

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF GENERAL SERVICES

Division of Purchases and Supply

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March 25, 2008

MEMORANDUM

TO: State Agencies and Institutions

ATTN.: Purchasing Agents and Food Service Managers

**FROM: Edwin Patterson
Statewide Commodity Contract Officer**

**SUBJECT: Virginia State Milk Commission Raw Milk
Cost Comparison, Contract 38075-01-08**

Reference the State Milk Commission Milk marketing area map attached. Refer to the appropriate geographical region for your agency. Under each region you will see a variance column. Prices listed in this column reflect changes for each product and container size. After price adjustment is made to determine current pricing, you are encouraged to keep price change sheets for future references.

The attached Raw Milk Comparison is now available on the Division of Purchases and Supply web site at www.eva.state.va.us. Go under "State Contracts" and pull up Contract Number 38075-01-08 Milk and Related Products.

If you do not have access to the Internet and want to continue to receive a paper copy of the Raw Milk Comparison, contact Pauline Loving at 804-786-3862 or email at ploving@dgs.state.va.us.

EP/pl

Attachment

EASTERN MKT CWT PRICES @ 3.5%	CURRENT EASTERN MARKET	PRIOR EASTERN MARKET	EASTERN MARKET VARIANCE	WESTERN MKT CWT PRICES @ 3.5%		CURRENT WEST MARKET	PRIOR WEST MARKET	WESTERN MKT VARIANCE	JTHWEST MKT (SWEST) CWT PRICES @ 3.5%		CURRENT SWEST MARKET	PRIOR SWEST MARKET	SWEST MARKET VARIANCE
	CLASS I SKIM: BUTTERFAT	\$21.6400 \$1.4208 \$10.4700 \$1.3080		\$19.7500 \$1.3859 \$11.2400 \$1.3389	CLASS I SKIM: BUTTERFAT	CLASS II SKIM: BUTTERFAT	\$21.4400 \$1.4188 \$10.4700 \$1.3080		\$19.5500 \$1.3839 \$11.2400 \$1.3389	\$1.8900 \$0.0349 (\$0.7700) (\$0.0309)	CLASS I SKIM: BUTTERFAT	CLASS II SKIM: BUTTERFAT	
	EASTERN RAW PRODUCT COST	EASTERN RAW PRODUCT COST				WESTERN RAW PRODUCT COST	WESTERN RAW PRODUCT COST				SWEST RAW PRODUCT COST	SWEST RAW PRODUCT COST	
PROD. TEST & SIZE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE	PROD.&TEST	PACKAGE	THIS MO.	LAST MO.	VARIANCE
HVD 3.25%GAL	2.2256	2.0601	\$0.1655	3.25%	GAL	2.2084	2.0429	\$0.1655	3.25%	GAL	2.1775	2.0102	\$0.1673
1/2 GAL	1.1128	1.0300	\$0.0828	HVD	1/2 GAL	1.1042	1.0214	\$0.0828	HVD	1/2 GAL	1.0887	1.0051	\$0.0836
QTS	0.5564	0.5150	\$0.0414	HOMO	QTS	0.5521	0.5107	\$0.0414	HOMO	QTS	0.5444	0.5025	\$0.0419
PTS	0.2782	0.2575	\$0.0207		PTS	0.2761	0.2554	\$0.0207		PTS	0.2722	0.2513	\$0.0209
10 OZ.	0.1739	0.1609	\$0.0130		10 OZ.	0.1725	0.1596	\$0.0129		10 OZ.	0.1701	0.1570	\$0.0131
1/2 PTS	0.1391	0.1288	\$0.0103		1/2 PTS	0.1380	0.1277	\$0.0103		1/2 PTS	0.1361	0.1256	\$0.0105
LF 2% GAL	2.0984	1.9342	\$0.1642	LOWFAT 2.00%	GAL	2.0812	1.9169	\$0.1643	LOWFAT 2.00%	GAL	2.0502	1.8842	\$0.1660
1/2 GAL	1.0492	0.9671	\$0.0821		1/2 GAL	1.0406	0.9585	\$0.0821		1/2 GAL	1.0251	0.9421	\$0.0830
QTS	0.5246	0.4835	\$0.0411		QTS	0.5203	0.4792	\$0.0411		QTS	0.5125	0.4710	\$0.0415
PTS	0.2623	0.2418	\$0.0205		PTS	0.2601	0.2396	\$0.0205		PTS	0.2563	0.2355	\$0.0208
10 OZ.	0.1639	0.1511	\$0.0128		10 OZ.	0.1626	0.1498	\$0.0128		10 OZ.	0.1602	0.1472	\$0.0130
1/2 PTS	0.1312	0.1209	\$0.0103		1/2 PTS	0.1301	0.1198	\$0.0103		1/2 PTS	0.1281	0.1178	\$0.0103
1.5% GAL	2.0455	1.8819	\$0.1636	LOWFAT 1.50%	GAL	2.0283	1.8647	\$0.1636	LOWFAT 1.50%	GAL	1.9972	1.8319	\$0.1653
1/2 GAL	1.0227	0.9410	\$0.0817		1/2 GAL	1.0141	0.9323	\$0.0818		1/2 GAL	0.9986	0.9160	\$0.0826
QTS	0.5114	0.4705	\$0.0409		QTS	0.5071	0.4662	\$0.0409		QTS	0.4993	0.4580	\$0.0413
PTS	0.2557	0.2352	\$0.0205		PTS	0.2535	0.2331	\$0.0204		PTS	0.2497	0.2290	\$0.0207
10 OZ.	0.1598	0.1470	\$0.0128		10 OZ.	0.1585	0.1457	\$0.0128		10 OZ.	0.1560	0.1431	\$0.0129
1/2 PTS	0.1278	0.1176	\$0.0102		1/2 PTS	0.1268	0.1165	\$0.0103		1/2 PTS	0.1248	0.1145	\$0.0103
1% B.M.SWAC GAL	1.9925	1.8296	\$0.1629	B.M. SWAC 1.00%	GAL	1.9753	1.8124	\$0.1629	B.M. SWAC 1.00%	GAL	1.9443	1.7796	\$0.1647
1/2 GAL	0.9963	0.9148	\$0.0815		1/2 GAL	0.9877	0.9062	\$0.0815		1/2 GAL	0.9721	0.8898	\$0.0823
QTS	0.4981	0.4574	\$0.0407		QTS	0.4938	0.4531	\$0.0407		QTS	0.4861	0.4449	\$0.0412
PTS	0.2491	0.2287	\$0.0204		PTS	0.2469	0.2265	\$0.0204		PTS	0.2430	0.2225	\$0.0205
10 OZ.	0.1557	0.1429	\$0.0128		10 OZ.	0.1543	0.1416	\$0.0127		10 OZ.	0.1519	0.1390	\$0.0129
1/2 PTS	0.1245	0.1144	\$0.0101		1/2 PTS	0.1235	0.1133	\$0.0102		1/2 PTS	0.1215	0.1112	\$0.0103
.50% BM/SWAC/S	1.9418	1.7794	\$0.1624	M/SWAC/SKI 0.50%	GAL	1.9246	1.7622	\$0.1624	M/SWAC/SKIM 0.50%	GAL	1.8935	1.7294	\$0.1641
1/2 GAL	0.9709	0.8897	\$0.0812		1/2 GAL	0.9623	0.8811	\$0.0812		1/2 GAL	0.9468	0.8647	\$0.0821
QTS	0.4855	0.4449	\$0.0406		QTS	0.4811	0.4405	\$0.0406		QTS	0.4734	0.4323	\$0.0411
PTS	0.2427	0.2224	\$0.0203		PTS	0.2406	0.2203	\$0.0203		PTS	0.2367	0.2162	\$0.0205
10 OZ.	0.1517	0.1390	\$0.0127		10 OZ.	0.1504	0.1377	\$0.0127		10 OZ.	0.1479	0.1351	\$0.0128
1/2 PTS	0.1214	0.1112	\$0.0102		1/2 PTS	0.1203	0.1101	\$0.0102		1/2 PTS	0.1183	0.1081	\$0.0102
FLAV 3.25%GAL	2.0704	1.9163	\$0.1541	FLAV.MILK 3.25%	GAL	2.0544	1.9003	\$0.1541	FLAV.MILK 3.25%	GAL	2.0256	1.8699	\$0.1557
1/2 GAL	1.0352	0.9582	\$0.0770		1/2 GAL	1.0272	0.9502	\$0.0770		1/2 GAL	1.0128	0.9350	\$0.0778
QTS	0.5176	0.4791	\$0.0385		QTS	0.5136	0.4751	\$0.0385		QTS	0.5064	0.4675	\$0.0389
PTS	0.2588	0.2395	\$0.0193		PTS	0.2568	0.2375	\$0.0193		PTS	0.2532	0.2337	\$0.0195
10 OZ.	0.1617	0.1497	\$0.0120		10 OZ.	0.1605	0.1485	\$0.0120		10 OZ.	0.1582	0.1461	\$0.0121
1/2 PTS	0.1294	0.1198	\$0.0096		1/2 PTS	0.1284	0.1188	\$0.0096		1/2 PTS	0.1266	0.1169	\$0.0097
FLAV 1.25%GAL	1.8984	1.7465	\$0.1519	FLAV.MILK LE 1.50%	GAL	1.8824	1.7305	\$0.1519	FLAV.MILK LE 1.50%	GAL	1.8536	1.7001	\$0.1535
FLAV 1.50% HG	0.9492	0.8733	\$0.0759		1/2 GAL	0.9412	0.8653	\$0.0759		1/2 GAL	0.9268	0.8501	\$0.0767
FLAV 1.50% QT	0.4746	0.4366	\$0.0380		QTS	0.4706	0.4326	\$0.0380		QTS	0.4634	0.4250	\$0.0384
FLAV 1.50% PT	0.2373	0.2183	\$0.0190		PTS	0.2353	0.2163	\$0.0190		PTS	0.2317	0.2125	\$0.0192
FLAV 1.50%10oz	0.1483	0.1364	\$0.0119		10 OZ.	0.1471	0.1352	\$0.0119		10 OZ.	0.1448	0.1328	\$0.0120
FLAV 1.50%HPT	0.1186	0.1092	\$0.0094	1.50%	1/2 PTS	0.1176	0.1082	\$0.0094	1.50%	1/2 PTS	0.1158	0.1063	\$0.0095
FLAV 1%HPT	0.1156	0.1061	\$0.0095	1.00%	1/2 PTS	0.1146	0.1051	\$0.0095	1.00%	1/2 PTS	0.1146	0.1051	\$0.0095
FLAV 2%HPT	0.1217	0.1122	\$0.0095	2.00%	1/2 PTS	0.1207	0.1112	\$0.0095	2.00%	1/2 PTS	0.1189	0.1093	\$0.0096

THIS REPORT IS INTENDED AS A GUIDE.

THE RAW MILK COSTS REFLECTED ABOVE ARE NOT ACTUAL COSTS BUT PROJECTED COSTS BASED ON THE MOST CURRENT AVAILABLE INFORMATION AND ARE EXCLUSIVE OF ANY DELIVERED BASE DISCOUNTS WHICH MAY BE AVAILABLE TO RESPECTIVE DISTRIBUTORS.

QUESTIONS CONCERNING THIS REPORT MAY BE ADDRESSED TO RODNEY L. PHILLIPS, ADMINISTRATOR

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PLEASE SEE PAGE 2 FOR ADDITIONAL INFORMATION CONCERNING THIS REPORT