

Virginia Department of General Services
Surplus SCRAP METAL CONTRACTORS 194 - TI

"Note Type of Service Offered By Contractor (Pick-up by Contractor, Delivery to Contractor's Site or Elect

"--multiple vendors were selected to provide reasonable hauling distances"

"--please refer to the contract for region area descriptions"

"--see vendor sheet for contact information"

	Type of Service:	Contractor(s):	Current Market Price per Gross Ton (July 0
Region 1	Delivered	Leonard Iron & Metal	\$141.67
Region 2	Delivered	Cycle Systems	\$116.00
Region 3	Delivered	Sims	\$125.00
		Cycle Systems	\$116.00
Region 4	Delivered	Sims	\$125.00
Region 5	Pick-Up	Public Scrap	\$55.00
	Delivered	Sims	\$125.00
	Electrical Scrap Pick-up	Public Scrap	\$150.00
	Electrical Scrap Delivered	Public Scrap	\$200.00
Region 6	Pick-Up	Smith	\$72.92
		Summit	\$22.00
	Delivered	Sims	\$125.00
		Smith	\$155.00
		Summit	\$44.00
	Electrical Scrap Pick-up	Summit	\$.15 pound

	Electrical Scrap Delivered	Summit	\$.25 pound
Region 7	Pick-Up	New Life Recycling Smith (Fauquier County only) Summit	\$67.00 \$72.92 \$22.00
	Delivered	Wise Recycling Cycle Systems REMAC SIMS	\$60.35 \$100.00 \$85.85 \$125.00
	Electrical Scrap Pick-up	Summit	\$.15 pound
	Electrical Scrap Delivered	Summit	\$.25 pound

Region 8	Pick-Up	New Life Recycling REMAC	\$67.00 \$46.85
	Delivered	Cycle Systems REMAC	\$100.00 \$85.85
	Electrical Scrap Delivered	REMAC	\$24.88
	Electrical Scrap Pick-up	REMAC	\$12.88

Region 9	Pick-Up	Smith	\$72.92
.	Delivered	Smith	\$155.00
.		REMAC	\$85.85
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.	Electrical Scrap Pick-up	REMAC	\$12.88
	Electrical Scrap Delivered	REMAC	\$24.88

**Virginia Department of General Services
Scrap Metal Contractors for Surplus Scrap Metal Contract 194-TI**

--Listed in alphabetical order by company name

--Locations of scrap yards are listed

Start Date: August 1, 2006

- 1) Mr. Richard Lerner
Cycle Systems, Inc.
991 Lawyers Road
P.O. Box 11244
Lynchburg, VA 24506
1-800-542-7000
434 237-6666
*Facilities in Lynchburg, Roanoke,
Harrisonburg, Waynesboro (Stuarts
Draft)*
- 2) Ms. Jo Ann Foster
Leonard Iron and Metal, Inc.
25041 Regal Drive
Abingdon, VA 24211
276 676-2880
- 3) Revonda Crawford
New Life Recycling
511 Bridge Street
Staunton, Virginia 24401
540 885-1569
- 4) Henry Elling
Public Scrap, Inc.
2050 W. Pembroke Avenue
Hampton, Virginia 23661
757 245-0097
- 5) Mark Soresi
REMAC America
10860 Spring Knoll Drive
Potomac, Maryland 20854
1-800-600-9608
301 299-0126
*Scrap yard located in Summit Point,
West Virginia (near Berryville, Va.)*
- 6) Mr. Stuart Cohn
Sims/Hugo Neu
3220 Deepwater Terminal Road
- 7) Larry Braun
Joseph Smith & Sons, Inc.
2001 Kenilworth Avenue
Post Office Box 64430
Washington, D.C. 20029
703 773-1266
- 8) Mr. Ed Nimeth
Summit Recycling
1123 Summit St.
Fredericksburg, Virginia 22401
540-373-5182
- 9) Mrs. Janet Wise
Wise Services and Recycling, LLC
745 North Commerce Street
Culpeper, Virginia 22701
540 825-0996

of VIRGINIA

SURPLUS PROPERTY OFFICE
1910 Darbytown Road

Department



of Services

COMMONWEALTH

Richmond, Virginia 23231-5312

June 19, 2006

SALES PROPOSAL NO. 194-TI

(A) CONTRACT TITLE: Scrap Metal, Commonwealth of Virginia

(B) AUTHORIZED USERS: State Agencies and Local or Public Bodies in the Commonwealth of Virginia

(C) CONTRACTOR: "Contractor" is defined herein as any successful bidder who is named and in receipt of a "Notice of Contract Award" following the review and evaluation of all bids.

(D) BIDS MUST BE RECEIVED BY: 2:00 p.m., Friday, July 14, 2006, E.S.T.

(E) MAIL, FAX or E-MAIL BIDS TO: [PLEASE NOTE: This is a new bid address and phone]

MAIL TO:
G. Ball
Virginia Department of General Services
215 Governor Street, Ground Floor
Richmond, Virginia 23219-2010

FAX Bids To: G. Ball, DGS, at (804) 786-1593

E-MAIL TO: Georgiana Ball at georgiana.ball@dgs.virginia.gov

(F) BID OPENING: A public bid opening will be held, Monday, July 17, 2006 - 10:00 a.m. E.S.T. at the offices located at 1910 Darbytown Road, Richmond, Virginia.

(G) EXPIRATION DATE: The initial Contract term for be for a period of three (3) years commencing on August 1, 2006 and ending on July 31, 2009. Contract will be for three years, with three one-year renewals. Following the initial Contract term, and subject to the mutual written consent of both parties, the Contract may be extended for up to three (3) additional one (1) year annual periods. The Commonwealth will issue a written notification to the Contractor

stating the extension period, 30 days prior to the expiration of any then current Term.

(H) BIDS: Two types of bids are requested from bidders:

- 1) Bids for scrap metal delivered by the agencies to the successful bidders location.
- 2) Bids for scrap metal picked up at the agency site by the successful bidder.

If the bidder collects such material, an optional bid may also be submitted regarding electronic items such as scrap computers, monitors, printers, fax machines, etc. not meant for reuse. Such bids should include price per pound paid for delivery to contractor and for pick-up at agency site.

(I) CONDITIONS:

The hauling distance from the agency site to the contractor's location will be considered as a factor in awarding the contract if it is considered to be in the best interest of the Commonwealth.

It is agreed that surplus scrap metal will not be contaminated with wood, rubber, cloth, glass, plastic, or things other than metal. It is further agreed that no toxic or hazardous materials, closed containers, stoves, refrigerators, washers, dryers, or freezers will be included.

Methods of recycling and/or disposal by the contractor shall be in accordance with, but not limited to, Virginia Solid Waste Management Regulations, Environmental Protection Agency Regulations, and any other applicable federal and state policies and regulations.

Payment and terms for local governments and other Non-State Public bodies in the Commonwealth of Virginia using this contract: Receiving reports will be sent to local governments and other non-state public bodies with billing and payment processing to be the responsibility of the respective institution serviced and not the responsibility of the Virginia Department of General Services.

(J) SERVICE REGIONS:



To designate contractor service areas for this Contract, the Commonwealth of Virginia has been divided into 9 regions, as described above. Such areas correspond to the 9 Virginia Department of Transportation (VDOT) district regions. While we encourage the areas served to be as large as possible, bidders have several options. Bidders may service more than one region and also may designate service coverage for portions of a region (for 2 of the 5 counties in a region, for example). Bid Proposals must designate the regions and areas in which services would be available.

REGION 1

Covers Bland, Buchanan, Dickenson, Grayson, Lee, Russell, Scott, Smyth, Tazewell, Washington, Wise and Wythe counties.

REGION 2

Covers Bedford, Botetourt, Carroll, Craig, Floyd, Franklin, Giles Henry, Montgomery, Patrick, Pulaski and Roanoke counties.

REGION 3

Covers Amherst, Appomattox, Buckingham, Campbell, Charlotte, Cumberland, Halifax, Nelson, Pittsylvania and Prince Edward counties.

REGION 4

Covers Amelia, Brunswick, Charles City, Chesterfield, Dinwiddie, Goochland, Hanover, Henrico, Lunenburg, Mecklenburg, New Kent, Nottoway, Powhatan and Prince George counties.

REGION 5

Covers Accomack, Greensville, Isle of Wight, James City, Northampton, Southampton, Surry, Sussex and York counties and the cities of Chesapeake, Emporia, Franklin, Hampton, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Virginia Beach and Williamsburg.

REGION 6

Covers Caroline, Essex, Gloucester, King & Queen, King George, King William, Lancaster, Mathews, Middlesex, Northumberland, Richmond, Spotsylvania, Stafford and Westmoreland counties.

REGION 7

Covers Albermarle, Culpeper, Fauquier, Fluvanna, Greene, Louisa, Madison, Orange and Rappahannock counties.

REGION 8

Covers Alleghany, Augusta, Bath, Clarke, Frederick, Highland, Page, Rockbridge, Rockingham, Shenandoah and Warren counties.

REGION 9

Arlington, Fairfax, Loudoun and Prince William counties.

(K) PAYMENT AND CONTRACTOR REPORTING REQUIREMENTS:

1) Payment with Receiving Report

The successful bidder will be required to send Payment with a Receiving Report, on their company form, which shall contain the following information:

- 1) Contract 194 - TI
- 2) weight of the metal collected
- 3) price paid for material
- 4) the name of the state agency and specific location where the scrap metal is from
- 5) signature by a representative of the state agency serviced

The Receiving Report and Payment are to be sent, within 7 days, to:

STATE SURPLUS PROPERTY
ATTN.: MR. J. E. THOMAS
1910 DARBYTOWN ROAD
RICHMOND, VA 23231-5312

Payment by contractor must be made by company check, made payable to the "Treasurer of Virginia."

If a price adjustment has occurred due to market changes as described in the "Price Escalation/De-Escalation" section of this Contract, information accompanying weight tickets will include a metals industry index sheet.

For billing purposes only, and if applicable, the Contractor shall write on the weight ticket the license tag number of the state vehicle delivering scrap metal.

2) Monthly Activity Reports

On a monthly basis, Contractor shall provide an activity report to the Virginia Department of General Services, using the same address as for receiving reports and payment.

The report shall include the following information:

- (1) Contractor Name
- (2) Dates, state agency name/locations, weights and payment amounts for all scrap metal pick-ups or deliveries made during the one-month period. If there was no activity, then Contractor shall send a monthly statement that states "No activity." Alternately, reports may be e-mailed to Georgiana Ball at georgiana.ball@dgs.virginia.gov.

Monthly reports shall be due by the 15th of the following month.

3) PRICE ESCALATION/DE-ESCALATION: Sale price adjustments during the contract period may be permitted only for changes in metals pricing related to market indices. Contractors are to list the metals market indices used for pricing in Section K of this bid proposal.

(L) TIE BIDS:

In the event of tie bids the successful bidder will be determined by drawing lots.

(M) BID PROPOSALS:

Sealed bids subject to the conditions set forth, must be received by 2:00 PM E.S.T., Friday, July 14, 2006 at the following address:

VIRGINIA DEPARTMENT OF GENERAL SERVICES
ATTN: G. Ball
215 Governor Street, Ground Floor
RICHMOND, VA 23219-2010

FAXED Bids may be sent to:
G. Ball, (804) 786-1593.

Bids will be opened on Monday, July 17, 2006 at 10:00 A.M., at the DGS offices at 1910 DARBYTOWN ROAD, RICHMOND, VA 23231-5312.

(N) REQUIRED BID INFORMATION:

(1) Certificate of Exemption Registration Number:

SALES AND USE TAX: All sales under the proposal will be subject to a 4-1/2 % Sales and Use Tax unless your bid is accompanied by a Certificate of Exemption or Registration number.

(2) Metals Market Index Used for Pricing:

(3) BID PRICES BY REGION:

REGION 1: AREAS SERVED: (ALL)

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**CONTRACTOR: Leonard Iron & Metal,
Abingdon**

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	-- _____
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	<u>\$141.27 *</u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site	-- _____
VARIOUS PER LOAD	Electrical Products - Delivered	-- _____

*Pricing will be based on metal markets index

REGION 2: AREAS SERVED: (All)

CONTRACTOR: Cycle Systems: 434-237-6666

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	---
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	<u>\$116.00*</u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site	---
VARIOUS PER LOAD	Electrical Products - Delivered	---

*Pricing will be based on metal markets index

REGION 3: AREAS SERVED: (All)

2 CONTRACTORS: (1) Cycle Systems: 1-800-542-7000 or (2) Sims/Hugo Neu (804) 291-3213

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	---
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered Cycle Systems (Lynchburg) \$116.00* SIMS Metals <u>\$125.00*</u>	
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site	---
VARIOUS PER LOAD	Electrical Products - Delivered	---

*Pricing will be based on metal markets index

REGION 4: AREAS SERVED: (All)

CONTRACTOR: Sims/Hugo Neu (804) 291-3213

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	---
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	<u>\$125.00*</u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site	---
VARIOUS PER LOAD	Electrical Products - Delivered	---

*Pricing will be based on metal markets index

REGION 5: AREAS SERVED:

Scrap Metal Pick-Up Contractor: Public Scrap, 757-245-0097

Scrap Metal Delivered Contractor: Sims/Hugo Neu, (757) 599-4940

Scrap Electronics Contractor: : Public Scrap, 757-245-0097

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site PUBLIC SCRAP	<u>\$55.00</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	

	Sims/Hugo Neu	<u>\$125.00</u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site Public Scrap	<u>\$150.00</u>
VARIOUS PER LOAD	Electrical Products - Delivered Public Scrap	<u>\$200.00</u>

REGION 6: AREAS SERVED:

Pick-Up Contractors (2) : 1) Summit, 540-373-5182

**2) Smith, 703 773-1266, Spotsylvania & Stafford Counties
ONLY**

Delivered Contractors (3): 1) Sims/Hugo Neu, 804 291-3213

**2) Smith, 703 773-1266, Spotsylvania & Stafford Counties
ONLY**

3) Summit, 540-373-5182

Scrap Electronics Contractor: Summit, 540-373-5182

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-site Smith	<u>\$72.92</u>
	Summit	<u>\$22.00</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered Sims/Hugo Neu	<u>\$125.00</u>
	Smith	<u>\$155.00</u>
	Summit	<u>\$44.00</u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site Summit	<u>.15 pound</u>

REGION 9: AREAS SERVED:

Pick-Up Contractors : Smith, 703 773-1266

Delivered Contractors (2): 1) Smith, 703 773-1266
2) REMAC, 1-800-600-9608

Scrap Electronics Contractor: REMAC, 1-800-600-9608

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site Smith	<u>\$72.92</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered Smith REMAC	<u>\$155.00</u> <u>\$85.85</u>
VARIOUS PER LOAD	Electrical Products – Picked Up On-Site REMAC	<u>\$12.88</u>
VARIOUS PER LOAD	Electrical Products - Delivered REMAC	<u>\$24.88</u>

(4) BID SIGNATURE:

The undersigned certifies that he or she is authorized to sign for the company stated, and binds the company to the conditions of this contract. This agreement may be terminated by a fifteen (15) day written notice by the State Surplus Property Office, if the successful bidder does not fully comply with the terms and conditions of the contract or it is deemed to be in the best interest of the Commonwealth of Virginia.

Any disputes regarding payment for materials will be directed in writing to the Surplus Property Administrator at 1910 DARBYTOWN ROAD, RICHMOND, VIRGINIA 23231-5312. Any potential court action shall be filed in the appropriate Virginia court.

DATE:

COMPANY NAME:

COMPANY TITLE:

STREET ADDRESS:

CITY & TOWN:

ZIP CODE: _____ TELEPHONE:

BY:

(SIGNATURE)

The Commonwealth makes no guarantee of the quantity or quality of the used scrap metal during the contract period.

The Commonwealth reserves the right to reject any and all offers. Bids from a company, corporation or partnership must be signed by an authorized officer and the title designated.

A. Georgiana Ball,
Virginia Department of General Services
(804) 786-0103 / georgiana.ball@dgs.virginia.gov