



COMMONWEALTH of VIRGINIA

Department of General Services

Division of Purchases and Supply.

1111 East Broad Street
P. O. Box 1199
Richmond, Virginia 23218-1199
(804) 786-3842
FAX (804) 225-3707

25 July 20112

Mr. Sturgis Kidder

Laerdal Medical Corporation
167 Myers Corners Road
Wappingers Falls, New York 12590

SUBJECT: Contract No. E194-831, Manikin Devices

Dear Mr. Kidder:

The contract noted above will expire on 31 July 2012. The Commonwealth may need to issue a new solicitation for Manikin Devices. To establish a new contract, the Commonwealth will to issue an Invitation for Bid. To allow sufficient time for this process to be completed, we would like to extend the term for the above referenced for six (6) months. Please complete this form and return to me not later than 30 August 2012. Thank you.

Yes My company will extend this contract for the above period under the same terms.

No My company does not desire to extend this contract.

Authorized Representative:

Signature: Sturgis L. Kidder Title: Territory Manager

Print Name: Sturgis L. Kidder Date: July 31, 2012

An executed copy of the contract extension will be returned for your files. If you have any questions regarding this matter, please contact me at (804) 786-3853. The Commonwealth appreciates your service and cooperation. We look forward to working with your firm through the contract extension period.

Sincerely,

Lucinda A. Garwood, VCO
Statewide Contract Officer