

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES

Division of Purchases and Supply
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August 21, 2013

MEMORANDUM

TO: State Agencies and Institutions

ATTENTION: Purchasing Agents and Food Service Managers

FROM: **Sharita Bryant**
Statewide Commodity Contract Officer

SUBJECT: Virginia State Milk Commission Raw Milk
Cost Comparison, **Contract 3807501**

Reference the State Milk Commission Milk marketing area map attached. Refer to the appropriate geographical region for your agency. Under each region you will see a variance column. Prices listed in this column reflect changes for each product and container size. After price adjustment is made to determine current pricing, you are encouraged to keep price change sheets for future references.

The attached Raw Milk Comparison is now available on the Division of Purchases and Supply web site at www.eva.state.va.us. Go under "State Contract" and pull up Contract Number **3807501** Milk and Related Products.

If you do not have access to the Internet and want to continue to receive a paper copy of the Raw Milk Comparison, contact Sharita Bryant at (804) 786-3897 or e-mail sharita.bryant@dgs.virginia.gov.

Attachment

EASTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT	CURRENT EASTERN MARKET \$21.4800 \$1.6142 \$14.9600 \$1.5763	PRIOR EASTERN MARKET \$20.9900 \$1.6691 \$14.4700 \$1.6669	EASTERN MARKET VARIANCE \$0.4900 (\$0.0549) \$0.4900 (\$0.0906)	WESTERN MKT CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT WEST MARKET \$21.2800 \$1.6122 \$14.9600 \$1.5763	PRIOR WEST MARKET \$20.7900 \$1.6671 \$14.4700 \$1.6669	WESTERN MKT VARIANCE \$0.4900 (\$0.0549) \$0.4900 (\$0.0906)	SOUTHWEST MKT (SWEST) CWT PRICES @ 3.5% CLASS I SKIM: BUTTERFAT CLASS II SKIM: BUTTERFAT		CURRENT SWEST MARKET \$20.7100 \$1.6065 \$14.9600 \$1.5763	PRIOR SWEST MARKET \$20.2200 \$1.6614 \$14.4700 \$1.6669	SWEST MARKET VARIANCE \$0.4900 (\$0.0549) \$0.4900 (\$0.0906)
				PROD. TEST & SIZE	EASTERN RAW PRODUCT COST THIS MO.				EASTERN RAW PRODUCT COST LAST MO.	VARIANCE			
<u>HVD 3.25%GAL</u>	2.2753	2.2496	\$0.0257	<u>3.25%</u>	GAL	2.2581	2.2324	\$0.0257	<u>3.25%</u>	GAL	2.2091	2.1834	\$0.0257
1/2 GAL	1.1377	1.1248	\$0.0129	HVD	1/2 GAL	1.1291	1.1162	\$0.0129	HVD	1/2 GAL	1.1046	1.0917	\$0.0129
QTS	0.5688	0.5624	\$0.0064	HOMO	QTS	0.5645	0.5581	\$0.0064	HOMO	QTS	0.5523	0.5458	\$0.0065
PTS	0.2844	0.2812	\$0.0032		PTS	0.2823	0.2791	\$0.0032		PTS	0.2761	0.2729	\$0.0032
10 OZ.	0.1778	0.1758	\$0.0020		10 OZ.	0.1764	0.1744	\$0.0020		10 OZ.	0.1726	0.1706	\$0.0020
1/2 PTS	0.1422	0.1406	\$0.0016		1/2 PTS	0.1411	0.1395	\$0.0016		1/2 PTS	0.1381	0.1365	\$0.0016
<u>LF 2% GAL</u>	2.1268	2.0943	\$0.0325	<u>LOWFAT</u> 2.00%	GAL	2.1095	2.0771	\$0.0324	<u>LOWFAT</u> 2.00%	GAL	2.0604	2.0280	\$0.0324
1/2 GAL	1.0634	1.0472	\$0.0162		1/2 GAL	1.0548	1.0385	\$0.0163		1/2 GAL	1.0302	1.0140	\$0.0162
QTS	0.5317	0.5236	\$0.0081		QTS	0.5274	0.5193	\$0.0081		QTS	0.5151	0.5070	\$0.0081
PTS	0.2658	0.2618	\$0.0040		PTS	0.2637	0.2596	\$0.0041		PTS	0.2576	0.2535	\$0.0041
10 OZ.	0.1662	0.1636	\$0.0026		10 OZ.	0.1648	0.1623	\$0.0025		10 OZ.	0.1610	0.1584	\$0.0026
1/2 PTS	0.1329	0.1309	\$0.0020		1/2 PTS	0.1318	0.1298	\$0.0020		1/2 PTS	0.1288	0.1267	\$0.0021
1.5% GAL	2.0652	2.0301	\$0.0351	<u>LOWFAT</u> 1.50%	GAL	2.0480	2.0129	\$0.0351	<u>LOWFAT</u> 1.50%	GAL	1.9989	1.9638	\$0.0351
1/2 GAL	1.0326	1.0151	\$0.0175		1/2 GAL	1.0240	1.0064	\$0.0176		1/2 GAL	0.9994	0.9819	\$0.0175
QTS	0.5163	0.5075	\$0.0088		QTS	0.5120	0.5032	\$0.0088		QTS	0.4997	0.4909	\$0.0088
PTS	0.2582	0.2538	\$0.0044		PTS	0.2560	0.2516	\$0.0044		PTS	0.2499	0.2455	\$0.0044
10 OZ.	0.1613	0.1586	\$0.0027		10 OZ.	0.1600	0.1573	\$0.0027		10 OZ.	0.1562	0.1534	\$0.0028
1/2 PTS	0.1291	0.1269	\$0.0022		1/2 PTS	0.1280	0.1258	\$0.0022		1/2 PTS	0.1249	0.1227	\$0.0022
1% B.M.SWAC GAL	2.0037	1.9659	\$0.0378	<u>B.M. SWAC</u> 1.00%	GAL	1.9864	1.9487	\$0.0377	<u>B.M. SWAC</u> 1.00%	GAL	1.9373	1.8995	\$0.0378
1/2 GAL	1.0018	0.9830	\$0.0188		1/2 GAL	0.9932	0.9743	\$0.0189		1/2 GAL	0.9687	0.9498	\$0.0189
QTS	0.5009	0.4915	\$0.0094		QTS	0.4966	0.4872	\$0.0094		QTS	0.4843	0.4749	\$0.0094
PTS	0.2505	0.2457	\$0.0048		PTS	0.2483	0.2436	\$0.0047		PTS	0.2422	0.2374	\$0.0048
10 OZ.	0.1565	0.1536	\$0.0029		10 OZ.	0.1552	0.1522	\$0.0030		10 OZ.	0.1514	0.1484	\$0.0030
1/2 PTS	0.1252	0.1229	\$0.0023		1/2 PTS	0.1242	0.1218	\$0.0024		1/2 PTS	0.1211	0.1187	\$0.0024
.50% BM/SWAC/SKIM	1.9444	1.9039	\$0.0405	<u>BM/SWAC/SKIM</u> 0.50%	GAL	1.9271	1.8867	\$0.0404	<u>BM/SWAC/SKIM</u> 0.50%	GAL	1.8780	1.8375	\$0.0405
1/2 GAL	0.9722	0.9520	\$0.0202		1/2 GAL	0.9636	0.9433	\$0.0203		1/2 GAL	0.9390	0.9187	\$0.0203
QTS	0.4861	0.4760	\$0.0101		QTS	0.4818	0.4717	\$0.0101		QTS	0.4695	0.4594	\$0.0101
PTS	0.2430	0.2380	\$0.0050		PTS	0.2409	0.2358	\$0.0051		PTS	0.2347	0.2297	\$0.0050
10 OZ.	0.1519	0.1487	\$0.0032		10 OZ.	0.1506	0.1474	\$0.0032		10 OZ.	0.1467	0.1436	\$0.0031
1/2 PTS	0.1215	0.1190	\$0.0025		1/2 PTS	0.1204	0.1179	\$0.0025		1/2 PTS	0.1174	0.1148	\$0.0026
<u>FLAV 3.25%GAL</u>	2.1166	2.0927	\$0.0239	<u>FLAV.MILK</u> 3.25%	GAL	2.1006	2.0767	\$0.0239	<u>FLAV.MILK</u> 3.25%	GAL	2.0550	2.0311	\$0.0239
1/2 GAL	1.0583	1.0463	\$0.0120		1/2 GAL	1.0503	1.0383	\$0.0120		1/2 GAL	1.0275	1.0155	\$0.0120
QTS	0.5292	0.5232	\$0.0060		QTS	0.5252	0.5192	\$0.0060		QTS	0.5137	0.5078	\$0.0059
PTS	0.2646	0.2616	\$0.0030		PTS	0.2626	0.2596	\$0.0030		PTS	0.2569	0.2539	\$0.0030
10 OZ.	0.1654	0.1635	\$0.0019		10 OZ.	0.1641	0.1622	\$0.0019		10 OZ.	0.1605	0.1587	\$0.0018
1/2 PTS	0.1323	0.1308	\$0.0015		1/2 PTS	0.1313	0.1298	\$0.0015		1/2 PTS	0.1284	0.1269	\$0.0015
FLAV 1.25%GAL	1.9167	1.8841	\$0.0326	<u>FLAV.MILK LF</u> 1.50%	GAL	1.9007	1.8681	\$0.0326	<u>FLAV.MILK LF</u> 1.50%	GAL	1.8551	1.8225	\$0.0326
FLAV 1.50% HG	0.9583	0.9421	\$0.0162		1/2 GAL	0.9503	0.9341	\$0.0162		1/2 GAL	0.9275	0.9113	\$0.0162
FLAV 1.50% QT	0.4792	0.4710	\$0.0082		QTS	0.4752	0.4670	\$0.0082		QTS	0.4638	0.4556	\$0.0082
FLAV 1.50% PT	0.2396	0.2355	\$0.0041		PTS	0.2376	0.2335	\$0.0041		PTS	0.2319	0.2278	\$0.0041
FLAV 1.50%10oz	0.1497	0.1472	\$0.0025		10 OZ.	0.1485	0.1459	\$0.0026		10 OZ.	0.1449	0.1424	\$0.0025
FLAV 1.50%HPT	0.1198	0.1178	\$0.0020	1.50%	1/2 PTS	0.1188	0.1168	\$0.0020	1.50%	1/2 PTS	0.1159	0.1139	\$0.0020
FLAV 1%HPT	0.1162	0.1140	\$0.0022	1.00%	1/2 PTS	0.1152	0.1130	\$0.0022	1.00%	1/2 PTS	0.1152	0.1130	\$0.0022
FLAV 2%HPT	0.1234	0.1215	\$0.0019	2.00%	1/2 PTS	0.1224	0.1205	\$0.0019	2.00%	1/2 PTS	0.1195	0.1176	\$0.0019

THIS REPORT IS INTENDED AS A GUIDE.
THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.

QUESTIONS CONCERNING THIS REPORT MAY BE ADDRESSED TRODNEY L PHILLIPS ADMINISTRATOR 804-786-2013

PLEASE SEE PAGE 2 FOR ADDITIONAL INFORMATION CONCERNING THIS REPORT