

RENEWAL

Master Agreement - E194 - 33 - 08

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Procurement Folder: 114

Procurement Type: IFB

Effective Begin Date: 8/1/2006

Expiration Date: 7/31/2008

Contract Description: TERM CONTRACT, DEFIBRILLATORS

Requester/Issuer Name: Tina M. Mizelle Phone: 804-786-1603

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Contact Information

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Authorized Departments

State Agencies and Other Public Bodies

Vendor Contact Information

Legal Name: Philips Medical Systems

Location Legal Name: Heartstream

Address: 2301 5th Avenue, Suite 200
Seattle, WA 98121

FIN#: 133429115

Vendor Contact Name: Alex Poulin

Phone: 800-263-3342 x8403

Fax: 206-664-2000

Email: alex.poulin@philips.com

Vendor Contact – Contract Issues: Amy M. Rosenleaf, Contracts Administrator

Phone: 206-664-5113

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Email: amy.rosenleaf@philips.com

INSTRUCTIONS

1. ORDERS:

- A. Unless otherwise instructed by the Division of Purchases and Supply, all departments, institutions and agencies of the Commonwealth of Virginia will order items/services through eVA.
- B. If this contract is authorized for use by localities, Virginia cities, counties, towns and political subdivisions, orders will be placed through eVA to the maximum extent possible.

- 2. The applicable contract number, federal employer identification number (FEI), and item number (for itemized contracts) must be shown on each purchase order and copy, each facsimile transmission or given verbally when telephonic orders are placed.
- 3. Inspection on delivery and approval of vendor's invoice is the responsibility of receiving state agency, Virginia city, county, town or political subdivision.
- 4. Any complaint as to quality, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to the Division of Purchases and Supply for handling with the contractor. Preprinted forms (DGS-41-024), by which to facilitate the notification of the contractor and this office of complaints, are available from the Division of Purchases and Supply (786-4634). The electronic version may be downloaded from the internet at the following link:

http://159.169.222.241/eo51_files/ComplaintA-10H.doc.

- 5. Renewals. **One (1), one year renewal remains**. The decision as to whether to exercise the next renewal option will be made by the contract officer approximately four to six months in advance of the expiration date of the current term.
- 6. Price Adjustments. During the current term of the contract, price escalation may be allowed every 365 days, if justified. The contract officer makes the decision to allow or deny a request for increase based upon the documentation submitted by the contractor. The contractor is required to pass on any price reductions immediately. **IMPORTANT!** All price increases must be approved by the contract officer. Contract users will be sent a Notice of Contract Change from this office as official notification of such changes, if approved.

Terms And Conditions

RENEWAL OF CONTRACT: This contract may be renewed by the Commonwealth upon written agreement of both parties for four successive one year periods, under the terms of the current contract, and at a reasonable time (approximately 90 days) prior to the expiration.

WARRANTY: All materials and equipment shall be fully guaranteed against defects in material and workmanship for a period of one year following date of delivery. Should any defect be noted by the owner, the Purchasing Office will notify the contractor of such defect or non-conformance. Notification will state either (1) that the contractor shall replace or correct, or (2) the owner does not require replacement or correction, but an equitable adjustment to the contract price will be negotiated. If the contractor is required to correct or replace, it shall be at no cost to the Commonwealth and shall be subject to all provisions of this clause to the same extent as materials initially delivered. If the contractor fails or refuses to replace or correct the deficiency, the office issuing the purchase order may have the materials corrected or replaced with similar items and charge the contractor the costs occasioned thereby or obtain an equitable adjustment in the contract price.

ASSIGNMENT OF CONTRACT: A contract shall not be assignable by the contractor in whole or in part without the written consent of the Commonwealth.

DELIVERY: 14 days; 1st order – delivery within 14 days. Subsequent orders, 14-30 days after receiving complete order. Free on Board: FOB Destination-Freight Prepaid.

Commodity Information

See Attached Listing for Product Information and Pricing



Commonwealth of Virginia – Master Agreement E194-33-4
HeartStart OnSite Defibrillator – 2007/2008 RENEWAL

HeartStart OnSite Defibrillator

REF	DESCRIPTION	VA CONTRACT PRICE
M5066A	HeartStart OnSite Defibrillator (HS1)	\$992.80
When purchasing M5066A, customer must also choose one carry case option—		
Opt C01	Standard Carry Case (recommended; can carry spare battery and pads cartridge)	\$67.32
Opt C02	Slim Carry Case	\$23.80
Opt C04	No Carry Case (Customer receives clear vinyl sleeve for holding Quick Reference Guide and call 911 reminder)	\$0
861335	Guidelines 2005 Update for devices shipped prior to 11/28/05. Part Number expires 12/31/07 (Customer also entitled to free 2 year extended warranty 989803147631)	\$280

The HeartStart OnSite Defibrillator includes a battery, 1 SMART Pads Cartridge, Quick Start Poster, Quick Reference Guide, and Owners Manual plus the user-selected carrying case. The HeartStart OnSite Defibrillator device includes a 60-month manufacturer's warranty. HS1 battery includes a 4-year warranty from time of installation. SMART Pads Cartridge warranty extends to the expiration date. Other accessories include a 12-month warranty.

HeartStart OnSite Defibrillator Accessories

REF	DESCRIPTION	VA CONTRACT PRICE
M5070A	Battery for HeartStart Defibrillator, HS1	\$98.60
M5071A	Adult SMART Pads Cartridge, HS1	\$40.12
M5072A	Infant/Child SMART Pads Cartridge, HS1	\$64.60
68-PCHAT	Fast Response Kit	\$27.88

HeartStart Cases and Wall Mounts

REF	DESCRIPTION	VA CONTRACT PRICE
989803136531	Defibrillator Cabinet, Basic	\$155.72
PFE7023D	Defibrillator Cabinet, Semi-recessed	\$289
PFE7024D	Defibrillator Cabinet, Wall Surface	\$271.32
M3857A	Wall Mount Bracket	\$60.52
M3858A	Defibrillator Wall Sign	\$21.76
M3859A	Secure Pull Seal, 10-pack	\$6.80
M5075A	Standard Carry Case for HeartStart HS1 (when ordering case standalone)	\$85
M5076A	Slim Carry Case for HeartStart HS1 (when ordering case standalone)	\$67.32
YC	Carrying Case, Plastic Waterproof Shell	\$136

HeartStart OnSite Training Materials and Learning Products

REF	DESCRIPTION	VA CONTRACT PRICE
M5066-89100	HeartStart HS1 and FR2 Toolkit, NTSC	\$20.40
M5066-91900	Instructions for Use, HeartStart OnSite Defibrillator	\$13.60
M5066-97800	Quick Reference, HeartStart HS1	\$3.40
M5073A	Adult Training Pads Cartridge, HS1	\$51
M5074A	Infant/Child Training Pads Cartridge, HS1	\$54.40
M5085A	HeartStart Trainer	\$200.60
M5085-91900	Instructions for Use, HeartStart Trainer	\$6.80
M5087A	Replacement Carry Case, HeartStart Trainer	\$17

HeartStart OnSite Training Materials and Learning Products (Continued)

REF	DESCRIPTION	VA CONTRACT PRICE
M5089A	External Manikin Adapter, 5-pack	\$34
M5090A	Adult Pads Placement Guide	\$17
M5093A	Replacement Pads, Adult Training	\$20.40
M5094A	Replacement Pads, Infant/Child Training	\$20.40
989803139281	Infant/Child Pads Placement Guide	\$17

HeartStart Event Review Software

REF	DESCRIPTION	VA CONTRACT PRICE
861311	Option A01 – HeartStart Review Express Connect Software	\$57.80
M3834A	HeartStart Event Review Software –Single PC	\$268.60
989803141811	HeartStart Event Review Software – Organization-wide License	\$676.60
861276	Option A01 – HeartStart Event Review Pro Software, Single PC	\$880.60
861276	Option A02 – HeartStart Event Review Pro Software, 3 PC	\$2036.60
861276	Option A03 – HeartStart Even Review Pro Software, Site License	\$3396.60
989803143051	HeartStart Case Capture PalmOne™ Data Download Software	\$53.72
989803143041	HeartStart Configure PalmOne™ Configuration Software	\$53.72

Extended Warranties

REF	DESCRIPTION	VA CONTRACT PRICE
989803130341	Extended Warranty (2 years) – HeartStart OnSite	\$268.60
989803130351	Extended Warranty (2 years) - Previously Sold HeartStart OnSite	\$268.60

Shipping

Defibrillator product pricing includes the cost for standard ground shipping (FOB Destination). Rush shipping is available for an additional fee.

A **Returned Goods Policy Authorization (RGA)** is required for all returns. An RGA number must be obtained prior to returning product to Philips. To obtain an RGA number, call (800) 263-3342. An RGA number must appear on the outside of the box. The above prices do not include applicable sales taxes.

Customer Service: (800) 263-3342 or (206) 664-7745 Fax: (206) 664-2000 2301 Fifth Avenue, Suite 200 • Seattle, WA 98121

Philips Terms and Conditions of Sale are available upon request.



Commonwealth of Virginia – Master Agreement E194-33-4
HeartStart FR2+ Defibrillator – 2007/2008 RENEWAL

FR2+ Automated External Defibrillator

REF	DESCRIPTION	VA CONTRACT PRICE
M3860A	HeartStart FR2+ Defibrillator with ECG	\$2036.60
M3861A	HeartStart FR2+ Defibrillator, no ECG	\$1628.60
M3876A	Defibrillator Upgrade (same product number to be used for G2005 upgrade which also includes SMART CPR and Quick Shock)	\$295

All HeartStart FR2+ models include one FR2+ Users' Guide, one Battery, Defibrillation Pads (2 sets), Tray for Data Card, and a Quick Reference Card. All FR2+ models include a 60-month manufacturer's warranty at no charge. Batteries are warranted for four years from the time of installation. Pads are warranted until expiration date. All other accessories include a 12-month warranty.

FR2+ Accessories

REF	DESCRIPTION	VA CONTRACT PRICE
DP2	HeartStart AED Defibrillator Pads 2-pack	\$46.92
DP6	HeartStart AED Defibrillator Pads 6-pack	\$121.72
M3870A	FR2 AED Infant/Child Defibrillator Pads 1-pack	\$61.20
M3863A	Battery, Long-Life LiMnO2, for FR2 Series	\$155.72
M3848A	Battery, Rechargeable LiION for FR2+ (FR2s shipped before 11/12/01 need a software upgrade to use)	\$180.20
M3849A	Charger for FR2+ Rechargeable Battery (REF M3848A)	\$102
68-PCHAT	Fast Response Kit	\$27.88
M3873A	FR2+ ECG Assessment Module, AAMI (FR2s shipped prior to 11/12/01 need a software upgrade to use this feature)	\$204
989803137771	ECG Monitoring Electrodes – 20 3-packs (six week lead time)	\$34

FR2+ Data Cards

REF	DESCRIPTION	VA CONTRACT PRICE
M3854A	Data Card and Tray for FR2 Series	\$60.52
M3853A	Data Card Tray for FR2 Series	\$6.12
SDCF-05	Adapter, Data Card to PCMCIA	\$20.40
M3524A	Data Card Reader	\$102

Cases/Wall Mount

REF	DESCRIPTION	VA CONTRACT PRICE
989803136531	Defibrillator Cabinet, Basic	\$155.72
PFE7023D	Defibrillator Cabinet, Premium, Semi-recessed	\$289
PFE7024D	Defibrillator Cabinet, Premium, Wall Surface	\$271.32
M3868A	Carrying Case for FR2 Series	\$85
M3869A	Vinyl Carrying Case for FR2 Series	\$85
M3857A	Wall Mount Bracket	\$60.52
M3858A	Defibrillator Wall Sign	\$21.76
M3859A	Secure-Pull Seal 10-pack	\$6.80
YC	Carrying Case, Plastic Waterproof Shell	\$136
989803133171	Temperature Control Carry Case (FR2+ only)	\$258.40

FR2+ Cross-Product Compatibility

REF	DESCRIPTION	VA CONTRACT PRICE
05-10000	HeartStart Pads Adapter (QUIK-COMBO™)	\$20.40
05-10100	HeartStart Pads Adapter (ZOLL™)	\$20.40
05-10200	HeartStart Pads Adapter (Barrel-style)	\$20.40

Event Review Software

REF	DESCRIPTION	VA CONTRACT PRICE
861311	Option A01 – HeartStart Review Express Connect Software	\$57.80
M3834A	HeartStart Event Review Software – Single PC	\$268.60
989803141811	HeartStart Event Review Software – Organization-wide License	\$676.60
861276	Option A01 – HeartStart Event Review Pro Software, Single PC	\$880.60
861276	Option A02 – HeartStart Event Review Pro Software, 3 PC	\$2036.60
861276	Option A03 – HeartStart Even Review Pro Software, Site License	\$3396.60

FR2+ Training Materials

REF	DESCRIPTION	VA CONTRACT PRICE
M3860-91900	Instructions for Use, FR2+, English	\$13.60
M3860-97800	Quick Reference Card, FR2, English	\$3.40
M3864A	Training & Admin Pack for FR2 Series	\$136
M3855A	Charger for FR2 Training & Admin. Pack (includes US power cord)	\$85
M3864-90001	Reference Guide for Training & Admin Pack, FR2 Series	\$13.60
M5066-89100	HeartStart HS1 & FR2+ Toolkit, NTSC	\$33.32
989803150291	HeartStart FR2+ Toolkit, NTSC	\$20.40
M3752A	HeartStart AED Trainer 2 (Includes Carrying Case, 1 set of Defibrillator Training Pads)	\$221
M3753A	Remote Control for AED Trainer 2	\$33.32
M3754A	Programming Kit for AED Trainer 2 (includes PC Cable and CD with software)	\$20.40
07-10900	Defibrillator Training Pads: 1 set	\$17
07-11000	Defibrillator Trainer Carrying Case	\$17
M3871A	FR2 Series Infant/Child Training Pads	\$30.60
M3755A	Training Pads for AED Little Anne – 1 set	\$18.36
M3756A	AED Little Anne Training System	\$393.72

Extended Warranties

REF	DESCRIPTION	VA CONTRACT PRICE
989803130321	Extended Warranty (2 years) - New FR2+	\$336.60
989803130331	Extended Warranty (2 years) - Previously sold FR2+	\$336.60

Shipping

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PHILIPS

Commonwealth of Virginia – Master Agreement E194-33-4

HeartStart FRx Defibrillator – 2007/2008 RENEWAL

HeartStart FRx Defibrillator

REF	DESCRIPTION	VA CONTRACT PRICE
861304	HeartStart FRx Defibrillator	\$1288.60
861339	Guidelines 2005 Update for devices shipped prior to 11/28/05. Part Number expires 12/31/07 (Customer also entitled to free 2 year extended warranty 989803147631)	\$280

The HeartStart FRx Defibrillator includes an Owner's Manual, Battery, SMART Pads II (1 set), and a Quick Reference Guide. The HeartStart FRx Defibrillator device includes a 5-year manufacturer's warranty at no charge. Battery includes 4-year warranty. Other accessories include a 1-year warranty.

HeartStart FRx Defibrillator Accessories

REF	DESCRIPTION	VA CONTRACT PRICE
M5070A	Battery, Long Life LiMnO2 for HS1/FRx	\$98.60
989803139261	HeartStart SMART Pads II (1 set)	\$33.32
989803139311	Infant/Child Key	\$60.52
68-PCHAT	Fast Response Kit	\$27.88

HeartStart Cases and Wall Mounts

REF	DESCRIPTION	VA CONTRACT PRICE
989803136531	Defibrillator Cabinet, Basic	\$155.72
PFE7023D	Defibrillator Cabinet, Semi-recessed	\$289
PFE7024D	Defibrillator Cabinet, Wall Surface	\$271.32
M3857A	Wall Mount Bracket	\$60.52
M3858A	Defibrillator Wall Sign	\$21.76
M3859A	Secure Pull Seal, 10-pack	\$6.80
989803139251	Carrying Case, FRx Defibrillator	\$85
YC	Carrying Case, Plastic Waterproof Shell	\$136

HeartStart FRx Training Materials and Learning Products

REF	DESCRIPTION	VA CONTRACT PRICE
861306	HeartStart FRx Trainer	\$221
989803139321	FRx Training Toolkit (Includes PowerPoint presentations, presenter's guide, student guide and training DVD)	\$20.40
989803139341	FRx Product Training DVD	\$10.20
989803138731	FRx Owner's Manual	\$13.60
989803138601	FRx Quick Reference Guide	\$3.40
989803139271	Training Pads II (Note: for Infant/Child training applications, buy the Infant/Child Key separately)	\$51
989803139291	Replacement Training Pads II (Includes pads, wire and plug)	\$20.40
M5088A	Internal Manikin Adapters (Compatible with HeartStart FRx Trainer 861306 only)	\$20.40
M5089A	External Manikin Adapter, 5-pack	\$34
M5090A	Adult Pads Placement Guide	\$17
989803139281	Infant/Child Pads Placement Guide	\$17

FRx Cross-Compatibility

REF	DESCRIPTION	VA CONTRACT PRICE
05-10000	HeartStart Pads Adapter (QUICK-COMBO™)	\$20.40
05-10100	HeartStart Pads Adapter (Zoll™)	\$20.40
05-10200	HeartStart Pads Adapter (Barrel-style)	\$20.40

HeartStart Event Review Software

REF	DESCRIPTION	VA CONTRACT PRICE
861311	Option A01 – HeartStart Review Express Connect Software	\$57.80
ACT-IR	Infrared Data Cable	\$88.40
M3834A	HeartStart Event Review Software, Single PC	\$268.60
989803141811	HeartStart Event Review Software, Organization-wide License	\$676.60
989803143051	HeartStart CaseCapture palmOne™ data download software	\$53.72
989803143041	HeartStart Configure palmOne™ configuration software	\$53.72
861276	Option A01 – HeartStart Event Review Pro Software, Single PC	\$880.60
861276	Option A02 – HeartStart Event Review Pro Software, 3 PC	\$2036.60
861276	Option A03 – HeartStart Even Review Pro Software, Site License	\$3396.60

Extended Warranties

REF	DESCRIPTION	VA CONTRACT PRICE
989803143941	Extended Warranty (2-years) – New FRx	\$268.60
989803143951	Extended Warranty (2-years) – Previously sold FRx	\$268.60

Shipping

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Commonwealth of Virginia – Master Agreement E194-33-4

HeartStart MRx ALS Monitor – 2007/2008 RENEWAL/PRODUCT ADDITION

REF	DESCRIPTION	VA CONTRACT PRICE
M3536A	HeartStart MRx ALS Monitor	\$6725.20

The HeartStart MRx Monitor/Defibrillator model includes manual defibrillation, AED mode, ECG arrhythmia detection, automated testing, one carry case, one battery pack, one metal bedrail hook, one 3-lead ECG cable, one pad cable, one protective display cover, one test load, one roll of paper, and one CD with Instructions for Use. All HeartStart MRx ALS Monitors come standard with a one year CE onsite warranty.

OPTIONS INCLUDED AT TIME OF UNIT ORDER ONLY

REF	DESCRIPTION	VA CONTRACT PRICE
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DEFIBRILLATOR FUNCTIONALITY OPTIONS – SELECT *ONLY ONE*

A01	SpO2 – pulse oximeter; includes adult re-usable fingertip transducer	\$1020
A02	SpO2 and NBP – pulse oximeter and non-invasive blood pressure; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable	\$3060
A03	SpO2, NBP and etCO2 – pulse oximeter, non-invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line	\$5950
A04	EtCO ₂ – End Tidal CO2 Monitoring Capability	\$2890
A05	SpO2, NBP, etCO2 and Temperature – pulse oximeter, non-invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line. Sample temp sensors	\$6494
A06	SpO2, NBP, etCO2, IBP and Temperature – pulse oximeter, 2 channels of invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line. Sample temp sensors	\$7990
A07	SpO2, NBP, IBP and Temperature – pulse oximeter and 2 channels of invasive blood pressure; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable. Sample temp sensors.	\$5100

SOFTWARE FUNCTIONALITY OPTIONS

B01	Noninvasive transcutaneous pacing	\$1598
B02	12-lead ECG acquisition – includes 12-lead cable (M3527A AAMI or M3529A IEC)	\$2380
B04	75 mm printer	\$340
B06	Bluetooth 12-lead transmission	\$1360
B07	Bluetooth and RS232 12-lead transmission	\$2720
B08	Q-CPR	\$2580.60
B09	Q-CPR Data Capture	\$140.08
B14	Audio Recording	\$631.04

ACCESSORY OPTIONS

C02	Water-resistant paddles kit – includes water-resistant adult and pediatric external paddles and PCI (patient contact indicator). Pediatric paddles are housed under the adult paddles.	\$510
C03	Data card – includes 256MB data card for storing event summary, 12-lead ECG	\$60.52

C05	Lithium Ion battery – includes one rechargeable lithium ion battery with a fuel gauge. Battery provides approximately 5 hours of monitoring or 200 shocks.	\$221
C06	AC Power Module	\$255
C07	Barrel style cable (replaces standard cable for barrel style cable & standard test load to barrel style test load)	\$0
C09	Wide Bedrail Hook	\$0
C10	5-wire plug extremity leads. If customer also orders B02 (12-lead acquisition) they will also receive both 5-wire lead sets for extremity and chest leads.	\$0
C11	2.7m (longer) trunk cable	\$0
C15	5-lead cable with lead set (snap)	\$34

USER DOCUMENTATION OPTIONS

LP1	Instructions for Use – hard copy of the user instructions guide	\$0
LP2	User training video – includes a 36-minute VHS/PAL user training video	\$17
LP3	User training dvd	\$17
LPK	Label set, AED/Energy select – label with an emphasis on AED mode. Replaces the standard energy select label.	\$0

WARRANTY OPTIONS

W01	One Year CE On Site Warranty	\$0
W22	Two-year bench with loaner warranty – replaces standard one-year warranty	\$0
WA2	Three-year Biomed Warranty – replaces standard one-year warranty	\$0

SERVICE DOCUMENTATION OPTIONS

SM1	Service manual, English only	\$51
SM3	Service training video, English only	\$17

TRAINING OPTIONS

REF	DESCRIPTION	VA CONTRACT PRICE
MXU0015 A01	1 Day EMS In-Service and Training	\$1900
MXU0015 A02	Additional Day (>1) EMS In-Service and Training	\$1500

SOFTWARE

REF	DESCRIPTION	VA CONTRACT PRICE
861276 A01	Event Review Pro 3.1 , single pc use (free web upgrade for 3.0 customers)	\$880.60
861276 A02	Event Review Pro 3.1 3 pc use	\$2036.60
861276 A03	Event Review Pro 3.1 site license	\$3396.60
989803142521	12-Lead Transfer Station software application	\$744.60

UPGRADE OPTIONS

REF	DESCRIPTION	VA CONTRACT PRICE
M3530A	Upgrade to SpO2 (Service Technician required)	\$1356.60
M3531A	Upgrade to NBP- must have SpO2 on device (Service Technician required)	\$2380
M3532A	Upgrade to etCO2 (Service Technician required)	\$3532.60
M3533A	Upgrade to pacing (Service Technician required)	\$1938
M3534A- opt B02	12-lead acquisition (Service Technician required)	\$2380
M3534A- opt B04	75mm Printer (Service Technician optional)	\$609.28
861359	IBP Upgrade - Must have A02 or A03 on device (Also, IBP will not reside on MRx without temperature)	\$1564
861360	Temperature Upgrade - must have A02 on device	\$612
M3801A- Opt B06	Bluetooth 12-Lead Transmission (Service Technician required)	\$1360
M3802A -Opt B07	Bluetooth and RS232 12-Lead Transmission (Service Technician required)	\$2720
M4765A - OPT B02	MRx Hardware Upgrade, Transmission RS232 (Service Technician required)	\$1700.68
M4770A- OPT B08	Q-CPR (Service Technician optional)	\$2822
M4771A	Q-CPR Data Capture (requires 256 MB Internal and External Data Card) (Technician optional if 256 MB Internal and External Data Cards already installed)	\$136
M4772A	Audio Recording (requires 256 MB Internal and External Data Card) (Technician optional if 256 MB Internal and External Data Cards already installed)	\$816
M4773A	256 MB Internal and External Data Card (ships standard with devices manufactured with B.06 software) (Service Technician required)	\$357
M5527A (order with Opt C01 or C02)	External paddles upgrade - includes external paddle tray and upgrade instructions (Service Technician optional)	\$133.28
M5527A- opt C01	Standard external paddles (Service Technician optional)	\$374
M5527A- opt C02	Water-resistant external paddles (Service Technician optional)	\$442
M4760A	Handle and Cap Plate (Service Technician optional)	\$64.60

ACCESSORIES

REF	DESCRIPTION	VA CONTRACT PRICE
MULTIFUNCTION ELECTRODE PADS		
M3713A	Adult Plus, 10 sets - plug-style	\$197.20
M3716A	Adult Radiolucent, 10 sets, plug-style	\$210.80
M3717A	Pediatric Plus, 5 sets, plug-style	\$105.40
M3718A	Adult Radiotransparent/Reduced Skin, 10 sets, plug-style	\$285.60
M3719A	Pediatric Radiotransparent/Reduced Skin, 5 sets, plug-style	\$122.40
M3501A	Defibrillator Adult, barrel connector - 10 sets	\$173.40

ACCESSORIES

REF	DESCRIPTION	VA CONTRACT PRICE
M3504A	Defibrillator Pediatric, barrel connector – 5 sets	\$91.80
05-10200	Pads Adapter, adapts plug style pads into barrel style connector	\$20.40
05-10000	Pads Adapter, adapts plug style pads into Medtronic Quick Combo Defibrillators	\$20.40
05-10100	Pads Adapter, adapts plug style pads into Zoll Defibrillators	\$20.40
EXTERNAL MULTIFUNCTION CABLES		
M3507A	Defibrillator Hands-free Pads Cable, barrel style	\$93.84
M3508A	Hands-free Pads Cable, plug style	\$87.04
PADDLES		
M3542A	External paddles, standard – 1 set	\$442
M3543A	External paddles, water-resistant – 1 set	\$510
ECG MONITORING ELECTRODES		
M2202A	High-Tack Foam ECG Electrodes, 5 electrodes/pack (60 packs/case)	\$74.80
12-LEAD ECG CABLE SET		
M3525A	10-lead ECG Trunk Cable, 12-pin Connector (for 3-Lead and 12-Lead use)	\$135.32
98980314769	10-lead ECG Trunk Cable, 12 pin Connector (for 3-Lead and 12-Lead use) (1.3 meters long)	\$140.08
M3526A	3-wire Lead Set with Snap (AAMI)	\$51
M3527A	Add 7-wire Lead Set for 12-Lead use (AAMI)	\$67.32
M5530A	Combiner plug for 3-wire lead set. Connects to M3526A/M3528A	\$8.16
M1949A	10-lead ECG Patient Trunk Cable, 12-pin ECG Input Connector (for 5-Lead and 12-Lead use)	\$130.36
M1968A	10-electrode Cable Set, Extremities, Grabber (use with M1976A) (AAMI)	\$65.96
M1976A	10-electrode Cable Set, Chest, Grabber (use with M1968A) (AAMI)	\$65.28
5-LEAD ECG CABLE SET		
M1520A	5-lead ECG Trunk Cable (AAMI)	\$75.48
M1625A	5-lead ECG Lead Set with Snaps (AAMI)	\$55.76
3-LEAD ECG CABLE SET		
M1500A	3-lead ECG Trunk Cable (AAMI)	\$57.12
M1605A	3-lead ECG Lead Set with Snaps (AAMI)	\$51
SYNC CABLES		
M5526A	25 foot ECG-out cable	\$78.20
SPO2 SENSORS/CABLES		
M1191A	Reusable SpO2 Sensor Adult Finger, 1 sensor	\$170
M1192A	Reusable SpO2 Sensor Pediatric/Small Adult Finger, 1 sensor	\$170
M1193A	Reusable SpO2 Sensor Neonate foot, 1 sensor	\$170
M1194A	Reusable SpO2 Sensor Adult/Pediatric Ear Clip, 1 sensor	\$170
M1195A	Reusable SpO2 Sensor Infant, 1 sensor	\$170
M1941A	SpO2 Extension Cable, 2 m	\$70.04
M1943A	Nellcor SpO2 Sensor Adapter Cable, 1 m (use with M1902/3/4B)	\$122.04
NBP INTERCONNECT TUBING		
M1598B	Adult Pressure Interconnect Cable (1.5 m)	\$40.12
M1599B	Adult Pressure Interconnect Cable (3 m)	\$40.12

ACCESSORIES

REF	DESCRIPTION	VA CONTRACT PRICE
REUSABLE BLOOD PRESSURE CUFFS		
40400A	Reusable NBP Cuff Kit, 3 sizes (pediatric, adult, large adult), 3 cuffs	\$89.76
40400B	Reusable NBP Cuff Kit, 5 sizes (infant, pediatric, adult, large adult, thigh), 5 cuffs	\$157.08
40401A	Traditional Reusable NBP Cuff Infant, 1 cuff	\$18.36
40401B	Traditional Reusable NBP Cuff Pediatric, 1 cuff	\$19.72
40401C	Traditional Reusable NBP Cuff Adult, 1 cuff	\$23.12
40401D	Traditional Reusable NBP Cuff Large Adult, 1 cuff	\$28.56
40401E	Traditional Reusable NBP Cuff Thigh, 1 cuff	\$38.76
M4552A	Antimicrobial Reusable NBP Cuff Infant, 1 cuff	\$17.68
M4553A	Antimicrobial Reusable NBP Cuff Pediatric, 1 cuff	\$19.04
M4554A	Antimicrobial Reusable NBP Cuff Small Adult, 1 cuff	\$22.44
M4555A	Antimicrobial Reusable NBP Cuff Adult, 1 cuff	\$21.08
M4556A	Antimicrobial Reusable NBP Cuff Adult - Extra-long, 1 cuff	\$26.52
M4557A	Antimicrobial Reusable NBP Cuff Large Adult, 1 cuff	\$21.76
M4558A	Antimicrobial Reusable NBP Cuff Large Adult - Extra-long, 1 cuff	\$29.92
M4559A	Antimicrobial Reusable NBP Cuff Thigh, 1 cuff	\$34
M1572A	Multi-Patient Comfort Cuffs Pediatric, 1 cuff	\$23.12
M1573A	Multi-Patient Comfort Cuffs Small Adult, 1 cuff	\$27.20
M1574A	Multi-Patient Comfort Cuffs Adult, 1 cuff	\$27.20
M1575A	Multi-Patient Comfort Cuffs Large Adult, 1 cuff	\$33.32
DISPOSABLE BLOOD PRESSURE CUFFS		
M4572A	Soft Single-Patient Disposable Cuff Infant, 10 cuffs	\$55.76
M4573A	Soft Single-Patient Disposable Cuff Pediatric, 10 cuffs	\$42.84
M4574A	Soft Single-Patient Disposable Cuff Small Adult, 10 cuffs	\$44.20
M4575A	Soft Single-Patient Disposable Cuff Adult, 10 cuffs	\$47.60
M4576A	Soft Single-Patient Disposable Cuff Adult X-Long, 10 cuffs	\$57.80
M4577A	Soft Single-Patient Disposable Cuff Large Adult, 10 cuffs	\$47.60
M4578A	Soft Single-Patient Disposable Cuff Large Adult X-Long, 10 cuffs	\$64.60
M4579A	Soft Single-Patient Disposable Cuff Thigh, 10 cuffs	\$56.44
ETCO2 INTUBATED CIRCUITS		
M1920A	Filter Line Set Adult/Pediatric (25 sets/case)	\$156.40
M1921A	Filter H Set Adult/Pediatric (25 sets/case)	\$243.44
M1923A	Filter H Set Infant/Neonatal (yellow, 25 sets/case)	\$312.80
NON-INTUBATED DUAL PURPOSE CIRCUITS (CO2/O2)		
M2520A	Smart CapnoLine Pediatric	\$250.24
M2522A	Smart CapnoLine Adult	\$250.24
NON-INTUBATED SINGLE PURPOSE CIRCUITS (CO2)		
M2524A	Smart CapnoLine Pediatric (25 sets/case)	\$218.96
M2526A	Smart CapnoLine Adult (25 sets/case)	\$218.96
BATTERIES/CHARGERS		
M3538A	Lithium Ion Battery Module	\$221

ACCESSORIES

REF	DESCRIPTION	VA CONTRACT PRICE
M3539A	AC Power Module	\$272
M5529A	DC Power Module	\$516.80
989803135301	Cadex Battery Analyzer, 2 Bay	\$914.60
989803135331	Cadex Battery Analyzer, 4 Bay	\$1696.60

PAPER

989803138171	75mm Chemical Thermal Paper (10 rolls)	\$37.40
989803138181	75mm Chemical Thermal Paper (80 rolls)	\$292.40
40457C	50 mm Chemical Thermal Paper, Gray Grid (10 rolls)	\$21.76
40457D	50 mm Chemical Thermal Paper, Gray Grid (80 rolls)	\$119.68

CASES

M3541A	Complete carry bag - includes two side pouches, a rear pouch and carry strap. Ample storage for monitoring cables, pads, pad cables and accessories.	\$221
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COLOR HANDLES

M5521A	Color handle, green	\$4.08
M5522A	Color handle, blue	\$4.08
M5523A	Color handle, yellow	\$4.08
M5524A	Color handle, rose	\$4.08
M5525A	Color handle, gray	\$4.08

MISCELLANEOUS

M5528A	Mounting bracket	\$516.80
M1781A	Test Load for use with M3507A Pad Cable	\$119
M3725A	Test Load for use with M3508A Pad Cable	\$91.80
M3544A	Data card tray	\$6.12
M4761A	Q-CPR compression sensor (replacement sensor)	\$1016.60
M4762A	Q-CPR compression sensor adhesive pads (Qty 10)	\$41.48
M4759A	Replacement Paddle Clip	\$46.92
989803146981	Data Card and Tray - INCLUDES 256MB DATA CARD FOR STORING EVENT SUMMARY, 12-LEAD ECG	\$67.32
M4737A	MRx Display Cover	\$57.80
M3549A	MRx Wide Metal Bedrail Hook	\$40.80
M3537A	Bed rail hook	\$3.40

Service Technician: Upgrades/services that require or utilize a Service Technician will result in additional charges for labor and travel costs.

Shipping: Standard FedEx ground is included in all prices.

Returned Goods Policy: Authorization is required for all returns. A Returned Goods Authorization (RGA) number must be obtained from Philips prior to returning any products.

Sales Tax: The above prices do not include applicable sales taxes.

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