

INSTRUCTIONS

1. Orders. Unless otherwise instructed by the Division of Purchases and Supply, all departments, institutions and agencies of the Commonwealth of Virginia may order items listed by issuing eVA purchase orders or by issuing their own purchase order form.

Written Purchase Orders Required by the Contractor. **When required by the contractor**, state agencies and public bodies will supply written purchase order forms for orders under \$5,000.

Verbal/Facsimile Orders. When a written purchase order is not required by the contractor, state agencies have the authority to place verbal and/or facsimile orders for requirements valued at less than \$5,000.

Purchase orders will be submitted to the contractor via the Commonwealth of Virginia's electronic procurement system, also known as eVA. The orders will be governed by this agreement and the terms and conditions contained in the separate agreement for participation in eVA executed by the contractor.

2. If this contract is authorized for use by localities Virginia cities, counties, towns and political subdivisions may use their own form to order items listed in this contract.
3. The applicable contract number, eVA vendor identification number and item number (for itemized contracts) must be shown on each purchase order and copy, each facsimile transmission or given verbally when telephonic orders are placed.
4. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia City, County, Town or political subdivision.
5. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Preprinted forms (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, are available from the Division of Purchases and Supply (786-8873).
6. Renewals. Two (2) one (1) year renewals available.
7. Price Adjustments. May only occur on specified items listed once per year on the contract anniversary date. Items offered in the manufacturer's catalog, but not specified, at a discount off manufacturer's catalog price may 'float' however, the discount must remain the same.

RADAR AND LIDAR

APPLIED CONCEPTS, Inc.

Eva #	VENDOR ADDRESS	TELEPHONE NO.
C25042	2609 Technology Drive Plano, Texas 75074	800-782-5537

Contact:

Order Placement Questions or Assistance:

Donna Russell
Phone: 800-782-5537 ext. 103
Email: donnar@stalkerradar.com

Technical Questions:

George Snarr
Phone: 1-800 -782 -5537 ext. 152
Cell: 214-755-6323
Email: gsnarr@stalkerradar.com

Applied Concepts is offering a **discount off Parts** of 15% off catalog price (which may fluctuate up or down), but the discount will remain the same. Additional catalog items are offered at fixed pricing for 12 months. Their website is www.stalkerradar.com for additional information. Items specified below are on a punch-out and pricing is fixed for 12 months at a time.

When ordering **MOTORCYCLE** units, the part number will change depending on the model you are ordering for (the brackets are different and part # is determined by bracket). When ordering in-car units, remember to specify make and model of vehicle (for correct mounting bracket).

An eVA **punch out** is available **only for those items listed below**; other catalog items do not have a punch out. Special shipping instructions must be specified when an order is placed so applicable charges may be quoted. If notification of a particular individual is required to receive notification before an item ships or when it will arrive the name, phone number and Email address must be provided at the time the order is placed and the time notification is made (24 hours before delivery, 48 hours before delivery, date of shipment, etc.).

Calibration is \$85.00 per unit.

Please specify **"Fast-Lock"** feature when ordering units if you want it when you place your order.

Additional charges will be allowed for shipping that is not the ordinary method customarily used by the vendor and would include 'Rush', 'Overnight' and the like.

Vendors are to provide a unit, installed for field testing, at no charge, within ten (10) days after receipt of written request to do so. Field testing is not to exceed 30 days unless agreed to in writing by both parties.

Applied Concepts has also agreed to provide additional maintenance services manuals at no additional charge (see the attachment at the end of this document). When orders are placed, the Agency or Locality placing the order must specify what kind of copies are desired, who the contact person is with a phone number and Email.

Rev. 10/01/2013

PRICE SCHEDULE

Item no.	Model	Unit	Price
	HAND HELD RADAR		
1	Stalker Basic Stationary 801-0002-00 Handheld K-Band Stationary radar w/removable/rechargeable battery pack, charger stand, cig-plug power/charging cable, tuning fork, manual and hard storage case	Each	\$795.00
2	Stalker Basic Moving Stationary 801-0006-00 Handheld K-Band Moving Radar w/ removable/rechargeable battery Pack, charger stand, cig-plug power charging cable, tuning forks, radar dash mount, manual and hard storage case.	Each	\$1,295.00
3	Stalker II SDR 803-0005-00 Ka-Band Directional Stationary radar w/removable/rechargeable battery handle, charger stand, cig-plug power/charging cable, tuning fork, manual and hard storage case.	Each	\$1,395.00
4	Stalker III MDR 803-0002-00 Handheld Ka-Band Directional Moving radar w/ one removable/rechargeable battery handle, charger stand, cig-plug power/charging cable, tuning forks, radar dash mount, manual and hard storage case.	Each	\$1,995.00
	DASH MOUNTED YSTEM		
5	Stalker Patrol 809-0001-00 car mounted radar system w/one K-Band antenna, IR remote, tuning forks, mounting hardware, antenna cable, CAN/VSS power cable and manual	Each	\$1,095.00

6	Stalker Patrol 809-0002-00 car-mounted radar system w/two K-Band antennas, IR remote, tuning forks, mounting hardware, antenna cables, CAN/VSS power cable and manual.	Each	\$1,395.00
7	Stalker Dual SL 805-0021-00 Moving/Stationary car-mounted radar system w/ one Ka-Band antenna, IR remote, tuning forks, mounting hardware, antenna cables, CAN/VSS power cable and manual.	Each	\$1,395.00
8	Stalker Dual SL 805-0022-00 Moving/Stationary car-mounted radar system w/ two Ka-Band antennas, IR remote, tuning forks, mounting hardware, antenna cables, CAN/VSS power cable and manual.	Each	\$1,795.00
9	Stalker DSR 806-0021-00 Directional Moving/Stationary car-mounted radar system w/one Ka-Band antenna, IR remote, tuning forks, mounting hardware, antenna cables, CAN/VSS power cable and manual.	Each	\$1,795.00
10	Stalker DSR 806-0022-00 Directional Moving/Stationary car-mounted radar system w/one Ka-two Band antenna, IR remote, tuning forks, mounting hardware, antenna cables, CAN/VSS power cable and manual.	Each	\$2,395.00
11	Stalker DSR 2X Directional w/simultaneous front/rear operation Moving/Stationary car-mounted radar system w/two Ka-Band antennas, IR instant-on remote, tuning forks, mounting hardware, antenna cables, CAN/VSS power cable and manual.	Each	\$2,895.00
	MOTORCYCLE RADAR		
12	Stalker Dual SL 805-0022-00 (part #'s will change according to motorcycle) Moving/Stationary motorcycle version w/waterproof display and remote radar system w/ one Ka- Band antenna, IR remote, tuning forks, mounting hardware, antenna cables, CAN/VSS power	Each	\$1,695.00

	cable and manual.		
13	Stalker Dual SL 805-0022-00 (part #'s will change according to motorcycle) Moving/Stationary motorcycle version w/waterproof display and remote radar system w/ two Ka-Band antennas, IR remote, tuning forks, mounting hardware, antennas, cables CAN/VSS power cable and manual.	Each	\$2,095.00
14	Stalker DSR 806-0022-00 (part #'s will change according to motorcycle) Directional Moving/Stationary motorcycle version radar system w/one Ka-Band antenna, waterproof display, IR remote, tuning forks, mounting hardware, antenna cables, CAN/VSS power cable and annual.	Each	\$2,095.00
15	DSR 2 Ka (part #'s will change according to motorcycle) motorcycle version Directional Moving/Stationary radar system w/two Ka-Band antennas, waterproof display, IR remote, tuning forks, mounting hardware, antenna cables, CAN/VSS power cable and manual	Each	\$2695.00
16	DSR 2X MC (part #'s will change according to motorcycle)directional w/simultaneous front/rear operation moving/Stationary radar system w/ two Ka-Band antennas, waterproof display, IR instant on remote, tuning forks, mounting hardware antenna cables, CAN/VSS power cable and manual	Each	\$3195.00
	"Fast Lock" remote also available for same price (SEE Factory for details)	Each	
	LIDAR HANDHELD		
17	Stalker Lidar-LR 808-0011-00 Handheld Lidar speed measuring instrument w/two removeable/rechargeable battery handles, charger stand, manual and soft padded storage bag.	Each	\$2,395.00

Website address for details and specifications can be found at www.stalkerradar.com.

Delivery: 30 days ARO

ATTACHMENT A

Maintenance-Warranty

I. WARRANTY:

The Contractor shall provide a warranty against defective materials, workmanship and performance, excluding vandalism, for two years from the date of installation of the product. The Contractor hereby agrees to furnish without cost to the Commonwealth of Virginia, all labor, materials and return from the repair depot transportation for the repair of the equipment and replacement of all parts and materials that are found defective during the warranty period. Warranty repairs shall be made within two weeks. Repair parts shall be readily available for at least five (5) years following the date of acceptance.

II. MINIMUM WARRANTY REQUIREMENTS:

In order to comply with the terms of this solicitation, the bidder shall provide the following minimum warranty requirements for the equipment being offered. Signature must be provided.

- A. Complete Unit - Minimum of two (2) years, or Manufacturers standard warranty - whichever is greater;
- B. Attachments/Upfit Items - Minimum of two (2) years or manufacturers standard warranty - whichever is greater

Check Warranty that Applies

Yes/No - (Give reason)

Unit Warranty Included in Bid Documents	YES	
Attachment/Upfit Item Warranties Included in Bid Documents	N/A	

By signature the bidder agrees to abide by the terms and conditions specified in this warranty document. Failure to complete this portion of the bid document will cause the bid to be rejected for non-compliance with bidder requirements.

Signed By: _____

Signature: _____ Date: _____

Work Title: _____ Phone _____

III. CATALOGS and MANUALS:

- A. Parts manuals, service manuals, operator’s manuals, and/or other materials are requested and are not to be bid as separate items. All materials shall be furnished to Ordering Department or Agency as applicable to the equipment being bid, at no additional cost. Ordering Department or Agency will not complete payment of any equipment purchase order until the requested information has been received via one or more of the following methods, approved, and accepted:

Physical delivery of media (2 electronic media, 2 hard copy manuals or a combination of both);

- B. Access to and approval to reproduce from the manufacturer web site.
- C. All CDs, DVDs, and/or other electronic memory media supplied in response to these requirements must be original media provided by the respective OEM(s). Purchase of one OEM version and copying the data to blank media to produce the second copy is not acceptable.

- D. Ideally, materials provided should be as follows; one hard copy and one copy in electronic format recognizable and useable by Ordering Department or Agency. All electronic pages should be in Adobe pdf file format with no encryption, de-skewed for proper viewing. All colored text and graphics should be maintained including wiring schematics. Electronic manuals should represent the text associated with manuals with accuracy of 99+%.
- E. In lieu of electronic format, Ordering Department or Agency may accept four (4) original paper versions of items listed below. Where appropriate, the paper version is to be presented in 8.5" by 11" portrait presentation.

Required Materials Include:

Four (4) original media copies of each of the following. These manuals shall cover all systems, components, and accessories for the specific make and model of equipment bid. This includes accessory options, add-on equipment, and components addressed in supplementary manuals.

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	APPLICABLE? YES/NO	COMPLY? YES/NO
Electrical Manual	<u>YES</u>	<u>YES</u>
Maintenance Manual	<u>YES</u>	<u>YES</u>
Operators Manual	<u>YES</u>	<u>YES</u>
Owners Manual	<u>YES</u>	<u>YES</u>
Parts Manual	<u>YES</u>	<u>YES</u>
Part Illustration	<u>YES</u>	<u>YES</u>
Safety Manual	<u>NO</u>	<u>YES</u>
Service Manual	<u>YES</u>	<u>YES</u>
Troubleshooting Manual	<u>YES</u>	<u>YES</u>
Bulletins	<u>NO</u>	<u>N/A</u>

- F. One (1) owner/operator manual for the specific make & model of equipment shall be supplied with each piece of equipment when delivered;
- G. Two (2) original media copies of manufacturer's production list of materials or bill of materials (line setting sheet) if available. Document should contain OEM Part Nos., parts codes, and variations unique to serial numbered equipment delivered, covering all systems, components, and accessories;
- H. One (1) electronic format of a list of consumable and preventive maintenance items for the exact model of equipment offered.

IV. TECHNICAL SERVICE BULLETINS:

The successful bidder shall provide technical service bulletins ("TSBs") for all equipment delivered to Ordering Department or Agency for a period of 5 years from the date of delivery. TSBs may be furnished in paper format, on CD-ROM updated regularly, or by allowing access to the manufacturer's website containing TSBs by Ordering Department or Agency shop locations.

V. FACTORY RECALL:

Nationwide factory recall or product update repairs or replacements are the responsibility of the vendor and/or manufacturer. In such cases, factory recall and modification work will be handled in the same manner as warranty work;

VI. ADVERTISEMENT:

No stickers, decals, or plates displaying dealer or distributor name or logo shall be affixed to equipment. Manufacturer plate with model and serial number is to be on the equipment.

VII. Delivery:

Equipment is to be delivered to person specified on order.

VIII. CURRENT MODEL:

Equipment is to be a standard proven model of manufacturer's latest current production and include all standard equipment as advertised with additional optional equipment outlined herein. All components, unless otherwise required by these specifications, shall be the standard or optional equipment specifically advertised and installed by the manufacturer.