

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES

Division of Purchases and Supply
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April 23, 2010

MEMORANDUM

TO: State Agencies and Institutions

ATTENTION: Purchasing Agents and Food Service Managers

FROM: Edwin Patterson
Statewide Commodity Contract Officer

SUBJECT: Virginia State Milk Commission Raw Milk
Cost Comparison, **Contract 38075-01-10**

Reference the State Milk Commission Milk marketing area map attached. Refer to the appropriate geographical region for your agency. Under each region you will see a variance column. Prices listed in this column reflect changes for each product and container size. After price adjustment is made to determine current pricing, you are encouraged to keep price change sheets for future references.

The attached Raw Milk Comparison is now available on the Division of Purchases and Supply web site at www.eva.state.va.us. Go under "State Contract" and pull up Contract Number **38075-01-10** Milk and Related Products.

If you do not have access to the Internet and want to continue to receive a paper copy of the Raw Milk Comparison, contact Diane Coles at (804) 786-8996 or e-mail at dcoles@dgs.state.va.us.

ED/dl

Attachment

EASTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT EASTERN MARKET	PRIOR EASTERN MARKET	EASTERN MARKET VARIANCE	WESTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT WEST MARKET	PRIOR WEST MARKET	WESTERN MKT VARIANCE	SOUTHWEST MKT (SWEST) CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT SWEST MARKET	PRIOR SWEST MARKET	SWEST MARKET VARIANCE
	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE
PROD. TEST & SIZE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE
HVD 3.25%GAL	1.7951	1.7444	\$0.0507	3.25%	GAL	1.7779	1.7272	\$0.0507	3.25%	GAL	1.7461	1.6954	\$0.0507
1/2 GAL	0.8975	0.8722	\$0.0253	HVD	1/2 GAL	0.8889	0.8636	\$0.0253	HVD	1/2 GAL	0.8730	0.8477	\$0.0253
QTS	0.4488	0.4361	\$0.0127	HOMO	QTS	0.4445	0.4318	\$0.0127	HOMO	QTS	0.4365	0.4238	\$0.0127
PTS	0.2244	0.2180	\$0.0064		PTS	0.2222	0.2159	\$0.0063		PTS	0.2183	0.2119	\$0.0064
10 OZ.	0.1402	0.1363	\$0.0039		10 OZ.	0.1389	0.1349	\$0.0040		10 OZ.	0.1364	0.1325	\$0.0039
1/2 PTS	0.1122	0.1090	\$0.0032		1/2 PTS	0.1111	0.1079	\$0.0032		1/2 PTS	0.1091	0.1060	\$0.0031
LF 2% GAL	1.6338	1.5908	\$0.0430	LOWFAT 2.00%	GAL	1.6166	1.5735	\$0.0431	LOWFAT 2.00%	GAL	1.5847	1.5416	\$0.0431
1/2 GAL	0.8169	0.7954	\$0.0215		1/2 GAL	0.8083	0.7868	\$0.0215		1/2 GAL	0.7923	0.7708	\$0.0215
QTS	0.4084	0.3977	\$0.0107		QTS	0.4041	0.3934	\$0.0107		QTS	0.3962	0.3854	\$0.0108
PTS	0.2042	0.1988	\$0.0054		PTS	0.2021	0.1967	\$0.0054		PTS	0.1981	0.1927	\$0.0054
10 OZ.	0.1276	0.1243	\$0.0033		10 OZ.	0.1263	0.1229	\$0.0034		10 OZ.	0.1238	0.1204	\$0.0034
1/2 PTS	0.1021	0.0994	\$0.0027		1/2 PTS	0.1010	0.0983	\$0.0027		1/2 PTS	0.0990	0.0964	\$0.0026
1.5% GAL	1.5676	1.5277	\$0.0399	LOWFAT 1.50%	GAL	1.5504	1.5105	\$0.0399	LOWFAT 1.50%	GAL	1.5185	1.4786	\$0.0399
1/2 GAL	0.7838	0.7639	\$0.0199		1/2 GAL	0.7752	0.7552	\$0.0200		1/2 GAL	0.7592	0.7393	\$0.0199
QTS	0.3919	0.3819	\$0.0100		QTS	0.3876	0.3776	\$0.0100		QTS	0.3796	0.3696	\$0.0100
PTS	0.1960	0.1910	\$0.0050		PTS	0.1938	0.1888	\$0.0050		PTS	0.1898	0.1848	\$0.0050
10 OZ.	0.1225	0.1194	\$0.0031		10 OZ.	0.1211	0.1180	\$0.0031		10 OZ.	0.1186	0.1155	\$0.0031
1/2 PTS	0.0980	0.0955	\$0.0025		1/2 PTS	0.0969	0.0944	\$0.0025		1/2 PTS	0.0949	0.0924	\$0.0025
1% B.M.SWAC GAL	1.5014	1.4646	\$0.0368	B.M. SWAC 1.00%	GAL	1.4842	1.4474	\$0.0368	B.M. SWAC 1.00%	GAL	1.4523	1.4155	\$0.0368
1/2 GAL	0.7507	0.7323	\$0.0184		1/2 GAL	0.7421	0.7237	\$0.0184		1/2 GAL	0.7261	0.7077	\$0.0184
QTS	0.3754	0.3662	\$0.0092		QTS	0.3710	0.3618	\$0.0092		QTS	0.3631	0.3539	\$0.0092
PTS	0.1877	0.1831	\$0.0046		PTS	0.1855	0.1809	\$0.0046		PTS	0.1815	0.1769	\$0.0046
10 OZ.	0.1173	0.1144	\$0.0029		10 OZ.	0.1160	0.1131	\$0.0029		10 OZ.	0.1135	0.1106	\$0.0029
1/2 PTS	0.0938	0.0915	\$0.0023		1/2 PTS	0.0928	0.0905	\$0.0023		1/2 PTS	0.0908	0.0885	\$0.0023
.50% BM/SWAC/SKIM	1.4369	1.4032	\$0.0337	BM/SWAC/SKIM 0.50%	GAL	1.4196	1.3859	\$0.0337	BM/SWAC/SKIM 0.50%	GAL	1.3877	1.3540	\$0.0337
1/2 GAL	0.7184	0.7016	\$0.0168		1/2 GAL	0.7098	0.6930	\$0.0168		1/2 GAL	0.6939	0.6770	\$0.0169
QTS	0.3592	0.3508	\$0.0084		QTS	0.3549	0.3465	\$0.0084		QTS	0.3469	0.3385	\$0.0084
PTS	0.1796	0.1754	\$0.0042		PTS	0.1775	0.1732	\$0.0043		PTS	0.1735	0.1693	\$0.0042
10 OZ.	0.1123	0.1096	\$0.0027		10 OZ.	0.1109	0.1083	\$0.0026		10 OZ.	0.1084	0.1058	\$0.0026
1/2 PTS	0.0898	0.0877	\$0.0021		1/2 PTS	0.0887	0.0866	\$0.0021		1/2 PTS	0.0867	0.0846	\$0.0021
FLAV 3.25%GAL	1.6698	1.6227	\$0.0471	FLAV.MILK 3.25%	GAL	1.6538	1.6067	\$0.0471	FLAV.MILK 3.25%	GAL	1.6242	1.5771	\$0.0471
1/2 GAL	0.8349	0.8113	\$0.0236		1/2 GAL	0.8269	0.8033	\$0.0236		1/2 GAL	0.8121	0.7885	\$0.0236
QTS	0.4175	0.4057	\$0.0118		QTS	0.4135	0.4017	\$0.0118		QTS	0.4061	0.3943	\$0.0118
PTS	0.2087	0.2028	\$0.0059		PTS	0.2067	0.2008	\$0.0059		PTS	0.2030	0.1971	\$0.0059
10 OZ.	0.1305	0.1268	\$0.0037		10 OZ.	0.1292	0.1255	\$0.0037		10 OZ.	0.1269	0.1232	\$0.0037
1/2 PTS	0.1044	0.1014	\$0.0030		1/2 PTS	0.1034	0.1004	\$0.0030		1/2 PTS	0.1015	0.0986	\$0.0029
FLAV 1.25%GAL	1.4549	1.4178	\$0.0371	FLAV.MILK LF 1.50%	GAL	1.4389	1.4018	\$0.0371	FLAV.MILK LF 1.50%	GAL	1.4093	1.3722	\$0.0371
FLAV 1.50% HG	0.7274	0.7089	\$0.0185		1/2 GAL	0.7194	0.7009	\$0.0185		1/2 GAL	0.7046	0.6861	\$0.0185
FLAV 1.50% QT	0.3637	0.3545	\$0.0092		QTS	0.3597	0.3505	\$0.0092		QTS	0.3523	0.3431	\$0.0092
FLAV 1.50% PT	0.1819	0.1772	\$0.0047		PTS	0.1799	0.1752	\$0.0047		PTS	0.1762	0.1715	\$0.0047
FLAV 1.50%10oz	0.1137	0.1108	\$0.0029		10 OZ.	0.1124	0.1095	\$0.0029		10 OZ.	0.1101	0.1072	\$0.0029
FLAV 1.50%HPT	0.0909	0.0886	\$0.0023		1/2 PTS	0.0899	0.0876	\$0.0023	1.50%	1/2 PTS	0.0881	0.0858	\$0.0023
FLAV 1% HPT	0.0871	0.0850	\$0.0021	1.00%	1/2 PTS	0.0861	0.0840	\$0.0021	1.00%	1/2 PTS	0.0861	0.0840	\$0.0021
FLAV 2% HPT	0.0948	0.0923	\$0.0025	2.00%	1/2 PTS	0.0938	0.0913	\$0.0025	2.00%	1/2 PTS	0.0919	0.0894	\$0.0025

THIS REPORT IS INTENDED AS A GUIDE.

THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.