

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES

Division of Purchases and Supply
1111 East Broad Street
P. O. Box 1199
Richmond, Virginia 23218-1199
(804) 786-3842
FAX (804) 225-3770

September 17, 2010

MEMORANDUM

TO: State Agencies and Institutions

ATTENTION: Purchasing Agents and Food Service Managers

FROM: Edwin Patterson
Statewide Commodity Contract Officer

SUBJECT: Virginia State Milk Commission Raw Milk
Cost Comparison, **Contract 3807501**

Reference the State Milk Commission Milk marketing area map attached. Refer to the appropriate geographical region for your agency. Under each region you will see a variance column. Prices listed in this column reflect changes for each product and container size. After price adjustment is made to determine current pricing, you are encouraged to keep price change sheets for future references.

The attached Raw Milk Comparison is now available on the Division of Purchases and Supply web site at www.eva.state.va.us. Go under "State Contract" and pull up Contract Number **3807501** Milk and Related Products.

If you do not have access to the Internet and want to continue to receive a paper copy of the Raw Milk Comparison, contact Diane Coles at (804) 786-8996 or e-mail at dcoles@dgs.state.va.us.

ED/dl

Attachment

EASTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT EASTERN MARKET	PRIOR EASTERN MARKET	EASTERN MARKET VARIANCE	WESTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT WEST MARKET	PRIOR WEST MARKET	WESTERN MKT VARIANCE	SOUTHWEST MKT (SWEST) CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT SWEST MARKET	PRIOR SWEST MARKET	SWEST MARKET VARIANCE
	MARKET	MARKET	(\$0.1700)	WESTERN MKT	WESTERN MKT	(\$0.1700)	(\$0.1700)	(\$0.1700)	MARKET	MARKET	(\$0.1700)	(\$0.1700)	(\$0.1700)
	EASTERN RAW PRODUCT COST	EASTERN RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	WESTERN RAW PRODUCT COST	WESTERN RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	SWEST RAW PRODUCT COST	SWEST RAW PRODUCT COST	VARIANCE
PROD. TEST & SIZE	THIS MO.	LAST MO.				THIS MO.	LAST MO.				THIS MO.	LAST MO.	
HVD 3.25%GAL	2.0200	1.9345	\$0.0855	3.25%	GAL	2.0028	1.9173	\$0.0855	3.25%	GAL	1.9710	1.8855	\$0.0855
1/2 GAL	1.0100	0.9673	\$0.0427	HVD	1/2 GAL	1.0014	0.9587	\$0.0427	HVD	1/2 GAL	0.9855	0.9428	\$0.0427
QTS	0.5050	0.4836	\$0.0214	HOMO	QTS	0.5007	0.4793	\$0.0214	HOMO	QTS	0.4927	0.4714	\$0.0213
PTS	0.2525	0.2418	\$0.0107		PTS	0.2504	0.2397	\$0.0107		PTS	0.2464	0.2357	\$0.0107
10 OZ.	0.1578	0.1511	\$0.0067		10 OZ.	0.1565	0.1498	\$0.0067		10 OZ.	0.1540	0.1473	\$0.0067
1/2 PTS	0.1263	0.1209	\$0.0054		1/2 PTS	0.1252	0.1198	\$0.0054		1/2 PTS	0.1232	0.1178	\$0.0054
LF 2% GAL	1.7756	1.7286	\$0.0470	LOWFAT 2.00%	GAL	1.7583	1.7113	\$0.0470	LOWFAT 2.00%	GAL	1.7264	1.6795	\$0.0469
1/2 GAL	0.8878	0.8643	\$0.0235		1/2 GAL	0.8792	0.8557	\$0.0235		1/2 GAL	0.8632	0.8397	\$0.0235
QTS	0.4439	0.4321	\$0.0118		QTS	0.4396	0.4278	\$0.0118		QTS	0.4316	0.4199	\$0.0117
PTS	0.2219	0.2161	\$0.0058		PTS	0.2198	0.2139	\$0.0059		PTS	0.2158	0.2099	\$0.0059
10 OZ.	0.1387	0.1350	\$0.0037		10 OZ.	0.1374	0.1337	\$0.0037		10 OZ.	0.1349	0.1312	\$0.0037
1/2 PTS	0.1110	0.1080	\$0.0030		1/2 PTS	0.1099	0.1070	\$0.0029		1/2 PTS	0.1079	0.1050	\$0.0029
1.5% GAL	1.6759	1.6444	\$0.0315	LOWFAT 1.50%	GAL	1.6587	1.6272	\$0.0315	LOWFAT 1.50%	GAL	1.6268	1.5953	\$0.0315
1/2 GAL	0.8380	0.8222	\$0.0158		1/2 GAL	0.8293	0.8136	\$0.0157		1/2 GAL	0.8134	0.7976	\$0.0158
QTS	0.4190	0.4111	\$0.0079		QTS	0.4147	0.4068	\$0.0079		QTS	0.4067	0.3988	\$0.0079
PTS	0.2095	0.2056	\$0.0039		PTS	0.2073	0.2034	\$0.0039		PTS	0.2033	0.1994	\$0.0039
10 OZ.	0.1309	0.1285	\$0.0024		10 OZ.	0.1296	0.1271	\$0.0025		10 OZ.	0.1271	0.1246	\$0.0025
1/2 PTS	0.1047	0.1028	\$0.0019		1/2 PTS	0.1037	0.1017	\$0.0020		1/2 PTS	0.1017	0.0997	\$0.0020
1% B.M.SWAC GAL	1.5763	1.5602	\$0.0161	B.M. SWAC 1.00%	GAL	1.5590	1.5430	\$0.0160	B.M. SWAC 1.00%	GAL	1.5271	1.5111	\$0.0160
1/2 GAL	0.7881	0.7801	\$0.0080		1/2 GAL	0.7795	0.7715	\$0.0080		1/2 GAL	0.7636	0.7556	\$0.0080
QTS	0.3941	0.3901	\$0.0040		QTS	0.3898	0.3858	\$0.0040		QTS	0.3818	0.3778	\$0.0040
PTS	0.1970	0.1950	\$0.0020		PTS	0.1949	0.1929	\$0.0020		PTS	0.1909	0.1889	\$0.0020
10 OZ.	0.1231	0.1219	\$0.0012		10 OZ.	0.1218	0.1205	\$0.0013		10 OZ.	0.1193	0.1181	\$0.0012
1/2 PTS	0.0985	0.0975	\$0.0010		1/2 PTS	0.0974	0.0964	\$0.0010		1/2 PTS	0.0954	0.0944	\$0.0010
.50% BM/SWAC/SKIM	1.4783	1.4778	\$0.0005	BM/SWAC/SKIM 0.50%	GAL	1.4611	1.4605	\$0.0006	BM/SWAC/SKIM 0.50%	GAL	1.4291	1.4286	\$0.0005
1/2 GAL	0.7392	0.7389	\$0.0003		1/2 GAL	0.7305	0.7303	\$0.0002		1/2 GAL	0.7146	0.7143	\$0.0003
QTS	0.3696	0.3694	\$0.0002		QTS	0.3653	0.3651	\$0.0002		QTS	0.3573	0.3572	\$0.0001
PTS	0.1848	0.1847	\$0.0001		PTS	0.1826	0.1826	\$0.0000		PTS	0.1786	0.1786	\$0.0000
10 OZ.	0.1155	0.1155	\$0.0000		10 OZ.	0.1141	0.1141	\$0.0000		10 OZ.	0.1117	0.1116	\$0.0001
1/2 PTS	0.0924	0.0924	\$0.0000		1/2 PTS	0.0913	0.0913	\$0.0000		1/2 PTS	0.0893	0.0893	\$0.0000
FLAV 3.25%GAL	1.8791	1.7996	\$0.0795	FLAV.MILK 3.25%	GAL	1.8631	1.7836	\$0.0795	FLAV.MILK 3.25%	GAL	1.8335	1.7540	\$0.0795
1/2 GAL	0.9395	0.8998	\$0.0397		1/2 GAL	0.9315	0.8918	\$0.0397		1/2 GAL	0.9167	0.8770	\$0.0397
QTS	0.4698	0.4499	\$0.0199		QTS	0.4658	0.4459	\$0.0199		QTS	0.4584	0.4385	\$0.0199
PTS	0.2349	0.2249	\$0.0100		PTS	0.2329	0.2229	\$0.0100		PTS	0.2292	0.2192	\$0.0100
10 OZ.	0.1468	0.1406	\$0.0062		10 OZ.	0.1456	0.1393	\$0.0063		10 OZ.	0.1432	0.1370	\$0.0062
1/2 PTS	0.1174	0.1125	\$0.0049		1/2 PTS	0.1164	0.1115	\$0.0049		1/2 PTS	0.1146	0.1096	\$0.0050
FLAV 1.25%GAL	1.5554	1.5261	\$0.0293	FLAV.MILK LF 1.50%	GAL	1.5394	1.5101	\$0.0293	FLAV.MILK LF 1.50%	GAL	1.5098	1.4806	\$0.0292
FLAV 1.50% HG	0.7777	0.7631	\$0.0146		1/2 GAL	0.7697	0.7551	\$0.0146		1/2 GAL	0.7549	0.7403	\$0.0146
FLAV 1.50% QT	0.3888	0.3815	\$0.0073		QTS	0.3848	0.3775	\$0.0073		QTS	0.3774	0.3701	\$0.0073
FLAV 1.50% PT	0.1944	0.1908	\$0.0036		PTS	0.1924	0.1888	\$0.0036		PTS	0.1887	0.1851	\$0.0036
FLAV 1.50%10oz	0.1215	0.1192	\$0.0023		10 OZ.	0.1203	0.1180	\$0.0023		10 OZ.	0.1180	0.1157	\$0.0023
FLAV 1.50%HPT	0.0972	0.0954	\$0.0018		1/2 PTS	0.0962	0.0944	\$0.0018		1/2 PTS	0.0944	0.0925	\$0.0019
FLAV 1%HPT	0.0914	0.0905	\$0.0009	1.00%	1/2 PTS	0.0904	0.0895	\$0.0009	1.00%	1/2 PTS	0.0904	0.0895	\$0.0009
FLAV 2%HPT	0.1030	0.1003	\$0.0027	2.00%	1/2 PTS	0.1020	0.0993	\$0.0027	2.00%	1/2 PTS	0.1001	0.0974	\$0.0027

THIS REPORT IS INTENDED AS A GUIDE.

THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.