

Department of General Services
Division of Purchases and Supply
1111 E. Broad Street, P. O. Box 1199
Richmond, Virginia 23219-1199

NOTICE OF RENEWAL
NASPO / STATE OF OKLAHOMA COOPERATIVE CONTRACT

1. DATE: **August 20, 2013**
2. COMMODITY NUMBER & NAME: 46514 (AED's) Automated External Defibrillators
3. CONTRACT NUMBER: SW300
4. CONTRACT PERIOD: April 1, 2013 through March 31, 2014
5. EFFECTIVE DATE: April 1, 2013
6. SUPERCEDES: Contract Number 46514-01-11 and SW300-VP
7. AUTHORIZED USERS: Commonwealth of Virginia State Agencies, local government public procurement units, Commissions, Authorities, Boards, Public Bodies and other Entities Authorized by the *Code of Virginia* are authorized to purchase products and services under the terms and conditions of this Contract.

8. CONTRACTORS' INFORMATION: **1. Cardiac Science Corporation**

Contract Matters:

Heather Reindl, Sales Contracts Administrative Specialist
N7W22025 Johnson Drive
Waukesha, WI 53186
Phone: 262-953-3543
Email: hreindl@cardiacscience.com

VA Local Contact:

Mike Edison, Mid-Atlantic Territory Manager
Phone: **240-477-2970**
Email: medison@cardiacscience.com
Mike Castleman, Regional Manager
Phone: 904-613-6987
Email: MCastleman@cardiacscience.com

eVA Vendor ID: **C8727**

DUNS #: 190713797

SCC #: F1674573

VA Assigned Distributors for Cardiac Science:

School Health Corporation (Woman-Owned)

865 Muirfield Drive
Hanover Park, IL 60133
Email: customerservice@schoolhealth.com
Toll Free: 866-323-5465
Fax: 800-232-1305
eVA Vendor ID: **E3986**
DUNS #: 024906331

Atlantic Diving Supply, Inc. dba ADS Inc.

621 Lynnhaven Parkway, Suite 400
Virginia Beach, VA 23455

CONTRACTOR'S INFORMATION CON'T...

Kent von Fecht
Email: kvonfecht@adsinc.com
Phone: 757-286-5368
Matt Arnold
Email: marnold@adsinc.com
Phone: 856-3826082
Fax: 757-481-2039
Toll Free: 800-948-9433
eVA Vendor ID: E18584

AED Brands (Small Business)
3640 Kennesaw N. Industrial Parkway, Suite A
Kennesaw, GA 30144
Keith Hildebrandt
Email: khildebrandt@aedbrands.com
Phone: 800-580-1375
eVA Vendor ID: VS0000038198
DUNS #: 611739603

2. Philips Healthcare

Contract Matters:

Trish Archambault, Contracts Manager, Paralegal
3000 Minuteman Road
Andover, MA 01810
Phone: 978-659-7747
Fax: 1-978-856-3148
Email: patricia.archambault@philips.com

Sales Matters:

Tony Giles
Phone: 240-888-4826
Email: Anthony.giles@philips.com
Les Ward, Region Sales Manager
Phone: 301-943-0980
Email: les.ward@philips.com

Sales Orders:

Customer Service Phone: 1-800-934-7372
Customer Service Fax: 1-800-947-3299

Remit Address:

Philips Healthcare
P. O. Box 100355
Atlanta, GA 30384-6538
eVA Vendor ID: E5627
DUNS #: 001291111
SCC #: F1230657

3. Zoll Medical

Contract Matters:

Dana Cash, Channel Partner Manager
Worldwide Headquarters
269 Mill Road
Chelmsford, MA 01824-4105
Phone: 800-242-9150 ext 9882
Email: dcash@zoll.com

VA Local Contact:

Michael Chalifoux, Channel Partner Manager

CONTRACTOR'S INFORMATION CON'T...

Phone: 804-240-4388

Email: mchalifoux@zoll.com

eVA Vendor ID: E45336

DUNS #: 055363428

SCC #: F1853714

VA Assigned Distributors for Zoll Medical:

Blue Ridge Safety and Health (Small Business)

3617 Kentland Drive

Roanoke, VA 24018

Contact: Marvin Huddleston

Email: brsafety@cox.net

Phone: 540-774-1842

eVA Vendor ID: E71988

DUNS #: 153502898

Global Supply Services, LLC (Small, Woman-Owned)

1569 Diamond Springs Road, Suite C

Virginia Beach, VA 23455

Contact: Emily Whittaker

Phone: 757-227-6757

Fax: 757-227-6769

Email: Stephanie@gssgear.com

eVA Vendor ID: E84201

DUNS #: 187424788

Advance Safety Equipment Co. (Small Business)

P. O. Box 1111

Virginia Beach, VA 23451

Contact: Gordon Chase

Phone: 757-248-8802

Fax: 757-248-8804

Email: Gordon@davancesafetyequip.com

eVA Vendor ID: E5251

DUNS #: 005687343

School Health Corporation (Woman-Owned)

865 Muirfield Drive

Hanover Park, IL 60133

Email: customerservice@schoolhealth.com

Toll Free: 866-323-5465

Fax: 800-232-1305

eVA Vendor ID: E3986

DUNS #: 024906331

4. Physio-Control (Formally Medtronic)

Becky Michaelangelo, Sales Rep.

Phone: 800-442-1142 Ext. 72068

Email: rebecca.michaelangelo@medtronic.com

Mark Jones, Sales Rep.

Phone: 800-442-1142 Ext. 72227

Email: mark.m.jones@medtronic.com

Carl Spruill, Manager

Phone: 800-442-1142 Ext. 72120

CONTRACTOR'S INFORMATION CON'T...

Email: carl.spruill@medtronic.com
P. O. Box 97023
Redmond, WA 98073
eVA Vendor ID: C26083
DUNS #: 009251992
SCC #:F1369737

VA Assigned Distributors for Physio-Control:

School Health Corporation (Woman-Owned)
865 Muirfield Drive
Hanover Park, IL 60133
Email: customerservice@schoolhealth.com
Toll Free: 866-323-5465
Fax: 800-232-1305
eVA Vendor ID: E3986
DUNS #: 024906331

5. HeartSine, Inc.

Helene Goldberg, Office Manager
121 Friends Lane, Suite 400
Newton, PA 18940
Phone: 215-860-8100 Ext. 110
Email: helene.goldberg@heartsine.com
eVA Vendor ID: VS0000059213
DUNS #: 625367102

6. Defibtech, LLC.

Greg Slusser, VP of Sales and Marketing
741 Boston Post Road, Suite 201
Guilford, CT 06437
Phone: 866-333-5641
Email: greg@defibtech.com
Customer Service: 866-333-4248
Email: service@defibtech.com
eVA Vendor ID: VS0000076441
DUNS #: 128340200

9. MINIMUM ORDER: NONE

10. DELIVERY: FOB Destination

11. LEASE AGREEMENTS: Lease agreement terms and conditions are not authorized.

12. SUBCONTRACTORS: Subcontractor(s) are not authorized to perform services under the State of Oklahoma contract.

13. FOR FURTHER CONTRACT INFORMATION CONTACT:Tina M. Rodriguez, CPPB, VCO
Telephone: (804) 786-1603

E-mail: tina.rodriquez@dgs.virginia.gov
(Preferred method of contact is through email)

*****NOTE TO END USERS**

IMPORTANT: ALL CONTRACT PRICING, ADDENDUMS, CHANGES, RENEWALS, AND ANY OTHER ASSOCIATED CONTRACT DOCUMENTS MAY BE VIEWED AND PRINTED IN THEIR ENTIRITY AT THE NASPO / STATE OF OKLAHOMA (lead state) WEBSITE.

Copy and paste the link into your web browser:

<https://www.ok.gov/dcs/solicit/app/solicitationDetail.php?conID=121>

The State of Oklahoma Contract Officer contact information is as follows:

Laura Bybee, Contract Officer

Phone: 405-522-1037

Fax: 405-522-1077

Email: laura.bybee@omes.ok.gov

This contract is the result of a competitive bid program issued through the State of Oklahoma; therefore, is deemed **MANDATORY**. By the issuance of the Participating Addendums initiated by the Commonwealth of Virginia to the State of Oklahoma (copies on file) and all awarded vendors listed above, all General Terms and Conditions as well as those outlined Special Terms and Conditions and those Terms and Conditions issued by the State of Oklahoma are recognized. If there is a conflict in any Terms and Conditions between the two States, the State of Oklahoma Terms and Conditions will overrule.

By: /s/ *Jina M. Rodriguez*

Tina M. Rodriguez, CPPB, VCO / Statewide Contract Officer

NOTE: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

ORDERING INSTRUCTIONS

1. **NOTE TO ALL AUTHORIZED USERS OF THIS CONTRACT (as described in Number 7. above): To the fullest extent possible, all purchase orders should be submitted to the Contractor via the Commonwealth of Virginia's electronic procurement system, also known as eVA. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in eVA executed by the contractor.**

*****For local governments not a user of eVA, all purchase orders issued to any Contractor within this Contract shall contain the designated Contract Number SW300.**

2. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia City, county, town or political subdivision.
3. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Form "Complaint to State Vendor" (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, is available from the Division of Purchases and Supply [website www.eva.virginia.gov](http://www.eva.virginia.gov) (Click on BUYER tab, click on PROCUREMENT COMPLAINT FORM).