COMMONWEALTH OF VIRGINIA
DIVISION OF PURCHASES AND SUPPLY
805 E. BROAD STREET, 3rd Floor, BID TAB ROOM
P. O. BOX 1199
RICHMOND, VIRGINIA 23218-1199

CONTRACT

1. DATE .....23 September 2011

2. COMMODITY NAME..... Radar and Lidar Equipment

3. CONTRACT NUMBER E194-1330

4. CONTRACT PERIOD.....23 September 2011 – 30 September 2013

5. SUPERSEDES.....N/A

6. AUTHORIZED USERS.....State Agencies, Localities, Schools

7. CONTRACTORS' eVA NUMBER E29379

8. CONTRACTOR..... Decatur Electronics

9. CONTRACTORS' PHONE NUMBER 800-428-4315

10. TERMS ..... Net 30

11. DELIVERY ..... 30 Days ARO

12. F.O.B..... Destination

13. MINIMUM ORDER .....N/A

14. FOR FURTHER CONTRACT INFORMATION CONTACT: Lucinda A. Garwood
Phone (804) 786-5412
Fax (804) 786-0223
Email Lucinda.Garwood@dgs.virginia.gov

15. FOR ADDITIONAL COPIES OF THIS AND OTHER CONTRACTS AND ANY ASSOCIATED CONTRACT CHANGES MAY BE VIEWED AND PRINTED AT THE DPS WEBSITE: www.eVA.state.va.us

NOTICE TO ALL STATE AGENCIES: This contract is the result of a competitive bid program and its use is optional. If the commodity or services available under this contract cannot be used by an agency or locality, a request to may be submitted to the appropriate DGS/DPS contract/purchase officer for addition of like items for inclusion on a future contract.

Lucinda A. Garwood
Statewide Commodity Contract Officer

INSTRUCTIONS

1. Orders. Unless otherwise instructed by the Division of Purchases and Supply, all departments, institutions and agencies of the Commonwealth of Virginia may order items listed by issuing eVA purchase orders or by issuing their own purchase order form.

   Written Purchase Orders Required by the Contractor. **When required by the contractor**, state agencies and public bodies will supply written purchase order forms for orders under $5,000.

   Verbal/Facsimile Orders. When a written purchase order is not required by the contractor, state agencies have the authority to place verbal and/or facsimile orders for requirements valued at less than $5,000.

   Purchase orders will be submitted to the contractor via the Commonwealth of Virginia's electronic procurement system, also known as eVA. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in eVA executed by the contractor.

2. If this contract is authorized for use by localities Virginia cities, counties, towns and political subdivisions may use their own form to order items listed in this contract.

3. The applicable contract number, eVA vendor identification number and item number (for itemized contracts) must be shown on each purchase order and copy, each facsimile transmission or given verbally when telephonic orders are placed.

4. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia City, County, Town or political subdivision.

5. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Preprinted forms (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, are available from the Division of Purchases and Supply (786-8873).

6. Renewals. Three (3) one (1) year renewals available.

7. Price Adjustments. May only occur on specified items listed once per year on the contract anniversary date. Items offered in the manufacturer's catalog, but not specified, at a discount off manufacturer's catalog price may 'float' however, the discount must remain the same.

Rev. 11/16/2012

RADAR AND LIDAR

Decatur Electronics

Eva #	VENDOR ADDRESS	TELEPHONE NO.
E29379	3433 East Wood Street Phoenix, Arizona 85040	800-428-4315

Contact:

Order Placement Questions or Assistance:

Julie Styskin, Regional Sales Consultant
Phone: 217-521-4342
Email: Julie.styskin@soncellna.com

Daniel Bittner (Mobile Fleet – Authorized Distributor)
Phone: 631-206-2920
Fax: 631-206-2923
140 Broadhollow Road
Farmingdale, New York 11735
Email: dbittner@mobilefleet.com

Sales Assistance/Technical Assistance:

Krista Abercrombie, Contract Administrator
Phone: 662-891-123
Email: Krista.abercrombie@soncellna.com
Fax:602-621-4200
Fax to ATTN: Krista Abercrombie

Matt McClure, Regional Sales manager
Phone: 217-521-8818
Email: matt.mcclure@soncellna.com

Customer Service / Repair Contracts:

Andrea Norris
Phone: 800-428-4315
Email: Andrea.norris@soncella.com

J. B. Harper
Phone: 800-428-4315
Email: jb.harper@soncellna.com

Decatur Electronics is offering a discount off ALL other items in their catalog of 10% that are not specifically listed below. Parts are included. Their website is www.decaturelectronics.com. Items specified below are on a punch-out and pricing is fixed for 12 months at a time. Items in the vendor's catalog with the 10 % discount are not a fixed price and may fluctuate up and/or down with markets, however the discount remains the same.

NOTE: There are 2 NEW UNITS in Decatur's catalog with fixed Price. Please see the website.

An eVA punch out is available only for those items listed below; other catalog items do not have a punch out. Special shipping instructions must be specified when an order is placed so applicable charges may be quoted. If notification of a particular individual is required to receive notification before an item ships or when it will arrive the name, phone number and Email address must be

provided at the time the order is placed and the time notification is made (24 hours before delivery, 48 hours before delivery, date of shipment, etc.).

Calibration is $65.00 per unit. If **one site** has more than 40 units to calibrate or recertify at one time, Decatur will extend a 10% discount.

Additional charges will be allowed for shipping that is not the ordinary method customarily used by the vendor and would include 'Rush", "Overnight" and the like.

Vendors are to provide a unit, installed for field testing, at no charge, within ten (10) days after receipt of written request to do so. Field testing is not to exceed 30 days unless agreed to in writing by both parties.

Decatur Electronics has also agreed to provide additional maintenance services at no additional charge (see the attachment at the end of this document). When orders are placed, the Agency or Locality placing the order must specify what kind of copies are desired, who the contact person is with a phone number and Email.

PRICE SCHEDULE

Item no.	Model	Unit	*Price*
1	Scout Hand Held Battery Powered Radar	Each	$1,125.00
2	GH-D Genesis Hand Held Directional corded Radar Gun corded	Each	$650.00
3	G2D-K Genesis II Select Directional K-Band Dash Mounted Radar Unit Single Antenna	Each	$1,500.00
4	G2D-KDDB Gnesis II Select Directional K-Band Dash Mounted Radar Unit – Dual Antenna	Each	$1,825.00
5	G2S-K, G2S-Ka Genesis II Select (non-directional) K or Ka Band (User's Choice) Dash Mounted Radar Unit – Single Antenna	Each	$1,400.00
6	G2S-KDB, G2S-KaDB Genesis II Select (non-directional) K or Ka Band (User choice) Dash Mounter Radar Unit – Dual Antenna	Each	$1,785.00
7	G2SH-KaDB Genesis Select (Non-Directional) Harley Davidson (Electraglide and Road King) Integrated Motorcycle Radar Unit – Dual Ka-Band Antenna Water Resistant	Each	NO LONGER AVAILABLE
8	Calibration	Each	$65.00

Website address for details and specifications can be found at www.decaturelectronics.com. Additional products from Decatur may be found at www.decaturelectronics.com Brian Holland is still your contact for these additional products. There are two new units with fixed pricing in the catalog.

Delivery: 30 days ARO

ATTACHMENT A

Maintenance-Warranty

I. WARRANTY:

The Contractor shall provide a warranty against defective materials, workmanship and performance, excluding vandalism, for two years from the date of installation of the product. The Contractor hereby agrees to furnish without cost to the Commonwealth of Virginia, all labor, materials and return from the repair depot transportation for the repair of the equipment and replacement of all parts and materials that are found defective during the warranty period. Warranty repairs shall be made within two weeks. Repair parts shall be readily available for at least five (5) years following the date of acceptance.

II. MINIMUM WARRANTYREQUIREMENTS:

In order to comply with the terms of this solicitation, the bidder shall provide the following minimum warranty requirements for the equipment being offered. Signature must be provided.

A. Complete Unit - Minimum of two (2) years, or Manufacturers standard warranty - whichever is greater;

B. Attachments/Upfit Items - Minimum of two (2) years or manufacturers standard warranty - whichever is greater

Check Warranty that Applies

	Yes/No - (Give reason)	
Unit Warranty Included in Bid Documents	YES	
Attachment/Upfit Item Warranties Included in Bid Documents	N/A	

By signature the bidder agrees to abide by the terms and conditions specified in this warranty document. Failure to complete this portion of the bid document will cause the bid to be rejected for non-compliance with bidder requirements.

Signed By: (Print Name) Krista Abercrombie_____

Signature: __ _____ Date: _09/12/2011_____

Work Title: _Bid/Contract Specialist_____ Phone_(800) 428-4315_____

III. CATALOGS and MANUALS:

A. Parts manuals, service manuals, operator's manuals, and/or other materials are requested and are not to be bid as separate items. All materials shall be furnished to Ordering Department or Agency as applicable to the equipment being bid, at no additional cost. Ordering Department or Agency will not complete payment of any equipment purchase order until the requested information has been received via one or more of the following methods, approved, and accepted:

Physical delivery of media (2 electronic media, 2 hard copy manuals or a combination of both);

B. Access to and approval to reproduce from the manufacturer web site.

C. All CDs, DVDs, and/or other electronic memory media supplied in response to these requirements must be original media provided by the respective OEM(s).

Purchase of one OEM version and copying the data to blank media to produce the second copy is not acceptable.

D. Ideally, materials provided should be as follows; one hard copy and one copy in electronic format recognizable and useable by Ordering Department or Agency. All electronic pages should be in Adobe pdf. file format with no encryption, de-skewed for proper viewing. All colored text and graphics should be maintained including wiring schematics. Electronic manuals should represent the text associated with manuals with accuracy of 99+%.

E. In lieu of electronic format, OrderIng Department or Agency may accept four (4) original paper versions of items listed below. Where appropriate, the paper version is to be presented in 8.5" by 11" portrait presentation.

Required Materials Include:

Four (4) original media copies of each of the following. These manuals shall cover all systems, components, and accessories for the specific make and model of equipment bid. This includes accessory options, add-on equipment, and components addressed in supplementary manuals.

	APPLICABLE? YES/NO	COMPLY? YES/NO
Electrical Manual	YES	YES
Maintenance Manual	YES	YES
Operators Manual	YES	YES
Owners Manual	YES	YES
Parts Manual	YES	YES
Part Illustration	YES	YES
Safety Manual	NO	N/A
Service Manual	YES	YES
Troubleshooting Manual	YES	YES
Bulletins	NO	N/A

F. One (1) owner/operator manual for the specific make & model of equipment shall be supplied with each piece of equipment when delivered;

G. Two (2) original media copies of manufacturer's production list of materials or bill of materials (line setting sheet) if available. Document should contain OEM Part Nos., parts codes, and variations unique to serial numbered equipment delivered, covering all systems, components, and accessories;

H. One (1) electronic format of a list of consumable and preventive maintenance items for the exact model of equipment offered.

IV. TECHNICAL SERVICE BULLETINS:

The successful bidder shall provide technical service bulletins ("TSBs") for all equipment delivered to Ordering Department or Agency for a period of 5 years from the date of delivery. TSBs may be furnished in paper format, on CD-ROM updated regularly, or by allowing access to the manufacturer's website containing TSBs by Ordering Department or Agency shop locations.

V. FACTORY RECALL:

Nationwide factory recall or product update repairs or replacements are the responsibility of the vendor and/or manufacturer. In such cases, factory recall and modification work will be handled in the same manner as warranty work;

VI. ADVERTISEMENT:

No stickers, decals, or plates displaying dealer or distributor name or logo shall be affixed to equipment. Manufacturer plate with model and serial number is to be on the equipment.

VII. DELIVERY:

Equipment is to be delivered to person specified on order.

VIII. CURRENT MODEL:

Equipment is to be a standard proven model of manufacturer's latest current production and include all standard equipment as advertised with additional optional equipment outlined herein. All components, unless otherwise required by these specifications, shall be the standard or optional equipment specifically advertised and installed by the manufacturer.