

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES

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August 19, 2011

MEMORANDUM

TO: State Agencies and Institutions

ATTENTION: Purchasing Agents and Food Service Managers

FROM: **Ashley Todd**
Statewide Commodity Contract Officer

SUBJECT: Virginia State Milk Commission Raw Milk
Cost Comparison, **Contract 3807501**

Reference the State Milk Commission Milk marketing area map attached. Refer to the appropriate geographical region for your agency. Under each region you will see a variance column. Prices listed in this column reflect changes for each product and container size. After price adjustment is made to determine current pricing, you are encouraged to keep price change sheets for future references.

The attached Raw Milk Comparison is now available on the Division of Purchases and Supply web site at www.eva.state.va.us. Go under "State Contract" and pull up Contract Number **3807501** Milk and Related Products.

If you do not have access to the Internet and want to continue to receive a paper copy of the Raw Milk Comparison, contact Ashley Todd at (804) 786-3897 or e-mail at ashley.todd@dgs.virginia.gov.

Attachment

EASTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT EASTERN MARKET	PRIOR EASTERN MARKET	EASTERN MARKET VARIANCE	WESTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT WEST MARKET	PRIOR WEST MARKET	WESTERN MKT VARIANCE	SOUTHWEST MKT (SWEST) CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT SWEST MARKET	PRIOR SWEST MARKET	SWEST MARKET VARIANCE
	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE	PROD.&TEST	PACKAGE	RAW PRODUCT COST	RAW PRODUCT COST	VARIANCE
PROD. TEST & SIZE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE
HVD 3.25%GAL	2.4848	2.4585	\$0.0263	3.25%	GAL	2.4676	2.4413	\$0.0263	3.25%	GAL	2.4392	2.4129	\$0.0263
1/2 GAL	1.2424	1.2292	\$0.0132	HVD	1/2 GAL	1.2338	1.2206	\$0.0132	HVD	1/2 GAL	1.2196	1.2064	\$0.0132
QTS	0.6212	0.6146	\$0.0066	HOMO	QTS	0.6169	0.6103	\$0.0066	HOMO	QTS	0.6098	0.6032	\$0.0066
PTS	0.3106	0.3073	\$0.0033		PTS	0.3085	0.3052	\$0.0033		PTS	0.3049	0.3016	\$0.0033
10 OZ.	0.1941	0.1921	\$0.0020		10 OZ.	0.1928	0.1907	\$0.0021		10 OZ.	0.1906	0.1885	\$0.0021
1/2 PTS	0.1553	0.1537	\$0.0016		1/2 PTS	0.1542	0.1526	\$0.0016		1/2 PTS	0.1525	0.1508	\$0.0017
LF 2% GAL	2.2516	2.2321	\$0.0195	LOWFAT 2.00%	GAL	2.2343	2.2149	\$0.0194	LOWFAT 2.00%	GAL	2.2059	2.1864	\$0.0195
1/2 GAL	1.1258	1.1161	\$0.0097		1/2 GAL	1.1172	1.1074	\$0.0098		1/2 GAL	1.1029	1.0932	\$0.0097
QTS	0.5629	0.5580	\$0.0049		QTS	0.5586	0.5537	\$0.0049		QTS	0.5515	0.5466	\$0.0049
PTS	0.2814	0.2790	\$0.0024		PTS	0.2793	0.2769	\$0.0024		PTS	0.2757	0.2733	\$0.0024
10 OZ.	0.1759	0.1744	\$0.0015		10 OZ.	0.1746	0.1730	\$0.0016		10 OZ.	0.1723	0.1708	\$0.0015
1/2 PTS	0.1407	0.1395	\$0.0012		1/2 PTS	0.1396	0.1384	\$0.0012		1/2 PTS	0.1379	0.1367	\$0.0012
1.5% GAL	2.1559	2.1393	\$0.0166	LOWFAT 1.50%	GAL	2.1387	2.1220	\$0.0167	LOWFAT 1.50%	GAL	2.1103	2.0936	\$0.0167
1/2 GAL	1.0780	1.0696	\$0.0084		1/2 GAL	1.0694	1.0610	\$0.0084		1/2 GAL	1.0551	1.0468	\$0.0083
QTS	0.5390	0.5348	\$0.0042		QTS	0.5347	0.5305	\$0.0042		QTS	0.5276	0.5234	\$0.0042
PTS	0.2695	0.2674	\$0.0021		PTS	0.2673	0.2653	\$0.0020		PTS	0.2638	0.2617	\$0.0021
10 OZ.	0.1684	0.1671	\$0.0013		10 OZ.	0.1671	0.1658	\$0.0013		10 OZ.	0.1649	0.1636	\$0.0013
1/2 PTS	0.1347	0.1337	\$0.0010		1/2 PTS	0.1337	0.1326	\$0.0011		1/2 PTS	0.1319	0.1308	\$0.0011
1% B.M.SWAC GAL	2.0603	2.0465	\$0.0138	B.M. SWAC 1.00%	GAL	2.0431	2.0292	\$0.0139	B.M. SWAC 1.00%	GAL	2.0146	2.0008	\$0.0138
1/2 GAL	1.0302	1.0232	\$0.0070		1/2 GAL	1.0215	1.0146	\$0.0069		1/2 GAL	1.0073	1.0004	\$0.0069
QTS	0.5151	0.5116	\$0.0035		QTS	0.5108	0.5073	\$0.0035		QTS	0.5037	0.5002	\$0.0035
PTS	0.2575	0.2558	\$0.0017		PTS	0.2554	0.2537	\$0.0017		PTS	0.2518	0.2501	\$0.0017
10 OZ.	0.1610	0.1599	\$0.0011		10 OZ.	0.1596	0.1585	\$0.0011		10 OZ.	0.1574	0.1563	\$0.0011
1/2 PTS	0.1288	0.1279	\$0.0009		1/2 PTS	0.1277	0.1268	\$0.0009		1/2 PTS	0.1259	0.1250	\$0.0009
.50% BM/SWAC/SKIM	1.9670	1.9559	\$0.0111	BM/SWAC/SKIM 0.50%	GAL	1.9497	1.9386	\$0.0111	BM/SWAC/SKIM 0.50%	GAL	1.9213	1.9102	\$0.0111
1/2 GAL	0.9835	0.9779	\$0.0056		1/2 GAL	0.9749	0.9693	\$0.0056		1/2 GAL	0.9606	0.9551	\$0.0055
QTS	0.4918	0.4890	\$0.0028		QTS	0.4874	0.4847	\$0.0027		QTS	0.4803	0.4775	\$0.0028
PTS	0.2459	0.2445	\$0.0014		PTS	0.2437	0.2423	\$0.0014		PTS	0.2402	0.2388	\$0.0014
10 OZ.	0.1537	0.1528	\$0.0009		10 OZ.	0.1523	0.1515	\$0.0008		10 OZ.	0.1501	0.1492	\$0.0009
1/2 PTS	0.1229	0.1222	\$0.0007		1/2 PTS	0.1219	0.1212	\$0.0007		1/2 PTS	0.1201	0.1194	\$0.0007
FLAV 3.25%GAL	2.3114	2.2870	\$0.0244	FLAV.MILK 3.25%	GAL	2.2954	2.2710	\$0.0244	FLAV.MILK 3.25%	GAL	2.2690	2.2446	\$0.0244
1/2 GAL	1.1557	1.1435	\$0.0122		1/2 GAL	1.1477	1.1355	\$0.0122		1/2 GAL	1.1345	1.1223	\$0.0122
QTS	0.5779	0.5717	\$0.0062		QTS	0.5739	0.5677	\$0.0062		QTS	0.5673	0.5611	\$0.0062
PTS	0.2889	0.2859	\$0.0030		PTS	0.2869	0.2839	\$0.0030		PTS	0.2836	0.2806	\$0.0030
10 OZ.	0.1806	0.1787	\$0.0019		10 OZ.	0.1793	0.1774	\$0.0019		10 OZ.	0.1773	0.1754	\$0.0019
1/2 PTS	0.1445	0.1429	\$0.0016		1/2 PTS	0.1435	0.1419	\$0.0016		1/2 PTS	0.1418	0.1403	\$0.0015
FLAV 1.25%GAL	2.0009	1.9854	\$0.0155	FLAV.MILK LF 1.50%	GAL	1.9849	1.9694	\$0.0155	FLAV.MILK LF 1.50%	GAL	1.9585	1.9430	\$0.0155
FLAV 1.50% HG	1.0004	0.9927	\$0.0077		1/2 GAL	0.9924	0.9847	\$0.0077		1/2 GAL	0.9792	0.9715	\$0.0077
FLAV 1.50% QT	0.5002	0.4964	\$0.0038		QTS	0.4962	0.4924	\$0.0038		QTS	0.4896	0.4858	\$0.0038
FLAV 1.50% PT	0.2501	0.2482	\$0.0019		PTS	0.2481	0.2462	\$0.0019		PTS	0.2448	0.2429	\$0.0019
FLAV 1.50%10oz	0.1563	0.1551	\$0.0012		10 OZ.	0.1551	0.1539	\$0.0012		10 OZ.	0.1530	0.1518	\$0.0012
FLAV 1.50%HPT	0.1251	0.1241	\$0.0010		1/2 PTS	0.1241	0.1231	\$0.0010		1/2 PTS	0.1224	0.1214	\$0.0010
FLAV 1%HPT	0.1195	0.1187	\$0.0008	1.00%	1/2 PTS	0.1185	0.1177	\$0.0008	1.00%	1/2 PTS	0.1185	0.1177	\$0.0008
FLAV 2%HPT	0.1306	0.1295	\$0.0011	2.00%	1/2 PTS	0.1296	0.1285	\$0.0011	2.00%	1/2 PTS	0.1280	0.1268	\$0.0012

THIS REPORT IS INTENDED AS A GUIDE.
THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.