

DIVIISION OF PURCHASES AND SUPPLY
1111 E. BROAD STREET, P. O. BOX 1199
RICHMOND, VIRGINIA 23218-1199

NOTICE OF CONTRACT RENEWAL

1. DATE: July 20, 2006
2. COMMODITY NAME **Compact SUV, 4X 4**
3. CONTRACT NUMBER **5100-70**
4. CONTRACT PERIOD **July 20, 2006 through September 15, 2007**
..... **ORDER CUT OFF DATE: April 22, 2007**
5. SUPERSEDES 5100-60
6. AUTHORIZED USERS State Agencies and Other Public Bodies
7. CONTRACTORS' FEIN NUMBER 54-0889368
8. CONTRACTOR Sheehy Ford of Richmond
..... 641 Johnston Drive
..... Richmond, VA 23236
Contact: Mr. Steve Tedder
9. CONTRACTORS' PHONE NUMBER: (804) 419-1362, (804) 419-1362, (804) 419-1362
..... E-mail: stevettedder@sheehy.com
10. TERMS Net 30
11. DELIVERY 60-75 days ARO
12. F.O.B. Richmond, Virginia
13. PRICES AND OPTIONS See Attached
14. FOR FURTHER CONTRACT INFORMATION CONTACT: Susan McMorris, VCO
Phone (804) 786-3854
E-mail: susan.mcmorris@dgs.virginia.gov
15. ADDITIONAL COPIES OF CONTRACTS AND ANY ASSOCIATED CONTRACT CHANGES MAY BE VIEWED AND PRINTED AT THE DPS WEBSITE: www.dgs.state.va.us/dps.
16. NOTICE TO ALL STATE AGENCIES: This contract is the result of a competitive bid program and its use is mandatory for all State Agencies in the purchase of any commodity listed herein. If the commodity or services available under this contract cannot be used by an agency, a request to purchase other goods or services of a similar nature shall be submitted to the appropriate DGS/DPS contract/purchase officer for approval. A complete and factual written justification is necessary to support the request. Refer to Section 13.7a of the Agency Procurement and Surplus Property Manual.
17. **Note:** This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

Susan McMorris

By: _____
Susan McMorris / Contract Officer

INSTRUCTIONS

1. **Purchase orders will be submitted to the contractor via the Commonwealth of Virginia's electronic procurement system, also known as Eva. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in Eva executed by the contractor. If this contract is authorized for use by localities, Virginia cities, counties, town and political subdivisions may use this contract only if the orders are placed through Eva.**
2. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia city, county, town or political subdivision.
3. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Form "Complaint to State Vendor" (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, is available from the Division of Purchases and Supply website www.dgs.state.va.us (Click on DPS icon, click on DPS forms).
4. **Renewals. No Renewal Options Remain.**
5. Any changes whether for increases or decreases in pricing, delivery terms or additional options must be approved by the Division of Purchases and Supply in advance of issuance of the purchase order. Disputes between the ordering agency and the vendor will be resolved in accordance with the terms of the contract and any change orders/renewals unless prior approval was granted by DPS.
6. This contract was bid by the vendor with the understanding that the dealer is not required to maintain an inventory of vehicles for this contract. The dealer factory orders the vehicles. Thus, purchasers are encouraged to order vehicles early in the contract cycle. The buildout date is the last date that a dealer can order a vehicle. This date is some times adjusted by the manufacturer due to production changes. Please check the buildout date before ordering.
7. If you need to cancel an order, cancel it early in the process. After a vehicle has been on order for a short time, (usually about 10 days), the manufacturer will not accept a cancellation.

2007 ESCAPE XLT 4x4 - COMPACT SUV

Order Cut-Off Date: April 15, 2007

Order to Delivery 60 - 90 Days

2007 State Contract Renewal 5100-60

2007

Standard Ford Equipment

- Preferred Equipment Package

400A

- 3.0L Duratec V-6 Engine

992

- 4-Speed Automatic Transmission w/Overdrive

- Wheelbase: 103"

- Power Driver's Seat

- Front/Rear Color Keyed Carpeted Floor Mats

- Speed Control

- Air Conditioning, Manual CFC Free

- Perimeter Alarm

- Privacy Glass

- Safety Package, Side Impact Airbag and Safety Canopy

- P235/70R16 OWL All-Season Tires

- Premium Cloth Bucket Seats

- Anti-Lock Braking System

- Power Side Windows, Locks and Side Mirrors

Dealer Installed Equip. Standard on State Contract

- Va. 30 Day Temp. Tags

TOTAL CONTRACT PRICE

\$19,209.00

NEW FOR 2007 ESCAPE XLT 4x4 ORDERED UNDER VIRGINIA STATE CONTRACT 5100-70

New Standard Equipment

- 4-Wheel Disc Brakes now standard with V6 engine

New Optional Equipment

- None

New Colors Added

- Vista Blue Clearcoat Metallic (Dark Blue)
- Dune Pearl Clearcoat Metallic (Tan)
- Tungsten Grey Clearcoat Metallic (Dark Grey)

Colors Deleted

- Arizona Beige Clearcoat Metallic
- Light Tundra Clearcoat Metallic
- Tungsten Clearcoat Metallic

Powertrain Warranty Extended from 3 Years 36,000 Miles to 5 Years 60,000 Miles

Available Exterior & Interior Colors

EXTERIOR	INTERIOR	
	Medium Dark Flint	Medium Dark Pebble
- Titanium Green Clearcoat Metallic	Available	Available
- Redfire Clearcoat Metallic	Available	Available
- Vista Blue Clearcoat Metallic	Available	Available
- Blazing Copper Clearcoat Metallic	Available	Available
- Dune Pearl Clearcoat Metallic	N/A	Available
- Dark Stone Clearcoat Metallic	Available	Available
- Tungsten Grey Clearcoat	Available	Available
- Silver Metallic Clearcoat	Available	Available
- Black Clearcoat	Available	Available
- Vibrant White Clearcoat	Available	Available

2007 OPTIONAL EQUIPMENT

	Option Code	SELL PRICE
Base Vehicle: Ford Escape XLT 4x4 Model	U93	\$ 19,209.00
- Class II Trailer Towing Package	508	\$ 115.00
- P235/70R16 All-Terrain Tires w/Cast Aluminum Wheels	T64	\$ 185.00
- Full Size Spare Tire	51L	\$ 120.00
- Daytime Running Lights	942	\$ 45.00

Options: Unless an option is specifically identified in the bid as a dealer installed option, all options shall be factory installed. Further if the factory installed option includes more features than specified in the bid, the additional features shall be considered as required by the resulting contract.

Vehicle to be furnished shall conform to all applicable Federal and Motor Vehicle Safety Standards and all equipment shall conform to Title 46.2, Chapter 10, of the Code of Virginia and shall include a valid State Inspector Sticker. No dealer identifications such as sticker, decal, metal emblem and so forth will be accepted on automobiles furnished under this contract.

New vehicle preparation must be performed by dealer prior to delivery. Include in bid the cost of usual pre-delivery inspections.

Warranty: 36 Months/ 36,000 Miles.

Colors: All Vehicles shall be available in any of the manufacturer's standard colors.

TAXES: No Federal Tax is to be included in bid, including tires. Tax Exemption Registration number will be furnished.

LICENSE: Thirty day license tags shall be furnished with the vehicle.

TITLE PAPERS: All papers for titling purposes shall be delivered with the vehicle.

DELIVERY: Vehicles shall be delivered to the various state agencies, cities, counties, towns, and political subdivisions throughout the State as required. For bidding purposes only, quote delivery to 1111 E. Broad Street, Richmond, Va. 23219. The ordering entity will pay 60 cents per mile for mileage in excess of the distance from the dealer's location to 1111 E. Broad street, Richmond, Va. 23219. A 60 cents per mile credit will apply if the distance is less than the mileage to 1111 E . Broad Street. Mileage will be determined based on Yahoo.com, (map, driving direction). Mileage shall be calculated between the dealer's address and the delivery address. Delivery will be accepted between the hours of 8:15 A.M. and 4:30 P.M., Monday through Friday, except holiday