

State of New York Executive Department
Office of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

CONTRACT AWARD NOTIFICATION

Title:	Group 38232 – Hazardous Incident Response Equipment (HIRE) (Statewide) Classification Codes: 41, 42, 43, 46, 85, 92
Award Number:	<u>19745</u>
Contract Period:	September 2, 2005 - May 31, 2015
Bid Opening Date:	March 29, 2005
Date of Issue:	September 2, 2005 (Revised April 6, 2012)
Specification Reference:	As Incorporated In The Invitation For Bids
Contractor Information:	Appears on Pages 2-10 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name: Melissa Gretten Title: Purchasing Officer Phone: 518-473-2010 Fax: 518-486-6867 E-mail: Melissa.gretten@ogs.ny.gov	Customer Services Phone: 518-474-6717 Fax: 518-474-2437 E-mail: customer.services@ogs.ny.gov

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

NYS-NASPO multiple award contracts for a broad spectrum of domestic preparedness equipment.

PR #19745

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. I.D. #</u>	<u>NYS Vendor #</u>
PC61998	308 SYSTEMS, INC. 4389 Roaring Fork Dr. Loveland, CO 80538	970-282-7006 Mark Lueker Fax No.: 970-282-7015 E-Mail: mlueker@308systems.com Web Site: www.308systems.com	330800789	1000044742
PC64412	AARDVARK TACTICAL, INC. 1935 Puddingstone Drive. La Verne, CA 91750 DISC.: .2% - 15 Days	800-997-3773 Ext. 102 909-451-1116 Linda Tan Fax No.: 626-334-6834 E-Mail: ltan@aardvarktactical.com Web Site: www.aardvarktactical.com	954451904	1000045257
PC64211	ADAMS ELECTRONICS, INC. 1611 South Utica Ave., PMB 408 Tulsa, OK 74104	918-622-5000 Gina M. Adams Fax No.: 918-622-5005 E-Mail: adamselectronics@hotmail.com Web Site: www.adamsinc.com	742715084	1000009652
PC61961	ATLANTIC DIVING SUPPLY, INC. D-b-a: ADS, INC. 621 Lynnhaven Parkway, Suite 400 Virginia Beach, VA 23452 (See ADS award pages for ordering info)	800-948-9433 757-963-8748 Brad Anderson Fax No.: 757-440-3009 E-mail: banderson@adsinc.com Web Site: www.adstactical.com	541867268	1000032148
PC62515	ADVANCED CONTAINMENT SYSTEMS, INC. (ACSI) 8720 Lambright Rd. Houston, TX 77075	800-927-2271 713-987-0336 Matt Byrd Fax No.: 713-987-0355 E-Mail: mbyrd@acsi-us.com Web Site: www.acsi-us.com	760257153	1000057893
PC62198	AHURA SCIENTIFIC, INC. 46 Jonspin Road Wilmington, MA 01887	978-657-5557 Doug Keelan Fax No.: 978-657-5921 E-Mail: dkeelan@thermofisher.com Web Site: www.thermoscientific.com/ahura	010650031	1100010825
PC64079 SB	AMERICAN INNOVATIONS, INC. 500 Chestnut Ridge Road Chestnut Ridge, NY 10977	845-371-3333 Ext. 900 Diana Enciso Fax No.: 845-371-3885 Web Site: www.americaninnovations.com	133811586	1000043619

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PC63040	AMRON INTERNATIONAL DIVING SUPPLY, INC. 1380 Aspen Way Vista, CA 92081-8349 DISC.: 0.5% - 15 Days	877-462-6700 760-208-6520 direct Van Richardson Fax No.: 760-599-3857 E-Mail: vrichardson@amronintl.com Web Site: www.amronintl.com	953381309	1000045247
PC61962	ARAMSCO, INC. 1480 Grandview Avenue Thorofare, NJ 08086 DISC.: 1%-15 Days	800-767-6933, Ext 7753 856-686-7753 Donna McQuade Fax No.: 856-686-7249 E-Mail: dmcquade@aramsco.com Web Site: http://www.aramsco.com/	841674268	1000009731
PC62116	ARROW - TECH, INC. 417 Main Ave. West Rolla, ND 58367-1240 DISC.: 1-4% - Net 10	877-477-6461 701-477-6461, Ext. 135 Perry LaFountain Fax No.: 701-477-6464 E-Mail: perry@arrowtechinc.com Web Site: http://www.dosimeter.com/	911750431	1000009768
PC62199	ATLANTIC NUCLEAR CORP. 1020 Turnpike St. #9 Canton, MA 02021	800-878-9118 781-828-9118 John P. Anderson Fax No.: 888-440-1319 781-828-1319 E-Mail: manc@att.net Web Site: www.atlanticnuclear.com	042738197	1000011056
PC62117 SB	B-LANN EQUIPMENT CO., INC. 2288 5th Ave. P.O. Box 997 Troy, NY 12180	800-962-5266 518-274-7888 Al Remington and Greg Griffin Fax No.: 518-274-4954 E-Mail: aremingt@nycap.rr.com and griff1@aol.com Web Site: www.blannequipment.com	141514230	1000006786
PC64632	THE BASSETT SALES CORP. 1101 Chestnut St. Burbank, CA 91506	800-422-1003 818-766-2177 Scott M. Bassett Fax No.: 800-422-7119 818-766-8917 E-Mail: scott@bassettsales.com Web Site: www.bassettsales.com	953666930	1000045251
PC62003 SB	BETTER POWER, INC. d/b/a BETTER LIGHT & POWER 2140 West Henrietta Rd. Rochester, NY 14623 DISC.: .25% - 15 Days	800-475-1321 585-475-1321 Catherine S. Henn Fax No.: 800-475-4448 585-424-1190 E-Mail: cathy@betterpoweronline.com Web Site: www.betterpower.us	161422551	1000008177

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PC64212	BRUNSWICK COMMERCIAL & GOVERNMENT PRODUCTS 420 Megan Z Ave. Edgewater, FL 32132	386-423-2902 Jennifer Butera Fax No.: 386-423-9187 E-Mail: jennifer.butera@whaler.com Web Site: http://www.brunswickcgp.com/	364432261	1100003949
PC62312 SB	BUFFALO COMPUTER GRAPHICS 3741 Lake Shore Road Blasdell, NY 14219 DISC.: 1% - 15 Days	800-823-8668 716-822-8668, Ext.15 Gary F. Masterson Fax No.: 716-822-2730 E-Mail: gmasterson@buffalocomputergraphics.com Web Site: www.buffalocomputergraphics.com	161190997	1000015534
PC62786	CONTROL SCREENING LLC 35 W. Pittsburgh St., Ste. 304 Greensburg, PA 15601	800-343-9727 724-837-5411 Dennis Cunningham Fax No.: 724-837-5425 E-Mail: dcunningham@autoclearus.com Web Site: www.controlscreening.com	222964823	1000017058
PC64413	DIGITAL ALLY, INC. 7311 W. 130th St. Overland Park, KS 66213	800-440-4947 913-814-7774 Russell Herron Fax No.: 913-814-7775 E-Mail: russell.herron@digitalallyinc.com Web Site: www.digitalallyinc.com	200064269	1000057291
PC63111	DIVAL SAFETY EQUIPMENT INC. 1721 Niagara St. Buffalo, NY 14207	800-343-1354, Ext. 159 716-874-9060 Fax No.: 716-874-4686 Timothy M. Devin E-Mail: tdevin@divalsafety.com Web Site: www.divalsafety.com	161104585	1000003488
PC63519	E.D. BULLARD COMPANY 1898 Safety Way Cynthiana, KY 41031	800-227-0423, Ext. 874 716-583-1768 David Vangelov Fax No.: 800-877-6858 859-234-6858 E-Mail: dave_vangelov@bullard.com Web Site: www.bullard.com	940348330	1000057950
PC62119	ELSAG NORTH AMERICA, LLC 205-H Creek Ridge Road Greensboro, NC 27406 DISC.: 2% - 15 Days 1% - 30 Days	877-773-5724 845-278-5425 Nate Maloney Fax No.: 845-278-5428 E-Mail: nate.maloney@elsag.com Web Site: www.elsagna.com	800119568	1000056079

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PC62000	FARBER SPECIALTY VEHICLES 7052 Americana Pkwy Reynoldsburg, OH 43068	800-331-3188 614-863-6470 Ken Farber Fax No.: 614-759-2098 E-Mail: kfarber@farberspecialty.com Web Site: www.farberspecialty.com	412043544	1000055899
PC62200	FERNO WASHINGTON, INC. 70 Weil Way Wilmington, OH 45177	800-733-3766, Ext. 1222 937-283-2822 Becky Jenkins Fax No.: 937-283-3622 E-Mail: bjenkins@ferno.com Web Site: www.ferno.com	310595222	1000031188
PC61963 MBE	FIRST LINE TECHNOLOGY, LLC 3656 Centerview Drive, Suite 4 Chantilly, VA 20151	866-556-0517, EXT. 121 703-955-7510 Amit Kapoor Fax No.: 703-955-7540 E-Mail: akapoor@firstlinetech.com Web Site: www.firstlinetech.com	200247713	1000052681
PC61964	FISHER SCIENTIFIC CO. LLC 300 Industry Drive Pittsburgh, PA 15275	800-955-9999 724-517-2178 Cory Zamboni Fax No.: 724-517-2116 E-Mail: cory.zamboni@thermofisher.com Web Site: www.fishersci.com	232942737	1000008939
PC63613 SB	FLOAT TECH, INC. 216 River St. Troy, NY 12180-3879	518-266-0964 Jeffrey R. Betz Fax No.: 518-266-0318 E-Mail: jeff@floattech.com Web Site: www.floattech.com	010722634	1000042635
PC64633	GENERAL ATOMICS ELECTRONIC SYSTEMS, INC. 4949 Greencraig Lane San Diego, CA 92123	800-854-2233 858-522-8246 Paul Berner Fax No.: 858-522-8301 E-Mail: paul.berner @ga-esi.com Web Site: www.dose-gard.com	953347871	1000045246
PC62201	GEOMET TECHNOLOGIES, LLC 20251 Century Blvd., Suite 300 Germantown, MD 20874-1192	800-296-9898 301-428-9898 Mary Jones, Ext. 248 Shandra Cupp, Ext. 299 Fax No.: 301-428-9482 E-Mail: mjones@geomet.com E-Mail: scupp@geomet.com Web Site: http://www.geomet.com	352188742	1000057631

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PC62001	GLOBAL PROTECTION USA, INC 444 Kelley Drive West Berlin, NJ 08091	800-957-8955 856-768-2911 Lou Schiliro Fax No.: 856-768-2922 E-Mail: lou@globalprotectionusa.com Web Site: www.globalprotectionllc.com/templates/index.asp	203495467	1000047905
PC62314	GOVERNMENT SCIENTIFIC SOURCE 12351 Sunrise Valley Drive Reston, VA 20191-3415	800-248-8030, Ext.173 703-880-5034 Alexandra Baraheni Fax No.: 703-734-1803 E-Mail: abaraheni@govsci.com Web Site: www.govsci.com	541607358	1000057776
PC62202	GUARD LINE FIRE & SAFETY, INC. 75 Main Ave. Elwood Park, NJ 07407	201-475-6600, Ext. 47 Wayne Dora Fax No.: 201-703-8180 E-Mail: wdora@guardlinefire.com Web Site: www.guardlinefire.com	352163709	1000044772
PC63112	HAGEMEYER NORTH AMERICA, INC. 1460 Tobias Gadson Blvd. Charleston, SC 29407	888-848-5599 301-542-3258 Rick Bond Fax No. : 803-705-8581 E-Mail : rbond@hagemeyerna.com Web Site : www.hagemeyerna.com	562281578	1000032226
PC63954 SB	HI-TECH FIRE & SAFETY, INC. 158 Allen Blvd., Suite A Farmingdale, NY 11735	631-777-5170 William Emory Fax No.: 631-777-5171 E-mail: b.emory@hitechfireandsafety.com Web Site: www.hitechfireandsafety.com	112984005	1000024515
PC62203	LAERDAL MEDICAL CORP. 167 Myers Corners Rd. Wappingers Falls, NY 12590	800-648-1851, Ext. 3693 845-297-7770, Ext. 3693 James Baker Fax No.: 800-266-4359 845-298-4557 E-Mail: james.baker@laerdal.com Web Site: www.laerdal.com	132587752	1000026166
PC61965 WBE	LAURUS SYSTEMS, INC. 3460 Ellicott Center Drive Suite 101 Ellicott City, MD 21043	866-465-5558 410-465-5558 Laura Lynch Fax No.: 410-465-5257 E-Mail: lauralynch@laurussystems.com Web Site: www.laurussystems.com	522326481	1000009468

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PC62843	LDV, INC. 180 Industrial Dr. Burlington, WI 53105 DISC.: 1.5% - 15 Days	800-558-5986 262-757-2436 Frank Solofra Fax No.: 262-763-0156 E-Mail: fsolofra@ldvusa.com Web Site: www.ldvusa.com	391281237	1000033003
PC62795	LENCO INDUSTRIES, INC. 10 Betnr Industrial Park Pittsfield, MA 01201	800-444-5362 413-443-7359 Ex 103 Carrie MacKinnon's Fax No.: 413-445-7865 E-Mail: cmackinnon@lencoarmor.com Web Site: www.swattrucks.com	042719777	1000011054
PC63767 SB WBE	LINSTAR, INC. 430 Lawrence Bell Dr. Buffalo, NY 14221	800-655-5454 716-631-9200 Mary Jo Cornell Fax No.: 716-631-2024 E-Mail: mjc@linstar.com Web Site: www.linstar.com	161559780	1000008366
PC61966	MAR-VEL INTERNATIONAL, INC. 7115 Airport Hwy. Pennsauken, NJ 08109 DISC.: 1-2%-15 Days	800-325-5711 ext. 141 856-488-4499 ext. 141 Brad Anderson Fax No.: 856-488-4343 E-Mail: banderson@adsinc.com Web Site: www.mar-vel.com	222854453	1000055664
PC62787	MBF INDUSTRIES, INC. 210 Tech Dr. Sanford, FL 32771	407-323-9414 John W. Baker Fax No.: 407-330-2068 E-Mail: john-baker@cfl.rr.com Web Site: www.mbfindustries.com	593126557	1000045041
PC63955 SB	MUNICIPAL EMERGENCY SERVICES, INC. 7 Poverty Road PO Box 656 85H Bennett Square Southbury, CT 06488	203-304-4107 Jeff Johnson Fax No.: 203-364-1273 E-Mail: jjohnson@mesfire.com Web Site: www.mesfire.com	651051374	1000048430
PC62205 Cancelled 3/31/12	NABCO, INC. 1001 Corporate Dr., Suite 205 Canonsburg, PA 15317 DISC.: 1-2% - 15 Days	724-746-9617 Randy Markey Fax No.: 724-746-9709 E-Mail: randy@nabcoinc.com Web Site: www.nabcoinc.com	251534103	1000044598

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PC63615	OHD, LLC 197 Cahaba Valley Pkwy Pelham, AL 35124	888-464-3872 205-980-0180 Danielle Theo Fax No.: 205-980-5764 E-Mail: dtheo@ohdusa.com Web Site: www.ohdusa.com	631148682	1000032963
PC62002	PINE ENVIRONMENTAL SERVICES, INC. 92 N. Main St. Windsor, NJ 08561	800-301-9663 Ext 22 609-371-9663 Martin Diaz Fax No.: 609/371-1663 E-Mail: mdiaz@pine-environmental.com Web Site: www.pine-environmental.com	260116297	1000017452
PC63041	PIPS TECHNOLOGY, INC. 804 Innovation Drive Knoxville, TN 37932-2562 DISC.: 1% - 15 Days	865-392-5552 Brian Sturgill Fax No.: 865-392-5599 E-Mail: bsturgill@federalsignal.com Web Site: http://pipstechnology.com/home_us/	621867230	1000045066
PC62316 SB	PROMARK INTERNATIONAL, INC. 720 Montauk Highway Copiague, NY 11726	800-645-4443 631-226-1541 Pat Baron Fax No.: 631-226-1259 E-Mail: promarkpat@aol.com Web Site: www.publicsafetymall.com	113303452	1000012205
PC61968	RAE SYSTEMS, INC. 3775 North First Street San Jose, CA 95134	877-723-2878 856-986-8517 Bob Ladzinski Fax : 609-770-3416 E-Mail: rladzinski@raesystems.com Web Site: www.raesystems.com	770280662	1000041200
PC62004	RAPISCAN SYSTEMS, INC. 2805 Columbia St. Torrance, CA 90503	800-318-7226 310-349-2428 Paul A. Barnes Fax No.: 310-349-2491 E-Mail: pbarnes@rapiscansystems.com Web Site: www.rapiscansystems.com	954413488	1000056125
PC63768	REMOTEC, INC. SUBSIDIARY OF NORTHROP GRUMMAN CORP. 353 JD Yarnell Ind. Pkwy. Clinton, TN 37716	865-483-0228, Ext. 155 Mark Syler Fax No.: 865-483-1426 E-Mail: mark.syler@ngc.com Web Site: www.is.northropgrumman.com-remotec	621090777	1000045060

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PC62120	SAFWARE, INC. 3200 Hubbard Road Landover, MD 20785	800-331-6707, Ext. 188 301-683-1212 Ext. 188 Cathy Jones Fax No.: 301-683-1240 E-Mail: cjones@safewareinc.com Web Site: www.safewareinc.com	521152883	1000040889
PC64789	SCOTT TECHNOLOGIES, INC. d/b/a Scott Health & Safety One Town Center Road Boca Raton, FL 33486-1	800-247-7257 704-7291-8304 Gay Clontz Fax: 704-291-8330 E-Mail: gclontz@tycoint.com Web Site: www.scotthealthsafety.com	521297376	1000053080
PC62007	SMITHS DETECTION, INC. 60A Columbia Road Sale Support Morristown, NJ 07960	973-496-9300 973-496-9305 Debra Hart Fax No.: 973-496-9300 E-Mail: debra.hart@smithsdetection.com Web Site: www.smithsdetection.com	223552823	1000008854
PC63957 SB	STRATEGIC RESPONSE INITIATIVES, LLC 125 Wolf Road, Suite 503-11 Albany, NY 12205	518- 227-3317 John Garland Fax No.: 518-677-1645 E-Mail: john.garland@strategicri.com Web Site: www.StrategicRI.com	202015569	1000034729
PC63616	SURVIVAL ARMOR, INC. 13881 Plantation Rd. International Center I, Unit 8 Fort Myers, FL 33912	866-868-5001, Ext. 132 239-210-0891, Ext. 132 Cathy Lowe Fax No.: 239-210-0898 E-Mail: cathyloew@survivalarmor.com Web Site: http://www.survivalarmor.com/	621767572	1000045065
PC63520	TACTICAL & SURVIVAL SPECIALTIES, INC. 3900 Early Road Harrisonburg, VA 22801 DISC.: 1% - 15 Days	877-535-8774 540-434-8974, Ext. 4250 Neil Senatroy Fax No.: 540-434-7796 E-Mail: nsenatro@tacsurv.com Web Site: www.tacsurv.com	541542266	1000032133
PC62008	THERMO EBERLINE LLC d-b-a ThermoFisher Scientific 27 Forge Parkway. Franklin, MA 02038	800-274-4212 508-553-1582 Ray Lowe Fax No.: 508-520-2815 E-Mail: ray.lowe@thermofisher.com Web Site: www.thermo.com	043463209	1100010769

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<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. I.D. #</u>	<u>NYS Vendor #</u>
PC62317 SB	TOUGH TRAVELER LTD 1012 State Street Schenectady, NY 12307 DISC.: 2.5% - 30 Days	800-468-6844 518-377-8526 Nancy Gold Fax No.: 518-377-5434 E-Mail: toughtraveler@aol.com Web Site: www.toughtraveler.com-remed.asp	141612562	1000027530
PC62206	TSI INCORPORATED 500 Cardigan Road Shoreview, MN 55126	800-874-2811 651-490-2878 Jason Folkerts Fax No.: 651-490-3824 E-Mail: jason.folkerts @tsi.com Web Site: www.TSI.com	410843524	1000055982
PC61970	VWR INTERNATIONAL 2039 Center Square Road Bridgeport, NJ 08014	800-348-6388 ext.1053 678-288-3160 Joan Skinner Fax No.: 484-881-5780 E-Mail: eastem&r@vwr.com Web Site: www.vwr.com	911319190	1000009766
PC63953	W.W. GRAINGER, INC. 100 Grainger Parkway Lake Forest, IL 60045	631-370-1332 Michael DeAngelis Fax No.: 631-454-0694 E-Mail: michael.deangelis@grainger.com Web Site: www.grainger.com	361150280	1000009167
PC62207	THE YODOCK WALL CO., INC. 900 Patterson Drive PO Box 354 Bloomsburg, PA 17815	888-496-3625 954-931-5247 Kathleen Yodock Fax No.: 570-380-2859 E-Mail: kathleen@yodock.com Web Site: www.yodock.com	650699527	1000045084
PC63617	ZISTOS CORPORATION 1736 Church Street. Holbrook, NY 11741	631-434-1370 John Kennedy Fax No.: 631-434-9104 E-Mail: jkennedy@zistos.com Web Site: www.zistos.com	900003662	1000032777

Cash Discount, If Shown, Should be Given Special Attention.
(See "Contract Payments" and "Electronic Payments" in this document.)

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AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

APPENDIX A:

Appendix A, Standard Clauses for New York State Contracts, dated June 2006 is hereby expressly made a part of this Document.

APPENDIX B:

Appendix B, Office of General Services General Specifications (Commodities and Non-Technology Services), dated July 2006 is hereby expressly made a part of this Document and shall govern any situations not covered by this Document or Appendix A.

APPENDIX C:

This document does not change the New York State order of precedence. It is the NASPO Standard Terms and Conditions and is required for multi-state procurements. Appendix C is hereby expressly made part of this document.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contracts, the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar products or services, which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

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<http://www.ogs.ny.gov/purchase/spg/awards/3823219745Can.htm>

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PURPOSE:

The State of New York is the lead state in a National Association of State Procurement Officials (NASPO) cooperative purchase contracts were created to provide an avenue to procure a broad spectrum of domestic preparedness equipment.

Additional States may join at any time by signing a Participating Agreement.

SCOPE (BID SYNOPSIS):

The State of New York has established comprehensive, Statewide, multiple award contracts with authorized distributors or manufacturers based on the terms and conditions contained herein. Contracts are being awarded for equipment that will qualify for Homeland Security Grant Funding (SHSP) and the Law Enforcement Terrorism Prevention Program (LETPP) funding.

It should be noted that there is equipment available on these contracts that may be used for emergency response related activities but does not qualify for grant funding.

SCOPE MODIFICATION:

The Office of General Services (OGS) will continue to utilize the State Homeland Security Program (SHSP) and the Law Enforcement Terrorism Prevention Program (LETPP) guidelines to ensure appropriate equipment is offered under this contract for said purpose.

OGS has developed a condensed Authorized Equipment List based on the SHSP and LETPP Authorized Equipment List. OGS will review product offerings in accordance with the contract scope. This Authorized Equipment List will be used to determine whether a specific offering is appropriate for this contract:

1. Personal Protective Equipment (PPE)
2. Explosive Device Mitigation and Remediation Equipment
3. CBRNE Search and Rescue Equipment
4. Detection Equipment
5. Decontamination Equipment
6. Physical Security Enhancement Equipment
7. Terrorism Incident Prevention Equipment
8. CBRNE Logistical Support Equipment
9. Medical Supplies
10. CBRNE Reference Materials
11. Agricultural Terrorism Prevention, Response and Mitigation Equipment
12. Intervention Equipment
13. Other Authorized Equipment

A description of some of the products covered in each category is available on the Federal Emergency Management Agency (FEMA) website: <https://www.rkb.us/mel.cfm?subtypeid=549>

OGS may request, where possible and practical, that the contractor identify the applicable Authorized Equipment List category under which the products on the contract price list qualifies.

The following requirements are provided to better define the intent of the specifications:

SCOPE - LIMITATION OF PRODUCTS SUITABLE FOR CONTRACT:

Upon request, contractor must be able to justify why the products referenced meet the intent of the contract. Examples of items that should not be included in submitted price lists include but are not limited to: military swords, trophies, medals, awards, child and infant clothing, clothing that does not meet the requirements as described in the Authorized Equipment List, logo T-shirts, dress shoes, etc.

- Note: Any apparel offered for contract should be tactical, protective (e.g. chemical, radiological, biological, pathogen, reflective, special thermal, non-flammable, explosive protective, etc.), BDU or mission specific. Uniform clothing that does not meet the above guidelines shall not be included.

(continued)

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- General use items/product lines available from other contracts may be considered for exclusion from this contract.

Contractors will be required to make revisions to their price lists based on this clarified criteria at the time a price list update is requested.

DEFINITIONS:

Authorized Equipment- Equipment that the Federal Government has accepted as suitable for purchase using Federal Grant monies. Current lists of categories are available at Federal Emergency Management Agency (FEMA) funding guidelines - <http://www.fema.gov/government/grant/index.shtm>

For questions regarding the procurement of equipment authorized under the FEMA grant guidelines, please refer to the Responder Knowledge Base website: <https://www.rkb.us/mel.cfm?subtypeid=549>

The website has links to all of the current and prior year AEL (authorized equipment list) as determined by FEMA

Certified Equipment - Equipment that has been tested and meets appropriate industry standards set by the government or other professional organizations such as NFPA- National Fire Prevention Association, UL - Underwriters lab, etc. For questions regarding the procurement of equipment certified under the Office of Domestic Preparedness grant guidelines please refer to the Responder Knowledge Base website: <https://www.rkb.us/mel.cfm?subtypeid=549>

(continued)

HOW TO USE THIS CONTRACT:

Authorized users may no longer purchase any item with a value greater than \$200,000 and all such items were removed from the contracts. No new items of that value or greater will be added for the remainder of the contract term. Additionally, items with a value greater than \$85,000 will be removed from the contracts by March 31, 2012.

When a NYS Agency plans to make a purchase from this contract **where a single items value is more \$50,000 prior approval by OSC will be required.** In submitting a purchase order to OSC for prior approval the authorized user must:

- ◆ Ensure that the commodities being acquired meet their form, function and utility needs;
- ◆ Document and justify the selection of the vendor;
- ◆ Document and justify the reasonableness of the price to be paid;
- ◆ Comply with the agency's internal policies and procedures

The basis for selection among multiple contracts at the time of purchase shall be the most economical alternative that meets form, function, and utility unless there are overriding practical issues, and should be in the best interests of the States, taking into consideration:

- ◆ Form, function and utility needs of the purchaser
- ◆ Price
- ◆ Overhead associated with storage and inventory of the goods
- ◆ Note that construction costs to prepare for installation are not covered in this award

1. These contracts are not limited to authorized equipment only. If using Federal Homeland Defense funds or Law Enforcement Terrorism Prevention Federal Grant monies end-users should check to be sure equipment they wish to purchase under this contract is authorized. End-users must notify the vendor at time of ordering (place information on Purchase Order) that these funds or grant monies are being used. This is required to enable vendors to meet Federal grant tracking requirements.
2. If you are purchasing a large volume of a specific piece of equipment or costly item and know the manufacturer of the product, please access the manufacturer line spreadsheet See Summary page at <http://www.ogs.ny.gov/purchase/spg/pdfdocs/3823219745ME.pdf>. This sheet lists manufacturers offered on this contract and the vendors carrying them. Obtain pricing from as many vendors as possible and compare. It is strongly recommended that contract users seek pricing from more than one contractor especially if they are purchasing large amounts of goods or high dollar amount items
3. If you do not have a specific manufacturer item in mind, go to section of this award (page 8) that lists the types of equipment offered by vendors for a list of contractors and equipment categories offered.
4. A price list is included in this award for each vendor so that you may check pricing. Select vendors offering the type of equipment you wish to purchase. Contact selected contractor and ask if pricing can be improved.
5. Choose the most cost effective option meeting your needs; document your choice for the procurement record and proceed with the purchase.
6. In case of emergency please follow your agency's emergency procurement procedures.

NYS Contract Users Please Note: For questions regarding the procurement of equipment authorized under the Federal Grant contact guidelines please refer to the Responder Knowledge Base website; <https://www.rkb.us>. The website has links to all of the current and prior year Authorized Equipment List's (AEL) as determined by FEMA. All procurements utilizing FEMA grants administered by the NYS Division of Homeland Security and Emergency Services (DHSES) can either visit the Responder Knowledge Base website or call DHSES at 1-518-242-5000. NYS Division of Homeland Security and Emergency Services website: <http://www.dhSES.ny.gov/oct/>

(continued)

MANUFACTURER'S LINES:

End-users requiring a product from a specific manufacturer's line may go to table listed on Summary page <http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM> which shows all manufacturers' lines represented by this award and the contract vendors that offer them.

EQUIPMENT CATEGORIES COVERED:

End-users who wish to view a list of covered categories by each Contractor may access the matrix located at <http://www.ogs.ny.gov/purchase/spg/pdfdocs/3823219745MX.pdf>.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.ny.gov). Click on "For Government - Contracts and Purchasing," then "Seller Information," then "Dispute Resolution Procedures for Vendors."

The following guidelines are subject to change at the discretion of OGS.

PRICE:

Price include all customs duties and charges and be net, F.O.B. destination any point in New York State (or for those vendors electing to participate in a multi-state contract any point within the participating States) as designated by the ordering agency including tailgate delivery, unless otherwise noted in the contract award.

EXCEPTION - Change as of March 1, 2006

For those items shipped outside the 48 contiguous United States, on which there are extraordinary freight charges that cannot reasonably be covered by the contract price, vendors may negotiate with those non-contiguous States regarding delivery terms and charges.

Shipping is to be FOB Destination 48 states, Washington DC and **point of exportation** for Alaska, Hawaii, Puerto Rico, etc. for shipments outside the 48 contiguous states.

It will be the responsibility of the vendors and the Member State that is outside the contiguous 48 States, to negotiate fair shipping terms and charges. Shipping must be FOB destination to a shipping point within the contiguous 48 States. This location must be agreed to by the vendor and the negotiating State. From that point shipping terms, charges and conditions should be negotiated with the end-user. The State must be notified in advance of the possible shipping charges and agree to the final contract price and arrangements.

(continued)

CONTRACTOR:	308 SYSTEMS, INC.	
<i>Participating in Multistate contract:</i>	Yes	
<i>Catalog or Equipment offered:</i>	Manufacturer’s Mobile Communication Package-items as listed on price list	
<i>Applicable pages:</i>	All	
<i>Exclusions:</i>	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
<i>Minimum Order: Will accept orders for less than the \$100 minimum order.</i>	Yes	
<i>Shipping on minimum order:</i>	<i>Shipping costs will be added in accordance with the “Minimum Order” clause</i>	
<u><i>Volume Discount:</i></u>	<i>Eleven or more TacPac units on a single P.O. - additional 10% discount</i>	
Orders should be directed to: Name: Mark Lueker Phone: 970-282-7006 Note: Vendor will accept collect calls regarding contract Fax: 970-282-7015 E-mail: mlueker@308systems.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 9 AM-5 PM CST Name: Mark Lueker Phone: 970-282-7006 Fax: 970-282-7015 Cell phone: 970-215-0043 E-mail: mlueker@308systems.com		
<i>Additional services offered by contractor to contract users at no added cost:</i>	None offered	
Vendor offers:		
<i>Maintenance</i>	Not offered	
<i>Calibration</i>	Not offered	
<i>Service</i>	Not offered	
<i>Accepts NY State Credit Card for purchases under \$10,000</i>	Yes	
<i>Discount for use of NY State credit card:</i>	None	
<i>Guaranteed Delivery</i>	60 days A-R-O	
<i>Electronic Access Ordering Offered:</i>	Yes	
<i>Price list available on web:</i>	Approved price list contained herein	
<i>Discount for payment within 15 days of delivery and or receipt of voucher</i>	None	
<i>Company Website</i>	www.308systems.com	

(continued)

CONTRACTOR:	Aardvark Tactical, Inc.	
Participating in Multistate contract:	Yes	
Catalog offered:	Items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Yes	
Volume Discount	Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users contact vendor when ordering volume. Also compare pricing to other vendors on these contracts for pricing.	
Orders should be directed to: Name: Adolfo C. Alderete Phone: 909-451-6106 Fax: 626-609-4028 E-mail: aalderete@aardvarktactical.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F, 9:00am - 5pm PST Name: Brent Doan Fax: 626-609-3474 Cell phone: 626-428-5440 E-mail: bdoan@aardvarktactical.com		
Additional services offered by contractor to contract users at no added cost:	Recall Facilitation Warranty Facilitation Training	
Vendor offers:		
Maintenance	No	
Calibration	No	
Service	No	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	0 %	
Guaranteed Delivery	45-60 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	0.2 %	

(continued)

CONTRACTOR:	Adams Electronics, Inc.
Participating in Multistate contract:	Yes
Catalog offered:	Items as listed in price list
Applicable pages:	All
Exclusions:	AD16, AD14, TZ-20,MIT, HF-1P-A, HF-1D-A
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Shipping costs will be added in accordance with Minimum Order Clause
Volume Discount:	See price list
Orders should be directed to: Name: Gina Adams Phone: 918-622-5000 Fax: 918-622-5005 E-mail: adamsinc@enid.com	
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 8-5 M-F Name: Gina Adams Phone: 918-622-5000 Cell Phone: 918-671-2937 Fax: 918-622-5005 E-mail: adamsinc@enid.com Cell phone: 918-671-2937	
Additional services offered by contractor to contract users at no added cost:	None offered
Vendor offers:	
Maintenance	Not offered
Calibration	Not offered
Service	Not offered
Accepts NY State Credit Card for purchases under \$15,000	Yes, up to \$2500 maximum
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	14 days A-R-O
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None Offered
Company Website	www.adamsinc.com

(continued)

CONTRACTOR:	ADS, Inc.
Participating in Multistate contract:	Yes
Catalog or equipment offered:	ADS and multiple manufacturer offering, contact vendor for copies of catalog
Applicable pages:	All
Exclusions:	None taken
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes, will accept orders for less than the \$100 minimum order.
Shipping on minimum order:	For orders less than \$100 shipping will be added in accordance with “Minimum Order” Clause
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed as follows until further notice: ADS orders should be made out to ADS. Mar-vel orders can be taken by and fulfilled by ADS with the PO's made out Mar-vel and billed as Mar-vel. MAR-VEL INTERNATIONAL, INC. 621 Lynnhaven Parkway Virginia Beach, VA 23452 FED ID - 222854453 (757) 351-1266 (757) 440-3009 FAX Eddie Las Marias EMAIL : elasmarias@adsinc.com Web Site: www.mar-vel.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:00-5:00 Name: Brad Anderson Cell phone: 757-376-2542 E-mail: banderson@adsinc.com
Additional services offered by contractor to contract users at no added cost:	None offered
Vendor offers:	
Service	Not offered
Maintenance	Not offered
Calibration	Not offered
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None offered
Guaranteed Delivery:	In 30 days A-R-O
Electronic Access Ordering Offered:	Yes, contact vendor for information
Price list available on web:	Approved price list contained herein
Company Website:	www.adstactical.com
Discount for payment within 15 days of delivery and or receipt of voucher	None

(continued)

CONTRACTOR:	Advanced Containment Systems, Inc.	
Participating in Multistate contract:	Yes	
Catalog offered:	Advanced Containment Systems, Inc- items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	No	
Shipping on minimum order:	N-A	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.	
Orders should be directed to: Name: Matt Byrd Phone: 713-987-0336 800-927-2271 Fax: 713-987-0355 E-mail: mbyrd@acsi-us.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 7AM - 6PM CST Name: Matt Byrd Phone: 713-987-0336 800-927-2271 Fax: 713-987-0355 Cell phone: 281-384-8056 E-mail: mbyrd@acsi-us.com		
Additional services offered by contractor to contract users at no added cost:	None	
Vendor offers:		
Maintenance	Not offered	
Calibration	No offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	No	
Discount for use of NY State credit card:	N-A	
Guaranteed Delivery	30-180 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.acsi-us.com	

(continued)

CONTRACTOR:	Ahura Corporation	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Ahura Items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	No	
Shipping on minimum order:	N-A	
Volume Discount:	VOLUME PRICING - applies to more than one unit listed on a single purchase order: 2% additional for multiple units (total of 5% discount)	
Orders should be directed to: Name: Doug Keelan Phone: 978-657-5557 Fax: 978-657-5921 E-mail: dkeelan@thermofisher.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 9AM-6PM Name: Doug Keelan Phone: 978-657-5557 Cell Phone: 978-657-5555 Fax: 978-657-5921 E-mail: dkeelan@thermofisher.com		
Additional services offered by contractor to contract users at no added cost:	None	
Vendor offers:		
Maintenance	Not presently under contract	
Calibration	Not presently under contract	
Service	Not presently under contract	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None	
Guaranteed Delivery	60 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.thermoscientific.com/ahura	

(continued)

CONTRACTOR:		American Innovations, Inc.
Participating in Multistate contract:		Yes
Equipment-Catalog offered:		As listed on price list
Applicable pages:		All
Exclusions:		None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.		No
Shipping on minimum order:		N-A
Volume Discount:		None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed to: M-F 9:00-5:00 EST Name: Diana Enciso Phone: 845-371-3333, Ext. 900 Fax: 845-371-3885		Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-R 8-6 Name: Chris Boylan Phone: 914-263-8365 Cell: 914-263-8365 Email: chrisb@aiiny.com
Additional services offered by contractor to contract users at no added cost:		None Offered
Vendor offers:		
Maintenance		Not offered
Calibration		Not offered
Service		Not offered
Accepts NY State Credit Card for purchases under \$15,000		Yes
Discount for use of NY State credit card:		None offered
Guaranteed Delivery		120 Days A-R-O
Electronic Access Ordering Offered:		Yes
Price list available on web:		Yes
Discount for payment within 15 days of delivery and or receipt of voucher		2%
Company Website		www.americaninnovations.com

(continued)

CONTRACTOR:	Amron International Diving Supply, Inc.	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes, will accept orders for less than the \$100 minimum order.	
Shipping on minimum order:	Shipping costs will be added in accordance to the "Minimum Order" clause	
Volume Discount:	Conditions: None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.	
Orders should be directed to: Name: Van Richardson Phone: 877-462-6700 760-208-6520 direct Fax: 760-599-3857 E-mail: vrichardson@amronintl.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:00am - 5:00pm <i>PST</i> Name: Mike Strickland Phone: 877-462-6700 Cell: 760-300-7623 Fax: 760-599-3857 E-mail: mstrickland@amronintl.com		
Additional services offered by contractor to contract users at no added cost:	None offered	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None offered	
Guaranteed Delivery:	30 days A-R-O	
Electronic Access Ordering Offered:	Yes	
Price list available on web:	Yes	
Discount for payment within 15 days of delivery and or receipt of voucher	0.5%	
Company Website	www.amronintl.com	

(continued)

CONTRACTOR:	AramSCO, Inc.
Participating in Multistate contract:	Yes
Catalog-Equipment offered:	AramSCO catalog- items as listed on pl
Applicable pages:	All
Exclusions:	None taken
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order:	Yes, will accept orders for less than the \$100 minimum order.
Shipping on minimum order:	For orders less than \$100 shipping will be pre paid and added as in minimum order clause
Volume Discount:	<p>Conditions: Volume pricing- For single order to one location- \$100,000-\$250,000- 1% additional \$250,000-\$500,000- 2% additional \$500,000- up -3% additional</p> <p>For agency aggregate purchase-for traceable ordering agency-cumulative totals begin Jan 1 of each year. Sales under volume price breaks above do not apply. Extra discount applied after total aggregate sales threshold is achieved \$1,000,000-\$2,500,000-1% \$2,500,000-\$5,000,000-2% \$5,00,000 -up- 3%</p> <p>For aggregate statewide purchases: cumulative totals begin Jan 1 of each year. Sales under volume price breaks above do not apply. Extra discount applied after total aggregate sales threshold is achieved \$25,000,000-\$50,000,000-1% \$50,000,000-\$75,000,000-2% \$75,000,000 and up - 3%</p>
<p>Orders should be directed to: Name: Donna McQuade Toll free: 800-767-6933, Ext. 7753 Phone: 856-686-7753 Fax: 856-686-7249 E-mail: dmcquade@aramSCO.com</p>	<p>Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 7:30 AM-6:00 PM EST Name: Charlie Meurisse Fax: 856-686-7297 Cell: 609-970-9001 E-mail: cmeurisse@aramSCO.com</p>
Additional services offered by contractor to contract users: None offered	
Vendor offers:	
Service	Not offered
Maintenance	Not offered
Calibration	Not offered
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	Varies by item
Electronic Access Ordering Offered:	Yes, contact vendor for information
Company Website:	www.aramSCO.com
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	1%

(continued)

CONTRACTOR:	Arrow-Tech, Inc.	
Participating in Multistate contract:	Yes	
Catalog or equipment offered:	Items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping costs will be added in accordance with the "Minimum Order" clause.	
Volume Discount:	Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.	
Orders should be directed to: Name: Perry LaFountain Phone: 877-477-6461, Ext. 135 701-477-6461, Ext. 135 Fax: 701-477-6464 E-mail: perry@arrowtechinc.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: Mon-Fri 8:00AM-4:30PM Name: Carol James Fax: 701-477-6464 Cell phone:701-550-1282 E-mail: carol@arrowtechinc.com		
Additional services offered by contractor to contract users at no added cost:	None offered	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None offered	
Guaranteed Delivery	7-150 days A-R-O depending on item	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 10 days of delivery and or receipt of voucher	1/4 %	
Company Website	www.dosimeter.com/	

(continued)

CONTRACTOR:	Atlantic Nuclear Corp.	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping will be added in accordance with the "Minimum Order" Clause	
Volume Discount:	VOLUME PRICING-PRICE BREAKS for single order to one location: For Ludlum products with quantity >40 units, total discount is 4%	
Orders should be directed to: Name: John P. Anderson Phone: 800-878-9118 781-828-9118 Fax: 888-440-1319 781-828-1319 E-mail: anc@att.net		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 24-7 Name: John P. Anderson Phone: 800-878-9118 781-828-9118 781-828-0434 Fax: 888-440-1319 781-828-1319 Cell phone:781-630-2979 E-mail: anc@att.net		
Additional services offered by contractor to contract users at no added cost:		
Vendor offers:		
Maintenance	Yes, 15% off of list	
Calibration	Yes, 15% off of list	
Service	Yes, 15% off of list	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None	
Guaranteed Delivery	45 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.atlanticnuclear.com	

(continued)

CONTRACTOR:	B-LANN Equipment
Participating in Multistate contract:	Yes
Catalog offered:	Items as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed to: Name: Al Remington Phone: 518-274-7888 Fax: 518-274-4954 E-mail: aremingt@nycap.rr.com Or Name: Greg Griffin Cell Phone: 518-269-0477 Fax: 518-274-4954 E-mail: Griff1@aol.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8AM - 4:30PM EST Name: Al Remington Phone: 518-274-7888 Fax: 518-274-4954 Cell phone: 518-269-0477 E-mail: aremingt@nycap.rr.com
Additional services offered by contractor to contract users at no added cost:	None offered
Vendor offers:	
Maintenance	Yes –as listed on price list
Calibration	Yes –as listed on price list
Service	Yes –as listed on price list
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	Varies by equipment
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.blannequipment.com

(continued)

CONTRACTOR:	The Bassett Sales Corp.
Participating in Multistate contract:	Yes
Catalog offered:	Items as listed in price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Shipping costs will be added in accordance with the (\$100) minimum order clause
Volume Discount:	Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users contact vendor when ordering volume. Also compare pricing to other vendors on these contracts for pricing.
Orders should be directed to: Name: Scott Bassett Phone: 800-422-1003 or 818-766-2117 Fax: 818-766-8917 or 800-422-7119 E-mail: scott@bassettsales.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 8:00 – 5:00 PST, M-F Name: Scott Bassett Fax: 818-766-8917 Cell phone: 310-991-7474 E-mail: scott@bassettsales.com
Additional services offered by contractor to contract users at no added cost:	Note-Included with purchase: <ul style="list-style-type: none"> • 12 month std. warranty from date of install or 18 months from date of shipment on trace and Raman spectroscopy products. • Installation and up to 8 hours of operator training is supplied by a GE certified instructor.
Vendor offers:	
Maintenance	Not offered
Calibration	Not offered
Service	Not offered
Accepts NY State Credit Card for purchases under \$15,000	Yes
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	42 days A-R-O
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.bassettsales.com/

(continued)

CONTRACTOR:	Better Power Inc. d-b-a Better Light and Power	
Participating in Multistate contract:	Yes	
Catalog or equipment offered:	Better Light and Power items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	No	
Shipping on minimum order:	N-A	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.	
Orders should be directed to:		
Name: Catherine S. Henn Phone: 800-475-1321 585-475-1321 Fax: 800-475-4448 585-424-1190 E-mail: GOV_ORDERS@betterlighting.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: Mon-Fri, 8:30AM-5:00PM Name: Catherine S. Henn Phone: 585-475-1321 Fax: 585-424-1190 Cell phone: 585-737-9940 E-mail: GOV_ORDERS@betterlighting.com	
Additional services offered by contractor to contract users at no added cost:	None offered	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None	
Guaranteed Delivery	7-90 days A-R-O Varies with equipment ordered	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	0.25%	
<p>Company website - www.betterpower.us - vendor has adapted web-site to support this contract, including information for those who have never bought generators before, as well as experienced people.</p> <p>The "Voice of Experience" details what one fire department learned in the process of buying a generator. Also in the "Voice of Experience" is a Computerworld article about what was learned the hard way about diesel generators during Katrina and other disasters.</p> <p>On the Resources drop-down menu is "How to Get Funding", a large booklet that may be useful to some of your constituents. On the front page is a link to a comprehensive document called "How to Buy a Generator".</p> <p>There are three ways to link to specifications on each generator: by model number, by size of generator in kilowatts, and by voltage and phase desired.</p>		

(continued)

CONTRACTOR:	Brunswick Commercial and Government Products	
Participating in Multistate contract:	Yes	
Catalog offered:	Brunswick Commercial and Government Products –items as listed on price list	
Applicable pages:	All	
Exclusions:	Equipment is sold as a package only	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM *		
<ul style="list-style-type: none"> Note: Freight is not included in net contract price. Pricing is FOB destination, freight prepaid and added to invoice. 		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping costs will be added in accordance with Minimum Order Clause	
Volume Discount:	15-30 units - 1% additional 31-45 units - 2% additional 46-60 units - 3% additional 61+ units - 4% additional	
Vendor offers:		
Orders should be directed to: Name: Douglas Natoce Phone 740-397-2605 Fax: 740-397-2605 E-mail: doug.natoce@whaler.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8-5 EST Name: Douglas Natoce Phone: 740-397-2605 Fax: 740-397-2605 Cell: 386-478-9477 E-mail: doug.natoce@whaler.com	
Additional services offered by contractor to contract users at no added cost:	Boston Whaler and Triton-10 year hull warranty Free repair school	
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$15,000	Yes	
Discount for use of NY State credit card:	None offered	
Guaranteed Delivery	90-120 days a-r-o	
Electronic Access Ordering Offered:	None offered	
Price list available on web:	As incorporated herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None offered	
Company Website	www.brunswickcgp.com/	

(continued)

CONTRACTOR:	Buffalo Computer Graphics
Participating in Multistate contract:	Yes
Equipment-Catalog offered:	Items as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	No
Shipping on minimum order:	N-A
Volume Discount:	VOLUME PRICING-PRICE BREAKS for single purchase order to one location in dollars: \$500,00.00 Category "A", "B" 4% Category "C", "D", "E", "F" 2%
Orders should be directed to: Name: Nancy E. Kensy Phone: 800-823-8668 716-822-8668 Fax: 716-822-2730 E-mail: nkensy@buffalocomputergraphics.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 9:00AM-5:00PM EST Name: Gary F. Masterson Phone: 716-822-8668 Fax: 716-822-2730 Cell phone: 716-316-4161 E-mail: gmasterson@buffalocomputergraphics.com
Additional services offered by contractor to contract users at no added cost:	30 days phone support
Vendor offers:	
Maintenance	No
Calibration	N-A
Service	Yes
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None
Guaranteed Delivery	60 days A-R-O
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	1%
Company Website	www.buffalocomputergraphics.com

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CONTRACTOR:	Control Screening
Participating in Multistate contract:	Yes
Catalog offered:	Items as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing – Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM Note: Pricing is FOB destination, freight prepaid and added. Check with vendor for cost before ordering.	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Shipping costs will be added in accordance with the “Minimum Order” clause
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed to: Name: Dennis Cunningham Phone: 800-343-9727 724-837-5411 Fax: 724-837-5425 E-mail: dcunningham@autoclearus.com Or Gerald McKissock Phone: 518-373-2936 Cell: 518-369-0310 E-mail: jmackissock@autoclearus.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:30AM- 5:00PM Name: Dennis Cunningham Phone: 800-343-9727 724-837-5411 Fax: 724-837-5425 Cell phone: 412-817-8694 E-mail: dcunningham@autoclearus.com
Additional services offered by contractor to contract users at no added cost:	None
Vendor offers:	
Maintenance	Not offered
Calibration	Not offered
Service	Not offered
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None
Guaranteed Delivery	30 days A-R-O
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	0%
Company Website	www.controlscreening.com

(continued)

CONTRACTOR:	Digital Ally
Participating in Multistate contract:	Yes
Catalog offered:	Items as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Shipping costs will be added in accordance with the (\$100) minimum order clause
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed to: Name: Larry Dado Phone: 800-440-4947 Fax: 913-814-7775 E-mail: larry.dado@digitalallyinc.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 8-5 CST Name: Support Phone: 800-440-4947 E-mail: support@digitalallyinc.com
Additional services offered by contractor to contract users at no added cost:	None offered
Vendor offers:	
Maintenance	Not offered
Calibration	Not offered
Service	Not offered
Accepts NY State Credit Card for purchases under \$15,000	Yes
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	10 days a-r-o
Electronic Access Ordering Offered:	Not offered
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	Not offered
Company Website	www.digitalallyinc.com

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CONTRACTOR:	E.D. Bullard Company	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Items as listed on price list	
Applicable pages:	All	
Exclusions:	None Taken	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	No	
Shipping on minimum order:		
Volume Discount:	As listed on price list. It is recommended that end-users discuss additional discounts with distributors under this award.	
Orders should be directed to:		
Name: David Vangelov Phone: 800-227-0423, Ext. 874 800-227-0423 Fax: 859-234-6858 E-mail: dave_vangelov@bullard.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:00am - 5:00pm Name: David Vangelov Phone: 716-583-1768 800-227-0423 Fax: 952-516-2059 Cell phone: 716-583-1768 E-mail: dave_vangelov@bullard.com	
Additional services offered by contractor to contract users at no added cost:	Free training in use of thermal imaging camera provided	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None offered	
Guaranteed Delivery:	30 days A-R-O	
Electronic Access Ordering Offered:	Yes	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.bullard.com	

- **For distributors in your area contact:**
See the following distribution list

(continued)

BULLARD US Fire TI Territories by State

		Fed Tax ID Number
Alaska	LN Curtis - Northwest Division	94 1314350
	629 S Industrial Way	
	Seattle, WA 98108	
	Dave Danekas	
	206-622-2875	
Arizona	LN Curtis - Intermountain Division	94 1314350
	6005 South 40th St., Ste. 4	
	Phoenix, AZ 85042	
	Troy Garside	
	602-453-3911	
Arkansas	David's Fire	71 0739271
	8783 John Harden	
	Cabot, AR 72023	
	David George	
	501-941-3313	
California	LN Curtis - Pacific Division	94 1314350
	1800 Peralta St	
	Oakland, CA 94607	
	Mike Curtis	
	510-839-5111	
Deleware	Atlantic Emergency Solutions	27-3187193
	12351 Randolph Ridge Lane	
	Manassas, VA 20109	
	Brett Fitzgerald	
	800-442-9700	
Florida	Hall-Mark Fire	59 3179036
	3431 NW 27th Avenue	
	Ocala, FL 34475	
	Rob Healy	
	352-629-6305	
Idaho	LN Curtis - Intermountain Division	94 1314350
	4260 S Cloverdale	
	Boise, ID 83709	
	Roger Crane	
	800-426-0509	

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BULLARD US Fire TI Territories by State

		Fed Tax ID Number
Louisiana	BGS	72 1519089
	PO Box 1329(70707)	
	Gonzales, LA 70707	
	John Stafford	
	225-644-4545	
Maine	Fire Tech and Safety of New England	01 0402493
	84 A Rt 133	
	Winthrop, ME	
	Bill Shrader	
	207- 377-2800	
Maryland	Atlantic Emergency Solutions	
	12351 Randolph Ridge Lane	
	Manassas, VA 20109	
	Brett Fitzgerald	
	800-442-9700	
Massachusetts	Fire Tech and Safety NE	01 0402493
	27 Industrial Avenue	
	Chelmsford, MA 01824	
	Matthew Wicks	
	978-244-055	
Minnesota	Heiman Fire	46 0448157
	RR 3 Box 254	
	Sebeka, MN 56477	
	Steve Seipp	
	218-837-5914	
New Mexico	LN Curtis - Intermountain Division	94 1314350
	1195 South 300 West	
	Salt Lake City, UT 84101	
	Jeff Levy/ Skip Chandler	
	801- 486-7285	

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BULLARD US Fire TI Territories by State

New York	AAA Emergency Supply	Fed Tax ID Number
	635 North Broadway	13 1994315
	White Plains, NY 10603	
	Steve Rossi	NYS Vendor Number
	914- 949-0512	1000026801
	Triad Synergy Group	Fed Tax ID Number
	537 Fillmore Ave	20-8700359
	Tonawanda, NY 14150	
	Frank Pingtella	NYS Vendor Number
	716-695-0500	1000030248
	Tyler Fire Equipment	Fed Tax ID Number
	703 Erie Street	03-0495952
	Elmira, NY 14904	
	Jim Cedar	NYS Vendor Number
	800- 352-2079	1000053969

New York Counties

AAA Emergency	Triad Synergy	Tyler Fire Equipment
Bronx	Allegany County	<i>Albany County</i>
Dutchess	Cattaraugus County	Allegany County
Kings	Chautauqua County	Broome County
Nassau	Erie County	Cattaraugus County
New York	Genesee County	Cayuga County
Orange	Livingston County	Chautauqua County
Putnam	Monroe County	Chemung County
Queens	Niagara County	Chenango County
Richmond	Ontario County	Clinton County
Rockland	Orleans County	<i>Columbia County</i>
Suffolk	Wayne County	Cortland County
Sullivan	Wyoming County	Delaware County
Ulster	Allegany County	Erie County
Westchester	Cattaraugus County	Essex County
	Chautauqua County	Franklin County
	Erie County	Fulton County
	Genesee County	Genesee County
	Livingston County	<i>Green County</i>
	Monroe County	Hamilton County
	Niagara County	Herkimer County
	Ontario County	Jefferson County

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New York Counties Con't

		Lewis County
		Livingston County
		Madison County
		Monroe County
		Montgomery County
		Niagara County
		Oneida County
		Onondaga County
		Ontario County
		Orleans County
		Oswego County
		Otsego County
		<i>Rensselaer County</i>
Oklahoma	Affordable Fire	73 1525166
	36585 W. Hwy 51	
	Mannford, OK 74044	
	George Blackburn	
	918-865-6880	
Oregon	LN Curtis - Northwest Division	94 1314350
	629 S Industrial Way	
	Seattle, WA 98108	
	Dave Danekas	
	206-622-2875	
South Dakota	Heiman Fire	46 0448157
	492 S Lake Dr.	
	Lake Norden, SD 57248	
	James Heiman	
	712-724-6212	
Tennessee	Heritage Fire	20 2932098
	15410 Hwy 231	
	Union Grove, AL 35175	
	Jessica Isbell	
	866-348-3413	
Virginia	Atlantic Emergency Solutions	
	12351 Randolph Ridge Lane	
	Manassas, VA 20109	

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	Brett Fitzgerald	
	800-442-9700	

TacSight TI Territories

US Nation Wide	share: Fisher Safety / Galls	
	Fisher Safety- 800-766-7000	23 2942737 Fisher
	Galls- 800-477-7766	20 3545989 Galls
Alaska	LN Curtis and Son's	94 1314350
	629 S Industrial Way	
	Seattle, WA 98108	
	Dave Danekas	
	206-622-2875	
Arizona	LN Curtis and Son's	94 1314350
	6005 South 40th St., Ste. 4	
	Phoenix, AZ 85042	
	Troy Garside	
	602-453-3911	
Arkansas	share: Aurora DNV / GT Distributors	74 2339528 GT
	2545 Brockton Drive, Suite 100	
	Austin, TX 78758	
	Jim Orr (GT)	
	800-252-8310	
California	LN Curtis and Son's	94 1314350
	1800 Peralta St	
	Oakland, CA 94607	
	Mike Curtis	
	510-839-5111	
Florida	SRT Supply	59 3281291
	4450 60th Avenue North St.	
	Petersburg, FL 33714	
	John Wier	
	727-526-5451	
Idaho	LN Curtis and Son's	94 1314350
	4260 S Cloverdale	
	Boise, ID 83709	

(continued)

	Roger Crane	
	800-426-0509	

TacSight TI Territories

Louisiana	share: BGS / GT Distributors	74 2339528 GT Dist.
	PO Box 1329(70707)	72 1519089 BGS
	Gonzales, LA 70707	
	John Stafford	
	225-644-4545	
Maine	Fire Tech & Safety	01 0402493
	84 A Rt 133	
	Winthrop, ME	
	Bill Shrader	
	207-377-2800	
Maryland	Safeware Inc.	52 1152883
	3200 Hubbard Road	
	Landover, MD 20785	
	Jeff Jung	
	301-683-1234	
Massachusetts	Fire Tech & Safety	01 0402493
	84 A Rt 133	
	Winthrop, ME	
	Bill Shrader	
	207- 377-2800	
Minnesota	share: Pro-Tech Security Sales / Streichers	
	37 East 21st Street	
	Linden, NJ	
	908-862-1550	
New Mexico	GT Distributors	
	100 McFarland Avenue	
	Rossville, GA 30741	
	800-775-5996	

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TacSight TI Territories

New York	AAA Emergency	Fed Tax ID Number
	635 North Broadway	13 1994315
	White Plains, NY 10603	
	Steve Rossi	NYS Vendor Number
	914- 949-0512	1000026801
	Tyler Fire Equipment	NYS Tax ID Number
	703 Erie Street	03-0495952
	Elmira, NY 14904	
	Jim Cedar	NYS Vendor Number
	800- 352-2079	1000053969
Oklahoma	share: Aurora DNV / GT Distributors	
	2270 Worth Lane	
	Springdale, AR 72764	
	Ron Witherspoon(aura)	
	479-751-8136	
Oregon	LN Curtis and Son's	
	1800 Peralta St	
	Oakland, CA 94607	
	Mike Curtis	
	510-839-5111	
South Dakota	Streichers	
	10911 W. Highway 55	
	Minneapolis, MN 55441	
	Jeremy Jenniges (streichers)	
	763-546-1155	
Tennessee	share: GT Distributors / Pro-Tech Security Sales	
	1313 West Bagley Road	
	Berea, OH 44017	
	Edward Drellishak (pro-tech)	
	800-888-4002	
Virginia	share: Best Uniforms / Safeware Inc.	
	3605 Saunders Avenue	
	Richmond, VA 23227	

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	John Best (best)	
	910-791-6050	
CONTRACTOR:	ELSAG North America, LLC	
Participating in Multistate contract:	Yes	
Catalog offered:	Items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Bidder will ship at no additional cost	
Volume Discount:	Yes, as listed on price list	
Orders should be directed to: Name: Sherri Corder Phone: 845-278-5425 366-379-7135 Fax: 336-379-7164 E-mail: sherri.corder@elsagna.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F, 8:00AM-5:00PM Name: Mark E. Windover Phone: 845-278-5425 866-967-4900, 1-866-mph900 Fax: 845-278-5428 Cell phone: 336-681-7179 E-mail: Mark.Windover@elsagna.com		
Additional services offered by contractor to contract users at no added cost:	None offered	
Vendor offers:		
Maintenance	Yes, as listed on price list	
Calibration	Yes, as listed on price list	
Service	Yes, as listed on price list	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None	
Guaranteed Delivery	30-90 days A-R-O depending on equipment ordered	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	2%	
Discount for payment within 30 days of delivery and or receipt of voucher	1%	
Company Website	www.elsagna.com	

(continued)

CONTRACTOR:	Farber Specialty Vehicles	
Participating in Multistate contract:	Yes	
Catalog or equipment offered:	Farber - items as listed on pl	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	N-A	
Shipping on minimum order:	N-A	
Volume Discount:	VOLUME PRICING - PRICE BREAKS for single order to one location: 1 unit 2.75% 2 units 3.25% 3 + units 3.75%	
Orders should be directed to: Name: Ken Farber Phone: 800-331-3188 614-863-6470 Fax: 614-759-2098 E-mail: kfarber@farberspecialty.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 7:30AM-5:00PM Name: Jim Jameson Phone: 614-863-6470 Fax: 614-759-2098 Cell phone: N-A (work phone) 614-863-6470	
Additional services offered by contractor to contract users at no added cost:	None	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None	
Guaranteed Delivery	210 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.farberspecialty.com	

(continued)

CONTRACTOR:	Ferno Washington	
Participating in Multistate contract:	Yes	
Catalog or Equipment offered:	Items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	No	
Shipping on minimum order:	N-A	
Volume Discount:	Conditions: None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.	
Orders should be directed to: Name: Becky Jenkins Phone: 800-733-3766 937-283-2822 Fax: 937-283-3622 E-mail: bjenkins@ferno.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:00AM - 5:00PM Name: Becky Jenkins Phone: 800-733-3766 937-283-2822 Fax: 937-283-3622 Cell phone: 513-225-9560 E-mail: bjenkins@ferno.com	
Additional services offered by contractor to contract users at no added cost:	None	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None	
Guaranteed Delivery	45 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.ferno.com	

(continued)

CONTRACTOR:	First Line Technology, LLC	
Participating in Multistate contract:	Yes	
Catalog or equipment offered:	First Line Technology- items as listed on pl	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes, will accept orders for less than the \$100 minimum order.	
Shipping on minimum order:	For orders less than \$100 shipping will be pre paid and added as in minimum order clause	
Volume Discount:	Volume pricing-Price breaks for aggregate contract purchases in dollars statewide. \$150,000.00-1% \$300,000.00-2%	
Orders should be directed to: Name: Amit Kapoor Toll Free: 866-556-0517 Phone: 703-955-7510, Ext. 121 Fax: 703-955-7540 E-mail: akapoor@firstlinetech.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 8AM-5PM M-F Name: Amit Kapoor Phone: 866-556-0517 Cell phone: 703-585-2313 Fax: 703-955-7540 E-Mail: akapoor@firstlinetech.com	
Additional services offered by contractor to contract users at no added cost:	Initial Training and Setup	
Vendor offers:		
Service	\$150-hour-0%	
Maintenance	\$175-hour -0%	
Calibration	\$150-hour -0%	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	0%	
Guaranteed Delivery	60 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Company Website	www.firstlinetech.com	
Discount for payment within 15 days of delivery and or receipt of voucher	None	

(continued)

CONTRACTOR:	Fisher Scientific Company, LLC
Participating in Multistate contract:	Yes
Catalog or equipment offered:	Items as listed on pl -web catalog Fishersafety.com
Applicable pages:	All
Exclusions:	None taken
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes, will accept orders for less than the \$100 minimum order.
Shipping on minimum order:	For orders less than \$100 shipping will be pre paid and added as in minimum order clause
Volume Discount:	Conditions: Volume pricing - Price breaks for aggregate contract purchases in dollars statewide- based on purchases per individual state per contract year \$5,000,000-\$10,000,000 - 1% \$10,000,000-up - 2% Resets to 0 at beginning of each contract year.
Orders should be directed to: Name: Cory Zamboni Phone: 724-517-2178 Cell: 412-506-7656 Fax: 724-517-2116 E-mail: cory.zamboni@thermofisher.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 24-7 Name: Fisher Customer Services Phone: 800-772-6733
Additional services offered by contractor to contract users at no added cost: <u>LOGISTICS</u> 24-48 hours delivery for high volume or hot list items Scheduled deliveries offered Lot sequestering services Customer reserve inventory Logistics-delivery needs assessment Multiple instate delivery points <u>QUALITY-PERFORMANCE</u> Certificate of Analysis Supplier rating Line fill Monitors Accounts payable monitors Back order monitors Ecommerce utilization monitors Transportation monitors Order efficiency monitors Invoice history audit reports	<u>ENVIRONMENTAL- SAFETY</u> Removal of packing materials Product handling seminars MSDS database for distributed products Hazardous chemical purchase reports <u>SERVICE</u> 1 year equipment warranty Instrument initial setup & calibration <u>SYSTEMS</u> Customized billing reports and invoices Bar coded packing slips and shipment labels Customized usage report Evaluated receipts settlement Invoice history and audit reports <u>CUSTOMER SERVICE</u> FISHER Instrument specialist services Business systems specialist services On- site customer service (supported by purchase volume) Information and training seminars Supplier new product shows

(continued)

CONTRACTOR:	Fisher Scientific Company, LLC
Additional services offered by contractor to contract users at no added cost:	
<p>Quartermaster Program: Fisher Scientific has offered and the State has accepted an additional service program at no cost to end-users. For those entities buying contract covered equipment for Federal Domestic Preparedness, Fisher has implemented a <i>Quartermaster</i> website for contract users. Quartermaster provides guidance on items approved for domestic preparedness spending. The site includes:</p> <ul style="list-style-type: none"> • Products list categorized according to the Federal Standard Equipment List • NYS- Fisher contract covered items • On line secure tracking of Federal funds spent through Fisher • Customized spending reports • Contact Fisher rep listed below for more details 	
Contractor offers:	
Service	Yes, 25% off of list price
Maintenance	Yes, 25% off of list price
Calibration	Yes, 25% off of list price
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	In stock 3 days A-R-O, direct vendor delivery varies by manufacturer lead time
Electronic Access Ordering Offered:	Yes, contact vendor for information
Price list available on web:	Approved price list contained herein
Company Website:	www.fishersci.com
Discount for payment within 15 days of delivery and or receipt of voucher	None

(continued)

CONTRACTOR:	FloatTech, Inc.	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Equipment as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Bidder will ship at no additional cost	
Volume Discount:	\$0 - \$5,000	0% additional
	\$5,001 - \$25,000	4% additional
Orders should be directed to: Name: Michael Lobsinger, CTO Phone: 518-266-0964 Fax: 518-266-0318 E-mail: sales@floattech.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 9:00AM-5:00PM Name: Michael Lobsinger Phone: 518-266-0964 Fax: 518-266-0318 Cell phone: 518-331-8209 E-mail: Michael@floattech.com		
Additional services offered by contractor to contract users at no added cost:	Training materials (DVD with training materials) Swim test training onsite in NYS	
Vendor offers:		
Maintenance	NA	
Calibration	NA	
Service (2 year service recommended)	18% off of list	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	0%	
Guaranteed Delivery	120 days A-R-O with first P.O. 3 weeks on inventory items	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	2%	
Company Website	www.floattech.com	

(continued)

CONTRACTOR:	General Atomics Electronic Systems Inc.
Participating in Multistate contract:	Yes
Catalog offered:	Items as listed in price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Shipping costs will be added in accordance with the (\$100) minimum order clause
Volume Discount:	<ul style="list-style-type: none"> • Single sale to single location >\$2000- discount=1.0% • Agency Total >\$20,000 in a single year-all additional sales to that agency for that year, discount=1.5% • Total State sales >\$200,000 in a single year all following sales in that State for that year, discount =2.5% • Total State sales >\$400,000 in a single year all following sales in that State for that year, discount =4.0% • Total State sales >\$1,000,000 in a single year all following sales in that State for that year, discount =5.5% • Total State sales >\$2,000,000 in a single year all following sales in that State for that year, discount =7.5%
Orders should be directed to: Name: Pamba Carolan Phone: 800-854-2233 or 858-522-8345 Fax: 858-522-8318 E-mail: pamba.carolan@ga-esi.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 7:30 – 4:30 M-F Name: Gerald Scott Fax: 858-522-8318 Cell phone: 858-735-7691 E-mail: Gerald.scott@ga-esi.com
Additional services offered by contractor to contract users at no added cost:	None
Vendor offers:	
Maintenance	No
Calibration	Yes- 1% discount offered
Service	No
Accepts NY State Credit Card for purchases under \$15,000	Yes
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	90 days A-R-O for orders ≤ \$100,000 Orders >\$100,000 confirm delivery schedule
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.dose-gard.com

(continued)

CONTRACTOR:	Geomet Technologies
Participating in Multistate contract:	Yes
Catalog offered:	Items as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Shipping costs will be added in accordance with the "Minimum Order" clause
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed to: Name: Hoyt Hughes Phone: 800-296-9898 301-428-9898, Ext. 252 Fax: 301-428-9482 E-mail: hhughes@geomet.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 8:30AM - 5:30PM Name: Hoyt Hughes Phone: 301-437-6780 Fax: 301-428-9482 Cell phone: 301-437-6780 Pager: 301-437-6780 E-mail: hhughes@geomet.com
Additional services offered by contractor to contract users at no added cost:	None offered
Vendor offers:	
Maintenance	Not offered
Calibration	Not offered
Service	Training - 5% off of list price - Net \$98.81-hr. does not include travel expenses and lodging
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	0%
Guaranteed Delivery	Varies with equipment ordered
Electronic Access Ordering Offered:	Yes
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.geomet.com

(continued)

CONTRACTOR:	Global Protection USA, Inc.
Participating in Multistate contract:	Yes
Catalog or equipment offered:	Global Protection catalog items as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Shipping costs will be added in accordance with the "Minimum Order" clause
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing
Orders should be directed to: Name: Jon Denker Phone: 856-768-2911 Cell: 856-296-2625 Fax: 856-768-2922 E-mail: jon@globalprotectionusa.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8 AM-5 PM Name: Jon Denker Phone: 800-957-8955 Fax: 856-768-2922 Cell phone: 856-296-2625 E-mail: jon@globalprotectionusa.com
Additional services offered by contractor to contract users at no added cost:	None
Vendor offers:	
Maintenance	Not offered
Calibration	Not offered
Service	Not offered
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None
Guaranteed Delivery	N-A
Electronic Access Ordering Offered:	Yes
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.globalprotectionllc.com/templates/index.asp

(continued)

CONTRACTOR:	Government Scientific Source
Participating in Multistate contract:	Yes
Equipment-Catalog offered:	Items as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Bidder with ship in accordance with the "Minimum Order" clause.
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed to: Name: Mike Mendrysa Phone: 800-248-8030, Ext. 173 703-880-5041 Fax: 703-734-1803 E-mail: mmendrysa@govsci.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F, 8:00 AM-6:00 PM EST Name: Mike Mendrysa Phone: 703-880-5041 Fax: 703-734-1803 Cell phone: 571-331-9813 E-mail: mgmendrysa@yahoo.com
Additional services offered by contractor to contract users at no added cost:	Overnight and expedited service for delivery of products is available at additional cost for stocked products.
Vendor offers:	
Maintenance	Not offered
Calibration	Not offered
Service	Not offered
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	0%
Guaranteed Delivery	7-10 days A-R-O for standard off the shelf stocked products. 30-90 days A-R-O for capital equipment and instrument orders and any other products not readily available off the shelf.
Electronic Access Ordering Offered:	Yes
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.govsci.com

(continued)

CONTRACTOR:	Guard Line Fire & Safety, Inc.
Participating in Multistate contract:	Yes
Equipment-Catalog offered:	Items as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	For orders less than \$100 shipping will be added in accordance with “Minimum Order” Clause.
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed to: Name: Wayne Dora Phone: 201-475-6600, Ext. 47 Fax: 201-703-8180 E-mail: wdora@guardlinefire.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F, Sat, Sun Name: Wayne Dora-Kurt Wanner Phone: 201-403-4159 or 4155 Fax: 201-703-8180 Cell phone: 201-403-4159-201-403-4155 E-mail: wdora@guardlinefire.com kwanner@guardlinefire.com
Additional services offered by contractor to contract users at no added cost:	No
Vendor offers:	
Maintenance	Yes, 20% discount
Calibration	Yes, 20% discount
Service	Yes, 20% discount
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	1%
Guaranteed Delivery	45-60 days varies with equipment ordered A-R-O
Electronic Access Ordering Offered:	Yes
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.guardlinefire.com

(continued)

CONTRACTOR:	Hagemeyer, Inc.	
Participating in Multistate contract:	YES	
Equipment-Catalog offered:	Hagemeyer North America, Inc. - items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	No	
Shipping on minimum order:		
Volume Discount:	VOLUME PRICING – Price breaks for single order to one location in dollars. \$100.00 0.5%	
Orders should be directed to: Name: John McLoughlin Phone: 888-745-6486 Fax: 800-332-4364 E-mail: jmccloughlin@hagemeyerna.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:00 am – 5:00 pm Name: Rick Bond Phone: 301-542-3258 E-mail: rbond@hagemeyerna.com	
Additional services offered by contractor to contract users at no added cost:	<ul style="list-style-type: none"> • Recharge for Fire Extinguishers • Hydrotest and Service Pressure Test 	
Vendor offers:		
Maintenance	5%	
Calibration	5%	
Service	5%	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	0%	
Guaranteed Delivery	5-60 days A/R/O	
Electronic Access Ordering Offered:	Yes	
Price list available on web:	Yes	
Discount for payment within 15 days of delivery and or receipt of voucher	0%	
Company Website	www.hagemeyerna.com	

(continued)

CONTRACTOR:	Hi-Tech Fire and Safety	
Participating in Multistate contract:	Yes	
Equipment/Catalog offered:	Equipment as listed on price list	
Applicable pages:	All	
Exclusions:		
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping costs will be added in accordance with Minimum Order Clause	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.	
Orders should be directed to: Name: William Emory Phone: 631-777-5170 Fax: 631-777-5171 E-mail: b.emory@hitechfireandsafety.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 9-5 EST Name: William Emory Phone: 631-754-8696 Fax: 631-262-9108 Cell phone: 631-495-0914 E-mail: b.emory@hitechfireandsafety.com		
Additional services offered by contractor to contract users at no added cost:	Initial end user training for newly delivered products	
Vendor offers:		
Maintenance	NA	
Calibration	NA	
Service	NA	
Accepts NY State Credit Card for purchases under \$10,000	No	
Discount for use of NY State credit card:	NA	
Guaranteed Delivery	15-120 days A-R-O varies by equipment ordered	
Electronic Access Ordering Offered:	No	
Price list available on web:	As incorporated herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None offered	
Company Website	www.hitechfireandsafety.com	

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CONTRACTOR:	Laerdal Medical Corporation	
Participating in Multistate contract:	Yes, Note: Changed from NYS only 7-11-07	
Catalog offered:	Laerdal items as listed on price list	
Applicable pages:	All	
Exclusions:	Only items listed on price list accompanying this award are considered contract items	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Bidder will ship at no additional cost	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.	
Orders should be directed to: Name: James Baker Phone: 800-648-1851, Ext. 3693 845-297-7770, Ext. 3693 Fax: 800-266-4359 E-mail: james.baker@laerdal.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:00AM-6:00PM EST Name: Michael Palermo Phone: 845-297-7770 Fax: 585-425-1485 Cell phone: 845-264-1981 E-mail: Michael.palermo@laerdal.com	
Additional services offered by contractor to contract users at no added cost:	None	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	0%	
Guaranteed Delivery	30 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.laerdal.com	

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CONTRACTOR:		Laurus Systems, Inc.	
Participating in Multistate contract:		Yes	
Catalog or equipment offered:		Laurus Systems-items as listed on price list	
Applicable pages:		All	
Exclusions:		None taken	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM			
Minimum Order: Will accept orders for less than the \$100 minimum order.		Yes, will accept orders for less than the \$100 minimum order.	
Shipping on minimum order:		For orders less than \$100 vendor will ship at no additional cost	
<u>Volume Discount</u>	<u>Item</u>	<u>Volume (units)</u>	<u>Additional discount</u>
For single order to one location	TSA vehicle monitors	3 or more	3%
	TSA-PM-xxx (radiation pagers)	10-99	5%
		100-499	10%
		500+	15%
	Rados Dosimeters	500+	1.5%
	SE International Survey Instruments	25+	2%
	D-Tect mini-rad-gamma pagers	100+	5%
	D-tect Rad-ID	5+	5%
	Tiered pricing- XRF-ICS4000 Identifier	1-5	List
		6-10	5%
	11-25	7.5%	
	26-50	10%	
Orders should be directed to: Name: Laura Lynch Phone: 866-465-5558 410-465-5558 Fax: 410-465-5257 E-mail: lauralynch@laurussystems.com		Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:30-5:00 Name: Laura Lynch Phone: 866-465-5558 410-465-5558 Fax: 410-465-5257 Cell phone: 443-889-4108 E-mail: rad.info@laurussystems.com	
Additional services offered by contractor to contract users at no added cost:		Phone support	
Vendor offers:			
Maintenance	Yes		
Calibration	Yes		
Service	Yes		
Accepts NY State Credit Card for purchases under \$10,000			Yes
Discount for use of NY State credit card:			None offered
Guaranteed Delivery			Varies by item offered, check with vendor prior to ordering
Electronic Access Ordering Offered:			Not available
Price list available on web:			Approved price list contained herein
Company Website:			www.laurussystems.com
Discount for payment within 15 days of delivery and or receipt of voucher			None
Company Website			www.laurussystems.com

(continued)

CONTRACTOR:	LDV, Inc.	
Participating in Multistate contract:	Yes	
Catalog offered:	Items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping costs will be added in accordance with the "Minimum Order" clause	
Volume Discount:	1 unit-6.7320% 2 units 7.7295% 3-4 units 8.7270% 5-9 units 9.2258% 10+ units 9.7246%	
Orders should be directed to: Name: Frank Solofra Phone: 800-558-5986 / 262-757-2436 (direct) Fax: 262-763-0156 E-mail: fsolofra@ldvusa.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8AM- 5PM Central Name: Frank Solofra Phone: 800-558-5986 / 262-757-2436 (direct) Fax: 262-763-0156 Cell phone: 262-206-1623 E-mail: fsolofra@ldvusa.com	
Additional services offered by contractor to contract users at no added cost:	None	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None	
Guaranteed Delivery	365 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	1.5% cash discount for payment within 15 days of delivery and-or receipt of voucher	
Company Website	www.ldvusa.com	

(continued)

CONTRACTOR:	Lenco Industries, Inc.	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Items and options as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
<p>**Note: Inspection at the Factory prior to delivery is highly recommended. Pricing on Price List is FOB Destination; Freight Cost to Destination will be prepaid and added to Invoice as a separate line item. Vendor must notify purchaser of freight charges at time of order.</p> <p>When inspecting vehicles at the Factory, the purchaser has the option of driving the vehicle to destination to save freight cost.</p>		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping costs will be added in accordance with minimum order clause	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing	
Vendor offers:		
Orders should be directed to: Name: Carrie MacKinnon Phone: 800-444-5362 413-443-7359 Ex 103 Fax: 413-445-7865 E-mail: cmackinnon@lencoarmor.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:30 AM to 5:00 PM EST Name: Carrie MacKinnon Phone: 413-443-7359 Ex 103 Fax: 413-445-7865	
Additional services offered by contractor to contract users at no added cost:	Customer Service Help Line	
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None offered	
Guaranteed Delivery	210 days A-R-O	
Electronic Access Ordering Offered:	Yes	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.swattrucks.com	

(continued)

CONTRACTOR:	Linstar Inc.
Participating in Multistate contract:	Yes
Equipment-Catalog offered:	Equipment as listed in accompanying price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Shipping costs will be added in accordance with "Minimum Order" clause
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed to: Name: Mary Jo Cornell Phone: 800-655-5454 716-631-9200 Fax: 716-631-2024 E-mail: mjc@linstar.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 8:00 AM-5:00 PM EST Name: Mary Jo Cornell Phone: 716-631-9200 Fax: 716-631-2024 Cell phone: 716-864-2553 E-mail: mjc@linstar.com
Additional services offered by contractor to contract users at no added cost:	None offered
Vendor offers:	
Maintenance	Not offered
Calibration	Not offered
Service	Not offered
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	NDI-30-45 days
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.linstar.com

(continued)

CONTRACTOR:	Mar-Vel International, Inc.
Participating in Multi state contract:	Yes
Catalog or equipment offered:	Items as listed on pl
Applicable pages:	All
Exclusions:	None taken
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order	Yes, will accept orders for less than the \$100 minimum order.
Shipping on minimum order:	None, there is no shipping on a minimum order
Volume Discount:	Conditions: <i>Volume Pricing</i> -Price breaks for single order to one location in dollars Only Categories E-I \$100,000-1% \$250,000-2% \$400,000-3% Price Breaks for aggregate contract purchases in dollars statewide Only Categories E-I \$10,000.000-1% \$20,000.00-2% \$30,000.00-3%
Discuss additional discounts with vendor on submission of large orders	
Orders should be directed to: Name: Brad Anderson Toll free: 1-800-325-5711, Ext. 141 Phone: 856-488-4499, Ext. 141 Fax: 856-488-4343 E-mail: banderson@adsinc.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M -F 8:30 am-5:00 pm Name: Brad Anderson Phone: 856-488-4499, Ext. 141 Fax: 856-488-4343 Cell Phone: 732-850-1911 E-mail: banderson@adsinc.com
Additional services offered by contractor to contract users	<ol style="list-style-type: none"> 1. Assembly and Inspection of most equipment, including breathing Systems, SCBA and Scuba 2. Invitation to MCG Sponsored Seminars and Events Training and Product Update Seminars
Contractor Offers:	
Service	No
Maintenance	No
Calibration	No
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	1-2%
Guaranteed Delivery	30 days A-R-O
Electronic Access Ordering Offered:	Yes
Company Website:	www.mar-vel.com
Price list available on web:	Yes
*Discount for payment within 15 Days of delivery and-or receipt of voucher: 1-2%	

(continued)

CONTRACTOR:	MBF Industries Inc.	
Participating in Multistate contract:	Yes	
Catalog equipment offered:	Items as listed in price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	N-A	
Shipping on minimum order:	N-A	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume.	
Orders should be directed to: Name: John W. Baker Phone: 407-323-9414 - Will accept collect calls Fax: 407-330-2068 E-mail: john-baker@mbfindustries.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8AM-5:00PM EST Name: John W. Baker Phone: 407-323-9414 Fax: 407-330-2068 Cell phone: 352-348-5519 E-mail: john-baker@mbfindustries.com		
Additional services offered by contractor to contract users at no added cost:	None	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	No	
Discount for use of NY State credit card:	NA	
Guaranteed Delivery	180 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.mbfindustries.com	

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CONTRACTOR:	Municipal Emergency Services Inc.	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Equipment as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	No	
Shipping on minimum order:	NA	
Volume Discount:	1% additional for single order to one location totaling \$1,000,000 1% additional for agency aggregate purchase totaling \$1,000,000 1% additional for all sales after contract volume reaches \$1,000,000	
Orders should be directed to: Name: Sue Berger Address: 261 Upper North Road Highland, NY 12528 Phone: 800-560-8030 Fax: 845-691-4319 E-mail: sberger@mesfire.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:00 AM – 5:00 PM EST Name: Robert Duncan Phone: 800-560-8030 845-691-4313 Fax: 845-691-4319 Cell phone: 845-222-0193 E-mail: roduncan@mesfire.com	
Additional services offered by contractor to contract users at no added cost:	Hose recoupling, hydrostatic testing	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None offered	
Guaranteed Delivery	90-120 days A-R-O	
Electronic Access Ordering Offered:	Yes	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.mesfire.com	

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CONTRACTOR:		OHD, LLC.	
Participating in Multistate contract:		No	
Equipment-Catalog offered:		Respirator fit tester	
Applicable pages:		NA	
Exclusions:		None taken	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM			
Minimum Order: Will accept orders for less than the \$100 minimum order.		Yes	
Shipping on minimum order:		Vendor will ship at no additional cost	
Volume Discount:		\$50,000-100,000- 6% total discount \$100,000+ - 9% total discount	
Orders should be directed to: Name: Danielle Theo Phone: 888-464-3872 205-980-0180 Fax: 205-980-5764 E-mail: dtheo@ohdusa.com		Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 8-5 CST Name: Bruce Schorer Phone: 888-464-3872 Fax: 205-980-5764 Cell phone: 240-457-0123 E-mail: bschorer@ohdusa.com	
Distributors under this contract	Jerome Fire Equipment 8721 Caughdenoy Rd Clay, NY 13041 315-699-5288 315-699-8894 rjerome@jeromefire.com	Premier Safety & Services Co. Two Industrial Park Drive Oakdale, PA 15071 800-828-1080 304-363-9373	AAA Emergency Supply Co 635 North Broadway White Plains, NY 10603 914-949-0512 914-949-8344
Additional services offered by contractor to contract users at no added cost:		None offered	
Vendor offers:			
Maintenance		Na	
Calibration		6% off of list	
Service		Na	
Accepts NY State Credit Card for purchases under \$10,000		Yes	
Discount for use of NY State credit card:		None offered	
Guaranteed Delivery		2 weeks A-R-O	
Electronic Access Ordering Offered:		No	
Price list available on web:		Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher		None	
Company Website		www.ohdusa.com	

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CONTRACTOR:	Pine Environmental Services, Inc.
Participating in Multistate contract:	Yes
Catalog or Equipment offered:	Items as listed on price list
Applicable pages:	all
Exclusions:	NA
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Bidder will ship at no additional cost
Volume Discount:	VOLUME PRICING- PRICE BREAKS for single order to one location in dollars (Photovac): \$100,000.00 16.5% VOLUME PRICING- PRICE BREAKS for single order to one location in dollars (Gilian): \$50,000.00 19.5% VOLUME PRICING- PRICE BREAKS for single order to one location in dollars (Thermo): \$100,000.00 22.5% VOLUME PRICING- PRICE BREAKS for single order to one location in dollars (YSI): \$60,000.00 21.2% VOLUME PRICING- PRICE BREAKS for single order to one location in dollars (BW): \$75,000.00 16.5% VOLUME PRICING- PRICE BREAKS for single order to one location in dollars (RKI): \$75,000.00 18.5%
Orders should be directed to: Name: Martin Diaz Phone: 800-301-9663 609-371-9663 Fax: 609-371-1663 E-mail: mdiaz@pine-environmental.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F, 8:00AM-6:00PM, EST Name: Angelo Pinheiro Phone: 800-301-9663 609-371-9663 Fax: 609-371-1663 Cell phone: 609-548-6781 E-mail: apinheiro@pine-environmental.com
Additional services offered by contractor to contract users at no added cost:	Training Consulting
Vendor offers:	
Maintenance	Yes, 5% off of list price- \$60-hour Parts 5% off mfg list
Calibration	Yes, 5% off of list price - \$60-hour
Service	Yes, 5% off of list price- \$60-hour Parts 5% off mfg list
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None additional
Guaranteed Delivery	30 days A-R-O
Electronic Access Ordering Offered:	Not yet available
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.pine-environmental.com

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CONTRACTOR:		PIPS Technology, Inc.	
Participating in Multistate contract:		Yes	
Equipment-Catalog offered:		PIPS Technology items as listed on price list	
Applicable pages:		All	
Exclusions:		Only items listed on NYS price list are contract items	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM			
Minimum Order: Will accept orders for less than the \$100 minimum order.		Yes, will accept orders for less than the \$100 minimum order.	
Shipping on minimum order:		Shipping costs will be added in accordance with the Minimum Order clause	
Volume Discount:		<p>VOLUME PRICING - Price Breaks for single order to one location in dollars.</p> <p>\$0-250,000 0% additional \$250,001-500,000 5% additional \$500,001+ 10% additional</p> <p>VOLUME PRICING- Price Breaks for agency's aggregate purchase in dollars.</p> <p>\$0-250,000 annually 0% additional \$250,001-500,000 annually 5% additional \$500,001+ 10% additional</p>	
Orders should be directed to: Name: Lindsay Plummer Phone: 865-392-5547 Fax : 865-392-5599 E-mail: lplummer@federalsignal.com		Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:00am - 5:00pm EST Name: Brian Sturgill Phone: 865-392-5552 Fax: 865-392-5599 Cell phone: 865-384-5044 E-mail: bsturgill@federalsignal.com	
Additional services offered by contractor to contract users at no added cost:		<ul style="list-style-type: none"> - 1 year free software upgrades - Custom OCR engine for NY State or other state-region as available-relevant 	
Vendor offers:			
Maintenance		5%	
Calibration		n/a	
Service		5%	
Accepts NY State Credit Card for purchases under \$10,000		Yes	
Discount for use of NY State credit card:		0%	
Guaranteed Delivery		60 days A-R-O	
Electronic Access Ordering Offered:		No	
Price list available on web:		Yes	
Discount for payment within 15 days of delivery and or receipt of voucher		1%	
Company Website		www.pipstechnology.com	
Distributor			
Distributor Name	Contact Name	Address City State Zip	Phone - Fax
Major Police Supply	Robert Merten	47 N. Dell Ave Kenvil, NJ 07847	P: 973-584-7714

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CONTRACTOR:	Promark International, Inc.	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Several manufacturer's lines as listed in accompanying price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping costs will be added in accordance with the "Minimum Order" clause.	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also, compare to other vendors on these contracts for pricing.	
Orders should be directed to: Name: Pat Baron Phone: 800-645-4443 631226-1541 Fax: 631-226-1259 E-mail: promarkpat@aol.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M,T,TH,F 10:00 AM- 5:00 PM Wed. 10:00 AM-7:00 PM Name: Kathryn Margiotta Cell: 516-647-0806 Fax: 631-226-1259 E-mail: promarkint@aol.com		
Additional services offered by contractor to contract users at no added cost:	None	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	0%	
Guaranteed Delivery	30 days A-R-O	
Electronic Access Ordering Offered:	Yes	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.publicsafetytmall.com	

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CONTRACTOR:	RAE Systems, Inc.
Participating in Multistate contract:	Yes
Catalog or equipment offered:	Portable products and Integrated Wireless Monitoring Systems; Service Pricing Guide
Applicable pages:	All
Exclusions:	None taken
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	No
Shipping on minimum order:	
Volume Discount:	On Portable Products ONLY: Normal discount of list less 12% for list price totals to \$50,000. List less 13% for list price totals between \$50,000.01 to \$99,999.99 for single purchase order. List less 14% for list price totals over \$100,000 for single purchase order. Wireless Product orders WILL NOT offer any additional discount.
Orders should be directed to distributors listed*^{See list below} or contact: Name: Roberta Potts Phone: 408-952-8256 Fax: 408-952-8487 E-mail: rpotts@raesystems.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 8:00-5:00 Name: Bob Ladzinski Phone: 856-986-8517 Cell phone: 856-986-8517 Fax: 609-770-3386 E-mail: rladzinski@raesystems.com
Additional services offered by contractor to contract users at no added cost:	Training, seminars, whitepaper presentations, Tech notes (RaeSystems.com), Application notes (RaeSystems.com)
Contractor offers:	
Maintenance	Yes, 5% off of list price
Calibration	Yes, 5% off of list price
Service	Yes, 5% off of list price
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	15 days A-R-O
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Company Website	www.raesystems.com
Discount for payment within 15 days of delivery and or receipt of voucher	None
Discount for payment within 30 days of delivery and or receipt of voucher	None

The following list of distributors are the only AUTHORIZED RAE Systems distributors who will be honoring the terms and conditions of the NYS HIRE Contract and the corresponding participation addendum signed with each state listed below.

(continued)

Distributor List - State Contract (RAE Systems, Inc.)

Distributor Name	Contact Name	Address City State Zip	RAE Systems Regional Sales Manager
ALASKA			
TTT Environmental 71-0839336	Tom Tompkins P: 907-770-9041 F: 907-770-9046 tom@tttenviro.com	549 W. International Airport Rd., B12 Anchorage, AK 99518	Shaun Ralton P: 253-330-2141 sralton@raesystems.com
ARKANSAS			
Safeware (formerly known as Air Instrumentation Inc.) 52-1152883	Dennis Miller P: 817-946-3264 F: 817-472-6809 dmiller08@sprynet.com	533 Sea Rim Drive Arlington, TX 76018	Paul Tarter P: 214-850-7872 ptarter@raesystems.com
Northside Sales Co. 71-0613591	Mike Hollis P: 501-912-4009 F: 501-945-3928 mhollis@northsidesales.com	7115 E. Bethany Road N. Little Rock, AR 72117	Paul Tarter P: 214-850-7872 ptarter@raesystems.com
CALIFORNIA			
Cal Olympic Safety 95-1998621	Patti Tresch P: 800-421-6630 F: 951-340-3337 ptresch@caloly-safety.com	1720 N Delilah Street Corona, CA 92879-1893	Porter Norton P: 805-258-2119 pnorton@raesystems.com
Don Wolf and Associates 95-4581513	Don Wolf, Jr. P: 818-885-5800 F: 818-885-5855 donald@donwolf.com mark@donwolf.com	21955 Plummer Street Chatsworth, CA 91311	Porter Norton P: 805-258-2119 pnorton@raesystems.com
JAECO 567-72-2549	Chuck Murray P: 650-964-6050 F: 650-964-6101 Chuck.m@jaecosafe.com	2161 Old Middlefield Way Mountain View, CA 94043-2404	Porter Norton P: 805-258-2119 pnorton@raesystems.com
Industrial Safety and Supply Corp. 94-1518976	Michael DeDiego P: 800-441-1598 F: 510-658-0413 miked@issc.com	5580 Power Inn Road Suite J Sacramento, CA 95820	Porter Norton P: 805-258-2119 pnorton@raesystems.com
SKC West 95-3299430	Beth Sackett P: 714-992-2780 Cell: 714-612-4868 skcbeth@roadrunner.com	2380 E Walnut Ave Fullerton, CA 92831	Porter Norton P: 805-258-2119 pnorton@raesystems.com
Valley Instruments 95-3137395	Fernando Angelini P: 661-327-8681 F: 661-327-1660 fernando@valleyinstrument.com	PO Box 9278 3536 Brian Way Bakersfield, CA 93309	Porter Norton P: 805-258-2119 pnorton@raesystems.com
DELAWARE			
Gen-El Safety and Industrial Products 81-0557077	Greg Krannich P: 973-584-7777 F: 973-584-2727 greg@genelsafety.com	961 Route 10 East, Suite 2M Randolph, NJ 07869	Bob Ladzinski F: 856-986-8517 rladzinski@raesystems.com
FLORIDA			
Dawson Associates, Inc. 58-1348469	April Tuttle or Andy Bragg P: 407- 677-4040 Or 770-845-4014 atuttle@dawsonassoc.com or a.bragg@dawsonassoc.com	922-B Hurricane Shoals Road Gainesville, GA 30046	David Saladin P: 770-990-2566 dsalasin@raesystems.com

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Distributor Name	Contact Name	Address City State Zip	RAE Systems Regional Sales Manager
KANSAS			
Mid Continent Safety 48-1240647	Greg Aylward P: 316-522-0900 F: 316-522-0956 greg.alyward@midsafe.com	PO Box 16689 Wichita, KS 67216	Tom Kochevar P: 630-220-5190 tkochevar@raesystems.com
Wise Safety and Environmental 43-0894853	John Hoffman P: 913-492-9444 F: 913-492-4327 j.hoffman@wisesafetyenv.com	15101 West 110 th Street Lenexa, KS 66219	Tom Kochevar P: 630-220-5190 tkochevar@raesystems.com
MAINE			
DiVal Safety 16-1104585	Rob Walowitz P: 800-343-1354 F: 716-863-6787 rwalowitz@divalsafety.com	1721 Niagara Street Buffalo, NY 14207	Len Belisle P: 413-364-2412 lbelisle@raesystems.com
PINE Environmental 26-0116297	George Laskey P: 207-797-4100 F: 207-797-5174 glaskey@pine-environmental.com	29 Washington Ave. Scarborough, ME 04074	Len Belisle P: 413-364-2412 lbelisle@raesystems.com
US Environmental Rental 04-3312662	John Spadea or Ellen Taylor P: 508-341-7091/781-899-1560 F: 781-899-1561 jspadea@usenvironmentalrental.com etaylor@usenvironmental.com	166 Riverview Dr Waltham, MA 02453	Len Belisle P: 413-364-2412 lbelisle@raesystems.com
MASSACHUSETTS	<i>has opted to deal "direct" with RAE Systems</i>	<i>OR contact any RAE Systems distributor for assistance</i>	Len Belisle P: 413-364-2412 lbelisle@raesystems.com
MARYLAND			
Safeware, Inc. 52-1152883	Catherine Jones or Ed Arthur P: 800-331-6707, ext. 188 F: 301-683-1240 cjones@safewareinc.com earthur@safewareinc.com	3200 Hubbard Road Landover, MD 20785	Bob Ladzinski F: 856-986-8517 rladzinski@raesystems.com
MINNESOTA			
Clarey's Safety 41-1355547	Todd Clarey P: 507-289-6749 F: 507-289-5213 toddcclarey@clareys.com	3555 Ninth Street NW Suite #200 Rochester, MN 55901	Tom Kochevar P: 630-220-5190 tkochevar@raesystems.com
MISSOURI			
Reis Environmental Inc. 43-0908405	Terry Creason P: 314-369-5399 F: 314-426-3714 t.creason@wisesafetyenv.com	11022 Linpage Pl. Saint Louis, MO 63132	Tom Kochevar P: 630-220-5190 tkochevar@raesystems.com
NEW YORK			
DiVal Safety Equipment Inc Fed Tax ID# 161104585 Vendor # 1000003488	Tony Liberti P: 716-874-9060 F: 716-874-4686 tliberti@divalsafety.com	1721 Niagara Street Buffalo, NY 14207	Len Belisle P: 413-364-2412 lbelisle@raesystems.com
Gen-el Safety & Industrial Products LLC Fed Tax ID# 810557077 Vendor #	Greg Krannich P: 973-584-7777 F: 973-584-2727 greg@genelsafety.com	961 Route 10 East, Suite 2M Randolph, NJ 07869	Bob Ladzinski F: 856-986-8517 rladzinski@raesystems.com

(continued)

Distributor Name	Contact Name	Address City State Zip	RAE Systems Regional Sales Manager
NEW YORK			
Municipal Equipment Services Inc. Fed Tax ID# 651051374 Vendor # 1000048430	Robert Duncan P: 800-560-8030 F: 845-691-4319 roduncan@mesfire.com	261 Upper North Road Highland, NY 12528	Len Belisle P: 413-364-2412 lbelisle@raesystems.com
Pine Environmental Services, Inc. Fed Tax ID# 260116297 Vendor# 1000017452	Martin Diaz P: 609-371-9663, Ext. 11 F: 609-371-1663 mdiaz@pine-environmental.com	92 North Main Street, Bldg 20 Windsor, NJ 08561	Doug Mayer P: 865-776-9897 dmayer@raesystems.com
Safety Instruments, Inc. Fed Tax ID# 133728304 Vendor # 1100017240	Rich Rotolo P: 914-301-5858 F: 914-301-5857 richsi@optonline.net	Pinewood Business Center 247 Route 100, Suite 220 PO Box 2004 Somers, NY 10589	Len Belisle P: 413-364-2412 lbelisle@raesystems.com
South Shore Fire & Safety Fed Tax ID# 111996719 Vendor # 1000005586	David Smith P: 516-794-4000 F: 516-794-1016 dsmith@southshorefire.com	579 East Meadow Avenue East Meadow, NY 11554	Bob Ladzinski P: 856-986-8517 rladzinski@raesystems.com
OKLAHOMA			
Fite Fire & Safety 75-2011686	Brian Wingo P: 800-375-9930 432-689-6625 brian@fitefire.com	3012 West Kentucky Ave Midland, TX 79701	Paul Tarter P: 214-850-7872 ptarter@raesystems.com
Safeware (formerly known as Air Instrumentation Inc.) 52-1152883	Dennis Miller P: 817-946-3264 F: 817-472-6809 dmiller08@sprynet.com	533 Sea Rim Drive Arlington, TX 76018	Paul Tarter P: 214-850-7872 ptarter@raesystems.com
OREGON			
Life Safety Corporation 91-1677175	Rex Sparks rexsparks@myway.com Paul Equall paul@lifesafetycorp.com P: 503-231-8282	1221 SE Gideon St Portland, OR 97202	Shaun Ralton P: 253-330-2141 sralton@raesystems.com
Safeware (formerly known as Air Instrumentation Inc.) 52-1152883	Jeff Frisch P: 503-784-2355 F: 503-620-0929 jfrisch@safewareinc.com	10945 SW 108th Ave Tigard, OR 97223	Shaun Ralton P: 253-330-2141 sralton@raesystems.com
TTT Environmental 71-0839336	Lloyd Stading P: 253-880-4841 F: 253-373-9046 lloyd.stading@tttenviro.com	25420 74th Ave South Kent, WA 98032	Shaun Ralton P: 253-330-2141 sralton@raesystems.com
SOUTH DAKOTA			
Clarey's Safety 41-1355547	Todd Clarey P: 507-289-6749 F: 507-289-5213 toddclarey@clareys.com	3555 Ninth Street NW Suite #200 Rochester, MN 55901	Tom Kochevar P: 630-220-5190 tkochevar@raesystems.com
Western Fire & Safety 45-0375421	Randy Jilek P: 701-227-1620 F: 701-225-9588 randyjilek@westernfire.net	2516 I-94 Business Loop E Dickenson, ND 58601	Tom Kochevar P: 630-220-5190 tkochevar@raesystems.com

(continued)

Distributor Name	Contact Name	Address City State Zip	RAE Systems Regional Sales Manager
<i>VIRGINIA</i>			
Pine Environmental Services, Inc. 26-0116297	Ted Witteman, P. G. or Sherri Lanning P: 804-353-9272 F: 804-353-9276 twittemann@pine-environmental.com or slanning@pine-environmental.com	1616 Ownby Lane Richmond, VA 23220	David Saladin P: 770-990-2566 dsalasin@raesystems.com
Safeware, Inc. 52-1152883	Mandy Hough or Ed Arthur P: 800-359-4617, Ext. 204 F: 804-226-0987 mhough@safewareinc.com earthur@safewareinc.com	5641 South Laburnum Ave Richmond, VA 23231	Jim Kane P: 757-746-5554 jkane@raesystems.com
<i>WEST VIRGINIA</i>			
Field Environmental 25-1771742	Tony Visco P: 412-436-2600 F: 412-436-2619 avisco@fieldenvironmental.com	301 Brushton Avenue Suite A Pittsburg, PA 15221	Jim Elliott P: 412-657-6438 jelliott@raesystems.com
Premier Safety 25-1678928	Doug Boyce P: 724-693-8690; 304-365-0032 F: 724-693-8698 d.boyce@premiersafety.net	Two Industrial Park Drive Oakdale, CA 15701	Jim Elliott P: 412-657-6438 jelliott@raesystems.com
The above listed distributors are the only AUTHORIZED	RAE Systems distributors who will be	honoring the terms and conditions of the NYS HIRE Contract and the	corresponding participation addendum signed with each state listed

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CONTRACTOR:	Rapiscan Systems, Inc.	
Participating in Multistate contract:	Yes	
Catalog or equipment offered:	Rapsican - items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	No	
Shipping on minimum order:	N-A	
Volume Discount:	Additional 1% for 10-20 instruments on a single order delivered to one or multiple locations 2% for 20+ instruments on a single order delivered to one or multiple location 30 or more will be negotiated	
Orders should be directed to: Name: Paul A. Barnes Phone: 800-318-7226 310-349-2428 Fax: 310-349-2491 E-mail : Pbarnes@rapiscansystems.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 8:00AM-5:30PM <i>PST</i> Name: Sarah Benoit Cell: 424-675-0545 Fax: 310-349-2491 E-mail: sbenoit@rapiscansystems.com	
Additional services offered by contractor to contract users at no added cost:	None Offered	
Vendor offers:		
Maintenance	Yes, Service price list March 2005-no additional discount offered	
Calibration	Yes, Service price list March 2005-no additional discount offered	
Service	Yes, Service price list March 2005-no additional discount offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None	
Guaranteed Delivery	30 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.RapiscanSystems.com	

(continued)

CONTRACTOR:	Remotec, Inc	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Equipment as listed in price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping costs will be added in accordance with "minimum order" clause	
Volume Discount:	Volume discount offered - QTY 11-100 2% QTY 101-200 4% QTY 201+ 6%	
Orders should be directed to: Name: Remotec Sales Phone: 865-483-0228, Ext. 165 Fax: 865-483-1239 E-mail: jim.daniels@ngc.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8-5, 24 hour on call service Name: Remotec Service Technician Phone: 865-483-0228, Ext. 244 Fax: 865-483-1426 Cell phone: 865-548-6130 E-mail: remotecservice@ngc.com	
Additional services offered by contractor to contract users at no added cost:	Training classes for the Mini-II and HD-1 are offered at the contractor's facility for 1.5 days and 2.5 days for the F6A. Training is limited to 6 persons and is included in the base price of the vehicle. Travel must be arranged by customer *On-site training is offered – agencies should contact vendor to negotiate off contract purchase pricing	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None offered	
Guaranteed Delivery	120 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.is.northropgrumman.com/remotec	

(continued)

CONTRACTOR:	Safeware, Inc.
Participating in Multistate contract:	Yes
Equipment-Catalog offered:	Multiple catalogs offered, items as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Bidder will ship at no additional cost
Volume Discount:	VOLUME PRICING for single order to one location: \$100,000.00 -299,999 1% \$300,000.00-599,999 1.5% \$600,000.00-999,999 2% \$1,000,000.00+ 3%
Orders should be directed to: Name: Cathy Jones Phone: 800-331-6760, Ext. 188 301-683-1212, Ext. 188 Fax: 301-683-1240 E-mail: cjones@safewareinc.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F, 8:00 AM-5:00 PM EST Name: Charles Radcliffe Fax: 301-683-1240 Phone: 800-287-2130 Cell: 301-440-4975 E-mail: cradcliffe@safewareinc.com
Additional services offered by contractor to contract users at no added cost:	None
Vendor offers:	
Maintenance	Yes, 2% off of list price
Calibration	Yes, 2% off of list price
Service	Yes, 2% off of list price
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	1%
Guaranteed Delivery	Varies by item
Electronic Access Ordering Offered:	Yes
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.safewareinc.com

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CONTRACTOR:	Scott Technologies Inc. D-B-A Scott Health and Safety
Participating in Multistate contract:	No
Catalog or equipment offered:	Items as listed on price list
Applicable pages:	All
Exclusions:	None taken
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	No
Shipping on minimum order:	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed to distributors listed*^{See list below} or contact the Scott Regional Manager listed below for assistance: For Municipal Fire Depts Name: Robert "Bob" Battaglia Phone: 716-689 4881 Cell: 716-863 0853 Fax: 716-689 7765 E-mail: rbattaglia@tycoint.com If your Fire Dept is on Long Island or NYC, contact Name: Ryan Rhatican Phone: 610-344 7590 Cell: 610-212 4930 Fax: 610-344 7584 E-mail: rrhatican@tycoint.com For all other state and local agencies other than Fire Depts.: Name: Becky Snyder Phone: 704-291-8324 Fax: 704-291-8330 E-mail: bsnyder@tycoint.com For all other state and local agencies other than Fire Depts. located on Long Island and NYC: Name: Ron Harris Phone: 215-258 7512 Cell: 267-424 0223 E-mail: rharris@tycoint.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: 8:00-5:00 Name: Steve LaPlante Cell: 207-838-9733 Fax: 207-767-0026 E-mail: slaplante@tycoint.com
Additional services offered by contractor to contract users at no added cost:	Training, seminars, whitepaper presentations, Tech notes (Scotthealthsafety.com), Application notes and service technician training

(continued)

<i>Contractor offers:</i>	
<i>Maintenance</i>	Not offered at this time
<i>Calibration</i>	Not offered at this time
<i>Service</i>	Not offered at this time
<i>Accepts NY State Credit Card for purchases under \$10,000</i>	Yes, our distributors accept credit cards
<i>Discount for use of NY State credit card:</i>	None
<i>Guaranteed Delivery</i>	No
<i>Electronic Access Ordering Offered:</i>	Some of our distributors provide this service to their customers.
<i>Price list available on web:</i>	Yes
<i>Company Website</i>	No
<i>Discount for payment within 15 days of delivery and or receipt of voucher</i>	<u>No</u>
<i>Discount for payment within 30 days of delivery and or receipt of voucher</i>	No
<i>Company Website</i>	www.scotthealthsafety.com

See following distributor list

(continued)

Distributor Name	Contact Name	Address City State Zip	Scott Health & Safety Regional Sales Manager
Dival Safety http://www.divalsafety.com Fed Tax ID# 161104585 Vendor# 1000003488	Tim Devin Phone: 800-343-1354 Cell: 716-998-8031 tdevin@divalsafety.com	Dival Safety 1721 Niagara Street Buffalo, NY. 14207	Bob Battaglia and Steve LaPlante
B-Lann Equipment Co., Inc. Fed Tax ID# 14-15-14230 Vendor# 1000006786	Al Remington Phone: 800-962 5266 Cell: 518-269-0477 aremingt@nycap.rr.com	B-Lann Equipment Co., Inc. 2288 5th Ave. Troy, NY 12180	Bob Battaglia and Steve LaPlante
AAA Emergency Supply Co., Inc. Fed Tax ID# 13-1994315 Vendor# 1000026081	Matthew S. Manfredi Phone: 914-949-0512 Cell: 914-490-4307 mattm@aaaemergency.com	AAA Emergency Supply Co., Inc. 635 North Broadway White Plains, NY 10603	Ryan Rhatican and Steve LaPlante
Tyler Fire Equipment, LLC www.tylerfire.com Fed Tax ID# 03-0495952 Vendor# 1000053969	Tim Burgess Phone: 607-734-1081 Tburgess4@rochester.rr.com	Tyler Fire Equipment, LLC 703 Erie Street Elmira, NY 14904	Bob Battaglia and Steve LaPlante
South Shore Fire & Safety Equipment Distributors Inc. www.southshorefire.com Fed Tax ID# 11-1996719 Vendor# 1000005586	David Smith Phone: 516-794 4000 dsmith@southshorefire.com	South Shore Fire & Safety Eq 579 East Meadow Avenue East Meadow, NY 11554	Ryan Rhatican and Steve LaPlante
Coastal Fire Systems, Inc. www.coastalfiresystems.com Fed Tax ID# 20-3010573 Vendor# 1100017248	Fred Gandolfo Phone: 631-661-7515 fred@coastalfiresystems.com	Coastal Fire Systems, Inc. 410 Sunrise Hwy. W. Babylon, NY 11704	Ryan Rhatican and Steve LaPlante
Smiths Fire Service, Inc. www.smithsfireservice.com Fed Tax ID# 010583404 Vendor# 1100017262	Calvin D. Smith Phone: 814-225-4441	Smiths Fire Service, Inc. 982 Barnum Road Eldred, PA 16731	Bob Battaglia and Steve LaPlante
MES Municipal Emergency Services, Inc. Fed Tax ID# 65-1051374 Vendor# 1000048430	Bob Duncan Phone: 860-364-5820 roduncan@mesfire.com	MES Municipal Emergency Services, Inc. 261 Upper North Road Highland, NY 12528	
Fisher Safety Fed Tax ID# 232942737 Vendor# 1000008983	James Bond Phone: 800-955-9999 x1994707 Cell: 860-655-2281 james.bond@thermofisher.com	Fisher Safety 2000 Park Lane Pittsburgh, PA 15275	
Hagemeyer North America www.hagemeyerna.com Fed Tax ID# 56-2281578 Vendor# 1000032226	Anthony Camobreco Phone: 585-288-7980 ACamobreco@hagemeyerna.com	Hagemeyer North America 11680 Great Oaks Way, Ste 300 Alpharetta, GA 30022	
The above listed distributors are the only AUTHORIZED Scott Health & Safety distributors who will be honoring the terms and conditions of the NYS HIRE Contract			

(continued)

CONTRACTOR:	Smiths Detection, Inc.
Participating in Multistate contract:	Yes
Catalog or equipment offered:	Items as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Shipping will be added in accordance with the “Minimum Order” clause
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.
Orders should be directed to: Smiths Detection, Inc. 60A Columbia Road Morristown, NJ 07960 Name: Martha Parra Phone: 973-496-9319 Fax: 973-496-9300 E-mail: dmor.salesdepartment@smithsdetection.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F, 8:00AM - 5:00PM Name: Martha Parra Phone: 973-496-9319 Fax: 973-496-9300 E-mail: dmor.salesdepartment@smithsdetection.com
Please Send Payments to: c/o Citibank Lockbox Operations Smiths Detection, Inc./LOCKBOX #7251 New Castle, DE 19720-2425	Emergency no.: X-Ray and Trace 800-297-0955 HazmatID, Cyanose and GASID 866-442-0628
Additional services offered by contractor to contract users at no added cost:	All products include a standard one year warranty
Vendor offers:	
Maintenance	Not offered
Calibration	Not offered
Service	Not offered
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	0%
Guaranteed Delivery	60-150 days A-R-O depending on item
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.smithsdetection.com

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CONTRACTOR:	Strategic Response Initiatives, LLC	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	As listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification:	See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping will be added in accordance with “ Minimum Order” clause	
Volume Discount:	Single order to one location in dollars additional discount \$500,000-1% \$1,000,000-2%	
Orders should be directed to: Name: Brad Dashnaw Phone: 518-772-2902 Fax: 518-677-1645 E-mail: info@strategicRI.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 9-5 EST Name: Robert Domenici Cell: 518-858-2611 Fax: 518-677-1645 E-mail: robert.domenici@strategicRI.com	
Additional services offered by contractor to contract users at no added cost:	None offered	
Vendor offers:		
Maintenance	NA	
Calibration	NA	
Service	NA	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None offered	
Guaranteed Delivery	30-60 days A-R-O	
Electronic Access Ordering Offered:	Yes	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None Offered	
Company Website	www.strategicRI.com	

(continued)

CONTRACTOR:	Survival Armor, Inc.	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Equipment as listed on accompanying price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification:	See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Bidder will ship at no additional cost	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users contact vendor when ordering volume. Also compare to other vendors on these contracts.	
Orders should be directed to: Name: Cathy Lowe Phone: 866-868-5001, Ext 132 239-210-0891, Ext 132 Fax: 239-210-0898 E-mail: cathylowe@survivalarmor.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:00AM-5:00PM <i>EST</i> Name: Cathy Lowe Phone: 866-868-5001, Ext. 132 239-210-0891, Ext. 132 Fax: 239-210-0898 Cell: 770-780-0070 E-mail: cathylowe@survivalarmor.com	
Additional services offered by contractor to contract users at no added cost:	None offered	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	0%	
Guaranteed Delivery	Concealable 30-45 days A-R-O Tactical 42-56 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	0%	
Company Website	www.survivalarmor.com	

Distributor List for NY State Contract (Survival Armor, Inc.)

Listed below are the names of authorized Distributors to assist NYS contract users.

Distributor Name	Contact Name	Address City State Zip	Phone - Fax
Industrial Distributor			
Haight Fire Equipment FED ID # 20-0591143 Ogs.ny.govD # 1000008543	Steve Joslin	199 Little Britain Road Newburgh, NY 12550	P: 845-562-6485 F: 845-562-6482

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CONTRACTOR:	Tactical & Survival Specialities, Inc.	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	TSSI and multiple manufacturer offering. Items as listed on price list	
Applicable pages:	All	
Exclusions:	None taken	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes, will accept orders for less than the \$100 minimum order.	
Shipping on minimum order:	For orders less than \$100 shipping will be added in accordance with "Minimum Order" Clause	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.	
Orders should be directed to: Name: Jon Miller Phone: 877-535-8774 540-434-8974, Ext. 4211 Fax: 540-434-7796 E-mail: jmillier@tacsurv.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:30 AM – 5:30 PM Name: Neil Senatro Phone: 540-434-8974, Ext. 4250 Fax: 540-434-7796 Cell phone: 540-236-8007 E-mail: nsenatro@tacsurv.com		
Additional services offered by contractor to contract users at no added cost:	None offered	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	No	
Discount for use of NY State credit card:	NA	
Guaranteed Delivery:	30 days A-R-O	
Electronic Access Ordering Offered:	Yes, contact vendor for information	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	1%	
Company Website	www.tacsurv.com	

(continued)

CONTRACTOR:	Thermo Eberline LLC
Participating in Multistate contract:	Yes
Catalog or equipment offered:	Items as listed on price list
Applicable pages:	All
Exclusions:	Any items not listed on contract price list
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes, will accept orders for the less than the \$100 minimum order
Shipping on minimum order:	None, will ship at no additional cost
Volume Discount:	VOLUME PRICING- PRICE BREAKS for single order to one location in dollars. Additional volume discount: \$100,000.00 2% \$300,000.00 3% \$500,000.00 4%
Orders should be directed to: Name: Bob Thomson-Jim Doyle Phone: 800-274-4212 603-560-2339-(508) 553-1124 Fax: 603-329-8077 - 508-520-2815 E-mail: bob.thomson@thermofisher.com jim.doyle@thermofisher.com or: Fisher Scientific Fed ID #: 232942737 Name: Patrick O’Leary Phone: 1-800-955-9999 412-490-8915 Fax: 412-490-8885 E-mail: Patrick.oleary@thermofisher.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 7:30AM-4:30PM <u>Category 2, Explosive Device Mitigation</u> Name: David Geary Phone: 866-282-0430 - 508-553-1655 Fax: 508-520-2815 E-mail: david.geary@ThermoFisher.com <u>Category 3, Search and Rescue Equipment</u> Name: Mark Deacon Phone: 800.274-4212 - 505-428-3533 Cell Phone: 440-487-6427 Fax: 505-428-3535 E-mail: mark.deacon@ThermoFisher.com <u>Category 4, Detection Equipment, Chemical</u> Name: Michael Buckley Phone: 866-282-0430 - 508-946-4937 Fax: 508-520-2800 E-mail: Michael.buckley@ThermoFisher.com <u>Category 4, Detection Equipment, Radiological</u> <u>Category 6, Physical Security Enhancement Equipment</u> <u>Category 7, Terrorism Incident Prevention Equipment</u> <u>Category 12, Intervention Equipment</u> Name: Mark Deacon Phone: 800-274-4212 - 505-428-3533 Cell Phone: 440.4 87-6427 Fax: 505.428-3535 E-mail: mark.deacon@ThermoFisher.com
Additional services offered by contractor to contract users at no added cost:	None
Vendor offers: Thermo offers the same discount on service as offered on the products.	
Maintenance	Yes, same discount as offered on equipment
Calibration	Yes, same discount as offered on equipment
Service	Yes, same discount as offered on equipment
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None
Guaranteed Delivery	90 days A-R-O
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.thermo.com

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CONTRACTOR:	Tough Traveler Ltd.
Participating in Multistate contract:	Yes
Equipment-Catalog offered:	Tough Traveler bags as listed on price list
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes
Shipping on minimum order:	Shipping costs will be added in accordance with the "Minimum Order" clause
Volume Discount:	VOLUME PRICING - Volume pricing is as listed on the bottom of the price list. Additional discounts are available based on number of items ordered.
Orders should be directed to: Name: Nancy Gold Phone: 800-468-6844 518-377-8526 Fax: 518-377-5434 E-mail: toughtraveler@aol.com	
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:00AM - 5:00PM Name: Nancy Gold Phone: 800-468-6844 518-783-8434 Fax: 518-783-6414 E-mail: toughtraveler@aol.com	
Additional services offered by contractor to contract users at no added cost:	None offered
Vendor offers:	
Maintenance	Not applicable
Calibration	Not applicable
Service	Not applicable
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None
Guaranteed Delivery	Varies based on size, items ordered and current production promised.
Electronic Access Ordering Offered:	No
Price list available on web:	Approved price list contained herein
Discount for payment within 30 days of delivery and or receipt of voucher	2.5%
Company Website	www.toughtraveler.com

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CONTRACTOR:	TSI Incorporated
Participating in Multistate contract:	Yes
Catalog offered:	TSI Incorporated- Respirator Fit Testing, PortaCount Plus Respirator Fit Tester and N95-Companion TSI Incorporated-Respiratory Protection for First Responders
Applicable pages:	All
Exclusions:	None
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	No
Shipping on minimum order:	N-A
Volume Discount:	VOLUME PRICING- PRICE BREAKS for single order to one location in dollars: \$35,000.00 5% Contact vendor for additional discounts when purchasing large quantities of equipment
Orders should be directed to: Name: Pam Wittig Phone: 800-874-2811 Fax: 651-490-3824 E-mail: answers@tsi.com Or AJ Abrams Co, Inc. Name: Pam Lothrop Phone: 800-842-3011 Fax: 203-266-8289 E-mail: ajabramsco@att.net Payment is made directly to TSI	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: Mon-Fri 8:00AM-5:00PM CST Name: Joe Harris Cell Phone: 330-389-2473 Fax: 651-490-3824 E-mail: joseph.harris@tsi.com
Additional services offered by contractor to contract users at no added cost:	Start-up assistance 1-2 hours on site
Vendor offers:	
Maintenance	Not offered
Calibration	Not offered
Service	Not offered
Accepts NY State Credit Card for purchases under \$10,000	Not offered
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	1-4 units days A-R-O 5-10 units- 60 days A-R-O * if over 10 units advise at the time of the order
Electronic Access Ordering Offered:	Yes
Price list available on web:	Approved price list contained herein
Discount for payment within 15 days of delivery and or receipt of voucher	None
Company Website	www.TSI.com

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CONTRACTOR:	VWR International
Participating in Multistate contract:	Yes
Catalog or equipment offered:	VWR Safety Catalog items as listed on price list
Applicable pages:	All
Exclusions:	None taken
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM	
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes, will accept orders for less than the \$100 minimum order.
Shipping on minimum order:	For orders less than \$100 shipping will be at no additional cost.
Volume Discount:	Conditions: Volume pricing - Price breaks for single order to one location \$10,000 and above - 3% additional discount
Orders should be directed to: Name: Karen Robinson Phone: 800-932-5000, Ext. 4270 800-947-4271 Fax: 866-329-2897 E-mail: karen_robinson@vwr.com	Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 7:30-5:00 Name: Jim Cummings Phone: 856-241-7211 Fax: 856-467-2488 Pager: 856-297-8208 Cell phone: 856-297-8208 Email: jim_cummings@vwr.com
Additional services offered by contractor to contract users at no added cost:	Technical Assistance telephone support- 866-vwr-safe (866-897-7233)
Contractor Offers:	
Service	Not offered
Maintenance	Not offered
Calibration	Not offered
Accepts NY State Credit Card for purchases under \$10,000	Yes
Discount for use of NY State credit card:	None offered
Guaranteed Delivery	In stock 5 days A-R-O
Electronic Access Ordering Offered:	Yes, contact vendor for information
Price list available on web:	Approved price list contained herein
Company Website:	www.vwr.com
Discount for payment within 15 days of delivery and or receipt of voucher	None

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CONTRACTOR:	W. W. Grainger, Inc.	
Participating in Multistate contract:	No, NYS only	
Equipment-Catalog offered:	Items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Bidder will ship at no additional cost	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.	
Vendor offers:		
Orders should be directed to: Name: Jennifer Hicks Phone: 518-389-0194 Fax: 518-869-1418 E-mail: Jennifer.hicks@grainger.com	Person to contact in the event of an emergency Call: (800) call-wwg or 800-225-5994 for automatic emergency routing	
Additional services offered by contractor to contract users at no added cost:	None Offered	
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	None offered	
Guaranteed Delivery	Days A-R-O 3-5 days for Grainger product TVI- 45-90 days Paramed- 15 business days	
Electronic Access Ordering Offered:	Yes, may be used on for products listed on attached price list	
Price list available on web:	Yes. TVI and Paramed products not listed on site	
Discount for payment within 15 days of delivery and or receipt of voucher	None offered	
Company Website	www.grainger.com	

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CONTRACTOR:	The Yodock Wall Company, Inc.	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Yodock Wall Co. items as listed on price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM Note: Pricing is FOB destination, freight prepaid and added. Check with vendor for cost before ordering.		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping will be added in accordance with the "Minimum Order" clause	
Volume Discount:	None offered. Discuss additional discounts with vendor on submission of large orders. It is recommended that end-users should contact vendor when ordering volume. Also compare to other vendors on these contracts for pricing.	
Orders should be directed to: Name: Kathleen Yodock Phone: 1-888-496-3625 954-931-5247 Fax: 570-380-2859 E-mail: kathleen@yodock.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F, 9:00AM-4:30PM Name: Kathleen Yodock Phone: 954-931-5247 Fax: 570-380-2859 E-mail: kathleen@yodock.com		
Additional services offered by contractor to contract users at no added cost:	None	
Vendor offers:		
Maintenance	Not applicable	
Calibration	Not applicable	
Service	Not applicable	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	0%	
Guaranteed Delivery	45 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	None	
Company Website	www.yodock.com	

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CONTRACTOR:	Zistos Corporation	
Participating in Multistate contract:	Yes	
Equipment-Catalog offered:	Zistos items as listed on accompanying price list	
Applicable pages:	All	
Exclusions:	None	
Price List identification: See price list accompanying this award for approved contract pricing - Summary page at http://www.ogs.ny.gov/purchase/spg/awards/3823219745CAN.HTM		
Minimum Order: Will accept orders for less than the \$100 minimum order.	Yes	
Shipping on minimum order:	Shipping costs will be added as in minimum order clause	
Volume Discount:	1% additional on orders over \$100,000	
Orders should be directed to: Name: John A Kennedy Jr., VP Phone: 631-434-1370 Fax: 631-434-9104 E-mail: jkennedy@zistos.com		
Person to contact in the event of an emergency occurring after business hours or on weekend-holiday: Normal Business hours: M-F 8:30 AM to 5 PM Name: Bob Levine, President Phone: 631-434-1370 Fax: 631-434-9104 Cell phone: 631-766-3161 E-mail: blevine@zistos.com		
Additional services offered by contractor to contract users at no added cost:	Training on use of equipment is included	
Vendor offers:		
Maintenance	Not offered	
Calibration	Not offered	
Service	Not offered	
Accepts NY State Credit Card for purchases under \$10,000	Yes	
Discount for use of NY State credit card:	0%	
Guaranteed Delivery	60 days A-R-O	
Electronic Access Ordering Offered:	No	
Price list available on web:	Approved price list contained herein	
Discount for payment within 15 days of delivery and or receipt of voucher	1%	
Company Website	www.zistos.com	

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REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the New York State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form, visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by telephone at 518-486-1255.

PREFERRED SOURCE PRODUCTS AND SERVICES:

Some products-services in this contract may be available from one or more preferred source suppliers such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled. Agencies are reminded to comply with the statutory requirements under Section 162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to products and services available from preferred sources which meet your form, function and utility.

Contractors are required to include this notice in all price lists and contract updates.

CONTRACT CHANGES:

Price lists submitted with a bid will be held firm for one year from the date of award. Future requests for price list updates will be submitted on a yearly basis thereafter.

If the time between bid submission and contract award exceeds 180 days we allow a onetime initial price list update for any price list changes that occur during the period from bid submission to contract approval.

CONTRACT PRICE LIST CHANGES:

Price list updates, including price changes, are allowed once per year. This price list update may include the addition or deletion of products. Product additions are allowed up to 2 times per year. OGS reserves the right to allow additional changes if it is determined to be in the best interests of the State. Vendors should be aware that price list approval may take up to four months.

New products will be considered for inclusion provided they strictly adhere to the contract scope, fall under an already included category for the requesting contractor and are offered to the State at the same terms and conditions as in the original bid and at pricing or discounts deemed to be reasonable. Contractors agree to provide documentation to demonstrate that the pricing is reasonable and if requested documentation to demonstrate the need for new items and if adding a new supplier, the manner in which the new supplier was selected. OGS reserves the right to defer inclusion of new suppliers until the next available periodic recruitment opportunity.

The contract prices may be subject to increase or decrease during the contract period in accordance with changes made by the manufacturer or distributor in their established, nationally distributed price list or published catalog. Catalog or price lists may indicate increases or decreases in pricing, but the percentage discount originally accepted for award should not be decreased during the contract period. Discount reduction will not be

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generally allowed unless specific documentation from the manufacturer is provided showing that a distributor cannot support the discount on that equipment without undue hardship. Reduction in discount from that originally accepted may result in deletion of item from award. Decision will be made on a case-by-case basis. Price decreases or discount increases are permitted and encouraged at any time.

See Contract Update Procedures and forms required.

BEST PRICING OFFER:

Price decreases shall take effect automatically during the Contract Term and apply to orders submitted subsequent to the effective dates of applicable price decreases as follows:

1. Commercial Price List reductions: Where the NYS Net Prices are based on a discount from the Contractor's list prices and the Contractor lowers its pricing to its customers or to similarly situated government customers during the contract term; or
2. Special Offers- Promotions- General: Where the contractor generally offers more advantageous special price promotions, or special discount pricing to customers during the contract term, and the maximum price or discount associated with such offer or promotion is better than the discount or price otherwise available under this contract, such better price or discount shall apply for similar quantity transaction for the life of the general offer or promotion.
3. Special Offers- Promotions-Specific: Contractor may offer an Authorized User competitive pricing which is lower than the Net NYS Price set forth herein at any time during the contract period and such lower pricing shall not be applied as a global price reduction under the contract pursuant to the foregoing paragraph.

EXCLUSIONS:

The New York State Office of General Services Procurement Services Group reserves the right to delete before or after award any of the products included in the contractor's catalog. Catalogs may list products covered by other State contracts as well as those available from preferred sources. It is the obligation of the agencies to order from the appropriate source.

(See "Overlapping Contract Items" clause).

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic-nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (www.ogs.ny.gov). Click on "For Government-Contracts and Purchasing," then "About Procurement," then "Non-State Agency Legal References." Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

EXTENSION OF USE:

These contracts may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

MINIMUM ORDER:

Minimum order is \$100.00.

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Contractor may elect to honor orders for less than the minimum order. For such orders, at the contractor's option, shipping costs from the contractor's address (as stated in bid) may be added to invoice with a copy of the freight bill. End users must be notified before the purchase of shipping charges. Shipping costs are to be prepaid by contractor and such orders are to be shipped on an F.O.B. destination basis. All such orders must be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the order by the agency. See individual vendor award pages for additional information.

VOLUME DISCOUNTS:

Volume discounts may be applied per purchase order, cumulatively per customer agency and/or cumulatively statewide as listed under ogs.ny.govnformation. Volume discounts shall be defined and applied as follows: Purchase order volume discounts shall be additional discounts applied to individual purchase orders over a specified dollar amount. Cumulative agency volume discounts shall be additional discounts applied to all future orders made by an individual agency once an established volume has been met by that agency. Cumulative statewide volume discounts shall be additional discounts applied to all future orders for all state and non-state orders once an established volume has been met under this contract. See individual vendor offering for details.

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.

Product is required as soon as possible and guaranteed delivery may be considered in making purchases.

Delivery shall be made in accordance with instructions on Purchase Order from each contract end-user. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering end user.

INSTALLATION:

When installation by contractor is required, it is the responsibility of the end user to prepare the site for installation bringing all utilities to within 4 feet of the site.

PERFORMANCE REQUIREMENTS:

CUSTOMER SUPPORT

The contractor shall provide toll-free telephone support-assistance at no extra charge to all customers Agencies interested in ordering via EDI.

TOLL-FREE NUMBERS

The contractor must provide toll-free telephone numbers for the State's procurement usage. If contractor does not currently maintain toll-free numbers, the contractor must be willing to accept collect calls.

PRICE LISTS AND CATALOGS

The contractor shall provide, within 30 days of request during the first 45 days of the contract period, sufficient catalogs-media to service all customers who wish to use these contracts. After the first 45 days of the contract, additional catalogs, or updated catalogs when applicable, shall be provided within 10 calendar days of request.

DISCREPANCIES

The contractor shall resolve all order and invoice discrepancies (e.g., shortages, breakages, etc.) within five business days from notification.

CONTRACT PRICING INFORMATION AND RESPONSE TIME

All requests for pricing must be responded to in 48 hours or 2 business days from the date of request.

PRODUCT RETURNS, PROBLEM PRODUCT

Products returned because of quality problems, duplicated shipments, outdated product, etc., shall be picked up by the contractor within five business days after notification with no restocking charge and shall be

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PERFORMANCE REQUIREMENTS: (Cont'd)

replaced with specified products or the agency shall be credited-refunded for the full purchase price.

PRODUCT RETURNS, AGENCY ERROR

Standard stock products ordered in error by agencies must be returned for credit within 15 days of receipt. Product must be in resalable condition (original container, unused). There shall be no restocking fee if returned products are resalable.

SUBSTITUTIONS

Unauthorized substitutions are not acceptable. Substitution of one catalog product for another catalog product shall require the approval of the ordering agency.

EMERGENCY SERVICE NUMBER AND EMERGENCY CONTACT INFORMATION

The contractor will provide a toll free product emergency service, available seven days a week, twenty-four hours a day. Given the nature of the products, an emergency contact including name, number, cell number, fax, and email must be provided.

SALE FLYERS

At the contractor's option, sale catalogs, and flyers based on the awarded catalog, that offer further price reductions, may be offered to contract users. Also, at the contractor's option, catalogs-price lists developed for a specific customer's specialized requirements may be offered.

CONTRACT PERIOD AND RENEWALS:

The initial contract term was for 5 years and has been renewed for an additional 5 years, until May 31, 2015.

However, the State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification at least one (1) month prior to the effective date of cancellation. The minimum term of the contract shall be twelve (12) months. This provision does not affect the State's right of suspension or cancellation contained in the "Suspension of Work" and "Cancellation" clauses in Appendix B, OGS General Specifications.

CANCELLATION FOR CONVENIENCE:

The State of New York retains the right to cancel any of the contracts, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the Lead State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

CONTRACT MIGRATION:

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

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WARRANTIES:

See "Warranties" in Appendix B, OGS General Specifications or manufacturer's standard warranty. Normal wear and tear items shall be warranted in accordance with manufacturer's standard warranty. Accessories supplied shall be compatible with the rest of the product.

RESERVATION:

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase.

The State reserves the right to negotiate and establish contracts directly with a third party manufacturer should their sales volume warrant. Additionally, the State reserves the right to delete products from a contract offering at any time it is considered to be in the best interests of the State.

PRICE SHEETS AND CATALOGS:

Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract, to authorized users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalog and price lists, either in paper format or electronic format, must be available to all end users upon request. Price lists provided to contract users under this contract should contain Net Prices reflecting the proper discounts for appropriate product lines.

INSTRUCTION MANUALS:

Simultaneous with delivery, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplied, if appropriate. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable.

REPORT OF CONTRACT PURCHASES: (Note: See also "Special Reporting Requirement" listed below)

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six month period.

The reports of New York State sales and Total contract sales are to be submitted to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Invitation for Bids Number, Contract Number, sales period, and contractor's name. See Attachment 1B for copy of suggested report form. This format may be used or a printout generated by the contractor showing contract sales and including information on NYS sales and participating State sales for the six month period will be accepted. NYS reserves the right to request additional information if needed.

Participating State reports should be submitted to the participating state as required by the State.

SPECIAL REPORTING REQUIREMENTS:

It is the responsibility of the end-user to notify contractors at time of order if Federal Grant money is being used detailed contract user purchase reports must be supplied (if requested by the State or Federal controlling agencies) for purchases made from these contracts using Federal Homeland Security or Law Enforcement Terrorism Prevention Federal grants. These reports must be supplied within 2 business days upon request by State or Federal controlling agency.

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Failure to submit the required report may be cause for disqualification of contractor for future contracts or cancellation of any contract held under this award by that vendor format: (other information may be required and vendor will be notified in advance).

Date	Customer name	State	Item description	Item number	# purchased	List price	Discount	Net price

ADMINISTRATIVE FEE:

Contractors have included in their pricing schedule an Administrative Fee of 0.5% of sales. The fee, along with the information in the table below, must be submitted to both the New York State Office of General Services on a semi-annual basis **and** to the National Association of State Procurement Officials.

Contractors are required to submit a sales report to both NYS and NASPO. NYS sales listed, other participating State sales and total sales must be shown (see format below).

Period: Date from - Date to	NYS sales	Other participating state sales	Total sales (both NYS and participating States)

Note: The Administrative Fee must be submitted and paid within 30 days after the end of each six month period. Two checks must be cut. One check should go to NYS for NYS sales only and the second check for all other participating State sales shall go to NASPO. Vendors will receive schedule of dates. Checks for 0.5% of sales for each preceding 6 months shall be sent, along with a copy of information in the table above. Check stub should state the dates which the payment covers. The above sales report shall be sent along with the payment check to:

NYS- 0.5% of NYS sales	NASPO-0.5% of all other participating State sales
NYS Office of General Services	NASPO
Division of Financial Administration	Attn. NASPO Program Manager
P.O. Box 2117	201 East Main Street, Suite 1405
Empire Plaza Station	Lexington, Kentucky 40507
Albany, NY 12220-0117	
Check should be made out to:	Check should be made out to:
NYS Office of General Services	NASPO

EMERGENCY PURCHASING:

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his-her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of products or services, the Commissioner reserves the right to obtain such products or services from any source, including but not limited to this contract, as the Commissioner in his-her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for products or services procured from other sources pursuant to this paragraph.

CONTRACT DUPLICATION:

Contractors holding contracts for items offered under this award must offer the same or better pricing on those items if they are offered for inclusion in any award. If awarded, the items may be purchased under the already existing contract number or under this award.

"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation for Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v, Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. Lower in price and/or

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2. Available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase.

PERIODIC RECRUITMENT:

The State reserves the right to consider additional vendors starting six months from the contract award beginning date and at six month intervals during the course of the contract or at any time determined by the State to be in its best interest. Vendors shall be required to submit an original bid document which may include an addendum containing additional applicable statutory requirements currently in effect at the time of the new bid solicitation. Bids shall be evaluated under similar terms and conditions. Once awarded a contract, a vendor may not resubmit a bid for future consideration until the original bids have been evaluated and contracts awarded.

MERCURY-ADDED CONSUMER PRODUCTS:

Contractors are advised that effective January 1, 2005, Article 27, Title 21 of the Environmental Conservation Law bans the sale of fever thermometers containing mercury and the sale of elemental mercury for other than research purposes due to the hazardous waste concerns of mercury. The law further states that effective July 12, 2005, manufacturers are required to label mercury-added consumer products that are sold or offered for sale in New York State by a distributor or retailer. The label is intended to inform consumers of the presence of mercury in such products and of the proper disposal or recycling of mercury-added consumer products. Contractors are encouraged to contact the Department of Environmental Conservation, Bureau of Solid Waste, Reduction & Recycling at (518) 402-8705 or the Bureau of Hazardous Waste Regulation at 1-800-462-6553 for questions relating to the law. Contractors may also visit the Department's web site for additional information: <http://www.dec.ny.gov/>

OVERLAPPING CONTRACT ITEMS (NYS contract users only):

Products available in this contract award may also be available from other NYS State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for this selection. See additional NYS Homeland Defense Contracts at: <http://ogs.ny.gov/purchase/search/default.asp>.

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PRICELIST UPDATE PROCEDURE

The following guidelines are subject to change at the discretion of NYS OGS:

- (1) **PRICE LIST UPDATES:** In order to expedite processing of a price list update, please follow these instructions:
 - Access the Price list Update Template found on the State Contract Award Notice page, or ask your Contract Administrator for a copy.**
<http://ogs.ny.gov/purchase/spg/awards/3823219745Can.htm>
 - Complete the appropriate tabs for product additions, deletions, pricing increases, and decreases, and include your new complete updated price list.**
 - Complete the Price list Update Form (below), or ask your Contract Administrator for a copy.**
 - Review and complete the following; Items 2 through 5.**
 - Verify your information.**
 - Send your completed Price list Update, Update Form and Cover Letter electronically to: Melissa.gretten@ogs.ny.gov.**

- (2) **PRICE JUSTIFICATION - FORMAT:** Contractor is required to submit the product and price information for the update in the Excel spreadsheet template provided and forward electronically via e-mail to the OGS Purchasing Officer. **The list must be dated.** The price list should separately include and identify by use of separate worksheets: Last approved complete price list, price list additions, price list increases, price list decreases, and price list deletions, complete updated price list (including additions, deletions and price changes).
The State reserves the right to require a revised NYS Net Price List at any time during the Contract period. Each updated price list must include the date the price list was prepared.

- (3) **SUPPORTING DOCUMENTATION:** Each update request must include the current U.S. commercial price list relevant to the products included in the update. If the NYS contract prices are based on a GSA Schedule, the current GSA Schedule must also be included with the update request. Requested price increases not based on an approved GSA schedule must also include a copy of the current National Consumer Price Index as described in the “Payments-Pricing” section of the contract.

- (4) **COVER LETTERS:** A Contract update must be accompanied by a completed Contract Update Form (**below**). Contractor should include a cover letter to briefly describe the nature and purpose of the update; to increase, decrease pricing, or add or delete products.

- (5) **CONTRACTOR’S SUBMISSION OF CONTRACT UPDATES:** In connection with any contract update, OGS reserves the right to:
 - request additional information
 - reject contract updates
 - remove products from contracts
 - remove products from contract updates
 - request additional discounts for new or existing products

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STATE OF NEW YORK
EXECUTIVE DEPARTMENT - OFFICE OF GENERAL SERVICES
PROCUREMENT SERVICES GROUP
Corning Tower – 38th Floor
Empire State Plaza
Albany, New York 12242

PRICE LIST UPDATE FORM	
OGS CONTRACT NO.: PC	DATE OF SUBMISSION:
CONTRACT PERIOD: September 2, 2005 to May 31, 2015	VENDOR CONTACT: NAME: _____ PHONE NO.: _____ FAX NO.: _____ E-MAIL: _____
NOTE: Submission of this FORM does not constitute acceptance by the State of New York until approved by the appropriate New York State representative(s).	

INSTRUCTIONS:

1. This form must be used for all contract updates. **Please use this form, or contact your contract administrator, Melissa Gretten for a copy.** This form must be completed electronically and submitted along with a cover letter to: Melissa Gretten at: **Melissa.gretten@ogs.ny.gov.** **Submissions that are not complete will be returned.**

2. Contractor is required to submit a dated price list for the update to the Purchasing Officer in electronic format. Contractors **MUST** use the Price list Update Template provided under Pricing Information on the **HIRE Contract Award Notice** page.
<http://ogs.ny.gov/purchase/spg/pdfdocs/3823219745Price.htm>

COMPLETE STATEMENTS 1 THROUGH 7 BELOW:

1. The intent of this submittal is to: <input type="checkbox"/> Add new products <input type="checkbox"/> Delete products <input type="checkbox"/> Increase pricing- allowed one time per year <input type="checkbox"/> Reduce pricing <input type="checkbox"/> Other	2. All terms and conditions of the contract shall apply to this request. <input type="checkbox"/> Agree <input type="checkbox"/> Disagree
3. All discounts as agreed to in the contract shall apply. <input type="checkbox"/> Agree <input type="checkbox"/> Disagree	4. All pricing is: <input type="checkbox"/> GSA or Less <input type="checkbox"/> Most Favored Nation* *Prices offered are the lowest offered by your company to any similarly situated entity.
5. Attached documentation includes (provide electronically): <input type="checkbox"/> Current approved GSA Price list (labeled "For information only") <input type="checkbox"/> Current commercial price list (labeled "For information only")	

(continued)

_____ Benchmarking against open market if NO GSA contract exists
6. Describe the Nature and Purpose of the update:
7. What is your NYS HIRE Contract Pricing Structure?

NYS Hazardous Incident Response Equipment (HIRE) Contract Award 19745

Once complete please submit Price List Update forms with your updated price list to the
HIRE Contract Administrator.
Melissa.Gretten@ogs.ny.gov

On the price list spreadsheet supplied with this update, the column labeled “Catalog Price” is based on our
_____ price list (Choose appropriate description; retail, distributor’s, contractor’s,
or manufacturer’s, etc).

I, _____, certify that the NYS price on the price list dated _____ and supplied for this update
is the nationally distributed price list (described above) used by our company at this time.

Name/Signature Title Date

Company Name

FOR STATE USE ONLY	
OGS APPROVAL: Approved _____ Disapproved _____ Approved as amended _____ Name: _____ Title: _____ Date: _____	OSC APPROVAL: Approved _____ Disapproved _____ Name: _____ Title: _____ Date: _____

(continued)

**NYS Office of General Services
Procurement Services Group
Corning Tower
Empire State Plaza
Albany, New York 12242**

**PERIODIC REPORT
OF
CONTRACT PURCHASES**

INSTRUCTIONS TO CONTRACTOR

1. Report should be submitted in accordance with instructions in the Contract Award Notification. Reports are due for the period January 1-June 30th on July 15. For the Period July1- December 31 reports are due on January 15. Reports must be submitted by email and by hard copy. Administrative fee shall accompany hard copy of report.
2. Please enter all information requested (Name and Address, Group Number, Period, etc.) in areas provided. A copy of the Report form will be emailed to all vendors. A FYI read only copy was included with the bid and a copy will be available on our contract information page on the website at: <http://www.ogs.ny.gov/purchase/spg/pdfdocs/3823219745ra.pdf>
3. Worksheet 1 on Contract Sales Report Form is as follows:

Location (State) Periodic Report of Contract Purchases

Group #38232, Award 19745
Contractor name:
Address:

Contract Number:

Date Submitted:

Contract period: 9-2-05 to 5-31-15

Time covered by this report:

Purchasing Officer: Contract Administrator

Location	<i>Total Dollar amount</i>	<i>0.5% Administration fee</i>
NYS sales	\$	\$

Please list sales to other entities-
List States below (add additional lines if needed)

Non NY State sales-State	<i>Total dollar Amount</i>	<i>0.5% Administration fee</i>
	\$	\$

Contract Sales Report Worksheet 2 requires the following information on any contract sales be kept:

- Sale date
- Customer Name
- Location (State)
- Item description
- Item number
- Number purchased
- List price
- Discount
- Net price
- Extended Price

(continued)

4. If no purchases are made, submit the report worksheet 1 stating "No Purchases."
5. Do not overlap report periods from any prior report. Do not carry over amounts previously reported.
6. Please submit this report for sales under the HIRE contract only.
7. It is important that complete records be kept of all orders against the contract. Therefore, if you are a manufacturer and shipments are made from distributor's or agent's stocks, be sure to report them.
8. Reports should be sent to the address at the top of this page to the attention of the contact individual for "State Agencies and Vendors" shown on the front page of the Contract Award Notification.
9. Any questions regarding the submission of your report should also be directed to the contact individual shown on the Contract Award Notification.

Failure to submit timely reports or falsification of such reports may result in cancellation of contract and disqualification of contractor for future contracts.

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**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and-or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 38th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
 * * * * *