

**Department of General Services**

**Division of Purchases and Supply**

1111 E. Broad Street, P. O. Box 1199

Richmond, Virginia 23219-1199

**NOTICE OF CONTRACT**  
**NASPO / STATE OF OKLAHOMA COOPERATIVE CONTRACT**

- 1. DATE: .....February 03, 2012
- 2. COMMODITY NUMBER & NAME:.....46514 (AED's) Automated External Defibrillators
- 3. CONTRACT NUMBER: .....SW300
- 4. CONTRACT PERIOD:.....April 1, 2011 through March 31, 2012
- 5. EFFECTIVE DATE:.....April 1, 2011
- 6. SUPERCEDES:.....Contract Number 46514-01-11 and SW300-VP
- 7. AUTHORIZED USERS: Commonwealth of Virginia State Agencies, local government public procurement units, Commissions, Authorities, Boards, Public Bodies and other Entities Authorized by the *Code of Virginia* are authorized to purchase products and services under the terms and conditions of this Contract.

8. CONTRACTORS' INFORMATION: .....1. **Cardiac Science Corporation**

**Contract Matters:**

**Heather Reindl, Sales Contracts Administrative Specialist**

3303 Monte Villa Parkway

Bothell, WA 98021-8969

Phone: 262-953-3543

Email: [hreindl@cardiacscience.com](mailto:hreindl@cardiacscience.com)

**VA Local Contact:**

Stephen Nicholas, Territory Manager

Phone: 804-337-2637

Email: [snicholas@cardiacscience.com](mailto:snicholas@cardiacscience.com)

Mike Castleman, Regional Manager

Phone: 904-613-6987

Email: [MCastleman@cardiacscience.com](mailto:MCastleman@cardiacscience.com)

**eVA Vendor ID: C8727**

DUNS #: 190713797

SCC #: F1674573

VA Assigned Distributors for **Cardiac Science:**

**School Health Corporation (Woman-Owned)**

865 Muirfield Drive

Hanover Park, IL 60133

Email: [customerservice@schoolhealth.com](mailto:customerservice@schoolhealth.com)

Toll Free: 800-232-1305

Fax: 800-232-1305

**eVA Vendor ID: E3986**

DUNS #: 024906331

**Atlantic Diving Supply, Inc. dba ADS Inc.**

621 Lynnhaven Parkway, Suite 400

Virginia Beach, VA 23455

CONTRACTOR'S INFORMATION CON'T...

Kent von Fecht

Email: [kvonfecht@adsinc.com](mailto:kvonfecht@adsinc.com)

Phone: 757-286-5368

Matt Arnold

Email: [marnold@adsinc.com](mailto:marnold@adsinc.com)

Phone: 856-3826082

Fax: 757-481-2039

Toll Free: 800-948-9433

eVA Vendor ID: E18584

## 2. Philips Healthcare

### Contract Matters:

Trish Archambault, Contracts Manager, Paralegal

3000 Minuteman Road

Andover, MA 01810

Phone: 978-659-7747

Fax: 1-978-856-3148

Email: [patricia.archambault@philips.com](mailto:patricia.archambault@philips.com)

### Sales Matters:

Tony Giles

Phone: 240-888-4826

Email: [Anthony.giles@philips.com](mailto:Anthony.giles@philips.com)

Andrea Gibson

Phone: 571-289-9474

Email: [andrea.gibson@philips.com](mailto:andrea.gibson@philips.com)

### Sales Orders:

Customer Service Phone: 1-800-934-7372

Customer Service Fax: 1-800-947-3299

### Remit Address:

Philips Healthcare

P. O. Box 100355

Atlanta, GA 30384-6538

eVA Vendor ID: E5627

DUNS #: 001291111

SCC #: F1230657

## 3. Zoll Medical

### Contract Matters:

Dana Cash, Channel Partner Manager

Worldwide Headquarters

269 Mill Road

Chelmsford, MA 01824-4105

Phone: 800-242-9150 ext 9882

Email: [dcash@zoll.com](mailto:dcash@zoll.com)

### VA Local Contact:

Michael Chalifoux, Channel Partner Manager

Phone: 804-240-4388

Email: [mchalifoux@zoll.com](mailto:mchalifoux@zoll.com)

eVA Vendor ID: E45336

DUNS #: 055363428

SCC #: F1853714

VA Assigned Distributors for **Zoll Medical**:

CONTRACTOR'S INFORMATION CON'T...

**Blue Ridge Safety and Health (Small Business)**

3617 Kentland Drive  
Roanoke, VA 24018  
Contact: Marvin Huddleston  
Email: [brsafety@cox.net](mailto:brsafety@cox.net)  
Phone: 540-774-1842  
eVA Vendor ID: E71988  
DUNS #: 153502898

**Global Supply Services, LLC (Small, Woman-Owned)**

1569 Diamond Springs Road, Suite C  
Virginia Beach, VA 23455  
Contact: Emily Whittaker  
Phone: 757-227-6757  
Fax: 757-227-6769  
Email: [Stephanie@gssgear.com](mailto:Stephanie@gssgear.com)  
eVA Vendor ID: E84201  
DUNS #: 187424788

**Advance Safety Equipment Co. (Small Business)**

P. O. Box 1111  
Virginia Beach, VA 23451  
Contact: Gordon Chase  
Phone: 757-248-8802  
Fax: 757-248-8804  
Email: [Gordon@davancesafetyequip.com](mailto:Gordon@davancesafetyequip.com)  
eVA Vendor ID: E5251  
DUNS #: 005687343

**4. Physio-Control (Formally Medtronic)**

Becky Michaelangelo, Sales Rep.  
Phone: 800-442-1142 Ext. 72068  
Email: [rebecca.michaelangelo@medtronic.com](mailto:rebecca.michaelangelo@medtronic.com)  
Mark Jones, Sales Rep.  
Phone: 800-442-1142 Ext. 72227  
Email: [mark.m.jones@medtronic.com](mailto:mark.m.jones@medtronic.com)  
Carl Spruill, Manager  
Phone: 800-442-1142 Ext. 72120  
Email: [carl.spruill@medtronic.com](mailto:carl.spruill@medtronic.com)  
P. O. Box 97023  
Redmond, WA 98073  
eVA Vendor ID: C26083  
DUNS #: 009251992  
SCC #: F1369737

**5. HeartSine, Inc.**

Helene Goldberg, Office Manager  
121 Friends Lane, Suite 400  
Newton, PA 18940  
Phone: 215-860-8100 Ext. 110  
Email: [helene.goldberg@heartsine.com](mailto:helene.goldberg@heartsine.com)  
eVA Vendor ID: VS0000059213  
DUNS #: 625367102

- 9. MINIMUM ORDER: ..... NONE
- 10. DELIVERY: ..... FOB Destination
- 11. LEASE AGREEMENTS: ..... Lease agreement terms and conditions are not authorized.
- 12. SUBCONTRACTORS: ..... Subcontractor(s) are not authorized to perform services under the State of Oklahoma contract.
- 13. FOR FURTHER CONTRACT INFORMATION CONTACT: .....Tina M. Rodriguez, CPPB, VCO  
Telephone: (804) 786-1603  
E-mail: [tina.rodriquez@dgs.virginia.gov](mailto:tina.rodriquez@dgs.virginia.gov)  
(Preferred method of contact is through email)

**ALL CONTRACT PRICING, ADDENDUMS, CHANGES, RENEWALS, AND ANY OTHER ASSOCIATED CONTRACT DOCUMENTS MAY BE VIEWED AND PRINTED AT THE NASPO / STATE OF OKLAHOMA WEBSITE:**  
[http://www.dcs.state.ok.us/SW\\_Contracts.nsf/6fe2a5d9256854f886256c63004e411e/bb5173c11c449bd386256c98006061ae?OpenDocument](http://www.dcs.state.ok.us/SW_Contracts.nsf/6fe2a5d9256854f886256c63004e411e/bb5173c11c449bd386256c98006061ae?OpenDocument)

**IMPORTANT: Copy and paste this link into your web browser. Once on this page, scroll down the page and click on the link listed below “Link to Lead State Website”. This link will bring you to the State of Oklahoma’s Contract posting.**

This contract is the result of a competitive bid program issued through the State of Oklahoma; therefore, is deemed **MANDATORY**. By the issuance of the Participating Addendums initiated by the Commonwealth of Virginia to the State of Oklahoma (copies on file) and all awarded vendors listed above, all General Terms and Conditions as well as those outlined Special Terms and Conditions and those Terms and Conditions issued by the State of Oklahoma are recognized. If there is a conflict in any Terms and Conditions between the two States, the State of Oklahoma Terms and Conditions will overrule.

By: /s/ *Tina M. Rodriguez*

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Tina M. Rodriguez, CPPB, VCO / Statewide Contract Officer

NOTE: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

## INSTRUCTIONS

1. **NOTE TO ALL AUTHORIZED USERS OF THIS CONTRACT (as described in Number 7. above): In order to purchase from this contract, all purchase orders shall be submitted to the Contractor via the Commonwealth of Virginia's electronic procurement system, also known as eVA. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in eVA executed by the contractor.**

**\*\*\*All purchase orders issued to any Contractor within this Contract shall contain the designated Contract Number SW300.**

2. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia City, county, town or political subdivision.
3. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Form "Complaint to State Vendor" (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, is available from the Division of Purchases and Supply [website www.eva.virginia.gov](http://www.eva.virginia.gov) (Click on BUYER tab, click on PROCUREMENT COMPLAINT FORM).