

COMMONWEALTH OF VIRGINIA
DIVISION OF PURCHASES AND SUPPLY
1111 E. BROAD STREET, 6th Floor
Patrick Henry Building
P. O. BOX 1199
RICHMOND, VIRGINIA 23218-1199

CONTRACT EXTENSION

- 1. DATE 1 August 2012
- 2. COMMODITY NAME..... Manikin Devices
- 3. CONTRACT NUMBER..... E194-831
- 4. CONTRACT PERIOD..... 1 August 2012 – 31 January 2013
- 5. SUPERSEDES..... N/A
- 6. AUTHORIZED USERS..... State Agencies, Localities, Schools
- 7. CONTRACTORS' eVA NUMBER..... E4324
- 8. CONTRACTOR..... Laerdal Medical Corporation
- 9. CONTRACTORS' PHONE NUMBER..... 800-648-4851
- 10. TERMS Net 30
- 11. DELIVERY 30 Days ARO
- 12. F.O.B..... Destination
- 13. MINIMUM ORDER N/A
- 14. FOR FURTHER CONTRACT INFORMATION CONTACT:

Lucinda A. Garwood
Phone: (804) 786-5412
Fax: (804) 786-0223
Email: Lucinda.Garwood@dgs.virginia.gov

- 15. FOR ADDITIONAL COPIES OF THIS AND OTHER CONTRACTS AND ANY ASSOCIATED CONTRACT CHANGES MAY BE VIEWED AND PRINTED AT THE DPS WEBSITE:
www.eVA.state.va.us

NOTICE TO ALL STATE AGENCIES: This contract is the result of a competitive bid program and its use is optional. If the commodity or services available under this contract cannot be used by an agency or locality, a request to may be submitted to the appropriate DGS/DPS contract/purchase officer for addition of like items for inclusion on a future contract.



Lucinda A. Garwood, VCO
Statewide Commodity Contract Officer

INSTRUCTIONS

1. Orders. Unless otherwise instructed by the Division of Purchases and Supply, all departments, institutions and agencies of the Commonwealth of Virginia may order items listed by issuing eVA purchase orders or by issuing their own purchase order form.

Written Purchase Orders Required by the Contractor. **When required by the contractor**, state agencies and public bodies will supply written purchase order forms for orders under \$5,000.

Verbal/Facsimile Orders. When a written purchase order is not required by the contractor, state agencies have the authority to place verbal and/or facsimile orders for requirements valued at less than \$5,000.

Purchase orders will be submitted to the contractor via the Commonwealth of Virginia's electronic procurement system, also known as eVA. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in eVA executed by the contractor.

2. If this contract is authorized for use by localities Virginia cities, counties, towns and political subdivisions may use their own form to order items listed in this contract.
3. The applicable contract number, eVA vendor identification number and item number (for itemized contracts) must be shown on each purchase order and copy, each facsimile transmission or given verbally when telephonic orders are placed.
4. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia City, County, Town or political subdivision.
5. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Preprinted forms (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, are available from the Division of Purchases and Supply (786-8873).
6. Renewals. Two (2) one (1) year renewals available.
7. Price Adjustments. May only occur on specified items listed once per year on the contract anniversary date. Items offered in the manufacturer's catalog, but not specified, at a discount off manufacturer's catalog price may 'float' however, the discount must remain the same.
8. FREIGHT: Due to the disparity of shipping costs between the full sized manikins and supplies, Laerdal may charge actual freight and add it to the invoice. Freight will also be charged for shipping that is not the method customarily used such as rush, inside delivery, etc.

MANIKIN DEVICES

LAERDAL MEDICAL CORPORATION Contract # E194-831

Eva # E4324 VENDOR ADDRESS TELEPHONE NO.

167 Myers Corners Road 800-648-1851
Wappingers Falls, New York 12590

Contact:

Order Placement Questions/Assistance and Technical Assistance:

Lina D'Emidio
Phone: 800.648.1851 x 2474
Fax: 800.266.4359 fax
Email: lina.demidio@laerdal.com

OR

Catherine Masten
Phone: 800-648-1851 x 3692
Fax: 800-266-4359
Email: catherine.masten@laerdal.com

Laerdal has agreements with their Dealers who will offer discounts on all products with the exception of proprietary products. Proprietary products are only sold by the manufacturer and there is no discount available. Their website is www.laerdal.com for additional information. Items specified on the price list below are on a punch-out and pricing is fixed for 12 months. Pricing is a separate attachment.

A list of Laerdal Dealers is below. Please note **SOUTHEASTERN EMERGENCY EQUIPMENT** is the only Laerdal dealer **AUTHORIZED** to provide **ALL SERVICES** the manufacturer provides.

Laerdal is authorized to charge actual freight due to the disparity between full sized manikin devices and supplies.

167 Myers Corners Road Wappingers Falls, NY 12590 ph: 800-648-1851 x2474 Fax: 800-258-6134 Lina.Demidio@laerdal.com					
Revised 10/18/11					
Re- PRICE QUOTATION- TRAINING EQUIPMENT--VA State Contract					
QTY	P/N	Description	List Price ea.	Disc %	Total
Simulation					
1		SimMan 3G Patient Simulator Package-- 12" monitor			\$ 71,185.00
Package includes:					
	212-01001	SimMan 3G Manikin, SimMan 3G software and license, Operators Tablet PC and Webcam, 12" simulated Patient Monitor and Software, Simulated Patient Cables, Drug Recognition Kit, Soft Sided Transport Case, Specially Designed Clothing	\$ 64,500.00		
	212-83050	Standard Installation, (212-83050)	\$ 1,395.00		
	212-90150	2 day onsite Training for up to 8 people. (212-90150)	\$ 3,495.00		
	210-90450	1 day onsite custom refresher training for up to 8 people (210-90450)	\$ 1,795.00		
1		SimMan 3G Patient Simulator Package-- 17" monitor			\$ 72,185.00
Package includes:					
	212-01101	SimMan 3G Manikin, SimMan 3G software and license, Operators Tablet PC and Webcam, 17" simulated Patient Monitor and Software, Simulated Patient Cables, Drug Recognition Kit, Soft Sided Transport Case, Specially Designed Clothing	\$ 65,500.00		
	212-83050	Standard Installation, (212-83050)	\$ 1,395.00		
	212-90150	2 day onsite Training for up to 8 people. (212-90150)	\$ 3,495.00		
	210-90450	1 day onsite custom refresher training for up to 8 people (210-90450)	\$ 1,795.00		
SimMan 3G Optional Accessories					
1	212-VPLUSP3	Platinum Service Program - 3 year <small>* The Service Program includes: Quick Start Installation and Training, 30 Preventative Maintenance Complete, 30 Loaner Program, and an Extended warranty to cover years 2-3. In addition, year 5 Service Programs can be purchased for additional fees. The extended warranty covers the simulator and software only. All other equipment is covered under the Manufacturer's Warranty.</small>	\$ 18,495.00	0%	\$ 18,495.00
1	212-VPLUSP5	Platinum Service Program - 5 year <small>* The Service Program includes: Quick Start Installation and Training, 45 Preventative Maintenance Complete, 45 Loaner Program, and an Extended warranty to cover year 2-5. The extended warranty covers the simulator and software only. All other equipment is covered under the Manufacturer's Warranty.</small>	\$ 32,995.00	0%	\$ 32,995.00
3G Curriculum Options - SimStore Options					
1	215-00050	SimStore Content <small>Online access to validated scenarios, patient cases & multimedia. Please contact Sturgis Kidder 845-264-2359 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.</small>	\$ 1,000.00	0%	\$ 1,000.00
1	215-99950/SMS	Simulation in Nursing Education Volume I Scenario Set SimMan 3G Instructor Mode	\$ 3,540.00	0%	\$ 3,540.00
1	215-99950/SMS	Simulation in Nursing Education Volume I Scenario Set SimMan 3G Auto Mode	\$ 3,540.00	0%	\$ 3,540.00
1	215-99950/SMS	Simulation in Nursing Education Volume II Scenario Set SimMan 3G Instructor Mode	\$ 3,540.00	0%	\$ 3,540.00
1	215-99950/SMS	Simulation in Nursing Education Volume II Scenario Set SimMan 3G Auto Mode	\$ 3,540.00	0%	\$ 3,540.00
1	215-99950/SMS	ACLS SimMan Scenario Set SimMan 3G Instructor Mode	\$ 3,894.00	0%	\$ 3,894.00
1	215-99950/SMS	Emergency Preparedness Terrorism Scenario Set SimMan 3G Instructor Mode	\$ 4,425.00	0%	\$ 4,425.00
1	215-99950/SMS	Emergency/Respiratory and Cardiac Scenario Set SimMan 3G Auto Mode	\$ 2,400.00	0%	\$ 2,400.00
1	215-99950/SMS	Trauma-Head Injury and Bleeding Scenario Set SimMan 3G Auto Mode	\$ 1,600.00	0%	\$ 1,600.00
1	212-19950	License Key for Instructor Applications	\$ 1,500.00	0%	\$ 1,500.00
1	212-18950	SimMan 3G Wounds Kit	\$ 309.80	0%	\$ 309.80
1	212-09350	SimMan 3G Patient Monitor, 17"	\$ 2,750.00	0%	\$ 2,750.00
1	210-89001	Advanced Video System	\$ 8,395.00	0%	\$ 8,395.00
1		SimMan Essential Patient Simulator Package - 12-inch Monitor			\$ 48,530.00
Package includes:					
	213-01001	SimMan Essential w/12" Instructor PC <small>Includes SimMan Essential Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 5 Patient Cases and 4 Scenarios, 1 Year Manufacturer's Warranty, Storage Bag.</small>	\$ 39,000.00		
	213-09201	SimMan Essential 12" Patient Monitor w/SP02 Probe	\$ 2,695.00		
	213-83050	Installation SimMan Essential-If ValuePlus Program is not purchased.	\$ 1,445.00		
	213-90150	Introduction to SimMan Essential - Customer Site <small>A Laerdal Instructor will travel to your facility and teach up to 8 participants.</small>	\$ 3,595.00		
	210-90450	One day at customer site - custom refresher training for up to 8 people.	\$ 1,795.00		
1		SimMan Essential Patient Simulator Package - 17-inch Monitor			\$ 49,030.00
Package includes:					
	213-01001	SimMan Essential w/17" Instructor PC <small>Includes SimMan Essential Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 5 Patient Cases and 4 Scenarios, 1 Year Manufacturer's Warranty, Storage Bag.</small>	\$ 48,530.00		
	213-09350	SimMan Essential 17" Patient Monitor w/SP02 Probe	\$ 3,195.00		
	213-83050	Installation SimMan Essential-If ValuePlus Program is not purchased.	\$ 1,445.00		
	213-90150	Introduction to SimMan Essential - Customer Site <small>A Laerdal Instructor will travel to your facility and teach up to 8 participants.</small>	\$ 3,595.00		
	210-90450	One day at customer site - custom refresher training for up to 8 people.	\$ 1,795.00		
1		SimMan Essential Bleeding Patient Simulator Package - 12 inch monitor			\$ 54,530.00
Package includes:					
	214-01001	SimMan Essential Bleeding w/12" Instructor PC <small>Includes SimMan Essential Bleeding Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 5 Patient Cases and 4 Scenarios, 1 Year Manufacturer's Warranty, Storage Bag.</small>	\$ 45,000.00		
	213-09201	SimMan Essential 12" Patient Monitor w/SP02 Probe	\$ 2,695.00		
	214-83050	Installation SimMan Essential-If ValuePlus Program is not purchased.	\$ 1,445.00		
	214-90150	Introduction to SimMan Essential Bleeding - Customer Site <small>A Laerdal Instructor will travel to your facility and teach up to 8 participants.</small>	\$ 3,595.00		
	210-90450	One day at customer site - custom refresher training for up to 8 people.	\$ 1,795.00		
1		SimMan Essential Bleeding Patient Simulator Package - 17 inch monitor			\$ 55,030.00
Package includes:					
	214-01001	SimMan Essential Bleeding w/17" Instructor PC <small>Includes SimMan Essential Bleeding Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 5 Patient Cases and 4 Scenarios, 1 Year Manufacturer's Warranty, Storage Bag.</small>	\$ 45,000.00		
	213-09350	SimMan Essential 17" Patient Monitor w/SP02 Probe	\$ 3,195.00		
	214-83050	Installation SimMan Essential-If ValuePlus Program is not purchased.	\$ 1,445.00		
	214-90150	Introduction to SimMan Essential Bleeding - Customer Site <small>A Laerdal Instructor will travel to your facility and teach up to 8 participants.</small>	\$ 3,595.00		
	210-90450	One day at customer site - custom refresher training for up to 8 people.	\$ 1,795.00		
SimMan Essential Optional Accessories					
1	213-95050	SimMan Essential eLearning Course	\$ 50.00	0%	\$ 50.00
1	213-VPLUSP3	SimMan Essential ValuePlus Platinum (3 yr) <small>Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.</small>	\$ 11,345.00	0%	\$ 11,345.00
1	213-VPLUSP5	SimMan Essential ValuePlus Platinum (5 yr) <small>Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner.</small>	\$ 19,495.00	0%	\$ 19,495.00
Essential Curriculum Options - SimStore Options					
1	215-99950	Online access to validated scenarios, patient cases & multimedia. Please contact Sturgis Kidder 845-264-2359 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.	\$ 1,000.00	0%	\$ 1,000.00
1	215-99950/SMS	Simulation in Nursing Education Volume I Scenario Set SimMan Essential Instructor Mode	\$ 3,540.00	0%	\$ 3,540.00
1	215-99950/SMS	Simulation in Nursing Education Volume I Scenario Set SimMan Essential Auto Mode	\$ 3,540.00	0%	\$ 3,540.00
1	215-99950/SMS	Simulation in Nursing Education Volume II Scenario Set SimMan Essential Instructor Mode	\$ 3,540.00	0%	\$ 3,540.00
1	215-99950/SMS	Simulation in Nursing Education Volume II Scenario Set SimMan Essential Auto Mode	\$ 3,540.00	0%	\$ 3,540.00
1	215-99950/SMS	ACLS SimMan Scenario Set SimMan Essential Instructor Mode	\$ 3,894.00	0%	\$ 3,894.00
1	215-99950/SMS	Emergency Preparedness Terrorism Scenario Set SimMan Essential Instructor Mode	\$ 4,425.00	0%	\$ 4,425.00
1	215-99950/SMS	Emergency/Respiratory and Cardiac Scenario Set SimMan Essential Auto Mode	\$ 2,400.00	0%	\$ 2,400.00
1	215-99950/SMS	Trauma-Head Injury and Bleeding Scenario Set SimMan Essential Auto Mode	\$ 1,200.00	0%	\$ 1,200.00

Essential Bleeding Curriculum Options - SimStore Options						
1	215-99950	Online access to validated scenarios, patient cases & multimedia. Please contact Sturgis Kidder 845-264-2359 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.	\$ 1,000.00	0%	\$ 1,000.00	
1	215-99950/SMS	Simulation in Nursing Education Volume I Scenario Set SimMan Essential Bleeding Instructor Mode	\$ 3,540.00	0%	\$ 3,540.00	
1	215-99950/SMS	Simulation in Nursing Education Volume I Scenario Set SimMan Essential Bleeding Auto Mode	\$ 3,540.00	0%	\$ 3,540.00	
1	215-99950/SMS	Simulation in Nursing Education Volume II Scenario Set SimMan Essential Bleeding Instructor Mode	\$ 3,540.00	0%	\$ 3,540.00	
1	215-99950/SMS	Simulation in Nursing Education Volume II Scenario Set SimMan Essential Bleeding Auto Mode	\$ 3,540.00	0%	\$ 3,540.00	
1	215-99950/SMS	ACLS SimMan Scenario Set SimMan Essential Bleeding Instructor Mode	\$ 3,894.00	0%	\$ 3,894.00	
1	215-99950/SMS	Emergency Preparedness Terrorism Scenario Set SimMan Essential Bleeding Instructor Mode	\$ 4,425.00	0%	\$ 4,425.00	
1	215-99950/SMS	Emergency-Respiratory and Cardiac Scenario Set SimMan Essential Bleeding Auto Mode	\$ 2,400.00	0%	\$ 2,400.00	
1	215-99950/SMS	Trauma-Head Injury and Bleeding Scenario Set SimMan Essential Bleeding Auto Mode	\$ 1,200.00	0%	\$ 1,200.00	
Essential Curriculum Options - Non-SimStore Options						
1	210-94050	First 5 Minutes Curriculum - Instructor Mode	\$ 2,645.00	0%	\$ 2,645.00	
1	210-94850	First 5 Minutes Participant Pack	\$ 350.00	0%	\$ 350.00	
1	210-94550	First 5 Minutes Instructor Pack	\$ 225.00	0%	\$ 225.00	
1	210-93950	Rapid Response Team Training - Instructor Mode	\$ 4,645.00	0%	\$ 4,645.00	
1	210-93950	Rapid Response Participant Box	\$ 350.00	0%	\$ 350.00	
1	210-93450	Rapid Response Instructor Pack	\$ 175.00	0%	\$ 175.00	
1	213-19550	SimMan Essential License (1) Instructor Application	\$ 1,500.00	0%	\$ 1,500.00	
SimMom Advanced						
1	378-00001	SimMom Adv w/ Cpt Peri Mkn, VSim, PC & Monitor Includes: SimMom Simulator, Birthing Baby, 4 User Modules, VitalSim Control Unit, Laptop PC, Touch Screen Monitor, USB Webcam, Blood Pressure Cuff, SimNewB Compressor, Consumables, Software, DFU, and a Carry Case.	\$ 29,900.00			\$ 34,940.00
1	377-83050	Installation SimMom Customer Site If Value Plus Program is not purchased.	\$ 1,445.00			
1	377-90150	Intro SimMom Customer Site 2 Days A Laerdal Instructor will travel to your facility and teach up to 8 participants.	\$ 3,595.00			
1	377-90250	SimMom Update Customer Site 1 Day	\$ 1,850.00	0.00%	\$ 1,850.00	
SimMom Standard						
1	378-10001	SimMom Adv w/ Std Peri Mkn, VSim & PC Includes: SimMom Simulator, Birthing Baby, 4 User Modules, VitalSim Control Unit, Laptop PC, USB Webcam, Blood Pressure Cuff, SimNewB Compressor, Consumables, Software, DFU, and a Carry Case.	\$ 28,800.00			\$ 33,840.00
1	377-83050	Installation SimMom Customer Site If Value Plus Program is not purchased.	\$ 1,445.00			
1	377-90150	Intro SimMom Customer Site 2 Days A Laerdal Instructor will travel to your facility and teach up to 8 participants.	\$ 3,595.00			
1	377-90250	SimMom Update Customer Site 1 Day	\$ 1,850.00	0.00%	\$ 1,850.00	
1	377-11950	SimMom Adv SW & Lic	\$ 5,500.00	0.00%	\$ 5,500.00	
1	377-11951	SimMom Adv SW Lic Key Only	\$ 1,500.00	0.00%	\$ 1,500.00	
1	377-11952	SimMom Adv SW CD Only	\$ 20.00	0.00%	\$ 20.00	
1	0505EXW1	SimMom EXW, 1 extra year One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).	\$ 3,150.00	0.00%	\$ 3,150.00	
1	0505EXW2	SimMom EXW, 2 extra years	\$ 6,300.00	0.00%	\$ 6,300.00	
1	0505EXW3	SimMom EXW, 3 extra years	\$ 9,450.00	0.00%	\$ 9,450.00	
1	0505EXW4	SimMom EXW, 4 extra years	\$ 12,600.00	0.00%	\$ 12,600.00	
1	377-0505PMB	SimMom PM Return	\$ 1,195.00	0.00%	\$ 1,195.00	
1	377-0505PWC	SimMom PM Customer Site	\$ 2,250.00	0.00%	\$ 2,250.00	
1	0505LNR1	SimMom Loaner 1yr Program	\$ 1,360.00	0.00%	\$ 1,360.00	
1	0505LNR2	SimMom Loaner 2yr Program	\$ 2,720.00	0.00%	\$ 2,720.00	
1	0505LNR3	SimMom Loaner 3yr Program	\$ 4,080.00	0.00%	\$ 4,080.00	
1	0505LNR4	SimMom Loaner 4yr Program	\$ 5,440.00	0.00%	\$ 5,440.00	
1	0505LNR5	SimMom Loaner 5yr Program	\$ 6,800.00	0.00%	\$ 6,800.00	
1	377-VPLUSP3	SimMom ValuePlus Platinum 3 yr Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.	\$ 11,345.00	0.00%	\$ 11,345.00	
1	377-VPLUSP5	SimMom ValuePlus Platinum 5 yr Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.	\$ 19,495.00	0.00%	\$ 19,495.00	
SimMom Curriculum Options						
SimStore Content						
1	215-00050	Online access to validated scenarios, patient cases & multimedia. Please contact Sturgis Kidder 845-264-2359 or Lina D'Emidio 800-648-1851 x2474 for details & quantity discounts.	\$ 1,000.00	0.00%	\$ 1,000.00	
SimMom Training Options						
1	377-90050	Intro SimMom Class w/o Travel 2 Days Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).	\$ 1,000.00	0.00%	\$ 1,000.00	
1	377-90950	Intro SimMom Class 2 Days Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).	\$ 2,495.00	0.00%	\$ 2,495.00	
HARVEY CARDIOPULMONARY PATIENT SIMULATOR						
1	HARVEY	Sound Transmission System (includes Stethoscopes kit to train 10 Students)	\$ 55,000.00	0%	\$ 55,000.00	
1	HARVEYAUDIO	2 year extended warranty	\$ 4,000.00	0%	\$ 4,000.00	
1	HARVEYXW2	Crating, handling, onsite installation & training in US	\$ 7,000.00	0%	\$ 7,000.00	
1	UMEDIC100	UMEDIC Multimedia Computer Curriculum in Cardiology	\$ 5,500.00	0%	\$ 5,500.00	
1	UMEDIC200	Essential Cardiac Auscultation	\$ 18,000.00	0%	\$ 18,000.00	
1	245-05050	Laerdal SimBaby Infant Simulator* w/Laptop & Compressor (all part numbers listed below must be ordered)	\$ 3,000.00	0%	\$ 3,000.00	
	245-05050	SimBaby Infant Simulator	\$ 44,875.00	0%	\$ 44,875.00	
	210-09001	Peripheral Kit w/Linkbox & Computer	\$ 27,395.00			
	210-01150	Compressor	\$ 7,495.00			
	245-90150	2 Day Introductory course at customers site for up to 8 people	\$ 3,300.00			
	245-83050	Standard Installation Service	\$ 3,495.00			
	210-90450	1 day onsite custom refresher training for up to 8 people--done after initial training	\$ 1,395.00			
SimBaby Optional Accessories Listed Below*						
1	210-VPLUSP2	Platinum Service Program- addl Discounts for multi-year purchases ** The Service Program includes: Quick Start Installation and Training, x1 Preventative Maintenance Complete, x2 Loaner Program, and an Extended warranty to cover year 2. In addition, years 3, 4, 5 Service Programs can be purchased for additional fees. The extended warranty covers the simulator, software, and link box only. All other equipment is covered under the Manufacturer's Warranty.	\$ 7,495.00	0%	\$ 7,495.00	
1	210-VPLUSP3	Platinum Service Program - 3 year ** The Service Program includes: Quick Start Installation and Training, x2 Preventative Maintenance Complete, x3 Loaner Program, and an Extended warranty to cover year 3. In addition, years 4, 5 Service Programs can be purchased for additional fees. The extended warranty covers the simulator, software, and link box only. All other equipment is covered under the Manufacturer's Warranty.	\$ 10,995.00	0%	\$ 10,995.00	
1	210-VPLUSP5	Platinum Service Program - 5 year ** The Service Program includes: Quick Start Installation and Training, x4 Preventative Maintenance Complete, x5 Loaner Program, and an Extended warranty to cover year 5. The extended warranty covers the simulator, software, and link box only. All other equipment is covered under the Manufacturer's Warranty.	\$ 18,995.00	0%	\$ 18,995.00	
SimBaby Curriculum Options						
SimStore Content						
1	215-00050	Online access to validated scenarios, patient cases & multimedia. Please contact Sturgis Kidder 845-264-2359 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.	\$ 1,000.00	0%	\$ 1,000.00	
1	215-99950/SMS	PALS Scenario Set for SimBaby	\$ 3,750.00	0%	\$ 3,750.00	
1	210-08001	Advanced Video System	\$ 8,395.00	0%	\$ 8,395.00	
1	381220	Regulator	\$ 862.00	0%	\$ 862.00	
1	245-18050	Monitor/Linkbox/Webcam/PDA Transportation Case	\$ 1,260.00	0%	\$ 1,260.00	
1	381602	Compressor Transportation Case	\$ 422.00	0%	\$ 422.00	

1		Laerdal SimNewB™ ADVANCED Version Package	\$ 28,890.00	0%	\$ 28,890.00
		Package includes			
		Includes: SimNewB Manikin (PC Enabled), SimNewB Control Unit with Remote, Compact Compressor, NRP® Simulation Support Materials and scenarios, Laptop with SimNewB Software, Patient Monitor, Webcam, DFLU, and soft carry case (225-00001)	\$ 24,000.00		
	225-00001				
	225-93050	Standard Installation Service (225-93050)	\$ 1,395.00		
	225-90150	2 Day Introductory course at customers site for up to 8 people (225-90150)	\$ 3,495.00		
		SimNewB Optional Accessories:			
1	225-VPLUSPA2	Platinum Service Program -2 year	\$ 5,545.00	0%	\$ 5,545.00
		** The Service Program includes: Quick Start Installation and Training,x1 Preventative Maintenance Complete, x2 Learner Program, and an Extended warranty to cover year 2. In addition, years 3, 4, 5 Service Programs can be purchased for additional fees. The extended warranty covers the simulator, software, and link box only. All other equipment is covered under the Manufacturer's Warranty.			\$ -
1	225-VPLUSPA3	Platinum Service Program -3 year	\$ 8,295.00	0%	\$ 8,295.00
		** The Service Program includes: Quick Start Installation and Training, x2 Preventative Maintenance Complete, x3 Learner Program, and an Extended warranty to cover year 3. In addition, years 4, 5 Service Programs can be purchased for additional fees. The extended warranty covers the simulator, software, and link box only. All other equipment is covered under the Manufacturer's Warranty.			\$ -
1	225-VPLUSPA5	Platinum Service Program -5 year	\$ 13,995.00	0%	\$ 13,995.00
		** The Service Program includes: Quick Start Installation and Training, x4 Preventative Maintenance Complete, x5 Learner Program, and an Extended warranty to cover year 5. The extended warranty covers the simulator, software, and link box only. All other equipment is covered under the Manufacturer's Warranty.			\$ -
1	210-08001	Advanced Video System	\$ 8,395.00	0%	\$ 8,395.00
1	220-03550	Congenital Anomaly Modules	\$ 1,400.00	0%	\$ 1,400.00
1	381220	Regulator Unit	\$ 862.00	0%	\$ 862.00
1	381850	Portability Kit	\$ 1,455.00	0%	\$ 1,455.00
1	210-05150	Transportation Case-Peripheral (holds monitor, laptop, webcam, cables)	\$ 1,654.00	0%	\$ 1,654.00
1		Laerdal SimNewB™ Standard Version Package	\$ 15,795.00	0%	\$ 15,795.00
		package includes			
		Includes: SimNewB Manikin, SimNewB Control Unit with Remote, Compact Compressor, NRP® Simulation Support Materials, Intro to SimNewB (Self Directed Learning DVD) DFLU, and soft carry case (220-01001)	\$ 15,795.00		
	220-01001				
		Optional Accessories:			
1	220-VPLUSPS2	Platinum Service Program -2 year	\$ 4,595.00	0%	\$ 4,595.00
		** The Service Program includes: Quick Start Installation and Training,x1 Preventative Maintenance Complete, x2 Learner Program, and an Extended warranty to cover year 2. In addition, years 3, 4, 5 Service Programs can be purchased for additional fees. The extended warranty covers the simulator, software, and link box only. All other equipment is covered under the Manufacturer's Warranty.			
1	220-VPLUSPS3	Platinum Service Program -3 year	\$ 6,695.00	0%	\$ 6,695.00
		** The Service Program includes: Quick Start Installation and Training, x2 Preventative Maintenance Complete, x3 Learner Program, and an Extended warranty to cover year 3. In addition, years 4, 5 Service Programs can be purchased for additional fees. The extended warranty covers the simulator, software, and link box only. All other equipment is covered under the Manufacturer's Warranty.			
1	220-VPLUSPS5	Platinum Service Program -5 year	\$ 10,995.00	0%	\$ 10,995.00
		** The Service Program includes: Quick Start Installation and Training, x4 Preventative Maintenance Complete, x5 Learner Program, and an Extended warranty to cover year 5. The extended warranty covers the simulator, software, and link box only. All other equipment is covered under the Manufacturer's Warranty.			
1	220-03550	Congenital Anomaly Modules	\$ 1,400.00	0%	\$ 1,400.00
1	381220	Regulator Unit	\$ 862.00	0%	\$ 862.00
1	381850	Portability Kit	\$ 1,455.00	0%	\$ 1,455.00
1	210-05150	Transportation Case-Peripheral (holds monitor, laptop, webcam, cables)	\$ 1,654.00	0%	\$ 1,654.00
		SimNewB Curriculum Options			
1	215-00050	Online access to validated scenarios, patient cases & multimedia. Please contact Surgis Kidder 845-264-2259 or Lina D'Emidio 1-800-648-1851 x 2474 for details & quantity discounts.	\$ 1,000.00	0%	\$ 1,000.00
1	TBD	Neonatal Resuscitation Program Scenario Set for SimNewB Advanced	\$ 1,925.00	0%	\$ 1,925.00
1		ALS Simulator Advanced--all parts below must be ordered	\$ 25,770.00	0%	\$ 25,770.00
	205-05050	ALS Simulator Manikin	\$ 10,450.00		
	200-10001	VitalSim control unit	\$ 2,430.00		
	205-09001	Peripheral Kit-complete(Laptop, webcam, Patient Monitor, advanced software, usb hub)	\$ 8,000.00		
	205-83150	Installation	\$ 1,395.00		
	205-90350	2 Day Introductory course at customers site for up to 8 people	\$ 3,495.00		
		ALS Simulator Advanced Optional Items			
1	205-05050xx	Extended warranty	\$ 1,260.00	0%	\$ 1,260.00
1	205-05050PMC	Preventative Maintenance--on site	\$ 1,395.00	0%	\$ 1,395.00
1	205-05050PMB	Preventative Maintenance--return to Laerdal	\$ 685.00	0%	\$ 685.00
1	205-05050lnr	llearner program	\$ 520.00	0%	\$ 520.00
		ALS Curriculum Options			
		Online access to validated scenarios, patient cases & multimedia. Please contact Surgis Kidder 845-264-2259 or Lina D'Emidio 1-800-648-1851 x 2474 for details & quantity discounts.	\$ 1,000.00	0%	\$ 1,000.00
1	210-94050	WISER First 5 minutes (includes 210-94850 participant pack (for 25 participants))	\$ 2,995.00	0%	\$ 2,995.00
1	210-93050	WISER Rapid Response Team Training (includes 210-93550 participant pack (25 participants))	\$ 4,995.00	0%	\$ 4,995.00
1	210-08001	Advanced Video System	\$ 8,395.00	0%	\$ 8,395.00
1	381450	Nursing Modules-standard	\$ 1,944.00	0%	\$ 1,944.00
1	381500	Trauma Modules-standard	\$ 1,944.00	0%	\$ 1,944.00
1	200-20001	Wireless Headset	\$ 130.00	0%	\$ 130.00
1	381220	Regulator	\$ 862.00	0%	\$ 862.00
1	276-15001	NBC Module	\$ 1,227.00	0%	\$ 1,227.00
1	210-00550	Forced Air Bleeding System Complete	\$ 2,987.00	0%	\$ 2,987.00
1	276-16001	Smallpox Module Set	\$ 130.00	0%	\$ 130.00
1	383110	Chest Tube Modules (set of 6)	\$ 362.00	0%	\$ 362.00
		SIMJUNIOR			
		SimJunior Advanced w/Peripheral Kit Complete			\$ 30,990.00
1	233-00001	SimJunior Advanced w/Peripheral Kit Complete	\$ 23,500.00		
		Includes SimJunior manikin, VitalSim Control Unit with Software & Remote Control, Laptop PC, Touch Screen Monitor, USB Webcam, Blood Pressure Cuff, Consumables, Advanced Software, DFLU and Carry Case.			
1	200-10001	VitalSim Control Unit	\$ 2,450.00		
1	233-83150	Installation Sim Jr Adv Customer Site	\$ 1,445.00		
		Must be purchased if Value Plus Program is not purchased.			
1	233-90350	Intro Sim Jr Adv Customer Site, 2 Days	\$ 3,595.00		
		A Laerdal Instructor will travel to your facility and teach up to 8 participants.			
1	233-91250	Sim Jr Adv Update Customer Site, 1 Day	\$ 1,850.00	0.00%	\$ 1,850.00
1	232-00001	SimJunior Standard	\$ 14,500.00	0.00%	\$ 14,500.00
		Includes SimJunior manikin, VitalSim Control Unit with Software & Remote Control, Blood Pressure Cuff, Consumables, DFLU and Carry Case.			
1	232-83050	Installation Sim Jr Std Customer Site	\$ 1,445.00	0.00%	\$ 1,445.00
		Must be purchased if Value Plus Program is not purchased.			
1	232-90150	Intro Sim Jr Std Customer Site, 1 Day	\$ 1,850.00	0.00%	\$ 1,850.00
1	232-90250	Sim Jr Std Update Customer Site, 1 Day	\$ 1,850.00	0.00%	\$ 1,850.00
		SimJunior Parts and Accessory Options			
1	277-00001	Pediatric Trauma Modules	\$ 1,159.00	0.00%	\$ 1,159.00
1	220-00250	SNB IV BAG-500 ml	\$ 58.00	0.00%	\$ 58.00
1	231-00101	SET, LEG-PEDI I.O. STD	\$ 117.00	0.00%	\$ 117.00
1	231-00101B	SET, LEG-PEDI I.O. BLK	\$ 117.00	0.00%	\$ 117.00
1	231-00101T	SET, LEG-PEDI I.O. TAN	\$ 117.00	0.00%	\$ 117.00
1	231-00750*	LEG; RT-PD CPR W/IO-STD	\$ 250.00	0.00%	\$ 250.00
1	200-10650	AC ADAPTER (MULTI)	\$ 77.00	0.00%	\$ 77.00

1	375-70150	SKIN/VEIN SET, PEDI MV	\$ 158.00	0.00%	\$ 158.00
1	200-03050	SET, PUPIL INSERTS KIT	\$ 125.00	0.00%	\$ 125.00
1	200-03050B	SET, PUPIL INSERTS KIT-BROWN	\$ 125.00	0.00%	\$ 125.00
1	205-03950	CHESTRISE BLADDER ALS	\$ 29.00	0.00%	\$ 29.00
1	231-01150	CASE, PEDI FULL BODY	\$ 96.00	0.00%	\$ 96.00
1	250-21050	AIRWAY LUBRICANT 45ml	\$ 11.00	0.00%	\$ 11.00
1	300-00750	RED SIMULATED BLOOD 4 OZ	\$ 17.00	0.00%	\$ 17.00
1	276-15550	LIQ DETERGENT-12 OZ BTL	\$ 15.00	0.00%	\$ 15.00
1	277-00150	POWDER BABY	\$ 8.50	0.00%	\$ 8.50
1	05-10100	ZOLL DIFIBRILLATOR CONNECTOR	\$ 40.50	0.00%	\$ 40.50
1	05-10000	PHYSIO-CONTROL QUICK COMBO	\$ 40.50	0.00%	\$ 40.50
1	845004	PHILIPS DEFRIBRILLATOR CONNECTOR	\$ 100.00	0.00%	\$ 100.00
1	210-05250	PERIPHERALS HARD CASE	\$ 1,575.00	0.00%	\$ 1,575.00
1	277-00001*	WNDS: MC KID TRAUMA-STD	\$ 1,157.00	0.00%	\$ 1,157.00
1	277-00001B*	WNDS: MC KID TRAUMA-BLK	\$ 1,159.00	0.00%	\$ 1,159.00
1	277-00001T*	WNDS: MC KID TRAUMA-TAN	\$ 1,159.00	0.00%	\$ 1,159.00
1	232-11950	SimJr Adv SW & LIC	\$ 5,500.00	0.00%	\$ 5,500.00
1	232-11951	SimJr Adv SW LIC only	\$ 1,560.00	0.00%	\$ 1,560.00
1	232-11952	SimJr Adv SW CD only	\$ 20.00	0.00%	\$ 20.00
1	210-08001	Advanced Video System Includes Desktop Computer w/Advanced Video Card, LCD Monitor, AVS Software, Audio, and Video Cable Adapter.	\$ 8,395.00	0.00%	\$ 8,395.00
1	1008408	Custom Installation For AVS	\$ 1,445.00	0.00%	\$ 1,445.00
		SimJunior Warranty and Service Options			
1	233-VPLUSP3	SimJr Adv Vp Plat 3yr Americas Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site, & Loaner Program.	\$ 8,895.00	0.00%	\$ 8,895.00
1	232-VPLUSP3	SimJr Std Vp Plat 3yr Americas Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.	\$ 6,195.00	0.00%	\$ 6,195.00
1	232-05050LNR1	SimJr Loaner 1yr Program Std and Adv, Us	\$ 995.00	0.00%	\$ 995.00
		SimJunior Curriculum Options			
1	215-00050	SimStore Content Online access to validated scenarios, patient cases & multimedia. Please contact Sturgis Kidder 845-264-2359 or Lina D'Emidio 1-800-648-1851 x2474 for details & quantity discounts.	\$ 1,000.00	0.00%	\$ 1,000.00
1	P/N TBD	Simulation in Nursing Education - Pediatric Scenario Set for SimJunior Advanced	\$ 2,832.00	0.00%	\$ 2,832.00
1	P/N TBD	Prehospital Pediatric Emergency Scenario Set for SimJunior Advanced	\$ 1,416.00	0.00%	\$ 1,416.00
1	P/N TBD	Advanced Pediatric Life Support Scenario Set for SimJunior Advanced	\$ 1,416.00	0.00%	\$ 1,416.00
		Educational Services for all Simulators			
1	XXX-90150	2 Day Introductory course at customers site for up to 8 people- Please contact Laurel for exact pricing	\$ 3,495.00	0%	\$ 3,495.00
1	210-90450	Customized Instruction (1 day @ customer site for up to 8 people)	\$ 1,795.00	0%	\$ 1,795.00
		Hands Free Cables			
		Codemaster 100 AND HeartStart 4000 (need following 2 cables):			
1	05-10200	CM100/HS4000 to FR Cable	\$ 37.00	0%	\$ 37.00
1	845004	FR2 to Manikin Cable	\$ 92.00	0%	\$ 92.00
1	845004	HeartStart FR AND FR2 (need following 1 cable): FR2 to Manikin Cable	\$ 92.00	0%	\$ 92.00
		Physio Control Quick Combo AND LifePak 12 (need following 2 cables):			
1	05-10000	Quick Combo to FR Cable	\$ 37.00	0%	\$ 37.00
1	845004	FR2 to Manikin Cable	\$ 92.00	0%	\$ 92.00
		Zoll 1400, 1600, M Series (need following 2 cables):			
1	05-10100	Zoll to FR Cable	\$ 37.00	0%	\$ 37.00
1	845004	FR2 to Manikin Cable	\$ 92.00	0%	\$ 92.00
		Virtual Reality Simulation--- IV Training Systems			
1		Adult Virtual IV2 System	\$ 16,743.00	0%	\$ 16,743.00
	280-00001	Virtual IV Haptics Device			
	280-00101	Virtual IV Desktop Computer			
	280-04301	Virtual IV In-Hospital Module Software (choose one)			
	280-04301	Virtual IV Prehospital Module Software (choose one)			
	280-04501	Anatomical Viewer			
	280-00001LNR	IV Adult Loaner Program			
1	280-20101	Virtual Phlebotomy Upgrade Kit (optional)	\$ 4,200.00	0%	\$ 4,200.00
1	280-00001EXW	Virtual IV Extended Warranty 1 Yr (optional)	\$ 1,182.00	0%	\$ 1,182.00
		Infant Virtual IV System	\$ 16,743.00	0%	\$ 16,743.00
	280-10050	Infant Virtual IV Haptics Device			
	280-00101	Infant Virtual IV Desktop Computer			
	280-13001	Infant Virtual IV In-Hospital Module Software (choose one)			
	280-13101	Infant Virtual IV Pre-Hospital Module Software (choose one)			
	280-13201	Anatomical Viewer			
	280-10050LNR	IV/IV Infant Loaner Program			
1	280-10050EXW	Infant Virtual IV Extended Warranty 1 Yr (optional)	\$ 1,182.00	0%	\$ 1,182.00
		Virtual Phlebotomy System	\$ 16,743.00	0%	\$ 16,743.00
	280-20001	Virtual Phlebotomy Haptics Device			
	280-00101	Virtual Phlebotomy Desktop Computer			
	280-22401	Virtual Phlebotomy Inhospital Module Software			
	280-22501	Anatomical Viewer			
	280-00001LNR	Virtual Phlebotomy Loaner Program			
1	280-04601	Virtual IV Upgrade Kit (optional)	\$ 4,200.00	0%	\$ 4,200.00
1	280-20001EXW	Virtual Phlebotomy Extended warranty 1 Yr (optional)	\$ 1,182.00	0%	\$ 1,182.00
		Manikins			
1	200-20001	Wireless Mc	\$ 130.00	3%	\$ 126.10
1	200-10001	VitalSim Control Unit	\$ 2,430.00	3%	\$ 2,357.10
1	325-05050	Nursing Anne (VitalSim Capable)	\$ 4,452.00	3%	\$ 4,318.44
1	325-05050EXW	Nursing Anne Extended Warranty - 1 year (covers year 2)	\$ 440.00	3%	\$ 426.80
1	325-05050LNR	Nursing Anne Loaner Program - 1 Year	\$ 468.00	3%	\$ 453.96
1	325-02850	Fundus Pelvis	\$ 226.00	3%	\$ 219.22
1	325-00450	Fundus Skills Module	\$ 448.00	3%	\$ 434.56
1	325-00550	Wound Care Assessment Set, Female	\$ 1,733.00	3%	\$ 1,681.01
1	325-00650	Mastectomy Module	\$ 448.00	3%	\$ 434.56
1	325-00750	Breast Exam Module	\$ 623.00	3%	\$ 604.31
1	325-20050	Nursing Anne (Non-VitalSim Capable)	\$ 2,817.00	3%	\$ 2,732.49
1	300-05050	Nursing Kelly (VitalSim Capable)	\$ 4,195.00	3%	\$ 4,069.15
1	300-05050EXW	Nursing Kelly Extended Warranty - 1 year (covers year 2)	\$ 390.00	3%	\$ 378.30
1	300-05050LNR	Nursing Kelly Loaner Program - 1 Year	\$ 468.00	3%	\$ 453.96
1	300-01050	Wound Care Assessment Set, Male	\$ 1,653.00	3%	\$ 1,603.41
1	300-20050	Nursing Kelly (Non-VitalSim Capable)	\$ 2,567.00	3%	\$ 2,489.99
1	350-05050	Nursing Kid (VitalSim Capable)	\$ 2,373.00	3%	\$ 2,301.81
1	350-05050EXW	Nursing Kid Extended Warranty - 1 year (covers year 2)	\$ 245.00	3%	\$ 237.65
1	350-05050LNR	Nursing Kid Loaner Program - 1 Year	\$ 468.00	3%	\$ 453.96
1	350-10050	Nursing Kid (Non-VitalSim Capable)	\$ 1,872.00	3%	\$ 1,815.84
1	231-00101	Pediatric Intraosseous Leg	\$ 117.00	3%	\$ 113.49
1	365-05050	Nursing Baby (VitalSim Capable)	\$ 2,321.00	3%	\$ 2,251.37
1	365-05050EXW	Nursing Baby Extended Warranty - 1 year (covers year 2)	\$ 240.00	3%	\$ 232.80
1	365-05050LNR	Nursing Baby Loaner Program - 1 Year	\$ 468.00	3%	\$ 453.96
1	365-10050	Nursing Baby (Non-VitalSim Capable)	\$ 1,815.00	3%	\$ 1,760.55
1	200-05050	MegaCode Kelly Advanced (VitalSim Capable)	\$ 7,329.00	3%	\$ 7,109.13
1	200-05050EXW	MegaCode Kelly Advanced Extended Warranty - 1 year (covers year 2)	\$ 690.00	3%	\$ 669.30
1	200-05050PMC	MegaCode Kelly Advanced Preventative Maintenance- Complete	\$ 1,395.00	3%	\$ 1,353.15
1	200-05050PMB	MegaCode Kelly Advanced Preventative Maintenance- Basic	\$ 445.00	3%	\$ 431.65
1	200-05050LNR	MegaCode Kelly Advanced Simulator Loaner Program - 1 Year	\$ 468.00	3%	\$ 453.96
1	203-05050	MegaCode Kelly Basic (VitalSim ECG Capabilities Only)	\$ 4,195.00	3%	\$ 4,069.15
1	276-00001	Advanced Trauma Module	\$ 2,312.00	3%	\$ 2,242.64
1	231-05050	MegaCode Kid Advanced (VitalSim Capable)	\$ 4,730.00	3%	\$ 4,588.10
1	277-00001	Pediatric Trauma Modules	\$ 1,159.00	3%	\$ 1,124.23

1	231-05050EXW	MeqCode Kid Advanced Extended Warranty - 1 year (covers year 2)	\$ 440.00	3%	\$ 426.80
1	231-05050LNR	MeqCode Kid Loanoer Program - 1 Year	\$ 468.00	3%	\$ 453.96
1	231-15050	ECG Kid (VitalSim ECG Capabilities Only)	\$ 2,724.00	3%	\$ 2,642.28
1	231-00101	Pediatric Intraosseous Leg	\$ 117.00	3%	\$ 113.49
1	08003140	Laerdal ALS Baby 200 - complete w/ HeadSim 200 rhythm generator	\$ 2,604.00	3%	\$ 2,525.88
1	205-05050	ALS Simulator (VitalSim Control unit needed)	\$ 10,450.00	3%	\$ 10,136.50
1	200-10001	VitalSim Control Unit	\$ 2,430.00	3%	\$ 2,357.10
1	205-05050EXW	ALS Simulator Extended Warranty - 1 year (covers year 2)	\$ 1,260.00	3%	\$ 1,222.20
1	205-05050PMC	ALS Simulator Preventative Maintenance- Complete	\$ 1,395.00	3%	\$ 1,353.15
1	205-05050PMB	ALS Simulator Preventative Maintenance- Basic	\$ 685.00	3%	\$ 664.45
1	205-05050LNR	ALS Simulator Loanoer Program - 1 Year	\$ 520.00	3%	\$ 504.40
1	150-00001	Resusci Anne Simulator	\$ 7,895.00	3%	\$ 7,755.15
1	150-00001EXW	Resusci Anne Simulator Extended Warranty - 1 year (covers year 2)	\$ 788.00	3%	\$ 764.36
1	150-00001PMC	Resusci Anne Simulator Preventative Maintenance- Complete	\$ 1,395.00	3%	\$ 1,353.15
1	150-00001PMB	Resusci Anne Simulator Preventative Maintenance- Basic	\$ 750.00	3%	\$ 727.50
1	150-00001LNR	Resusci Anne Simulator Loanoer Program- 1 year	\$ 520.00	3%	\$ 504.40
1	200-90150	TRAINING - INTRO to VitalSim- 1 day, customer site	\$ 1,795.00	0%	\$ 1,795.00
1	210-90450	TRAINING - Customized Instruction- 1 day, customer site	\$ 1,795.00	0%	\$ 1,795.00
1	376-00050	PROMPT Birthing Simulator-Standard	\$ 4,425.00	3%	\$ 4,292.25
1	376-00550	PROMPT Birthing Simulator-Force Monitoring	\$ 7,125.00	3%	\$ 6,911.25
1	NNW-2000	Male Newborn Baby-White - both sexes avail in black/white/asian	\$ 41.00	3%	\$ 39.77
1	NNB-2100	Female Newborn Baby-Black - both sexes avail in black/white/asian	\$ 41.00	3%	\$ 39.77
1	101-10001	Extri Kelly - extrication training	\$ 1,189.00	3%	\$ 1,153.33
1	201-10001	Crash Kelly - extrication and Airway management training	\$ 2,598.00	3%	\$ 2,520.06
1	100-10001	First Aide Training Manikin - CPR and First Aid Training	\$ 1,880.00	3%	\$ 1,823.60
1	302-00001	Convalescent Kelly- Basic Patient Care and CPR Training	\$ 1,310.00	3%	\$ 1,270.70
1	201-00001	Ultimate Hurt Manikin - Resusc, Extrication, Trauma Care, Airway Mgmt	\$ 5,102.00	3%	\$ 4,948.04
1	220-25050	NEWBORN ANNE-NRP skills manikin	\$ 1,800.00	3%	\$ 1,843.00
1	VT-1800	Nita Newborn - Vascular Access Trainer	\$ 622.00	3%	\$ 603.34
Task Trainers					
1	260-20001	12 Lead Task Trainer	\$ 9,150.00	3%	\$ 8,875.50
1	375-10001	NG Tube and Trach Care Simulator	\$ 1,180.00	3%	\$ 1,144.60
1	VT-910	Wound Care Model	\$ 512.00	3%	\$ 496.64
1	VT-901	Wound Care Model Carrying Case	\$ 75.00	3%	\$ 72.75
1	375-21001	Interchangeable Catheterization and Enema Simulator	\$ 495.00	3%	\$ 480.15
1	375-22501	Fundus Skills and Assessment Trainer	\$ 880.00	3%	\$ 853.60
1	261-01001	Cricoid Stick Trainer	\$ 480.00	3%	\$ 465.60
1	102-00001	Choking Charlie - Heimlich Maneuver Trainer	\$ 510.00	3%	\$ 494.70
1	260-05001	Pneumothorax Trainer	\$ 1,055.00	3%	\$ 1,023.35
1	VT-2400	Chester Chest (insertion, care, removal of common long-term vascular access routes)	\$ 753.00	3%	\$ 730.41
1	VT-501	Chester Chest Carving Case	\$ 85.00	3%	\$ 82.45
1	VT-600	Peter PICC Line (insertion, care, removal of peripherally inserted Central Cath. Line)	\$ 709.00	3%	\$ 687.73
1	090019	Laerdal IV Torso	\$ 950.00	3%	\$ 921.50
1	260-00001	AT Kelly Torso - Central Venous Access / Chest Decompression / Airway Mgmt	\$ 2,116.00	3%	\$ 2,052.52
1	375-40501	Blood Pressure Training Arm	\$ 1,092.00	3%	\$ 1,059.24
1	270-00001	Male Multi-Venous IV Training Arm Kit	\$ 600.00	3%	\$ 582.00
1	375-50001	Female Multi-Venous IV Training Arm Kit	\$ 600.00	3%	\$ 582.00
1	375-70001	Pediatric Multi-Venous IV Training Arm Kit	\$ 400.00	3%	\$ 388.00
1	375-80001	Arterial Stick Arm Kit -Puncture Procedure for Blood Gas Analysis	\$ 475.00	3%	\$ 460.75
1	080016	Laerdal Infant IO Trainer	\$ 440.00	3%	\$ 426.80
1	250-00501	Baby Umbi - umbilical Catheterization	\$ 460.00	3%	\$ 446.20
1	375-30001	Baby Ivy - Neonatal peripheral venous access of scalp	\$ 520.00	3%	\$ 504.40
1	375-32001	Baby Arb - Neonatal Radial Artery Puncture in arm	\$ 435.00	3%	\$ 421.95
1	375-34001	Baby Stee - Neonatal Lumbar Puncture training	\$ 460.00	3%	\$ 446.20
1	375-35001	Baby HSPR - Anatomic emergency resuscitation and resuscitability	\$ 460.00	3%	\$ 446.20
1	200-20150	VitalSim Scenarios Trainer (VitalSim unit# 200-10001 needed)	\$ 610.00	3%	\$ 591.70
1	200-20250	VitalSim Arrhythmia Trainer (VitalSim unit# 200-10001 needed)	\$ 760.00	3%	\$ 737.20
1	375-42050	VitalSim Blood Pressure Arm (VitalSim unit# 200-10001 needed)	\$ 767.00	3%	\$ 743.99
1	200-10001	VitalSim Unit	\$ 2,430.00	3%	\$ 2,357.10
1	375-34501	IM Hip Simulator	\$ 1,010.00	3%	\$ 979.70
1	261-02150	IM Hip Carrying Case	\$ 115.00	3%	\$ 111.55
1	262-00001	Femoral Access Trainer	\$ 610.00	3%	\$ 591.70
1	261-10001	Deluxe Difficult Airway Trainer	\$ 2,100.00	3%	\$ 2,037.00
1	255-00001	Pediatric Intubation Trainer	\$ 1,190.00	3%	\$ 1,154.30
1	250-00250	Laerdal Infant Intubation Trainer	\$ 620.00	3%	\$ 601.40
1	250-00101	Laerdal Neonatal Intubation Trainer	\$ 505.00	3%	\$ 489.95
1	25000033	Laerdal Airway Management Trainer	\$ 1,750.00	3%	\$ 1,697.50
1	94005001	Laerdal AED Trainer 2	\$ 407.00	3%	\$ 394.79
1	945050	Remote Control for Laerdal AED Trainer 2	\$ 42.00	3%	\$ 40.74
1	07-10900	Standard AED Trainer 2 Pads	\$ 23.00	3%	\$ 22.31
1	945090	Laerdal Link AED Trainer 2 Pads	\$ 27.00	3%	\$ 26.19
1	M3871A	Standard Pediatric AED Trainer 2 Pads	\$ 51.00	3%	\$ 49.47
Self Directed Learning Products					
1	90-1003	CPR ANYTIME for Family and Friends--CPR Training Kit for adult/child, additional discounts for orders greater than 100 units.	\$ 34.95	3%	\$ 33.90
1	90-1001	INFANT CPR ANYTIME-- CPR training kit for infants- Additional discounts for orders greater than 100 units.	\$ 34.95	3%	\$ 33.90
1	80-1076	HEARTSAVER AED ANYTIME - CPR/AED kit for adult/child, Additional discounts for orders greater than 100 units.	\$ 69.95	3%	\$ 67.85
1	80-1460	BLS ANYTIME for Healthcare Providers	\$ 129.00	3%	\$ 125.13
AHA ONLINE CERTIFICATION PROGRAMS call Lina D'Emidio (800-648-1851 x2474) or Sturgis Kidder (800-648-1851 x2253) for more details and quantity discounts					
1	90-1413	AHA's --BLS HeartCode "system" Cognitive ONLY licenses-- qty discounts over 100 keys	\$ 28.50	3%	\$ 27.85
1	90-1412	AHA's --BLS HeartCode "system" Manikin Skills Licenses-- qty discounts over 100 keys	\$ 25.00	3%	\$ 24.25
1	90-1404	AHA's --BLS HeartCode WEB Licenses--qty. discounts over 100 licenses	\$ 28.50	3%	\$ 27.85
1	90-1405	AHA's --ACLS HeartCode WEB Licenses--qty. discounts over 50 licenses	\$ 105.00	3%	\$ 101.85
1	80-1471	AHA's - Learn Rhythm--web license --Adult - qty. discounts over 99 keys	\$ 34.95	3%	\$ 33.90
1	80-1474	AHA's - Learn Rhythm -web license--Pediatric - qty. discounts over 99 keys	\$ 34.95	3%	\$ 33.90
1	80-1473	AHA's - Learn Rapid STEMI ID- web license - qty discounts over 99 keys	\$ 54.95	3%	\$ 53.30
Anatomy					
1	SK-2500	Skelle-Torso	\$ 6,200.00	3%	\$ 6,014.00
1	SK-1036	Deluxe Biology Skeleton	\$ 2,750.00	3%	\$ 2,667.50
1	HE-2000	Danny Smith Heart Model	\$ 357.00	3%	\$ 346.29
10% off ALL CPR Manikins and Accessories--see 2010 Laerdal Catalog pages 7-19 and 130-134					
					Subtotal
					\$ 1,402,706.98
					TOTAL
					\$ 1,402,706.98
PLEASE NOTE: ALL ITEMS HIGHLIGHTED IN YELLOW ARE SOLE SOURCE.					
ALL ITEMS HIGHLIGHTED IN GREEN CAN BE PURCHASED THROUGH LAERDAL OR SELECTED DISTRIBUTORS - SEE LIST IN ATTACHMENT					
ALL NON-HIGHLIGHTED ITEMS CAN BE PURCHASED THROUGH LAERDAL OR AUTHORIZED DISTRIBUTORS - SEE LIST ATTACHED.					
<i>Pricing and Availability is subject to change.</i>					
<i>Please call your representative for updated pricing after expiration of July 31st, 2011</i>					
SHIPPING/HANDLING PREPAID/ADDED COST IS WEIGHT BASED					
***Appropriate Sales Tax will be added to invoice.....					
Terms:					
• Net 30 Days for approved open accounts, CIA or Credit Cards accepted.					
• One (1) year warranty on manufactured products and 90 day warranty on refurbished products.					

167 Myers Corners Road Wappingers Falls, NY 12590 ph- 800-648-1851 x2474 Fax 800-258-6134 Lina.Demidio@laerdal.com		 Laerdal™ helping save lives					
Revised 7/31/12							
Re- PRICE QUOTATION--"TRAINING EQUIPMENT"--VA State Contract E194-831							
QTY	P/N	Description	List Price ea.	Disc %	Total		
		Simulation					
1		<u>SimMan 3G Patient Simulator Package-- 12" monitor</u>			\$ 74,035.00		
		Package includes(All Part numbers below must be ordered)					
	212-01001	SimMan 3G Manikin, SimMan 3G software and license, Operators Tablet PC and Webcam, 12" simulated Patient Monitor and Software, Simulated Patient Cables, Drug Recognition Kit, Soft Sided Transport Case, Specially Designed Clothing.	\$ 66,500.00				
	212-83050	Standard Installation, (212-83050)	\$ 1,445.00				
	212-90150	2 day onsite Training for up to 8 people. (212-90150)	\$ 3,595.00				
	210-90450	1 day onsite custom refresher training for up to 8 people (210-90450)	\$ 2,495.00				
1		<u>SimMan 3G Patient Simulator Package-- 17" monitor</u>			\$ 75,035.00		
		Package includes(All Part numbers below must be ordered)					
	212-01101	SimMan 3G Manikin, SimMan 3G software and license, Operators Tablet PC and Webcam, 17" simulated Patient Monitor and Software, Simulated Patient Cables, Drug Recognition Kit, Soft Sided Transport Case, Specially Designed Clothing.	\$ 67,500.00				
	212-83050	Standard Installation, (212-83050)	\$ 1,445.00				
	212-90150	2 day onsite Training for up to 8 people. (212-90150)	\$ 3,595.00				
	210-90450	1 day onsite custom refresher training for up to 8 people (210-90450)	\$ 2,495.00				
		SimMan 3G Optional Accessories					
1	212-VPLUSP3	Platinum Service Program - 3 year	\$ 18,495.00		\$ 18,495.00		
		** The Service Program includes: Quick Start Installation and Training, x2 Preventative Maintenance Complete, x3 Loaner Program, and an Extended warranty to cover years 2-3. In addition, year 5 Service Programs can be purchased for additional fees. The extended warranty covers the simulator and software only. All other equipment is covered under the Manufacturer's Warranty.					
1	212-VPLUSP5	Platinum Service Program - 5 year	\$ 32,995.00		\$ 32,995.00		
		*** The Service Program includes: Quick Start Installation and Training, x4 Preventative Maintenance Complete, x5 Loaner Program, and an Extended warranty to cover year 2-5. The extended warranty covers the simulator and software only. All other equipment is covered under the Manufacturer's Warranty.					
		3G Curriculum Options - SimStore Options					
1	215-00050	SimStore Content			see note		
		Online access to validated scenarios, patient cases & multimedia. Please contact Lina D'Emidio 1-800-648-1851 x 2474 for details & quantity discounts.					
1	215-99950/SMS3698	Simulation in Nursing Education Volume I Scenario Set SimMan 3G Instructor Mode	\$ 3,540.00		\$ 3,540.00		
1	215-99950/SMS3724	Simulation in Nursing Education Volume I Scenario Set SimMan 3G Auto Mode	\$ 3,540.00		\$ 3,540.00		
1	215-99950/SMS3729	Simulation in Nursing Education Volume II Scenario Set SimMan 3G Instructor Mode	\$ 3,540.00		\$ 3,540.00		
1	215-99950/SMS3742	Simulation in Nursing Education Volume II Scenario Set SimMan 3G Auto Mode	\$ 3,540.00		\$ 3,540.00		
1	215-99950/SMS4637	ACLS SimMan Scenario Set SimMan 3G Instructor Mode	\$ 5,487.00		\$ 5,487.00		
1	215-99950/SMS2290	Emergency Preparedness Terrorism Scenario Set SimMan 3G Instructor Mode	\$ 4,425.00		\$ 4,425.00		
1	215-99950/SMS3670	Emergency-Respiratory and Cardiac Scenario Set SimMan 3G Auto Mode	\$ 2,400.00		\$ 2,400.00		
1	215-99950/SMS3669	Trauma-Head Injury and Bleeding Scenario Set SimMan 3G Auto Mode	\$ 1,600.00		\$ 1,600.00		
1	212-19550	License Key for instructor Applications	\$ 1,500.00		\$ 1,500.00		
1	212-18550	SimMan 3G Wounds Kit	\$ 309.80		\$ 309.80		
1	212-09350	SimMan 3G Patient Monitor, 17"	\$ 2,750.00		\$ 2,750.00		
1		<u>SimMan Essential Patient Simulator Package - 12-inch Monitor</u>			\$ 49,230.00		
		Package includes(All Part numbers below must be ordered)					
	213-01001	SimMan Essential w/12" Instructor PC	\$ 39,000.00				
		Includes SimMan Essential Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 1 Year Manufacturer's Warranty, Storage Bag.					
	213-09201	SimMan Essential 12" Patient Monitor w/SP02 Probe	\$ 2,695.00				
	213-83050	Installation SimMan Essential-if ValuePlus Program is not purchased.	\$ 1,445.00				
	213-90150	Introduction to SimMan Essential - Customer Site	\$ 3,595.00				
		A Laerdal Instructor will travel to your facility and teach up to 8 participants.					
	210-90450	One day at customer site - custom refresher training for up to 8 people.	\$ 2,495.00				

1		<u>SimMan Essential Patient Simulator Package - 17-inch Monitor</u>			\$ 49,730.00				
		Package includes(All Part numbers below must be ordered)							
	213-01001	SimMan Essential w/17" Patient Monitor	\$ 39,000.00						
		Includes SimMan Essential Bleeding Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 1 Year Manufacturer's Warranty, Storage Bag.							
	213-09350	SimMan Essential 17" Patient Monitor w/SP02 Probe	\$ 3,195.00						
	213-83050	Installation SimMan Essential-if ValuePlus Program is not purchased.	\$ 1,445.00						
	213-90150	Introduction to SimMan Essential - Customer Site	\$ 3,595.00						
		A Laerdal Instructor will travel to your facility and teach up to 8 participants.							
	210-90450	One day at customer site - custom refresher training for up to 8 people.	\$ 2,495.00						
1		<u>SimMan Essential Bleeding Patient Simulator Package - 12 inch monitor</u>			\$ 55,230.00				
		Package includes(All Part numbers below must be ordered)							
	214-01001	SimMan Essential Bleeding w/12" Instructor PC	\$ 45,000.00						
		Includes SimMan Essential Bleeding Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 1 Year Manufacturer's Warranty, Storage Bag.							
	213-09201	SimMan Essential 12" Patient Monitor w/SP02 Probe	\$ 2,695.00						
	214-83050	Installation SimMan Essential-if ValuePlus Program is not purchased.	\$ 1,445.00						
	214-90150	Introduction to SimMan Essential Bleeding - Customer Site	\$ 3,595.00						
		A Laerdal Instructor will travel to your facility and teach up to 8 participants.							
	210-90450	One day at customer site - custom refresher training for up to 8 people.	\$ 2,495.00						
1		<u>SimMan Essential Bleeding Patient Simulator Package - 17 inch monitor</u>			\$ 55,730.00				
		Package includes(All Part numbers below must be ordered)							
	214-01001	SimMan Essential Bleeding w/17" Simulated Patient Monitor	\$ 45,000.00						
		Includes SimMan Essential Bleeding Manikin, 12" Instructor PC, Software & License, Webcam, Specially Designed Clothing, 1 Year Manufacturer's Warranty, Storage Bag.							
	213-09350	SimMan Essential 17" Patient Monitor w/SP02 Probe	\$ 3,195.00						
	214-83050	Installation SimMan Essential-if ValuePlus Program is not purchased.	\$ 1,445.00						
	214-90150	Introduction to SimMan Essential Bleeding - Customer Site	\$ 3,595.00						
		A Laerdal Instructor will travel to your facility and teach up to 8 participants.							
	210-90450	One day at customer site - custom refresher training for up to 8 people.	\$ 2,495.00						
		SimMan Essential Optional Accessories							
1	213-95050	SimMan Essential eLearning Course	\$ 50.00		\$ 50.00				
1	213-VPLUSP3	SimMan Essential ValuePlus Platinum (3 yr.) Site & Loaner.	\$ 11,345.00		\$ 11,345.00				
1	213-VPLUSP5	SimMan Essential ValuePlus Platinum (5 yr.) Site & Loaner.	\$ 19,495.00		\$ 19,495.00				
		Essential Curriculum Options - SimStore Options							
1	215-99950	Online access to validated scenarios, patient cases & multimedia. Please contact Lina D'Emidio 1-800-648-1851 x 2474 for details & quantity discounts.							
1	215-99950/SMS3698	Simulation in Nursing Education Volume I Scenario Set SimMan Essential Instructor Mode	\$ 3,540.00		\$ 3,540.00				
1	215-99950/SMS3723	Simulation in Nursing Education Volume I Scenario Set SimMan Essential Auto Mode	\$ 3,540.00		\$ 3,540.00				
1	215-99950/SMS3728	Simulation in Nursing Education Volume II Scenario Set SimMan Essential Instructor Mode	\$ 3,540.00		\$ 3,540.00				
1	215-99950/SMS3743	Simulation in Nursing Education Volume II Scenario Set SimMan Essential Auto Mode	\$ 3,540.00		\$ 3,540.00				
1	215-99950/SMS2295	ACLS SimMan Scenario Set SimMan Essential Instructor Mode	\$ 5,487.00		\$ 5,487.00				
1	215-99950/SMS2291	Emergency Preparedness Terrorism Scenario Set SimMan Essential Instructor Mode	\$ 4,425.00		\$ 4,425.00				
1	215-99950/SMS3675	Emergency-Respiratory and Cardiac Scenario Set SimMan Essential Auto Mode	\$ 2,400.00		\$ 2,400.00				
1	215-99950/SMS3756	Trauma-Head Injury and Bleeding Scenario Set SimMan Essential Auto Mode	\$ 1,600.00		\$ 1,200.00				
		Essential Bleeding Curriculum Options - SimStore Options							
1	215-99950	Online access to validated scenarios, patient cases & multimedia. Please contact Lina D'Emidio 1-800-648-1851 x 2474 for details & quantity discounts.							
1	215-99950/SMS3696	Simulation in Nursing Education Volume I Scenario Set SimMan Essential Bleeding Instructor Mode	\$ 3,540.00		\$ 3,540.00				
1	215-99950/SMS3722	Simulation in Nursing Education Volume I Scenario Set SimMan Essential Bleeding Auto Mode	\$ 3,540.00		\$ 3,540.00				
1	215-99950/SMS3727	Simulation in Nursing Education Volume II Scenario Set SimMan Essential Bleeding Instructor Mode	\$ 3,540.00		\$ 3,540.00				
1	215-99950/SMS3744	Simulation in Nursing Education Volume II Scenario Set SimMan Essential Bleeding Auto Mode	\$ 3,540.00		\$ 3,540.00				
1	215-99950/SMS4636	ACLS SimMan Scenario Set SimMan Essential Bleeding Instructor Mode	\$ 5,487.00		\$ 5,487.00				
1	215-99950/SMS2292	Emergency Preparedness Terrorism Scenario Set SimMan Essential Bleeding Instructor Mode	\$ 4,425.00		\$ 4,425.00				
1	215-99950/SMS3674	Emergency-Respiratory and Cardiac Scenario Set SimMan Essential Bleeding Auto Mode	\$ 2,400.00		\$ 2,400.00				
1	215-99950/SMS3735	Trauma-Head Injury and Bleeding Scenario Set SimMan Essential Bleeding Auto Mode	\$ 1,600.00		\$ 1,600.00				

Essential Curriculum Options - Non-SimStore Options						
1	210-94050	First 5 Minutes Curriculum - Instructor Mode	\$ 2,645.00	\$ 2,645.00		
1		*Initial purchase must include 210-94850 First 5 Minutes Participant Pack				
1	210-94850	First 5 Minutes Participant Pack	\$ 350.00	\$ 350.00		
1	210-94550	First 5 Minutes Instructor Pack	\$ 100.00	\$ 100.00		
1	210-93050	Rapid Response Team Training - Instructor Mode	\$ 4,738.00	\$ 4,738.00		
1		*Initial purchase must include 210-93550 Rapid Response Participant Box				
1	210-93550	Rapid Response Participant Box	\$ 350.00	\$ 350.00		
1	210-93450	Rapid Response Instructor Pack	\$ 100.00	\$ 100.00		
1	213-19550	SimMan Essential License (1) Instructor Application	\$ 1,500.00	\$ 1,500.00		
SimMom					\$ 48,290.00	
All Part Numbers Below Must be Ordered						
1	378-00001	SimMom Adv w/ Cpl Peri Mkn, VSim, PC & Monitor	\$ 29,900.00			
		Includes: SimMom Simulator, Birthing Baby, 4 Uteri Modules, VitalSim Control Unit, Laptop PC, Touch Screen Monitor, USB Webcam, SimNewB Compressor Blood Pressure Cuff, Consumables, Software, DFU, and a Carry Case.				
1	200-30001	SimPad System	\$ 3,600.00			
		Includes SimPad hand held Remote Control, SimPad Link Box, AC Adapter, Battery, Wrist Strap, Manikin Strap, Manikin Adapter Cable, SimPad Sleeve, USB Cable & DFU.				
1	200-30001pp	SimPad Protection Plan	\$ 750.00			
		failure (spills, immersion in water, breakage due to drops). The plan allows for 3 instances of free remote replacement during a 2 yr period and does not cover instances of theft/loss.				
1	377-90150	Intro SimMom Customer Site 2 Days	\$ 3,595.00	\$ 3,595.00		
		A Laerdal Instructor will travel to your facility and teach up to 8 participants.				
1	377-VPLUSP3	SimMom ValuePlus Platinum 3 yr	\$ 11,345.00	\$ 11,345.00		
		Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.				
Optional						
1	377-05050	SimMom Advanced Simulator Mkn Only	\$ 17,050.00	\$ 17,050.00		
		Consumables, Blood Pressure Cuff, and DFU.				
1	378-10001	SimMom Adv w/ Std Peri Mkn, VSim & PC	\$ 28,800.00	\$ 28,800.00		
		Includes: SimMom Simulator, Birthing Baby, 4 Uteri Modules, VitalSim Control Unit, Laptop PC, USB Webcam, Blood Pressure Cuff, SimNewB				
1	225-09101	Patient Simulator Peripheral Kit Standard	\$ 2,500.00	\$ 2,500.00		
		Includes Laptop PC, USB Webcam & Hub and Audio Cables.				
		Notes for 225-09101: Customer must purchase an Advanced Software CD/1 license for the appropriate simulator (SimNewB, SimJr or SimMom)				
1	225-09001	Patient Simulator Peripheral Kit Complete	\$ 3,500.00	\$ 3,500.00		
		Includes Laptop PC, ELO Patient Monitor, USB Webcam & Hub and Audio Cable.				
		Software CD/1 license for the appropriate simulator (SimNewB, SimNewB Compressor				
1	220-09901	SimNewB Compressor	\$ 1,800.00	\$ 1,800.00		
		Software:				
1	377-11950	SimMom Adv SW & Lic	\$ 5,500.00	\$ 5,500.00		
1	377-11951	SimMom Adv SW Lic Key Only	\$ 1,560.00	\$ 1,560.00		
1	377-11952	SimMom Adv SW CD Only	\$ 20.00	\$ 20.00		
		Ed Svcs:				
1	377-90050	Intro SimMom Class w/o Travel 2 Days	\$ 1,000.00	\$ 1,000.00		
		and accommodations not included).				
1	377-90950	Intro SimMom Class 2 Days	\$ 2,495.00	\$ 2,495.00		
		and accommodations included).				
1	377-90250	SimMom Update Customer Site 1 Day	\$ 1,850.00	\$ 1,850.00		
		Tech Svcs:				
		If Value Plus Program is not purchased.				
1	377-05050EXW1	SimMom EXW, 1 extra year	\$ 3,150.00	\$ 3,150.00		
		workmanship issues, return to bench service only, packaging materials				
1	377-05050PMB	SimMom PM Return	\$ 1,195.00	\$ 1,195.00		
1	377-05050PMC	SimMom PM Customer Site	\$ 2,250.00	\$ 2,250.00		
1	377-05050LNR1	SimMom Loaner 1yr Program	\$ 1,360.00	\$ 1,360.00		
1	377-VPLUSP2	SimMom ValuePlus Platinum 2 yr	\$ 7,995.00	\$ 7,995.00		
		Maintenance On-Site & Loaner Program.				
1	377-VPLUSB3	SimMom ValuePlus Bronze 3 yr	\$ 7,195.00	\$ 7,195.00		
		377-VPLUSG3	\$ 7,995.00	\$ 7,995.00		
1	377-VPLUSG3	SimMom ValuePlus Silver 3 yr	\$ 7,995.00	\$ 7,995.00		
		377-VPLUSG3	\$ 9,645.00	\$ 9,645.00		
1	377-VPLUSG3	SimMom ValuePlus Gold 3 yr	\$ 9,645.00	\$ 9,645.00		
		377-VPLUSG5	\$ 13,995.00	\$ 13,995.00		
1	377-VPLUSG5	SimMom ValuePlus Silver 5 yr	\$ 13,995.00	\$ 13,995.00		
		377-VPLUSG5	\$ 16,945.00	\$ 16,945.00		
1	377-VPLUSG5	SimMom ValuePlus Gold 5 yr	\$ 16,945.00	\$ 16,945.00		
		377-VPLUSP5	\$ 19,495.00	\$ 19,495.00		
1	377-VPLUSP5	SimMom ValuePlus Platinum 5 yr	\$ 19,495.00	\$ 19,495.00		
		Maintenance On-Site & Loaner Program.				
		and accommodations not included).				

SimNewB Advanced						
1	226-05050	SimNewB™ Advanced Manikin Includes SimNewB Patient Simulator (PC Enabled), BP Cuff, Consumables & DFU.	\$ 12,500.00	\$ 12,500.00		
1	220-09901	Compressor	\$ 1,800.00	\$ 1,800.00		
1	220-19950	SimNewB Software	\$ 5,500.00	\$ 5,500.00		
1	84940	SimNewB Accessory Kit Includes Pediatric Laryngoscope Handle, Miller Blade Size 1, Stethoscope, 5 ET Tubes and Laerdal Pediatric Bag II.	no charge	no charge		
1	225-09101	Patient Simulator Peripheral Kit Standard Includes Laptop PC, USB Webcam & Hub and Audio Cables.	\$ 2,500.00	\$ 2,500.00		
1	225-09001	Patient Simulator Peripheral Kit Complete Includes Laptop PC, ELO Patient Monitor, USB Webcam & Hub and Audio Cable.	\$ 3,500.00	\$ 3,500.00		
1	225-VPLUSPA3	SimNewB Adv ValuePlus Platinum Year 3 Service Program Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.	\$ 8,895.00	\$ 8,895.00		
1	225-VPLUSPA5	SimNewB Adv ValuePlus Platinum Year 5 Service Program Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner.	\$ 14,995.00	\$ 14,995.00		
1	225-83050	SimNewB Adv Installation If Value Plus Program is not purchased.	\$ 1,445.00	\$ 1,445.00		
1	225-00001EXWA1	SimNewB Adv 1 Year Extended Warranty One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).	\$ 2,100.00	\$ 2,100.00		
1	225-00001PMC	SimNewB Adv Preventive Maintenance On-Site Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.	\$ 1,695.00	\$ 1,695.00		
1	225-00001PMB	SimNewB Adv Preventive Maintenance Return Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recommendations	\$ 850.00	\$ 850.00		
1	225-00001LNR1	SimNewB Adv Loaner Program 1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.	\$ 995.00	\$ 995.00		
1	225-21050	Intro to SimNewB Advanced Class, No Travel Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).	\$ 1,000.00	\$ 1,000.00		
1	225-90950	Intro to SimNewB Advanced Class Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).	\$ 2,495.00	\$ 2,495.00		
1	225-90150	Intro to SimNewB Advanced On Site A Laerdal Instructor will travel to your facility and teach up to 8 participants.	\$ 3,595.00	\$ 3,595.00		
1	225-90250	SimNewB Advanced Update On Site - 1 Day	\$ 1,850.00	\$ 1,850.00		
1	225-90550	Scenario Programming SimNewB Advanced On-Site - 1 Day	\$ 1,850.00	\$ 1,850.00		
1	225-90850	Teaching with Scenarios SimNewB Advanced On-Site - 1 Day	\$ 1,850.00	\$ 1,850.00		
1	210-90450	Customized Instruction - 1 Day	\$ 2,495.00	\$ 2,495.00		
1	454-90350	Custom Technical Service	\$ 2,495.00	\$ 2,495.00		
Optional Accessories:						
1	220-03550	Congenital Anomaly Modules Includes Cystic Hygroma Head Skin with Cystic Hygroma Insert, Cleft Lip Head Skin, Forceps Head Skin, Polycystic Kidneys, Myelomeningocele Insert, Omphalocele Insert.	\$ 1,400.00	\$ 1,400.00		
1	381220	Regulator Unit	\$ 862.00	\$ 862.00		
1	220-00150	Umbilical Cords (set of 4)	\$ 92.00	\$ 92.00		
1	381850	Portability Kit	\$ 1,455.00	\$ 1,455.00		
1	220-05350	Transportation Hard Case for SimNewB	\$ 1,650.00	\$ 1,650.00		
1	210-05150	Transportation Case-Peripheral (holds monitor, laptop, webcam, cables)	\$ 1,654.00	\$ 1,654.00		
SimNewB Standard						
1	221-00001	SimNewB™ SimPad Standard Includes SimNewB Patient Simulator, SimPad System, Air CO2 Hose, BP Cuff, Consumables, Operating Software and DFU. Notes for 221-00001: Manikin is not PC Enabled. If customer would like to operate via the Instructor Application on the PC, they must purchase a SNB Adv or they can upgrade their standard manikin with a return to bench service (225-99950)	\$ 15,000.00	\$ 15,000.00		
1	221-01001	SimNewB™ Standard with Compressor Includes SimNewB Patient Simulator, SimPad System, Air CO2 Hose, BP Cuff, Consumables, Compact Compressor, Operating Software and DFU.	\$ 16,800.00	\$ 16,800.00		
1	220-VPLUSP3	SimNewB Std ValuePlus Platinum Year 3 Service Program Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.	\$ 8,895.00	\$ 8,895.00		
1	220-VPLUSP5	SimNewB Std ValuePlus Platinum Year 5 Service Program Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.	\$ 14,995.00	\$ 14,995.00		
1	220-83050	SimNewB Std Installation If Value Plus Program is not purchased.	\$ 1,445.00	\$ 1,445.00		
1	220-00001EXWS1	SimNewB Std 1 Year Extended Warranty One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).	\$ 1,575.00	\$ 1,575.00		
1	220-00001PMS2	SimNewB Std Preventive Maintenance On-Site Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.	\$ 1,695.00	\$ 1,695.00		
1	220-00001PMS1	SimNewB Std Preventive Maintenance Return Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recomm	\$ 850.00	\$ 850.00		
1	220-00001LNR1	SimNewB Std Loaner Program 1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.	\$ 995.00	\$ 995.00		
1	84940	SimNewB Accessory Kit Includes Pediatric Laryngoscope Handle, Miller Blade Size 1, Stethoscope, 5 ET Tubes and Laerdal Pediatric Bag II.	no charge	no charge		
1	220-10050	Intro to SNB Std eLearning	\$ 50.00	\$ 50.00		
1	220-96650	Intro to SNB Std at Laerdal Site	\$ 1,850.00	\$ 1,850.00		
1	220-21050	Intro to SNB Std W/O Travel	\$ 1,000.00	\$ 1,000.00		
1	220-91850	Intro SNB Std Customer Site	\$ 1,850.00	\$ 1,850.00		
1	220-91950	Teaching with Scenarios for SimNewB Standard On-Site	\$ 1,850.00	\$ 1,850.00		
1	220-99250	SimNewB Standard Update On-Site	\$ 1,850.00	\$ 1,850.00		
1	220-99550	Scenario Programming SimNewB Standard On-Site	\$ 1,850.00	\$ 1,850.00		

ALS SIMULATOR						
1	205-05050	ALS Simulator Manikin	\$ 10,950.00	\$ 10,950.00		
1	200-30001	SimPad System	\$ 3,600.00	\$ 3,600.00		
		Includes SimPad hand held Remote Control, SimPad Link Box, AC Adapter, Battery, Wrist Strap, Manikin Strap, Manikin Adapter Cable, SimPad Sleeve, USB Cable & DFU.				
1	205-09001	Peripheral Kit Complete	\$ 8,000.00	\$ 8,000.00		
		Includes Laptop PC, ELO Patient Monitor, USB Webcam & Hub, Audio Cable & ALS Simulator Advanced Software.				
1	205-09101	Peripheral Kit Standard	\$ 7,000.00	\$ 7,000.00		
		Includes Laptop PC, USB Webcam & Hub, Audio Cable, ALS Simulator Advanced Software.				
1	205-05050EXW1	ALS Simulator Extended Warranty (One Year)	\$ 1,260.00	\$ 1,260.00		
		One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).				
1	205-05050PMC	ALS Simulator Preventive Maintenance On-Site	\$ 1,395.00	\$ 1,395.00		
		Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, head skin/airway, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.				
1	205-05050PMB	ALS Simulator Preventive Maintenance Return	\$ 650.00	\$ 650.00		
		Includes 1 service (product returned to Laerdal), full refurbishment or replacement of all consumables and pad sets, refurbishment of skin and/or veins on IV Arm, product cleaning, final test and inspection of manikin, documentation of findings and recomm				
1	205-05050LNR1	ALS Simulator Loaner Program	\$ 595.00	\$ 595.00		
		1 Year Program. Includes priority shipment of loaner (request prior to 3:00pm EST), trans case for return to Serv Ctr, Pre-paid GND for return to Serv Ctr/Cust Facility and return of loaner to Serv Ctr, expense to inspect/clean loaner, 72 hr avg repair.				
1	205-VPLUSP2	ALS Simulator Std ValuePlus Platinum Year 2 Service Program	\$ 4,195.00	\$ 4,195.00		
		Includes Installation, Extended Warranty through Year 2, Preventative Maintenance On-Site & Loaner Program.				
1	205-VPLUSPA2	ALS Simulator Adv ValuePlus Platinum Year 2 Service Program	\$ 4,195.00	\$ 4,195.00		
		Includes Installation, Extended Warranty through Year 2, Preventative Maintenance On-Site & Loaner Program.				
1	205-VPLUSP3	ALS Simulator Std ValuePlus Platinum Year 3 Service Program	\$ 6,195.00	\$ 6,295.00		
		Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.				
1	205-VPLUSPA3	ALS Simulator Adv ValuePlus Platinum Year 3 Service Program	\$ 6,195.00	\$ 6,195.00		
		Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.				
1	205-VPLUSP5	ALS Simulator Std ValuePlus Platinum Year 5 Service Program	\$ 10,195.00	\$ 10,195.00		
		Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.				
1	205-VPLUSPA5	ALS Simulator Adv ValuePlus Platinum Year 5 Service Program	\$ 10,195.00	\$ 10,195.00		
		Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.				
1	205-83050	ALS Simulator Std Installation	\$ 1,445.00	\$ 1,445.00		
1	205-83150	ALS Simulator Adv Installation	\$ 1,445.00	\$ 1,445.00		
1	MS100	Moderate Sedation Toolkit	\$ 5,995.00	\$ 5,995.00		
		Toolkit and web access for 25 users.				
1	MS101	Moderate Sedation Web Access Keys	\$ 1,000.00	\$ 1,000.00		
		Access keys to Online course for additional 20 users.				
1	SEP200	Sepsis Toolkit	\$ 5,995.00	\$ 5,995.00		
		Toolkit and web access for 25 users.				
1	SEP201	Sepsis Web Access Keys	\$ 1,000.00	\$ 1,000.00		
		Access keys to Online course for additional 20 users.				
1	210-93050	Rapid Response Curriculum Box	\$ 3,645.00	\$ 3,645.00		
		*Initial purchase must include 210-93550 Rapid Response Participant Box				
1	210-93550	Rapid Response Participant Box	\$ 350.00	\$ 350.00		
1	210-93450	Rapid Response Instructor Pack	\$ 100.00	\$ 100.00		
1	211-90950	Rapid Response Instructor Course	\$ 2,895.00	\$ 2,895.00		
1	210-94050	First 5 Minutes Curriculum Box	\$ 2,645.00	\$ 2,645.00		
		*Initial purchase must include 210-94850 First 5 Minutes Participant Pack				
1	210-94850	First 5 Minutes Participant Pack	\$ 350.00	\$ 350.00		
1	210-94550	First 5 Minutes Instructor Pack	\$ 100.00	\$ 100.00		
1	211-90850	First 5 Minutes Instructor Course	\$ 2,895.00	\$ 2,895.00		
1	205-90050	Intro to ALS Simulator Advanced Class, No Travel	\$ 1,000.00	\$ 1,000.00		
		Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).				
1	205-91950	Intro to ALS Simulator Advanced Class	\$ 2,495.00	\$ 2,495.00		
		Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).				
1	205-90350	Intro to ALS Simulator Advanced On Site	\$ 3,595.00	\$ 3,595.00		

		A Laerdal Instructor will travel to your facility and teach up to 8 participants.						
1	205-90150	Intro to ALS Simulator Standard Class On-Site	\$ 1,850.00		\$ 1,850.00			
		A Laerdal Instructor will travel to your facility and teach up to 8 participants.						
1	205-91250	ALS Simulator Advanced Update On Site - 1 Day	\$ 1,850.00		\$ 1,850.00			
1	205-90250	ALS Simulator Standard Update On Site - 1 Day	\$ 1,850.00		\$ 1,850.00			
1	205-10050	Intro to ALS Sim SDL	\$ 50.00		\$ 50.00			
1	205-90950	Intro to ALS Sim Std at Laerdal	\$ 1,850.00		\$ 1,850.00			
1	205-91050	Intro to ALS Sim Std w/o Travel	\$ 1,000.00		\$ 1,000.00			
1	205-90850	Teaching Scenarios ALS Sim Std Customer Site	\$ 1,850.00		\$ 1,850.00			
1	205-91850	Teaching Scenarios ALS Sim Adv Customer Site	\$ 1,850.00		\$ 1,850.00			
1	205-91550	Scenario Programming ALS Sim Adv Customer Site	\$ 1,850.00		\$ 1,850.00			
1	205-90550	Scenario Programming ALS Sim Std Customer Site	\$ 1,850.00		\$ 1,850.00			
1	205-90650	Scenario Programming ALS Sim Std at Laerdal Site	\$ 1,850.00		\$ 1,850.00			
1	205-91650	Scenario Programming ALS Sim Adv at Laerdal Site	\$ 1,850.00		\$ 1,850.00			
1	210-90450	Customized Instruction - 1 Day	\$ 2,495.00		\$ 2,495.00			
1	454-90350	Custom Technical Service	\$ 2,495.00		\$ 2,495.00			
		Optional Accessories:						
1	200-20150	SimPad Sounds Trainer	\$ 628.50		\$ 628.50			
1	205-11950	ALS Simulator Advanced Software	\$ 4,500.00		\$ 4,500.00			
1	381500	Trauma Modules	\$ 1,944.00		\$ 1,944.00			
1	276-15001	Simulated NBC Modules	\$ 1,227.00		\$ 1,227.00			
1	381550	Bleeding Control Modules	\$ 1,944.00		\$ 1,944.00			
1	276-16001	Small Pox Module	\$ 130.00		\$ 130.00			
1	380462	Genitalia Kit	\$ 97.00		\$ 97.00			
1	05-10000	Physio Control Quik Combo Connector	\$ 40.50		\$ 40.50			
1	05-10100	Zoll Defibrillator Connector	\$ 40.50		\$ 40.50			
1	945004	Cable FR2 to Manikin	\$ 100.00		\$ 100.00			
1	383110	Chest Tube Modules (set of 6)	\$ 362.00		\$ 362.00			
		SimJunior						
								\$ 32,840.00
1	232-05050	SimJunior Manikin	\$ 12,500.00					
		Includes SimJunior manikin, Consumables, Blood Pressure Cuff, Carry Case and DFU.						
1	200-30001	SimPad System	\$ 3,600.00					
		Includes SimPad hand held Remote Control, SimPad Link Box, AC Adapter, Battery, Wrist Strap, Manikin Strap, Manikin Adapter Cable, SimPad Sleeve, USB Cable & DFU.						
1	200-30001pp	SimPad Protection Plan	\$ 750.00					
		Replacement SimPad remote in the event of non-warranty product failure (spills, immersion in water, breakage due to drops). The plan allows for 3 instances of free remote replacement during a 2 yr period and does not cover instances of theft/loss.						
1	225-09001	Patient Simulator Peripheral Kit Complete	\$ 3,500.00					
		Includes Laptop PC, ELO Patient Monitor, USB Webcam & Hub and Audio Cable.						
		Notes for 225-09001: Customer must purchase an Advanced Software CD/1 license for the appropriate simulator (SimNewB, SimJr or SimMom)						
1	233-VPLUSP3	SimJunior Advanced ValuePlus Platinum	\$ 8,895.00					
		Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.						
1	233-90350	Intro SimJr Adv Customer Site, 2 Days	\$ 3,595.00					
		A Laerdal Instructor will travel to your facility and teach up to 8 participants.						
		Optional:						
1	225-09101	Patient Simulator Peripheral Kit Standard	\$ 2,500.00		\$ 2,500.00			
		Includes Laptop PC, USB Webcam & Hub and Audio Cables.						
		Notes for 225-09101: Customer must purchase an Advanced Software CD/1 license for the appropriate simulator (SimNewB, SimJr or SimMom)						
1	232-05050B	SimJunior Manikin, Brown Skin Tone	\$ 12,500.00		\$ 12,500.00			
		Includes SimJunior manikin, Consumables, Blood Pressure Cuff, Carry Case and DFU.						
1	232-05050T	SimJunior Manikin, Tan Skin Tone	\$ 12,500.00		\$ 12,500.00			
		Includes SimJunior manikin, Consumables, Blood Pressure Cuff, Carry Case and DFU.						
1	277-00001	Pediatric Trauma Modules	\$ 1,159.00		\$ 1,159.00			
1	232-05350	SimJr Transportation Case (hard)	\$ 550.00		\$ 550.00			
1	232-11950	SimJr Adv SW & LIC	\$ 5,500.00		\$ 5,500.00			
1	232-11951	SimJr Adv SW LIC only	\$ 1,560.00		\$ 1,560.00			
1	232-11952	SimJr Adv SW CD only	\$ 20.00		\$ 20.00			
		Standard Value Plus						
1	232-VPLUSP2	SimJr Std Vp Plat 2 Yr	\$ 5,945.00		\$ 5,945.00			
		Includes Installation, Extended Warranty through Year 2, Preventative Maintenance On-Site & Loaner Program.						
1	232-VPLUSB3	SimJr Std Vp Bronze 3 Yr Americas	\$ 2,995.00		\$ 2,995.00			
1	232-VPLUSS3	SimJr Std Vp Silver 3yr Americas	\$ 4,195.00		\$ 4,195.00			
1	232-VPLUSG3	SimJr Std Vp Gold 3 Yr Americas	\$ 5,195.00		\$ 5,195.00			
1	232-VPLUSP3	SimJr Std Vp Plat 3yr Americas	\$ 8,895.00					
		Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner Program.						
1	232-VPLUSS5	SimJr Std Vp Silver 5yr Americas	\$ 6,195.00		\$ 6,195.00			
1	232-VPLUSG5	SimJr Std Vp Gold 5 Yr Americas	\$ 8,295.00		\$ 8,295.00			
1	232-VPLUSP5	SimJr Std Vp Plat 5yr Americas	\$ 14,955.00		\$ 14,955.00			
		Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.						
		Advanced Value Plus						
1	233-VPLUSP2	SimJr Adv Vp Plat 2 Yr Americas	\$ 5,945.00		\$ 5,945.00			
		Includes Installation, Extended Warranty through Year 2, Preventative Maintenance On-Site & Loaner Program.						
1	233-VPLUSB3	SimJr Adv Vp Bronze 3 Yr Americas	\$ 5,295.00		\$ 5,295.00			
1	233-VPLUSS3	SimJr Adv Vp Silver 3yr Americas	\$ 6,295.00		\$ 6,295.00			
1	233-VPLUSG3	SimJr Adv Vp Gold 3 Yr Americas	\$ 7,795.00		\$ 7,795.00			
1	233-VPLUSS5	SimJr Adv Vp Silver 5yr Americas	\$ 9,995.00		\$ 9,995.00			
1	233-VPLUSG5	SimJr Adv Vp Gold 5 Yr Americas	\$ 12,695.00		\$ 12,695.00			
1	233-VPLUSP5	SimJr Adv Vp Plat 5yr Americas	\$ 14,995.00		\$ 14,995.00			
		Includes Installation, Extended Warranty through Year 5, Preventative Maintenance On-Site & Loaner Program.						

EXW							
1	232-05050EXW1	SimJr Exw, 1 extra year Std and Adv	\$ 2,000.00		\$ 2,000.00		
		One year extended warranty. Includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).					
1	232-05050EXW2	SimJr Exw, 2 extra years Std and Adv	\$ 4,000.00		\$ 4,000.00		
1	232-05050EXW3	SimJr Exw, 3 extra years Std and Adv	\$ 6,000.00		\$ 6,000.00		
1	232-05050EXW4	SimJr Exw, 4 extra years Std and Adv	\$ 8,000.00		\$ 8,000.00		
1	232-05050PMB	SimJr Pm Return To Laerdal Std and Adv	\$ 850.00		\$ 850.00		
1	232-05050PMC	SimJr Pm Customer Site Std and Adv	\$ 1,695.00		\$ 1,695.00		
1	232-05050LNR1	SimJr Loaner 1yr Program Std and Adv, Us	\$ 995.00		\$ 995.00		
1	232-05050LNR2	SimJr Loaner 2yr Program Std and Adv, Us	\$ 1,990.00		\$ 1,990.00		
1	232-05050LNR3	SimJr Loaner 3yr Program Std and Adv, Us	\$ 2,985.00		\$ 2,985.00		
1	232-05050LNR4	SimJr Loaner 4yr Program Std and Adv, Us	\$ 3,980.00		\$ 3,980.00		
1	232-05050LNR5	SimJr Loaner 5yr Program Std and Adv, Us	\$ 4,975.00		\$ 4,975.00		
Standard Educ Serv							
1	232-90150	Intro SimJr Std Customer Site, 1 Day	\$ 1,850.00		\$ 1,850.00		
1	232-90250	SimJr Std Update Customer Site, 1 Day	\$ 1,850.00		\$ 1,850.00		
1	232-90950	Intro SimJr Std Class, 1 Day	\$ 1,850.00		\$ 1,850.00		
		Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).					
1	232-91050	Intro SimJr Std Us Only, W/O Travel, 1 Day	\$ 1,000.00		\$ 1,000.00		
		Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).					
Advanced Educ Serv							
1	233-90050	Intro SimJr Adv Us Only, W/O Travel, 2 Days	\$ 1,000.00		\$ 1,000.00		
		Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations not included).					
1	233-91950	Intro SimJr Adv Class, 2 Days	\$ 2,495.00		\$ 2,495.00		
		Includes tuition cost for one person to a Laerdal Training Center (travel and accommodations included).					
1	233-91250	SimJr Adv Update Customer Site, 1 Day	\$ 1,850.00		\$ 1,850.00		
Installation							
1	232-83050	Installation SimJr Std Customer Site	\$ 1,445.00		\$ 1,445.00		
1	233-83150	Installation SimJr Adv Customer Site	\$ 1,445.00		\$ 1,445.00		
SimJunior Existing Accessorial Components							
1	220-00250	SNB IV BAG-500 ml	\$ 58.00		\$ 58.00		
1	231-00101	SET; LEG-PEDI I.O. STD	\$ 117.00		\$ 117.00		
1	231-00101B	SET; LEG-PEDI I.O. BLK	\$ 117.00		\$ 117.00		
1	231-00101T	SET; LEG-PEDI I.O. TAN	\$ 117.00		\$ 117.00		
1	231-00750*	LEG; RT-PD CPR W/O-STD	\$ 250.00		\$ 250.00		
1	200-10550	AC ADAPTER (MULTI)	\$ 77.00		\$ 77.00		
1	375-70150	SKIN/VEIN SET; PEDI MV	\$ 158.00		\$ 158.00		
1	200-03050	SET; PUPIL INSERTS KIT	\$ 125.00		\$ 125.00		
1	200-03050B	SET; PUPIL INSERTS KIT-BROWN	\$ 125.00		\$ 125.00		
1	205-03950	CHEST RISE BLADDER ALS	\$ 29.00		\$ 29.00		
1	231-01150	CASE; PEDI FULL BODY	\$ 96.00		\$ 96.00		
1	250-21050	AIRWAY LUBRICANT 45ml	\$ 11.00		\$ 11.00		
1	300-00750	RED SIMULATED BLOOD 4 OZ	\$ 17.00		\$ 17.00		
1	276-15550	LIQ DETERGENT-12 OZ BTL	\$ 15.00		\$ 15.00		
1	277-00150	POWDER BABY	\$ 8.50		\$ 8.50		
1	05-10100	ZOLL DEFIBRILLATOR CONNECTOR	\$ 40.50		\$ 40.50		
1	05-10000	PHYSIO-CONTROL QUICK COMBO	\$ 40.50		\$ 40.50		
1	945004	PHILIPS DEFIBRILLATOR CONNECTOR	\$ 100.00		\$ 100.00		
1	210-05250	PERIPHERALS HARD CASE	\$ 1,575.00		\$ 1,575.00		
1	277-00001*	WNDS; MC KID TRAUMA-STD	\$ 1,157.00		\$ 1,157.00		
1	277-00001B*	WNDS; MC KID TRAUMA-BLK	\$ 1,159.00		\$ 1,159.00		
1	277-00001T*	WNDS; MC KID TRAUMA-TAN	\$ 1,159.00		\$ 1,159.00		
SimPad							
1	200-30001	SimPad System	\$ 3,600.00		\$ 3,600.00		
		Includes SimPad hand held Remote Control, SimPad Link Box, AC Adapter, Battery, Wrist Strap, Manikin Strap, Manikin Adapter Cable, SimPad Sleeve, USB Cable & DFU.					
1	200-30601	SimPad Trade In	\$ 2,160.00		\$ 2,160.00		
		SimPad System w/Trade-In of VitalSim. Trade-In discount valid through 12/31/12. Incl SimPad hand held Remote Control, Link Box, AC Cord & DC Cord Power Supply, Battery, Wrist Strap, Patient Simulator Strap, Adapter Cable, SimPad Sleeve, USB Cable & DFU.					
1	200-30150	SimPad Only (Hand Held Remote)	\$ 2,900.00		\$ 2,900.00		
1	200-30250	SimPad Link Box	\$ 500.00		\$ 500.00		
1	200-09201	12" Portable Patient Monitor	\$ 2,290.00		\$ 2,290.00		
1	200-09301	17" Patient Monitor	\$ 2,890.00		\$ 2,890.00		
1	200-09401	Rugged Patient Monitor	\$ 4,890.00		\$ 4,890.00		
1	200-11950	SimPad Patient Monitor Software (1 License)	\$ 990.00		\$ 990.00		
1	200-10051	Blended Learning SimPad	\$ 300.00		\$ 300.00		
		An overview of the SimPad product via an eLearning format. Participants will be guided through an overview of the SimPad device, navigation, features, functionality and utilization as part of simulation based education. Includes 8 licenses.					
1	200-90151	Integrating SimPad at Customer Site, 1 Day	\$ 1,275.00		\$ 1,275.00		
		Topics include SimPad, manikin features and functionality overview, how to use simulation, scenario building and navigation to SimStore. A Laerdal Instructor will travel to your facility and teach up to 8 participants.					
1	200-30001PP	SimPad Protection Plan	\$ 750.00		\$ 750.00		
		Replacement SimPad remote in the event of non-warranty product failure (spills, immersion in water, breakage due to drops). The plan allows for 3 instances of free remote replacement during a 2 yr period and does not cover instances of theft/loss.					

SimView				
1	216-00441	SimView w/o Camera & w/Vcar	11,000.00	11,000.00
1	216-05033	SimView IP Camera	1,000.00	1,000.00
1	216-05133	SimView PTZ Camera	3,000.00	3,000.00
1	216-05233	SimView Digital Microphone	500.00	500.00
1	216-83050	SimView Basic Setup	1,445.00	1,445.00
1	216-83150	SimView Custom Setup	TBD	TBD
		*price to be determined upon Site Inspection		
Educational Services for all Simulators				
1	XXX-90150	2 Day Introductory course at customers site for up to 8 people- Please contact Laerdal rep for exact part#	\$ 3,495.00	\$ 3,495.00
1	210-90450	Customized Instruction (1 day @ customer site for up to 8 people)	\$ 2,495.00	\$ 2,495.00
		Hands Free Cables		
		Codemaster 100 AND HeartStart 4000 (need following 2 cables):		
1	05-10200	CM100/HS4000 to FR Cable	\$ 40.50	\$ 40.50
1	945004	FR2 to Manikin Cable	\$ 100.00	\$ 100.00
		HeartStart FR AND FR2 (need following 1 cable):		
1	945004	FR2 to Manikin Cable	\$ 100.00	\$ 100.00
		Physo Control Quick Combo AND LifePak 12 (need following 2 cables):		
1	05-10000	Quick Combo to FR Cable	\$ 40.50	\$ 40.50
1	945004	FR2 to Manikin Cable	\$ 100.00	\$ 100.00
		Zoll 1400, 1600, M Series (need following 2 cables):		
1	05-10100	Zoll to FR Cable	\$ 40.50	\$ 40.50
1	945004	FR2 to Manikin Cable	\$ 100.00	\$ 100.00
Virtual Reality Simulation--- IV Training Systems				
1		Virtual IV. Includes		
1	280-00001	Virtual IV Haptics Device	\$ 11,000.00	\$ 11,000.00
1	280-00101	Virtual IV Desktop Computer	\$ 2,100.00	\$ 2,100.00
1	280-04201	Virtual IV Inhospital Module Software	\$ 2,625.00	\$ 2,625.00
1	280-04301	Virtual IV Prehospital Module Software	\$ 2,625.00	\$ 2,625.00
1	280-04401	Virtual IV Military Module Software	\$ 2,625.00	\$ 2,625.00
1	280-04501	Virtual IV Anatomical Viewer	\$ 550.00	\$ 550.00
1	280-00001EXW	Adult Virtual IV Extended Warranty - 1 year (covers year 2)	\$ 1,182.00	\$ 1,182.00
1	280-00001LNR	Adult Virtual IV Loaner Program	\$ 470.00	\$ 470.00
1	280-20101	Virtual Phlebotomy Upgrade Kit Inhospital	\$ 4,200.00	\$ 4,200.00
		Infant Virtual IV. Includes		
1	280-10050	Infant Virtual IV Haptics Device	\$ 11,000.00	\$ 11,000.00
1	280-00101	Infant Virtual IV Desktop Computer	\$ 2,100.00	\$ 2,100.00
1	280-13001	Infant Virtual IV In-Hospital Module Software	\$ 2,625.00	\$ 2,625.00
1	280-13101	Infant Virtual IV Pre-Hospital Module Software	\$ 2,625.00	\$ 2,625.00
1	280-13201	Infant Virtual IV Anatomical Viewer	\$ 550.00	\$ 550.00
1	280-10050EXW	Infant Virtual IV Extended Warranty - 1 year (covers year 2)	\$ 1,182.00	\$ 1,182.00
1	280-10050LNR	Infant Virtual IV Loaner Program	\$ 470.00	\$ 470.00
		Virtual Phlebotomy. Includes		
1	280-20001	Virtual Phlebotomy Haptics Device	\$ 11,000.00	\$ 11,000.00
1	280-00101	Virtual Phlebotomy Desktop	\$ 2,100.00	\$ 2,100.00
1	280-22401	Virtual Phlebotomy Inhospital Module Software	\$ 2,625.00	\$ 2,625.00
1	280-22501	Virtual Phlebotomy Anatomical Viewer	\$ 550.00	\$ 550.00
1	280-20001EXW	Virtual Phlebotomy Extended Warranty - 1 year (covers year 2)	\$ 1,182.00	\$ 1,182.00
1	280-04601	Virtual IV Upgrade Kit	\$ 4,200.00	\$ 4,200.00
1	280-04401	Virtual IV Military Module Software	\$ 2,625.00	\$ 2,625.00
Manikins				
1	200-20001	Wireless Mic	\$ 130.00	3.00% \$ 126.10
1	325-05050	Nursing Anne	\$ 4,452.00	3.00% \$ 4,318.44
1	325-05050EXW	Nursing Anne Extended Warranty - 1 year (covers year 2)	\$ 440.00	3.00% \$ 426.80
1	325-05050LNR	Nursing Anne Loaner Program - 1 Year	\$ 470.00	3.00% \$ 455.90
1	325-02650	Fundus Pelvis	\$ 226.00	3.00% \$ 219.22
1	325-00450	Fundus Skills Module	\$ 448.00	3.00% \$ 434.56
1	325-00550	Wound Care Assessment Set, Female	\$ 1,733.00	3.00% \$ 1,681.01
1	325-00650	Mastectomy Module	\$ 448.00	3.00% \$ 434.56
1	325-00750	Breast Exam Module	\$ 623.00	3.00% \$ 604.31
1	325-20050	Nursing Anne (Non-SimPad Capable)	\$ 2,817.00	3.00% \$ 2,732.49
1	300-05050	Nursing Kelly	\$ 4,195.00	3.00% \$ 4,069.15
1	300-05050EXW	Nursing Kelly Extended Warranty - 1 year (covers year 2)	\$ 390.00	3.00% \$ 378.30
1	300-05050LNR	Nursing Kelly Loaner Program - 1 Year	\$ 470.00	3.00% \$ 455.90
1	300-01050	Wound Care Assessment Set, Male	\$ 1,653.00	3.00% \$ 1,603.41
1	300-20050	Nursing Kelly (Non-SimPad Capable)	\$ 2,567.00	3.00% \$ 2,489.99
1	350-05050	Nursing Kid C616	\$ 2,373.00	3.00% \$ 2,301.81
1	350-05050EXW	Nursing Kid Extended Warranty - 1 year (covers year 2)	\$ 245.00	3.00% \$ 237.65
1	350-05050LNR	Nursing Kid Loaner Program - 1 Year	\$ 470.00	3.00% \$ 455.90
1	350-10050	Nursing Kid (Non-SimPad Capable)	\$ 1,872.00	3.00% \$ 1,815.84
1	231-00101	Pediatric Intraosseous Leg	\$ 117.00	3.00% \$ 113.49
1	365-05050	Nursing Baby	\$ 2,321.00	3.00% \$ 2,251.37
1	365-05050EXW	Nursing Baby Extended Warranty - 1 year (covers year 2)	\$ 240.00	3.00% \$ 232.80
1	365-05050LNR	Nursing Baby Loaner Program - 1 Year	\$ 470.00	3.00% \$ 455.90
1	365-10050	Nursing Baby (Non-SimPad Capable)	\$ 1,815.00	3.00% \$ 1,760.55
1	200-05050	MegaCode Kelly Advanced	\$ 7,500.00	3.00% \$ 7,275.00
1	200-05050EXW	MegaCode Kelly Advanced Extended Warranty - 1 year (covers year 2)	\$ 690.00	3.00% \$ 669.30
1	200-05050PMC	MegaCode Kelly Advanced Preventative Maintenance- Complete	\$ 1,395.00	3.00% \$ 1,353.15
1	200-05050PMB	MegaCode Kelly Advanced Preventative Maintenance- Basic	\$ 650.00	3.00% \$ 630.50
1	200-05050LNR	MegaCode Kelly Advanced Simulator Loaner Program - 1 Year	\$ 470.00	3.00% \$ 455.90
1	203-05050	MegaCode Kelly Basic (SimPad ECG Capabilities Only)	\$ 4,195.00	3.00% \$ 4,069.15
1	276-00001	Advanced Trauma Module	\$ 2,315.00	3.00% \$ 2,245.55
1	231-05050	MegaCode Kid Advanced	\$ 4,900.00	3.00% \$ 4,753.00
1	277-00001	Pediatric Trauma Modules	\$ 1,159.00	3.00% \$ 1,124.23
1	231-05050EXW	MegaCode Kid Advanced Extended Warranty - 1 year (covers year 2)	\$ 440.00	3.00% \$ 426.80
1	231-05050LNR	MegaCode Kid Loaner Program - 1 Year	\$ 470.00	3.00% \$ 455.90
1	231-15050	ECG Kid (SimPad ECG Capabilities Only)	\$ 2,765.00	3.00% \$ 2,682.05
1	231-00101	Pediatric Intraosseous Leg	\$ 117.00	3.00% \$ 113.49
1	08003140	Laerdal ALS Baby 200 - complete w/ HeartSim 200 rhythm generator	\$ 2,604.00	3.00% \$ 2,525.88
1	150-00001	Resusci Anne Simulator	\$ 7,995.00	3.00% \$ 7,755.15
1	150-00001EXW	Resusci Anne Simulator Extended Warranty - 1 year (covers year 2)	\$ 788.00	3.00% \$ 764.36
1	150-00001PMC	Resusci Anne Simulator Preventative Maintenance- Complete	\$ 1,395.00	3.00% \$ 1,353.15
1	150-00001PMB	Resusci Anne Simulator Preventative Maintenance- Basic	\$ 650.00	3.00% \$ 630.50
1	150-00001LNR	Resusci Anne Simulator Loaner Program- 1 year	\$ 470.00	3.00% \$ 455.90
1	376-00050	PROMPT Birthing Simulator-Standard	\$ 4,750.00	3.00% \$ 4,607.50
1	376-00550	PROMPT Birthing Simulator-Force Monitoring	\$ 7,490.00	3.00% \$ 7,265.30
1	NNV-2000	Male Newborn Baby-White - both sexes avail in black/white/asian	\$ 41.00	3.00% \$ 39.77
1	NNB-2100	Female Newborn Baby-Black - both sexes avail in black/white/asian	\$ 41.00	3.00% \$ 39.77
1	101-10001	Extri Kelly - extrication training	\$ 1,189.00	3.00% \$ 1,153.33
1	201-10001	Crash Kelly - extrication and Airway management training	\$ 2,690.00	3.00% \$ 2,609.30
1	100-10001	First Aide Training Manikin - CPR and First Aid Training	\$ 1,950.00	3.00% \$ 1,891.50
1	302-00001	Convalescent Kelly- Basic Patient Care and CPR Training	\$ 1,310.00	3.00% \$ 1,270.70
1	201-00001	Ultimate Hurt Manikin - Rescue, Extrication, Trauma Care, Airway M	\$ 5,190.00	3.00% \$ 5,034.30
1	220-25050	NEWBORN ANNE--NRP skills manikin	\$ 1,900.00	3.00% \$ 1,843.00
1	VT-1800	Nita Newborn - Vascular Access Trainer	\$ 622.00	3.00% \$ 603.34

Task Trainers						
1	260-20001	12 Lead Task Trainer	\$ 9,425.00	3.00%	\$ 9,142.25	
1	375-10001	NG Tube and Trach Care Simulator	\$ 1,180.00	3.00%	\$ 1,144.60	
1	VT-910	Wound Care Model	\$ 512.00	3.00%	\$ 496.64	
1	VT-901	Wound Care Model Carrying Case	\$ 75.00	3.00%	\$ 72.75	
1	375-21001	Interchangeable Catheterization and Enema Simulator	\$ 495.00	3.00%	\$ 480.15	
1	375-22501	Fundus Skills and Assessment Trainer	\$ 880.00	3.00%	\$ 853.60	
1	261-01001	Cricoid Stick Trainer	\$ 494.50	3.00%	\$ 479.67	
1	102-00001	Choking Charlie - Heimlich Maneuver Trainer	\$ 510.00	3.00%	\$ 494.70	
1	260-05001	Pneumothorax Trainer	\$ 1,055.00	3.00%	\$ 1,023.35	
1	VT-2400	Chester Chest (insertion, care, removal of common long-term vascul	\$ 753.00	3.00%	\$ 730.41	
1	VT-501	Chester Chest Carrying Case	\$ 85.00	3.00%	\$ 82.45	
1	VT-600	Peter PICC Line (insertion, care, removal of peripherally inserted Ce	\$ 709.00	3.00%	\$ 687.73	
1	090019	Laerdal IV Torso	\$ 950.00	3.00%	\$ 921.50	
1	260-00001	AT Kelly Torso - Central Venous Access / Chest Decompression / Ai	\$ 2,116.00	3.00%	\$ 2,052.52	
1	375-40501	Blood Pressure Training Arm	\$ 1,092.00	3.00%	\$ 1,059.24	
1	270-00001	Male Multi-Venous IV Training Arm Kit	\$ 600.00	3.00%	\$ 582.00	
1	375-50001	Female Multi-Venous IV Training Arm Kit	\$ 600.00	3.00%	\$ 582.00	
1	375-70001	Pediatric Multi-Venous IV Training Arm Kit	\$ 400.00	3.00%	\$ 388.00	
1	375-80001	Arterial Stick Arm Kit -Puncture Procedure for Blood Gas Analysis	\$ 475.00	3.00%	\$ 460.75	
1	080015	Laerdal infant IO Trainer	\$ 440.00	3.00%	\$ 426.80	
1	250-00501	Baby Umbi - umbilical Catheterization	\$ 460.00	3.00%	\$ 446.20	
1	375-30001	Baby Ivy - Neonatal peripheral venous access of scalp	\$ 520.00	3.00%	\$ 504.40	
1	375-32001	Baby Arti - Neonatal Radial Artery Puncture in arm	\$ 435.00	3.00%	\$ 421.95	
1	375-34001	Baby Stap - Neonatal Lumbar Puncture training	\$ 460.00	3.00%	\$ 446.20	
1	375-35001	Baby Hippy - diagnosing congenital hip dislocation and hip dislocat	\$ 460.00	3.00%	\$ 446.20	
1	200-20150	SimPad Sounds Trainer (SimPad# 200-30001 needed)	\$ 628.50	3.00%	\$ 609.65	
1	200-20250	SimPad Arrhythmia Trainer (SimPad# 200-30001 needed)	\$ 782.95	3.00%	\$ 759.46	
1	375-42050	SimPad Blood Pressure Arm (SimPad# 200-30001 needed)	\$ 790.00	3.00%	\$ 766.30	
1	375-34501	IM Hip Simulator	\$ 1,010.00	3.00%	\$ 979.70	
1	261-02150	IM Hip Carrying Case	\$ 115.00	3.00%	\$ 111.55	
1	262-00001	Femoral Access Trainer	\$ 610.00	3.00%	\$ 591.70	
1	261-10001	Deluxe Difficult Airway Trainer	\$ 2,165.00	3.00%	\$ 2,100.05	
1	255-00001	Pediatric Intubation Trainer	\$ 1,225.75	3.00%	\$ 1,188.98	
1	250-00250	Laerdal Infant Intubation Trainer	\$ 638.95	3.00%	\$ 619.78	
1	250-00101	Laerdal Neonatal Intubation Trainer	\$ 520.50	3.00%	\$ 504.89	
1	25000033	Laerdal Airway Management Trainer	\$ 1,895.00	3.00%	\$ 1,838.15	
1	94005001	Laerdal AED Trainer 2	\$ 407.00	3.00%	\$ 394.79	
1	945050	Remote Control for Laerdal AED Trainer 2	\$ 42.00	3.00%	\$ 40.74	
1	07-10900	Standard AED Trainer 2 Pads	\$ 25.00	3.00%	\$ 24.25	
1	945090	Laerdal Link AED Trainer 2 Pads	\$ 27.00	3.00%	\$ 26.19	
1	M3871A	Standard Pediatric AED Trainer 2 Pads	\$ 55.95	3.00%	\$ 54.27	
Self Directed Learning Products						
1	90-1003	CPR ANYTIME for Family and Friends--CPR Training Kit for adult/child, Additional discounts for orders greater than 100 units.	\$ 34.95	3.00%	\$ 33.90	
1	90-1001	INFANT CPR ANYTIME-- CPR training kit for infants- Additional discounts for orders greater than 100 units.	\$ 34.95	3.00%	\$ 33.90	
1	80-1076	HEARTSAVER AED ANYTIME - CPR/AED kit for adults/child, Additional discounts for orders greater than 100 units.	\$ 69.95	3.00%	\$ 67.85	
1	80-1460	BLS ANYTIME for Healthcare Providers	\$ 129.00	3.00%	\$ 125.13	
AHA ONLINE CERTIFICATION PROGRAMS call Lina D'Emidio (800-648-1851 x2474) for more details and quantity discounts						
*See Schedule for Volume Discounting						
HeartCode BLS System						
200	90-1413	HeartCode BLS Cognitive Student License	\$ 28.50		\$ 28.50	
200	90-1412	HeartCode BLS Skills Student License	\$ 20.00		\$ 20.00	
50	453-00822	HeartCode Processing	\$ 5.00		\$ 5.00	
1	31002601	HeartCode RA Adult Torso Manikin	Included		Included	
1	315951	HeartCode CPR manikin to PC cable	Included		Included	
1	453-35001	HeartCode Infant CPR Manikin	Included		Included	
1	90-1411	BLS HeartCode Cognitive and Skills Software	Included		Included	
Orders of less than 200 student licenses do not include the Adult Torso or the Baby Manikin.						
1	90-1404	HeartCode BLS G2010 Web License	\$ 28.50		\$ 28.50	
Volume Discounting Available on BLS						
*See Schedule for Volume Discounting						
HeartCode ACLS System*						
50	90-1410	HeartCode ACLS Cognitive Student License	\$ 110.00		\$ 110.00	
50	90-1409	HeartCode ACLS Skills Student License	\$ 10.00		\$ 10.00	
50	453-00822	HeartCode Processing	\$ 5.00		\$ 5.00	
1	31002601	HeartCode Resusci Anne Adult Torso	Included		Included	
1	315951	HeartCode Adult CPR manikin to PC cable	Included		Included	
1	90-1408	HeartCode ACLS Cognitive and Skills Software Kit	Included		Included	
Orders of less than 50 student licenses do not include the Adult Torso Manikin.						
1	90-1405	HeartCode ACLS G2010 Web License	\$ 110.00		\$ 110.00	
Volume Discounting Available on ACLS						
HeartCode PALS						
1	80-1525	HeartCode PALS Prepaid CD, Laerdal Version	\$ 105.00		\$ 105.00	
1	80-1530	HeartCode PALS License to unlock Demo CD, Laerdal version	\$ 105.00		\$ 105.00	
1	80-1524	HeartCode PALS Prepaid CD, Distribution version	\$ 105.00		\$ 105.00	
1	80-1529	HeartCode PALS License to unlock Demo CD, Distribution version	\$ 105.00		\$ 105.00	
1	80-1523	HeartCode PALS Cognitive (Part 1) Software Kit	Included		Included	
1	80-1528	HeartCode PALS Cognitive (Part 1) License/Key	\$ 105.00		\$ 105.00	
Volume Discounting Available on PALS						
Anatomy						
1	SK-2500	Skele-Torso	\$ 6,200.00	3.00%	\$ 6,014.00	
1	SK-1035	Deluxe Biology Skeleton	\$ 2,750.00	3.00%	\$ 2,667.50	
1	HE-2000	Danny Smith Heart Model	\$ 357.00	3.00%	\$ 346.29	
10% off ALL CPR Manikins and Accessories pages 14 - 17 & 136-141 from the 2012 catalog						
7% AHA DISCOUNT						
<i>Pricing and Availability is subject to change.</i>						
SHIPPING/HANDLING PREPAID/ADDED COST IS WEIGHT BASED						
***Appropriate Sales Tax will be added to invoice.....						
Terms:						
• Net 30 Days for approved open accounts; CIA or Credit Cards accepted.						
• One (1) year warranty on manufactured products and 90 day warranty on refurbished						