

Department of General Services

Division of Purchases and Supply

1111 E. Broad Street, P. O. Box 1199

Richmond, Virginia 23219-1199

NOTICE OF RENEWAL

NASPO / STATE OF OKLAHOMA COOPERATIVE CONTRACT

- 1. DATE: **March 26, 2012**
- 2. COMMODITY NUMBER & NAME:.....46514 (AED's) Automated External Defibrillators
- 3. CONTRACT NUMBER:SW300
- 4. CONTRACT PERIOD:..... **April 1, 2012 through March 31, 2013**
- 5. EFFECTIVE DATE:.....April 1, 2012
- 6. SUPERCEDES:.....Contract Number 46514-01-11 and SW300-VP
- 7. AUTHORIZED USERS: Commonwealth of Virginia State Agencies, local government public procurement units, Commissions, Authorities, Boards, Public Bodies and other Entities Authorized by the *Code of Virginia* are authorized to purchase products and services under the terms and conditions of this Contract.

8. CONTRACTORS' INFORMATION: **1. Cardiac Science Corporation**

Contract Matters:

Heather Reindl, Sales Contracts Administrative Specialist
3303 Monte Villa Parkway
Bothell, WA 98021-8969
Phone: 262-953-3543

Email: hreindl@cardiacscience.com

VA Local Contact:

Stephen Nicholas, Territory Manager
Phone: 804-337-2637

Email: snicholas@cardiacscience.com

Mike Castleman, Regional Manager

Phone: 904-613-6987

Email: MCastleman@cardiacscience.com

eVA Vendor ID: **C8727**

DUNS #: 190713797

SCC #: F1674573

VA Assigned Distributors for **Cardiac Science:**

School Health Corporation (Woman-Owned)

865 Muirfield Drive
Hanover Park, IL 60133

Email: customerservice@schoolhealth.com

Toll Free: 866-323-5465

Fax: 800-232-1305

eVA Vendor ID: **E3986**

DUNS #: 024906331

Atlantic Diving Supply, Inc. dba ADS Inc.

621 Lynnhaven Parkway, Suite 400
Virginia Beach, VA 23455

Kent von Fecht
Email: kvonfecht@adsinc.com
Phone: 757-286-5368
Matt Arnold
Email: marnold@adsinc.com
Phone: 856-3826082
Fax: 757-481-2039
Toll Free: 800-948-9433
eVA Vendor ID: E18584

2. Philips Healthcare

Contract Matters:

Trish Archambault, Contracts Manager, Paralegal
3000 Minuteman Road
Andover, MA 01810
Phone: 978-659-7747
Fax: 1-978-856-3148
Email: patricia.archambault@philips.com

Sales Matters:

Tony Giles
Phone: 240-888-4826
Email: Anthony.giles@philips.com
Andrea Gibson
Phone: 571-289-9474
Email: andrea.gibson@philips.com

Sales Orders:

Customer Service Phone: 1-800-934-7372
Customer Service Fax: 1-800-947-3299

Remit Address:

Philips Healthcare
P. O. Box 100355
Atlanta, GA 30384-6538
eVA Vendor ID: E5627
DUNS #: 001291111
SCC #: F1230657

3. Zoll Medical

Contract Matters:

Dana Cash, Channel Partner Manager
Worldwide Headquarters
269 Mill Road
Chelmsford, MA 01824-4105
Phone: 800-242-9150 ext 9882
Email: dcash@zoll.com

VA Local Contact:

Michael Chalifoux, Channel Partner Manager
Phone: 804-240-4388
Email: mchalifoux@zoll.com
eVA Vendor ID: E45336
DUNS #: 055363428
SCC #: F1853714

VA Assigned Distributors for **Zoll Medical**:

Blue Ridge Safety and Health (Small Business)

3617 Kentland Drive
Roanoke, VA 24018
Contact: Marvin Huddleston
Email: brsafety@cox.net
Phone: 540-774-1842
eVA Vendor ID: E71988
DUNS #: 153502898

Global Supply Services, LLC (Small, Woman-Owned)

1569 Diamond Springs Road, Suite C
Virginia Beach, VA 23455
Contact: Emily Whittaker
Phone: 757-227-6757
Fax: 757-227-6769
Email: Stephanie@gssgear.com
eVA Vendor ID: E84201
DUNS #: 187424788

Advance Safety Equipment Co. (Small Business)

P. O. Box 1111
Virginia Beach, VA 23451
Contact: Gordon Chase
Phone: 757-248-8802
Fax: 757-248-8804
Email: Gordon@davancesafetyequip.com
eVA Vendor ID: E5251
DUNS #: 005687343

School Health Corporation (Woman-Owned)

865 Muirfield Drive
Hanover Park, IL 60133
Email: customerservice@schoolhealth.com
Toll Free: 866-323-5465
Fax: 800-232-1305
eVA Vendor ID: E3986
DUNS #: 024906331

4. Physio-Control (Formally Medtronic)

Becky Michaelangelo, Sales Rep.
Phone: 800-442-1142 Ext. 72068
Email: rebecca.michaelangelo@medtronic.com
Mark Jones, Sales Rep.
Phone: 800-442-1142 Ext. 72227
Email: mark.m.jones@medtronic.com
Carl Spruill, Manager
Phone: 800-442-1142 Ext. 72120
Email: carl.spruill@medtronic.com
P. O. Box 97023
Redmond, WA 98073
eVA Vendor ID: C26083
DUNS #: 009251992
SCC #: F1369737

VA Assigned Distributors for **Physio-Control**:

Changes listed in RED

CONTRACTOR'S INFORMATION CON'T...

School Health Corporation (Woman-Owned)

865 Muirfield Drive

Hanover Park, IL 60133

Email: customerservice@schoolhealth.com

Toll Free: 866-323-5465

Fax: 800-232-1305

eVA Vendor ID: E3986

DUNS #: 024906331

5. HeartSine, Inc.

Helene Goldberg, Office Manager

121 Friends Lane, Suite 400

Newton, PA 18940

Phone: 215-860-8100 Ext. 110

Email: helene.goldberg@heartsine.com

eVA Vendor ID: VS0000059213

DUNS #: 625367102

9. MINIMUM ORDER: NONE

10. DELIVERY: FOB Destination

11. LEASE AGREEMENTS: Lease agreement terms and conditions are not authorized.

12. SUBCONTRACTORS: Subcontractor(s) are not authorized to perform services under the State of Oklahoma contract.

13. FOR FURTHER CONTRACT INFORMATION CONTACT:Tina M. Rodriguez, CPPB, VCO
Telephone: (804) 786-1603

E-mail: tina.rodriquez@dgs.virginia.gov

(Preferred method of contact is through email)

ALL CONTRACT PRICING, ADDENDUMS, CHANGES, RENEWALS, AND ANY OTHER ASSOCIATED CONTRACT DOCUMENTS MAY BE VIEWED AND PRINTED AT THE NASPO / STATE OF OKLAHOMA WEBSITE:

http://www.dcs.state.ok.us/SW_Contracts.nsf/6fe2a5d9256854f886256c63004e411e/bb5173c11c449bd386256c98006061ae?OpenDocument

IMPORTANT: Copy and paste this link into your web browser. Once on this page, scroll down the page and click on the link listed below "Link to Lead State Website". This link will bring you to the State of Oklahoma's Contract posting.

This contract is the result of a competitive bid program issued through the State of Oklahoma; therefore, is deemed **MANDATORY**. By the issuance of the Participating Addendums initiated by the Commonwealth of Virginia to the State of Oklahoma (copies on file) and all awarded vendors listed above, all General Terms and Conditions as well as those outlined Special Terms and Conditions and those Terms and Conditions issued by the State of Oklahoma are recognized. If there is a conflict in any Terms and Conditions between the two States, the State of Oklahoma Terms and Conditions will overrule.

By: /s/ *Tina M. Rodriguez*

Tina M. Rodriguez, CPPB, VCO / Statewide Contract Officer

NOTE: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

INSTRUCTIONS

1. **NOTE TO ALL AUTHORIZED USERS OF THIS CONTRACT (as described in Number 7. above): In order to purchase from this contract, all purchase orders shall be submitted to the Contractor via the Commonwealth of Virginia's electronic procurement system, also known as eVA. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in eVA executed by the contractor.**

*****All purchase orders issued to any Contractor within this Contract shall contain the designated Contract Number SW300.**

2. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia City, county, town or political subdivision.
3. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Form "Complaint to State Vendor" (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, is available from the Division of Purchases and Supply [website www.eva.virginia.gov](http://www.eva.virginia.gov) (Click on BUYER tab, click on PROCUREMENT COMPLAINT FORM).



**State of Oklahoma
Department of Central Services
Central Purchasing**

Statewide Contract Addendum

This addendum is added to and is to be considered part of the subject contract.

Contract Issuance Date: April 1, 2011
Statewide Contract #: SW300
Contract Title: AED Defibrillators, Advanced Life Support and Chest Compression Units
Addendum Date: February 29, 2012
Addendum #: 11

This contract has been renewed for the Contract Period of April 1, 2012 of March 31, 2013 for all vendors. Additionally some vendors have provided updated information which is listed below by vendor.

Philips Healthcare:

Philips has issued an updated price list which is attached. Additionally, an updated Contact List by State is attached.

Physio-Control:

Physio-Control has issued an updated price list which is attached. Also, the City of Frisco, Texas has exercised a Participating Addendum with Physio-Control.

Physio-Control has also added the following dealer:

School Health Corporation
John Rooney, VP of Sales
865 Muirfield Drive
Hanover Park, IL 60133
customerservice@schoolhealth.com
Ph: 866-323-5465
Fax: 800-235-1305

School Health Corporation is only authorized to sell Lifepak Express AED (and related accessories) and Lifepak CR Plus AED (and related accessories) to State, Municipal and Local Government customers.

Zoll:

Zoll has issued an updated price list which is attached. Also, the State of Utah has exercised a Participating Addendum with Zoll.

Questions regarding this contract should be addressed to the Contracting Officer listed below:

Laura Bybee
High-Tech Contracting and Procurement Officer
Phone #: 405-522-1037
Fax #: 405-521-4475
Email: laura_bybee@dcs.state.ok.us