTS	0.1954	0.1899	\$0.0055		PTS	0.1914	0.1861	\$0.0053
10 OZ.	0.1235	0.1201	\$0.0034		10 OZ.	0.1221	0.1187	\$0.0034		10 OZ.	0.1196	0.1163	\$0.0033
1/2 PTS	0.0988	0.0961	\$0.0027		1/2 PTS	0.0977	0.0950	\$0.0027		1/2 PTS	0.0957	0.0930	\$0.0027
FLAV 3.25%GAL	1.8202	1.7875	\$0.0327	FLAV.MILK 3.25%	GAL	1.8042	1.7715	\$0.0327	FLAV.MILK 3.25%	GAL	1.7746	1.7427	\$0.0319
1/2 GAL	0.9101	0.8937	\$0.0164		1/2 GAL	0.9021	0.8857	\$0.0164		1/2 GAL	0.8873	0.8713	\$0.0160
QTS	0.4550	0.4469	\$0.0081		QTS	0.4510	0.4429	\$0.0081		QTS	0.4436	0.4357	\$0.0079
PTS	0.2275	0.2234	\$0.0041		PTS	0.2255	0.2214	\$0.0041		PTS	0.2218	0.2178	\$0.0040
10 OZ.	0.1422	0.1396	\$0.0026		10 OZ.	0.1410	0.1384	\$0.0026		10 OZ.	0.1386	0.1361	\$0.0025
1/2 PTS	0.1138	0.1117	\$0.0021		1/2 PTS	0.1128	0.1107	\$0.0021		1/2 PTS	0.1109	0.1089	\$0.0020
FLAV 1.25%GAL	1.5941	1.5566	\$0.0375	FLAV.MILK LF 1.50%	GAL	1.5781	1.5406	\$0.0375	FLAV.MILK LF 1.50%	GAL	1.5485	1.5118	\$0.0367
FLAV 1.50% HG	0.7970	0.7783	\$0.0187		1/2 GAL	0.7890	0.7703	\$0.0187		1/2 GAL	0.7742	0.7559	\$0.0183
FLAV 1.50% QT	0.3985	0.3891	\$0.0094		QTS	0.3945	0.3851	\$0.0094		QTS	0.3871	0.3779	\$0.0092
FLAV 1.50% PT	0.1993	0.1946	\$0.0047		PTS	0.1973	0.1926	\$0.0047		PTS	0.1936	0.1890	\$0.0046
FLAV 1.50%10oz	0.1245	0.1216	\$0.0029		10 OZ.	0.1233	0.1204	\$0.0029		10 OZ.	0.1210	0.1181	\$0.0029
FLAV 1.50%HPT	0.0996	0.0973	\$0.0023		1/2 PTS	0.0986	0.0963	\$0.0023	1.50%	1/2 PTS	0.0968	0.0945	\$0.0023
FLAV 1%HPT	0.0956	0.0932	\$0.0024	1.00%	1/2 PTS	0.0946	0.0922	\$0.0024	1.00%	1/2 PTS	0.0946	0.0922	\$0.0024
FLAV 2%HPT	0.1037	0.1014	\$0.0023	2.00%	1/2 PTS	0.1027	0.1004	\$0.0023	2.00%	1/2 PTS	0.1008	0.0986	\$0.0022

THIS REPORT IS INTENDED AS A GUIDE.

THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.