

Discounts By Product Group

	Amount	Price Type	UOM
CHEMICALS			
PRIVATE LABEL CHEMICALS	10% to 62%	List Less	
PRIVATE LABEL CHEMICALS - EXCLUSIVE	20%	List Less	
ACIDS	up to 94%	List Less	
STANDARDS	up to 40%	List Less	
SOLVENTS	up to 75%	List Less	
SOLUTIONS	up to 31%	List Less	
SALTS AND DRY CHEMICALS	up to 40%	List Less	
MEDIA	up to 48%	List Less	
FINE CHEMICALS	up to 25%	List Less	
EMD STANDARDS	8% to 73%	List Less	
EMD SOLVENTS	8% to 73%	List Less	
EMD SOLUTIONS	up to 73%	List Less	
EMD ACIDS	16% to 60%	List Less	
STANDARDS - EXCLUSIVE	17%	List Less	
EMD SOLUTIONS - EXCLUSIVE	25%	List Less	
EMD SALTS AND DRY CHEMICALS - EXCLUSIVE	49%	List Less	
EMD SALTS AND DRY CHEMICALS	up to 73%	List Less	
ISOTOPES - EXCLUSIVE	2%	List Less	
ACIDS - EXCLUSIVE	0%	List Less	
SOLVENTS - EXCLUSIVE	25%	List Less	
MEDIA - EXCLUSIVE	16%	List Less	
EMD SOLVENTS - EXCLUSIVE	57%	List Less	
SALTS AND DRY CHEMICALS - EXCLUSIVE	0%	List Less	
SPECIALTY CHEMICALS - EXCLUSIVE	3%	List Less	
CHROM			
CHROM SUPPLIES - EXCLUSIVE	13%	List Less	
LC COLUMNS	up to 16%	List Less	
CHROM VIALS	up to 45%	List Less	
COLUMNS, OTHER - EXCLUSIVE	10%	List Less	
LC COLUMNS - EXCLUSIVE	25%	List Less	
SYRINGE FILTERS	0%	List Less	
CHROM SYRINGES	up to 30%	List Less	
COLUMNS, OTHER	up to 24%	List Less	
GC COLUMNS	up to 25%	List Less	
CHROM SUPPLIES	up to 67%	List Less	
CLINICAL			
PRIVATE LABEL CLINICAL	10%	List Less	
SPECIMEN COLLECTION- TUBES/NEEDLES	up to 32%	List Less	
SPECIMEN COLLECTION -OTHER (URINE COLLEC./FECAL)	up to 42%	List Less	
LAB ANIMAL PRODUCTS	up to 31%	List Less	
DIAGNOSTIC REAGENTS & TEST KITS	up to 72%	List Less	
SPECIMEN COLLECTION- TUBES/NEEDLES - EXCLUSIVE	32%	List Less	
SPECIMEN COLLECTION -OTHER (URINE COLLEC./FECAL) - EXCLUSIVE	32%	List Less	

EQUIP/INST

Discounts By Product Group

	Amount	Price Type	UOM
PRIVATE LABEL INST/EQUIP 500-1499	15% to 50%	List Less	
PRIVATE LABEL INST/EQUIP 0-499	10% to 50%	List Less	
PRIVATE LABEL INST/EQUIP 1500+	15% to 60%	List Less	
SHAKERS/VORTEXERS - EXCLUSIVE	25%	List Less	
CENTRIFUGES	up to 25%	List Less	
INST/EQUIP 0-499 - EXCLUSIVE	7%	List Less	
EQUIP PARTS AND ACCESSORIES ONLY	up to 67%	List Less	
INST/EQUIP 500-1499 - EXCLUSIVE	9%	List Less	
CENTRIFUGES - EXCLUSIVE	7%	List Less	
EQUIP PARTS AND ACCESSORIES ONLY - EXCLUSIVE	6%	List Less	
PH METERS - EXCLUSIVE	15%	List Less	
SPECTROPHOTOMETERS/FLUOROMETERS - EXCLUSIVE	By Quote Only	List Less	
INST/EQUIP 1500+ - EXCLUSIVE	2%	List Less	
INCUBATORS - EXCLUSIVE	5%	List Less	
BALANCES - EXCLUSIVE	25%	List Less	
MICROSCOPES - EXCLUSIVE	21%	List Less	
HOT PLATES/HOT PLATE STIRRERS - EXCLUSIVE	By Quote Only	List Less	
REFRIG/FREEZERS	29% to 40%	List Less	
PUMPS - EXCLUSIVE	By Quote Only	List Less	
WATER BATHS/CIRCULATORS	8.76% to 15%	List Less	
BALANCES	18% to 40%	List Less	
SHAKERS/VORTEXERS	up to 30%	List Less	
HOT PLATES/HOT PLATE STIRRERS	up to 25%	List Less	
PUMPS	up to 30%	List Less	
PH METERS	8%	List Less	
PH ELECTRODES	8%	List Less	
MICROSCOPES	8% to 25%	List Less	
SPECTROPHOTOMETERS/FLUOROMETERS	8%	List Less	
INST/EQUIP 500-1499	up to 30%	List Less	
INST/EQUIP 1500+	up to 30%	List Less	
INST/EQUIP 0-499	up to 67%	List Less	
OVENS/FURNACES	up to 15%	List Less	
INCUBATORS	8.38% to 15%	List Less	

FILTRATION

PRIVATE LABEL FILTRATION	10% to 62%	List Less	
FILTRATION	up to 43%	List Less	
FILTRATION - EXCLUSIVE	0%	List Less	

FURNITURE

PRIVATE LABEL FURNITURE	By Quote Only	List Less	
FURNITURE - EXCLUSIVE	By Quote Only	List Less	
CABINETS/CASEWORK	By Quote Only	List Less	
FURNITURE	By Quote Only	List Less	
SEATING	By Quote Only	List Less	
VENTILATION/HOODS - EXCLUSIVE	By Quote Only	List Less	
VENTILATION/HOODS	By Quote Only	List Less	
SEATING - EXCLUSIVE	By Quote Only	List Less	

Discounts By Product Group

	Amount	Price Type	UOM
CABINETS/CASEWORK - EXCLUSIVE	By Quote Only	List Less	
GLASSWARE			
PRIVATE LABEL DISPOSABLE GLASS	25% to 56%	List Less	
PRIVATE LABEL REUSABLE GLASS	30% to 60%	List Less	
REUSABLE GLASS	up to 69%	List Less	
DISPOSABLE GLASS	up to 71%	List Less	
LIFE SCIENCE			
CELL CULTURE - EXCLUSIVE	13%	List Less	
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS - EXCLUSIVE	0%	List Less	
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS	up to 41%	List Less	
MICROBIOLOGY	up to 15%	List Less	
LIFE SCIENCE EQUIPMENT	up to 30%	List Less	
LIFE SCIENCE EQUIPMENT - EXCLUSIVE	15%	List Less	
CELL CULTURE	up to 40%	List Less	
LIQUID HANDLING			
PRIVATE LABEL TUBING	10% to 60%	List Less	
PRIVATE LABEL PIPETTORS	20% to 42%	List Less	
PRIVATE LABEL PIPET TIPS	35% to 58%	List Less	
PRIVATE LABEL LIQUID HANDLING (W/O PIPETS)	10% to 60%	List Less	
TUBING - EXCLUSIVE	27%	List Less	
PIPET TIPS - EXCLUSIVE	45%	List Less	
LIQUID HANDLING (W/O PIPETS)	up to 35%	List Less	
PIPET TIPS	up to 67%	List Less	
LIQUID HANDLING (W/O PIPETS) - EXCLUSIVE	2%	List Less	
PIPETTORS	15% to 45%	List Less	
PIPETTORS - EXCLUSIVE	24%	List Less	
TUBING	up to 67%	List Less	
MARKET SOURCE			
MARKET SOURCE	25%	Cost Plus	
MARKET SOURCE - EXCLUSIVE	25%	Cost Plus	
PLASTICWARE			
PRIVATE LABEL DISPOSABLE PLASTICS	10% to 57%	List Less	
DISPOSABLE PLASTICS	up to 60%	List Less	
DISPOSABLE PLASTICS - EXCLUSIVE	23%	List Less	
TISSUE CULTURE - EXCLUSIVE	18%	List Less	
TISSUE CULTURE	up to 30%	List Less	
REUSABLE PLASTICS - EXCLUSIVE	5%	List Less	
REUSABLE PLASTICS	up to 60%	List Less	
PSS			
PRIVATE LABEL NON-STERILE GLOVES	35% to 60%	List Less	
NON-STERILE GLOVES	up to 67%	List Less	
CLEANROOM SUPPLIES - EXCLUSIVE	16%	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
GLOVES-STERILE	8% to 74%	List Less	
DETERGENTS/CLEANERS	up to 40%	List Less	
CRITICAL ENVIRONMENT FURNITURE	25% to 40%	List Less	
CRITICAL ENVIRONMENT FURNITURE - EXCLUSIVE	0%	List Less	
DETERGENTS/CLEANERS - EXCLUSIVE	13%	List Less	
APPAREL	up to 72%	List Less	
NON-STERILE GLOVES - EXCLUSIVE	33%	List Less	
CLEANROOM SUPPLIES	up to 60%	List Less	
APPAREL - EXCLUSIVE	25%	List Less	
SAFETY			
PRIVATE LABEL SAFETY	35% to 50%	List Less	
WORKPLACE SAFETY SUPPLIES - EXCLUSIVE	3%	List Less	
INDUSTRIAL PERSONAL PROTECTION	up to 67%	List Less	
SAFETY STORAGE	up to 45%	List Less	
WORKPLACE SAFETY SUPPLIES	up to 67%	List Less	
INDUSTRIAL PERSONAL PROTECTION - EXCLUSIVE	24%	List Less	
SUPPLIES			
PRIVATE LABEL REUSABLE SUPPLIES	15% to 55%	List Less	
PRIVATE LABEL DISPOSABLE SUPPLIES	5%	List Less	
REUSABLE SUPPLIES	up to 67%	List Less	
REUSABLE SUPPLIES - EXCLUSIVE	21%	List Less	
DISPOSABLE SUPPLIES - EXCLUSIVE	7%	List Less	
DISPOSABLE SUPPLIES	up to 67%	List Less	
<u>Discounts By Supplier</u>			
3M BIOANALYTICAL TECHNOLOGIES			
CHROM SUPPLIES	6.4%	List Less	
3M OCCUPATIONAL HEALTH			
WORKPLACE SAFETY SUPPLIES	23.5%	List Less	
ACL STATICIDE			
STATICIDE - EXCLUSIVE	15%	List Less	
ACROS ORGANICS			
	10%	List Less	
AEARO			
INDUSTRIAL PERSONAL PROTECTION	7.74%	List Less	
AGILENT			
GC COLUMNS	0%	List Less	
AGILENT TECHNOLOGIES			
LC COLUMNS	15%	List Less	
CHROM VIALS	25%	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
CHROM SUPPLIES	10%	List Less	
GC COLUMNS	10%	List Less	
AHLSTROM			
FILTRATION	50%	List Less	
AKRO-MILS			
AKROBINS SERIES 30	REUSABLE SUPPLIES	35.81%	List Less
ALFA AESAR			
INST/EQUIP 0-499	5%	List Less	
DISPOSABLE SUPPLIES	5%	List Less	
SOLVENTS	5%	List Less	
CELL CULTURE	5%	List Less	
SPECIALTY CHEMICALS	5%	List Less	
SALTS AND DRY CHEMICALS	5%	List Less	
OTHER - EXCLUSIVE	3%	List Less	
INST/EQUIP 1500+	5%	List Less	
DISPOSABLE PLASTICS	5%	List Less	
WORKPLACE SAFETY SUPPLIES	5%	List Less	
FINE CHEMICALS	5%	List Less	
BALANCES	5%	List Less	
EQUIP PARTS AND ACCESSORIES ONLY	5%	List Less	
- EXCLUSIVE	5%	List Less	
TUBING	5%	List Less	
SOLUTIONS	5%	List Less	
REUSABLE SUPPLIES	5%	List Less	
INST/EQUIP 500-1499	5%	List Less	
ALPHA PRO TECH			
	40% to 69%	List Less	
AMERICAN COMPLIANCE SYSTEMS			
- EXCLUSIVE	3.65%	List Less	
ARGOS TECHNOLOGIES			
EQUIPMENT/INSTRUMENTS -LIFE SCIENCE - EXCLUSIVE	0.79%	List Less	
- EXCLUSIVE	0.29%	List Less	
ATAGO			
EQUIPMENT/INSTRUMENTS -REFRACTOMETERS - EXCLUSIVE	11.01%	List Less	
AXYGEN SCIENTIFIC			
- EXCLUSIVE	40%	List Less	
AXYGEN SCIENTIFIC INC.			
PIPET TIPS	40%	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
B BRAUN			
CHEMICALS -PRESCRIPTION DRUGS - EXCLUSIVE	64.71%	List Less	
BACOU-DALLOZ			
INDUSTRIAL PERSONAL PROTECTION	25%	List Less	
BARNSTEAD INTERNATIONAL			
EQUIPMENT/INSTRUMENTS -SHAKERS - EXCLUSIVE	15%	List Less	
BAXTER IV SOLUTIONS			
IV SYSTEMS - EXCLUSIVE	48.21%	List Less	
BAYMARK BUSINESS PARTNERS			
	35%	List Less	
BD			
PLASTICWARE -TISSUE CULTURE	TISSUE CULTURE	23%	List Less
CLINICAL -SAMPLE COLLECTION	SPECIMEN COLLECTION-TUBES/NEEDLES	0%	List Less
PLASTICWARE -COATED PLATES & INSERTS	DISPOSABLE PLASTICS	0%	List Less
MEDIA		20%	List Less
CLINICAL -HEMATOLOGY	SPECIMEN COLLECTION-TUBES/NEEDLES	0%	List Less
CLINICAL -SYRINGES (MEDICAL)	SPECIMEN COLLECTION-TUBES/NEEDLES	0%	List Less
MICROBIOLOGY		12% to 15%	List Less
CLINICAL -CLINICAL - MISC	SPECIMEN COLLECTION-TUBES/NEEDLES	0%	List Less
BECKMAN COULTER			
- EXCLUSIVE		5.61%	List Less
PLASTICWARE -HTS - EXCLUSIVE		21.78%	List Less
LIQUID HANDLING -ROBOTIC TIPS - EXCLUSIVE		21.9%	List Less
EQUIPMENT/INSTRUMENTS -CENTRIFUGES - EXCLUSIVE		13%	List Less
PLASTICWARE -DISPOSABLE PLASTICWARE - EXCLUSIVE		20.35%	List Less
EQUIPMENT/INSTRUMENTS -PH/CONDUCTIVITY - EXCLUSIVE		13%	List Less
EQUIPMENT/INSTRUMENTS -CENTRIFUGES PRTS/ACCES - EXCLUSIVE		13%	List Less
EQUIPMENT/INSTRUMENTS -PH/CONDUCTIVITY PRTS/ACCES - EXCLUSIVE		13%	List Less
EQUIPMENT/INSTRUMENTS -SPECTROPHOTOMETER ACCESSORI - EXCLUSIVE		13%	List Less
BEL-ART			
		7% to 42%	List Less
DISPOSABLE SUPPLIES		25%	List Less
REUSABLE SUPPLIES		25%	List Less
REUSABLE PLASTICS		25%	List Less
BEL-ART PRODUCTS			
DISPOSABLE SUPPLIES		25%	List Less
REUSABLE SUPPLIES		25%	List Less

Discounts By Product Group

	Amount	Price Type	UOM
REUSABLE PLASTICS	23% to 30%	List Less	
	25%	List Less	
BERKSHIRE CORP			
APPAREL	14.06%	List Less	
CLEANROOM SUPPLIES	12.68%	List Less	
BIO PLAS			
DISPOSABLE PLASTICS	50%	List Less	
BIOHIT			
- EXCLUSIVE	30%	List Less	
BIOHIT INC.			
PIPETTORS	17%	List Less	
BIO-SERV			
LAB ANIMAL PRODUCTS	0%	List Less	
BIOTAGE INC.			
COLUMNS, OTHER	0%	List Less	
BRANDTECH SCIENTIFIC INC.			
LIQUID HANDLING (W/O PIPETS)	20%	List Less	
PIPETTORS	30%	List Less	
BRINKMANN			
- EXCLUSIVE	10%	List Less	
BRINKMANN LABORATORY SYSTEMS			
- EXCLUSIVE	8%	List Less	
ELECTROCHEMISTRY P/A - EXCLUSIVE	15%	List Less	
EQUIPMENT/INSTRUMENTS -BATHS PARTS & ACCESS - EXCLUSIVE	15%	List Less	
EQUIPMENT/INSTRUMENTS -CENTRIFUGES	11% to 32%	List Less	
EQUIPMENT/INSTRUMENTS -CENTRIFUGES PRTS/ACCES	11% to 17%	List Less	
EQUIPMENT/INSTRUMENTS -CONSTANT TEMP EQT PRTS/ACCE	17%	List Less	
EQUIPMENT/INSTRUMENTS -EVPRTS/FRZE DRYER PRTS/AC - EXCLUSIVE	15%	List Less	
EQUIPMENT/INSTRUMENTS -HEAT BLOCKS	17% to 27%	List Less	
LIQUID HANDLING - PIPETTORS-MILTICHAN ELECTRONIC	17%	List Less	
LIQUID HANDLING - PIPETTORS-SINGL CHAN ELECTRNIC	17%	List Less	
LIQUID HANDLING -LIQUID HANDLING PRTS/ACCES	up to 17%	List Less	
LIQUID HANDLING -LIQUID HANDLING PRTS/ACC LIQUID HANDLING (W/O PIPETS)	0%	List Less	
LIQUID HANDLING -PIPET AIDS	27%	List Less	
LIQUID HANDLING -PIPET TIPS	17%	List Less	
LIQUID HANDLING -PIPET TIPS-FILTERED	17%	List Less	
LIQUID HANDLING -PIPETTORS-MULTICHANNEL	17%	List Less	
LIQUID HANDLING -PIPETTORS-REPEATER	17%	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
LIQUID HANDLING -PIPETTORS-SINGLE CHANNEL	17%	List Less	
LIQUID HANDLING -REPEATER PIPET TIPS	17%	List Less	
PIPET TIPS	18%	List Less	
PIPETTORS	18%	List Less	
PLASTICWARE -MICROCENTRIFUGE TUBES	17%	List Less	
PLASTICWARE -PCR	17%	List Less	
BURDICK & JACKSON			
- EXCLUSIVE	25%	List Less	CS
- EXCLUSIVE	20%	List Less	
CHEMICALS -DELIVERY SYSTEM - EXCLUSIVE	0%	List Less	
CHEMICALS -DNA REAGENTS - BOTTLE - EXCLUSIVE	40%	List Less	
CHEMICALS -SOLVENTS (ACS) - BOTTLE - EXCLUSIVE	48%	List Less	EA
CHEMICALS -SOLVENTS (ACS) - BOTTLE - EXCLUSIVE	43%	List Less	CS
CHEMICALS -SOLVENTS (ANHYDROUS) - BOTTLE - EXCLUSIVE	0%	List Less	
CHEMICALS -SOLVENTS (BIOPHARM) - BOTTLE - EXCLUSIVE	43%	List Less	CS
CHEMICALS -SOLVENTS (BIOPHARM) - BOTTLE - EXCLUSIVE	48%	List Less	EA
CHEMICALS -SOLVENTS (GC) - BOTTLE - EXCLUSIVE	20%	List Less	
CHEMICALS -SOLVENTS (HI PURITY) - BOTTLES - EXCLUSIVE	30%	List Less	
CHEMICALS -SOLVENTS (HI PURITY) - NP - EXCLUSIVE	43%	List Less	CS
CHEMICALS -SOLVENTS (HI PURITY) - NP - EXCLUSIVE	48%	List Less	EA
CHEMICALS -SOLVENTS (HI PURITY) - NS - EXCLUSIVE	25%	List Less	
CHEMICALS -SOLVENTS (HI PURITY) - SS - EXCLUSIVE	40%	List Less	
CHROMATOGRAPHY -COLUMNS - SPE - EXCLUSIVE	2.83%	List Less	
SOLVENTS	48%	List Less	
C B S SCIENTIFIC			
- EXCLUSIVE	15%	List Less	
CANI INC			
DETERGENTS/CLEANERS	10%	List Less	
CARDINAL HEALTH			
SAFETY -GENERAL USE GLOVES	70%	List Less	
INDUSTRIAL PERSONAL PROTECTION	50%	List Less	
PSS -PSS REGULATED GLOVES	37% to 68%	List Less	
PSS -PSS REGULATED MISC	45%	List Less	
SAFETY -PSS GENERAL USE APPAREL	23%	List Less	
DISPOSABLE SUPPLIES	42%	List Less	
PSS -PSS MISC	5% to 47%	List Less	
CLINICAL -CLINICAL - MISC	45%	List Less	
- EXCLUSIVE	29.76%	List Less	
PSS -PSS NONREGULATED GLOVES	68%	List Less	
CARDINAL HEALTH (ALLEGIANCE)			
CLINICAL -SURGICAL INSTRUMENTS - EXCLUSIVE	20.44%	List Less	
CASCO-NERL DIAGNOSTICS			

<u>Discounts By Product Group</u>		Amount	Price Type	UOM
MISCELLANEOUS (CRITERION ITEMS)	DIAGNOSTIC REAGENTS & TEST KITS	56.71%	List Less	
CASE SYSTEMS				
FURNITURE		By Quote Only	List Less	
CABINETS/CASEWORK		By Quote Only	List Less	
CERTIFIED SAFETY				
WORKPLACE SAFETY SUPPLIES		25.82%	List Less	
CHEM SERVICE				
- EXCLUSIVE		9.75%	List Less	
CHEMGLASS				
DISPOSABLE SUPPLIES		0%	List Less	
REUSABLE SUPPLIES		5%	List Less	
REUSABLE GLASS		20%	List Less	
COLUMNS, OTHER		23%	List Less	
SUPPLIES -CAPS & CLOSURES	DISPOSABLE PLASTICS	0%	List Less	
CLEANWEAR				
- EXCLUSIVE		14.88%	List Less	
COLD CHN TECHNOLOGIES				
SUPPLIES -MISC DISP SUPPLIES - EXCLUSIVE		14.67%	List Less	
COM-PAC INTERNATIONAL INC.				
BAGS	SAFETY STORAGE	16.92%	List Less	
CONNECTICUT CLEANROOM				
KIMBERLY-C	CLEANROOM SUPPLIES	43.94%	List Less	
CONTEC				
- EXCLUSIVE		25.76%	List Less	
CONTEC INC.				
CLEANROOM SUPPLIES		15.82%	List Less	
CONTINENTL LABCOR PROD (CLP)				
		18%	List Less	
LIQUID HANDLING (W/O PIPETS)		18%	List Less	
DISPOSABLE PLASTICS		18%	List Less	
PIPET TIPS		18%	List Less	
COOPER TOOLS				
- EXCLUSIVE		28.9%	List Less	
PSS -HAND TOOLS - EXCLUSIVE		28.9%	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
COORSTEK			
REUSABLE SUPPLIES	35%	List Less	
CORNING			
CHROM SUPPLIES	15%	List Less	
COLUMNS, OTHER	15%	List Less	
DISPOSABLE GLASS	15%	List Less	
DISPOSABLE PLASTICS	15%	List Less	
DISPOSABLE SUPPLIES	15%	List Less	
EQUIP PARTS AND ACCESSORIES ONLY	15%	List Less	
FILTRATION	15%	List Less	
HOT PLATES/HOT PLATE STIRRERS	15%	List Less	
INST/EQUIP 0-499	15%	List Less	
INST/EQUIP 500-1499	15%	List Less	
LIFE SCIENCE EQUIPMENT	15%	List Less	
LIQUID HANDLING (W/O PIPETS)	15%	List Less	
MICROBIOLOGY	15%	List Less	
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS	15%	List Less	
PIPET TIPS	15%	List Less	
PIPETTORS	15%	List Less	
REUSABLE GLASS	25%	List Less	
REUSABLE PLASTICS	15%	List Less	
REUSABLE SUPPLIES	15%	List Less	
SOLUTIONS	15%	List Less	
SPECIALTY GLASS	15%	List Less	
TISSUE CULTURE	15%	List Less	
TUBING	15%	List Less	
CORPAK MEDSYSTEMS			
SAFETY -RESPIRATORS DISPOSABLE - EXCLUSIVE	35.18%	List Less	
DFC CERAMICS			
INDEPENDENT ITEMS - EXCLUSIVE	0%	List Less	
DIVERSIFIED WOODCRAFTS INC			
	0%	List Less	
DRUMMOND SCIENTIFIC COMPANY			
LIQUID HANDLING (W/O PIPETS)	15%	List Less	
DURACELL USA - GILLETTE			
DISPOSABLE SUPPLIES	50%	List Less	
DYNALON			
REUSABLE PLASTICS	25%	List Less	
DISPOSABLE PLASTICS	25%	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
EAGLE THERMOPLASTIC, INC WEIGH BOATS, DISHES, ETC.	60%	List Less	
EMD BIOSCIENCES - EXCLUSIVE	5%	List Less	
EMD BIOSCIENCES INC - EXCLUSIVE	5%	List Less	
EMD BIOSCIENCES INC. - EXCLUSIVE	5%	List Less	
EMD CHEMICALS EMD SOLUTIONS	50%	List Less	
- EXCLUSIVE	45% to 50%	List Less	
EMD SOLVENTS	60%	List Less	
EMD CHEMICALS (EM SCIENCE) MIP MIDAS II AND MIDAS III PARTS	0%	List Less	
LCA LIQUID REAGENTS	55%	List Less	
DRS DRY REAGENTS 12 KG SIZE	25%	List Less	
	50%	List Less	
DIS SPECIAL STAINS	16%	List Less	
MIP MIDAS II AND MIDAS III PARTS	0%	List Less	
LCB GENERAL LIQUID REAGENTS	50%	List Less	
SOP BDH TRANSFERRED PL SOLUTIONS	40%	List Less	
BUB BULK REAGENT SOLVENTS	50% to 71%	List Less	
SAP POLY-COATED ACIDS	50%	List Less	
EMD CHEMICALS INC(BIOSCIEN) NM MOLECULAR BIOLOGY & SPECIALIZED REAGENTS	5%	List Less	
	5%	List Less	
MEDIA	5%	List Less	
EMD CHEMICALS INC(BIOSCIENCES) MEDIA	5%	List Less	
	5%	List Less	
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS	5%	List Less	
ENCOMPASS GROUP, LLC HXBS - EXCLUSIVE	35.38%	List Less	
- EXCLUSIVE	35%	List Less	
ENTEGRIS INC PSS -PSS PACKAGING	CLEANROOM SUPPLIES	4.08%	List Less
EP SCIENTIFIC PRODUCTS DISPOSABLE GLASS		29.14%	List Less

Discounts By Product Group

	Amount	Price Type	UOM
EPPENDORF MOLECULAR TECH			
EQUIPMENT/INSTRUMENTS -LIFE SCIENCE	up to 17%	List Less	
LIFE SCIENCE EQUIPMENT	15%	List Less	
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS	13%	List Less	
PLASTICWARE -PCR	17%	List Less	
SUPPLIES -LIFE SCIENCE	11% to 27%	List Less	
	up to 8%	List Less	
ERIE SCIENTIFIC SALES CO INC			
SUPPLIES -LIFE SCIENCE	46%	List Less	
SUPPLIES -MICROSCOPE SLIDES	19% to 46%	List Less	
SUPPLIES -COVERSLIPS	27%	List Less	
LIFE SCIENCE -MICROARRAYS	27%	List Less	
ESCORT DATA LOGGING SYSTEMS			
EQUIPMENT/INSTRUMENTS -PHYS MEASUREMENT - EXCLUSIVE	23.53%	List Less	
EUROGENTEC NORTH AMERICA INC			
- EXCLUSIVE	3%	List Less	
EXCELTA CORPORATION			
A J REYNOLDS SPECIALS - EXCLUSIVE	17.01%	List Less	
FANGMAN SPECIALTIES			
LAB ANIMAL PRODUCTS	10%	List Less	
GARDNER DENVER WELCH VACUUM			
- EXCLUSIVE	14.07%	List Less	
WELCH VACUUM TECHNOLOGY PA	PUMPS	26%	List Less
GE HEALTHCARE BIOSCIENCES			
- EXCLUSIVE	0%	List Less	
	0%	List Less	
GENE TECHNOLOGIES			
- EXCLUSIVE	5%	List Less	
GENERAL MATERIAL			
SEATING	By Quote Only	List Less	
GRAPHDS			
AIP MICROBIOLOGY PARTS & ACCESSORIES	0%	List Less	
CON AQUASTAR REPLACEMENT PARTS	0%	List Less	
HAMILTON COMPANY			
CHROM SYRINGES	20%	List Less	
LIQUID HANDLING (W/O PIPETS)	15%	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
HARRIS CALORIFIC DIVISION			
REGULATORS	40%	List Less	
HARVARD APPARATUS			
EQUIP PARTS AND ACCESSORIES ONLY	5%	List Less	
INST/EQUIP 500-1499	5%	List Less	
REUSABLE SUPPLIES	5%	List Less	
LAB ANIMAL PRODUCTS	5%	List Less	
MICROBIOLOGY	5%	List Less	
INST/EQUIP 1500+	5%	List Less	
LIFE SCIENCE EQUIPMENT	5%	List Less	
HELIX MEDICAL INC			
- EXCLUSIVE	30.14%	List Less	
GASKET - EXCLUSIVE	20.96%	List Less	
HUMBOLDT MFG CO			
INST/EQUIP 0-499	57%	List Less	
HYCLONE LABORATORIES INC			
CELL CULTURE	10%	List Less	
I-CHEM			
	44% to 70%	List Less	
IKA WORKS			
- EXCLUSIVE	15%	List Less	
INTERCON CHEMICAL CO			
PSS -PSS REGULATED MISC - EXCLUSIVE	17.18%	List Less	
INTERMETRO INDUSTRIES CORP			
CABINETS/CASEWORK	By Quote Only	List Less	
FURNITURE	By Quote Only	List Less	
CRITICAL ENVIRONMENT FURNITURE	25%	List Less	
INTERNATIONAL ENVIROGUARD			
SAFETY -PSS GENERAL USE APPAREL - EXCLUSIVE	30.06%	List Less	
- EXCLUSIVE	33.44%	List Less	
INTERWORLD NETWORK INTL. INC			
SAFETY -PSS GENERAL USE APPAREL - EXCLUSIVE	42.11%	List Less	
- EXCLUSIVE	42.6%	List Less	
IQ SCIENTIFIC INSTRUMENTS			
EQUIPMENT/INSTRUMENTS -PH/CONDUCTIVITY - EXCLUSIVE	10%	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
ITW-CHEMTRONICS,INC			
DETERGENTS/CLEANERS	30%	List Less	
CLEANROOM SUPPLIES	20.35%	List Less	
JOHNSON & JOHNSON HEALTH CARE			
LAB ANIMAL PRODUCTS	8%	List Less	
JT BAKER ANALYTICAL (Vendor Supported Discounting)			
BIOCHEMICALS - BIO	45%	Current LL	EA
BIOCHEMICALS - BIO	21.28%	Current LL	
BULK REAGENTS - BUL	29.5%	Current LL	EA
CASE ACIDS - CAC	26.72% to 50%	Current LL	EA
CASE ACIDS - CAC	23.31% to 50%	Current LL	CS
CASE ORGANICS - COR	26.65% to 65%	Current LL	EA
CASE ORGANICS - COR	23.19% to 47.5%	Current LL	CS
CASE SALTS - CSA	23.63% to 55%	Current LL	CS
CASE SALTS - CSA	28.44% to 70%	Current LL	EA
CASE SOLVENTS - CSO	27% to 65%	Current LL	EA
CASE SOLVENTS - CSO	23.4% to 47.5%	Current LL	CS
ELECTRONIC GRADE - MCR	85%	Current LL	
HIGH PURITY SOLVENTS - CHP	23.19% to 62.5%	Current LL	CS
HIGH PURITY SOLVENTS - CHP	23.71% to 75%	Current LL	EA
MAJOR ACIDS(CS MINERAL ACIDS) - CMA	33.28% to 35.25%	Current LL	
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS	15%	Current LL	
NON CASE PRODUCTS - NON	20.38% to 50%	Current LL	
ORGANIC SPECIALTIES - ORG	32%	Current LL	EA
REGULATED NON-CASE - NON	35%	Current LL	EA
REGULATED NON-CASE - RNC	21.99%	Current LL	EA
REGULTD SALTS&SOLVENTS - RSS	23.44% to 40%	Current LL	CS
REGULTD SALTS&SOLVENTS - RSS	26.01% to 60%	Current LL	EA
SMALL BULK RGT 12KG/20L - SBK	36.5% to 60%	Current LL	
SPECIALTY PRODUCTS - SPR	14.32%	Current LL	
STANDARD SOLUTIONS - SOL	23.22% to 45%	Current LL	CS
STANDARD SOLUTIONS - SOL	24.01% to 45%	Current LL	EA
ULTRAPURE BIOREAGENT - UPR	2.17%	Current LL	
JT BAKER BULK PRODUCTION			
BULK CHEMICALS (5000 LB MIN) - BUL	1.82%	List Less	
KEWAUNEE			
FURNITURE	By Quote Only	List Less	
CABINETS/CASEWORK	By Quote Only	List Less	
SEATING	By Quote Only	List Less	
KEWAUNEE EVOLUTION			
SEATING	By Quote Only	List Less	
VENTILATION/HOODS	By Quote Only	List Less	
FURNITURE	By Quote Only	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
CABINETS/CASEWORK	By Quote Only	List Less	
KEWAUNEE SCIENTIFIC			
CABINETS/CASEWORK	By Quote Only	List Less	
VENTILATION/HOODS	By Quote Only	List Less	
KIMBERLY CLARK CORPORATION			
SAFETY -GENERAL USE GLOVES	24.88%	List Less	
KIMBERLY CLARK CORP			
INDUSTRIAL PERSONAL PROTECTION	37.17%	List Less	
DISPOSABLE GLASS	27%	List Less	
DISPOSABLE PLASTICS	20%	List Less	
KIMBERLY-CLARK CORP (WIPERS)			
DISPOSABLE SUPPLIES	32%	List Less	
CLEANROOM SUPPLIES	35.26%	List Less	
KIMBLE CHASE - DISPOSABLE			
DISPOSABLE SUPPLIES	25%	List Less	
DISPOSABLE GLASS	27%	List Less	
DISPOSABLE PLASTICS	20%	List Less	
CHROM VIALS	20%	List Less	
CHROM SUPPLIES	20%	List Less	
REUSABLE GLASS	45%	List Less	PK
REUSABLE GLASS	25%	List Less	
KIMBLE CHASE - KONTES			
DISPOSABLE PLASTICS	20%	List Less	
DISPOSABLE GLASS	27%	List Less	
TISSUE CULTURE	25%	List Less	
REUSABLE SUPPLIES	25%	List Less	
CHROM SUPPLIES	20%	List Less	
DISPOSABLE SUPPLIES	25%	List Less	
FILTRATION	25%	List Less	
EQUIP PARTS AND ACCESSORIES ONLY	25%	List Less	
REUSABLE GLASS	25%	List Less	
REUSABLE GLASS	45%	List Less	PK
KIMBLE CHASE - REUSABLE			
DISPOSABLE GLASS	27%	List Less	
DISPOSABLE SUPPLIES	25%	List Less	
REUSABLE GLASS	23%	List Less	
REUSABLE GLASS	45%	List Less	PK
DISPOSABLE PLASTICS	20%	List Less	
KIMBLE CHASE - ROCKWOOD			
	44% to 70%	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
KIMBLE GLASSWARE INC			
DISPOSABLE PLASTICS	20%	List Less	
DISPOSABLE GLASS	27%	List Less	
KIMBLE/KONTES			
ASSORTED DISPO GLASSW (NF)	DISPOSABLE GLASS	28.1%	List Less
CHROM VIALS		20%	List Less
DISPOSABLE GLASS		27%	List Less
DISPOSABLE PLASTICS		20%	List Less
DISPOSABLE SUPPLIES		25%	List Less
REUSABLE GLASS		25%	List Less
REUSABLE GLASS		45%	List Less
REUSABLE SUPPLIES		25%	List Less
LABCONCO			
		6% to 20%	List Less
SEATING		By Quote Only	List Less
CABINETS/CASEWORK		By Quote Only	List Less
FURNITURE		By Quote Only	List Less
VENTILATION/HOODS		By Quote Only	List Less
LABCONCO CORP			
VENTILATION/HOODS		By Quote Only	List Less
LABCONCO CORPORATION			
FURNITURE		By Quote Only	List Less
CABINETS/CASEWORK		By Quote Only	List Less
VENTILATION/HOODS		By Quote Only	List Less
		20% to 34%	List Less
FURNITURE -HOODS		30.7%	List Less
LABGLASS/WILMAD			
REUSABLE GLASS		17%	List Less
LABORATORY ENTERPRISES INC			
CABINETS/CASEWORK		By Quote Only	List Less
FURNITURE		By Quote Only	List Less
LABORATORY SYNERGY			
- EXCLUSIVE		9.57%	List Less
LIND PAPER			
PSS -PSS MISC - EXCLUSIVE		31.64%	List Less
LM R TECHNOLOGY			
CRITICAL ENVIRONMENT FURNITURE		0%	List Less

<u>Discounts By Product Group</u>		Amount	Price Type	UOM
LUXO CORPORATION				
- EXCLUSIVE		17.04%	List Less	
ASSORTED LAMPS - EXCLUSIVE		15%	List Less	
MAGID GLOVE				
INDUSTRIAL PERSONAL PROTECTION		15.07%	List Less	
MALLINCKRODT ANALYTICAL (Vendor Supported Discounting)				
FDA REGULATED ACIDS - FA		39.68%	Current LL	
FDA REGULATED SALTS & SOLVENTS - FG		43.47% to 60%	Current LL	
GENAR PRODUCTS - GE	MOLECULAR BIOLOGY & SPECIALIZED REAGENTS	15% to 25%	Current LL	
GENAR PRODUCTS - GE		21.07% to 25%	Current LL	
GENERAL LINE DRY REAGENTS(LESS THAN 12KG) - GD		43.14% to 70%	Current LL	
GENERAL LINE REAGENT SOL(UP TO 20L) - GS		41.82% to 65%	Current LL	
REAGENT ACIDS - RA		39.85% to 70%	Current LL	EA
REAGENT ACIDS - RA		39.85% to 62.5%	Current LL	CS
SMALL BULK SOLVENT(UP TO 20L) - SB		55%	Current LL	EA
SMALL BULK SOLVENT(UP TO 20L) - SB		40.21%	Current LL	
SPECIALTY DRY PRODUCTS - SG		43%	Current LL	CS
SPECIALTY DRY PRODUCTS - SG		61%	Current LL	EA
SPECIALTY PRODS(ULTIMAR, CHROMAR, NANOGRADE - SP		16.43% to 60%	Current LL	CS
SPECIALTY PRODS(ULTIMAR, CHROMAR, NANOGRADE - SP		16.43% to 65%	Current LL	EA
SPECTAR SOLVENTS - SR		16.51%	Current LL	
STANDARD SOLUTIONS (NYKP) - ST		29.68% to 50%	Current LL	
STOCK ORGANICS - SO		45%	Current LL	EA
STOCK ORGANICS - SO		6.94%	Current LL	
		33.17%	Current LL	
MARYLAND PLASTICS INC				
ASSORTED ITEMS	LAB ANIMAL PRODUCTS	18.71%	List Less	
MCR SAFETY				
SAFETY -EYE & FACE PROTECTION	INDUSTRIAL PERSONAL PROTECTION	35%	List Less	
MEDIATECH INC				
LIFE SCIENCE -CELL CULTURE MEDIA		14% to 47%	List Less	
MERCK KGAA CHROMATOGRAPHY				
- EXCLUSIVE		31.1%	List Less	
METTLER-TOLEDO, INC./EQUIPMENT				
- EXCLUSIVE		10%	List Less	
PH ELECTRODES		10%	List Less	
METTLER-TOLEDO,INC./ACCESSORY				
PH ELECTRODES		10%	List Less	

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
- EXCLUSIVE	10%	List Less	
MICRO CARE CORP.			
- EXCLUSIVE	0%	List Less	
MICROFLEX			
NON-STERILE GLOVES	36%	List Less	
GLOVES-STERILE	40%	List Less	
SAFETY -GENERAL USE GLOVES	DISPOSABLE SUPPLIES 38%	List Less	
MILTEX INSTRUMENT CO			
LAB ANIMAL PRODUCTS	31%	List Less	
DISPOSABLE SUPPLIES	25%	List Less	
REUSABLE SUPPLIES	40%	List Less	
INST/EQUIP 0-499	25%	List Less	
DETERGENTS/CLEANERS	31%	List Less	
SPECIMEN COLLECTION- TUBES/NEEDLES	32%	List Less	
MOLECULAR BIO-PRODUCTS INC			
PIPET TIPS	45%	List Less	PK
PIPET TIPS	32%	List Less	CS
SPECIALTY PRODUCTS	19% to 35%	List Less	
TIPS,TUBES,GENERAL PROD.	35% to 46%	List Less	
MORTECH MANUFACTURING			
INST/EQUIP 500-1499	12.5%	List Less	
FURNITURE	By Quote Only	List Less	
DISPOSABLE SUPPLIES	12.5%	List Less	
MOTIC INSTRUMENTS INC.			
- EXCLUSIVE	20%	List Less	
MP BIOMEDICALS (FKA ICN BIOMED)			
- EXCLUSIVE	0%	List Less	
BIOCHEMICALS - EXCLUSIVE	0%	List Less	
MS			
LAB ANIMAL PRODUCTS	5%	List Less	
NALGE NUNC INTERNATIONAL			
CAGES/ACCESSORIES	13% to 22%	List Less	
DISPOSABLE PLASTICS	45%	List Less	PK
DISPOSABLE PLASTICS	15%	List Less	
DISPOSABLE SUPPLIES	45%	List Less	EA
DISPOSABLE SUPPLIES	45%	List Less	PK
DISPOSABLE SUPPLIES	25%	List Less	CS
EQUIPMENT/INSTRUMENTS -OVERHEAD STIRRERS	0%	List Less	
FILTRATION	55%	List Less	EA

Discounts By Product Group

	Amount	Price Type	UOM
FILTRATION	20%	List Less	CS
FILTRATION	55%	List Less	PK
FILTRATION -FILTRATION - BOTTLE TOP	13% to 22%	List Less	
FILTRATION -FILTRATION - HOLDER	36%	List Less	
FILTRATION -FILTRATION - SYRINGE	13%	List Less	
LAB ANIMAL PRODUCTS	45%	List Less	EA
LAB ANIMAL PRODUCTS	20%	List Less	CS
PLASTICWARE -ASTIC BOTTLES	36%	List Less	
PLASTICWARE -CENTRIFUGE BOTTLES	36%	List Less	
PLASTICWARE -CENTRIFUGE TUBES-CONICAL	36%	List Less	
PLASTICWARE -CRYOGENIC VIALS	6% to 13%	List Less	
PLASTICWARE -DISPOSABLE PLASTICWARE	29% to 36%	List Less	
PLASTICWARE -REUSABLE PLASTICWARE	29% to 36%	List Less	
PSS -PSS PACKAGING	36%	List Less	
REUSABLE PLASTICS	32%	List Less	CS
REUSABLE PLASTICS	60%	List Less	PK
REUSABLE SUPPLIES	60%	List Less	PK
REUSABLE SUPPLIES	22%	List Less	CS
SAFETY -EYE & FACE PROTECTION	22%	List Less	
SAFETY -RADIATION	22%	List Less	
SAFETY -STORAGE PRODUCTS	22% to 36%	List Less	
SUPPLIES -BAGS	22%	List Less	
SUPPLIES -CAPS & CLOSURES	36%	List Less	
SUPPLIES -MISC DISP SUPPLIES	36%	List Less	
SUPPLIES -MISC REUS SUPPLIES	13% to 36%	List Less	
SUPPLIES -RACKS/BOXES/STORAGE	13% to 36%	List Less	
SUPPLIES -TUBING	36%	List Less	
SUPPLIES -UNDERPADS/LINERS	36% to 46%	List Less	
TUBING	47%	List Less	
NATIONAL MARKER COMP.			
WORKPLACE SAFETY SUPPLIES	13.25%	List Less	
NATIONAL SCIENTIFIC CO			
CHROM SYRINGES	25%	List Less	
CHROM VIALS	20%	List Less	
NLS ANIMAL HEALTH			
SALTS AND DRY CHEMICALS	5%	List Less	
LAB ANIMAL PRODUCTS	5%	List Less	
SOLVENTS	5%	List Less	
SPECIMEN COLLECTION- TUBES/NEEDLES	5%	List Less	
SOLUTIONS	5%	List Less	
NOR-LAKE SCIENTIFIC			
CABINETS/CASEWORK	By Quote Only	List Less	
NORTH SAFETY PRODS/HAUS			

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
INDUSTRIAL PERSONAL PROTECTION	32%	List Less	
NON-STERILE GLOVES	33%	List Less	
NOVA ANALYTICS CORPORATION			
	9.74%	List Less	
NRD-STATICMASTER			
STATIC CONTROL PRODUCTS - EXCLUSIVE	10.4%	List Less	
NUSEP INC			
LAB SUPPLIES - EXCLUSIVE	15%	List Less	
OK-1 MANUFACTURING CO., INC			
SAFETY -ERGONOMICS AND MATTING - EXCLUSIVE	28.88%	List Less	
OSTER PROFESSIONAL PRODUCTS			
DETERGENTS/CLEANERS	30%	List Less	
LAB ANIMAL PRODUCTS	30%	List Less	
PALL LIFE SCIENCES			
- EXCLUSIVE	5%	List Less	
EQUIPMENT/INSTRUMENTS -LUMINOMETERS - EXCLUSIVE	14%	List Less	
EQUIPMENT/INSTRUMENTS -SHAKERS - EXCLUSIVE	14%	List Less	
EQUIPMENT/INSTRUMENTS -PUMPS - EXCLUSIVE	14%	List Less	
EQUIPMENT/INSTRUMENTS -LIFE SCIENCE - EXCLUSIVE	14%	List Less	
FILTRATION	10%	List Less	
PERFEX CORP			
CLEANROOM SUPPLIES	20%	List Less	
PIERCE CHEMICAL			
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS	5%	List Less	
PLAS-LABS			
LAB ANIMAL PRODUCTS	8%	List Less	
REUSABLE SUPPLIES	8%	List Less	
VENTILATION/HOODS	By Quote Only	List Less	
DISPOSABLE SUPPLIES	8%	List Less	
INST/EQUIP 1500+	8%	List Less	
PML MICROBIOLOGICALS			
- EXCLUSIVE	0%	List Less	
POPPER & SONS INC			
DISPOSABLE SUPPLIES	12%	List Less	
MISCELLANEOUS NEEDLES & ADAPTERS	LAB ANIMAL PRODUCTS	8.15%	List Less
PIPETTORS		12%	List Less
REUSABLE SUPPLIES		12%	List Less

<u>Discounts By Product Group</u>		Amount	Price Type	UOM
LAB ANIMAL PRODUCTS		12%	List Less	
EQUIP PARTS AND ACCESSORIES ONLY		12%	List Less	
SPECIMEN COLLECTION- TUBES/NEEDLES		12%	List Less	
POREX BIO PRODUCTS GROUP				
PIPET TIPS		49.01%	List Less	
PRODUCTION BASICS				
CABINETS/CASEWORK		By Quote Only	List Less	
FURNITURE		By Quote Only	List Less	
PROMED-TEC INC				
LAB ANIMAL PRODUCTS		0%	List Less	
PROMEGA CORPORATION				
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS		6%	List Less	
PROMEGA CORPORATION(FP)				
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS		6%	List Less	
PROPPER MFG CO INC				
INDEPENDENT ITEMS	DISPOSABLE GLASS	28.08%	List Less	
PURITAN MEDICAL PRODUCTS COMP				
CLEANROOM SUPPLIES		62%	List Less	
APPLICATORS/TONGUE BLADES	CLEANROOM SUPPLIES	59.04%	List Less	
DISPOSABLE SUPPLIES		62%	List Less	
QORPAK, INCORPORATED				
REUSABLE PLASTICS		48%	List Less	
REUSABLE GLASS		52%	List Less	
DISPOSABLE PLASTICS		48%	List Less	
QUANTA BIOSCIENCES				
- EXCLUSIVE		5%	List Less	
R CONTROL INC				
VENTILATION/HOODS		By Quote Only	List Less	
CABINETS/CASEWORK		By Quote Only	List Less	
RICCA CHEMICAL CO				
		35% to 60%	List Less	
SABRE SCIENTIFIC INC				
SPECIMEN COLLECTION -OTHER (URINE COLLEC./FECAL)		10%	List Less	
LAB ANIMAL PRODUCTS		10%	List Less	
SAKURA FINETEK USA INC				

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
- EXCLUSIVE	3%	List Less	
HISTOLOGY - EXCLUSIVE	10%	List Less	
SARTORIUS MECHATRONICS			
- EXCLUSIVE	15%	List Less	
SARTORIUS MECHATRONICS CORP			
BALANCES	30%	List Less	
SARTORIUS-STEDIM NORTH AMERICA			
BALANCES	30%	List Less	
FILTRATION - EXCLUSIVE	7.78%	List Less	
- EXCLUSIVE	3.03%	List Less	
SERA CARE LIFE SCIENCES INC			
- EXCLUSIVE	15%	List Less	
SIEMENS WATER TECHNOLOGY			
- EXCLUSIVE	1.94%	List Less	
LAB WATER SYSTEMS & ACCESS - EXCLUSIVE	10%	List Less	
SKLAR CORPORATION			
LAB ANIMAL PRODUCTS	10%	List Less	
REUSABLE SUPPLIES	10%	List Less	
DISPOSABLE SUPPLIES	10%	List Less	
PSS -CLEANERS - EXCLUSIVE	10%	List Less	
DETERGENTS/CLEANERS	10%	List Less	
CLINICAL -SURGICAL INSTRUMENTS - EXCLUSIVE	10%	List Less	
SUPPLIES -MISC CONTAINERS - EXCLUSIVE	10%	List Less	
SURGERY INSTRUMENTS - EXCLUSIVE	10%	List Less	
SNT GOBN PERFORMANCE PLST			
TUBING	40%	List Less	
SORENSEN BIOSCIENCE			
MISCELLANEOUS - EXCLUSIVE	53%	List Less	
- EXCLUSIVE	58%	List Less	
SP INDUSTRIES			
- EXCLUSIVE	5%	List Less	
SUMMIT ANESTHESIA SOLUTIONS			
LAB ANIMAL PRODUCTS	0%	List Less	
SUN SRI			
CHROM VIALS	0%	List Less	
SUPERIOR UNIFORM GROUP			

<u>Discounts By Product Group</u>		Amount	Price Type	UOM
INDEPENDENT ITEMS	INDUSTRIAL PERSONAL PROTECTION	42.35%	List Less	
TCI AMERICA				
TCI AMERIC - EXCLUSIVE		3%	List Less	
TECNIPLAST USA, INC.				
LAB ANIMAL PRODUCTS		3%	List Less	
REUSABLE PLASTICS		15%	List Less	
CABINETS/CASEWORK		By Quote Only	List Less	
REUSABLE SUPPLIES		15%	List Less	
TERRA UNIVERSAL				
PSS -PSS FURNITURE - EXCLUSIVE		0%	List Less	
THERMO ELECTRON CORP				
- EXCLUSIVE		10%	List Less	
THERMO ELECTRON LAB EQUIPMENT				
INCUBATORS		20%	List Less	
WATER BATHS/CIRCULATORS		20%	List Less	
THERMO ELECTRON SCI INST LLC				
- EXCLUSIVE		0%	List Less	
THERMO FORMA INC				
INCUBATORS		20%	List Less	
THERMO ORION				
PH ELECTRODES		12%	List Less	
THERMO SCIENTIFIC (ASHEVILLE)				
WATER BATHS/CIRCULATORS		20%	List Less	
INCUBATORS		20%	List Less	
REFRIG/FREEZERS		25%	List Less	
THERMO SCIENTIFIC (SAN DIEGO)				
PIPET TIPS		21.78%	List Less	
PIPETTORS		20%	List Less	
INCUBATORS		20%	List Less	
ULTRA SCIENTIFIC				
- EXCLUSIVE		18.71%	List Less	
UPCHURCH SCIENTIFIC				
CHROM SUPPLIES		0%	List Less	
UVP INC				

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
- EXCLUSIVE	12%	List Less	
VELTEK ASSOCIATES INC			
FINE CHEMICALS	4.46%	List Less	
VETEQUIP, INC.			
INST/EQUIP 500-1499	3%	List Less	
TUBING	3%	List Less	
INST/EQUIP 0-499	3%	List Less	
INST/EQUIP 1500+	3%	List Less	
VISTALAB TECHNOLOGIES			
LIQUID HANDLING -LIQUID HANDLING PRTS/ACCES - EXCLUSIVE	1.83%	List Less	
WALTER STERN INC			
REUSABLE SUPPLIES	60%	List Less	
WATERSAVER FAUCET CO			
CABINETS/CASEWORK	By Quote Only	List Less	
FURNITURE	By Quote Only	List Less	
WELLS LAMONT INDUSTRY GROUP			
GLOVES & MISCELLANEOUS ITEMS	NON-STERILE GLOVES	30.14%	List Less
WHATMAN LABORATORY PRODUCTS			
LC COLUMNS	15%	List Less	
- EXCLUSIVE	10% to 13%	List Less	
FILTRATION	23% to 25%	List Less	
WHEATON			
CHROM VIALS	25%	List Less	
DISPOSABLE GLASS	25% to 30%	List Less	
REUSABLE GLASS	35%	List Less	
WTW MEASUREMENT SYSTEMS INC			
EQUIPMENT/INSTRUMENTS -PH/CONDUCTIVITY - EXCLUSIVE	16.38%	List Less	
ZEIGLER BROS. INC.			
LAB ANIMAL PRODUCTS	3%	List Less	
<u>Other Discounts</u>			
PRODUCTS, SUCH AS: WATER STERILE BAGGED 2800ML, WATER STERILE BAGGED 1400ML, JAR FLINT AC 38-400 2OZ	0%		
PRODUCTS, SUCH AS: CUSTOMER PROPERTY AS INDICATED, BRUSH TWISTED-IN-WIRE .030, ALUM PAN 6X9X2IN	0%		
PRODUCTS, SUCH AS: NEEDLE TUBING .003IN BLUNT END, JAR FLINT ECONOMY 58-400 8OZ, WIPER LOW TIO2 ALPHA 10 PK150	0%		

<u>Discounts By Product Group</u>	Amount	Price Type	UOM
PRIVATE LABEL PRODUCTS, SUCH AS: VWR VIAL AUTOSMPLR 1.8ML PK100, VWR ALARM TIMER 4-CHANNEL, VWR WIPER ISOPROPL ALCHL PK100	33%		
PRODUCTS, SUCH AS: BATTERY INDUSTRIAL AAA ALK, BATTERY INDUSTRIAL ALK AA 24PK, ACETONITRILE ACS HPLC 4L	60%		
PRODUCTS, SUCH AS: KIMWIPE 11.4 X 21.3CM PK280, KIMWIPE 38.1 X 42.7CM PK140, WIPER 9X9IN 6%IPA 94%DI PK50	47%		
PRODUCTS, SUCH AS: CLOROX BLEACH ULTRA 96OZ., WIPER WYPALL X60 TERI PK126, GLOVE NTRL PRPL 9.5IN MD PK100	42%		
PRIVATE LABEL PRODUCTS, SUCH AS: VWR WIPERS 11.4X21.3CM PK280, VWR PIPET ST I 10X0.10ML CS200, VWR PIPET ST I 5X0.1ML CS200	55%		
PRIVATE LABEL PRODUCTS, SUCH AS: VWR FREEZER BOX MECHANICL CRYO, VWR BOX 2IN W/81 CELL DIVIDER, VWR BOX MECH CRYOGENIC 5X5X2IN	20%		
PRODUCTS, SUCH AS: WIPERS PRESAT NW 70% IPA PK30, RESPIRATOR W/EXHALATION VALVE, CABLE TIE NYLON 8.19IN LOCKING	20%		
PRODUCTS, SUCH AS: VIAL PPCO SKIRTED N/S 0.5ML, BOTTLE 89MM 2-FINGER GALLON, CAP POLYPROPYLENE WHITE 89MM	15%		
PRODUCTS, SUCH AS: GLOVES EVOLUTION LTX MD PK100, GLOVES EVOLUTION LTX SM PK100, GLOVES EVOLUTION LTX LG PK100	30%		
PRODUCTS, SUCH AS: VIAL PPCO SKIRTED N/S 2ML, CLOSURE F/VIAL HDPE 11MM NATRL, SODIUM HYDROXIDE ACS 1LB DRM	6.79%		
PRIVATE LABEL PRODUCTS, SUCH AS: VWR TAPE STER INDCTR 3/4X500, VWR COVER GLASS 24X60MM, VWR FORCEPS CURVED TIP 4.5IN	10%		
PRIVATE LABEL PRODUCTS, SUCH AS: VWR GLOVE NITRILE PF LRG PK100, VWR GLOVE NITRILE PF M PK100, VWR WIPER SPEC3 9X9IN PK300	45%		

GGM Rule

Should manufacturer's cost to VWR exceed the national inflation rate, due to raw material shortages, regulatory constraints or other unforeseencircumstances that may cause extraordinary increases, VWR retains the right to negotiate these items separately. Should any product fall below VWR 's sales cost +12% gross margin, as a result of the application of discounts contained herein, then the customer's net price shall be equal to VWR's cost +12% gross profit margin.