

LEVEL XIII DM875WOW

15 LB SCALE OPTION

RENTAL TERM: 36 Months

NOTE: Weigh on Way Enhancement (W-O-W) is included in Level XIII Systems and Monthly Rental cost.

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$614.00/month

EQUIPMENT DETAILS

1	SVAD	DM875 Digital Mailing System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FWG	15 lb Integrated Weighing (DM800 Only)
1	DJPS	Power Stacker for DM800i
1	MP15	15 lb Integrated Weighing Platform
1	MP3X	Differential Weighing for 15 lb or 30 lb Scale
1	SBSY	DM800 Series WOW Module
1	SPMK	Budget Manager Professional Installation
1	SPY8	Printer
1	1D00	IntelliLink Subscription

LEVEL XIII DM875 WOW

30 LB SCALE OPTION

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$675.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
1	SVAD	DM875 Digital Mailing System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW6	30 lb Interfaced Weighing
1	DJPS	Power Stacker for DM800i
1	MP30	15/30 lb Weighing Platform
1	MP3X	Differential Weighing for 15 lb or 30 lb Scale
1	SBSY	DM800 Series WOW Module
1	SPMK	Budget Manager Professional Installation
1	SPY8	Printer
1	1D00	IntelliLink Subscription

LEVEL XIII DM875 WOW

70 LB SCALE OPTION

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$701.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
1	SVAD	DM875 Digital Mailing System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW7	70 lb Interfaced Weighing
1	DJPS	Power Stacker for DM800i
1	MP49	70/149 lb Weighing Platform
1	MP4X	Differential Weighing for 70 lb Scale
1	SBSY	DM800 Series WOW Module
1	SPMK	Budget Manager Professional Installation
1	SPY8	Printer
1	1D00	IntelliLink Subscription

LEVEL XIII DM875 WOW

149 LB SCALE OPTION

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$731.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
1	SVAD	DM875 Digital Mailing System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW8	149 lb Interfaced Weighing
1	DJPS	Power Stacker for DM800i
1	MP49	70/149 lb Weighing Platform
1	MP5X	Differential Weighing for 149 lb Scale
1	SBSY	DM800 Series WOW Module
1	SPMK	Budget Manager Professional Installation
1	SPY8	Printer
1	1D00	IntelliLink Subscription

E194-232-VP

Renewal Effective Dec. 1, 2010 to Sept. 30, 2011

Changes Marked
in Red Ink

LEVEL XIII

WITH OPTIONAL SBNK5 DYNAMIC SCALE 15LB

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$914.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
		Level XIII DM875 with optional SBNK5 Dynamic scale upgrade to include:
1	SVAN	DM925 WOW System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW5	15 lb Interfaced Weighing
1	U7PS	Power Stacker for DM925, DM1100
1	MP30	15/30 lb Weighing Platform
1	MP3X	Differential Weighing for 15 lb or 30 lb Scale
1	SPY8	Printer
1	SPMK	Budget Manager Professional Installation
1	AWFE	Free Basic Seminar
1	1D00	IntelliLink Subscription

LEVEL XIII

WITH OPTIONAL SBNK6 DYNAMIC SCALE 30LB

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$923.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
		Level XIII DM875 with optional SBNK6 Dynamic scale upgrade to include:
1	SVAN	DM925 WOW System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW6	30 lb Interfaced Weighing
1	U7PS	Power Stacker for DM925, DM1100
1	MP30	15/30 lb Weighing Platform
1	MP3X	Differential Weighing for 15 lb or 30 lb Scale
1	SPY8	Printer
1	SPMK	Budget Manager Professional Installation
1	AWFE	Free Basic Seminar
1	1D00	IntelliLink Subscription

LEVEL XIII
WITH OPTIONAL SBNK7 DYNAMIC SCALE 70LB

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$949.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
		Level XIII DM875 with optional SBNK7 Dynamic scale upgrade to include:
1	SVAN	DM925 WOW System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW7	70 lb Interfaced Weighing
1	U7PS	Power Stacker for DM925, DM1100
1	MP49	70/149 lb Weighing Platform
1	MP4X	Differential Weighing 70 lb Scale
1	SPY8	Printer
1	SPMK	Budget Manager Professional Installation
1	AWFE	Free Basic Seminar
1	1D00	IntelliLink Subscription

LEVEL XIII
WITH OPTIONAL SBNK8 DYNAMIC SCALE 149LB

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$979.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
		Level XIII DM875 with optional SBNK8 Dynamic scale upgrade to include:
1	SVAN	DM925 WOW System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW8	149 lb Interfaced Weighing
1	U7PS	Power Stacker for DM925, DM1100
1	MP49	70/149 lb Weighing Platform
1	MP5X	Differential Weighing 149 lb Scale
1	SPY8	Printer
1	SPMK	Budget Manager Professional Installation
1	AWFE	Free Basic Seminar
1	1D00	IntelliLink Subscription

LEVEL XIII
WITH OPTIONAL SBNY5 DYNAMIC SCALE 15LB

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$1010.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
		Level XIII DM875 with optional SBNY5 Dynamic scale upgrade to include:
1	SVAF	DM1100 WOW System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW5	15 lb Interfaced Weighing
1	U7PS	Power Stacker for DM925, DM1100
1	MP30	15/30 lb Weighing Platform
1	MP3X	Differential Weighing for 15 lb or 30 lb Scale
1	SPY8	Printer
1	SPMK	Budget Manager Professional Installation
1	DMC5	Console for DM1100
1	AWFE	Free Basic Seminar
1	1D00	IntelliLink Subscription

LEVEL XIII
WITH OPTIONAL SBNY6 DYNAMIC SCALE 30LB

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$1018.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
		Level XIII DM875 with optional SBNY6 Dynamic scale upgrade to include:
1	SVAF	DM1100 WOW System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW6	30 lb Interfaced Weighing
1	U7PS	Power Stacker for DM925, DM1100
1	MP30	15/30 lb Weighing Platform
1	MP3X	Differential Weighing for 15 lb or 30 lb Scale
1	SPY8	Printer
1	SPMK	Budget Manager Professional Installation
1	DMC5	Console for DM1100
1	AWFE	Free Basic Seminar
1	1D00	IntelliLink Subscription

LEVEL XIII
WITH OPTIONAL SBNY7 DYNAMIC SCALE 70LB

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$1045.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
		Level XIII DM875 with optional SBNY7 Dynamic scale upgrade to include:
1	SVAF	DM1100 WOW System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW7	70 lb Interfaced Weighing
1	U7PS	Power Stacker for DM925, DM1100
1	MP49	70/149 lb Weighing Platform
1	MP4X	Differential Weighing for 70 lb Scale
1	SPY8	Printer
1	SPMK	Budget Manager Professional Installation
1	DMC5	Console for DM1100
1	AWFE	Free Basic Seminar
1	1D00	IntelliLink Subscription

LEVEL XIII

WITH OPTIONAL SBNY8 DYNAMIC SCALE 149LB

RENTAL TERM: 36 Months

RENTAL PAYMENT INFORMATION

# of Payments	Total
36	\$1074.00/month

EQUIPMENT DETAILS

Qty	Pack/Item	Equipment Description
		Level XIII DM875 with optional SBNY8 Dynamic scale upgrade to include:
1	SVAF	DM1100 WOW System
1	1M00	IntelliLink Interface / PSD for DM500-DM1100
1	1FA5	Budget Manager: Cost Mgmt
1	1FW8	149 lb Interfaced Weighing
1	U7PS	Power Stacker for DM925, DM1100
1	MP49	70/149 lb Weighing Platform
1	MP5X	Differential Weighing for 149 lb Scale
1	SPY8	Printer
1	SPMK	Budget Manager Professional Installation
1	DMC5	Console for DM1100
1	AWFE	Free Basic Seminar
1	1D00	IntelliLink Subscription

E194-232-VP Pitney Bowes	Pricing includes the Scale listed.
	Effective Dec. 1, 2010 to Sept. 30, 2011. <i>Changes reflected in Red Ink.</i>
LEVEL XIII	

OUTRIGHT PURCHASE

Contractor		Pitney Bowes	
TAC	10,910.00	Machine Model #	DM875 WOW
M2	1,682.00	Scale	15LB
M3	1,682.00	Meter	IA00
R3	0.00	Printer	IE05
36MR	0.00	Stacker / Catch Tray	DM800i Stacker
RM3	6,120.00	# Accnts	1000
	20,394.00		

36 MONTH RENTAL

Contractor		Pitney Bowes	
36RNTL	20,304.00	Machine Model #	DM875 WOW
R3	0.00	Scale	15LB
36MR	0.00	Meter	IA00
RM3	1,800.00	Printer	IE05
	22,104.00	Stacker / Catch Tray	DM800i Stacker
		# Accnts	1000

12 MONTH RENTAL

Contractor		Pitney Bowes	
12RNTL	21,913.00	Machine Model #	DM875 WOW
R1	0.00	Scale	15LB
12MR	0.00	Meter	IA00
RM1	2,040.00	Printer	IE05
	21,913.00	Stacker / Catch Tray	DM800i Stacker
		# Accnts	1000

Award Specifications for Level XIII

C. Each level contains three purchase/rental choice with the following life cycle cost (LCC) criteria:

1. Outright Purchase:

$$LCC = TAC + M2 + M3 + R3 + 36MR + RM3$$

where: **TAC** = total acquisition cost including one year warranty (less meter rental).

M2 = full service maintenance cost including preventive maintenance for year two,

M3 = full service maintenance cost including preventive maintenance for year three,

R3 = rate change insurance for a three year period,

36MR = meter reset cost for 36 resets at a rate of one per month,

RM3 = rental of postage meter for a three year period,

and with the date of installation acceptance used as a beginning for the time periods referenced.

2. 36 Month Rental:

$$LCC = 36RNTL + R3 + 36MR + RM3$$

where: **36RNTL** = total 36 month rental cost (less meter rental).

R3 = rate change insurance for a three year period,

36MR = meter reset cost for 36 resets at a rate of one per month,

RM3 = rental of postage meter for a three year period,

and with the date of installation acceptance used as a beginning for the time periods referenced.

3. 12 Month Rental:

$$LCC = 12RNTL + R1 + 12MR + RM1$$

where: **12RNTL** = total 12 month rental cost (less meter rental).

R1 = rate change insurance for a one year period,

12MR = meter reset cost for 12 resets at a rate of one per month,

RM1 = rental of postage meter for a one year period,

and with the date of installation acceptance used as a beginning for the time periods referenced.

N. Level XIII System:

1. Mailing Machine:

a. with the capability provided for processing at least a single rate **minimum** of 200 pieces of letter and post card, like-weight, mail per minute, with letter and post card mail sizes:

<u>Letter Mail Dimensions</u>		
<u>Dimension</u>	<u>Minimum</u>	<u>Maximum</u>
Height	3-1/2 inches	6-1/8 inches
Length	5 inches	11-1/2 inches
Thickness	0.007 inch	1/4 inch
<u>Post Card Mail Dimensions</u>		
<u>Dimension</u>	<u>Minimum</u>	<u>Maximum</u>
Height	3-1/2 inches	4-1/4 inches
Length	5 inches	6 inches
Thickness	0.007 inch	0.016 inch

as defined in USPS Publication 25, 2003, with processing defined as the feeding, sealing, metering, imprinting, and stacking,

b. with other mail piece processing with a thickness of 5/8 inch and less, and 10 inches by 13 inches and less in size, with the flap on the long edge of the envelope, (this calls for a wide deck type feeder, with this feeder wide enough to allow mail pieces to flow through the machine without the operator having to push the mail pieces to keep them

in line),

c. with the mailing machine interconnected with an electronic type postage meter and the postage scale,

d. with a power stacker or catch tray handling at least 300 pieces of letter mail,

e. with the capability of processing mixed mail, with processing defined as in-motion weighing and metering and:

1) direct printing the postage as the mail processing machine feeds each mail piece with a mail piece thickness of 1/2 inch and less with a weight limit of 16 inches and less,

2) and for mail over these limits (up to the limit of the scale) generating a wet/dry (switch selectable) or pressure sensitive tape label (one or the other with both not required) each time a mail piece is removed from a differential weighing system, with the pressure sensitive tape having a grab type tab for ease of tape separation during manual application,

f. with an inking system to provide at least 30,000 impressions without the need to change inking supplies, with an ink intensity control, with inking integrity meeting USPS mail piece inspection requirements,

g. with the mail processing system electronically interfaced with the postage scale and postage meter,

h. with the capability provided for checking the postage meter date prior to postage printing,

i. with a water envelope sealing system to provide for an even moist seal, with an easy fill reservoir, with this feature for letter mail of 1/2 inch and less in thickness,

j. with the following modes of operation for letter mail of 1/4 inch and less in thickness:

- 1) envelope nested or unnested (only one required),
- 2) envelope sealed,
- 3) envelope unsealed,
- 4) seal only,

2. Weighing System:

a. with the following rates for USPS classes and services provided through the interconnection of the meter and mail processing system:

1) USPS Classes:

a) 1st Class/Priority, Pre-sort, and Automation rates (including ZIP plus 4, and Bar Coded rates,

b) Standard Mail (formerly designated by the USPS as 3rd/4th Class),

- c) International Air/Surface, rates,
- d) Overnight Express,

2) USPS Services:

- a) Registered,
- b) Certified,
- c) Return Receipt,
- d) Return Receipt with Address,
- e) Insured,
- f) Oversize or Non-standard Surcharge,

b. and with a postage scale:

- 1) with a capacity of at least two pounds,
- 2) with an accuracy of within 0.1 ounce of the true value, with weight increments of 0.5 ounce between 0 and 49 pounds, and 1.0 ounce above 49 pounds,
- 3) with weight displayed as a digital readout,
- 4) and other size scales may be offered as options to the contract, with these other sizes able to connect with the system offered,

3. Report Printer:

- a. laser or ink jet type interfaced with the offered system,
- b. for report printing,
- c. using standard 8½ by 11 inch 20 pound paper,
- d. using commercially available toner or ink cartridges,

4. Rental of Postage Meter:

- a. with the capability provided of meter reset over a standard analog central office (CO) telephone line,
- b. with other optional reset communications methods offered as options to the standard CO line method, so long as any other methods are allowed by the USPS,
- c. with a display for indicating the amount left on the meter, which may be provided as the amount used instead of the amount left on the meter,

5. Accounting System:

- a. with the capability provided to track 1000 accounts,
- b. with the capability of printing a user defined time period transaction report, with this report capable of being structured to provide the following details (not necessarily all on the same report):

1) by account number:

- a) Class of Mail
- b) Number of Pieces
- c) Total Amount Expended

2) grand total of all accounts,

3) accumulative accounting, with the ability to archive data and print on demand,

c. with the capability provided of printing and viewing on a display the information on each account,

d. and with a security feature requiring an account number to meter funds being dispensed.