

| Lot 1 | Item | Description | Estimated Volume | Microfilm Products | Micro Labs | Virtual Image |
|-----------------------|------|---|------------------|--------------------|------------|-----------------|
| COM Services | | | | Price Each | Price Each | Price Each |
| | 1 | Archival master fiche, price per fiche | 155,558 | No Bid | No Bid | \$1.328 |
| | 2 | Archival master film, price per frame | 22,800 | No Bid | No Bid | \$0.080 |
| | 3 | Duplicate fiche, price per fiche | 423,357 | No Bid | No Bid | \$0.142 |
| | 4 | Duplicate film, price per frame | 17,650 | No Bid | No Bid | \$0.005 |
| | 5 | Forms flash slide/forms overlay, price per each forms flash slide | 10 | No Bid | No Bid | \$250.00 |
| | 6 | Modifications to forms flash, price per hour | 10 | No Bid | No Bid | \$50.00 |
| | 7 | Rush charges, price per job | 50 | No Bid | No Bid | \$20.00 |
| | 8 | Changes/set ups to existing applications (not new jobs), price per set up | 10 | No Bid | No Bid | \$25.00 |
| | 9 | Pick-up & delivery <u>mandatory</u> up to 30 miles from Capitol - Range #1, within 15 miles of the Capitol, price per each trip | 200 | No Bid | No Bid | \$9.00 |
| | 10 | Pick-up & delivery <u>mandatory</u> up to 30 miles from Capitol - Range #2, between 15 miles & 30 miles from the Capitol, price per each trip | 100 | No Bid | No Bid | \$9.00 |
| | 11 | Pick-up & delivery <u>optional</u> for over 30 miles from Capitol - Each additional mile over 30 miles from the Capitol if offered, price per mile | | No Bid | No Bid | \$9.00/shipment |
| | | Note: All of the above must be provided by the bidder. Item #11 is optional, and will not be included in the extended grand total for Lot 1 evaluation. | | | | |
| | | EXTENDED GRAND TOTAL FOR LOT 1 | | | | \$274,703.92 |
| Lot 2 Source Document | Item | Description | Estimated Volume | Microfilm Products | Micro Labs | Virtual Image |
| | | | | Price Each | Price Each | Price Each |
| | 1 | Under 20,000 Images, 16mm 100 ft. Good records (no indexing), 24 Exposures | 18,000 | \$0.026 | \$0.027 | No Bid |
| | 2 | Under 20,000 Images, 16mm 100 ft. Good records (no indexing), 32 Exposures | 18,000 | \$0.0223 | \$0.025 | No Bid |

| Lot 2 Source Document | Item | Description | Estimated Volume | Microfilm Products | Micro Labs | Virtual Image |
|-----------------------|------|--|------------------|--------------------|------------|---------------|
| | | | | Price Each | Price Each | Price Each |
| | 3 | Under 20,000 Images, 16mm 215 ft. Good records (no indexing), 24 Exposures | 18,000 | \$0.0223 | \$0.024 | No Bid |
| | 4 | Under 20,000 Images, 16mm 215 ft. Good records (no indexing), 32 Exposures | 18,000 | \$0.0223 | \$0.024 | No Bid |
| | 5 | Under 20,000 Images, 16mm 100 ft. Poor records (no indexing), 24 Exposures | 18,000 | \$0.0380 | \$0.039 | No Bid |
| | 6 | Under 20,000 Images, 16mm 100 ft. Poor records (no indexing), 32 Exposures | 18,000 | \$0.0320 | \$0.038 | No Bid |
| | 7 | Under 20,000 Images, 16mm 215 ft. Poor records (no indexing), 24 Exposures | 18,000 | \$0.0320 | \$0.038 | No Bid |
| | 8 | Under 20,000 Images, 16mm 215 ft. Poor records (no indexing), 32 Exposures | 18,000 | \$0.0320 | \$0.039 | No Bid |
| | 9 | Under 20,000 Images, 16mm 100 ft. Good records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 24 Exposures | 18,000 | \$0.0309 | \$0.037 | No Bid |
| | 10 | Under 20,000 Images, 16mm 100 ft. Good records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 32 Exposures | 18,000 | \$0.0309 | \$0.037 | No Bid |
| | 11 | Under 20,000 Images, 16mm 215 ft. Good records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 24 Exposures | 18,000 | \$0.0309 | \$0.037 | No Bid |
| | 12 | Under 20,000 Images, 16mm 215 ft. Good records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 32 Exposures | 18,000 | \$0.0309 | \$0.037 | No Bid |
| | 13 | Under 20,000 Images, 16mm 100 ft. Poor records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 24 Exposures | 18,000 | \$0.0360 | \$0.047 | No Bid |

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| | | | | Price Each | Price Each | Price Each |
| | 14 | Under 20,000 Images, 16mm 100 ft. Good records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.),32 Exposures | 18,000 | \$0.0360 | \$0.044 | No Bid |
| | 15 | Under 20,000 Images, 16mm 215 ft. Poor records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 24 Exposures | 18,000 | \$0.0360 | \$0.044 | No Bid |
| | 16 | Under 20,000 Images, 16mm 100 ft. Poor records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 32 Exposures | 18,000 | \$0.0360 | \$0.044 | No Bid |
| | 17 | Under 20,000 Images, 16mm 100 ft. Good records with complex indexing (Computer-assisted retrieval includes providing a flat file copy of the indexed items), 24 Exposures | 18,000 | \$0.0385 | \$0.047 | No Bid |
| | 18 | Under 20,000 Images, 16mm 100 ft. Good records with complex indexing (Computer-assisted retrieval includes providing a flat file copy of the indexed items), 32 Exposures | 18,000 | \$0.0385 | \$0.047 | No Bid |
| | 19 | Under 20,000 Images, 16mm 215 ft. Good records with complex indexing (Computer-assisted retrieval), 24 Exposures | 18,000 | \$0.0385 | \$0.047 | No Bid |
| | 20 | Under 20,000 Images, 16mm 215 ft. Good records with complex indexing (Computer-assisted retrieval), 32 Exposures | 18,000 | \$0.0385 | \$0.049 | No Bid |
| | 21 | Under 20,000 Images, 16mm 100 ft. Poor records with complex indexing (Computer-assisted retrieval), 24 Exposures | 18,000 | \$0.0450 | \$0.049 | No Bid |
| | 22 | Under 20,000 Images, 16mm 100 ft. Poor records with complex indexing (Computer-assisted retrieval), 32 Exposures | 18,000 | \$0.0450 | \$0.050 | No Bid |
| | 23 | Under 20,000 Images, 16mm 215 ft. Poor records with complex indexing (Computer-assisted retrieval), 24 Exposures | 18,000 | \$0.0485 | \$0.050 | No Bid |

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| | | | | Price Each | Price Each | Price Each |
| | 24 | Under 20,000 Images, 16mm 215 ft. Poor records with complex indexing (Computer-assisted retrieval), 32 Exposures | 18,000 | \$0.0450 | \$0.061 | No Bid |
| | 25 | Over 20,000 Images, 16mm 100 ft. Good records (no indexing), 24 Exposures | 20,001 | \$0.0223 | \$0.030 | No Bid |
| | 26 | Over 20,000 Images, 16mm 100 ft. Good records (no indexing), 32 Exposures | 20,001 | \$0.0223 | \$0.030 | No Bid |
| | 27 | Over 20,000 Images, 16mm 215 ft. Good records (no indexing), 24 Exposures | 20,001 | \$0.0223 | \$0.030 | No Bid |
| | 28 | Over 20,000 Images, 16mm 215 ft. Good records (no indexing), 32 Exposures | 20,001 | \$0.0223 | \$0.029 | No Bid |
| | 29 | Over 20,000 Images, 16mm 100 ft. Poor records (no indexing), 24 Exposures | 20,001 | \$0.0315 | \$0.042 | No Bid |
| | 30 | Over 20,000 Images, 16mm 100 ft. Poor records (no indexing), 32 Exposures | 20,001 | \$0.0315 | \$0.040 | No Bid |
| | 31 | Over 20,000 Images, 16mm 215 ft. Poor records (no indexing), 24 Exposures | 20,001 | \$0.0315 | \$0.044 | No Bid |
| | 32 | Over 20,000 Images, 16mm 215 ft. Poor records (no indexing), 32 Exposures | 20,001 | \$0.0315 | \$0.044 | No Bid |
| | 33 | Over 20,000 Images, 16mm 100 ft. Good records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 24 Exposures | 20,001 | \$0.0295 | \$0.037 | No Bid |
| | 34 | Over 20,000 Images, 16mm 100 ft. Good records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 32 Exposures | 20,001 | \$0.0295 | \$0.037 | No Bid |
| | 35 | Over 20,000 Images, 16mm 215 ft. Good records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 24 Exposures | 20,001 | \$0.0295 | \$0.037 | No Bid |
| | 36 | Over 20,000 Images, 16mm 215 ft. Good records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 32 Exposures | 20,001 | \$0.0295 | \$0.037 | No Bid |

| Lot 2 Source Document | Item | Description | Estimated Volume | Microfilm Products | Micro Labs | Virtual Image |
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| | | | | Price Each | Price Each | Price Each |
| | 37 | Over 20,000 Images, 16mm 100 ft. Poor records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 24 Exposures | 20,001 | \$0.0360 | \$0.047 | No Bid |
| | 38 | Over 20,000 Images, 16mm 100 ft. Good records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 32 Exposures | 20,001 | \$0.0360 | \$0.046 | No Bid |
| | 39 | Over 20,000 Images, 16mm 215 ft. Poor records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 24 Exposures | 20,001 | \$0.0360 | \$0.046 | No Bid |
| | 40 | Over 20,000 Images, 16mm 215 ft. Poor records with simple indexing (blipping, flash cards, finding aids, frame counter, etc.), 32 Exposures | 20,001 | \$0.0360 | \$0.045 | No Bid |
| | 41 | Over 20,000 Images, 16mm 100 ft. Good records with complex indexing (Computer-assisted retrieval includes providing a flat file copy of the indexed items), 24 Exposures | 20,001 | \$0.0385 | \$0.050 | No Bid |
| | 42 | Over 20,000 Images, 16mm 100 ft. Good records with complex indexing (Computer-assisted retrieval includes providing a flat file copy of the indexed items), 32 Exposures | 20,001 | \$0.0385 | \$0.050 | No Bid |
| | 43 | Over 20,000 Images, 16mm 215 ft. Good records with complex indexing (Computer-assisted retrieval), 24 Exposures | 20,001 | \$0.0385 | \$0.049 | No Bid |
| | 44 | Over 20,000 Images, 16mm 215 ft. Good records with complex indexing (Computer-assisted retrieval), 32 Exposures | 20,001 | \$0.0385 | \$0.049 | No Bid |
| | 45 | Over 20,000 Images, 16mm 215 ft. Good records with complex indexing (Computer-assisted retrieval), 32 Exposures | 20,001 | \$0.0385 | \$0.049 | No Bid |
| | 46 | Over 20,000 Images, 16mm 100 ft. Poor records with complex indexing (Computer-assisted retrieval), 24 Exposures | 20,001 | \$0.0470 | \$0.052 | No Bid |

| Lot 2 Source Document | Item | Description | Estimated Volume | Microfilm Products | Micro Labs | Virtual Image |
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| | | | | Price Each | Price Each | Price Each |
| | 47 | Over 20,000 Images, 16mm 100 ft. Poor records with complex indexing (Computer-assisted retrieval), 32 Exposures | 20,001 | \$0.0470 | \$0.052 | No Bid |
| | 48 | Over 20,000 Images, 16mm 215 ft. Poor records with complex indexing (Computer-assisted retrieval), 24 Exposures | 20,001 | \$0.0470 | \$0.052 | No Bid |
| | 49 | Over 20,000 Images, 16mm 215 ft. Poor records with complex indexing (Computer-assisted retrieval), 32 Exposures | 20,001 | \$0.0470 | \$0.056 | No Bid |
| | | ARCHITECTURAL ENGINEERING PLANS AND BLUEPRINTS | | | | |
| | 50 | Architectural and engineering blueprints with images on silver 35mm 100 ft and to include duplicate silver reel and jacket (loading a duplicate silver copy into either 3"x7", 4"x6", or 5"x8" jackets) determined by the agency. | | \$0.7500 | \$0.879 | No Bid |
| | 51 | Architectural and engineering blueprints with images on silver 35mm 100 ft to include duplicate silver reel only. (PRICE PER IMAGE) | | \$0.6500 | \$0.756 | No Bid |
| | 52 | Architectural and engineering blueprint cost for additional duplicate silver 35mm reel. (PRICE PER IMAGE) | | \$19.00 | \$0.067 | No Bid |
| | | DUPLICATE COPY PRICES | | | | |
| | 53 | Duplicate copy price for 16mm 100 ft. silver (PRICE PER REEL) | | \$14.99 | \$14.61 | No Bid |
| | 54 | Duplicate copy price for 16mm 215 ft. silver (PRICE PER REEL) | | \$13.75 | \$19.48 | No Bid |
| | 55 | Duplicate copy price for 16mm 100 ft. diazon (PRICE PER REEL) | | \$9.00 | \$8.88 | No Bid |
| | 56 | Duplicate copy price for 16mm 215 ft. diazon (PRICE PER REEL) | | \$9.25 | \$10.89 | No Bid |

| Lot 2 Source Document | Item | Description | Estimated Volume | Microfilm Products | *Micro Labs | Virtual Image |
|----------------------------------|------|---|------------------|--------------------|-------------|---------------|
| | | | | Price Each | Price Each | Price Each |
| | | PRICE PER JACKET | | | | |
| | 57 | Price per jacket loading duplicate into 16mm jacket (standard 4"x6") | | \$0.485 | \$0.60 | No Bid |
| | 58 | Price per jacket loading duplicate into 35mm jacket (standard 4"x6", 3"x7", or 5"x8") | | \$0.5985 | \$0.78 | No Bid |
| | | PICK-UP AND DELIVERY CHARGES EACH TRIP | | | | |
| | 59 | Large Jobs - minimum of 10 boxes per trip. (PRICE PER TRIP) | | \$10.00 | *N/C | No Bid |
| | 60 | Small Jobs - under 10 boxes can be picked up at one time. (PRICE PER TRIP) | | \$10.00 | *52.50 | No Bid |
| | | Mandatory up to 30 miles from Capitol | | | | |
| | | EXTENDED GRAND TOTAL FOR LOT 2 | | \$31,893.26 | \$36,326.96 | |
| Lot 3 Additional Services | | Scanning of Documents in Conjunction with Microfilming of same Documents | | | | |
| | 1 | Document scanning, black and white, at 300 dpi resolution; poor records with simple indexing (up to 2 fields) in conjunction with microfilming of same records; document sizes up to 8.5" x 14". Price Each | | \$0.0290/EA | | |
| | 2 | Document scanning, black and white, at 300 dpi resolution; poor records with complex indexing (up to 4 fields) in conjunction with microfilming of same records; document sizes up to 8.5" x 14". Price Each | | \$0.0340/EA | \$0.066/EA | |
| | 3 | Document scanning, black and white, at 300 dpi resolution; good records with simple indexing (up to 2 fields) in conjunction with microfilming of same records; document sizes up to 8.5" x 14". Price Each | | \$0.0275/EA | \$0.077/EA | |

| Lot 3 Additional Services | Item | Description | Estimated Volume | Microfilm Products | *Micro Labs | Virtual Image |
|---------------------------------|------|---|---------------------|-----------------------|------------------------|--------------------|
| | | | | Price Each | Price Each | Price Each |
| | | Scanning of Documents without Microfilming of same Documents | | | | |
| | 4 | Document scanning, black and white, at 300 dpi resolution; poor records with simple indexing (up to 2 fields); document sizes up to 8.5" x 14". | | \$0.0455/EA | \$0.044/EA | |
| | 5 | Document scanning, black and white, at 300 dpi resolution; poor records with complex indexing (up to 4 fields); document sizes up to 8.5" x 14". Price Each | | \$0.0505/EA | \$0.055/EA | |
| | 6 | Document scanning, black and white, at 300 dpi resolution; good records with simple indexing (up to 2 fields); document sizes up to 8.5" x 14". Price Each | | 0.044/EA | \$0.012/EA | |
| | 7 | 16mm Microfilm Silver Duplication (100' roll) Price per roll | | \$20.480 | \$0.154/EA | |
| | 8 | Document scanning, black and white, at 300 dpi resolution; good records with complex indexing (up to 4 fields); document sizes up to 8.5" x 14". Price Each | | 0.495/EA | \$0.044/EA | |
| | | | | | | |
| | | Storage/Delivery Media | | | | |
| | | | | | | |
| | 9 | CD-R per set (includes 1 Master and 1 Duplicate). Price per Set | | \$15.0000 | \$12.10 | |
| | 10 | DVD-R per set (includes 1 Master and 1 Duplicate). \$21.00/Set | | \$21.00/SET | \$13.00/SET | |
| | | | | | | |
| | | Microfilm Processing Services | | | | |
| | | | | | | |
| | 11 | 16mm Microfilm Processing only (100ft roll) - Price per Roll | | | \$6.60 | \$8.00 |
| | 12 | 16 mm Microfilm Processing only (215ft roll) - Price per Roll | | | \$8.80 | \$11.00 |
| | 13 | 16 mm Microfilm Diazo Duplication (100ft roll) - Price per Roll | | | \$8.86 | \$12.00 |
| | 14 | 16 mm Microfilm Diazo Duplication (215 ft roll) - Price per Roll | | | \$14.30 | \$20.00 |
| | 15 | 16 mm Microfilm Silver Duplication (215 ft roll) - Price per roll | | | \$14.58 | \$28.00 |
| | 16 | 16 mm Microfilm Silver Duplication (100 ft roll) - Price per roll | | | \$22.00 | \$20.48 |

| Lot 3 Additional | Item | Description | Estimated Volume | Microfilm Products | *Micro Labs | Virtual Image |
|---------------------|------|--|---------------------|-----------------------|-------------|---------------|
| | | | | Price Each | Price Each | Price Each |
| | 17 | Labor for Film Editing - Price per hour | | | \$21.10 | \$27.00 |
| | | Document & Media Conversion Services | | | | |
| | 18 | Document Scanning - Price per image | | | | \$0.050 |
| | 19 | Prepping for Document Scanning above - Price per hour | | | | \$20.00 |
| | 20 | Filed Indexing - Price per keystroke | | | | \$0.005 |
| | 21 | Map Scanning - Price per image | | | | \$0.60 |
| | 22 | Map Microfilming - Price per image | | | | \$0.60 |
| | 23 | Source Document Microfilming - Price per image | | | | \$0.06 |
| | 24 | Archive Writer Services (tiff to 16mm microfilm) - Price per image | | | | \$0.032 |
| | 25 | 35mm&16mm Microfilm Scanning to Tiff Price per image | | | | \$0.03 |
| | 26 | Microfilm & Microfiche file indexing Price per Keystroke | | | | \$0.005 |
| | 27 | Jacketed Microfiche Conversion to Tiff (<10 frames per fiche) price per jacket | | | | \$0.85 |
| | 28 | Jacketed Microfiche Conversion to Tiff (>10 frames per fiche) price per frame | | | | \$0.09 |
| | 29 | COM Microfiche Conversion to Tiff (<10 frames per fiche) price per fiche | | | | \$0.55 |
| | 30 | COM Microfiche Conversion to Tiff (>10 frames per fiche) price per frame | | | | \$0.05 |
| | | Archive Storage Services | | | | |
| | 31 | Record Storage - Price per cubic foot | | | | \$0.25 |
| | 32 | Media Storage - Price per CD Rom, DVD, roll, etc | | | | \$0.10 |
| | 33 | Paper Destruction - Price per pound | | | | \$0.15 |
| | 34 | Media Destruction - price per pound | | | | \$0.60 |

| Lot 3 Additional Services | Item | Description | Estimated Volume | Microfilm Products | *Micro Labs | Virtual Image | |
|---------------------------------|------|--|---------------------|-----------------------|-------------|---------------|--|
| | | | | Price Each | Price Each | Price Each | |
| | | Miscellaneous | | | | | |
| | 35 | Transportation for Boxes - Pricing for up to 100 boxes (Note: Pricing for transportation may be negotiated to a lower amount depending on our courier routes already in place throughout the state.) | | | | \$150.00 | |
| | 36 | Software Options- PaperVision Enterprise - Price per concurrent seat | | | | \$1,350.00 | |
| | 37 | Annual Maintenance - Price per year/per concurrent seat | | | | \$300.00 | |
| | 38 | Document Preparation - Price per image | | 0.015 | | | |
| | 39 | File Cleansing - Price per file | | \$2.00 | | | |
| | | FOR VIRGINIA EMPLOYMENT COMMISSION ONLY | | | | | |
| | 40 | Source Document BAYVIEW DATA ARCHIVAL | 1,564 | No Bid | No Bid | \$0.0231 | |
| | 41 | SHIPPING VIA GROUND THROUGH FEDEX OR UPS 1 SHIPMENT PER WEEK | 52 | No Bid | No Bid | \$9.00 | |
| | 42 | MASTER BAYVIEW CD 1 PER WEEK WITH 5 DAYS OF WORK | 52 | No Bid | No Bid | \$28.88 | |
| | 43 | DUPLICATE CD 1 PER WEEK WITH 5 DAYS OF WORK | 52 | No Bid | No Bid | \$11.55 | |
| | 44 | DELIVERY OF EACH WEEKS WORK (MONDAY THRU FRIDAY) WILL BE NO LATER THAN NOON ON THE NEXT WEDNESDAY | 52 | No Bid | No Bid | \$884.00 | |
| | 45 | Initial Set-up for Bayview Data Archival | 1 | No Bid | No Bid | \$0.00 | |
| | | EXTENDED GRAND TOTAL FOR LOT 3 | | | | \$3,490.23 | |
| | 46 | Document Preparation - Price per image | | 0.015 | | | |