

**COMMONWEALTH OF VIRGINIA  
STANDARD CONTRACT**

Contract Number: PF-22027-09

This contract entered into this 4th day of September, 2008, by OMNI Pinnacle, LLC services hereinafter called the "Contractor" and Commonwealth of Virginia, Department of General Services, Division of Purchasing & Supply called the "Purchasing Agency."

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

**SCOPE OF CONTRACT:** The Contractor shall provide the goods/services to the Purchasing Agency as set forth in the Contract Documents.

**PERIOD OF PERFORMANCE:** From September 4, 2008 through August 31, 2011.

The contract documents shall consist of:

- (1) This signed form;
- (2) The following portions of the Request for Proposal dated March 20, 2008:
  - (a) The Solicitation # 93,
  - (b) The RFP definitions and Terms
  - (c) The General Terms and Conditions,
  - (d) The Special Terms and Conditions together with any negotiated modifications of those Special Conditions;
  - (e) Attachment 1, dated March 20, 2008
  - (f) Amendment No. 001 to the RFP issued March 20, 2008
  - (g) Amendment No 002 to the RFP issued April 15, 2008
- (3) The Contractor's Proposal dated April 24, 2008 and the following negotiated modifications to the Proposal, all of which documents are incorporated herein.
- (4) Email message of July 17, 2008 along with Contractor's reply dated July 29, 2008.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

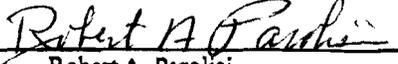
CONTRACTOR:

PURCHASING AGENCY:

Name: Omni Pinnacle, LLC

Commonwealth of Virginia,  
Department of General Services  
Division of Purchases and Supply

By: 

By: 

Title: Manager

Robert A. Parolisi  
Title: Statewide Commodity Contract Officer

**Note: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.**

**Robert Parolisi**

---

**From:** sonny@omnipinnacle.com  
**Sent:** Tuesday, July 29, 2008 3:31 PM  
**To:** Robert Parolisi  
**Cc:** NIGHESHA@OMNIPINNACLE.COM  
**Subject:** Price Schedule

Robert:

I have reviewed the price schedule and make the following changes as indicated:

| <b><i>ITEM</i></b> | <b><i>ORIGINAL PRICE</i></b> | <b><i>NEW/AMENDED PRICE</i></b> |
|--------------------|------------------------------|---------------------------------|
| 1.                 | 800.00/LANE MILE             | 350.00                          |
| 2.                 | 7.35/CY                      | 7.95                            |
| 3.                 | 8.25/CY                      | 8.45                            |
| 4.                 | 9.45/CY                      | 9.45 (NO CHANGE)                |
| 5.                 | 10.25/CY                     | 10.25 (NO CHANGE)               |
| 6.                 | 20.00/CY                     | 50.00                           |
| 7.                 | 24.00/CY                     | 35.00                           |
| 8.                 | 40.00/CY                     | 30.00                           |
| 9.                 | 50.00/CY                     | 25.00                           |
| 10.                | 27.00/CY                     | 10.00                           |
| 11.                | 35.00/CY                     | 12.50                           |
| 12.                | 45.00/CY                     | 15.00                           |
| 13.                | 40.00/TREE                   | NO CHANGE                       |
| 14.                | 50.00/TREE                   | NO CHANGE                       |
| 15.                | 65.00/TREE                   | NO CHANGE                       |
| 16.                | 75.00/TREE                   | NO CHANGE                       |
| 17.                | 115.00/TREE                  | NO CHANGE                       |
| 18.                | 175.00/TREE                  | NO CHANGE                       |
| 19.                | 350.00/TREE                  | 300.00                          |
| 20.                | 450.00/TREE                  | 400.00                          |
| 21.                | 140.00/TREE                  | NO CHANGE                       |
| 22.                | 275.00/TREE                  | 250.00                          |

9/9/2008

|     |               |                           |
|-----|---------------|---------------------------|
| 23. | 450.00/TREE   | 375.00                    |
| 24. | 575.00/TREE   | 500.00                    |
| 25. | 1.35/CY       | 1.85                      |
| 26. | 2.65/CY       | 3.65                      |
| 27. | 1.60/CY       | 1.95                      |
| 28. | 3.00/TON MILE | 3.00/POUND                |
| 29. | 2.95/CY       | 3.45                      |
| 30. | 3.75/CY       | 4.50                      |
| 31. | 3.00/CY       | 3.50                      |
| 32. | 4.50/CY       | 5.25                      |
| 33. | 1.5           | .15 (15%) OR CURRENT VDOT |
| 34. | 1.8           | .18 (18%) "               |

The escalation factor is not the escalation factor in the traditional sense of contract value over time. Instead it reflects the increase cost of night operations vice day. We will accept 15/18% for items 33 and 34 or the current VDOT allowance whichever is the lesser.

If you have any further questions, please let us know.

Sonny

**Part B – Hourly or Weekly Prices**  
For situations where Part A fixed unit prices do not pertain  
And negotiated unit prices are required.

**Equipment and Labor Rates**

| Equipment Type                                      | Equipment hourly or weekly rate | Labor Hourly or Weekly Rate | Total Weekly Rate | Total Hourly Rate |
|---|---------------------------------|-----------------------------|-------------------|-------------------|
| Air Curtain Pit Burner                              | \$150.00                        | *                           | \$8,400.00        | \$150.00          |
| Air Curtain Refractory Incinerator                  | \$200.00                        | *                           | \$11,200.00       | \$200.00          |
| Bobcat Loader                                       | \$75.00                         | *                           | \$4,200.00        | \$75.00           |
| Bucket Truck w/Operator                             | \$125.00                        | *                           | \$7,000.00        | \$125.00          |
| Chipper/Mulcher (8" throat)                         | \$125.00                        | *                           | \$7,000.00        | \$125.00          |
| Chipper/Mulcher (12" throat)                        | \$150.00                        | *                           | \$8,400.00        | \$150.00          |
| Crash Truck w/Impact Attenuator                     | \$75.00                         | (1)                         | \$4,200.00        | \$75.00           |
| Crew Foreman w/Cell Phone and Pickup                | \$75.00                         |                             | \$4,200.00        | \$75.00           |
| Dozer, Tracked, D5 or similar                       | \$75.00                         | *                           | \$4,200.00        | \$75.00           |
| Dozer, Tracked, D6 or similar                       | \$80.00                         | *                           | \$4,480.00        | \$80.00           |
| Dozer, Tracked, D7 or similar                       | \$85.00                         | *                           | \$4,760.00        | \$85.00           |
| Dozer, Tracked, D8 or similar                       | \$125.00                        | *                           | \$7,000.00        | \$125.00          |
| Dump Truck, 18 CY-20 CY                             | \$65.00                         | *                           | \$3,640.00        | \$65.00           |
| Dump Truck, 21 CY-30 CY                             | \$70.00                         | *                           | \$3,920.00        | \$70.00           |
| Generator and Lighting                              | \$25.00                         | *                           | \$1,400.00        | \$25.00           |
| Grader w/12"Blade                                   | \$45.00                         | *                           | \$2,520.00        | \$45.00           |
| Hydraulic Excavator, 1.5 CY                         | \$75.00                         | *                           | \$4,200.00        | \$75.00           |
| Hydraulic Excavator, 2.5 CY                         | \$85.00                         | *                           | \$4,760.00        | \$85.00           |
| Knuckleboom Loader                                  | \$100.00                        | \$25.00                     | \$7,000.00        | \$125.00          |
| Laborer w/Chain Saw                                 | **                              | \$30.00                     | \$1,680.00        | \$30.00           |
| Laborer w/small tools, traffic control, flag person | **                              | \$30.00                     | \$1,680.00        | \$30.00           |
| Lowboy Trailer w/Tractor                            | \$125.00                        | *                           | \$7,000.00        | \$125.00          |

**Part B – Hourly or Weekly Prices**  
For situations where Part A fixed unit prices do not pertain  
and negotiated unit prices are required.

**Equipment and Labor Rates**

| Equipment Type  | Equipment hourly or weekly rate | Labor Hourly or Weekly Rate | Total Weekly Rate | Total Hourly Rate |
|---|---------------------------------|-----------------------------|-------------------|-------------------|
| Log Skidder   | \$85.00                         | *                           | \$4,760.00        | \$125.00          |
| Mobile Crane (Adequate for hanging limbs/leaning trees) | \$120.00                        | *                           | \$6,720.00        | \$120.00          |
| Operations Manager w/Cell Phone and Pickup              | \$65.00                         | \$25.00                     | \$5,040.00        | \$90.00           |
| Pickup Truck, .5 Ton                                    | \$25.00                         | *                           | \$1,400.00        | 25.00             |
| Soil Compactor 81 HP+                                   | \$65.00                         | *                           | \$3,640.00        | \$65.00           |
| Soil Compactor 80 HP                                    | \$70.00                         | *                           | \$3,920.00        | \$70.00           |
| Soil Compactor, Towed Unit                              | \$60.00                         | *                           | \$3,360.00        | \$60.00           |
| Stump grinder 30" diameter or less                      | \$45.00                         | *                           | \$2,520.00        | \$45.00           |
| Stump Grinder greater than 30" diameter                 | \$55.00                         | *                           | \$3,080.00        | \$55.00           |
| Traffic Control, Temporary Single Lane Closure          | \$65.00                         | *                           | \$3,640.00        | \$65.00           |
| Tub Grinder, 800 to 1000 HP                             | \$1,100.00                      | *                           | \$61,600.00       | \$1,100.00        |

|  |          |   |            |          |
|--|----------|---|------------|----------|
| Waste Collection Rear Loader Truck             | \$150.00 | * | \$8,400.00 | \$150.00 |
| Water Truck                                    | \$45.00  | * | \$2,520.00 | \$45.00  |
| Wheel Loader, 2.5 CY, 950 or similar           | \$75.00  | * | \$4,200.00 | \$75.00  |
| Wheel Loader, 3.5-4.0 CY, 966 or similar       | \$85.00  | * | \$4,760.00 | \$85.00  |
| Wheel Loader, 4.5 CY, 980 or similar           | \$90.00  | * | \$5,040.00 | \$90.00  |
| Wheel Loader-Backhoe, 1.0-1.5 CY               | \$65.00  | * | \$3,640.00 | \$65.00  |
| Weighing Scales, Truck, Portable and Certified | \$70.00  | * | \$3,920.00 | \$70.00  |
| Other-Please List                              |          |   |            |          |

Part B unit prices for equipment such as: air curtain burners/incinerators, chippers/mulchers and tub grinders do not pertain to debris management site operations, which are included under Part A.

Part B unit prices for Traffic Control do not pertain to debris collections and removal operations from agency property and agency rights-of-way, which are included under Part A.